DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 31 March 1995



BINDER HAMLYN

DIRECTORS

N Bamford RG Beeston EJ Bowers

SECRETARY

MJR Porter

REGISTERED OFFICE

West House Kings Cross Road Halifax HX1 1EB

AUDITORS

Binder Hamlyn St Paul's House Park Square Leeds LS1 2PJ

BANKERS

Barclays Bank PLC 10 Market Street Bradford BD1 1NR

SOLICITORS

Hammond Suddards 2 Park Lane Leeds LS3 1ES

DIRECTORS' REPORT for the year ended 31 March 1995

FINANCIAL STATEMENTS

The directors present their report and financial statements for the year ended 31 March 1995.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activities of the company during the year remained the business of specialist electrical engineers.

During the year the company disposed of a number of its businesses together with the entire share capital of FKI Data Recording Limited and its subsidiaries, FKI Babcock Robey Limited, B&E Boilers Limited and FKI Allen Limited (all fellow subsidiary undertakings) resulting in an exceptional profit of £3,720,000 after the reinstatement of £1,203,000 of goodwill previously written off directly against reserves when the businesses were acquired some years ago.

The directors consider the results to be satisfactory.

RESULTS AND DIVIDENDS

The directors recommend that the profit for the year be dealt with as follows:

Ordinary dividends	2 000
- Interim paid of 0.714p per share	30
- Final proposed of 833.33p per share	35,000
Transfer from reserves	(33,700)
	1,330

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DIRECTORS' REPORT for the year ended 31 March 1995

FIXED ASSETS

Details of changes in fixed assets during the year are set out in note 9 to the financial statements.

DIRECTORS

The directors during the year were as follows:

N Bamford RG Beeston

EJ Bowers

Mr RG Beeston retires by rotation at the Annual General Meeting and offers himself for re-election.

DIRECTORS' INTERESTS IN SHARES

No director had any interest in the shares of the company at 31 March 1995 or 1 April 1994.

At 31 March 1995 Messrs RG Beeston and EJ Bowers were also directors of the ultimate parent company, and their interests in the shares of that company at 31 March 1995 are disclosed in that company's financial statements.

At 31 March 1995 Mr Bamford was also a director of the immediate parent company, and his interests in the shares of that company at 31 March 1995 are disclosed in that company's financial statements.

EMPLOYEES

The company has developed voluntary practices and procedures for employee involvement appropriate to their own circumstances and needs. The company encourages this approach to provide information and consultation and believes this promotes a better understanding of the issues facing the individual business in which the employee works.

It is company policy to achieve and maintain a high standard of health and safety by all practical means and the active involvement of employees in matters of health and safety is encouraged.

It is the policy of the company to give full and fair consideration to applications made by disabled persons for job vacancies, where particular job requirements are within their ability and where possible arrangements are made for the continuing employment of employees who have become disabled.

AUDITORS

On 1 October 1994 our auditors BDO Binder Hamlyn joined the Arthur Andersen worldwide organisation and now practice in the name Binder Hamlyn. They have signed their audit report in their new name. In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Binder Hamlyn be re-appointed as auditors of the company will be put to the Annual General Meeting.

his report was approved by the Board on 14 July 1995.

BINDER HAMLYN

St Paul's House Park Square Leeds LS1 2PJ

AUDITORS' REPORT to the members of Fisher-Karpark Holdings Limited

We have audited the financial statements on pages 5 to 19 which have been prepared on the basis of the accounting policies set out on pages 8 to 10.

Respective responsibilities of directors and auditors

As described on page 2, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants Registered Auditors

Binder Hamlyn

14 July 1995

PROFIT AND LOSS ACCOUNT for the year ended 31 March 1995

	Notes		1995		1994
		£'000	£,000	£'000	£'000
Turnover	2				
Continuing operations			11,580		10,543
Discontinued operations			11,908		36,639
			23,488		47,182
Cost of sales	3		(16,619)		(35,277)
Gross profit			6,869	- · · · · · · · · · · · · · · · · · · ·	11,905
Net operating expenses	3		(9,411)		(9,403)
Operating (loss)/profit	4				
Continuing operations Discontinued operations		344 (2,886)		(1,191) 3,693	
			(2,542)		2,502
Profit on disposal of discontinued operations	5		3,720		-
Profit on ordinary activities before interest			1,178		2,502
Net interest payable	6		(191)		(270)
Profit on ordinary activities before			· ,		
taxation	2		987		2,232
Tax on profit on ordinary activities	7		343		(22)
Profit on ordinary activities after			1 000	***	0.010
taxation Dividends	8		1,330 (35,030)		2,210
Retained/(loss) profit for the financial year	20		(33,700)		2,210

