FINANCIAL STATEMENTS

for the year ended

31 August 1997



Royal Ballet School DIRECTORS AND OFFICERS

DIRECTORS

Lord Sterling of Plaistow, CBE (Chairman)

Mr David Abbott

Mrs Angela Bernstein

Mr David Bintley

Lord Chadlington

Sir Anthony Dowell, CBE

Mrs Mary Eyre

Mr Peter Foy

Mr Tom Frost

Mr Bruce Gill

Mrs Tessa King-Farlow

Sir Bruce MacPhail

Mr Colin Nears

Mr David Norman

Mr Francis Plowden

Lady Sainsbury

Dame Ninette de Valois, CH, DBE

Sir Peter Wright, CBE

SECRETARY

Mr Ian Scholey

REGISTERED OFFICE

155 Talgarth Road

Barons Court

London W14 9DE

AUDITORS

Baker Tilly

Registered Auditor

Chartered Accountants

2 Bloomsbury Street

London WC1B 3ST

BANKERS

TSB Bank plc

Commercial Banking

34 Moorgate

London EC3R 6DN

SOLICITORS

Bennett Taylor Tyrrell

72 New Cavendish Street

London W1M 8AU

Royal Ballet School REPORT OF THE GOVERNORS

The Governors submit their report and the financial statements of the Royal Ballet School for the year ended 31 August 1997.

STATUS

The School is a Company Limited by Guarantee (Company Number 547018) incorporated in 1955 and is a Registered Charity, number 214364. Information on a connected charity is given in note 18 to the financial statements.

OBJECTS AND PRINCIPAL ACTIVITIES

The School aims to:

- Train and educate 204 full time students towards a career as classical ballet dancers.
- Supply The Royal Ballet and the Birmingham Royal Ballet with the majority of their dancers.
- Recruit these students in the United Kingdom and throughout the world through its Search for Talent programme.
- Maintain its standing as a world class centre of excellence.
- Contribute to the raising of national and international classical ballet teaching standards through the Teacher Link programme of seminars, "Work in Progress" days and the Sidelines newsletter.
- Train and educate ballet teachers of the future on the Teachers' Course.
- Nurture the young people within its care and to fulfil its responsibilities to students and their parents.

POLICY

The School is located on two sites where full-time pupils and students are trained and educated. The Lower School in Richmond Park is a boarding school for 11 to 16 year olds, the Upper School in West London has a Dancers' Course for students aged 16 to 18, a Teachers' Course for students aged 16 upwards and a Teachers' Course for Professional Dancers.

Children aged 8 to 10 attend Junior Associate classes weekly or monthly at various centres throughout the U.K.. Pupils aged 14 and 15 attend Senior Associate classes fortnightly in London and Birmingham.

The School runs Junior and Senior Summer Schools for two weeks in July/August.

REVIEW

In September 1996 the School had 81 girls and 48 boys at the Lower School, 52 girls and 22 boys on the Upper School Dancers' Course, 46 girls on the Upper School Teachers' Course, 3 women and 1 man on the Teachers' Course for Professional Dancers, 229 girls and 100 boys on the Junior Associates course and 38 girls and 10 boys on Senior Associates.

83 girls and 43 boys attended the 1997 Junior Summer School. 40 girls and 18 boys attended the 1997 Senior Summer School.

By the end of the academic year, 3 out of the 4 graduates of the Teachers' Course for Professional Dancers had obtained jobs, as had 9 of the 13 Teachers' Course graduates and 19 of the 33 Dancers' Course graduates.

The School's pupils and students achieved a 87.6% pass rate (Grades A to C) in G.C.S.E. examinations, a 100% pass rate in AS Levels and a 90.9% pass rate in A Levels.

Royal Ballet School REPORT OF THE GOVERNORS

THE FINANCIAL RESULTS

The key to the School's financial stability is the agreement it has with the Department for Education and Employment. The core of the School's income comes from the DFEE in the form of means tested grant aid to parents under the Music and Ballet Scheme - places on the scheme are restricted to United Kingdom residents. In the year under review there were 128 Aided Places at the Lower School and 45 at the Upper School for students on the Dancers' Course. Other United Kingdom students at the Upper School receive funding from their parents, local authorities or from the School's own resources. Non United Kingdom students, especially at the Upper School, are funded by their parents and by grants that the School receives from a number of trusts and foundations. A breakdown of the School's funding is shown in note 1 on page 13.

The School budgets to break even and this year there was a small surplus of £9,481 as shown on page 8. The full results are shown in the accounts.

