

CONSOLIDATED FINANCIAL STATEMENTS

for the year ended

31 March 2002

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COMPANIES HOUSE 03/02/03

DIRECTORS AND OFFICERS

DIRECTORS

J Johnson-Watts J R H Stevenson-Hamilton

SECRETARY

J R H Stevenson-Hamilton

COMPANY NUMBER

550374 (England and Wales)

REGISTERED OFFICE

Lancaster Road High Wycombe Buckingshire HP12 3QP

AUDITORS

Baker Tilly 1st Floor 46 Clarendon Road Watford Herts WD17 1HE

BANKERS HSBC Bank plc 1 Corn Market High Wycombe Buckingshire HP11 2AY

DIRECTORS' REPORT

The directors submit their report and the financial statements of Airflow Developments Limited for the year ended 31 March 2002.

PRINCIPAL ACTIVITIES

The principal activity of the group during the year continued to be that of the manufacture and distribution of air measuring equipment, fans, domestic ventilation and small electric motors.

REVIEW OF THE BUSINESS

Turnover for the group has dropped due to the general economic conditions. During the year, the group made an exceptional profit of £2,490,208 on the disposal of land and buildings. On 31 March 2002, the assets and liabilities for Stemshire Motors and Drives Limited were hived up to Airflow Developments Limited.

RESULTS AND DIVIDENDS

The consolidated trading loss for the year ended 31 March 2002 was £7,073,158.

The directors proposed a dividend of £7,670,014.

DIRECTORS

The following directors have held office since 1 April 2001:-

| A N Blond | (resigned 27 March 2002) |
|--------------------------|-----------------------------|
| K R Burroughs | (resigned 27 March 2002) |
| P M Downing | (resigned 20 December 2002) |
| J Johnson-Watts | (appointed 27 March 2002) |
| J R H Stevenson-Hamilton | (appointed 27 March 2002) |

DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

Directors' interests in the shares of the company, including family interests, were as follows:

| | | ary shares of £1 each |
|--------------------------|---------------------------------|--------------------------|
| | 31.03.02 | 01.04.01 |
| J Johnson-Watts | - | - |
| J R H Stevenson-Hamilton | - | - |
| P M Downing | - | - |
| | Redeemable 6% Preference shares | of £1 each |
| | 31.03.02 | 01.04.01 |

| J Johnson-Watts | 370,000 | - |
|--------------------------|---------|---|
| J R H Stevenson-Hamilton | 370,000 | - |
| P M Downing | - | - |

The interests in ordinary shares of J W Johnson-Watts and J R H Stevenson-Hamilton are held in two trusts which they have an interest in. None of the other directors at 31 March 2002 had interests in the Company's share capital.

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DIRECTORS' REPORT (CONTINUED)

AUDITORS

During the year, Baker Tilly were appointed auditors to the company and in accordance with Section 385 of the Companies Act 1985, a resolution proposing that they be re-appointed will be put to the Annual General Meeting.

On behalf of the board

J R H Stevenson-Hamilton

Director

DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

Company law requires directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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AUDITORS' REPORT TO THE MEMBERS OF AIRFLOW DEVELOPMENTS LIMITED

We have audited the financial statements on pages 6 to 25.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the other information in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies within the financial statements. Our responsibilities do not extend to any other information.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures of the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31 March 2002 and of the consolidated loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BAKER TILLY

Registered Auditor Chartered Accountants 1st Floor 46 Clarendon Road Watford Herts WD17 1HE

