Grant Thornton &



THE SAIL TRAINING ASSOCIATION (STA)

(A company limited by guarantee)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 29 FEBRUARY 1996

COMPANY NUMBER 567460

(A company limited by guarantee)

FINANCIAL STATEMENTS

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(a company limited by guarantee) (Registered as a Charity No.314229)

Patron:

His Royal Highness The Prince Philip Duke of Edinburgh K.G.

Vice Patrons:

Captain D.E. Bromley-Martin, R.N.

W.F. Cartwright, C.B.E.

M.A.C. Drummond, OBE, D.L., J.P.

Kapitan z.S.A.D. Hans Engel

Admiral Sir Charles Madden, Bart., G.C.B., D.L.

Colonel R.G.F. Scholfield

B A Stewart

Council:

President: Sir Robin Knox-Johnston C.B.E., R.D.

Vice President: Lord Greenway

Vice Admiral Sir George Vallings, K.C.B.

Mrs. J M Bielak

Mr P. Creek

Brigadier P.R. Duchesne, O.B.E.

Mr B.M. Evans

Commodore G. R. Cooper RD, FNI, RNR

Sir Michael Harrison, Bt, JP

Mr. J. A. Hornby

Captain P.W. Love

Mr. P. J. H. Scott

Mr. I.W. Fairclough

Mrs. J. A. Fairey

Colonel D. E. King, OBE

Mrs. S. Williams

Mr. J. C. Parkes, CBE

Mr. E.B. Lincoln, DC

Mr. A. C. Salvesen

Mr. J.C. Douglas

Mr. D. H. Langridge

Mr. C. R. J. Lee, RD

(A company limited by guarantee)

REPORT OF THE COUNCIL

The Council present their report together with the audited accounts for the year ended 29 February 1996.

Principal activities

The principal activities of the Association have continued to be the provision of facilities for young people to go to sea in our Schooners and the organisation of sail training races to bring together young people of all nations.

Results

There was a deficit for the year amounting to £88,659. The deficit has been deducted from reserves.

This deficit arose primarily as a result of the cost of the 28 year refit of Malcolm Miller, which has ensured that the vessel can operate for another five years.

Charity Restructure

On 1 March 1995 a restructuring of the Association has taken place.

The operations of the Schooners and the Tall Ships Races are now devolved upon two limited companies, which are wholly owned subsidiaries of the Sail Training Association.

The operation of the Schooners and related activities was taken over by STA Tall Ships Limited (previously Schooner Trading Limited). The race management has come under control of a separate subsidiary company, International STA Limited.

The organisation of the Tall Ships race in the year 2000 is dealt with by Tall Ships 2000 Limited, a 100% subsidiary company of International STA Limited.

The Council

The current members of the Council, are listed on page 1. All served throughout the year. Mr B A Stewart was a council member until 13 June 1995 when he was elected a vice patron. Mr D M Ramsden was a council member until 9 September 1995 when he resigned.

(A company limited by guarantee)

REPORT OF THE COUNCIL

Responsibilities of the Council for the financial statements

Company law requires the Council to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the association and of the profit or loss of the association for that period. In preparing those financial statements, the Council are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the association will continue in business.

The Council are responsible for keeping proper accounting records, for safeguarding the assets of the association and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

The auditors, Grant Thornton offer themselves for reappointment in accordance with Section 385 of the Companies Act 1985.

BY ORDER OF THE COUNCIL

K M Robinson Secretary 17 June 1996

Page 3

REPORT OF THE AUDITORS TO THE MEMBERS OF

THE SAIL TRAINING ASSOCIATION

We have audited the financial statements on pages 5 to 18 which have been prepared under the accounting policies set out on page 9 and 10.

Respective responsibilities of the council and auditors

As described on page 3 the Council are responsible for the preparation of the financial statements.

