Experian Limited Annual report and financial statements for the year ended 31 March 2017

Company registered number 00653331



Experian Limited Annual report and financial statements

for the year ended 31 March 2017

Contents	Page
Directors and other information	1
Strategic report	2
Directors' report	4
Independent auditor's report to the members of Experian Limited	6
Profit and loss account	7
Statement of comprehensive income	8
Balance sheet	9
Statement of changes in equity	10
Notes to the financial statements	11

Experian Limited Directors and other information

Directors

C L Butterworth J M Cattanach R W J Davis S J Deane W J S Floydd

Company secretary

R P Hanna

Registered office

The Sir John Peace Building Experian Way NG2 Business Park Nottingham NG80 1ZZ

Independent auditor

KPMG LLP Chartered Accountants and Statutory Auditors St Nicholas House 31 Park Row Nottingham NG1 6FQ

Authorised and regulated by the Financial Conduct Authority Registered number 738097

1

Experian Limited Strategic report

for the year ended 31 March 2017

Activities and business model

Experian Limited ('the Company') is a member of the Experian plc Group ('the Group') and is its main UK operating subsidiary. We are the UK's largest credit reference agency.

Our principal activity is to provide data and analytical tools to clients, who use them to manage credit risk, prevent fraud, target marketing offers and automate decision-making. We also help individuals to manage their credit relationships and protect against identity theft.

We are organised across four business activities; Credit Services, Decision Analytics, Marketing Services and Consumer Services, supported by a number of corporate and administrative functions. Descriptions of each of the business activities, their competitive environments and market influences, together with an overview of the Group's business model, strategy and strategic objectives, can be found on pages 4 to 9 of the Experian plc annual report for the year ended 31 March 2017 (the 'Experian annual report'), which does not form part of this report.

Review of the business

Total turnover remained broadly flat year on year. Our business-to-business ('B2B') activities performed well as we benefited from investments made in product innovation, customer service and ever closer integration of our product set. Over the year we saw strong market uptake of credit pre-qualification services and originations software, as well as digital marketing.

Credit Services saw turnover grow by 4%, driven by growth in credit reference volumes, credit pre-qualification services and background checking which drove growth across banking, telecoms and utilities and other verticals, as well as further expansion in business information within the SME channel.

Decision Analytics' turnover grew by 5%, this reflected strong demand for origination software as banks invest in infrastructure to enhance onboarding of customers through digital channels.

Marketing Services saw a decline in turnover of 2%, due to the disposal of the Hitwise business in December 2015. Ongoing activities saw turnover increase by 6% year on year. We delivered growth from new wins in targeting data across both traditional and newer digital marketing activities.

Consumer Services turnover declined 9% for the year as we continue to execute our strategy to diversify our sources of revenue. There was strong progress in the affinity channel, reflecting good take-up of scores-on-statements and strong growth in referral fees from newly introduced price comparison services. This was offset by attrition in the legacy subscription membership base.

Results and dividends

The profit for the financial year was £119m (2016: £148m).

The 2017 results and the financial position at the year-end are considered satisfactory by the directors.

An interim dividend of £204.10 per share, whose total cost amounted to £100m, was paid on 1 September 2016, a further dividend of £163.28 per share, whose total cost amounted to £80m, was paid on 24 October 2016. In the previous financial year total interim dividends were paid of £173.49 per share (cost £85m).

The 2016 results include receipts of £11m of dividends from subsidiaries, mainly from FootFall Limited immediately prior to its disposal.

Post balance sheet events

On 31 May 2017, the Experian Group sold its Email / Cross Channel Marketing business (CCM) to Vector Capital, as part of this transaction the trade and assets of the CCM business within Experian Limited were sold.

On 14 September 2017, Experian Limited signed an agreement to purchase the remaining 75% issued ordinary capital of Runpath Group Limited, providers of creative financial technology for banks, platforms and digital companies.

An interim dividend of £204.10 per share, whose total cost amounted to £100m, was paid on 21 September 2017.

Strategic report (continued)

Principal risks and uncertainties

The management of the business and the execution of our strategy are subject to a number of risks. The principal risks and uncertainties the Group faces, together with the main means by which they are managed or mitigated, are set out on pages 12 to 21 of the Experian annual report. The key business risks and uncertainties affecting the Company are consistent with the Group and are considered to relate to data security, information systems and regulation.

Since 1 April 2014 the UK Financial Conduct Authority ('FCA') has regulated UK credit reference bureaux. The Company was granted full permission in February 2017, it acted under interim permissions throughout the rest of the financial year. The Company continues to face increasing regulatory compliance risk related to consumer protection and privacy, and continues to refine compliance strategies in response to the developing requirements of the FCA.

Key performance indicators

As the Company's relevant risks are managed on a Group or divisional basis, the directors believe that analysis using key performance indicators for the Company in isolation is not necessary or appropriate for an understanding of its development, performance or position. Information on the Group's key performance indicators is given on pages 10 and 11 of the Experian annual report.

By order of the board

C L Butterworth

Director

26 September 2017

The Company's registered number is 00653331.

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Directors' report

for the year ended 31 March 2017

The directors present their report and the audited financial statements for the year ended 31 March 2017. Experian Limited's registered number is 00653331. The Company is required to prepare a separate strategic report and that contains certain information equivalent to that required in this directors' report.

Likely future developments

The external commercial environment is expected to remain competitive for the remainder of 2017 and 2018 with continued decline across the consumer services business, but the directors remain confident that the Company will continue to trade profitably in the future.

As outlined in the strategic report, we were granted full permission by the FCA in February 2017. We continue to develop our conduct risk standards to reduce and mitigate against inappropriate execution of our business strategies or activities that could adversely affect our clients or consumers.

Financial risk management

The directors monitor the risks facing the Company with reference to its exposure to foreign exchange, interest rate, price, credit, and liquidity. They are confident that there are suitable policies in place and there are no material risks and uncertainties which have not been considered. The most significant of these risks is credit risk.

The Company has processes that require appropriate credit checks on potential clients and customers before sales are made. The amount of exposure to any counterparty is subject to a limit, which is reassessed periodically.

Most aspects of exposures to foreign exchange, interest rate, and liquidity risk are managed on a Group basis and are discussed in note 8 to the group financial statements of Experian plc in the Experian annual report.

The Company has no significant exposure to funding or liquidity risks. It meets its day-to-day working capital requirements through borrowings, as required, from group companies, and through its cash balances. The Group ensures that the Company has access to sufficient funds for operations and planned growth.

Directors

The directors holding office during the year and up to the date of this report were:

C L Butterworth

(appointed 14 November 2016)

J M Cattanach

(appointed 24 October 2016)

C G Clark

(resigned 14 November 2016)

R W J Davis S J Deane

W J S Floydd

Mr Davis and Mr Deane are independent non-executive directors.

