550374)74

AIRFLOW DEVELOPMENTS LTD.

LANCASTER ROAD,

HIGH WYCOMBE,

BUCKS.

ACCOUNTS

FOR THE YEAR ENDED

31 st MARCH, 1975







<u>1974</u>		
-	AUTHORISED CAPITAL .	
£80,000	80 000 0	
	ISSUED CAPITAL £80,000 . 00	
8,240	8,240 Ordinary Shares of £1 each	• • •
44,140	44,140 Ordinary Shares of £1 each, issued as fully paid	8,240 . 00 44,140 . 00
52,380		
3 , 667	GENERAL RESERVE	52,380 . 00
-	TAXATION EQUALISATION ACCOUNT	3,667.00
	PROFIT AND LOSS ACCOUNT	36,250 . 00
434,805	Balance at this date	**** //*
£490,852		535,663 . 84
	DEFERRED TAXATION LIABILITY	627,960 . 84
£40,000	Corporation Tax, year to 31st March, 1975 (Payable 1/1/76)	100 000 10
	CURRENT LIABILITIES	100,000 . 00
350,747	Trade Creditors	*
321,036	Bank Overdraft and Loan Account 281,379 . 48 (Secured on the Tallian Transfer of the Tallian Transfer	
ì	(Secured on the leasehold premises in Lancaster and Lincoln Road, together with a floating	` } *
	charge over remaining assets of the company in	и
10,201	the United Kingdom) Directors' Loan Accounts	, I
;	Directors' Bonus:	ł
3,027	1970/71	
1,738	1974/75	;
9,302	Employees' Bonus 2,223 . 46 6,420 . 41	
1,610	Hire Purchase Creditor 23,200 . 10	š.
16,000	Corporation Tax:- 23,200 . 10 1 year to 31st March, 1972	*
20,000	1 Year to 31st March, 1973	
	I Year to 31st March, 1974 (Balance)	*
£777 661	Trustees of Airflow Pension Fund 5,514 . 40 8,978 . 01	÷
£733,661	:	575,345 . 76
£1,264,513	· •	,
	£1	,303,306 . 60
•	· · · · · · · · · · · · · · · · · · ·	

We have examined the annexed Balance Sheet and accompanying Profit and Loss Accompanying Profit Accompa

In our opinion the Balance Sheet and Profit and Loss Account have been properly and fair view in the case of the Balance Sheet of the state of affairs as at 31st March, 1971 to 31st March, 1975.

27, High Street, High Wycombe, Bucks.

30th Jampary, 1976.

<u>1974</u>		Total	Depreciation	Written down
£	FIXED ASSETS	Cost	to date	value
196,203 29,442 00 16,825 00 991 00 10,023 30,081 00 687 00 15,725	Leasehold Factories:- Lancaster Road and Lincoln Road Land and Factory Germany General Plant and Machinery Electronic Equipment Motor Vehicles Office Furniture, Fixtures and Fittings and Equipment Canteen Equipment Precision Plant and Machinery	196,202 29,442 36,112 2,362 36,450 65,164 1,845 40,340	13,641 1,439 12,613 25,097 1,266 25,985	196,202 · 55 29,442 · 37 22,471 · 00 923 · 00 23,837 · 00 40,067 · 00 579 · 00 14,355 · 00
£299 , 977		£407,917	£80,041	327,876 . 92
. 84	CURRENT ASSETS	كالمراجعة بالمراجعة والمراجعة		
. 84 . 00 . 374,518 . 3,444 . 377,962 . 413,102 . 907 . 15,660 . 704 . 7,461 . 815,796 . 686 . 24,954 . 25,640 . 4,464	Valuations (as valued by Directors Consumable Materials and Work in Loose Tools and Equipment Sundry Debtors (less Specific Rese Cash in Hand Trustees of Airflow Pension Fund Airflow Community Ltd. Current Acc Expenses paid in advance WHOLLY-OWNED SUBSIDIARY COMPANIES Airflow Developments (Canada) Ltd.: 2,007 Shares of no par value (at Coan (Unsecured) Airflow Luftechnik Gmbh.:- 50,000 D.M. Shares (at Cost) Current Account (Unsecured)	rrogress erves)	376,943 . 00 10,777 . 19 387,720 . 19 426,958 . 47 854 . 08 Nill 1.862 . 28 4,083 . 58 686 . 15 20,067 . 52 20,753 . 67	% 821.478 . 60
<u>118,636</u>	Cuffent Account (555			153,951 . 08
£ <u>148,740</u>	} Directo	rs		
. 76	•			
. 60 £1,264,513	; ;			£1,303,306 . 60
* 00 \$1,204,71)	· }		A	
oss Account.	ccordance with the provisions of the Co	ompanies Acts	, 1948 and 196	7 and give a tm
roperly prepared in a farth, 1975 and in the	ccordance with the provisions of the Cocase of the Profit and Loss Account of	f the trading	result for th	e period irom