31 January 2003

Airflow Developments Limited and Subsidiary Undertakings CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 31 March 2002

| | Notes . | 2002 Continued operations | 2002 Discontinued operations | 2002 Total £ | 2001 £ |
|---|---------|---------------------------------|------------------------------------|--------------------------|--------------------|
| TURNOVER | 1 | 11,791,728 | 300,843 | 12,092,571 | 12,664,961 |
| Cost of Sales | | 5,866,837 | 215,992 | 6,082,829 | 7,247,146 |
| GROSS PROFIT | | 5,924,891 | 84,851 | 6,009,742 | 5,417,815 |
| Other operating expenses (net) | 2 | 6,420,159 | 215,035 | 6,635,194 | 6,522,408 |
| OPERATING LOSS | | (495,268) | (130,184) | (625,452) | (1,104,593) |
| Exceptional items Profit on sale of property | 5 5 | (1,221,898 2,490,208 | | (1,221,898) 2,490,208 | - |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE INTEREST | 3 | 773,042 | (130,184) | 642,858 | (1,104,593) |
| Interest receivable and similar incor Interest payable and similar charges | | , | | 3,383 (22,084) | 43,846 (29,843) |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATIO | N | 754,341 | (130,184) | 624,157 | (1,090,590) |
| Taxation | 7 | (27,30) | 1) - | (27,301) | (40,821) |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES AFTER TAXATION | | 727,040 | 0 (130,184 |) 596,856 | (1,131,411) |
| Dividends | 8 | 3 (7,670,01 | 4) - | (7,670,014) | - |
| RETAINED LOSS FOR THE YEA | AR | (6,942,97 | 4) (130,184 |) (7,073,158) | (1,131,411) |

The operating loss for the period arises from the group's continuing operations.

Airflow Developments Limited and Subsidiary Undertakings CONSOLIDATED BALANCE SHEET

31 March 2002

| | Notes | 2002 £ | 2001 £ |
|---|-------|----------------------|-------------|
| FIXED ASSETS | | Ĺ. | £ |
| Tangible assets | 9 | 1,454,715 | 4,667,368 |
| CURRENT ASSETS | | | |
| Stocks | 12 | | 3,180,776 |
| Debtors | 14 | | 2,601,855 |
| Cash at bank and in hand | | 941,378 | 634,587 |
| | | 12,498,951 | 6,417,218 |
| CREDITORS: Amounts falling due within one year | 16 | (11,033,140) | (1,769,946) |
| NET CURRENT ASSETS | | 1,465,811 | 4,647,272 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 2,920,526 | 9,314,640 |
| CREDITORS: Amounts falling due after more than one year | 18 | (54,324) | (145,065) |
| PROVISION FOR LIABILITIES AND CHARGES | 19 | (113,902) | (123,545) |
| | | 2,752,300 | 9,046,030 |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 20 | 792,380 | 52,380 |
| Profit and loss account | 21 | 1,959,920 | 8,993,650 |
| SHAREHOLDERS' FUNDS | 22 | 2,752,300 | 9,046,030 |
| Equity interests Non equity interests | | 2,012,300 740,000 | 9,046,030 |
| | | 2,752,300 | 9,046,030 |

J R H Stevenson-Hamilton

Director

Airflow Developments Limited COMPANY BALANCE SHEET

31 March 2002

| | Notes | 2002 £ | 2001 £ |
|--|----------|-----------------------------------|-----------------------------------|
| FIXED ASSETS Tangible assets Investments | 10 11 | 1,388,632 76,502 | 4,333,272 76,502 |
| CLIDDENAT A COPTO | | 1,465,134 | 4,409,774 |
| CURRENT ASSETS Stocks Debtors Cash at bank and in hand | 13 15 | 1,898,592 9,600,529 815,175 | 2,630,043 2,931,512 473,413 |
| | | 12,314,296 | 6,034,968 |
| CREDITORS: Amounts falling due within one year | 17 | (11,209,792) | (1,598,752) |
| NET CURRENT ASSETS | | 1,104,504 | 4,436,216 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 2,569,638 | 8,845,990 |
| CREDITORS: Amounts falling due after more than one year | 18 | (54,324) | (145,065) |
| PROVISIONS FOR LIABILITIES AND CHARGES | 19 | (55,402) | (65,945) |
| | | 2,459,912 | 8,634,980 |
| CAPITAL AND RESERVES Called up share capital Profit and loss account | 20 | 792,380 1,667,532 | 52,380 8,582,600 |
| SHAREHOLDERS' FUNDS | 23 | 2,459,912 | 8,634,980 |
| Equity interests Non equity interests | | 1,719,912 740,000 | 8,634,980 |
| | | 2,459,912 | 8,634,980 |
| Approved by the board on 31 January 2003 | | | |