Insurance and third party indemnification

During the year and up to the date of signing of this report the Company, through the Group, maintained liability insurance and third party indemnification provisions (which are a qualifying third party indemnity provision for the purposes of the Companies Act 2006) for its directors and the company secretary.

Research and development

Research and product development are a high priority in driving the Company's growth. However, certain development costs are now borne by Experian Technology Limited, a fellow group company, which owns the rights to the related intellectual property and licences its use to the Company.

Employee involvement

Experian Limited regularly reviews its employment policies and processes. The Company promotes a healthy and safe working environment, and is committed to the continuous development of its people.

The Company is committed to employee involvement throughout the business and is intent on motivating and keeping staff informed on matters that concern them in the context of their employment and involving them through local consultative procedures. Employees are kept well informed on matters of concern and the financial and economic factors affecting the Company's and Group's performance through management channels, conferences, meetings, publications, and an internal social networking and intranet site.

Experian continues to support employee share ownership through the provision of save as you earn and other employee share plan arrangements intended to align the interests of employees with those of shareholders.

Experian Limited Directors' report (continued)

Employment of people with disabilities

People with disabilities have equal opportunities when applying for vacancies. In addition to complying with legislative requirements, procedures are in place to ensure that disabled employees are treated fairly and that their training and career development needs are carefully managed. For those employees becoming disabled during the course of their employment, the Company is supportive, whether through retraining or redeployment, so as to provide an opportunity for them to remain with the Company whenever possible.

Statement of directors' responsibilities

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

Statement of disclosure of information to auditor

As at the date this report was signed, so far as each director is aware:

- there is no relevant audit information of which the auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director in order to make themselves aware of
 any relevant audit information and to establish that the auditor is aware of that information.

Auditor

PricewaterhouseCoopers LLP resigned during the year and KPMG LLP were appointed. Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the board

W J S Floydd Director

26 September 2017

Independent auditor's report to the members of Experian Limited

We have audited the financial statements of Experian Limited for the year ended 31 March 2017 set out on pages 7 to 31. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 5 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2017 and of its profit for the year then ended:
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year is consistent with the financial statements.

Based solely on the work required to be undertaken in the course of the audit of the financial statements and from reading the Strategic report and the Directors' report:

- · we have not identified material misstatements in those reports and
- in our opinion, those reports have been prepared in accordance with the Companies Act 2006.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Mark Flanagan (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

St Nicholas House, Park Row, Nottingham, NG1 6FQ

26 September 2017

Profit and loss account

for the year ended 31 March 2017

	Notes	2017 £m	2016 £m
Turnover	5	621	628
Own work capitalised		34	26
		655	654
Staff costs	6	(243)	(229)
Depreciation and other amounts written off tangible and intangible fixed assets	10	(37)	(36)
Other operating charges		(250)	(235)
Operating profit		125	154
Income from shares in group undertakings		3	11
Interest receivable and similar income	8	-	1
Amounts written off investments: impairment charge against investments in subsidiary undertakings	15	-	(4)
Interest payable and similar charges	9	(9)	(11)
Profit on ordinary activities before tax	10	119	151
Tax on profit on ordinary activities	11	-	(3)
Profit for the financial year		119	148

Experian Limited Statement of comprehensive income

for the year ended 31 March 2017

	Notes	2017 £m	2016 <u>£m</u>
Profit for the financial year		119	148
Other comprehensive income: items that will not be reclassified to profit or loss	ed		
Remeasurement losses on pension assets and obligations	23	(8)	(20)
Deferred tax in respect of remeasurement losses	20	2	4
Tax recognised directly in equity on transactions with owners	20	2	-
Total comprehensive income for the financial year		115	132

Balance sheet

at 31 March 2017

	Notes	2017 £m	2016 £m
Non-current assets			
Intangible assets	13	250	248
Tangible assets	14	31	30
Investments in group undertakings	15	227	227
Investment in associate	16	10	-
Deferred tax	20	16	12
Post-employment benefit assets	23	13	18
		547	535
Current assets			
Debtors	17	353	421
Cash at bank and in hand		1	2
	· · · · · · · · · · · · · · · · · · ·	354	423
Current liabilities			
Creditors: amounts falling due within one year	18	(239)	(233)
Net current assets		115	190
Total assets less current liabilities		662	725
Creditors: amounts falling due after more than one year	19	(501)	(505)
Post-employment benefit liabilities	23	(15)	(14)
Net assets		146	206
Equity			
Called up share capital	21	-	-
Share premium account		17	17
Profit and loss account		129	189
Total shareholders' funds	<u> </u>	146	206

The financial statements on pages 7 to 31 were approved by the board of directors on 26 September 2017 and signed on its behalf by:

W J S Floydd Director

Experian Limited Statement of changes in equity

year ended 31 March 2017

	Called up share capital ¹ £m	Share premium account	Capital redemption reserve ²	Profit and loss account £m	Total £m
At 1 April 2015	- £III	17	- zm	136	153
Profit for the financial year	_			148	148
Other comprehensive income for the year:					
Remeasurement loss on pension plan	-	-	-	(20)	(20)
Movement on deferred tax relating to remeasurement	-	-	-	4	4
Total comprehensive income for the year	-	-	-	132	132
Transactions with owners					
Credit in respect of share incentive plans	_		-	6	6
Interim dividends paid	-	-	~	(85)	(85)
Total transactions with owners	-	<u>.</u>	-	(79)	(79)
At 31 March 2016		17		189	206
Profit for the financial year	-	-	-	119	119
Other comprehensive income for the year:					
Remeasurement loss on pension plan	-	-	-	(8)	(8)
Movement on deferred tax relating to remeasurement	_	-	-	2	2
Tax recognised directly in equity on transactions with owners	-	-	-	2	2
Total comprehensive income for the year	-	-	-	115	115
Transactions with owners					
Credit in respect of share incentive plans	-	-	-	5	5
Interim dividends paid				(180)	(180)
Total transactions with owners	-	-	-	(175)	(175)
At 31 March 2017	-	17	-	129	146

¹ The balance on the Company's called up share capital amounted to £489,950.

 $^{^2}$ The balance on the Company's capital redemption reserve amounted to £5,000.

Notes to the financial statements

for the year ended 31 March 2017

1 Corporate information

Experian Limited ('the Company') is a private company, domiciled in England and Wales. Its registered office is at The Sir John Peace Building, Experian Way, NG2 Business Park, Nottingham, NG80 1ZZ and its registered number is 00653331. The Company's principal activity is to provide data and analytical tools to clients.

2 Basis of preparation

These financial statements are prepared on the going concern basis under the historical cost convention and in accordance with the Companies Act 2006 and applicable UK accounting standards.

Going concern

The Company meets its day-to-day working capital requirements through borrowings, as required, from group companies. Given the net current assets of £115m at 31 March 2017 and the long-term nature of its borrowings, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore continues to adopt the going concern basis in preparing its financial statements.