R. M. Blankie Ho.

CHARTERED ACCOUNTANTS

SCHEDULE OF VARIATIONS IN SIGN ASSETS YEAR

	Aritten down Value at 1.4.74	Sales du the Ye
Leasehold Factories:-	17	
Lancaster Road and Lincoln Road, High Wycombe (Cost)	196,202 . 55	
Land and Buildings Germany (at Cost)	29,442 . 37	
General Plant and Machinery	16,825.00	3,215 .
Precision Plant and Machinery	15,725. 00	
Electronic Equipment	991 . 00	
Motor Vehicles	10,023.00	7 , 739 .
Office Furniture and Equipment and Fixtures and Fittings	30,081 . 00	
Canteen Equipment	687 . 00	
-	•	
	£299,976 . 92	£10,954 .

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N SIGH ASSETS YEAR TO 31st MARCH, 1975

ten down at 1.4.74	Sales during the Year	Profit on Sales	Additions During Year	Depreciation for the Year	Written down Value at 31.3.75
02 . 55					196,202 . 55
42 . 37					29,442 • 37
25 . 00	3,215 . 00	1,609 . 00	9,748 . 45	2,496 . 45	22,471 . 00
25 . 00			225 . 00	1,595 . 00	14,355 . 00
91.00			94 • 32	162 . 32	923 • 00
23 . 00	7,739 • 74	1,149 . 79	28,859 . 24	8,455 . 29	23,837 . 00
81 . 00			14,437 • 45	4,451 . 45	40,067 . 00
87 . 00				108 . 00	579 . 00
				,	
76 • 92	£10,954 . 74	£ 2,758 · 79	£53,364 · 46	£17,268 . 51	£327,875 · 92

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Brought forward

Standing Charges:-		
Rates and Water		15,037 •
Lighting and Heating		9,016 .
Ground Rent		450 .
Repairs and Maintenance:-		
Property, Fixtures and Fittings		7,061 .
Plant and Machinery		4 , 786 .
Insurance		5 , 984 •
Finance Charges:-		
Bank Interest and Charges		39,570 •
Hire Purchase Interest		1,920 .
Interest on late payment of Taxes		497 •
Selling and Distribution:-		
Travelling and Entertaining Expenses		10,938 .
Exhibition Expenses		2,829 .
Advertising and Publicity		30,526 .
Carriage on Sales		21,712 .
Royalties		1,354 .
Export Credit Guarantee Dept. Charges		931 .
Motor Vans:- Running Expenses	10,176.00	
Depreciation	2,027 . 41	12,203 .
Representatives Expenses		-
Agents' Commission	ý	27,404 .
Market Research Fees		
Bad Debts and Specific Reserves		
Loss on Assets Sold		
Depreciation:-	, .	
Office Furniture, Fixtures, Fittings and Equipment	•	4,451 .
Plant and Machinery:-		49474 •
General		2,496 .
Precision		1,595
Electronic		162
Motor Cars		6,427
Ex Gratia Payments to Employees when leaving employment		
Loss on Exchange		*

