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MOTORWAY SERVICES LIMITED

31 OCTOBER 1978

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THE ANEUAL GENERAL MEETING OF THE COMPANY TO BE USED ON 20 MARCH 1979

The directors present herewith their Annual Report and Statement of Accounts for the year ended 31 October 1978.

#### ACTIVITIES

The main activity of the company was the operation of Travelodge Motels and motorway service areas.

#### ACCOUNTS

The profit before taxation for the year ended 31 October 1978 was £847,988.

#### DIVIDEND

The directors do not recommend payment of a dividend in respect of the year ended 31 October 1978.

#### HOLDING COMPANY

The company's ultimate holding company is Trust Houses Forte Limited, which is incorporated in England.

#### DIRECTORS

The following persons were directors of the company during the year ended 31 October 1978.

Mr E mirtwell

Mr E Leyton

Mr LH Bond (resigned 2 November 1977)

Mr RB Colomb

Mr GB Chiandetti (appointed 2 November 1977)

### DIRECTORS' INTERESTS

Those directors who are not also directors of Trust Houses Forte Limited had interests in that company's share and loan capital as follows:

Ordinary shares of 25p each	As at 1 November 1977 or date of appointment	As at 31 October 1978
Mr RB Colomb	Nil	Nil
Mr E Leyton	16,438	16,438

# DIRECTORS' INTERESTS (CONTINUED)

The undermentioned directors are also directors of Trust Houses Forte Limited and as such their interests in that company are not required to be recorded in this company's register of directors' interests:

Mr E Hartwell Mr GB Chiandetti

#### **AUDITORS**

Price Waterhouse & Co have expressed their willingness to continue in office and a resolution for their re-appointment as auditors will be proposed at the Annual General Meeting.

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RD CLINCH Secretary

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1 February 1979

1 Jermyn Street London SW1Y 4UH



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AUDITORS' REPORT TO THE MEMBERS OF MOTORWAY SERVICES LIMITED

We have examined the annexed accounts and notes which have been prepared under the historical cost convention as modified by the revaluation of properties. In our opinion these accounts give, under the convention stated, a true and fair view of the state of the affairs of the company at 31 October 1978 and of its profit and source and application of funds for the year then ended and comply with the Companies Acts 1948 and 1967.

Pric Waterlown . C. Chartered Accountants

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1 February 1979

# TO MY SEEFICES LIMITED

# FROTIT AND LOSS ACCOUNT FOR THE YEAR EDDED 31 OCTOBER 1978

		<u> 1978</u>		<u> 1977</u>
TURNOVER (Note 2)		£11,984,831		£11,948,165
1020107-201010		<del></del>		
PROFIT BEFORE TAXATION (Note 3)		847,988		618,530
TAXATION (Note 4)		366,450		333,430
PROFIT AFTER TAXATION		481,538		285,100
BALANCE BROUGHT FORWARD				
Profit retained at beginning of year	473,723		183,847	
Change in basis of deferred taxation			4,776	
tura era.		473,723		188,623
BALANCE CARRIED FORWARD		£955,261		£473,723
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# PALACCE SHEET - 31 COTOPER 1978

	<u> 1978</u>		<u> 19<i>1</i>7</u>
	4,073.615		4,036,017
	167,687		316,775
	3,000		6,000
540,525 414,506		337.192 02,818	
300,000 262 211		72,046 150,000 166,114	
1,517,242		818,170	
468,144 411,498		522,847 495,701	
441,950		***	
1,321,592		1,018,548	
	105 650	<del></del>	(200 279)
NET CURRENT ASSETS/(LIABILITIES)			(200,378)
	£4,439,952		£4,158,414
al/l each	60,000		60,000
	2,424,691		2,424,691
	955 <u>, 261</u>		473,723
	3,439,952		2,958,414
	1,000,000		1,200,000
Y			
and the second second	£4,439,952		£4,158,414
	414,506  300,000 262,211 1,517,242  468,144 411,498 441,950 1,321,592  3)	4,073.615  167,687 3,000  540,525 414,506  300,000 262,211 1,517,242  468,144 411,498 441,950 1,321,592  30  £4,439,952  424,691 955,261 3,439,952 1,000,000	4,073.615  167,687 3,000  540,525 414,506  22,818  72,046 150,000 166,114 1,517,242  818,170  468,144 411,498 495,701  441,950 1,321,592  1,018,548  30,000 2,424,691 955,261 3,439,952 1,000,000

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# STRACTURE OF SOURCE AND APPLICATION OF FUNDS FOR THE WHAR ENDED 31 OCTOBER 1978

		<u> 1978</u>		<u> 1977</u>
FUNDS GENERATED FROM OPERATIONS				
Profit before toxation		847,988		618,530
I tems not involving movement of funds Depreciation Surplus on disposal of fixed assets Surplus on redemption of		144,073 (1,599)		134,997 (3,588)
mortgage debenture loan		<u>(28,260</u> )		<del></del>
FUNDS FROM OTHER SOURCES		962,202		749,939
Proceeds on sale of fixed assets Proceeds from matured sinking	1,974		6,138	
fund policy	200,000	201,974 1,164,176	-	6,138 756,077
WORKING CAPITAL MOVEMENT				
(Increase)/decrease in stocks (Increase) in debtors (Decrease)/increase in creditors (Decrease) in amount owed to	(203,333) (321,688) (82,579)		27,019 (72,342) 96,448	
Blue Star Garages Limited Net change in inter-group current accounts	(1,624) 513,996	(95,228)	(218,561) 119,539	<u>(47,897</u> )
APPLICATION OF FUNDS		1,068,948		708,180
Purchase of fixed assets Dividend paid Taxation paid Mortgage debenture repaid Sinking fund policy premiums paid	d	182,046 - 418,153 200,000 - 22,652 822,851		195,756 300,000 129,000 22,652 647,408
INGREASE IN LIQUID FUNDS				
Short-term deposits Cash at bank	150,000 96,097	£246,097	60,772	£60,772

#### NOTES TO THE ACCOUNTS - 31 OCTOBER 1978

#### 1 ACCOUNTING FOLICIES

#### (1) <u>beferred taxation</u>

Provision is made for deferred taxation arising from timing differences between profits as computed for taxation purposes and profits as stated in the accounts except to the extent that the liability will not be payable in the foreseeable future. Timing differences are due primarily to the excess of tax allowances on fixed assets over the corresponding depreciation charged in the accounts and stock appreciation relief.