BALANCE SHEET as at 31 March 1995

	Notes		1995		1994
		£'000	£'000	£'000	£'000
FIXED ASSETS					
Tangible assets	9		4,429		7,805
Investments	10		413		413
			4,842		8,218
CURRENT ASSETS					
Stocks	11	3,549		12,202	
Debtors	12	41,236		36,927	
Cash at bank and in hand		2,780		5,578	
		47,565		54,707	
CREDITORS: amounts falling due					
within one year	13	(49,751)		(27,651)	
Net current (liabilities)/assets			(2,186)		27,056
Total assets less current liabilities	,		2,656	···	35,274
CREDITORS: amounts falling due					
after more than one year	14		(249)		(232
PROVISIONS FOR LIABILITIES					
AND CHARGES	16		(184)		(322
Net assets			2,223		34,720
CAPITAL AND RESERVES					
Called up share capital	19		420		420
Revaluation reserve	20		-		14
Profit and loss account	20		1,803		34,286
Equity shareholders' funds			2,223		34,720

The financial statements on pages 5 to 19 were approved by the Board on 14 July 1995.

Director

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 31 March 1995

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the profit for the year.

RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1995 £'000	1994 £'000
Profit for the financial year Dividends	1,330 (35,030)	2,210
Goodwill transferred on disposals Opening shareholders' funds	(33,700) 1,203 34,720	2,210
Closing shareholders' funds	2,223	34,720

NOTE OF HISTORIC COST PROFITS AND LOSSES

There is no material difference between the result as disclosed in the profit and loss account and the result on an unmodified historical cost basis.

1 ACCOUNTING POLICIES

Accounting convention

The financial statements are prepared under the historical cost convention, modified to include the revaluation of certain freehold land and buildings and on a going concern basis as the ultimate parent company, FKI plc, has confirmed it intends to provide financial support to the company for at least 12 months subsequent to the date of these financial statements.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation, less depreciation. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset on a straight line basis over its expected useful life as follows:

Freehold buildings over 50 to 100 years

Long leasehold property over 50 years

Plant and machinery over 10 years

Office equipment, dies and tools over 5 to 10 years

Motor vehicles over 3 to 5 years

Leased assets are depreciated over their estimated useful lives on the same basis as owned assets or the lease term where these are shorter.

Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and leases which result in the transfer to the company of substantially all the risks and rewards of ownership (finance leases) are capitalised as tangible fixed assets at the estimated present value of underlying lease payments and are depreciated in accordance with the above policy. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The finance element of the rental payments is charged to the profit and loss account over the period of the lease or hire purchase contract so as to produce a constant periodic rate of charge on the outstanding balance of the net obligation in each period.

Rentals paid under other leases (operating leases) are charged against income on a straight line basis over the lease term.

Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value.

Goodwill

Where the fair value of the consideration given exceeds the fair value of the separable net assets of the acquired undertaking, the difference is treated as goodwill on acquisition and written off to reserves. Where it is practical to calculate a figure, goodwill previously charged against reserves is included in the profit or loss on disposal of operations.

1 ACCOUNTING POLICIES continued

Stocks and work in progress

Stocks are stated at the lower of cost, on a first-in, first-out basis, and net realisable value, after making due allowance for any obsolete or slow moving items. In the case of finished goods and work in progress, cost comprises direct materials, direct labour and an appropriate proportion of overheads, based on normal levels of activity. Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Research and development

Development expenditure on clearly defined projects whose outcome can be assessed with reasonable certainty is capitalised and amortisation is commenced in the year the expenditure is incurred by reference to the lesser of the life of the project or three years. All other research and development expenditure is written off in the year in which it is incurred.

Deferred taxation

Provision is made for deferred taxation, using the liability method, to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes, except to the extent that the directors consider that a liability to taxation is unlikely to crystallise.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Pension costs

The regular cost of providing retirement pensions and related benefits is charged to the profit and loss account over the employees' service lives on the basis of a constant percentage of earnings. Variations from regular cost, arising from periodic actuarial valuations, are allocated over the expected remaining service lives of current employees on the basis of a constant percentage of current and expected future earnings. The difference between the charge to the profit and loss account and the contributions paid to the scheme is shown as an asset or a liability in the balance sheet.

