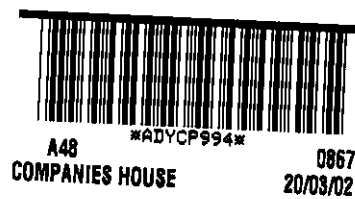


Report of the Directors and  
Financial Statements  
for the Year Ended 30 September 2001  
for  
Advanté Limited



Advanté Limited

Contents of the Financial Statements  
for the Year Ended 30 September 2001

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Advanté Limited

Company Information  
for the Year Ended 30 September 2001

**DIRECTORS:** F S Chapman – Managing Director  
T W H Cameron FCCA  
W F H Welten  
J Newby FCIQB

**SECRETARY:** I H Simpson LLB

**REGISTERED OFFICE:** 10/11 Argent Court  
Sylvan Way  
Southfields Business Park  
Basildon  
Essex  
SS15 6TG

**REGISTERED NUMBER:** 653012 (England and Wales)

**AUDITORS:** Wright Vigar & Co.  
Registered Auditors  
Chartered Accountants  
15 Newland  
Lincoln LN1 1XG

Advanté Limited

Managing Director's Statement  
for the Year Ended 30 September 2001

I am pleased to report profits up from £1,180,379 to £1,800,645 for the year ended September 2001.

Advanté has grown steadily throughout the year with the whole range of our products and services having contributed to our profits. The General accommodation business is establishing itself with a number of major companies and the new services we have in this area are expected to contribute strongly to the Company's continued growth. The Oasis range continues to establish itself as a market leader in the standalone welfare market. Next year we are launching our Mini Oasis unit aimed at a new market sector where there are problems of welfare provision, and this, coupled with existing models, will see this area of our business continue to grow on a wide market base.

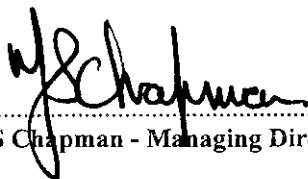
We have invested heavily in Transport and Support Services in the last few years resulting in us being able to offer a fully managed solution to any accommodation related client need. This investment is enabling us to bring forward new ideas to the marketplace that give clients more flexibility and lower operating cost. The products associated with this investment are going to contribute strongly to profits in future years.

Our client base is now extensive and marketing plays a key role. We are gaining knowledge of the industry through regular contact with customers enabling us to develop our service to meet their continuous changing needs. This, in turn, leads to better client interaction and enables us to grow steadily because of our close working relationships with clients.

I would like to thank all of our clients for trusting their work to us, enabling the client and Advanté to form good working relationships.

Lastly, none of the above would be possible without the staff at Advanté. All the people believe in themselves and the ambitions of the Company, and work at making the vision turn into reality.

My personal thanks to you all.



.....  
F S Chapman - Managing Director

Dated 7 February 2002

## Advanté Limited

### Report of the Directors for the Year Ended 30 September 2001

The directors present their report with the financial statements of the company for the year ended 30 September 2001.

#### **PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of hiring and servicing contractors' plant and machinery.

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### **DIVIDENDS**

Interim dividends per share were paid as follows:

3000	- 29 January 2001
<u>2000</u>	- 24 April 2001
<u>5000</u>	

The directors recommend a final dividend of 1500 per share, making a total of 6500 per share for the year ended 30 September 2001.

The total distribution of dividends for the year ended 30 September 2001 will be £650,000.

#### **DIRECTORS**

The directors during the year under review were:

F S Chapman – Managing Director  
T W H Cameron FCCA  
W F H Welten  
J Newby FCIOB

The directors holding office at 30 September 2001 did not hold any beneficial interest in the issued share capital of the company at 1 October 2000 or 30 September 2001.

The interest of J Newby in the share capital of Wiggins Gee Group Limited is noted in the financial statements of that company.

#### **DONATIONS**

Charitable donations in the year amounted to £500.

#### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

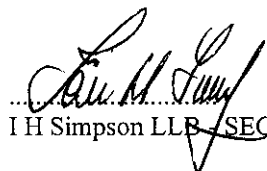
Advanté Limited

Report of the Directors  
for the Year Ended 30 September 2001

**AUDITORS**

The auditors, Wright Vigar & Co., will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

**ON BEHALF OF THE BOARD:**



I H Simpson LLB SECRETARY

Dated: 7 February 2002

**Advanté Limited**

**Report of the Independent Auditors to the Shareholders of**  
**Advanté Limited**

We have audited the financial statements of Advanté Limited for the year ended 30 September 2001 on pages five to fourteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

**Respective responsibilities of directors and auditors**

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

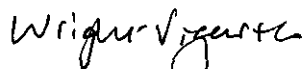
**Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Wright Vigar & Co.  
Registered Auditors  
Chartered Accountants  
15 Newland  
Lincoln LN1 1XG

Dated: 7 February 2002

**Advanté Limited**

**Profit and Loss Account**  
**for the Year Ended 30 September 2001**

		<u>2001</u>	<u>2000</u>
	Notes	£	£
<b>TURNOVER</b>		5,934,411	4,885,297
Cost of sales		<u>3,554,155</u>	<u>3,214,283</u>
<b>GROSS PROFIT</b>		2,380,256	1,671,014
Administrative expenses		<u>582,571</u>	<u>490,635</u>
		1,797,685	1,180,379
Other operating income		<u>2,960</u>	<u>-</u>
<b>OPERATING PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>	3	1,800,645	1,180,379
Tax on profit on ordinary activities	4	<u>492,325</u>	<u>319,916</u>
<b>PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION</b>		1,308,320	860,463
Dividends	5	<u>650,000</u>	<u>300,000</u>
		658,320	560,463
Retained profit brought forward		<u>1,518,772</u>	<u>958,309</u>
<b>RETAINED PROFIT CARRIED FORWARD</b>		<u><u>£2,177,092</u></u>	<u><u>£1,518,772</u></u>

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current and previous years.

The notes form part of these financial statements

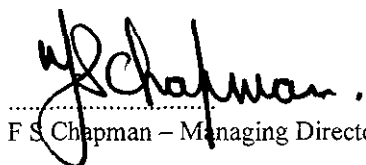


**Advanté Limited**

**Balance Sheet  
30 September 2001**

		<u>2001</u>		<u>2000</u>	
	Notes	£	£	£	£
<b>FIXED ASSETS:</b>					
Tangible assets	6		4,866,595		4,453,190
Investments	7		<u>1</u>		<u>1</u>
			4,866,596		4,453,191
<b>CURRENT ASSETS:</b>					
Stocks	8	88,092		64,152	
Debtors	9	2,360,549		1,562,434	
Cash at bank		<u>610</u>		<u>610</u>	
		2,449,251		1,627,196	
<b>CREDITORS:</b> Amounts falling due within one year	10	<u>3,187,478</u>		<u>2,551,251</u>	
<b>NET CURRENT LIABILITIES:</b>			<u>(738,227)</u>		<u>(924,055)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES:</b>			4,128,369		3,529,136
<b>CREDITORS:</b> Amounts falling due after more than one year	11		(1,701,177)		(1,847,984)
<b>PROVISIONS FOR LIABILITIES AND CHARGES:</b>	15		<u>(250,000)</u>		<u>(162,280)</u>
			<u>£2,177,192</u>		<u>£1,518,872</u>
<b>CAPITAL AND RESERVES:</b>					
Called up share capital	16		100		100
Profit and loss account			<u>2,177,092</u>		<u>1,518,772</u>
<b>SHAREHOLDERS' FUNDS:</b>	20		<u>£2,177,192</u>		<u>£1,518,872</u>

**ON BEHALF OF THE BOARD:**

  
F S Chapman – Managing Director

Approved by the Board on 7 February 2002

The notes form part of these financial statements

Advanté Limited

Notes to the Financial Statements  
for the Year Ended 30 September 2001

1. **ACCOUNTING POLICIES**

**Accounting convention**

The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover is the value of hire charges invoiced during the year, excluding value added tax.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property	- 25% on reducing balance
Plant and machinery	- 5% to 25% on reducing balance and 10% on straight line
Fixtures and fittings	- 25% on reducing balance and 25% on straight line

**Stocks**

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

**Deferred taxation**

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

**Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

**Pensions**

The company operates a defined contribution pension scheme. The contributions payable for the year are charged in the profit and loss account. Contributions for the year ended 30 September 2001 were £8731.

**Cash flow statements**

The Company has taken advantage of the exemption included in FRS 1 - Cash Flow Statements, for wholly owned subsidiaries of an EC parent undertaking not to prepare a cash flow statement.