JR H Stevenson-Hamilton

Director

Airflow Developments Limited STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES 31 March 2002

| | 2002 £ | 2001 £ |
|---|-----------|-------------|
| Profit and loss for the financial year | 596,856 | (1,131,411) |
| Currency translation gains and losses on foreign currency net investments | 39,428 | 89,949 |
| | 636,284 | (1,041,462) |
| | | |

Airflow Developments Limited and Subsidiary Undertakings CONSOLIDATED CASH FLOW STATEMENT 31 March 2002

| | Notes | 2002 £ | 2001 £ |
|---|-------|---------------|-------------|
| Cash outflow from operating activities | 24a | (5,612,746) (| (1,058,384) |
| Returns on investments and servicing of finance | 24b | (18,701) | (10,223) |
| Taxation | | 6,134 | (28,717) |
| Capital expenditure and financial investment | 24b | 5,354,870 | (96,671) |
| CASH OUTFLOW BEFORE USE OF LIQUID RESOURCES AND FINANCING | | (270,443) | (1,193,995) |
| Financing | 24b | 649,240 | (61,756) |
| INCREASE/ (DECREASE) IN CASH IN THE YEAR | 24c | 378,797 | (1,255,751) |
| RECONCILIATION OF NET CASH FLOW TO MOVEMENT | | 2002 £ | 2001 £ |
| IN NET DEBT | | | |
| Increase /(decrease) in cash in the year | | 378,797 | (1,255,751) |
| Cash outflow from decrease in debt | | 90,760 | 61,756 |
| Change in net debt resulting from cash flows | | 469,557 | (1,193,995) |
| MOVEMENT IN NET DEBT IN THE PERIOD | | 469,557 | (1,193,995) |
| NET DEBT AT 1 APRIL 2001 | | 786,553 | 1,532,604 |
| NET DEBT AT 31 MARCH 2002 | 24c | 808,166 | 338,609 |

Airflow Developments Limited and Subsidiary Undertakings **ACCOUNTING POLICIES**

BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

BASIS OF CONSOLIDATION

The group has for the first time had to prepare consolidated accounts as at the balance sheet date it was no longer owned by another parent company. The consolidated financial statements incorporate those of Airflow Developments Limited and all of its subsidiary undertakings for the year. Consequently, 2001 figures have been restated to include prior year comparatives for the new group.

TANGIBLE FIXED ASSETS

Fixed assets other than freehold land are stated at historical cost or valuation less depreciation.

Depreciation is provided on all tangible fixed assets other than freehold land and investment properties at rates calculated to write each asset down to its estimated residual value over its expected useful life, as follows:-

Land and buildings Freehold

2% Straight line Plant and machinery 10% Straight line or over the life of the asset

Fixtures, fittings and equipment

10% / 12.5% / 20% Straight line or over the life of the asset

Motor vehicles

25% Straight line - vans & lorries / Cost less residual value over 3 years - motor vehicles or over the life of the asset

INVESTMENTS

Fixed asset investments are stated at cost less provision for diminution in value.

STOCK AND WORK IN PROGRESS

Stock and work in progress are valued at the lower of cost and net realisable value. Cost of finished goods and work in progress includes overheads appropriate to the stage of manufacture. Net realisable value is based upon estimated selling price less further costs expected to be incurred to completion and disposal. A provision is made for obsolete and slow moving items.

DEFERRED TAXATION

The accounting policy in respect of deferred tax has been changed to reflect the requirements of FRS19 -Deferred tax. Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

The above amounts to a change in accounting policy. The previous policy was to provide deferred tax only to the extent that it was probable that liabilities would crystallise in the foreseeable future.

The adoption of the standard requires a prior period adjustment to be made to recognise the asset which existed at the start of the financial year and which was not recognised under the old accounting policy.

The adoption of the standard has not required a prior period adjustment. If the new policy had been in place in the previous period no asset would have been recognised as the conditions for recognition would not have been satisfied.

LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximately to ownership ('finance leases'), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

PENSION CONTRIBUTIONS

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

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Airflow Developments Limited and Subsidiary Undertakings ACCOUNTING POLICIES (Continued)

FOREIGN CURRENCY TRANSLATION

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling of the date of transaction. All differences are taken to the profit and loss account.

Assets, liabilities and results of overseas subsidiaries are translated at the rate ruling at the balance sheet date. Exchange differences arising are dealt through reserves.

TURNOVER

Turnover represents amounts receivable for goods and services net of vat and trade discounts.

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NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002.

1. TURNOVER AND LOSS ON ORDINARY ACTIVITIES

The group's turnover were derived from the groups principal activities. Turnover can be analysed as follows:

| | | 2002 £ | 2001 £ |
|----|--|------------------------|------------------------|
| | UK Overseas | 8,079,223 4,013,348 | 8,672,132 3,992,829 |
| | | 12,092,571 | 12,664,961 |
| 2. | OTHER OPERATING EXPENSES (NET) | 2002 £ | 2001 £ |
| | Administrative and distribution Other operating income | 6,704,246 (69,052) | , , |
| | | 6,635,194 | 6,522,408 |
| 3. | INTEREST RECEIVABLE AND SIMILAR INCOME | 2002 £ | 2001 £ |
| | Other interest | 3,383 | 43,846 |
| 4. | INTEREST PAYABLE AND SIMILAR CHARGES | 2002 £ | 2001 £ |
| | Bank loans and overdrafts Hire purchase/finance leases Interest on overdue tax | 18 16,961 5,105 | 29,843 |
| | | 22,084 | 29,843 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

| 5. | PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION | 2002 £ | 2001 £ |
|----|---|-------------|-----------|
| | Loss on ordinary activities before taxation is stated after charging/(crediting): | | |
| | Depreciation and amounts written off tangible fixed assets: Charge for the year: | | |
| | owned | 267,019 | 255,147 |
| | leased | 12,303 | · - |
| | Auditors' remuneration | 21,690 | 21,004 |
| | Loss/(profit) on disposal of fixed assets | 16,187 | (3,018) |
| | Profit on foreign exchange | 27,406 | (2,208) |
| | | | |

EXCEPTIONAL ITEMS

On 27 March 2002 the company ownership incurred various expenses as a result of company reorginisation.

PROFIT ON SALE OF FIXED ASSETS

On 27 March 2002, the directors exchanged contracts on the sale of freehold properties in the company, giving rise to a profit of £2,424,251. Another group company also sold a property giving rise to an exceptional profit of £65,957.

| 6. | EMPLOYEES | 2002 | 2001 |
|----|---|-----------|-------------|
| | | No. | No. |
| | The average weekly number of persons (including directors) employed by the group during the period was: | | |
| | | | |
| | Manufacturing | 64 | 53 |
| | Non-manufacturing | 125 | 155 |
| | | | |
| | | 189 | 208 |
| | | | |
| | Staff costs for the share persons | 2002 | 2001 |
| | | £ | £ |
| | Wages and salaries | 3,826,501 | 4,780,752 |
| | Social security costs | 503,632 | 531,047 |
| | Other pension costs | 648,334 | 890,943 |
| | | | |
| | | 4,978,467 | 6,202,742 |
| | | | |

Airflow Developments Limited and Subsidiary Undertakings NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

| 6. | EMPLOYEES (CONTINUED) | | |
|----|---|-----------|---------|
| | DIRECTORS' REMUNERATION | 2002 | 2001 |
| | | £ | £ |
| | Emoluments for qualifying services | 352,128 | 429,701 |
| | Compensation for loss of office | 739,806 | - |
| | Pension contributions | 323,001 | 42,155 |
| | Pension to widow of former director | - | 23,680 |
| | | | |
| | | 1,414,935 | 495,536 |
| | The directors' fees and other emoluments disclosed above | | |
| | (excluding person contributions) include amounts paid to: | 2002 | 2001 |
| | | £ | £ |
| | The highest paid director | | |
| | Emoluments for qualifying services | 675,886 | 205,639 |
| | Company pension contribution to money purchase schemes | 71,969 | 20,534 |

