#### Company Registration No. 622183 (England and Wales)

# SHUBETTE OF LONDON LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2008

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 30 SEPTEMBER 2008

The directors present their report and financial statements for the year ended 30 September 2008.

#### Principal activities and review of the business

The principal activity of the company is the design of contemporary and modern own-brand and private-label fashion clothing.

The results for the year show a pre-tax profit of £83,375 (2007: £9,617,050).

#### **Future outlook**

The external commercial environment is expected to remain competitive in 2009. However, the directors remain confident that the company will maintain its current level of performance in the future.

#### Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to a number of risks,

The key business risks and uncertainties affecting the company are considered to relate to the acceptance of product and design by the customers of the company.

#### Key performance indicators ("KPIs")

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

#### Market value of land and buildings

The directors are of the opinion that the market value of freehold land and buildings exceeds its net book value.

#### Directors

The following directors have held office since 1 October 2007:

G B Offenbach

C D Offenbach

#### Charitable contributions

Charitable donations paid during the year amounted to £12,780 (2007: £15,224). In addition, the company contributed goods to the value of £10,420 (2007: £14,300) to charitable causes during the period.

#### Financial instruments

The company's principal financial instruments comprise bank balances, trade creditors and trade debtors. The main purpose of these instruments is to finance the company's operations. Due to the nature of financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity risk is managed by maintaining a continuity of funding. Trade debtors are managed in respect of credit and cash flow risks by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. Trade creditors liquidity risk is managed by ensuring that sufficient funds are available to meet amounts due.

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

By order of the Board

P A Weber

Secretary

8 December 2008

#### **Nyman Libson Paul**

Chartered accountants

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#### SHUBETTE OF LONDON LIMITED

#### INDEPENDENT AUDITORS' REPORT TO SHUBETTE OF LONDON LIMITED **UNDER SECTION 247B OF THE COMPANIES ACT 1985**

We have examined the abbreviated financial statements set out on pages 4 to 15, together with the financial statements of Shubette of London Limited for the year ended 30 September 2008 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to them in an auditor's report on abbreviated financial statements and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated financial statements have been properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of audit opinion

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements. that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated financial statements have been properly prepared in accordance with that provision.

yman Libson Paul

8 December 2008

**Chartered Accountants** & Registered Auditors

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2008

	Notes	2008 £	2007 €
Gross profit		6,582,855	4,594,847
Distribution costs Administrative expenses		(2,763,352) (3,943,285)	(2,265,967) (2,584,664)
Other operating income		17,500	30,000
Operating loss	2	(106,282)	(225,784)
Profit on sale of property		-	9,485,902
(Loss)/profit on ordinary activities before interest		(106,282)	9,260,118
Other interest receivable and similar income		260,943	433.957
Interest payable and similar charges	4	(71,286)	(77,025)
Profit on ordinary activities before taxation		83,375	9,617,050
Tax on profit on ordinary activities	5	(70,664)	(60,497)
Profit for the year	13	12,711	9,556,553

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

#### **ABBREVIATED BALANCE SHEET**

#### AS AT 30 SEPTEMBER 2008

		2	008	2	007
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		7,385,610		5,053,614
Current assets					
Stocks	7	798,558		724,519	
Debtors	8	3,303,841		2,453,721	
Cash at bank and in hand		5,141,510		7,611,700	
O P		9,243,909		10,789,940	
Creditors: amounts falling due within one year	9	(3,772,021)		(2,958,767)	
Net current assets			5,471,888		7,831,173
Total assets less current liabilities			12,857,498		12,884,787
Creditors: amounts falling due after	40		(400,000)		(440.000)
more than one year	10		(400,000)		(440,000)
			12,457,498		12,444,787
Capital and reserves					
Called up share capital	12		1,000,000		1,000,000
Profit and loss account	13		11,457,498		11,444,787
Shareholders' funds	14		12,457,498		12,444,787

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

Approved by the Board and authorised for issue on 8 Deambr 2008 and signed on its behalf by:

G B Offenbach

Director

C D Offenbach

Director

#### **CASH FLOW STATEMENT**

#### FOR THE YEAR ENDED 30 SEPTEMBER 2008

	£	2008 £	£	2007 £
Net cash inflow from operating activities		19,618		1,297,595
Returns on investments and servicing of finance				
Interest received	260,943		433,957	
Interest paid	(71,286)		(77,025)	
Net cash inflow for returns on investments	<del></del>			
and servicing of finance		189,657		356,932
Taxation		(58,162)		(61,499)
Capital expenditure				
Payments to acquire tangible assets	(2,563,928)		(5,066,203)	
Receipts from sales of tangible assets	-		10,848,835	
Net cash (outflow)/inflow for capital		(2 222 222)		- <del>-</del>
expenditure		(2,563,928)		5,782,632
Net cash (outflow)/inflow before management				
of liquid resources and financing		(2,412,815)		7,375,660
Financing				
Repayment of long term bank loan	(40,000)		(40,000)	
Net cash outflow from financing		(40,000)		(40,000)
(Decrease)/increase in cash in the year		(2,452,815)		7,335,660