It is our responsibility to form an independent opinion, based on our audit, on the financial statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the council in the preparation of the financial statements, and of whether the accounting policies are appropriate to the association's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the Association and the group at 29 February 1996 and of the result of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GRANT THORNTON
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS
PORTSMOUTH

Carl Charlon

17 JUNE 1996

(A company limited by guarantee)

CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 29 FEBRUARY 1996

| | 1996 | 1995 |
|----------------------------------------------|---------------|-------------|
| | | As restated |
| | £ | £ |
| INCOME | | |
| Voyage fees and other ships | | |
| income | 976,878 | 963,374 |
| Port fees and port | | |
| contribution | 128,756 | 76,475 |
| Souvenir sales | 26,035 | 13,072 |
| | 1,131,669 | 1,052,921 |
| Foundation for Sports | | |
| and the Arts | - | 54,785 |
| Donations, appeals and | | |
| subscription | 430,842 | 252,092 |
| Grant from Department of | | |
| Education | 40,000 | 40,000 |
| Deposit interest | 39,705 | 38,940 |
| Miscellaneous income | 15,968 | 31,874 |
| | 1,658,184 | 1,470,612 |
| OPERATING EXPENDITURE | | |
| Salaries | 205,053 | 174,241 |
| Postage and printing | 64,555 | 73,653 |
| Office space and services | 30,132 | 19,263 |
| Computers | 9,200 | 12,260 |
| Insurance | 26,129 | 14,909 |
| Travel | 28,651 | 50,341 |
| Advertising and publicity | 36,119 | 33,449 |
| Direct ship and races costs | 1,025,010 | 825,896 |
| Bad debts | 6,148 | 1,363 |
| Interest paid and bank charges | 16,665 | 15,262 |
| Audit, legal and consultancy costs | 25,627 | 42,336 |
| Branch costs | 8,906 | - |
| Miscellaneous | 13,942 | 10,203 |
| Equipment leases | 12,637 | 10,065 |
| Fundraising | 44,524 | 30,238 |
| New ship costs | 95,201 | 39,051 |
| Gift aid payment to Tall Ships International | 98,344 | _ |
| ollo dan pajmont to call oneje called | 1,746,843 | 1,352,530 |
| (DEFICIT)/SURPLUS FOR | - | |
| THE YEAR | (88,659) | 118,082 |
| Musuafan ta Magawyag | (88,659) | 118,082 |
| Transfer to reserves | 1,251,033 | 1,132,951 |
| Balance at 1 March 1995 | 1,201,000 | _,, |
| Balance at 29 February 1996 | 1,162,374 | 1,251,033 |
| Datauce of 50 Lentdorly 1000 | _,, _, . | ======== |

The accompanying accounting policies and notes form an integral part of these financial statements.

(A company limited by guarantee)

CONSOLIDATED BALANCE SHEET AT 29 FEBRUARY 1996

| | Note | 1996 | 1995 |
|---------------------------------------|------|----------------|------------------|
| | | £ | As restated £ |
| Fixed assets | | _ | _ |
| Tangible assets | 7 | 710,856 | 703,830 |
| Investments | 8 | 41,723 | 40,660 |
| | | 752,579 | 744,490 |
| Current assets | | | |
| Stocks | 9 | 21,589 | 16,108 |
| Debtors | 10 | 135,711 | 192,770 |
| Investments | 11 | 496 | 496 |
| Cash at bank and in hand | | <u>694,060</u> | 728,237 |
| | | 851,856 | 937,611 |
| Creditors: amounts falling due | | | |
| within one year | 12 | 442,061 | 381,068 |
| Net current assets | | 409,795 | 556,543 |
| Total assets less current liabilities | | 1,162,374 | 1,301,033 |
| Creditors: amount falling due after | | | |
| more than one year | 13 | | 50,000 |
| | | 1,162,374 | 1,251,033 |
| | | ======== | ======= |
| Capital and Reserves | | | |
| Capital | 14 | 100,000 | 100,000 |
| Profit and loss reserve | 14 | 317,258 | 369,775 |
| Revaluation Reserve | 14 | 360,000 | 360,000 |
| | | 777,258 | 829,775 |
| Restricted funds | | | |
| Refit reserve | 15 | 182 | 41,979 |
| Trust fund | 15 | 4,120 | 4,120 |
| Branches Reserve | 15 | 380,814 | <u>375,159</u> |
| | | 385,116 | 421,258 |
| | | 1,162,374 | 1,251,033 |
| | | ======== | ======== |

The financial statements were approved by the Council on 17 June 1996.

