**DIRECTORS' REPORT AND ACCOUNTS** 

31 DECEMBER 1992

(REGISTERED NO 551336)



DIRECTORS' REPORT

The directors submit their report and accounts for the year ended 31st December, 1992.

## PRINCIPAL ACTIVITIES

The Company manufactures and merchants business forms and related products.

## RESULTS FOR THE YEAR

Restructuring and rationalisation programmes continued throughout the year and a provision of £3,257,000 has been included for the cost of completing these programmes. The aforementioned combined with difficult trading conditions resulted in a loss on ordinary activities before taxation of £10,662,000 (1991 - loss £7,356,000).

The after tax loss for the year was £10,580,000 (1991 - loss £5,603,000).

The directors do not recommend the payment of a dividend (1991 - £NIL).

The ultimate holding company, Moore Corporation Limited of Toronto, continues to provide financial resources to Moore Paragon U.K. Limited as it continues with its restructuring programmes, the objectives of which are to return the Company to profit.

#### FIXED ASSETS

Information regarding changes in fixed assets is contained in Note 6 to the accounts.

It is considered that the market value of land is in excess of its net book amount.

## EMPLOYMENT POLICIES

The policies in operation throughout the Company have been developed to comply in terms of non-discrimination on grounds of sex, race, creed or colour and compare favourably in every other respect with recognised good employment practices. The Company keeps all employees informed by the production of the magazine "Moore News".

#### DIRECTORS

J.W. Flowers

T.P. Courtney

A.M.W. Smith

R.C. Harkins

D.O. Osinsanya - (non-executive)

None of the directors had any beneficial interest in the share capital of the Company during the year.

DIRECTORS' REPORT (continued)

SUBSEQUENT EVENTS

On 1st January, 1993 the Company sold the business and net assets of Moore Lithorex Marketing Division to a fellow group undertaking at net book value.

**AUDITORS** 

The auditors, Price Waterhouse, have indicated their willingness to be reappointed.

By Order of the Board.

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S. CORTESE Secretary

20th September, 1993

Registered Office:

75-79 Southwark Strent, London SEI OHY

Registered Number: 551336

# Price Waterhouse



AUDITORS' REPORT TO THE MEMBERS OF MOORE PARAGON U.K. LIMITED

We have audited the financial statements of pages 4 to 16 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the Company at 31st December, 1992 and of the loss and cash flows of the Company for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Price Waterhouse

PRICE WATERHOUSE Chartered Accountants and Registered Auditor

10 Bricket Road St. Albans Herts AL1 3JX

Lou September

1993

| PROFIT AND | LOSS | ACCOUNT  | FOR   | THE |
|------------|------|----------|-------|-----|
| YEAR ENDED | 31sT | DECEMBER | 7, 19 | 92  |

|      |                                       |       | 1992                   | 1991                |
|------|---------------------------------------|-------|------------------------|---------------------|
| F    |                                       | NOTES | £'000                  | £'000               |
|      | Turnover<br>Cost of Sales             | 1 (2) | 44,100<br>(43,677)     | 41,729<br>(40,506)  |
|      | Gross Profit                          |       | 423                    | 1,223               |
| 18 E | Distribution Costs                    |       | (1,928)                | (1,980)             |
|      | Administrative Expenses               |       | (4,156)                | (3,882)             |
|      | Operating Loss                        |       | (5,661)                | (4,639)             |
| ¥.   | Interest Receivable                   | 3     | 19                     | 19                  |
|      | Interest Payable                      | 3     | (1,288)                | (794)               |
|      | Loss before                           |       |                        |                     |
|      | Exceptional Items                     | 2     | (6,930)                | (5,414)             |
|      | Exceptional Items                     | 17    | (3,732)                | (1,942)             |
| 1    | Loss on Ordinary Activities           |       | ** ** ** ** **         |                     |
| រា   | before Taxation                       |       | (10,662)               | (7,356)             |
| 7    | Tax on Loss<br>on Ordinary Activities | 5     | 82                     | 1,753               |
|      | Loss on Ordinary                      |       |                        | 44 44 44 En las 119 |
|      | Activities after Taxation             |       | (10,580)               | (5,603)             |
| 4    | Loss for the Year                     |       | ** *** *** CO *** \$46 | ~~~~                |
|      | transferred to reserves               | 13    | (10,580)               | (5,603)             |

The notes on pages 7 to 16 form part of these financial statements.

