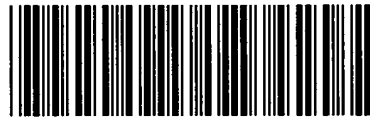


Registered number: 00622183

SHUBETTE OF LONDON LIMITED

ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 SEPTEMBER 2015

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COMPANIES HOUSE

SHUBETTE OF LONDON LIMITED

COMPANY INFORMATION

Directors	G B Offenbach C D Offenbach M J Offenbach
Registered number	00622183
Registered office	Shubette House 2 Apsley Way London NW2 7HF
Business address	Shubette House 2 Apsley Way London NW2 7HF
Independent auditors	Nyman Libson Paul Chartered Accountants & Statutory Auditors Regina House 124 Finchley Road London NW3 5JS
Bankers	Barclays Bank Plc 1 Churchill Place Canary Wharf London E14 5HP

SHUBETTE OF LONDON LIMITED

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SHUBETTE OF LONDON LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2015

The directors present their report and the audited financial statements for the year ended 30 September 2015.

Directors

The directors who served during the year were:

G B Offenbach
C D Offenbach
M J Offenbach

Directors' responsibilities statement

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and dividends

The loss for the year, after taxation, amounted to £455,725 (2014 - loss £31,206).

The directors do not recommend payment of a final dividend.

Future developments

The external commercial environment is expected to remain competitive in 2016. However, the directors remain confident that the company will improve on its currently observed declining level of performance in the future given the observed growth and profitability in concessionary sales arrangements implemented during the year with leading high-end UK retail outlets.

SHUBETTE OF LONDON LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2015

Financial instruments

The company's principal financial instruments comprise bank balances, trade creditors and trade debtors. The main purpose of these instruments is to finance the company's operations. Due to the nature of financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is described below.

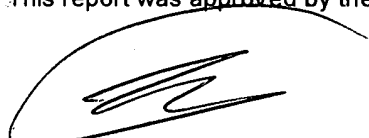
In respect of bank balances the liquidity risk is managed by maintaining a continuity of funding. Trade debtors are managed in respect of credit and cash flow risks by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. Trade creditors liquidity risk is managed by ensuring that sufficient funds are available to meet amounts due.

Disclosure of information to auditors

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This report was approved by the board on 11 FEBRUARY 2016 and signed on its behalf.



G B Offenbach
Director

SHUBETTE OF LONDON LIMITED

STRATEGIC REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2015

Introduction

The principal activity of the company is the design of contemporary and modern own-brand and private-label fashion clothing.

Business review

The results for the year show a pre-tax loss for the company of £570,364 (2014: pre-tax profit of £84,400) and sales of £11,054,847 (2014: £10,700,355).

Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to a number of risks.

The principal business risks and uncertainties affecting the company include the general economic climate, specifically within the European Union, and acceptance of its products and designs, by its customers.

The company manages these risks through an ongoing process of monitoring and researching the general economy, competitor activity and trends within the clothing market as well as demand across its seasonal clothing lines.

The company operates in a highly-competitive market which is a continuing risk and could result in losing customers to competitors or having customers source their clothing lines direct and excluding the company from their supply chain. The company manages this risk by providing bespoke high quality garments to its clients, continually updating its seasonal lines with changes in trends and consumer demand, as well as maintaining strong relationships with its customers.

The company generates and incurs a large proportion of its income and expenditure in euros and US dollars. It mitigates foreign currency fluctuation risk by the use of bank accounts in these foreign currencies and also by converting currency regularly and avoiding currency speculation.

The company's exposure to risk on credit, liquidity and cashflow is managed effectively through normal credit terms.

Financial key performance indicators

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

This report was approved by the board on 11 FEBRUARY 2016 and signed on its behalf.



G B Offenbach
Director

SHUBETTE OF LONDON LIMITED

**INDEPENDENT AUDITORS' REPORT TO SHUBETTE OF LONDON LIMITED
UNDER SECTION 449 OF THE COMPANIES ACT 2006**

We have examined the abbreviated accounts set out on pages 5 to 13, together with the financial statements of Shubette of London Limited for the year ended 30 September 2015 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company in accordance with section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

Opinion on financial statements

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts on pages 5 to 13 have been properly prepared in accordance with the regulations made under that section.