1 ACCOUNTING POLICIES

Maintenance contracts

Maintenance contracts running over periods of one year or more are billed in advance and the balance released to the profit and loss account evenly over the period of the contract on a monthly basis. Costs relating to work carried out in respect of maintenance contracts are charged to the profit and loss account as they arise.

Turnover

Turnover comprises the invoiced value of goods and services supplied by the company exclusive of sales taxes.

Compliance with accounting standards

The financial statements have been prepared in accordance with applicable accounting standards.

Group accounts

The company has not prepared group accounts as it is exempt from the requirement to do so by Section 228 of the Companies Act 1985 as it is a subsidiary undertaking of FKI plc, a company incorporated in Great Britain and registered in England and Wales, and is included in the consolidated accounts of that company.

2 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The directors consider that the company's turnover and profit on ordinary activities before taxation is derived from the principal activity, being specialist electrical engineering.

Geographical analysis of turnover	1995	1994
	£'000	£,000
United Kingdom	19,212	39,114
United States of America	259	394
Europe	2,208	3,690
Canada	2	165
Africa	148	377
Asia	1,051	1,356
Australasia	195	655
Middle East	70	724
Rest of the World	343	707
	23,488	47,182

FISHER KARPARK HOLDINGS LIMITED NOTES TO THE FINANCIAL STATEMENTS

3 COST OF SALES AND NET OPERATING EXPENSES

		1995			1994	
	Continuing £'000	Discontinued £'000	Total £'000	Continuing £'000	Discontinued £'000	Total £'000
Cost of sales	8,929	7,690	16,619	8,295	26,982	35,277
Net operating expenses						
Distribution costs	1,090	1,752	2,842	1,031	3,804	4,835
Administrative expenses	1,217	5,352	6,569	2,408	2,160	4,56
	2,307	7 104	9,411	3,439	5,964	9,40
	_,	7,201			-,, -,	,,
OPERATING (LOSS)/P)					1995	
OPERATING (LOSS)/Pi						1994
	ROFIT is stat				1995	1994 £'000
Depreciation - owned tan	ROFIT is stat				1995 £'000	1994 £'000
Depreciation - owned tan	ROFIT is statingible assets				1995 £'000 1,220	1994 £'000 1,452
Depreciation - owned tan - leased tan	ROFIT is state agible assets agible assets	ed after chargin			1995 £'000 1,220 81	1994 £'000 1,452 101
Depreciation - owned tan - leased tan Auditors' remuneration Operating lease rentals -	ROFIT is state agible assets agible assets	ed after chargin			1995 £'000 1,220 81 26	1994 £'000 1,452 101
Depreciation - owned tan - leased tan Auditors' remuneration Operating lease rentals -	ROFIT is state agible assets plant and equother	ed after chargin			1995 £'000 1,220 81 26 380	1994 £'000

Non audit fees paid to Binder Hamlyn in the UK amounted to £15,000 (1994: £30,000).

5 PROFIT ON DISPOSAL OF DISCONTINUED OPERATIONS

	3,720	-
Reinstatement of goodwill previously written off directly to reserves	(1,203)	<u>-</u>
before goodwill write off	4,923	-
Exceptional profit on disposal of discontinued operations		

There is nil tax charge attributable to the profit on disposal of discontinued operations.

NOTES TO THE FINANCIAL STATEMENTS

NET INTEREST PAYABLE	1995 £'000	1994 £'000
Interest payable and similar charges		
To parent undertaking	276	237
On finance leases terminating within five years	36	36
	312	273
Interest receivable		
From others	(121)	-
From fellow subsidiary undertakings	-	(3
	191	270
TAX ON PROFIT ON ORDINARY ACTIVITIES UK current year taxation Corporation tax at 33 %	_	64 1
	(351) 8	
UK current year taxation Corporation tax at 33% Deferred tax	, ,	(871
UK current year taxation Corporation tax at 33% Deferred tax Advance corporation tax written off Prior year adjustments	8	641 (871 - (230
UK current year taxation Corporation tax at 33% Deferred tax Advance corporation tax written off	8	(871
UK current year taxation Corporation tax at 33% Deferred tax Advance corporation tax written off Prior year adjustments Corporation tax	8	(230 (130 382
UK current year taxation Corporation tax at 33% Deferred tax Advance corporation tax written off Prior year adjustments Corporation tax	(343)	(230
UK current year taxation Corporation tax at 33 % Deferred tax Advance corporation tax written off Prior year adjustments Corporation tax Deferred tax DIVIDENDS Ordinary	(343)	(230 (130 382
UK current year taxation Corporation tax at 33% Deferred tax Advance corporation tax written off Prior year adjustments Corporation tax Deferred tax DIVIDENDS	(343)	(230 (130 382

