

BOULTERS OF BANWELL LIMITED

FINANCIAL STATEMENTS

30 SEPTEMBER 1995

Registered number: 667622

KIDSONS IMPEY

CHARTERED ACCOUNTANTS

Bristol



BOULTERS OF BANWELL LIMITED

FINANCIAL STATEMENTS

for the year ended 30 September 1995

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The following pages do not form part of the statutory accounts

Detailed trading and profit and loss account	Appendix	1
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BOULTERS OF BANWELL LIMITED**COMPANY INFORMATION****30 September 1995**

Incorporated in England on 15 August 1960

Number 667622

DIRECTORS

Mrs E.E. Boulter
C.R. Boulter

SECRETARY

Mrs E.E. Boulter

REGISTERED OFFICE

Knightcott
Banwell
Weston-super-Mare
BS24 6HT

BANKERS

National Westminster Bank Plc
4 Woodborough Road
Winscombe
BS25 1DA

AUDITORS

Kidsons Impey
Chartered Accountants
10 Apsley Road
Clifton
Bristol
BS8 2SP

BOULTERS OF BANWELL LIMITED**DIRECTORS' REPORT****30 September 1995**

The directors present their report and the audited financial statements for the year ended 30 September 1995.

Principal activity

The principal activity of the company continues to be the sale and repair of agricultural equipment.

Business review

The company's balance sheet as detailed on page 6 shows a satisfactory position, shareholders' funds amounting to £906,544.

Profit, dividends and appropriations

The results for the year are shown in the profit and loss account on page 4. The directors do not propose payment of an ordinary dividend, the profit for the year is to be transferred to reserves.

Fixed assets

Changes in fixed assets during the year are set out in note 8 to the accounts.

The Company's freehold property was revalued in October 1993 at £570,000. This valuation was incorporated in the accounts.

Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows


	30 September 1995	1 October 1994
	Ordinary shares	Ordinary shares
Mrs E.E. Boulter	480	480
C.R. Boulter	3,510	3,510

Mrs E.E. Boulter and Mr C.R. Boulter hold jointly as trustees a further 3010 ordinary shares.

Auditors


Kidsons Impey have agreed to offer themselves for re-appointment as auditors of the company.

On behalf of the board



Secretary

Knightcott
Banwell
Weston-super-Mare
BS24 6HT



BOULTERS OF BANWELL LIMITED**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

We are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements we are required to:

- select suitable accounting policies and apply them consistently;
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

We are also responsible for:

- keeping proper accounting records;
- safeguarding the company's assets;
- taking reasonable steps for the prevention and detection of fraud.

On behalf of the board



Mrs E.E. Boulter
Director



BOULTERS OF BANWELL LIMITED**AUDITORS' REPORT****Auditors' report to the members of****Boulters of Banwell Limited**

We have audited the financial statements on pages 5 to 15 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.


Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 1995 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Registered Auditors
Chartered Accountants
10 Apsley Road
Clifton
Bristol
BS8 2SP

22 July 1996

BOULTERS OF BANWELL LIMITED

PROFIT AND LOSS ACCOUNT

for the year ended 30 September 1995

	Note	1995 £	1994 £
Turnover	2	6,988,724	6,194,403
Cost of sales		<u>(6,014,983)</u>	<u>(5,336,474)</u>
Gross profit		973,741	857,929
Net operating expenses			
Administrative expenses		(845,515)	(764,635)
Other operating income		<u>42,491</u>	<u>40,817</u>
Operating profit	3	170,717	134,111
Investment income	5	5,273	5,666
Interest payable	6	<u>(125,853)</u>	<u>(108,439)</u>
Profit on ordinary activities before taxation		50,137	31,338
Taxation	7	<u>-</u>	<u>-</u>
Profit on ordinary activities after taxation retained	17	<u>50,137</u>	<u>31,338</u>

There are no recognised gains or losses in 1995 or 1994 other than the profit for the year.

BOULTERS OF BANWELL LIMITED

BALANCE SHEET

at 30 September 1995

	Note	£	1995 £	£	1994 £
Fixed assets					
Tangible assets	8		798,103		807,907
Current assets					
Stocks	10	2,153,253		1,577,471	
Debtors	11	736,616		660,440	
Cash at bank and in hand		927		180	
			2,890,796		2,238,091
Creditors: amounts falling due within one year	12	(2,755,746)		(2,135,386)	
Net current assets			135,050		102,705
Total assets less current liabilities			933,153		910,612
Creditors: amounts falling due after more than one year	13		(26,609)		(54,205)
			906,544		856,407
Capital and reserves					
Called up share capital	15	7,000		7,000	
Revaluation reserve	16	296,486		298,093	
Profit and loss account	17	603,058		551,314	
			906,544		856,407

The financial statements on pages 5 to 15 were approved by the board of directors on 22 July 1996