DIRECTORS

The directors of the company during the year were the Members of the Board of Governors who were:-

Lord Sterling of Plaistow, CBE (Chairman)

Mr David Abbott

Mrs Angela Bernstein

Mr David Bintley

Lord Chadlington (a

(appointed 19 November 1996)

Sir Anthony Dowell, CBE

Mrs Mary Eyre

Mr Peter Foy

Mr Tom Frost

Mr Bruce Gill

Sir Jeremy Isaacs

(resigned 14 July 1997)
Farlow (appointed 4 March 1997)

Mrs Tessa King-Farlow

Sir Bruce MacPhail

Ms Genista McIntosh

(appointed 4 March 1997; resigned 13 May 1997)

Mr Colin Nears

Mr David Norman

Mr Francis Plowden

Lady Sainsbury

Dame Ninette de Valois, CH, DBE

Sir Peter Wright, CBE

The director in control of the day-to-day running of the school is Dame Merle Park, DBE, who is not a Member of the Board of Governors.

FIXED ASSETS

The significant changes in fixed assets during the year are detailed in note 6 to the financial statements.

Royal Ballet School REPORT OF THE GOVERNORS

MARKET VALUE OF FREEHOLD LAND AND BUILDINGS

The directors are of the opinion that the market value of properties at 155 Talgarth Road would significantly exceed the net book values included in the financial statements, but they are unable to quantify this excess in the absence of a professional valuation, the costs of which are not considered justifiable in view of the School's intention to retain ownership of its existing properties for use in its business for the foreseeable future.

RESTRICTED FUNDS

The company holds a number of Scholarships and Funds, the use of which is restricted to the purposes specified by the donors.

TAXATION STATUS

The company is a registered charity and, as such, for taxation purposes is entitled to exemption under the Income and Corporation Taxes Act 1988.

AUDITORS

A resolution to reappoint Baker Tilly, Chartered Accountants, as auditors will be put to the members at the annual general meeting.

By order of the board

IE Scholey

Secretary

8 December 1997

Royal Ballet School GOVERNORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The Governors are responsible for keeping proper accounting records, for safeguarding the assets of the School and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In preparing those financial statements, the Governors are required to:

- select suitable accounting policies and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on a going concern basis.

AUDITORS' REPORT TO THE MEMBERS OF ROYAL BALLET SCHOOL

We have audited the financial statements on pages 7 to 18.

Respective responsibilities of governors and auditors

As described on page 5 the company's Governors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 August 1997 and of its surplus and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BAKER TILLY

Bahr Tilly

Registered Auditor Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

8 December 1997

Royal Ballet School STATEMENT OF FINANCIAL ACTIVITIES

for the year ended 31 August 1997

	Notes 1	Unrestricted Funds £	Restricted Funds £	Total 1997 £	Total 1996 £
INCOMING RESOURCES School fees and grants Lets and sundry income Grants receivable Interest received	1	3,410,523 253,110 96,731 17,717	30,395	3,410,523 253,110 127,126 17,717	3,272,244 219,286 120,604 21,499
TOTAL INCOMING RESOURCES		3,778,081	30,395	3,808,476	3,633,633
RESOURCES EXPENDED		<u> </u>			
Direct Charitable expenditure Support costs for charitable activity Management and administration expenses	2,3	3,676,622 6,563 85,415	31,058	3,707,680 6,563 85,415	3,586,881 12,051 35,832
TOTAL RESOURCES EXPENDED		3,768,600	31,058	3,799,658	3,634,764
NET MOVEMENT IN FUNDS		9,481	. (663)	8,818	(1,131)
Fund balances brought forward at 1 September 1996		43,189	23,334	66,523	67,654
Fund balances carried forward at 31 August 1997		52,670	22,671	75,341	66,523

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INCOME AND EXPENDITURE ACCOUNT

for the year ended 31 August 1997

	Notes	1997	1996
		£	£
INCOME	1	3,410,523	3,272,244
School fees and grants Lets and sundry income	1	253,110	
Grants receivable		96,731	
		3,760,364	3 588 262
		3,700,304	
EXPENDITURE			
Staff costs:	2	1,958,259	1 909 792
wages and salaries social security costs	2	•	146,236
other pension costs		73,106	66,292
F			
		2,183,563	
Depreciation		324,132	
Other operating charges		1,260,541	1,161,123
		3,768,236	3,602,807
TRADING DEFICIT		(7,872)	(14,545)
Interest receivable		17,717	21,499
Interest on bank overdraft wholly repayable within five years	3	(364)	(1,173)
SURPLUS ON ORDINARY ACTIVITIES		9,481	5,781
Income and Expenditure Account brought forward		43,189	37,408
INCOME AND EXPENDITURE ACCOUNT carried forward		52,670	43,189
		-	
STATEMENT OF TOTAL RECOGNISED GAINS & LOSSES			
Surplus for the financial period		9,481	5,781
Movement on restricted funds		(663)	(6,912)
Total recognised gains/(losses) since last annual report		8,818	(1,131)
-			

The surplus for the year is derived entirely from the company's continuing operations.