Group financial statements exemption

The Company is a wholly-owned subsidiary of Experian plc and is included in its group financial statements, which are publicly available. Therefore, the Company is exempt from the requirement to prepare group financial statements under the Companies Act 2006. Accordingly, the Company's financial statements are separate financial statements.

Financial Reporting Standard ('FRS') 101 'Reduced disclosure framework' ('FRS 101')

The Company's financial statements are prepared in accordance with the requirements of Financial Reporting Standard ('FRS') 100 'Application of financial reporting requirements', the directors have opted to prepare these financial statements in accordance with FRS 101 'Reduced disclosure framework'.

FRS 101 allows certain exemptions from the requirements of International Financial Reporting Standards ('IFRS') to avoid the duplication of information provided in the group financial statements and to provide more concise financial reporting in entity financial statements. The following exemptions have therefore been applied in the preparation of these financial statements:

- IFRS 7 'Financial instruments: disclosures'.
- Paragraphs 91 to 99 of IFRS 13 'Fair value measurement', so exempting the Company from disclosing valuation techniques and inputs used for the measurement of assets and liabilities.
- Paragraph 38 of IAS 1 'Presentation of financial statements', so exempting the Company from disclosing comparative information required by:
 - paragraph 79(a)(iv) of IAS 1 shares outstanding at the beginning and at the end of that period;
 - paragraph 73(e) of IAS 16 'Property, plant and equipment' reconciliations between the carrying amount at the beginning and end of that period; and
 - paragraph 118(e) of IAS 38, 'Intangible assets' (reconciliations between the carrying amount at the beginning and end of the period).
- The following paragraphs of IAS 1:
 - paragraphs 10(d) and 111, so exempting the Company from providing a cash flow statement and information;
 - paragraph 16, so exempting the Company from providing a statement of compliance with all IFRS;
 - paragraph 38A, so exempting the Company from the requirement for a minimum of two of each primary statement and the related notes;
 - paragraphs 38B to D, so exempting the Company from the requirement to provide additional comparative information;
 - paragraphs 40A to D, so exempting the Company from the requirement to provide a third statement of financial position; and
 - paragraphs 134 to 136, so exempting the Company from presenting capital management disclosures.
- IAS 7 'Statement of cash flows'.
- Paragraphs 30 and 31 of IAS 8 'Accounting policies, changes in accounting estimates and errors', so exempting
 the Company from disclosing information where it has not applied a new IFRS which has been issued but is not
 yet effective.

Notes to the financial statements (continued)

for the year ended 31 March 2017

2 Basis of preparation (continued)

- Paragraph 17 of IAS 24 'Related party disclosures', so exempting the Company from disclosing details of key management compensation.
- The requirements in IAS 24 'Related party disclosures' to disclose related party transactions with wholly-owned members of the Group.

The use of critical accounting estimates and management judgment is required in applying the accounting policies. Areas involving a higher degree of judgment or complexity, or where assumptions and estimates are significant to the Company's financial statements, are highlighted in note 4.

3 Summary of significant accounting policies

The significant accounting policies applied are summarised below. They have been consistently applied to both years presented. The explanations of these policies focus on areas where judgement is applied or which are particularly important in the financial statements. Content from accounting standards, amendments and interpretations is excluded where there is no policy choice under IFRS.

Functional and presentation currency

The financial statements are presented in pounds sterling (£), the Company's functional currency.

Foreign currency translation

Experian follows IAS 21 'The effects of changes in foreign exchange rates'.

Impairment of non-financial assets

The Company follows IAS 36 'Impairment of assets'. Goodwill (which is not subject to amortisation or depreciation) is tested at least annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment charge is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell, and value-in-use. For the purposes of assessing impairment, assets are grouped into cash generating units ('CGUs'), determined by the lowest levels for which there are separately identifiable cash flows.

Intangible assets

The Company follows IAS 38 'Intangible assets' and IAS 36.

UK Company law requires goodwill to be depreciated over its useful life. In the preparation of these financial statements the directors have departed from this requirement to give a true and fair view.

Customer relationships acquired as part of a business combination are capitalised on acquisition at fair value and recognised separately from goodwill. The costs are amortised on a straight-line basis over five to eight years.

Software development acquired as part of a business combination is capitalised on acquisition at fair value. The costs are amortised on a straight-line basis over four years.

Capitalised databases, comprising the data purchase and data capture costs of internally developed databases, are amortised on a straight-line basis over three to seven years.

Computer software licences purchased for internal use are capitalised on the basis of the costs incurred to purchase and bring into use the specific software. These costs are amortised on a straight-line basis over three to five years.

Internally generated software costs directly associated with the production of identifiable and unique software products controlled by the Company, that will generate economic benefits beyond one year, are recognised as intangible assets. These costs are amortised on a straight-line basis over three to ten years.

Tangible assets

Tangible fixed assets are held at cost less accumulated depreciation, in accordance with IAS 16 'Property, plant and equipment'. Depreciation is charged on a straight-line basis, over the following periods:

Freehold buildings - 50 years
Plant and machinery - 3 to 10 years
Fixtures and fittings - 3 to 10 years

Investments

Shares in group undertakings are held at cost less accumulated impairment charges.

Notes to the financial statements (continued)

for the year ended 31 March 2017

3 Summary of significant accounting policies (continued)

Trade debtors

Trade debtors are initially recognised at fair value and subsequently measured at this value less any provision for impairment. A provision for impairment of debtors is established when there is objective evidence that the Company will be unable to collect all amounts due according to the original terms of the debts. Such evidence is based primarily on the pattern of cash received compared to the terms upon which the debt is contracted.

The amount of the provision is the difference between the carrying amount and the value of estimated future cash flows. Any charges or credits in respect of such provisions and irrecoverable trade debtors are recognised in the profit and loss account within other operating charges.

Trade creditors

Trade creditors are recognised initially at fair value. Where the time value of money is material, creditors are then carried at amortised cost using the effective interest rate method.

Post-employment benefit assets and obligations

Defined benefit pension arrangements - funded plan

The post-employment benefit assets and obligations recognised in the balance sheet in respect of funded plans comprise the fair value of plan assets less the present value of the related defined benefit obligation at that date. The defined benefit obligation is calculated annually by independent qualified actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows, using market yields on high-quality corporate sterling bonds with maturity terms consistent with the estimated average term of the related pension liability.

Remeasurements arising from experience adjustments, and changes in actuarial assumptions, are recognised immediately in other comprehensive income.

The pension cost recognised in the profit and loss account comprises the cost of benefits accrued and net interest on the defined benefit asset or obligation. Service costs and the net financing income or expense are recognised separately in the profit and loss account.

Defined benefit pension arrangements - unfunded plans

Unfunded pension obligations are determined and accounted for in accordance with the principles used in respect of the funded arrangements.