Net Profit for the Year

The state of the s

<u>Less:</u> Corporation Tax Payable on the Profit for the year Excess Provisions in previous years

Amounts transferred to Taxation Equalisation Account

Balance brought forward at 1st April, 1974

Balance carried to Balance Sheet at 31st March, 1975

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E.Dm 31st MARCH, 1975 (Continued)

		1,664,642 . 89	2,090,753 . 02	£	£	£ 1,348,670	1973/74 € 1,596,601
	15,037 · 65 9,016 · 88 450 · 00				10,535 6,750 450		
	7,061 . 69 4,786 . 69 5,984 . 12	42,337 . 03			1,087 5,214 7,296	31,332	
	39,570 · 75 1,920 · 51 497 · 38	41,988 . 64			39 , 147	39,147	
	10,938 · 57 2,829 · 77 30,526 · 88 21,712 · 40 1,354 · 39 931 · 31			8,979	9,507 6,434 22,606 14,656 209 399		
•	12,203 · 41 27,404 · 68	107,901 . 41 6,094 . 24		837	9,816 3,065 19,649 1,444	87,785 1,096 1,012	
	4,451 · 45 2,496 · 45 1,595 · 00 162 · 32	•			3,341 1,870 2,775 174	20.662	
	<u>6,427 . 88</u>	15,133 · 10 2,857 · 20 374 · 89	1,881,329 · 40 209,423 · 62		2,501	10,661 700 195	1,520.598 76,003
		100,000 . 00 27,685 . 60 72,314 . 40 36,250 . 00	108,564 · 40			40,000	<u>40,000</u> 36,003
			434,804 . 62				398,80^
			£535,663 . 84				£434,80

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Sales for the year Less: Discounts Allowed

Rents Receivable (1997)
Discounts Received
Industrial Training Board Grants (less levy)
Profit on Exchange: Canada
Profit on Assets Sold

Deduct:-

Cost of Materials, Loose Tools and Equipment used in Production:-

Valuation at 1st April, 1974:-

Consumable Materials and Work in Progress Loose Tools and Equipment

Purchases during the Year:Consumable Materials
Loose Tools and Equipment

Less: Valuations at 31st March, 1975:Consumable Materials and Work in Progress
Loose Tools and Equipment

Factory Wages
Indirect Salaries
Employees' Bonus
Directors' Salaries
Directors' Bonus

Payment to Airflow Community Etd. Under Deed of Covenant

Employees' Indirect Benefits:-

Pension Fund Contributions (including Life Assurance and Contributions re deferred purchase of Shares)

Provision for Employees' future Pensions
Training and Course Fees
Annual Dinner and Dance
Subscriptions to Sports and Social Club
Overalls and Protective Clothing
Canteen Subsidy and Canteen Wages
Depreciation of Canteen Equipment
Legal Expenses re Pension Scheme
Administration:-

Telephone

Stationery, Printing and Postage
Drawing Office Materials
Laundry and Cleaning
Subscriptions
Sundry Expenses
Patent Fees
Audit and Accountancy Fees
Legal Expenses
Motor Expenses

Motor Expenses Consultancy Data Processing Fees Agents' and Valuers' Fees re Property Hire of Computer Services (re Wages etc.)