#### (2) <u>Internal professional fees and pre-opening expenses</u>

Internal professional costs incurred during the construction of motorway service areas are capitalised. In addition pre-opening and development expenses incurred up to the date of opening are deferred and written off over five years.

#### (3) <u>Depreciation</u>

No depreciation is provided on freehold properties or properties held on leases with fifty years and over to run at the balance sheet date. Properties held on leases of less than fifty years are amortised over the unexpired term. All other assets are depreciated over their estimated useful lives except for plate, linen and utencils which are stated at directors' valuation, replacements being charged against profits.

#### (4) Stock valuation

Stocks are valued at the lower of cost, including motor fuel duty, and net realisable value.

#### 2 TURNOVER

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Turnover is the amount receivable for goods sold and services provided and includes motor fuel duty of £2,893,562.

1978

1977

#### 3 PROFIT BEFORE TAXATION

After charging:		
Interest payable:		
On bank and other loans repayable within five years	24,749	27,000
On other loans	81,000	81,000
	105,749	108,000
Auditors' remuneration	### ### ### ### ### ### #### #########	2,500

#### MINDSMAY SERVICES LIMITED

## MODEL TO THE ACCOUNTS - 32 OCTOBER 1978 (CONTINUED)

# TRUFTE BEFORE TAXATION (CONTINUED)

THOFIT REFORE TAKATION (CONTINUED)	<u>1977</u>
Amortisation and depreciation:  Short leasehold 82,54	0 78,779
Plant and equipment 59,93	
£142,47	74 £134,734

#### 4 TAXATION

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Corporation tax at 52% (1977 - 52%) based upon the profits for the year:

Current	363,450	344,616
Prior year adjustment	-	(5,186)
Deferred taxacion	3,000	(6,000)
	£366,450	£333,430

#### DIRECTORS EMOLUMENTS 5

None of the directors has received any emoluments from the company.

#### FIXED ASSETS

1 111111 1111111				
	Land a	nd Buildings Short	Plant and	•
	Freehold	Leasehold	equipment	<u>Total</u>
Cost or valuation at 31 October 1977	878,626	3,163,015	109, ودَ5	4,000,750
Additions at cost Reclassification Disposals at cost	878,626	17,338 (14,770) (1,750) 3,163,833	164,708 14,770 (9,042) 729,545	182,046 (10,792) 4,772,004
Less accumulated depre- clation at 31 October 1977	**************************************	(453,406)	(263,408)	(716,814)
	£878,626	£2,710,427	£466,137	£4,055,190
Plate, linen and utensils Net book value at 31 October 1	978		<del></del>	18,425 4,073,615
Cost Valuation 1972				1,157,704 3,614,300
				£4,772,004

#### THE SECOND STREET

#### NORTH TO THE ACCUMING - SI OCTOBER 1978 (CONTINUED)

#### PLUED ASSMIS (COMPINUED)

Certain of the company's freehold and leasehold properties were revalued on a going concern basis as at 31 October 1972 by an independent firm of professional valuers. Subsequent additions are shown at cost.

## DEFERRED TAXATION

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The composition of the deferred taxation balance of 31 October 1978 and of the total potential amount of deferred taxation for all timing differences is as follows:

	Amount provided in the accounts	Total potential amount £
Tax on timing difference due to Excess tax allowances over depreciation	:	235,480
Stock appreciation relief		34,530
Interest	3,000	(3,000)
	3,000	267,010
Long term differences: Revaluation surpluses on fixed assets for which a tauation chadoes not arise until the gain is realised on disposal.  There is no present intention a selling any of the properties a capital gains on disposals are likely to be deferred by coll orelief.	ef and	500,000
	3,000	767,010
The movement for the year was		
Balance at 31 October 1977 Charge for the year	(6,000) 3,000	
Balance at 31 October 1978	(£3,000)	

## 8 CAPITAL RESERVES

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Share premium account General reserve	280,00J <u>2,144,691</u>
Balance at 31 October 1978	£2,424,691

# MOTORWAY STRVICES LIMITED

# NOTES TO THE ACCOUNTS - 31 OCTOBER 1978 (CONTINUED)

# MORTGAGE DEBENTURES

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PROCESSED STATES	Interest rate	<u>1978</u>	<u>1977</u>
Repayable 4 November 1978 Repayable 31 October 1991	6½% 10 1/8%	200,000 800,000 £1,000,000	400,000 800,000 £1,200,000

No premium is payable on redemption unless the company exercises its right to redeem before redemption date. The mortgage debentures are secured by way of charges on certain of the company's freehold properties together with the company's sinking fund policies.

10 COMMITMENTS FOR CAPITAL EXPENDITURE

	<u>1978</u>	<u> 1977</u>
Committed at 31 October	£95,000	£34,000

# 11 TPADE DEBTORS AND TRADE CREDITORS

The company's trade debtor and creditor balances are maintained by a division of a fellow subsidiary, Forte & Co Limited, Popular and Motorways Division. The net amount is reflected in the intercompany balance and totalled £441,950.