Richard Paul (senior statutory auditor)

for and on behalf of
Nyman Libson Paul

Chartered Accountants
Statutory Auditors

Regina House
124 Finchley Road
London

NW3 5JS

Date: 11 FEBRUARY 2016

SHUBETTE OF LONDON LIMITED

**ABBREVIATED PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 30 SEPTEMBER 2015**

	Note	2015 £	2014 £
TURNOVER	1	<u>11,054,847</u>	<u>10,700,355</u>
GROSS PROFIT		2,553,612	3,224,038
Distribution costs		(1,576,303)	(1,711,961)
Administrative expenses		<u>(1,442,119)</u>	<u>(1,379,999)</u>
OPERATING (LOSS)/PROFIT		(464,810)	132,078
Interest receivable and similar income		704	3,108
Interest payable and similar charges	2	<u>(106,258)</u>	<u>(50,786)</u>
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(570,364)	84,400
Tax on (loss)/profit on ordinary activities	5	<u>114,639</u>	<u>(115,606)</u>
LOSS FOR THE FINANCIAL YEAR		<u>(455,725)</u>	<u>(31,206)</u>

All amounts relate to continuing operations.

There were no recognised gains and losses for 2015 or 2014 other than those included in the profit and loss account.

The notes on pages 7 to 13 form part of these financial statements.

SHUBETTE OF LONDON LIMITED
REGISTERED NUMBER: 00622183

ABBREVIATED BALANCE SHEET
AS AT 30 SEPTEMBER 2015

	Note	£	2015 £	£	2014 £
FIXED ASSETS					
Tangible assets	6		98,590		111,800
CURRENT ASSETS					
Stocks	7	945,752		915,019	
Debtors	8	2,462,924		2,503,445	
Cash at bank and in hand		365,760		476,088	
		<u>3,774,436</u>		<u>3,894,552</u>	
CREDITORS: amounts falling due within one year	9	<u>(3,561,970)</u>		<u>(3,239,571)</u>	
NET CURRENT ASSETS			212,466		654,981
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>311,056</u>		<u>766,781</u>
CAPITAL AND RESERVES					
Called up share capital	11		1,000,000		1,000,000
Profit and loss account	12		<u>(688,944)</u>		<u>(233,219)</u>
SHAREHOLDERS' FUNDS	13		<u>311,056</u>		<u>766,781</u>

The abbreviated accounts, which have been prepared in accordance with the provisions of section 445(3) of the Companies Act 2006 relating to medium-sized companies, were approved and authorised for issue by the board and were signed on its behalf on 11 FEBRUARY 2016



G B Offenbach
Director



M J Offenbach
Director

The notes on pages 7 to 13 form part of these financial statements.

SHUBETTE OF LONDON LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2015

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The full financial statements, from which these abbreviated accounts have been extracted, have been prepared under the historical cost convention and in accordance with applicable accounting standards.

1.2 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

1.3 Turnover

Turnover comprises amounts receivable for the sale of own-brand and private-label fashion clothing net of Value Added Tax and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant & machinery	-	15% reducing balance
Computer equipment	-	33.3% reducing balance
Fixtures, equipment & motor vehicles	-	15% to 20% reducing balance

1.5 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

1.6 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

1.7 Pensions

The group makes contributions directly into individual employees' personal pension plans and operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payment obligations. The contributions are recognised as an expense when they are due. Amounts not paid are shown in creditors in the balance sheet. The assets of the plans are held separately from the group in independently administered funds.

The pension cost charge represents contributions paid to those funds during the year.

SHUBETTE OF LONDON LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2015

1. ACCOUNTING POLICIES (continued)

1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the profit and loss account.

2. INTEREST PAYABLE

	2015 £	2014 £
On bank overdrafts	1,626	2,165
On other loans	104,476	42,943
Other interest payable	156	5,678
	<u>106,258</u>	<u>50,786</u>

3. DIRECTORS' REMUNERATION

	2015 £	2014 £
Remuneration	<u>207,712</u>	<u>276,290</u>
Company pension contributions to defined contribution pension schemes	<u>152</u>	<u>-</u>

During the year retirement benefits were accruing to 3 directors (2014 - 2) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £107,024 (2014 - £127,955).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £152 (2014 - £NIL).

SHUBETTE OF LONDON LIMITED

**NOTES TO THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 SEPTEMBER 2015**

4. STAFF COSTS

Staff costs, including directors' remuneration, were as follows:

	2015 £	2014 £
Wages and salaries	1,810,230	1,876,912
Social security costs	193,112	219,550
Other pension costs	9,748	3,061
	<u>2,013,090</u>	<u>2,099,523</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2015 No.	2014 No.
Management	3	3
Administration, production and sales	48	53
	<u>51</u>	<u>56</u>

5. TAXATION

	2015 £	2014 £
Analysis of tax (credit)/charge in the year		
UK corporation tax charge on (loss)/profit for the year	-	33,136
Adjustments in respect of prior periods	(114,639)	82,470
	<u>(114,639)</u>	<u>115,606</u>
Tax on (loss)/profit on ordinary activities		