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|------------|------------|--|---------------|--|--|
|            |            |  |               |  |  |
| Ž          | 2          | MOORE PARAGON U.K. LIMITED                     |               |  |  |
|            |            | BALANCE SHEET - 31ST DECEMBER,                 | 1992          |  |  |
|            |            | ASSETS   | Notes         | 1992<br>£'000  | 1991<br><u>£'000</u>   |
|            |            | Transle assets                                 | 6             | 12,014   | 10,739   |
|            |            | CURRENT ASSETS                                 |               | *  |  |
|            |            | Stocks   | 7             | 6 250  |  |
|            |            | Debtors<br>Cash at bank and in hand            | 8             | 6,258<br>17,948  | 5,959<br>19,344  |
|            | L.         | and in hand                                    | 21            | 348  | 252  |
| が対象を見るという。 |            | CREDITORS:                                     |               | 24,554   | 25,555   |
|            |            | Amounts falling due within                     |               |  |  |
| b          |            | one year                                       | 9             | (22,216)   | (19,260)   |
|            | ريع        | NET CURRENT ACCOUNT                            |               |  |  |
|            |            | NET CURRENT ASSETS                             |               | 2,338  | 6,295  |
|            | MH.        | TOTAL ASSETS LESS CURRENT<br>LIABILITIES       |               | 100 to 100 to 100 to   |  |
|            |            |  |               | 14,352   | 17,034   |
|            |            | Creditors:                                     |               |  |  |
| Ž.         |            | Amounts falling due after more                 |               |  |  |
|            |            | than one year                                  | 10            | (6,260)  | (6,280)  |
| V.         |            | Provisions for liabilities and charges         |               |  | ,  |
| ·          | 45         | and ondiges                                    | 11            | (71)   | (153)  |
|            |            |  |               | 575 to 300 to 510 to   |  |
|            |            | CI DIMINI AND THE                              |               | 8,021  | 10,601   |
|            | Etm.       | CAPITAL AND RESERVES                           |               |  |  |
|            |            | Called up share capital                        | 12            | 9,300  | 1 200  |
|            |            | Revaluation reserve<br>Profit and loss account | 13<br>13      | 191  | 1,300<br>191   |
|            |            |  | ***           | (1,470)  | 9,110  |
|            | لتنا       |  |               | 0.001  |  |
|            |            |  |               | 8,021<br>=====   | 10,601<br>=====  |
| 1          |            |  |               |  |  |
|            |            | Approved by the Board on 20th Se               | ptember, 1993 |  |  |
| ſ          | ·} ;       | T.P. Courtney                                  |               |  |  |
| Į          | ] ]        | Director //                                    |               |  |  |
| F.         | <b>7</b> : | Jack Comments                                  |               |  |  |
|            | ] I        | A.M.W. Smith                                   |               |  |  |
|            | ,          | <b>(</b>                                       |               |  |  |

The notes on pages 7 to 16 form part of these financial statements.

|             | THE THE STATE OF STATE OF THE S |                |                |
|-------------|--|----------------|----------------|
|             | CASH FLOW STATEMENT<br>FOR THE YEAR ENDED 31ST DECEMBER, 1992  |                |                |
|             |  | 1992<br>£'000  | £,000<br>1661  |
|             | Net cash outflow from operating activities (Note 19)   | (4,209)        | (5,655)        |
|             | Returns on investment and servicing of finance:  |                |                |
|             | Interest received<br>Interest paid to group undertaking<br>Interest element of finance lease<br>rental payments  | 19<br>(1,282)  | 19<br>(787)    |
|             | Net cash outflow from return on investment and servicing of finance  | (6)            | (7)            |
|             | Investing activities:  | (1,269)        | (775)<br>      |
|             | Payment to acquire tangible fixed assets<br>Receipts from sale of tangible fixed assets  | (3,362)<br>128 | (2,454)<br>182 |
| 5           | Net cash outflow from investing activities   | (3,234)        | (2,272)        |
|             | Net cash outflow before financing  | (8,712)        | (8,702)        |
| _           | Financing:   |                |                |
|             | Ordinary shares issued for cash<br>Regional development grant  | 8,000<br>600   | <u>-</u>       |
|             | Capital element of finance lease payments<br>Increase inter company loans  | (20)<br>228    | (18)<br>8,659  |
|             | Net cash inflow from financing   | 8,808          | 8,641          |
| <b>50</b> ) | Increase/(decrease) in Cash (Note 20)  | 96             | (61)           |