FISHER KARPARK HOLDINGS LIMITED NOTES TO THE FINANCIAL STATEMENTS

	Land and buildings £'000	Leasehold property £'000	Vehicles, plant and equipment £'000	Total
Cost or valuation				
1 April 1994	1,051	84	18,018	19,153
Additions	-	-	135	135
Disposals	(176)	(84)	(6,990)	(7,250
31 March 1995	875	-	11,163	12,038
Depreciation				
1 April 1994	131	5	11,212	11,348
Charge for the year	25	22	1,254	1,301
Disposals	(48)	(27)	(4,965)	(5,040
31 March 1995	108	-	7,501	7,609
Net book value				
Owned assets	767	-	3,494	4,261
Leased assets	-	-	168	168
31 March 1995	767	-	3,662	4,429
Owned assets	920	79	6,555	7,554
Leased assets	-	-	251	251
31 March 1994	920	79	6,806	7,805

Capital commitments

9

At 31 March 1995 the directors had authorised capital expenditure as follows:

	1995 £'000	1994 £'000
Contracted but not provided for in the financial statements	121	9
Authorised by the directors but not contracted for	396	_
	517	9

NOTES TO THE FINANCIAL STATEMENTS

	INVESTMENTS Investment in subsidiary undertakings	£'000
1	Cost	
	1 April 1994 and 31 March 1995	6,525
	Provision for diminution in value	
	1 April 1994 and 31 March 1995	6,112

Name of subsidiary undertaking	Nature of business	Country of Holding registration	g of ordinary share capital
Amber Equipment Services			
Limited	Non-trading	England and Wales	100%
Braidreel Limited	Non-trading	England and Wales	100%
Cliffnel Limited	Non-trading	England and Wales	100%
Cowlgate Limited	Non-trading	England and Wales	100%
Dymar Systems Limited	Non-trading	England and Wales	100%
FKI Godwin-Warren Limited	Non-trading	England and Wales	100%
FKI Plastics Limited	Non-trading	England and Wales	100%
FKI-Tully Limited	Non-trading	England and Wales	100%
Mindclass Limited	Non-trading	England and Wales	100%
Osborn Mushet Tools Limited	Non-trading	England and Wales	100%

During the year the company disposed of a number of businesses together with the entire share capital of FKI Data Recording Limited and its subsidiaries, FKI Babcock Robey, B&E Boilers Limited and FKI Allen Limited (all fellow subsidiary undertakings).

In the opinion of the directors the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

1	STOCKS	1995 £'000	1994 £'000
	Raw materials and consumables Work in progress	378 1,005	4,944 3,085
	Finished goods and goods for resale	2,166	4,173
		3,549	12,202

NOTES TO THE FINANCIAL STATEMENTS

DEBTORS	1995	1994
	£'000	£'000
Trade debtors	2,257	9,824
Amounts owed by parent undertaking and	·	•
fellow subsidiary undertakings	38,283	26,228
Other debtors	32	70
Prepayments and accrued income	190	331
Advance corporation tax recoverable	474	474
	41,236	36,92
CREDITORS: amounts falling due within one year		
Obligations under finance leases (note 15)	65	8′
Trade creditors	1,300	6,64
Amounts owed to parent undertaking		
and fellow subsidiary undertakings	11,355	10,61
Corporation tax	1,062	4,08
Other taxes and social security costs	78	70:
Other creditors	304	1,22
Accruals and deferred income	587	4,299
Proposed dividend	35,000	
	49,751	27,65
CREDITORS: amounts falling due after more than one year		
Obligations under finance leases (note 15)	103	16
Accruals and deferred income	146	7
rectually and deterred meetine		