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2008

2007	2008	erating	ash inflow from op	Reconciliation of operating loss to net ca activities	1
1	£				
(225,784	(106,282)			Operating loss	
145,688	203,650			Depreciation of tangible assets	
(15,453	28,282			Loss/(profit) on disposal of tangible assets	
250,222	(74,039)			(Increase)/decrease in stocks	
638,015	(850, 120)			(Increase)/decrease in debtors	
504,907	818,127			Increase in creditors within one year	
1,297,595	19,618			Net cash inflow from operating activities	
30 September 2008	Other non- cash changes	Cash flow	1 October 2007	Analysis of net funds	2
£	£	£	£		
				Net cash:	
5,141,510	-	(2,470,190)	7,611,700	Cash at bank and in hand	
		17,375	(17,375)	Bank overdrafts	
5,141,510	-	(2,452,815)	7,594,325		
-	-	-	•	Bank deposits Debt:	
(40,000)	-	-	(40,000)	Debts falling due within one year	
(400,000)	-	40,000	(440,000)	Debts falling due after one year	
(440,000)		40,000	(480,000)		
4,701,510	-	(2,412,815)	7,114,325	Net funds	
		***************************************	·		
2007	2008		nent in net funds	Reconciliation of net cash flow to movem	3
£	£				
7,335,660	(2,452,815)			(Decrease)/increase in cash in the year	
40,000	40,000			Cash outflow from decrease in debt	
7,375,660	(2,412,815)			Movement in net funds in the year	
(261,335)	7,114,325			Opening net funds/(debt)	
7,114,325	4,701,510			Closing net funds	

#### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnovei

Turnover represents amounts receivable for goods net of Value Added Tax and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

- 2% on cost

Plant and machinery

- 15% on written down value

Computer equipment

- 33.3% on written down value

Fixtures, equipment & motor vehicles

- 20% on written down value

#### 1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5 Stock

Stock is valued on a first in first out basis at the lower of cost and net realisable value.

#### 1.6 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions paid to the fund during the year.

#### 1.7 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.8 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

2	Operating loss	2008 £	2007 £
	Operating loss is stated after charging:	-	-
	Depreciation of tangible assets	203,650	145,688
	Loss on disposal of tangible assets	28,282	•
	Loss on foreign exchange transactions	-	36,643
	Operating lease rentals	150,530	172,591
	Auditors' remuneration (including expenses and benefits in kind)	21,500	21,000
	and after crediting:		
	Profit on disposal of tangible assets	-	(15,453)
	Profit on foreign exchange transactions	(84,016)	-
3	Investment income	2008	2007
J	investment income	2008 £	2007 £
	Bank interest	260,943	433,957
		260,943	433,957
4	Interest payable	2008	2007
•	interest payable	£	£
	Other loan interest	71,249	77,007
	Bank overdraft	37	18
		71,286	77,025

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

Taxation	2008 £	2007 £
Domestic current year tax	<b>~</b>	_
U.K. corporation tax	70,664	58,161
Adjustment for prior years	-	2,336
Current tax charge	70,664	60,497
Factors affecting the tax charge for the year		
Profit on ordinary activities before taxation	83,375	9,617,050
Profit on ordinary activities before taxation multiplied by standard rate of		
UK corporation tax of 21.45% (2007 - 19.50%)	17,884	1,875,325
Effects of:		
Non deductible expenses	20,140	24,745
Depreciation add back	43,683	19,005
Capital allowances	(18,439)	(8,962)
Adjustments to previous periods	-	(2,336)
Ineligible profit on disposal	6,066	(1,846,597)
Provisions tax adjustment	1,330	(683)
	52,780	(1,814,828)
Current tax charge	70,664	60,497