Airflow Developments Limited and Subsidiary Undertakings NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

| 7. | TAXATION | 2002 £ | 2001 £ |
|----|--|-------------------|---------------------|
| | Current tax: | | |
| | UK corporation tax on profits of the period Foreign tax | 13,202 14,099 | 11,844 37,427 |
| | | 27,301 | 49,271 |
| | Transfer from deferred taxation | - | (8,450) |
| | Factors affecting tax charge for the period | | |
| | Profit/(Loss) on ordinary activities before taxation | 644,390 | (1,090,590) |
| | Profit/(Loss) on ordinary activities before taxation | | |
| | multiplied by standard rate of UK corporation tax of 30% (2001: 30%) | 193,317 | (327,178) |
| | | | |
| | Effects of: | | |
| | Expenses not deductible for tax purposes | 328,822 | 269,532 |
| | Capital allowances in excess of depreciation | (15,070) | (23,102) |
| | Chargeable disposals | (736,743) | (423) |
| | Other tax adjustments Higher rate tax on overseas earnings | 236,494 23,548 | 138,819 (13,134) |
| | Adjustments to tax charge in respect of previous periods | 23,346 | 4,757 |
| | Utilisation of tax losses | (3,067) | т, гот |
| | | | |
| | Current tax charge for the period | (166,016) | 376,449 |
| | | | |
| | Current tax charge | 27,301 | 49,271 |
| | | | |
| 8. | DIVIDENDS | 2002 £ | 2001 £ |
| | Final proposed - £146.43 | 7,670,014 | |
| | | | |
| | | 7,670,014 | |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

9. TANGIBLE FIXED ASSETS - GROUP

| | Land and | Plant and | Fixtures, | | |
|------------------------------|-------------|-------------|--------------|-----------|-------------|
| | Buildings | Machinery f | fittings and | Motor | |
| | | | equipment | vehicles | Total |
| | £ | £ | £ | £ | £ |
| Cost | | | | | |
| l April 2001 | 3,917,876 | 1,504,058 | 3,488,299 | 263,453 | 9,173,686 |
| Additions | - | 16,697 | 128,287 | 66,006 | 210,990 |
| Disposals | (3,562,583) | (277,915) | (382,774) | (183,945) | (4,407,217) |
| Exchange differences | - | (76,667) | 1,566 | (794) | (75,895) |
| 31 March 2002 | 355,293 | 1,166,173 | 3,235,378 | 144,720 | 4,901,564 |
| Depreciation | | | | | |
| 1 April 2001 | 595,382 | 1,010,925 | 2,759,588 | 140,423 | 4,506,318 |
| Charge for the year | 35,014 | 62,170 | 145,433 | 36,696 | 279,313 |
| Disposals | (574,447) | (264,900) | (318,255) | (104,476) | (1,262,078) |
| Exchange differences | - | (58,237) | (17,908) | (559) | (76,704) |
| Depreciation carried forward | 55,949 | 749,958 | 2,568,858 | 72,084 | 3,446,849 |
| Net book value | | | | | |
| 31 March 2002 | 299,344 | 416,215 | 666,520 | 72,636 | 1,454,715 |
| 31 March 2001 | 3,322,494 | 493,133 | 728,711 | 123,030 | 4,667,368 |

Included above are assets held under finance leases or hire purchase contracts as follows:-

| | Plant and Machinery £ |
|---------------------------------|-----------------------------|
| Net book value 31 March 2002 | 317,136 |
| 31 March 2001 | 297,566 |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

11.