Directors

C Boulter
 E E Boulter

BOULTERS OF BANWELL LIMITED

CASH FLOW STATEMENT

for the year ended 30 September 1995

	1995		1994	
	£	£	£	£
Net cash inflow from operating activities		206,899		31,845
Returns on investments and servicing of finance				
Interest paid	(89,517)		(78,619)	
Hire purchase interest	(36,336)		(29,820)	
Other non-trading income	5,273		5,666	
Net cash outflow from returns on investments and servicing of finance		(120,580)		(102,773)
Investing activities				
Payments to acquire:				
Tangible fixed assets	(51,923)		(186,203)	
Receipts from sales of:				
Tangible fixed assets	13,000		54,170	
Net cash outflow from investing activities		(38,923)		(132,033)
Net cash inflow/(outflow) before financing		47,396		(202,961)
Financing				
New finance contracts	132,187		152,142	
Capital element of finance lease rentals	(162,858)		(87,399)	
Net cash (outflow)/inflow from financing		(30,671)		64,743
Increase/(decrease) in cash and cash equivalents		16,725		(138,218)

See Note 18 for the notes to this statement.

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS
30 September 1995

1 Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost accounting rules.

Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Freehold land	Nil
Freehold buildings	2% straight line
Plant and equipment	25% reducing balance
Motor vehicles	25% reducing balance
Hire plant	15% reducing balance

An amount equal to the excess of the annual depreciation charge on revalued assets over the notional historical cost depreciation charge on those assets is transferred annually from the revaluation reserve to the profit and loss reserve.

Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Rentals paid under operating leases are charged to income as incurred.

Stocks and work in progress

Stocks are valued at the lower of cost and net realisable value.

Hire income

Income from hire of equipment is included in the accounts as it arises.

2 Turnover

Turnover represents the amount derived from the provision of goods and services which fall within the company's ordinary activities, entirely within the United Kingdom, stated net of value added tax.

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS

30 September 1995

3 Operating profit

	1995	1994
	£	£
Operating profit is stated after crediting		
Profit on sale of assets	<u>2,310</u>	<u>13,994</u>
and after charging		
Staff costs (note 4)	576,916	519,512
Accountancy and audit	<u>16,618</u>	<u>14,900</u>
Depreciation of tangible fixed assets (note 8)		
owned assets	24,217	26,301
leased assets	<u>26,820</u>	<u>20,294</u>
	<u>51,037</u>	<u>46,595</u>
The total amount charged against profits in respect of finance leases and hire purchase contracts is	<u>63,156</u>	<u>50,117</u>
(of which part is shown as depreciation and the balance is shown as interest payable in note 6)		

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS

30 September 1995

4 Directors and employees

	1995	1994
	£	£
Staff costs including directors' emoluments		
Wages and salaries	532,191	478,860
Social security costs	44,725	40,652
	<u>576,916</u>	<u>519,512</u>
	Number	Number
Average number employed including executive directors		
Staff	<u>37</u>	<u>37</u>
Directors	£	£
Directors' emoluments		
Other emoluments	40,719	32,698
	<u>40,719</u>	<u>32,698</u>
Emoluments excluding pension scheme contributions		
Highest paid director	<u>40,719</u>	<u>32,698</u>

5 Investment income

	1995	1994
	£	£
Other non-trading income	5,273	5,666
	<u>5,273</u>	<u>5,666</u>

6 Interest payable

	1995	1994
	£	£
Bank interest	76,552	65,557
Pension Fund loan interest	12,965	13,062
Hire purchase interest	36,336	29,820
	<u>125,853</u>	<u>108,439</u>

7 Taxation

The company has no liability for taxation.

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS

30 September 1995

8 Tangible fixed assets

	Motor Vehicles	Plant and Machinery	Assets on Hire	Land and Buildings	Total
Cost or valuation	£	£	£	£	£
1 October 1994	162,324	71,914	191,560	570,000	995,798
Additions	7,010	10,236	30,455	4,222	51,923
Disposals	-	-	(14,900)	-	(14,900)
30 September 1995	<u>169,334</u>	<u>82,150</u>	<u>207,115</u>	<u>574,222</u>	<u>1,032,821</u>
Depreciation					
1 October 1994	108,128	55,491	20,072	4,200	187,891
Charge for year	14,848	4,875	26,820	4,494	51,037
Disposals	-	-	(4,210)	-	(4,210)
30 September 1995	<u>122,976</u>	<u>60,366</u>	<u>42,682</u>	<u>8,694</u>	<u>234,718</u>
Net book amount					
30 September 1995	<u>46,358</u>	<u>21,784</u>	<u>164,433</u>	<u>565,528</u>	<u>798,103</u>
1 October 1994	<u>54,196</u>	<u>16,423</u>	<u>171,488</u>	<u>565,800</u>	<u>807,907</u>

The net book amount of fixed assets includes £164,433 (1994 £171,484) in respect of assets held under finance leases and hire purchase contracts, the depreciation of which is shown in note 3. Hire assets are items of equipment which are rented to customers on a rolling short term hire basis.