Defined contribution pension arrangements

The assets of defined contribution plans are held separately in independently administered funds. The pension cost recognised in the profit and loss account represents the contributions payable by the Company in respect of the year.

Post-retirement healthcare obligations

Obligations in respect of post-retirement healthcare plans are calculated annually by independent qualified actuaries using an actuarial methodology similar to that for the pension arrangements. Remeasurement gains and losses arising from experience adjustments, and changes in actuarial assumptions, are recognised in other comprehensive income. The cost recognised in the profit and loss account comprises interest only on the obligation.

Leased assets - operating leases

Payments made are charged to the profit and loss account on a straight-line basis over the lease period.

Turnover and revenue recognition

Turnover represents the fair value of the consideration receivable on the provision of services to customers, net of VAT and other sales taxes, rebates and discounts. Turnover includes the fair value of the provision and processing of data, subscriptions to services, software and database customisation and development and the sale of software licences, maintenance and related consulting services.

Turnover in respect of the provision and processing of data is recognised in the year in which the service is provided. Subscription turnover, and turnover in respect of services to be provided by an indeterminate number of acts over a specified period of time, is recognised on a straight-line basis over those periods. Customisation, development and consulting turnover is recognised by reference to the stage of completion of the work which is generally on the basis of costs incurred to date as a percentage of estimated total costs. Turnover from software licences is recognised upon delivery. Turnover from maintenance agreements is recognised on a straight-line basis over the term of the maintenance period.

Notes to the financial statements (continued)

for the year ended 31 March 2017

3 Summary of significant accounting policies (continued)

Turnover and revenue recognition (continued)

Where a single arrangement comprises a number of individual elements which are capable of operating independently of one another, the total turnover is allocated between the individual elements based on an estimate of the fair value of each element. Where the elements are not capable of operating independently, or reasonable measures of fair value for each element are not available, total turnover is recognised on a straight-line basis over the contract period.

Amounts received in advance of the delivery or performance of services are classified as deferred income.

Тях

The tax expense for the year comprises current and deferred tax. The tax charge for the year is recognised in the profit and loss account, except for tax on items recognised in other comprehensive income or directly in shareholders' funds. In such cases the tax is also recognised in other comprehensive income or directly in shareholders' funds as appropriate.

Corporation tax is calculated on the basis of the tax laws substantively enacted at the balance sheet date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is provided in full on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply when the asset is realised or the liability settled, based on the tax rates and laws that have been substantively enacted by the balance sheet date.

Deferred tax assets are recognised in respect of tax losses carried forward and other temporary differences, only to the extent that the realisation of the related tax benefit through future taxable profits is probable. Deferred tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets and liabilities.

Share incentive plans

Company employees participate in the Experian plc share-based employee incentive plans. The Company treats such arrangements as equity-settled as Experian plc satisfies the awards in shares. The fair value of share incentives granted is recognised as an expense after taking into account the Company's best estimate of the number of shares expected to vest. The Company revises the vesting estimate at each balance sheet date. Non-market performance conditions are included in the vesting estimates. Expenses are incurred over the vesting period. Fair value is measured using whichever of the Black-Scholes model, Monte Carlo model or closing market price is most appropriate. Market-based performance conditions are included in the fair value measurement but are not revised for actual performance. Fair value takes account of dividend equivalents paid at vesting. Accordingly, cash flows in respect of such items are separately recognised directly as movements in total shareholders' funds.

Dividends

Dividend income from subsidiary undertakings is recognised when subsidiaries have paid interim dividends or have proposed and authorised final dividends.

Recent accounting developments

There have been no accounting standards, amendments and interpretations effective for the first time in these financial statements which have had a material impact on the financial statements.

There are a number of new standards and amendments to existing standards currently in issue but not yet effective, including three significant standards:

- IFRS 9 'Financial instruments';
- IFRS 15 'Revenue from contracts with customers'; and
- IFRS 16 'Leases'

IFRS 9 and IFRS 15 are now expected to be effective for the Company Experian for the year ending 31 March 2019 with IFRS 16 (subject to EU endorsement) expected to be effective for the year ending 31 March 2020. The directors assessment of the impact of the standards on the Company's financial statements remains ongoing, but it is not currently practicable to quantify the effect.

There are no other new standards, amendments to existing standards or interpretations that are not yet effective that would be expected to have a material impact on the Company. Such developments are routinely reviewed by the Company and its financial systems are adopted accordingly.

Experian Limited Notes to the financial statements (continued)

for the year ended 31 March 2017

4 Critical accounting estimates and assumptions

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amount of turnover, costs and charges, assets and liabilities and the disclosure of contingent liabilities. The resulting accounting estimates, which are based on management's best judgment at the date of the financial statements, will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Post-employment benefits

The present value of the defined benefit obligations depends on factors that are determined on an actuarial basis using a number of assumptions.

The principal financial assumption is the real discount rate, being the excess of the discount rate over the rate of inflation.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows, using market yields on high-quality corporate sterling bonds with maturity terms consistent with the estimated average term of the related pension liability.

Other assumptions for defined benefit obligations and pension costs are based in part on market conditions at the relevant balance sheet dates and additional information is disclosed in note 23.

Any changes in these assumptions may affect the amounts disclosed in the financial statements.

The Experian Pension Scheme is a multi-employer plan and covers former employees of legacy group companies who are not directly linked to either the Company or Experian Finance plc. Details of the total multi-employer plan are set out on pages 174 to 178 of the Experian plc annual report.

Goodwill

The Company tests goodwill for impairment annually or more frequently if events or changes in circumstances indicate that the goodwill may be impaired. The recoverable amount is generally determined on the basis of value-in-use calculations, which require the use of cash flow projections based on approved financial budgets, looking forward up to five years. Management determines budgeted profit margin based on past performance and its expectations for the market's development. Cash flows are extrapolated using estimated growth rates beyond a five-year period. The growth rates used do not exceed the long-term average growth rate for the markets in which the Company operates. The discount rates used reflect the Company's pre-tax weighted average cost of capital ('WACC').

Intangible assets

Certain costs incurred in the developmental phase of an internal project are capitalised as intangible assets if a number of criteria are met. Management has made judgments and assumptions when assessing whether a project meets these criteria, and on measuring the costs and the economic life attributed to such projects.

On acquisition, specific intangible assets are identified and recognised separately from goodwill and then amortised over their estimated useful lives. These include items such as brand names and customer lists, to which value is first attributed at the time of acquisition. The capitalisation of these assets and the related amortisation charges are based on judgments about the value and economic life of such items.

The economic lives for intangible assets are estimated at between three and ten years for internal projects, which include databases, internal use software and internally generated software, and between three and ten years for acquisition intangibles. Further details of the amounts of, and movements in, such assets are given in note 13.