Sir Robin Knox-Johnston CBE RD : President of the Council

The accompanying accounting policies and notes form an integral part of these financial statements.

(A company limited by guarantee)

COMPANY BALANCE SHEET AT 29 FEBRUARY 1996

| | Note | 1996 | 1995 |
|---------------------------------------|------|----------------|----------------|
| | Hoce | 2330 | As restated |
| | | £ | £ |
| Fixed assets | | | |
| Tangible fixed assets | 7 | 700,000 | 703,830 |
| Investments | 8 | 201,124 | 40,661 |
| | | 901,124 | 744,491 |
| Current assets | | | |
| Stock | 9 | _ | 16,108 |
| Debtors | 10 | 112,321 | 219,701 |
| Investments | 11 | - | 496 |
| Cash at bank and in hand | | <u>255,700</u> | 709,532 |
| | | 368,021 | 945,837 |
| Creditors: amounts falling due | | | |
| within one year | 12 | 50,880 | 372,081 |
| Net current assets | | 317,141 | <u>573,756</u> |
| Total assets less current liabilities | | 1,218,265 | 1,318,247 |
| Creditors: amount falling due after | | | |
| more than one year | 13 | | 50,000 |
| | | 1,218,265 | 1,268,247 |
| | | ======= | ======= |
| Capital and reserves | | | |
| Capital | 14 | 100,000 | 100,000 |
| Profit and loss reserve | 14 | 377,269 | 391,109 |
| Revaluation Reserve | 14 | 360,000 | 360,000 |
| Restricted funds | | 837,269 | 851,109 |
| Refit reserve | 15 | 182 | 41,979 |
| Branches Reserve | 15 | 380,814 | 375,159 |
| | | 380,996 | 417,138 |
| | | 1,218,265 | 1,268,247 |
| | | ======= | ======= |

The financial statements were approved by the Council on 17 June 1996.

Robin Knox-Johnston CBE RD : President of the Council

The accompanying accounting policies and notes form an integral part of these financial statements.

(A company limited by guarantee)

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

FOR THE YEAR ENDED 29 FEBRUARY 1996

| | 1996 £ | 1995 As restated £ |
|------------------------------------------------------------------|-------------------|--------------------------|
| (Loss)/profit for the year | (88,659) | 118,082 ====== |
| Prior year adjustment | 357,945 | |
| TOTAL GAINS OR LOSSES RECOGNISED SINCE LAST FINANCIAL STATEMENTS | 269,286 ====== | |

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 29 FEBRUARY 1996

1 Accounting policies

The principal accounting policies of the group are set out below.

They have remained unchanged from the previous year apart from item (j).

- (a) The accounts are prepared under the historical cost convention.
- (b) Basis of consolidation

The group financial statements consolidate those of the company and of its subsidiary undertakings drawn up to 29 February 1996. Profits or losses on intra group transactions are eliminated in full.

(c) Income

Income is taken into account when received apart from voyage fees race fees and port contributions, which are accounted for in the year in which the event takes place;

(d) Expenditure

Expenditure is included on an accruals basis.

Expenditure on repairs and maintenance to the schooners is treated as general maintenance, except when this relates to a major refit when it is classified separately.

(e) Tangible fixed assets

Schooners

The Association's two Schooners are stated at estimated open market value.