9 Land and buildings

	1995 £	1994 £
Freehold	<u>565,528</u>	<u>565,800</u>
Historical cost information		
Freehold property - cost	315,226	311,004
Freehold property - depreciation	<u>(46,174)</u>	<u>(43,297)</u>
	<u>269,052</u>	<u>267,707</u>

The freehold land and buildings were revalued at £570,000 by an independent Chartered Surveyor in October 1993 on the basis of market value for existing use. The surplus was added to the revaluation reserve.

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS
30 September 1995

10 Stocks

	1995 £	1994 £
Work in progress	132,163	120,291
Goods for resale	2,021,090	1,457,180
	<u>2,153,253</u>	<u>1,577,471</u>

11 Debtors

	1995 £	1994 £
Amounts falling due within one year		
Trade debtors	719,828	607,436
Prepayments and accrued income	16,788	53,004
	<u>736,616</u>	<u>660,440</u>

12 Creditors: amounts falling due within one year

	1995 £	1994 £
Bank overdrafts	902,619	918,597
Trade creditors	783,171	586,770
Stocking Plan	694,052	216,181
Other taxation and social security	58,576	67,668
Other creditors	51,126	43,200
Accruals and deferred income	30,215	66,765
Finance leases and HP contracts - note 13	104,976	108,051
Pension fund loan	131,011	128,154
	<u>2,755,746</u>	<u>2,135,386</u>

The overdraft is secured by a fixed charge on the freehold property of the company and by a floating charge over the company's other assets. The pension fund loan is from the company's executive pension scheme and bears interest at a normal commercial rate.

BOULTERS OF BANWELL LIMITED

NOTES ON FINANCIAL STATEMENTS

30 September 1995

13 Creditors: amounts falling due
after more than one year

	1995 £	1994 £
Obligations under finance leases	26,609	54,205
	<u>26,609</u>	<u>54,205</u>

**Obligations under finance leases
and hire purchase contracts**

These are repayable over varying periods
by monthly instalments as follows:

In the next year - see note 12	104,976	108,051
In the second to fifth years	26,609	54,205
	<u>131,585</u>	<u>162,256</u>

14 Reconciliation of movements in shareholders' funds

	1995 £	1994 £
Profit for the financial year representing a Net addition to shareholders' funds	50,137	31,338
Opening shareholders' funds	856,407	825,069
Closing shareholders' funds	<u>906,544</u>	<u>856,407</u>

15 Called up share capital

	1995		1994	
	Number of shares	£	Number of shares	£
Authorised				
Ordinary shares of £1 each	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>
Allotted called up and fully paid				
Ordinary shares of £1 each	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS

30 September 1995

16 Revaluation reserve

1995
£

1 October 1994

298,093

Transfer to profit and loss account

(1,607)

30 September 1995

296,486

17 Profit and loss account

1995
£

1 October 1994

551,314

Retained profit for the year

50,137

Transfer from revaluation reserve

1,607

30 September 1995

603,058

BOULTERS OF BANWELL LIMITED
NOTES ON FINANCIAL STATEMENTS

30 September 1995

18 Notes to the cash flow statement

**Reconciliation of operating profit to
net cash inflow from operating activities**

	1995	1994
	£	£
Operating profit	170,717	134,111
Depreciation charges	51,037	46,595
(Profit) on sale of fixed assets	(2,310)	(13,994)
(Increase)/decrease in stocks	(575,782)	108,036
(Increase)/decrease in debtors	(76,176)	47,765
Increase/(decrease) in creditors	639,413	(290,668)
Net cash inflow from operating activities	<u>206,899</u>	<u>31,845</u>

**Analysis of changes in cash and cash
equivalents as shown in the balance sheet**

Balance at 1 October 1994	(918,417)	(780,199)
Net cash inflow/(outflow)	<u>16,725</u>	<u>(138,218)</u>
Balance at 30 September 1995	<u>(901,692)</u>	<u>(918,417)</u>

**Analysis of the balances of cash and cash
equivalents as shown in the balance sheet**

	1995	1994	Change in year
	£	£	£
Cash at bank and in hand	927	180	747
Bank overdrafts	<u>(902,619)</u>	<u>(918,597)</u>	<u>15,978</u>
	<u>(901,692)</u>	<u>(918,417)</u>	<u>16,725</u>

Analysis of changes in financing during the year

	Finance Leasing
	£
Balance at 1 October 1994	162,256
Cash inflow from financing	132,187
Cash outflow from financing	<u>(162,858)</u>
Balance at 30 September 1995	<u>131,585</u>