For intangible assets not yet subject to amortisation, the same impairment process is followed as for goodwill above.

Experian Limited Notes to the financial statements (continued)

for the year ended 31 March 2017

5 Turnover

Turnover is predominantly with UK clients and customers.

Turnover	by	class	of	business
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	2017 £m	2016 £m
Credit Services	171	164
Decision Analytics	165	158
Marketing Services	131	134
Consumer Services	154	169
Other	-	3
	621	628

6 Staff costs and numbers

Staff costs

	2017 <u>£m</u>	2016 £m
Wages and salaries	201	188
Social security costs	22	20
Share incentive plans, including related social security costs (note 24)	5	6
Pension costs – defined benefit plans (note 23)	3	3
Pension costs – defined contribution plans	12	12
Total pension costs	15	15
	243	229

Wages and salaries include £2m (2016: £1m) of severance costs.

Staff numbers - monthly averages

	2017 Number	2016 Number
Development and delivery	1,592	1,456
Administrative and other	1,224	1,251
Sales and marketing	764	849
· · · · · · · · · · · · · · · · · · ·	3,580	3,556

Notes to the financial statements (continued)

for the year ended 31 March 2017

7 Directors' remuneration

	2017	2016
	£m	£m
Aggregate emoluments (excluding employer's pension contributions)	2	2

None (2016: four) of the six (2016: nine) directors who held office in the year were remunerated by other group companies or their remuneration was recharged to other group companies. It is not practicable to allocate a charge for the services of these directors between the group companies they serve.

Retirement benefits are accruing to no directors (2016: two directors) under a defined benefit pension plan, and one director (2016: one) under a defined contribution pension plan.

Awards of Experian plc ordinary shares were released to three directors (2016: six), under long-term incentive plans and the estimated value is £1,473,000 (2016: £6,437,000). Two directors realised a total gain of £155,000 on exercise of options. (2016: four directors realised a total gain of £3,032,000 on exercise of options.)

2017	2016
£'000	£'000
397	1,384
2017	2016
£m	£m
<u> </u>	1
2017	2016
£m	£ <u>m</u> _
10	10
(1)	1
9	11
	£'000 397 2017 £m 2017 £m 10 (1)

10 Profit on ordinary activities before tax

Profit on ordinary activities before tax is stated after charging / (crediting):

	2017 £m	2016 £m
Depreciation of tangible fixed assets (note 14)	10	11
Amortisation of intangible fixed assets (note 13)	27	25
Total depreciation and other amounts written off tangible and intangible fixed assets	37	36
(Profit) on disposal of investment	-	(1)
(Profit) on disposal of freehold land and building	(7)	-
Operating lease rentals – plant and machinery	10	9
Operating lease rentals property	4	44

Other operating charges include fees payable to the auditor for the audit of the Company's financial statements of £236,000 (2016: £240,000).

2016

2017

Notes to the financial statements (continued)

for the year ended 31 March 2017

11 Tax on profit on ordinary activities

Analysis of charge for the year

Tax expense included in the profit and loss account

	2017 £m	2016 £m
Current tax:		
UK corporation tax on the profit for the year	<u>-</u>	
Total current tax	-	
Deferred tax:		
Origination and reversal of timing differences	2	3
Adjustments in respect of prior years	(2)	_
Total deferred tax	-	3
Tax on profit on ordinary activities	-	3

Factors affecting the total tax charge for the year

The tax charge for the year is at a rate lower (2016: lower) than the main rate of UK corporation tax of 20% (2016: 20%). The differences are explained below.

Reconciliation of tax charge

	2017 £m	2016 £m
Profit on ordinary activities before tax	119	151
Profit on ordinary activities multiplied by the main rate of UK corporation tax	24	30
Effects of:		
Adjustment in respect of prior years	(2)	-
Items not taxable	(2)	-
Expenses not deductible for tax purposes	5	1
Group relief claimed without payment of consideration	(25)	(28)
Chargeable gain arising on disposal of property	1	-
Utilisation of capital losses to offset chargeable gain	(1)	<u> </u>
Tax charge for the year	-	3

The directors have considered the tax effect of UK to UK transfer pricing legislation on non-interest-bearing intragroup loans and are satisfied that any associated tax charge/(credit) arising will be offset by compensating adjustments from other group companies such that no additional tax asset or liability should arise. Therefore, no entries in respect of these items have been reflected in these financial statements as the net impact on both the tax charge and net assets is £nil (2016: £nil).

Notes to the financial statements (continued)

for the year ended 31 March 2017

11 Tax on profit on ordinary activities (continued)

Factors affecting future tax liabilities

A reduction in the UK corporation tax rate from 21% to 20% (effective from 1 April 2015) was substantively enacted on 21 July 2013. Further reductions to 19% (effective from 1 April 2017) were substantively enacted on 26 October 2015 and an additional reduction to 17% (effective from 1 April 2020) was substantively enacted on 6 September 2016. This will reduce the Company's future tax charge accordingly.

In the foreseeable future, the Company's tax liability will continue to be influenced by the nature of its income and expenditure, the ability of its parent group to surrender UK tax losses to it and could be affected by changes in UK tax law.

12 Dividends

Interim dividends paid in the year

	2017 £m	2016 £m
Interim dividend of £163.28 per share paid on 24 October 2016	80	-
Interim dividend of £204.10 per share paid on 1 September 2016	100	-
Interim dividend of £173.49 per share paid on 4 December 2015	-	85
	180	85

13 Intangible assets

•	Goodwill	Customer relation- ships	Acquired software development	Data- bases	Internal use software	Internally generated software	Total
	£m	£m	£m	£m	£m	£m	£m
Cost							
At 1 April 2016	250	7	7	88	14	141	507
Additions	-	-	-	5	2	23	30
Disposals	-			(1)			(1)
At 31 March 2017	250	7	7_	92	16	164	536
Amortisation							
At 1 April 2016	109	2	2	73	6	67	259
Amortisation charge for the year	-	2	2	6	3	14	27
Disposals	_						
At 31 March 2017	109	4	4	79	9	81	286
Net book amount							
At 31 March 2017	141	3	3	13	7	83	250
At 31 March 2016	141	5	5	15	8	74	248

Notes to the financial statements (continued)

for the year ended 31 March 2017

13 Intangible assets (continued)

For the purposes of its annual impairment testing of goodwill and intangible assets not yet subject to amortisation, the Company is regarded as a single CGU. The annual impairment review as at 31 March 2017 indicated that the recoverable amount exceeded its carrying value on the basis of an assumption of 10% for pre-tax WACC and no long-term growth rate and any reasonably possible changes to these.

Within the total intangibles balances, an asset exists in relation to the Credit Services platform, as at 31 March 2017, the net book value of the asset is £55m.