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992

1 ACCOUNTING POLICIES

## (1) Basis of Accounting

The accounts have been prepared under the historical cost convention, as modified by the revaluation of certain properties, and in accordance with applicable accounting standards.

## (2) Turnover

Turnover represents net amounts invoiced to customers, excluding VAT, of which £6,807,000 (1991 - £1,828,000) was invoiced to other countries.

All turnover relates to the Company's principal activities.

## (3) <u>Depreciation</u>

Depreciation of fixed assets is provided on the straight-line method in order to write off assets, excluding freehold land, over their anticipated useful lives which are as follows:-

Freehold Buildings - 50 years
Leasehold Buildings - Life of Lease
Plant and Machinery - 5 - 20 years
Fixtures and Fittings - 10 - 20 years
Motor Vehicles - 4 - 5 years
Computer Equipment - 3 - 5 years

## (4) Stock and Work in Progress

Stock and work in progress has been valued at the lower of cost and net realisable value. Cost of manufactured goods and work in progress includes direct materials and an appropriate proportion of overhead expenses.

## (5) Research and development

Research and development expenses are written off to profit and loss account as they are incurred.

#### (6) Foreign currencies

Assets and liabilities recorded in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Realised and unrealised exchange differences are taken into account in arriving at the results for the year.

#### (7) Deferred taxation

Deferred taxation is provided only where it can be demonstrated with reasonable probability that tax will become payable within the foreseeable future.

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (CONTINUED)

1 ACCOUNTING POLICIES (continued)

## (8) Pensions

Contributions to the Moore UK Pension Plan are calculated by a qualified actuary based on the cost of providing pensions to employees of all participating companies. Costs are determined on an individual company basis and thus the prepayment resulting from the Plan attributable to Moore Paragon UK Limited employees has been included within these accounts.

# (9) Finance and Operating Leases

Finance leases are capitalised and depreciated over the shorter of the lease period and their expected useful life. Finance charges are allocated to profit and loss in proportion to the capital outstanding. Operating lease charges are charged to profit and loss as incurred.

## (10) Government Grants

Grants relating to expenditure on tangible fixed assets are credited to deferred income and amortised to the profit and loss account over the useful economic lives of the assets to which they relate.

# 2 LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION

Loss on ordinary activities before taxation is stated after the following amounts:-

|  | 1992<br>£'000  | 1991<br><u>£'000</u>                           |
|--|--|--|
| Wages and salaries Social security costs Other pension costs Amortisation of Government Grant Depreciation on owned assets Depreciation on assets held under finance leases Auditors' remuneration - audit services - non-audit services Directors' emoluments | 12,397<br>1,014<br>281<br>(5)<br>1,828<br>15<br>50<br>13 | 12,309<br>968<br>273<br>-<br>1,797<br>15<br>51 |
| Pension contributions Other emoluments Exchange Losses/(Profits) Operating leases - plant and machinery Operating leases - other   | 5<br>166<br>36<br>47<br>278                              | 4<br>162<br>(13)<br>32<br>297                  |

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (CONTINUED)

3 INTEREST

|  | 1992<br>£'000        | 1991<br>£'000 |
|--|----------------------|---------------|
| Interest payable on capital lease<br>Interest payable to group undertakings<br>Bank interest<br>Other interest | 1,281<br>1           | 7<br>782<br>3 |
| Total interest payable   | 1,288                | 2<br><br>794  |
| Total interest receivable  | =====<br>19<br>===== | 19<br>=====   |

## 4 EMOLUMENTS OF DIRECTORS

No Director held the post of Chairman during the year. The emoluments of the highest paid Director (excluding pension contributions) were £64,432 (1991 - £64,579).

