# ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

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#### **COMPANY INFORMATION**

Directors G B Offenbach

C D Offenbach

M J Offenbach (appointed 11 February 2010)

Company secretary P A Weber

Company number 622183

Registered office Shubette House

2 Apsley Way London NW2 7HF

Business address Shubette House

2 Apsley Way London NW2 7HF

Auditors Nyman Libson Paul

Chartered Accountants & Statutory Auditors

Regina House 124 Finchley Road

London NW3 5JS

Bankers Barclays Bank Plc

1 Churchill Place Canary Wharf London E14 5HP

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2009

The directors present their report and the financial statements for the year ended 30 September 2009

#### Principal activities

The principal activity of the company is the design of contemporary and modern own-brand and private-label fashion clothing

#### **Business review**

The results for the company show a pre-tax profit of £129,563 (2008 £83,375) and sales of £13,711,902 (2008 £16,059,549)

#### Results

The profit for the year, after taxation, amounted to £60,172 (2008 - £12,711)

#### **Future outlook**

The external commercial environment is expected to remain competitive in 2010. However, the directors remain confident that the company will maintain its current level of performance in the future.

#### Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to a number of risks

The key business risks and uncertainties affecting the company are considered to relate to the acceptance of product and design by the customers of the company

#### **Key Performance Indicators ("KPIs")**

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

#### **Directors**

The directors who served during the year were

G B Offenbach

C D Offenbach

M J Offenbach (appointed 11 February 2010)

### Charitable contributions

Charitable donations paid during the year amounted to £13,455 (2008 £ 12,780) In addition, the company contributed goods to the value of £476 (2008 £10,420) to charitable causes during the period

#### **DIRECTORS' REPORT** FOR THE YEAR ENDED 30 SEPTEMBER 2009

#### Financial instruments

The company's principal financial instruments comprise bank balances, trade creditors and trade debtors. The main purpose of these instruments is to finance the company's operations. Due to the nature of financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below

In respect of bank balances the liquidity risk is managed by maintaining a continuity of funding. Trade debtors are managed in respect of credit and cash flow risks by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. Trade creditors liquidity risk is managed by ensuring that sufficient funds are available to meet amounts due

#### Statement of directors' responsibilities

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### Statement of disclosure to auditors

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

This report was approved by the board on 7 March 2010

and signed on its behalf

P A Weber Secretary

# INDEPENDENT AUDITORS' REPORT TO SHUBETTE OF LONDON LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 4 to 12, together with the financial statements of Shubette of London Limited for the year ended 30 September 2009 prepared under section 396 of the Companies Act 2006

This report is made solely to the company in accordance with section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts on pages 4 to 12 have been properly prepared in accordance with the regulations made under that section

Richard Paul (senior statutory auditor)

for and on behalf of Nyman Libson Paul

Chartered Accountants Statutory Auditors

Regina House 124 Finchley Road London

**NW3 5JS** 

Date 17th March 2010

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2009

	Note	2009 £	2008 £
TURNOVER	1	13,711,902	16,059,549
GROSS PROFIT		4,295,345	6,600,355
Selling and distribution costs		(2,514,234)	(2,763,352)
Administrative expenses		(1,661,385)	(3,943,285)
OPERATING PROFIT/(LOSS)	2	119,726	(106,282)
Interest receivable		69,962	260,943
Interest payable	3	(60,125)	(71,286)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		129,563	83,375
Tax on profit on ordinary activities	4	(69,391)	(70,664)
PROFIT FOR THE FINANCIAL YEAR	13	60,172	12,711

All amounts relate to continuing operations

There were no recognised gains and losses for 2009 or 2008 other than those included in the profit and loss account