2. **STAFF COSTS**

	2001	2000
	£	£
Wages and salaries	445,626	382,874
Social security costs	16,414	15,874
Other pension costs	8,730	8,235
	<u>470,770</u>	<u>406,983</u>

**Advanté Limited**

**Notes to the Financial Statements**  
**for the Year Ended 30 September 2001**

**2. STAFF COSTS - continued**

The average monthly number of employees during the year was as follows:

	2001	2000
Plant hire	11	8
Administration	<u>13</u>	<u>9</u>
	<u>24</u>	<u>17</u>

**3. OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	2001 £	2000 £
Hire of plant and machinery	2,797,877	2,621,393
Depreciation - owned assets	146,009	272,100
Depreciation - assets on hire purchase contracts	395,704	136,529
(Profit)/Loss on disposal of fixed assets	<u>(7,786)</u>	<u>11,043</u>
Directors' emoluments	<u>100,683</u>	<u>84,436</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>1</u>	<u>1</u>
------------------------	----------	----------

**4. TAXATION**

The tax charge on the profit on ordinary activities for the year was as follows:

	2001 £	2000 £
UK corporation tax	406,014	181,057
Prior year adjustment	(1,409)	1,579
Deferred taxation	<u>87,720</u>	<u>137,280</u>
	<u>492,325</u>	<u>319,916</u>

UK corporation tax has been charged at 30% (2000 - 30%).

**5. DIVIDENDS**

	2001 £	2000 £
Equity shares:		
Interim paid - ordinary £1	500,000	300,000
Final proposed - ordinary £1	<u>150,000</u>	<u>-</u>
	<u>650,000</u>	<u>300,000</u>

**Advanté Limited**

**Notes to the Financial Statements  
for the Year Ended 30 September 2001**

**6. TANGIBLE FIXED ASSETS**

	Improvements to property	Plant and machinery	Fixtures and fittings	Totals
	£	£	£	£
<b>COST:</b>				
At 1 October 2000	60,719	5,074,919	105,767	5,241,405
Additions	18,997	919,436	41,736	980,169
Disposals	-	(41,763)	-	(41,763)
At 30 September 2001	<u>79,716</u>	<u>5,952,592</u>	<u>147,503</u>	<u>6,179,811</u>
<b>DEPRECIATION:</b>				
At 1 October 2000	13,568	743,805	30,842	788,215
Charge for year	15,430	499,034	27,249	541,713
Eliminated on disposals	-	(16,712)	-	(16,712)
At 30 September 2001	<u>28,998</u>	<u>1,226,127</u>	<u>58,091</u>	<u>1,313,216</u>
<b>NET BOOK VALUE:</b>				
At 30 September 2001	<u>50,718</u>	<u>4,726,465</u>	<u>89,412</u>	<u>4,866,595</u>
At 30 September 2000	<u>47,151</u>	<u>4,331,114</u>	<u>74,925</u>	<u>4,453,190</u>

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Plant and machinery
	£
<b>COST:</b>	
At 1 October 2000	3,220,642
Additions	<u>861,213</u>
At 30 September 2001	<u>4,081,855</u>
<b>DEPRECIATION:</b>	
At 1 October 2000	159,979
Charge for year	<u>395,704</u>
At 30 September 2001	<u>555,683</u>
<b>NET BOOK VALUE:</b>	
At 30 September 2001	<u>3,526,172</u>
At 30 September 2000	<u>3,060,663</u>

Advanté Limited

Notes to the Financial Statements  
for the Year Ended 30 September 2001

7. **FIXED ASSET INVESTMENTS**

			£
<b>COST:</b>			
At 1 October 2000			
and 30 September 2001			<u>1</u>
<b>NET BOOK VALUE:</b>			
At 30 September 2001			<u>1</u>
At 30 September 2000			<u>1</u>
		2001	2000
		£	£
Unlisted investments		<u>1</u>	<u>1</u>

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

**Wiggins Plant Limited**

Nature of business: Dormant company

Class of shares:	%
Ordinary £1	holding 100.00

8. **STOCKS**

	2001	2000
	£	£
Raw materials	45,053	36,677
Finished goods	<u>43,039</u>	<u>27,475</u>
	<u>88,092</u>	<u>64,152</u>

9. **DEBTORS: AMOUNTS FALLING  
DUE WITHIN ONE YEAR**

	2001	2000
	£	£
Trade debtors	1,281,781	1,019,647
Other debtors	10,134	1,478
Prepayments	22,804	17,281
Due from group undertakings	<u>1,045,830</u>	<u>524,028</u>
	<u>2,360,549</u>	<u>1,562,434</u>