1 April 2001 and 31 March 2002

10. TANGIBLE FIXED ASSETS - COMPANY

| | Land and Buildings £ | Plant and Machinery £ | Fixtures, fittings and equipment £ | Motor vehicles £ | Total £ |
|---------------------------------|----------------------------|-----------------------------|---|------------------------|-------------|
| Cost | | | | | |
| 1 April 2001 | 3,706,121 | 1,024,903 | 3,013,612 | 183,046 | 7,927,682 |
| Additions | (2.0.40.040) | 54,788 | 85,221 | 39,633 | 179,642 |
| Disposals | (3,350,828) | | (49,424) | (157,006) (| (3,557,258) |
| 31 March 2002 | 355,293 | 1,079,691 | 3,049,409 | 65,673 | 4,550,066 |
| Depreciation | - | | | | |
| 1 April 2001 | 542,274 | 608,691 | 2,349,609 | 93,836 | 3,594,410 |
| Charge for the year | 35,014 | 22,418 | 118,619 | 23,425 | 199,476 |
| Disposals | (521,339) | | (24,954) | (86,159) | (632,452) |
| 31 March 2002 | 55,949 | 631,109 | 2,443,274 | 31,102 | 3,161,434 |
| Net book value 31 March 2002 | 299,344 | 448,582 | 606,135 | 34,571 | 1,388,632 |
| 31 March 2001 | 3,163,847 | 416,212 | 664,003 | 89,210 | 4,333,272 |

Included above are assets held under finance leases or hire purchase contracts as follows:

| | Plant and Machinery £ |
|-----------------------------------|--------------------------------------|
| Net book value | |
| 31 March 2002 | 317,136 |
| | |
| 31 March 2001 | 297,566 |
| | |
| FIXED ASSET INVESTMENTS - COMPANY | |
| | Shares in group undertakings £ |

76,502

Baker Tilly Page 18

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

11. FIXED ASSET INVESTMENTS (CONTINUED)

In the opinion of the directors the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

| Company | Country of registration or | Shares held | | |
|---------------------------------|----------------------------|-------------|-----|--|
| | incorporation | Class | % | |
| Subsidiary undertakings | | | | |
| Airflow Lufttechnik Gmbh | Germany | Ordinary | 100 | |
| Stemshire Motors and Drives | UK | Ordinary | 100 | |
| Airflow Properties Inc. | USA | Ordinary | 100 | |
| Airflow Technical Products Inc. | USA | Ordinary | 100 | |

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

| | | Capital and reserves £ | Profit/(loss) for the year £ |
|-----|--|---|---|
| | Airflow Lufttechnik Gmbh Stemshire Motors and Drives Limited Airflow Properties Inc. Airflow Technical Products Inc. | 308,842 342,922 39,975 (213,155) | (17,399) (130,181) 38,812 12,314 |
| 12. | STOCKS AND WORK IN PROGRESS - GROUP | 200 | 2 2001 £ £ |
| | Raw materials and consumables Work in progress Finished goods and goods for resale | 79,19 | 1 1,517,078 2 81,663 28 1,582,035 |
| | | 2,202,98 | 3,180,776 |
| 13. | STOCKS AND WORK IN PROGRESS – COMPANY | 20 | 02 2001 £ £ |
| | Raw materials and consumables Work in progress Finished goods and goods for resale | 778,1 79,1 1,041,2 | • |
| | | 1,898,5 | 92 2,630,043 |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

| 14. | DEBTORS - GROUP | 2002 £ | 2001 £ |
|-----|--|--|--------------------------------|
| | Due within one year Trade debtors Other debtors Prepayments and accrued income | 2,279,661 7,000,403 74,528 | 2,433,298 81,286 87,271 |
| | | 9,354,592 | 2,601,855 |
| 15. | DEBTORS - COMPANY | 2002 £ | 2001 £ |
| | Due within one year Trade debtors Amounts owed by subsidiary undertakings Other debtors Prepayments and accrued income | 1,870,562 718,730 6,964,259 46,978 | 2,076,030 458,132 |
| | | 9,600,529 | 2,931,512 |
| 16. | CREDITORS: Amounts falling due within one year - GROUP | 2002 £ | 2001 £ |
| | Bank loans and overdrafts Obligations under finance lease and hire purchase contracts Trade creditors Corporation tax Other taxes and social security costs Other creditors Proposed dividends | 78,888 1,355,124 32,078 1,502,336 394,700 7,670,014 | 1,073,163 53,243 235,965 |
| | | 11,033,140 | 1,769,946 |
| | | | |

Net obligations, finance leases and hire purchase contracts were secured by fixed charges on the assets concerned.