The notes on pages 6 to 12 form part of these financial statements

# SHUBETTE OF LONDON LIMITED REGISTERED NUMBER. 622183

# ABBREVIATED BALANCE SHEET AS AT 30 SEPTEMBER 2009

	Note	£	2009 £	£	2008 £
FIXED ASSETS					
Tangible fixed assets	5		7,373,480		7,385,610
Fixed asset investments	6		150		-
			7,373,630		7,385,610
CURRENT ASSETS					
Stocks	7	529,465		798,558	
Debtors	8	2,236,349		3,303,841	
Cash at bank and in hand		3,845,917		5,141,510	
		6,611,731		9,243,909	
CREDITORS: amounts falling due within one year	9	(5,107,691)		(3,772,021)	
NET CURRENT ASSETS			1,504,040		5,471,888
TOTAL ASSETS LESS CURRENT LIABIL	ITIES		8,877,670		12,857,498
CREDITORS: amounts falling due after more than one year	10		(360,000)		(400,000)
NET ASSETS			8,517,670		12,457,498
CAPITAL AND RESERVES					
Called up share capital	12		1,000,000		1,000,000
Profit and loss account	13		7,517,670		11,457,498
SHAREHOLDERS' FUNDS	14		8,517,670		12,457,498

The abbreviated accounts, which have been prepared in accordance with the special provisions of section 445(3) of the Companies Act 2006 were approved and authorised for issue by the board and were signed on its behalf on 1744-2010

G B Offenbach

Director

C D Offenbach

Director

The notes on pages 6 to 12 form part of these financial statements

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

#### 1. ACCOUNTING POLICIES

#### 1 1 Basis of preparation of financial statements

The full financial statements, from which these abbreviated accounts have been extracted, have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 1.2 Turnover

Turnover comprises amounts receivable for goods net of Value Added Tax and trade discounts

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Land and buildings Freehold - 2% straight line
Plant & machinery - 15% reducing balance
Computer equipment - 33 3% reducing balance
Fixtures, equipment & motor - 20% reducing balance

#### 1.4 Investments

Investments held as fixed assets are shown at cost less provision for impairment

#### 1.5 Leasing

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

#### 1.6 Stocks

Stocks is valued on a first in first out basis at the lower of cost and net realisable value

#### 17 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions paid to the fund during the year.

#### 18 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax assets and liabilities are not discounted

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

### 1. ACCOUNTING POLICIES (continued)

#### 19 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are recorded at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the profit and loss account

### 2. OPERATING PROFIT/(LOSS)

The operating profit/(loss) is stated after charging/(crediting)

	2009	2008 £
Depressation of tangible fixed assets	L	£
	202.617	203,650
Auditors' remuneration	21,500	21,500
Operating lease rentals		
		150,530
Difference on foreign exchange	19,889	(84,016)
INTEREST PAYABLE		
	2009	2008
	£	£
Other loan interest	59,960	71,249
Bank overdraft	165	37
	60,125	71,286
TAXATION		
	2009	2008
	£	£
UK corporation tax charge on profit for the year	69,391	70,664
	Operating lease rentals	Depreciation of tangible fixed assets - owned by the company 202,617 Auditors' remuneration 21,500 Operating lease rentals - other operating leases 14,918 Difference on foreign exchange 19,889  INTEREST PAYABLE  Cother loan interest 59,960 Bank overdraft 165  TAXATION  2009 £  60,125

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

# 4 TAXATION (continued)

# Factors affecting tax charge for the year

The tax assessed for the year is higher than (2008 - higher than) the standard rate of corporation tax in the UK (20 71%) The differences are explained below

	2009 £	2008 £
Profit on ordinary activities before tax	129,563	83,375
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20 71% (2008 - 21 45%)	26,832	17,884
Effects of		
Expenses not deductible for tax purposes Capital allowances Depreciation add back Ineligible profit on disposal Provision tax adjustment	18,854 (17,884) 41,962 - (373)	20,140 (18,439) 43,683 6,066 1,330
Current tax charge for the year (see note above)	69,391	70,664