**Advanté Limited**

**Notes to the Financial Statements  
for the Year Ended 30 September 2001**

**10. CREDITORS: AMOUNTS FALLING  
DUE WITHIN ONE YEAR**

	2001 £	2000 £
Bank loans and overdrafts (see note 12)	474,116	399,189
Hire purchase contracts (see note 13)	848,965	712,878
Trade creditors	834,158	964,489
Due to group undertakings	546,385	309,769
Other creditors	91,553	25,017
Dividend proposed	150,000	-
Corporation tax	242,301	139,909
	<u>3,187,478</u>	<u>2,551,251</u>

**11. CREDITORS: AMOUNTS FALLING  
DUE AFTER MORE THAN ONE YEAR**

	2001 £	2000 £
Hire purchase contracts (see note 13)	<u>1,701,177</u>	<u>1,847,984</u>

**12. LOANS AND OVERDRAFTS**

An analysis of the maturity of loans and overdrafts is given below:

	2001 £	2000 £
Amounts falling due within one year or on demand:		
Bank overdrafts	<u>474,116</u>	<u>399,189</u>

Advanté Limited

Notes to the Financial Statements  
for the Year Ended 30 September 2001

13. **OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES**

	Hire purchase contracts	
	2001	2000
	£	£
Gross obligations repayable:		
Within one year	1,020,651	899,951
Between one and five years	<u>1,895,774</u>	<u>2,106,045</u>
	<u>2,916,425</u>	<u>3,005,996</u>
Finance charges repayable:		
Within one year	171,686	187,073
Between one and five years	<u>194,597</u>	<u>258,061</u>
	<u>366,283</u>	<u>445,134</u>
Net obligations repayable:		
Within one year	848,965	712,878
Between one and five years	<u>1,701,177</u>	<u>1,847,984</u>
	<u>2,550,142</u>	<u>2,560,862</u>

The following payments are committed to be paid within one year:

	Operating leases	
	2001	2000
	£	£
Expiring:		
Within one year	716	2,069
Between one and five years	<u>29,484</u>	<u>24,934</u>
	<u>30,200</u>	<u>27,003</u>

14. **SECURED DEBTS**

The following secured debts are included within creditors:

	2001	2000
	£	£
Bank overdrafts	474,116	399,189
Hire purchase contracts	<u>2,550,142</u>	<u>2,560,862</u>
	<u>3,024,258</u>	<u>2,960,051</u>

The bank overdraft and HP are secured firstly on the company's fixed assets and secondly by a guarantee from Wiggins Gee Group.

**Advanté Limited**

**Notes to the Financial Statements  
for the Year Ended 30 September 2001**

**15. PROVISIONS FOR LIABILITIES AND CHARGES**

	2001 £	2000 £
Deferred taxation	<u>250,000</u>	<u>162,280</u>
	Deferred taxation £	
Balance at 1 October 2000	162,280	
Accelerated capital allowances	<u>87,720</u>	
Balance at 30 September 2001	<u>250,000</u>	

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

	Provided		Not provided	
	2001 £	2000 £	2001 £	2000 £
Accelerated capital allowances	<u>250,000</u>	<u>162,280</u>	<u>304,796</u>	<u>250,000</u>

**16. CALLED UP SHARE CAPITAL**

Authorised, allotted, issued and fully paid:

Number:	Class:	Nominal value:	2001 £	2000 £
100	Ordinary	£1	<u>100</u>	<u>100</u>

**17. ULTIMATE PARENT COMPANY**

The immediate parent company is Wiggins Gee Group Limited, a company incorporated in England and Wales. The ultimate holding company is Headcrown Limited, a company incorporated in England and Wales.

**18. CONTINGENT LIABILITIES**

The company is party to an unlimited cross guarantee and debenture in respect of bank overdrafts of the Wiggins Gee Group companies which at 30 September 2001 amounted to £474,116 (2000:£2,112,006).

**19. CAPITAL COMMITMENTS**

	2001 £	2000 £
Contracted but not provided for in the financial statements	<u>367,787</u>	<u>156,656</u>



Advanté Limited

Notes to the Financial Statements  
for the Year Ended 30 September 2001

20. **RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	2001	2000
	£	£
Profit for the financial year	1,308,320	860,463
Dividends	<u>(650,000)</u>	<u>(300,000)</u>
<b>Net addition to shareholders' funds</b>	658,320	560,463
Opening shareholders' funds	<u>1,518,872</u>	<u>958,409</u>
<b>Closing shareholders' funds</b>	<u>2,177,192</u>	<u>1,518,872</u>
 Equity interests	 <u>2,177,192</u>	 <u>1,518,872</u>