14 Tangible assets

	Freehold land and buildings	Plant and machinery, fixtures and fittings	Total
	£m	£m	£m
Cost			
At 1 April 2016	14	90	104
Additions	-	13	13
Disposals	(3)	(1)	(4)
At 31 March 2017	11	102	113
Depreciation			
At 1 April 2016	9	65	74
Charge for the year	-	10	10
Disposals	(1)	(1)	(2)
At 31 March 2017	8	74	82
Net book amount			
At 31 March 2017	3	28	31
At 31 March 2016	5	25	30

Notes to the financial statements (continued)

for the year ended 31 March 2017

15 Investments in group undertakings

	2017	2016
	£m	£m
Cost		
At 1 April	709	749
Additions	-	-
Disposal	-	(40)
At 31 March	709	709
Provisions for impairment		
At 1 April	482	488
Charge for the year	-	4
Disposal	<u>-</u>	(10)
At 31 March	482	482
Net book amount		
At 31 March	227	227
At 1 April	227	261

The Company's shareholding in FootFall Limited was sold in July 2015, resulting in the crystallisation of an impairment provision previously recognised against the carrying amount of that investment, and a profit on disposal of £1m.

The principal subsidiary undertakings as at 31 March 2017 are listed below. The Company directly owns 100% of their voting shares. They are incorporated and registered in England and Wales.

Name	Nature of business
Experian SURBS Investments Limited	Holds investments to secure pension benefits
Experian International Unlimited	Intra-group financing

Other subsidiary undertakings are listed in note 27. In the opinion of the directors, their results or financial positions are not considered to have principally affected the figures shown in these financial statements.

Notes to the financial statements (continued)

for the year ended 31 March 2017

16 Investment in associate

	2017 £m	2016 £m
Cost	JAIL 1	2111
At 1 April	-	-
Additions	10	-
At 31 March	10	
Provisions for impairment		
At 31 March		
Net book amount		
At 31 March	10	<u> </u>
At 1 April	-	

On 8 June 2016 the Company purchased, for a cash consideration of £10m, 25% of the issued ordinary shares of Runpath Group Limited, providers of creative financial technology for banks, platforms and digital companies.

17 Debtors

	2017 £m	2016 £m
Trade debtors	95	92
Amounts owed by group undertakings	217	287
Assets held for sale	4	-
Prepayments and accrued income	37	42
	353	421

Amounts owed by group undertakings are unsecured and repayable on demand and include £171m (2016: £160m) which earns interest at one-month sterling LIBOR less 0.25%. The remaining amounts are interest free.

18 Creditors: amounts falling due within one year

	2017	2016
	£m	£m
Trade creditors	26	23
Amounts owed to group undertakings	34	33
Liabilities held for sale	2	-
Other creditors including tax and social security:		
Other creditors	7	7
Tax and social security	26	25
	33	32
Accruals and deferred income	144	145
	239	233

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

Notes to the financial statements (continued)

for the year ended 31 March 2017

19 Creditors: amounts falling due after more than one year

	2017 £m	2016 £m
Amounts owed to group undertakings	500	500
mounts owed to group undertakings	1	_ 5
	501	505

Amounts owed to group undertakings comprises an unsecured loan note, repayable on 6 April 2020, which bears interest at six-month sterling LIBOR plus 1.4%.

Accruals and deferred income includes £nil (2016: £3m) of consideration payable in respect of past acquisitions, which is expected to be payable between one and five years from the balance sheet dates.

20 Deferred tax assets and liabilities

There is no deferred tax unprovided at 31 March 2017 or 2016. The deferred tax balance consists of the following deferred tax assets and liabilities:

	Retirement benefit assets deferred tax liability	Retirement benefit obligations deferred tax asset	Net retirement benefit obligations deferred tax liability	Other deferred tax assets	Total
	£m	£m	£m	£m	£m
At 31 March 2015	(8)	3	(5)	16	11
Charged/(credited) to the profit and loss account	4	(4)	-	(3)	(3)
Charged/(credited) to other comprehensive income	-	4	4	-	4
At 31 March 2016	(4)	3	(1)	13	12
Charged/(credited) to the profit and loss account	1	(1)	-	-	-
Charged/(credited) to other comprehensive income	-	2	2	2	4
At 31 March 2017	(3)	4	1	15	16

Deferred tax is recognised in full on retirement benefit assets and obligations. The other deferred tax asset recognised has arisen on short term timing differences.

21 Called up share capital

Allotted and fully paid

	Number of shares allotted	2017 £m	2016 £m
Ordinary shares of £1 each	489,950	-	

There were no transactions affecting share capital in the year ended 31 March 2017 or 2016.

Experian Limited Notes to the financial statements (continued)

for the year ended 31 March 2017

22 Financial commitments

There were no significant capital commitments contracted but not provided for at either balance sheet date.

Minimum lease payments under non-cancellable operating leases are payable:

	2017 Land and buildings £m	2017 Plant and machinery £m	2016 Land and buildings £m	2016 Plant and Machinery £m
Within one year	3	5	4	5
In between one and five years	10	11	11	11
In more than five years	4	4	7	6
	17	20	22	22

23 Post-employment benefit assets and obligations

Post-employment benefit plans and related risks

The Company provides pension benefits to eligible employees through membership of the Experian Pension Scheme, a defined benefit pension plan sponsored by itself and Experian Finance plc, but which was closed to new entrants in 2009. This Plan is governed by a trust deed which ensures that its finances and governance are independent from those of the Group. It has rules which specify the benefits to be paid and is funded accordingly with assets being held in an independently administered fund.

A full actuarial funding valuation of the Experian Pension Scheme is carried out every three years with interim reviews in the intervening years. The latest full actuarial funding valuation of the Plan was carried out as at 31 March 2016 by independent, qualified actuaries, Mercer Limited. There was a deficit as at that date. The next full actuarial valuation will be carried out as at 31 March 2019.

The Company has had unfunded pension arrangements in place for a number of years designed to ensure that certain directors and senior managers who are affected by the 'UK earnings cap' are placed in broadly the same position as those who are not. There are also unfunded arrangements for certain former directors and employees.

Arrangements are in place securing such unfunded pension benefit arrangements by granting charges to an independent trustee over independently managed portfolios of marketable securities owned by Experian SURBS Investments Limited. The amount of assets so charged is adjusted periodically to keep the ratio of assets charged to the discounted value of the accrued benefits secured close to the corresponding ratio in the Plan.

The Company operates a plan which provides post-retirement healthcare benefits to certain retired employees of the Experian plc Group and their dependant relatives. Under this plan, the Company has undertaken to meet the cost of post-retirement healthcare for all eligible former employees who retired prior to 1 April 1994 and their dependants.