The emoluments of the other Directors (excluding pension contributions) fell into the following categories.

|  | Directors   |             |
|--|-------------|-------------|
|  | <u>1992</u> | <u>1991</u> |
| £45,001 - £50,000<br>£50,001 - £55,000 | 1           | 1           |

The remaining directors do not receive any emoluments in respect of their services to the Company and their emoluments are borne by the ultimate parent Company.

## 5 TAXATION

|                                       | =====         |               |
|---------------------------------------|---------------|---------------|
|                                       | (82)          | (1,753)       |
| Deferred Tax (Note 11)                | (82)          | (944)         |
| Corporation Tax @ 33% (1991 - 33.25%) | -             | (809)         |
|                                       | 1992<br>£'000 | 1991<br>£'000 |
|                                       |               |               |

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

## 6 FIXED ASSETS

|   |  | Freehold<br>Property<br>£'000     | Plant & Machinery £'000                 | Fixtures & Fittings £'000    | Construction Account £'000     | Total<br>£'000                           |
|---|--|-----------------------------------|---|------------------------------|--------------------------------|--|
| r | Cost or Valuation                                    | <u>on</u>                         |   |                              |                                |  |
|   | At 1.1.92-Cost -Valuat Additions Transfers Disposals | 4,191<br>ion 680<br>3,179<br>(31) | .4,502<br>-<br>-<br>1,828<br>(1,705)    | 332<br>-<br>-<br>75<br>(45)  | 2,279<br>-<br>3,362<br>(5,082) | 21,304<br>680<br>3,362<br>-<br>(1,781)   |
|   | At 31.12.92  Depreciation                            | 8,019                             | 14,625                                  | 362<br>===                   | 559<br>====                    | 23,565                                   |
|   | At 1.1.92<br>Provided<br>Disposals<br>At 31.12.92    | 1,115<br>166<br>(23)<br><br>1,258 | 9,882<br>1,656<br>(1,469)<br><br>10,069 | 248<br>21<br>(45)<br><br>224 | -<br>-<br>-<br>                | 11,245<br>1,843<br>(1,537)<br><br>11,551 |
|   | Net Book Amount                                      | ====                              | =====                                   | ===                          |                                | ======                                   |
|   | 31.12.92   | 6,761                             | 4,556<br>======                         | 138                          | 559<br>=====                   | 12,014                                   |
|   | 1.1.92   | 3,756                             | 4,620                                   | 84                           | 2,279                          | 10,739                                   |

Plant and machinery includes assets held under finance leases with a net book value of £33,462 (1991 - £48,334); depreciation charged in respect of these assets was £14,872 (1991 - £14,872).

The freehold property held at valuation was revalued in 1973. The historical cost of the property was £489,000. At 31st December, 1992 the accumulated depreciation on the historical cost of the property was £223,000.

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

STOCKS

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|  | 1992<br>£'000                         | 1991<br>£'000                        |
|--|---------------------------------------|--------------------------------------|
| Raw materials<br>Work in progress<br>Finished goods  | 2,391<br>218                          | 2,143<br>319                         |
| Tanabhed goods   | 3,649                                 | 3,497                                |
|  | 6,258                                 | 5,959                                |
| DEBTORS  |                                       |                                      |
| Trade debtors Amounts owed by group undertakings Other debtors Prepayments Corporation tax | 5,918<br>1,150<br>167<br>9,999<br>714 | 7,450<br>673<br>360<br>10,147<br>714 |
|  | 17,948                                | 19,344                               |

Amounts owed by group undertakings include £160,000 (1991 - £160,000) falling due after more than one year.

Prepayments include £9,778,000 (1991 - £9,778,000) falling due after more than one year.

Other debtors include £143,000 (1991 - £152,000) falling due after more than one year.