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Airflow Developments Limited and Subsidiary Undertakings NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

| 17. | CREDITORS: Amounts falling due within one year - COMPANY | 2002 £ | 2001 £ |
|-----|--|---------------------|---------------------|
| | Bank loans and overdrafts Obligations under finance losse and him purchase contracts | - 70 000 | 72,006 78,907 |
| | Obligations under finance lease and hire purchase contracts Trade creditors | 78,888 1,257,938 | 788,843 |
| | Amounts due to subsidiary undertakings | 395,161 | 203,352 |
| | Corporation tax | 3,70,101 | 21,877 |
| | Other taxes and social security costs | 1,502,336 | |
| | Other creditors | 305,455 | 197,883 |
| | Proposed dividend | 7,670,014 | - |
| | | 11,209,792 | 1,598,752 |
| 18. | CREDITORS: Amounts falling due in more than one year – GROUP A | .ND COMPANY | |
| | | 2002 £ | 2001 £ |
| | Other loans | - | 11,855 |
| | Obligation under finance leases and hire purchase contracts | 54,324 | 133,210 |
| | | 54,324 | 145,065 |
| | Loan maturity analysis: | | |
| | Between two and five years | - | 11,855 |
| | Not abligations under finance league. | | |
| | Net obligations under finance leases : | | |
| | Repayable within one year | 78,888 | 78,907 |
| | Repayable with one and five years | 54,324 | 133,210 |
| | Included in lightifies folling due | 122 010 | 212 117 |
| | Included in liabilities falling due Included within one year | 133,212 (78,888) | 212,117 (78,907) |
| | | 54,324 | 133,210 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

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| 19. | PROVISIONS FOR LIABILITIES AND CHARGES – GROUP AND COMPANY | | | |
|-----|--|----------------------|-----------------------|------------|
| | | German | Warranty | |
| | | Pension Provision | Remedial Provision | Total £ |
| | | | | L |
| | Balance at 1 April 2001 | 57,600 | 65,945 | 123,545 |
| | Transfer to/(from) profit and loss account | 900 | (10,543) | (9,643) |
| | Balance at 31 March 2002 | 58,500 | 55,402 | 113,902 |
| | | | | |
| 20. | SHARE CAPITAL | | 2002 | 2001 |
| | A Al d | | £ | £ |
| | Authorised 80,000 Ordinary shares of £1 each | | 80,000 | 80,000 |
| | 740,000 Redeemable 6% Preference shares of £1 each | | 740,000 | |
| | | | 820,000 | 80,000 |
| | Allotted, issued and fully paid | | = = | |
| | 52,380 Ordinary shares of £1 each 740,000 Redeemable 6% Preference shares of £1 each | | 52,380 740,000 | 52,380 |
| | | | 792,380 | 52,380 |
| | | | | |

On 27 March 2002, the authorised share capital of the company was increased from £80,000 to £820,000 by the issue of 740,000 redeemable 6% preferences £1 shares at par.

A summary of the rights for the Preference shares are as follows:-

- The right to a fixed preferential dividend at the rate of 6% per annum to be paid monthly in arrears and the right to participate parri passu in any dividend declared.
- The right on a winding-up or other return of capital employment, in priority to any payments to the holders of any other shares.
- The right to receive notice of, to be present and to vote, either in person or by proxy, at any general meeting or by way of written resolution.
- The company shall have the right, at any time, to redeem any preference shares at par.

| 21. | PROFIT AND LOSS ACCOUNT - GROUP | 2002 £ |
|-----|--|---------------|
| | Balance at 1 April 2001 | 8,993,650 |
| | Retained loss for the year | (7,073,158) |
| | Currency translation gains on foreign currency net investments | 39,428 |
| | Balance at 31 March 2002 | 1,959,920 |
| | | _ |