Carried forward

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OR THE YEAR ENDED 31st MARCH, 1975

		2,084,051 . 57 8,143 . 04 2,075,908 . 53 9,818 . 18 138 . 57 2,118 . 95 2,768 . 79 2,090,753 . 02	£	E	1973/74 £ 1,593,070 7,103 1,585,967 3, 2,610 4,203 1,596,601
374,517 · 79 3,444 · 32	377,962 . 11			400,547 1,685 402,232	
976,598 • 44 13,898 • 56	990,497 · 00 1,368,459 · 11		782,816 <u>4,535</u>	787,351 1,189,583	
376,943 . 00 10,777 . 19	387,720 . 19 980,738 . 92 125,340 . 57 331,199 . 37 53,476 . 12 44,419 . 81 5,041 . 62 3,516 . 00	maka maka makanzewawa Nijeri	374,518 3,444	377,962 \$11,621 381,050 24,720 31,703 3,267 2,016	
51,171 · 34 905 · 10 2,286 · 14 1,721 · 36 273 · 43 1,114 · 16 8,984 · 94 108 · 00	66,564 . 47		39,439 896 4,115 - 334 472 6,985 121 1,456	53,818	
7,804 . 09 20,918 . 73 1,643 . 90 2,083 . 42 1,606 . 18 7,432 . 27 344 . 12 1,647 . 00 1,205 . 46 5,088 . 08 510 . 22			5,965 14,427 939 2,261 1,104 7,643 770 1,796 332 4,489		
4,062 . 54	54,346 . 01			40,475	-
	1,664,642 . 89	2,090,753 . 02		1,348,670	1,596,601

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AIRFIOW DEVELOPMENTS LTD Year ended 31st March, 1975 CHAIRMAN'S REPORT

The year ended March 31st, 1975, was one in which we were facing increasing uncertainties in the economy as a whole. The annual rate of retail price inflation increased from about 12% at the beginning to 21% at the end. We were constantly having to cope with price increases on bought-in supplies and at the same time try to hold or increase our own output levels to keep our heads above water. A vigorous policy of budgetry control on monthly purchasing of supplies as well as on all other operating costs was pursued along with a systematic process of adjusting stock levels towards the minimum necessary for current and anticipated production requirements.

These policies combined with continuing efforts on all sides to increase product range, sales and production finally resulted in an increase in annual turnover, from £1,586,000 to £2,076,000. This is an increase in money terms of 31½% and in real (volume) terms, allowing for inflation, of approximately 13%. Stock levels, in money terms, only increased from £374,500 to £376,900 (0.6%) representing a real stock volume reduction of 13½%. These two movements in opposite directions with an almost constant workforce of 208 resulted in a record profit before tax of £209,000 with correspondingly high bonus payments to all employees.

Our sale of stock and standard fans at £434,000 continued to support this somewhat difficult market with a total sale for the year of £904,000.

Aidelle products again went forward with an increase from £351,000 to £471,000 (34% in money terms 15% in volume).

Instruments which carry a higher "added value" than other products contributed £476,000 or 23% of our turnover and 40% of our exports.

All exports at £339,000 were up by 31½% in money terms and 13% in volume compared with the previous year. These again constituted 16.3% of our turnover.

The sale of our Canadian factory in March 1974 necessitated removal to new premises and considerably disrupted our Canadian business which finished its year to March 1975 with a trading loss of about £9,000. Nevertheless the branch is now better organised and was able to remit to us a further £5,000 of earlier borrowing released by the sale of the building.

In our German branch a considerable volume of work for Rank Xerox, Venray, was secured with satisfactory trading results for the year.

Investment in production equipment during the year was again only at a modest level of £10,000 in line with our endeavours to keep operating costs down. The relatively high investment in replacement motor vehicles at £29,000, mainly towards the end of the year, was intended to effect a substantial reduction in our off-road time and maintenance costs. Even the very satisfactory profit made during the year must be viewed in the light of inflation. The inflated value of stock alone at the end of the year accounts for about £53,000 or 25% of the profit but the balance is still substantial and will, after tax, help to reduce bank borrowing which, in turn, will reduce interest charges next year. This could be regarded as paying off part of the cost of the Lincoln Road new building and should put us in a stronger position to make forward progress when the economy begins to revive.

A. Connor Wilson
Chairman

SCAN UPON DEMAND

We apologise that due to the poor quality of the fiche, some of the images scanned were also of poor quality