BALANCE SHEET

31 August 1997

	Notes	1997 £	1996 £
FIXED ASSETS			
Tangible assets	6	2,490,236	
Deferred credit: grants receivable	7	(1,410,943)	(1,507,674)
		1,079,293	1,042,661
CURRENT ASSETS			
Stocks	8	17,147	
Debtors	9	252,613	•
Cash at bank and in hand		1,892	544,349
		271,652	901,242
CREDITORS: Amounts falling due within one year			
Overdraft	10	(106,624)	-
School fees in advance	11	(242,682)	(1,047,498)
Trade and other creditors	12	(331,897)	(233,321)
NET CURRENT LIABILITIES		(409,551)	(379,577)
TOTAL ASSETS LESS CURRENT LIABILITIES		669,742	663,084
CREDITORS			
Amounts falling due after more than one year	13	(248,285)	(248, 285)
Provision for liabilities and charges	14	(11,695)	
		409,762	400,944
CAPITAL AND RESERVES			
Revaluation reserve		334,421	334,421
Restricted funds	4	22,671	23,334
Income and expenditure account		52,670	43,189
		409,762	400,944

Approved by the board on 8 December 1997

Lord Sterling of Plaistow, CBE

Chairman

Sir Bruce MacPhail

Director

3-7-12-1

Royal Ballet School CASH FLOW STATEMENT

for the year ended 31 August 1997

	Notes	1997 £	1996 £
NET CASH FLOW FROM OPERATING ACTIVITIES	1	(402,401)	152,785
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	2	17,353	20,326
CAPITAL EXPENDITURE		(264,033)	(232,901)
DECREASE IN CASH	3	(649,081)	(59,790)

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Royal Ballet School NOTES TO THE CASH FLOW STATEMENT

for the year ended 31 August 1997

1	RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES		1997 £	1996 £
	Operating loss Depreciation/amortisation of grant Decrease/(increase) in stocks Decrease/(increase) in debtors (Decrease)/increase in creditors Movement in restricted funds		(7,872) 227,401 4,999 82,134 (708,400) (663)	222,632 1,602 (133,825) 83,833 (6,912)
			(402,401)	152,785
2	GROSS CASH FLOWS		£	£
	Returns on investments and servicing of finance: Interest received on bank deposits Interest paid on bank overdraft		17,717 (364)	
				17,353
	Capital expenditure: Payment to acquire tangible fixed assets			(264,033)
3	ANALYSIS OF CHANGES IN NET DEBT 1 Septe	ember 1996 £	Cash flow £	31 August 1997 £
	Cash in hand and at bank Overdrafts 54	4,349 -	(542,457) (106,624)	
	54-	4,349	(649,081)	(104,732)

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Royal Ballet School ACCOUNTING POLICIES

BASIS OF ACCOUNTING

These financial statements have been prepared in accordance with the Charities (Accounts and Reports) Regulations 1996, the Statement of Recommended Practice "Accounting by charities" and under the historical cost convention as modified by the revaluation of certain assets, and under the going concern concept, on the understanding that the company will continue to receive sufficient financial support to enable it to meet its liabilities as and when they fall due for payment.

The governors are of the opinion that the present overdraft facility is adequate. The overdraft facility is unsecured, although the deeds are held informally by the bank.

TANGIBLE FIXED ASSETS

Freehold property

The governors do not consider it appropriate to comply with the recommendation of the Statement of Standard Accounting Practice No. 12, to depreciate that proportion of the valuation which may be attributed to the building due to:-

- i) the absence of information relating to the division between the value attributable to the land and that attributable to the building and,
- ii) in the opinion of the governors the amount of depreciation to be provided would be immaterial.

Leasehold property

The original cost of the leasehold property was fully amortised in the period 1955 to 1976, although the lease does not expire until 2013. Subsequent major works and additions to the leasehold property are capitalised and amortised over the unexpired period of the lease, or evenly over the expected useful lives of the major works and additions as appropriate, at rates varying between 6% and 25% per annum on cost.

Furniture, fixtures and equipment

Depreciation has been calculated by allocating cost, less any estimated residual value, evenly over the expected useful lives of the assets concerned.