Related risks

Through the Plan and its post-retirement medical benefits arrangements, the Company is exposed to a number of risks that are inherent in such plans and arrangements. The risks can be summarised as follows:

- Asset value volatility, with the associated impact on the assets held in connection with the funding of pension obligations and the related cash flows.
- Changes in bond yields, with any reduction resulting in an increase in the present value of pension obligations mitigated by an increase in the value of plan assets.
- Inflation, as pension obligations are generally linked to inflation and the prevailing rate of inflation experienced for medical benefits is typically higher than other inflation measures in the UK.
- Life expectancy, as pension and medical benefits are generally provided for the life of beneficiaries and their dependants.

There are no unusual, entity-specific or plan-specific risks, and no significant concentrations of risk.

Notes to the financial statements (continued)

for the year ended 31 March 2017

23 Post-employment benefit assets and obligations (continued)

The accounting valuations at 31 March 2017 have been based on the most recent actuarial valuations, updated by Willis Towers Watson to take account of the requirements of IAS 19. The assumptions for the real discount rate, salary increases and mortality, used to calculate the present value of the defined benefit obligations, all have a significant effect on the accounting valuation.

Changes to these assumptions in the light of prevailing conditions may have a significant impact on future valuations. Indications of the sensitivity of the amounts reported at 31 March 2017 to changes in the real discount rate, life expectancy and medical costs are included below. The methods and types of assumptions used are consistent with those used in the prior year and the absolute sensitivity numbers are stated on a basis consistent with the methodology used in determining the accounting valuation as at 31 March 2017. The methodology evaluates the effect of a change in each assumption on the relevant obligations, whilst holding all other assumptions constant.

Principal financial actuarial assumptions	2017	2016
	%	%
Discount rate	2.5	3.4
Rate of inflation based on RPI	3.2	2.9
Rate of inflation based on CPI	2.2	1.9
Rate of increase for salaries	3.7	3.4
Rate of increase for pensions in payment – element based on RPI (where cap is 5%)	3.0	2.8
Rate of increase for pensions in payment – element based on CPI (where cap is 2.5%)	1.7	1.5
Rate of increase for pensions in payment – element based on CPI (where cap is 3%)	1.9	1.7
Rate of increase for pensions in deferment	2.2	1.9
Rate of increase for medical costs	6.2	5.9

The principal financial assumption is the real discount rate, which is the excess of the discount rate over the rate of inflation. The discount rate is based on the market yields on high-quality corporate bonds of a currency and term appropriate to the defined benefit obligations. In the case of the Experian Pension Scheme, the obligations are in sterling and have a maturity of 18 years. If the real discount rate decreased by 0.1%, the defined benefit obligations at 31 March 2017 would increase by approximately £16m and the annual current service cost would remain unchanged.

The rates of increase for pensions in payment reflect the separate arrangements applying to different groups of Experian's pensioners.

Mortality assumptions - average life expectation on retirement at age 65 in normal health

	2017 Years	2016 Years
For a male currently aged 65	22.8	23.4
For a female currently aged 65	25.0	25.2
For a male currently aged 50	23.8	24.7
For a female currently aged 50	26.1	26.6

The accounting valuation assumes that mortality will be in line with standard tables adjusted to reflect the expected experience of the Experian Pension Scheme membership, based on analysis carried out for the 2016 actuarial valuation. A specific allowance for anticipated future improvements in life expectancy is also incorporated. An increase in assumed life expectancy of 0.1 years would increase the defined benefit obligations at 31 March 2017 by approximately £4m.

Notes to the financial statements (continued)

for the year ended 31 March 2017

23 Post-employment benefit assets and obligations (continued)

Post-employment medical benefits

The accounting valuation in respect of post-employment medical benefits assumes a rate of increase for medical costs. If this rate increased by 1.0% per annum, the obligation at 31 March 2017 and the finance expense would remain unchanged.

Increase in salaries

An increase of 0.1% to the salary increase rate would increase the obligation at 31 March 2017 by approximately £1m, and the service charge would remain unchanged.

Post-employment benefit amounts recognised in the financial statements

Balance sheet assets/(obligations)		
	2017 £m	2016 £m
Retirement benefit assets/(obligations) – funded plan:	2111_	<u> </u>
Fair value of funded plan assets	760	644
Present value of funded plan obligations	(747)	(626)
		·
Assets in the balance sheet for funded defined pension benefits	13	18
Obligations for unfunded post-employment benefits:		
Present value of defined benefit benefits – unfunded plans	(11)	(10)
Present value of post-employment medical benefits	(4)	(4)
Liabilities in the balance sheet	(15)	(14)
Net post-employment benefit (obligations) / assets	(2)	4
Profit and loss account charge by nature of expense		
	2017 £m	2016 £m
Current service cost	3	4
Settlement or curtailment		(1)
Charge within staff costs and operating profit	3	3
Interest income		(1)
Total charge to profit and loss account	3	2
Profit and loss account charge by type of plan	2017	2016
	£m	2016 £m
Defined pension benefits	3	2
Post-employment medical benefits	-	-
Total charge to profit and loss account	3	2

Notes to the financial statements (continued)

for the year ended 31 March 2017

23 Post-employment benefit assets and obligations (continued)

Remeasurement recognised in other comprehensive income

	2017 £m	2016 £m
Defined pension benefits	(8)	(21)
Post-employment medical benefits	<u> </u>	1
Total remeasurement recognised in other comprehensive income	(8)	(20)

Reconciliation of post-employment benefit assets and liabilities recognised in the balance sheet

	Assets £m	Liabilities £m	Total £m
At 1 April 2016	644	(640)	4
Benefits paid	(26)	26	-
Contributions paid by the Company	4	-	4
Employee contributions	1	(1)	-
Current service cost	-	(3)	(3)
Interest income	22	(21)	1
Remeasurement gains / (losses)	115	(123)	(8)
At 31 March 2017	760	(762)	(2)

Summary of funded plan at fair value

	2017 £m	2016 £m
UK equities	102	80
Overseas equities	260	212
Index-linked gilts	212	175
Global corporate bonds	114	112
Investment funds	71	63
Other	1	2
	760	644

Equities and fixed interest securities are stated at bid prices as at balance sheet date.

The assets of the Plan do not include any of the Company's own financial instruments or any property occupied by the Company.

Future contributions

Contributions expected to be paid into the Experian Pension Scheme during the next financial year are £5m (including £2m deficit contribution) by the Company and £1m by its employees.

Experian Limited Notes to the financial statements (continued)

for the year ended 31 March 2017

24 Share incentive plans

The information below relates to options and awards held by the Company's employees over Experian plc shares.

Cost of share-based compensation

	2017 £m	2016 £m
Share options	1	1
Share awards	4	5
Expense recognised (all equity-settled)	5	6
Related social security costs	<u> </u>	
Total expense recognised (all equity-settled)	5	6

The Company has a number of equity-settled, share-based employee incentive plans. Further information on share award arrangements is given below. As the numbers of options granted or outstanding under share option plans and the related charge to the Company income statement is not significant, no further disclosures are included in these financial statements.