CREDITORS (amounts falling due within one year)

| Trade creditors                    | 2,487  | 3,612  |
|------------------------------------|--------|--------|
| Amounts owed to group undertakings | 13,781 | 13,627 |
| Other creditors                    | 174    | 112    |
| Taxation and social security       | 892    | 649    |
| Accruals and deferred income       | 4,882  | 1,260  |
|                                    |        |        |
|                                    | 22,216 | 19,260 |
|                                    | 200025 | =====  |

CREDITORS (amounts falling due after more than one year)

| Capital Lease (Note 14 (3)) Loans from immediate parent | 22    | 42    |
|---|-------|-------|
| undertaking   | 6,238 | 6,238 |
|   |       |       |
|   | 6,260 | 6,280 |
|   | ====  | ===== |

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

PROVISIONS FOR LIABILITIES AND CHARGES

(1) Provisions for liabilities and charges include:

|                        | Deferred<br>Taxation<br>£'000 | Other<br>£'000 | Total<br>£'000 |
|------------------------|-------------------------------|----------------|----------------|
| At 1st January, 1992   | 82                            | 71             | 153            |
| Provided in the year   | (82)                          | -              | (82)           |
|                        |                               |                |                |
| At 31st December, 1992 | -                             | 71             | 71             |
|                        |                               |                |                |

#### (2) Deferred Taxation

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The deferred taxation provision at 31st December, 1992 has been calculated at 33% (1991 - 33.25%) being the expected future rate at which timing differences will reverse.

Deferred taxation comprises:

|                                       | 1992<br><u>£'000</u> | 1991<br>£'000 |
|---------------------------------------|----------------------|---------------|
| Excess of tax depreciation allowances | (836)                | (1,029)       |
| Losses carried forward                | 175                  | 274           |
| Short term timing differences         | 54                   | 246           |
| Advance Corporation Tax               | 607                  | 427           |
|                                       | -                    | (82)          |
|                                       | 22008                | coess'        |

## CALLED UP SHARE CAPITAL

|   | <u>1992</u> | <u>1991</u> | 1992<br>£'000 | 1991<br>£'000 |
|---|-------------|-------------|---------------|---------------|
| Allotted and fully paid ordinary shares | 5           |             |               |               |
| of £1 each                              | 9,300,000   | 1,300,000   | 9,300         | 1,300         |
| Authorised                              | 9,300,000   | 1,300,000   | 9,300         | 1,300         |

On the 23rd December, 1992 the Company increased its allotted share capital by 8,000,000. On the same day the Company credited as fully paid 8,000,000 ordinary shares of £1 each to Moore Business Forms Limited in exchange for the cancellation of £8,000,000 of debt due to Moore Business Forms Limited.

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

13 RESERVES

|  | Profit<br>& Loss<br>Account | Revaluation<br>Account | Total     |
|--|-----------------------------|------------------------|-----------|
|  | £'000                       | £'000                  | £'000     |
| 24 1-4 Tananawa 1002   | 2 000                       |                        |           |
| At 1st January, 1992<br>as previously reported<br>Prior year adjustment<br>(see below) | (668)                       | 191                    | (477)     |
|  | 9,778                       |                        | 9,778<br> |
| As restated  | 9,110                       | 191                    | 9,301     |
| Loss for the year  | (10,580)                    | <b></b>                | (10,580)  |
| At 31st December, 1992   | (1,470)                     | <br>191                | (1,279)   |

The revaluation reserve arises from the revaluation of properties in 1973.

The prior year adjustment relates to a change in accounting policy with regard to pensions. In previous years the pension scheme surplus was included in the accounts of the immediate parent undertaking, Moore Business Forms Limited. These accounts now include the proportion of the pension scheme surplus that relates to Moore Paragon U.K. Limited.

14 COMMITMENTS

(1) <u>Capital Commitments</u>

Capital expenditure not provided for in the accounts but authorised by the directors amounts to £563,000 including contracts placed of £490,000 (1991 - £3,349,000 including contracts placed of £1,551,000).