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Airflow Developments Limited and Subsidiary Undertakings NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

| 22. | RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS - GROUP | | | | |
|-----|---|-------------|---------------|--|--|
| | | 2002 | 2001 | | |
| | | £ | £ | | |
| | Profit/(loss) for the financial year | 596,856 | (1,131,411) | | |
| | Currency exchange movement | 39,428 | 89,949 | | |
| | Dividends | (7,670,014) | - | | |
| | Issue of new shares | 740,000 | - | | |
| | Net addition to shareholders' funds | (6.293.730) | (1,041,462) | | |
| | Opening shareholders' funds | | 10,087,492 | | |
| | Closing shareholders' funds | 2,752,300 | 9,046,030 | | |
| 23. | RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS - COMPANY | | | | |
| | | 2002 | 2001 | | |
| | | £ | £ | | |
| | Profit for the financial year | | (1,082,598) | | |
| | Dividends | |) (96,903) | | |
| | Proceeds from share issue | 740,000 | | | |
| | Net depletion in shareholders' funds | (6,175,068 |) (1,179,501) | | |
| | Opening shareholders' funds | 8,634,980 | 9,814,481 | | |
| | Closing shareholders' funds | 2,459,912 | 8,634,980 | | |
| | | | | | |

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Airflow Developments Limited and Subsidiary Undertakings Notes to the financial statements

for the year ended 31 March 2002

| 24. | CASH FLOWS | 2002 | 2001 | | |
|-----|---|---------------|-------------|--|--|
| a | Reconciliation of operating profit to net cash inflow from operating activities | | | | |
| | Operating loss | (625,452) (| | | |
| | Depreciation | 279,313 | | | |
| | Loss/(profit) on sale of fixed assets | | (3,018) | | |
| | Decrease in stocks and work in progress | | (199,905) | | |
| | | (6,752,737) | | | |
| | Decrease in creditors | 1,723,690 | | | |
| | (Decrease)/Increase in provisions | | 8,934 | | |
| | Exceptional items | (1,221,898) | - | | |
| | Net cash outflow from operating activities | (5,612,746) (| (1,058,384) | | |
| ь | Analysis of cash flows for headings netted in the cash flow | 2002 | 2001 | | |
| • | | £ | £ | | |
| | Returns on investments and servicing of finance: | | | | |
| | Interest received | 3,383 | 43,846 | | |
| | Interest paid | (22,084) | | | |
| | Payments to minority interest | - | (24,226) | | |
| | Net cash (outflow) for returns on investment and servicing of finance | (18,701) | (10,223) | | |
| | Capital expenditure and financial investment: | | | | |
| | Purchase of tangible fixed assets | (210,990) | (125,111) | | |
| | Sale of tangible fixed assets | 5,565,860 | 28,440 | | |
| | Net cash inflow/(outflow)for capital expenditure and financial investment | | | | |
| | Financing: Capital element of hire purchase New loans | (78,905) | | | |
| | Issue of ordinary share capital | 740,000 | | | |
| | Repayment of loans | (11,855) | , - | | |
| | Net cash inflow/(outflow) from financing | 649,240 | (61,756) | | |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2002

24. **CASH FLOWS (CONTINUED)**

| Analysis of changes in net funds | | | | |
|-------------------------------------|--|---------|---------------------------------------|----------|
| · | At | | | At 31 |
| | 1 April | Cash | Non-cash | March |
| | 2001 | flows | items | 2002 |
| | £ | £ | £ | £ |
| Net cash: | | | | |
| Cash at bank and in hand | 634,587 | 306,791 | - | 941,378 |
| Bank overdraft | (72,006) | 72,006 | - | - |
| Net cash | 562,581 | 378,797 | | 941,378 |
| Debt: | , | , | | , |
| Amount falling due less than 1 year | (78,907) | 90,760 | (90,741) | (78,888) |
| Amount falling due after 1 year | (145,065) | - | 90,741 | (54,324) |
| | 338,609 | 469,557 | - | 808,166 |
| | ====================================== | | ===================================== | |

25. PENSION COMMITMENTS - GROUP

The group makes contributions to employees personal pension plans.

The pension cost charge represents contributions payable by the group to the plans and amounted to £648,334 (2001 : £840,943).