Share awards

Summary of arrangements and performance conditions

There are three plans under which share awards are currently granted – the two Experian Co-Investment Plans (the 'CIPs') and the Experian Performance Share Plan (the 'PSP'). Awards take the form of a grant of free shares which vest over a service period of three years, with a maximum term generally of the same length, and are settled by share distribution. The assumption at grant date for employee departures prior to vesting is 20% for certain unconditional awards, which are only made under the PSP. Other details in respect of conditional awards are given below. These include an assumed outcome for Group Benchmark PBT per share growth, as that forms the basis of the Profit performance condition for awards made in the year ended 31 March 2017 and the year ended 31 March 2016. The Profit performance condition for awards made in the year ended 31 March 2015 was based on Benchmark PBT growth.

	Performance conditions for vesting	Assumed outcome at grant date
CIPs	50% - Profit performance assessed against	Benchmark PBT per share - 88% of target
	specified targets	Benchmark PBT - 71% of target
	50% - Cumulative Benchmark operating cash flow	Cumulative Benchmark operating cash flow – 74% to 78% of target
PSP	75% - Profit performance assessed against	Benchmark PBT per share - 81% of target
	specified targets	Benchmark PBT - 57% of target
	25% - Distribution percentage determined by ranking Total Shareholder Return ('TSR') relative to a comparator group	TSR - 45% to 50%

CIPs

For the purposes of IFRS 2, the grant date for these plans is the start of the financial year in which performance is assessed. This is before the number of shares to be awarded is determined but the underlying value of the award is known, subject to the outcome of the performance condition. The value of awarded shares reflects the performance outcome assumed at the date of their issue to participants and is recognised over a four-year period.

The range of performance conditions for awards under these plans is set out below. The Profit performance condition requires Benchmark PBT per share growth at the stated percentages over a three-year period, for awards made in the

Notes to the financial statements (continued)

for the year ended 31 March 2017

24 Share incentive plans (continued)

years ended 31 March 2017 and 31 March 2016, with Benchmark PBT growth at the stated percentages for awards made in the earlier year reported. The cumulative Benchmark operating cash flow performance condition (the 'Cash flow condition') is based on cumulative Benchmark operating cash flow over a three-year period. The period of assessment commences at the beginning of the financial year of grant. These are not market-based performance conditions as defined by IFRS 2.

	Profit performance condition		Cash flow condition	
Year of award	Target	Maximum	Target	Maximum
Year ended 31 March 2017	4% per annum	8% per annum	US\$3.6bn	US\$4.0bn
Year ended 31 March 2016	4% per annum	8% per annum	US\$3.6bn	US\$4.0bn
Year ended 31 March 2015	7% per annum	14% per annum	US\$4.0bn	US\$4.4bn

PSP

The range of Profit performance conditions for conditional awards under this plan is the same as those shown in the table immediately above for the CIPs, also measured over a three-year period.

The TSR performance condition is considered a market-based performance condition as defined by IFRS 2. In valuing the awarded shares, TSR is evaluated using a Monte Carlo simulation, with historic volatilities and correlations for comparator companies measured over the three-year period preceding valuation and an implied volatility for Experian plc ordinary shares.

Movement in number of share awards outstanding - Number of awards

	2017 '000	2016 '000
At 1 April	2,318	2,362
New grants	1,097	853
Forfeitures	(351)	(172)
Vesting	(305)	(489)
Cancellations – performance conditions not met	(406)	(241)
Transfers of employees during the year	-	5
At 31 March	2,353	2,318

Share grants are valued by reference to the market price on the day of award, with no modification for dividend distributions or other factors, as participants are entitled to dividend distributions on awarded shares. Market-based performance conditions are included in the fair value measurement on the grant date and are not revised for actual performance. Awards granted in the year ended 31 March 2017 had a weighted average fair value per share of £13.20 (2016: £12.09).

Experian Limited Notes to the financial statements (continued)

for the year ended 31 March 2017

25 Related party transactions

The Company provides some rights to intellectual property, and IT development and support services, to certain subsidiaries of the Group. It either charges those companies software licence fees, royalties or recharges costs to them for the services provided. Amounts owed by group undertakings shown in note 17 include the following sums due by subsidiaries of the Group which were not wholly-owned. These debtors are unsecured and no guarantees have been received.

	2017 £m	2016 £m
Experian South Africa (Pty) Limited	7	2
Experian Credit Information Company of India Private Limited	1	1
Experian Japan Co., Ltd	-	(6)

Charges/(credits) made to those and other non-wholly owned companies during each of the last two years are summarised below.

	2017 £m	2016 £m
Experian South Africa (Pty) Limited - royalties and management fees/recharges	7	3
Experian Credit Information Company of India Private Limited - IT support costs	3	1
Experian Japan Co., Ltd - transfer of contractual assets	-	(6)
Experian Bureau de Credito SA – management fee and recharges of shared costs	2	1

26 Non-adjusting post balance sheet events

On 31 May 2017, the Experian Group sold its Email / Cross Channel Marketing business (CCM) to Vector Capital, as part of this transaction the trade and assets of the CCM business within Experian Limited were sold.

On 14 September 2017, Experian Limited signed an agreement to purchase the remaining 75% issued ordinary capital of Runpath Group Limited, providers of creative financial technology for banks, platforms and digital companies.

An interim dividend of £204.10 per share, whose total cost amounted to £100m, was paid on 21 September 2017.

Experian Limited Notes to the financial statements (continued)

for the year ended 31 March 2017

27 Other subsidiary undertakings

Other subsidiary undertakings are wholly-owned and their voting shares are directly held.

Name of company	Country of incorporation	Trade/status
192business Ltd	England & Wales	Dormant
ClarityBlue, Inc.	USA	Non-trading
Experian Holdings EURL	France	Non-trading
Experian Northern Ireland Limited	Northern Ireland	Dormant
HD Decisions Limited	England & Wales	Non-trading
International Communication & Data Limited	England & Wales	Dormant
QAS Limited	England & Wales	Dormant
Tallyman Australia Pty Limited (indirectly held)	Australia	Non-trading
Tallyman Limited	England & Wales	Non-trading
Techlightenment Ltd	England & Wales	Dormant
The 41st Parameter Ltd.	England & Wales	Dormant
X88 Software Limited	England & Wales	Non-trading

28 Ultimate parent undertaking and controlling party

The Company's immediate parent undertaking is Experian Group Limited, incorporated in England and Wales.

The Company's ultimate parent undertaking and controlling party, Experian plc, is incorporated in Jersey. It is the only group in which the results of the Company for the year were consolidated and copies of its consolidated financial statements may be obtained from the Company Secretary, Experian plc, Newenham House, Northern Cross, Malahide Road, Dublin 17, D17 AY61, Ireland.