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

6	Tangible fixed assets				
		Land and buildings Freehold	Plant and machinery	Fixtures, equipment & motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 October 2007	5,001,254	151,813	540,357	5,693,424
	Additions	2,414,340	12,491	137,097	2,563,928
	Disposals		(83,326)	(220,461)	(303,787)
	At 30 September 2008	7,415,594	80,978	456,993	7,953,565
	Depreciation			<del> </del>	
	At 1 October 2007	100,025	140,340	399,445	639,810
	On disposals	-	(81,359)	(194,146)	(275,505)
	Charge for the year	148,314	3,299	52,037	203,650
	At 30 September 2008	248,339	62,280	257,336	567,955
	Net book value				
	At 30 September 2008	7,167,255	18,698	199,657	7,385,610
	At 30 September 2007	4,901,229	11,473	140,912	5,053,614
7	Stocks			2008	2007
				£	£
	Raw materials and consumables			389,034	300,151
	Finished goods and goods for resale			409,524	424,368
				798,558	724,519

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

Trade debtors Amounts owed by parent undertakings Other debtors Prepayments and accrued income  Amounts falling due after more than one year and included in the debtors	
Amounts owed by parent undertakings Other debtors Prepayments and accrued income  Amounts falling due after more than one year and included in the debtors	
Other debtors Prepayments and accrued income  Amounts falling due after more than one year and included in the debtors	
Amounts falling due after more than one year and included in the debtors	
above are:	
Other debtors	
Creditors: amounts falling due within one year	9
Bank overdraft	
·	
Accruais and delerred income	
Debt due in one year or less	
	Creditors: amounts falling due within one year  Bank overdraft Trade creditors Corporation tax Other taxes and social security costs Other creditors Accruals and deferred income

Bank overdrafts are secured by way of a charge over the freehold property and a fixed and floating charge over all the assets of the company.

Other loans are secured by debentures granting a floating charge over all the assets of the company.

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

10	Creditors: amounts falling due after more than one year	2008 £	2007 £
	Other loans	400,000	440,000
	Analysis of loans		
	Wholly repayable within five years by instalments	400,000	400,000
	Not wholly repayable within five years	40,000	80,000
		440,000	480,000
	Included in current liabilities	(40,000)	(40,000)
		400,000	440,000
	Loan maturity analysis		
	In more than one year but not more than two years	40,000	40,000
	In more than two years but not more than five years	320,000	320,000
	In more than five years	40,000	80,000

Bank overdrafts are secured by way of a charge over the freehold property and a fixed and floating charge over all the assets of the company.

Other loans are secured by debentures granting a floating charge over all the assets of the company.

#### 11 Pension and other post-retirement benefit commitments

#### **Defined contribution**

		2008 £	2007 £
	Contributions payable by the company for the year	51,808 ———	177,900
12	Share capital	2008 £	2007 £
	Authorised		
	1,000,000 Ordinary shares of £1 each	1,000,000	1,000,000
			<del></del>
	Allotted, called up and fully paid		
	1,000,000 Ordinary shares of £1 each	1,000,000	1,000,000
	•	<del></del>	

### NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

13	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 1 October 2007 Profit for the year		11,444,787 12,71 <b>1</b>
	Balance at 30 September 2008		11,457,498
14	Reconciliation of movements in shareholders' funds	2008 £	2007 £
	Profit for the financial year Opening shareholders' funds	12,711 12,444,787	9,556,553 2,888,234
	Closing shareholders' funds	12,457,498	12,444,787

#### 15 Contingent liabilities

Documentary letters of credits outstanding at the balance sheet date amounted to £178,145 (2007: £324,300)

#### 16 Financial commitments

At 30 September 2008 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 September 2009:

	Land and buildings		Other	
•	2008	2007	2008	2007
	£	£	£	£
Operating leases which expire:				
Within one year	-	-	2,714	5,214
Between two and five years	-	-	23,147	29,433
In over five years	14,000	14,000	•	-
	14,000	14,000	25,861	34,647
	<del></del>			<del></del>

#### 17 Capital commitments

At the year end the company was committed to capital expenditure of £129,000 relating to improvements to its freehold premises.

### NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

18	Directors' emoluments	2008 £	2007 £
	Emoluments for qualifying services  Company pension contributions to money purchase schemes	2,200,782	1,050,201 25,000  1,075,201
	Emoluments disclosed above include the following amounts paid to the highest paid director:		
	Emoluments for qualifying services	1,468,189	681,059

Retirement benefits are accruing to two directors under a money purchase pension scheme.

#### 19 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was:

jour was.	2008 Number	2007 Number
Management	3	3
Administration, production and sales	64	59
	67	62
Employment costs	2008	2007
	£	£
Wages and salaries	4,049,588	2,695,496
Social security costs	489,208	318,049
Other pension costs	51,808	177,900
	4,590,604	3,191,445
	<del></del>	

#### 20 Ultimate parent company

The ultimate parent company is Shubette Group of Companies Limited, a non-trading company registered in England and Wales.