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

14 COMMITMENTS (Continued)

## (2) <u>Leasing Commitments</u>

The Company has annual commitments under operating leases in the year ending 31st December, 1993. These are analysed by date of termination of the leases as follows:-

|   | Land and<br>Buildings<br>£'000 | Other<br>£'000 | Total<br>£'000 |
|---|--------------------------------|----------------|----------------|
| Within one year<br>In the second to fifth | 13                             | 14             | 27             |
| years inclusive                           | 31                             | 2              | 33             |
| After five years                          | 95                             | 3              | 98             |
|   |                                |                | 900 646 Amil   |
|   | 139                            | 19             | 158            |
|   |                                | 222            | ===            |

## (3) Finance Leases

At 31st December, 1992, certain creditors were secured on fixed assets under finance lease and hire purchase arrangements. The obligations in respect of these creditors are as follows:

|  | 1992<br><u>£'000</u> | 1991<br><u>£'000</u> |
|--|----------------------|----------------------|
| Repayable within one year<br>Repayable between two and | 23                   | 23                   |
| five years   | 23                   | 46                   |
|  |                      |                      |
|  | 46                   | 69                   |
| Less: Interest   | (5)<br>              | (9)                  |
|  | 41                   | 60                   |
| Less: Due within one year                              | (19)                 | (18)                 |
|  |                      | **                   |
| Amount due after one year (Note                        | 10) 22               | 42                   |
| - ·  | -                    | ==                   |

#### 15 EMPLOYEES

The average number of persons employed by the Company during the year was 678 (1991 - 726) wholly in the United Kingdom.

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

16 PENSIONS

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The company participates in the Moore UK Pension Plan. This is a funded defined benefit scheme for all employees which is administered by Trustees. The scheme also operates a defined contribution benefit scheme.

The total pension cost of the Company for the year to 31st December, 1992 was £281,000 (1991 - £273,000) which represents the cost of the defined contribution elements of the scheme.

Based upon the advice of the Scheme's independent actuary there was no cost incurred during 1992 in respect of the defined benefit scheme.

The latest actuarial valuation of the plan was at 31st December, 1992. Details of this valuation are included in the accounts of Moore Business Forms Limited, the immediate parent undertaking.

18 SUBSEQUENT EVENT

On 1st January, 1993 the Company sold the business and net assets of Moore Lithorex Marketing Division to a fellow group undertaking at net book value.

NOTES TO THE ACCOUNTS - 31ST DECEMBER, 1992 (Continued)

RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

|  | 1992<br>£'000  | 1991<br>£'000  |
|--|--|--|
| Operating profit Loss on sale of fixed assets Depreciation Amortisation of government grant Increase in stock Decrease/(increase) in debtors (Decrease)/increase in trade creditors Increase in other creditors Txceptional item - restructuring costs Increase in provision for | (5,661)<br>116<br>1,843<br>(5)<br>(299)<br>1,396<br>(1,125)<br>1<br>(3,732)<br>3,257 | (4,639)<br>1,797<br>-<br>(216)<br>(1,737)<br>691<br>383<br>(1,942) |
| restructuring costs  Net cash outflow from operating activities  | (4,209)  |  |
| ANALYSIS OF CHANGES OF CASH AND CASH EQU<br>DURING THE YEAR  |  | 1991<br>£'000  |
| Balance at 1st January<br>Net cash inflow/(outflow)  | 252<br>96  | 313<br>(61)  |
| Balance at 31st December   | 348  | 252<br>===   |
| ANALYSIS OF BALANCES OF CASH AND CASH SO<br>AS SHOWN IN THE BALANCE SHEET  | 1992<br><u>£'000</u>   | 1991<br>£'000  |
| Cash at bank and in hand   | 348<br>===   | 252<br>===   |

## 22 PARENT UNDERTAKINGS

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The immediate parent undertaking is Moore Business Forms Limited which is incorporated in England.

The ultimate parent undertaking is Moore Corporation Limited, which is incorporated in the Province of Ontario, Canada. Copies of the ultimate parent undertaking's consolidated financial statements may be obtained from Moore House, 75-79 Southwark Street, London SE1 OHY.