No depreciation is provided for the following reasons :-

- i) both Schooners were originally gifted to the Association;
- ii) the Association's policy is to provide for the maintenance of the Schooners but not for their replacement out of operating revenue;
- iii) the Association's policy is to obtain market valuations for the Schooners every year, and adjust the value of the Schooners in the accounts accordingly.

Vehicles

depreciation is provided at 25% reducing balance.

Other fixed assets

 expenditure is written off against the appropriate fund in the year payment is made.

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

1 Accounting policies (continued)

- (f) Investments are stated at cost.
- (g) Stocks of souvenirs are valued at the lower of cost and net realisable value.

Stocks of spares are charged to income and expenditure as they are consumed. Replacement parts held in stock are valued at cost.

(h) Pension costs

Defined contribution scheme

The association contributes to a pension scheme for its administrative employees. Contributions charged against profits represent the amount of contributions payable to the scheme in respect of the accounting period.

Defined Benefit Scheme

The association also contributes to an industry wide pension scheme in respect of members of the schooners permanent crew.

Contribution rates are notified to the association by the trustees and are based on actuarial method and actuarial assumptions designed to provide the anticipated pension costs over the service lives of the members in the scheme.

(i) Finance and operating leases

Assets held under finance leases are included as tangible assets and depreciated over the shorter of the lease term or their useful life. The net obligations relating to finance leases are included as a liability. Costs in respect of operating leases are charged in arriving at the operating deficit.

- (j) Branch income and expenditure is brought into these accounts on the basis of the year ended 31 December 1995. (see also note 19).
- (k) Government grants

Government grants of a revenue nature are credited to the operating account as they are received.

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

| 2 | (Deficit)/surplus for the year is stated after char | ging: | |
|---|-----------------------------------------------------|-------------------|-------------------|
| ~ | (belief) burbles for the jour at recess and | 1996 | 1995 |
| | | £ | £ |
| | Interest paid - finance lease | 42 | 552 |
| | - other loans | 9,510 | 8,401 |
| | Depreciation | 10,698 | 1,227 |
| | Auditors remuneration | 7,000 | 6,000 |
| | Operating lease rentals - plant and equipment | 13,592 | 18,603 |
| | - other | 5,850 | 10,708 |
| | Government grants credited | (40,000) | (40,000) |
| | ~ | ===== | ===== |
| 3 | Net interest | | |
| | | 1996 | 1995 |
| | | £ | £ |
| | On bank loans overdrafts and other loans | | |
| | repayable within 5 years otherwise than by | | |
| | instalments | 9,510 | 8,401 |
| | Finance charges in respect of finance leases | 42 | 552 |
| | | 9,552 | 8,953 |
| | Interest receivable and similar income | (<u>40,282</u>) | (<u>38,940</u>) |
| | | 30,730 | 29,987 |
| | | ===== | ===== |
| 4 | Staff costs and employees | | |
| | Staff costs during the year | 1996 | 1995 |
| | | £ | £ |
| | Wages and salaries | 562,068 | - |
| | Social security | 47,063 | 44,928 |
| | Pension Fund contributions | 18,917 | 16,682 |
| | | 628,048 | 546,770 |
| | | ======= | ====== |

The average number of employees of the company during the year was full-time 29, part-time 3. (1995 full-time 27: part-time 3).

No members of the Council received any remuneration during the year.

5 Taxation

The company, being a registered charity, is not liable for corporation tax in respect of its operations in the year.

6 (Deficit)/surplus for the financial year

The parent company has taken advantage of Section 230 of the Companies Act 1985 and has not included its own operating account in these financial statements.

The group loss for the year of £88,659 includes a loss of £49,981 which is dealt with in the financial statements of the company.