NOTES TO THE FINANCIAL STATEMENTS

15	OBLIGATIONS UNDER FINANCE LEASES	1995 £	1994 £
	In one year or less	65	87
	Between one and five years	103	162
		168	249
16	PROVISIONS FOR LIABILITIES AND CHARGES	200	Deferred tax

17 DEFERRED TAX

31 March 1995

Deferred tax provided in the financial statements and the potential liability, including the amounts for which provision has been made, are as follows:

Provided		Potential	
1995	1994	1995	1994
£'000	£'000	£'000	£'000
467	818	467	909
(1)	(1)	(1)	(1)
(282)	(495)	(282)	(550)
184	322	184	358
	1995 £'000 467 (1) (282)	1995 1994 £'000 £'000 467 818 (1) (1) (282) (495)	1995 1994 1995 £'000 £'000 £'000 467 818 467 (1) (1) (1) (282) (495) (282)

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18 PENSION FUNDING

The ultimate parent company operates a funded pension scheme with defined benefits and membership is offered to all permanent staff employees including executive directors. The assets of the scheme are held separately from those of the group. Contributions to the fund are charged to the profit and loss account so as to spread the cost of pensions over employees working lives with the group.

Details relating to the actuarial position of the scheme and the assumptions used are set out in the group financial statements. The pension contributions paid by the company are based on the pension costs across the group as a whole.

The pension charge for the year was £309,000 (1994: £535,000).

CALLED UP SHARE CAPITAL	Numbe	er £'000
(1) Authorised 10p ordinary shares 1 April 1994 and 31 March 1995	4,200,00	0 420
(2) Allotted and fully paid 10p ordinary shares	Numbe	er £'000
1 April 1994 and 31 March 1995	4,200,00	0 420
RESERVES	Revaluation reserve £'000	Profit and loss account £'000
1 April 1994	14	34,286
Goodwill transferred on disposals	_	1,203
Transfer between reserves	(14)	14
Retained loss for the year	-	(33,700)
31 March 1995	_	1,803

No figure for cumulative goodwill written off has been disclosed as it is impractical to calculate the figure in the light of previous reorganisations.

21 CONTINGENT LIABILITIES

As part of a group banking arrangement, the company has entered into a multilateral cross guarantee with certain subsidiary undertakings in respect of group overdraft borrowings.

In addition there are contingent liabilities in the ordinary course of business in connection with the completion of contracts within specification, including responsibility for maintenance.

NOTES TO THE FINANCIAL STATEMENTS

22 FINANCIAL COMMITMENTS

At 31 March 1995 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Plant and machinery	
	1995	1994	1995	1994
Expiry date	£'000	£'000	£'000	£'000
Within one year	-	-	10	150
Within two to five years	-	-	18	863
In over five years	148	777	-	9
	148	777	28	1,022

23 DIRECTORS

(1) Emoluments

The emoluments of directors of the company were:

Emoluments (including pension contributions

1994
£'000
-

(2) Bandings

Fees and other emoluments disclosed above (excluding pension contributions) include amounts paid to:

The highest paid director

and benefits-in-kind)

Other directors' emoluments (excluding pension contributions) were in the following range:

	Number	Number
£0 - £5,000	3	3

NOTES TO THE FINANCIAL STATEMENTS

24 PARTICULARS OF EMPLOYEES

(1) Number of employees

The average weekly number of persons (including directors) employed by the company during the year was as follows:

	1995 Number	1994 Number
Production	393	816
Administration and management	62	122
Distribution and sales	48	127
	503	1,065
(2) Employment costs	£'000	£'000
Wages and salaries	7,501	14,386
Social security costs	637	1,246
Other pension costs	309	535
Outer pension costs	309	333

25 ULTIMATE PARENT COMPANY

The directors regard FKI plc, a company incorporated in Great Britain and registered in England and Wales, as the company's ultimate parent company.

FKI plc is the parent undertaking of the largest group of which Fisher Karpark Holdings Limited is a member and for which group accounts are drawn up. FKI Engineering plc incorporated in Great Britain and registered in England and Wales is the parent undertaking of the smallest group of which Fisher Karpark Holdings Limited is a member and for which group accounts are drawn up. Copies of these group accounts have been delivered to, and are available from, The Registrar of Companies, Companies Registration Office, Crown Way, Maindy, Cardiff, CF4 3UZ.