SHUBETTE OF LONDON LIMITED

**NOTES TO THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 SEPTEMBER 2015**

5. TAXATION (continued)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2014 - higher than) the standard rate of corporation tax in the UK of 20.5% (2014 - 22%). The differences are explained below:

	2015 £	2014 £
(Loss)/profit on ordinary activities before tax	(570,364)	84,400
(Loss)/profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20.5% (2014 - 22%)	(116,925)	18,568
Effects of:		
Expenses not deductible for tax purposes	17,933	12,964
Capital allowances for year in excess of depreciation	345	1,652
Loss on disposal of fixed assets	6	930
Adjustments to tax charge in respect of prior periods	(114,639)	82,470
Changes in provisions leading to an increase (decrease) in the tax charge	(227)	727
Unrelieved tax losses carried forward	43,024	-
Group relief	55,844	-
Marginal relief	-	(1,705)
Current tax (credit)/charge for the year (see note above)	(114,639)	115,606

SHUBETTE OF LONDON LIMITED

**NOTES TO THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 SEPTEMBER 2015**

6. TANGIBLE FIXED ASSETS

	Plant and machinery £	Fixtures, equipment and motor vehicles £	Total £
Cost			
At 1 October 2014	67,037	464,285	531,322
Additions	-	11,027	11,027
Disposals	-	(678)	(678)
At 30 September 2015	<u>67,037</u>	<u>474,634</u>	<u>541,671</u>
Depreciation			
At 1 October 2014	58,772	360,750	419,522
Charge for the year	1,244	22,967	24,211
On disposals	-	(652)	(652)
At 30 September 2015	<u>60,016</u>	<u>383,065</u>	<u>443,081</u>
Net book value			
At 30 September 2015	<u>7,021</u>	<u>91,569</u>	<u>98,590</u>
At 30 September 2014	<u>8,265</u>	<u>103,535</u>	<u>111,800</u>

7. STOCKS

	2015 £	2014 £
Raw materials and consumables	353,033	386,507
Finished goods and goods for resale	592,719	528,512
	<u>945,752</u>	<u>915,019</u>

8. DEBTORS

	2015 £	2014 £
Trade debtors	2,195,794	2,344,558
Other debtors	133,024	16,853
Prepayments and accrued income	47,041	54,969
Tax recoverable	87,065	87,065
	<u>2,462,924</u>	<u>2,503,445</u>

SHUBETTE OF LONDON LIMITED

**NOTES TO THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 SEPTEMBER 2015**

9. CREDITORS:

Amounts falling due within one year

	2015 £	2014 £
Other loans	200,000	400,000
Trade creditors	463,235	521,088
Amounts owed to group undertakings	2,461,190	1,768,332
Corporation tax	-	122,018
Other taxation and social security	148,092	149,752
Other creditors	12,059	-
Accruals and deferred income	277,394	278,381
	<u>3,561,970</u>	<u>3,239,571</u>

Included in other loans falling due within one year are two loans that are secured by debentures granting a fixed and floating charge over all present and future assets of the company and incur interest at 3% above LIBOR per annum.

The repayment terms and balance on both loans outstanding at the balance sheet date are as follows:

	Repayment terms	2015 £	2014 £
Loan 1	On demand	200,000	200,000
Loan 2	£200,000 per annum	-	200,000

10. PENSION COMMITMENTS

The pension cost charge represents contributions towards a company operated defined contribution pension scheme and individual employees' personal pension plans for the year and amounted to £9,596 (2014: £3,061). At the balance sheet date, contributions amounting to £3,430 (2014: £nil) were outstanding.

11. SHARE CAPITAL

	2015 £	2014 £
Allotted, called up and fully paid		
1,000,000 Ordinary shares of £1 each	<u>1,000,000</u>	<u>1,000,000</u>

SHUBETTE OF LONDON LIMITED

**NOTES TO THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 SEPTEMBER 2015**

12. RESERVES

	Profit and loss account £
At 1 October 2014	(233,219)
Loss for the financial year	(455,725)
At 30 September 2015	<u>(688,944)</u>

13. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2015 £	2014 £
Opening shareholders' funds	766,781	797,987
Loss for the financial year	(455,725)	(31,206)
Closing shareholders' funds	<u>311,056</u>	<u>766,781</u>

14. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate and ultimate parent company is Shubette Group of Companies Limited, a company registered in England and Wales, by virtue of a 100% holding in the issued share capital of the company.

Copies of consolidated group financial statements for Shubette Group of Companies Limited can be acquired through Companies House.

The group and its subsidiary undertakings are jointly controlled by G B Offenbach and M J Offenbach.