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

7 Tangible assets

| The Group | STS | STS | Fixtures | | |
|------------------------------------------------------------------------|----------------------------|-------------------------------|--------------------|-----------------------------------|--------------------|
| | "Sir Winston | "Malcolm | and | Motor | matal |
| Cl | hurchill" £ | Miller" E | Fittings £ | vehicles £ | Total £ |
| Valuation or cost at 1 March 1995 Additions Valuation or cost | 400,000 | 300,000 | 12,451 6,559 | 9,066 11,165 | 721,517 17,724 |
| at 29 February 1996 | 400,000 | 300,000 | 19,010 | 20,231 | 739,241 |
| Depreciation | | | | | |
| Provided at 1 March 1995 Provided in year | - | | 12,451 6,559 | 5,236 4,139 | 17,687 10,698 |
| At 29 February 1996 | | | 19,010 | 9,375 | 28,385 |
| Net book value at 29 February 1996 | 400,000 | 300,000 | | 10,856 | 710,856 |
| Net book value at 1 March 1995 | 400,000 | 300,000 | _ | 3,830 | 703,830 |
| The Company | | | | | |
| | STS "Sir | STS | Fixtures | | |
| | Winston | "Malcolm | and | Motor | |
| c | hurchill" £ | Miller" £ | Fittings £ | vehicles £ | Total £ |
| Valuation or cost | | | | | |
| at 1 March 1995 | 400,000 | 300,000 | 12,451 | 9,066 | 721,517 |
| Disposals Valuation or cost | | <u> </u> | (12,451) | (9,066) | (21,517) |
| at 29 February 1996 | 400,000 | 300,000 | | | 700,000 |
| Depreciation | | | | | |
| Provided at 1 March 1995 Disposals | | | 12,451 (12,451) | 5,236 (5,236) | 17,687 (17,687) |
| At 29 February 1996 | _ | - | _ | _ | _ |
| Net book value at 29 February 1996 | 400,000 == === = | 300,000 | _ | - :==== :=== === | 700,000 |
| Net book value at 1 March 1995 | 400,000 === == = | 300,000 === === === | _ | 3,830 | 703,830 |

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

7 Tangible assets (continued)

The Schooners are insured for a total of £1,575,000.

The Schooners "Sir Winston Churchill" and "Malcolm Miller" were valued by Messrs. Tier & Adams, professional Yacht Surveyors, on 30 March 1995 at open market valuation.

8 Investments

| *** |
|------------|
| 1995 |
| £ |
| 1 0,660 |
| |
| 0,661 |
| |

The interest in group undertakings represents the company's investment in its subsidiary undertakings STA Tall Ships Limited and International STA Limited, companies registered in England. The company hold 100% of the issued ordinary shares of STA Tall Ships Limited which carries on certain trading activities on behalf of the company, and 100% of the issued ordinary shares of International STA Limited which organises Tall Ships races on behalf of the company. International STA also hold 100% of the issued ordinary share capital of Tall Ships 2000 Limited, a company formed to organise the Tall Ships race in the year 2000.

9 Stocks

| 9 | STOCKS | | | | |
|----|--------------------------------------------------------------|---------|-----------|---------|-----------|
| | | | The Group | Th | e Company |
| | | 1996 | 1995 | 1996 | 1995 |
| | | £ | £ | £ | £ |
| | Goods for resale | 21,589 | 16,108 | _ | 16,108 |
| | GOODS TOT TESATE | - | • | | |
| | | ===== | ===== | | ===== |
| 10 | Debtors | | | _ | |
| | | | The Group | Th | e Company |
| | | 1996 | 1995 | 1996 | 1995 |
| | | £ | £ | £ | £ |
| | Trade debtors | 36,197 | 17,042 | - | 17,042 |
| | Amounts owed by group undertaking | | - | 100,000 | - |
| | Amounts owed by other undertaking in which the company has a | ngs | | | |
| | participating interest | - | 720 | _ | 27,688 |
| | Other debtors | 33,574 | 159,270 | 10,321 | 159,233 |
| | Prepayments and accrued income | 65,940 | 15,738 | 2,000 | 15,738 |
| | | 135,711 | 192,770 | 112,321 | 219,701 |
| | | ====== | ====== | ====== | ====== |

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

10 Debtors (continued)

Included in the above is the following amount which is due after more than one year.