# 5. TANGIBLE FIXED ASSETS

	Land and buildings £	Plant and machinery £	Fixtures, equipment and motor vehicles £	Total £
Cost				
At 1 October 2008 Additions Disposals	7,415,594 137,178 -	80,978 <i>-</i> -	456,993 53,606 (3,122)	7,953,565 190,784 (3,122)
At 30 September 2009	7,552,772	80,978	507,477	8,141,227
Depreciation	<del></del>			
At 1 October 2008 Charge for the year On disposals	248,339 151,056 -	62,280 2,808 -	257,336 48,753 (2,825)	567,955 202,617 (2,825)
At 30 September 2009	399,395	65,088	303,264	767,747
Net book value				
At 30 September 2009	7,153,377	15,890	204,213	7,373,480
At 30 September 2008	7,167,255	18,698	199,657	7,385,610

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

6.	FIXED ASSET INVESTMENTS		
			Unlisted investments £
	Cost or valuation		~
	At 1 October 2008		_
	Additions		150
	At 20 Contornio 2000		150
	At 30 September 2009		
7.	STOCKS		
		2009	2008
		£	£
	Raw materials and consumables	239,083	389,034
	Finished goods and goods for resale	290,382	409,524
		529,465	798,558
8.	DEBTORS		
-		2009	2008
		2009 £	2008 £
	Trade debtors	2,062,023	2,472,897
	Amounts owed by parent undertakings	-,00-,0	723,292
	Other debtors	142,131	76,684
	Prepayments and accrued income	32,195	30,968
		2,236,349	3,303,841
9.	CREDITORS: Amounts falling due within one year		
		2009	2008
		£	£
	Other loans	40,000	40,000
	Trade creditors	581,141	889,940
	Amounts owed to group undertakings	3,276,708	
	Corporation tax	65,347	70,663
	Social security and other taxes Other creditors	151,878 569,891	246,970 9,745
	Accruals and deferred income	422,726	2,514,703
		5,107,691	3,772,021
		<del></del>	

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

#### 9 CREDITORS:

Amounts falling due within one year (continued)

# 10. CREDITORS:

Amounts falling due after more than one year

	2009	2008
	£	£
Other loans	360,000	400,000
Other loans include amounts wholly repayable by instalments as for	ollows	
	2009	2008
	£	£
In more than one year but not more than two years	40,000	40,000
In more than two years but not more than five years	320,000	360,000
	360,000	400,000

Other loans are secured by debentures granting a floating charge over all the assets of the company

### 11 PENSION COMMITMENTS

Contributions payable by the company for the year is £55,836 (2008 £51,808)

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

		SHARE CAPITAL	12.
2008 £	2009 £		
~	2	Allotted, called up and fully paid	
1,000,000	1,000,000	1,000,000 Ordinary shares shares of £1 each	
		RESERVES	13
Profit and loss account £			
11,457,498 60,172		At 1 October 2008 Profit for the year	
(4,000,000)		Dividends Equity capital	
7,517,670		At 30 September 2009	
		RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS	14
2008 £	2009 £		
12,444,787 12,711 -	12,457,498 60,172 (4,000,000)	Opening shareholders' funds Profit for the year Dividends (Note 17)	
12,457,498	8,517,670	Closing shareholders' funds	
		DIRECTORS' REMUNERATION	15
2008	2009		
£	£		
2,200,782	203,650	Emoluments	

Retirement benefits are accruing to two directors under a money purchase scheme

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2009

16.	STAFF COSTS		
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Staff costs, including directors' remuneration, were as follows

	2009 £	2008 £
Wages and salaries Social security costs Other pension costs	2,128,549 243,317 55,836	4,049,588 489,208 51,808
	2,427,702	4,590,604

The average monthly number of employees, including the directors, during the year was as follows

	2009 No	2008 No
Management Administration, production and sales	3 65	3 64
	68	67

### 17 DIVIDENDS

	2009 £	2008 £
Dividends paid on equity capital	4,000,000	<u>-</u>

### 18 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The ultimate parent company is Shubette Group of Companies Limited, a non-trading company registered in England and Wales