| | | | | The Group Th | | The Group | | he Company |
|---------|------|----|-------|--------------|-------|-----------|---------|------------|
| | | | | | 1996 | 1995 | 1996 | 1995 |
| | | | | | £ | £ | £ | £ |
| | | | | | | | | |
| Amounts | owed | bу | group | undertakings | - | _ | 100,000 | - |
| | | _ | - " | _ | ===== | ===== | | ====== |
| | | | | | | | | |

11 Current asset investments

| | | | The Group | The Company | | | | | |
|----------|-------------|-------|-----------|-------------|---------------|--|-------------------|--|------|
| | | 1996 | 1996 1995 | | 1996 1995 199 | | 1996 199 5 | | 1995 |
| | | £ | £ | £ | £ | | | | |
| | | | | | | | | | |
| Unlisted | investments | 496 | 496 | | 496 | | | | |
| | | ===== | ===== | | ==== | | | | |

12 Creditors - amounts falling due within one year

| | | The Group | The | e Company |
|-----------------------------|---------|-------------|-------------|-----------|
| | 1996 | 1995 | 1996 | 1995 |
| | £ | £ | £ | £ |
| Deferred income - | | | | |
| voyage/port fees | 313,684 | 178,794 | - | 178,794 |
| Trade creditors | 53,404 | 31,238 | 1,363 | 31,238 |
| Amount owed to group | | | | |
| undertakings | - | _ | 33,676 | - |
| Amounts owed to other | | | | |
| undertakings in which the | | | | |
| company has a participating | | | | |
| interest | _ | 54,617 | - | 54,617 |
| Sundry creditors | 4,721 | 9,959 | - | 14,079 |
| Social security and other | | | | |
| taxation | 39,833 | 32,093 | - | 19,386 |
| Pension contributions | 5,752 | 5,538 | ** | 5,538 |
| Accruals | 24,667 | 68,655 | 15,841 | 68,255 |
| Finance leases | | <u> 174</u> | | 174 |
| | | | | |
| | 442,061 | 381,068 | 50,880 | 372,081 |
| | ====== | | ===== | |

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

| 13 | Creditors - amounts falli | ing due after m | ore than o | one year | |
|----|-------------------------------------------------------|---------------------------|-------------------------|-----------------------------|--------------------|
| | | 1996 | The Gro | oup Th | ne Company 1995 |
| | | £ | | £ E | £ |
| | Loan from Friends of the Sail Training Association | n | 50,(==== | | 50,000 |
| 14 | Reserves - Unrestricted | funds | | | |
| | The Group | | | | |
| | _ | Operating | Capital | Revaluation | |
| | | Account | Account | Reserve | Total |
| | | £ | £ | £ | £ |
| | Deficit for the year Add deficit attributable | (88,659) | - | - | (88,659) |
| | to restricted funds | 119,938 | | | 119,938 |
| | | 31,279 | - | _ | 31,279 |
| | Transfer to restricted | / | | | |
| | funds | (<u>83,796</u>) | | | (<u>83,796</u>) |
| | | (52,517) | - | - | (52,517) |
| | Balance at 1 March 1995 | 369,775 | 100,000 | 360,000 | 829,775 |
| | Balance at | | | | |
| | 29 February 1996 | 317,258 ====== | 100,000 | 360,000 ====== | 777,258 |
| | The Company | | | | |
| | | Operating Account £ | Capital Account £ | Revaluation Reserve £ | Total £ |
| | Deficit for the year | (49,982) | - | _ | (49,982) |
| | Add deficit attributable | • | | | |
| | to restricted funds | 37,317 | | | <u>37,317</u> |
| | | (12,665) | - | - | (12,665) |
| | Transfer to restricted | | | | |
| | funds | (1,175) | | | (1,175) |
| | | (13,840) | - | _ | (13,840) |
| | Balance at 1 March 1995 | 391,109 | 100,000 | 360,000 | 851,109 |
| | Balance at | | 100 000 | 260.000 | 027 260 |
| | 29 February 1996 | 377,269 ===== | 100,000 | 360,000 === = = | 837,269 ====== |
| | | | | | |

THE SAIL TRAINING ASSOCIATION (A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

15

| Restricted funds | Branches | New | Refit | Trust | Training | |
|--------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------------------|---------------------------------|------------------|-----------------------|-----------------------------------------|
| The Group | reserve | Ship £ | reserve | g Fund | fund | Total £ |
| Income Expenditure | 317,431 | 94,026 (95,201) | 58,974 (<u>183,392</u>) | 1 1 | 40,000 | 510,431 |
| <pre>Surplus/(deficit) for the year Transfer from unrestricted funds Surplus/(deficit) for the year</pre> | 5,655 | (1,175) 1,175 | (124,418) 82,621 (41,797) | 1 1 1 | 1 1 1 | (119,938) 83,796 (36,142) |
| Balance at 1 March 1995 Prior year adjustment (note 19) At 1 March 1995 as restated | 375,159 375,159 | 1 1 1 | 41,979 | 4,120 | i | 41,979 379,279 421,258 |
| Balance at 29 February 1996 | 380,814 | 1 # # # # 11 | 182 | 4,120 | 6 B 11 11 11 | 385,116 |
| The Company | | Branches reserve | New Ship | Refit reserve | Training fund £ | rotal £ |
| Income Expenditure | | 317,431 (<u>311,776</u>) | 94,026 (<u>95,201</u>) | - (41,797) | 40,000 | 451,457 (488,774) |
| <pre>Surplus/(deficit) for the year Transfer from unrestricted funds Surplus/(deficit) for the year</pre> | | 5,655 | (1,175) 1,175 | (41,797) | 1 1 | (37,317) 1,175 (36,142) |
| Balance at 1 March 1995 Prior year adjustment (note 19) At 1 March 1995 as restated Balance at 29 February 1996 | | 375,159 375,159 380,814 | | 41,979 | | 41,979 375,159 417,138 380,996 |

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(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

16 Pensions

Defined Benefit Scheme

Pension costs are assessed in accordance with the advice of a qualified independent actuary. The assumptions which have the most significant effect on the results of the valuation are valuation rate of interest 9.5% p.a. increase in earnings 7.0% p.a. equity dividend growth 5.0% p.a. increase in pensions (pre 1978 section 2.5% p.a., post 1978 section nil). The most recent valuation was at 31 March 1993.

The actuarial value of the Fund's assets at that date was sufficient to fully cover the benefits that had accrued to members, after allowing for expected future increases in earnings.

17 Contingent liabilities and capital commitments

There were no contingent liabilities or capital commitments at 29 February 1996 or 28 February 1995.

18 Leasing commitments - The Group

Lease payments amounting to £27,355 are due within one year. The commitments to make the payments included in this sum expire as follows:

| | Land and buildings £ | 1996 Other £ | Land and buildings £ | 1995 Other £ |
|--------------------------------------------------|----------------------------|--------------------|----------------------------|--------------------|
| In one year or less Between one and | - | 325 | - | - |
| two years | _ | 2,360 | _ | 5,948 |
| Between two and five years In five years or more | 18,000 | 6,670 | <u>5,500</u> | 8,462 |
| | 18,000 ====== | 9,355 ===== | 5,500 ===== | 14,410 ====== |

(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 29 FEBRUARY 1996

19 Prior year adjustment

Branch funds have been included within these accounts for the first time. The revised Statement of Recommended Practice for Charities which becomes effective on 1 March 1996, will require branch funds to be included within the Accounts of the Charity.

The prior year figures have been restated to include these branch funds, a subsidiary company - Tall Ships 2000 Limited and a restricted trust fund.

The impact of this is to increase net assets and reserves at 28 February 1995 by £357,945 of which £43,184 relates to the income and expenditure account of that year.