The rates used are:-

Boiler - 10%)

Furniture and fixtures - 15%) per annum on cost

Canteen equipment - 20%)
Computer equipment - 331/3%)

Deferred credit: grants receivable

This represents grants receivable from the Endowment Fund for the acquisition of tangible fixed assets. The grants are credited to the Income and Expenditure Account over the expected useful lives of the assets.

STOCKS

Stocks are valued at the lower of cost and net realisable value on a "first in, first out" basis.

TURNOVER

Turnover consists of school fees and expenses due and receivable, grants receivable from the Department for Education and Employment, income arising from the letting of the school premises and facilities, and sponsorship of the school's performances.

PENSION CONTRIBUTIONS

The costs of providing pensions for employees are charged in the profit and loss account over the average working life of employees in accordance with the recommendations of qualified actuaries. Any funding surplus or deficit which may arise from time to time is amortised over the average working life of employees.

Royal Ballet School NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 August 1997

1	FEES RECEIVABLE					199 7 £	1996 £
	Gross fees Less bursaries					3,497,145 (86,622)	
						3,410,523	3,272,244
	Financed by: Grants from DFEE Grants from Local Authori Connected charity Outside trusts Parents	ties				2,561,132 127,486 43,395 121,591 556,919 3,410,523	2,364,741 194,664 91,387 93,589 527,863 3,272,244
2	ANALYSIS OF TOTAL F	RESOURCES					
		Staff co	osts	Oth	ner		
		Űn-		Un-		Depreci-	1997
		restricted I	Restricted	restricted	Restricted	ation	Total
		£	£	£	£	£	£
	Direct						
	Charitable Expenditure:						
	Teaching costs	1,275,993	18,571	86,901	-	-	1,381,465
	Welfare	414,009	•	329,228		<u>.</u>	743,237
	Premises	-	-	512,886	2,403	299,418	814,707
	Administration	337,600	-	124,463	-	24,714	486,777
	Search for talent	155,961	-	115,449	10.004	-	271,410
	Grants awards prizes	-	-	-	10,084	•	10,084
		2,183,563	18,571	1,168,927	12,487	324,132	3,707,680
	Support costs Management and	-	-	6,563	-	-	6,563
	administration	-	-	85,415	•	-	85,415
		2,183,563	18,571	1,260,905	12,487	324,132	3,799,658

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NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1997

3	EXPENDITURE			1997	1996
_	-			£	£
	Management and administration costs include:				
	Audit fee			10,046	10,046
	Interest			364	1,173
4	RESTRICTED FUNDS	Balance at			Balance at
•	120111012210120	1 September	Incoming	Resources	31 August
		1996	resources	expended	1997
		£	£	£	£
	Bursaries/teaching	19,914	27,000	(27,037)	19,877
	Prizes	(82)	610	(717)	(189)
	Other	3,502	2,785	(3,304)	2,983
		23,334	30,395	(31,058)	22,671
				1997	1996
5	EMPLOYEES			No.	No.
	The average weekly number of persons (exclud the company during the year was:	ing directors) er	nployed by		
	Office and management			12	12
	Teachers and pianists			49	49
	Domestics			12	12
	Catering			23	23
				96	96

DIRECTORS' REMUNERATION

Anya Linden, a governor, received £88 for teaching during the year. None of the other governors received any remuneration.

	1997 No.	1996 No.
	NO.	110.
EMPLOYEES' REMUNERATION		
The number of employees whose emoluments exceeded £40,000 were:		
£40,001 - £50,000	l	-
£50,001 - £60,000	1	1

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1997

6	TANGIBLE FIXED ASSETS		F Land and buildings		Furniture, fixtures and equipment	
		Freehold Talgarth Road £		Talgarth Road £	White lodge £	£
	Cost or valuation	_	-			
	at 1 September 1996	411,926	4,007,846	452,953	399,713	5,272,438
	Additions	-	149,000	46,180	68,853	264,033
	31 August 1997	411,926	4,156,846	499,133	468,566	5,536,471
	Depreciation			 		
	1 September 1996	-	2,045,260	366,885	309,958	2,722,103
	Charged in the year	-	236,525	41,742	45,865	324,132
	31 August 1997	-	2,281,785	408,627	355,823	3,046,235
	Net book value					
	31 August 1997	411,926	1,875,061	90,506	112,743	2,490,236
	31 August 1996	411,926	1,962,586	86,068	89,755	2,550,335

The freehold land and buildings were professionally revalued in February 1979 at £409,500. The original cost of the freehold land and buildings is £77,505.

7	DEFERRED CREDIT: Grants receivable	V	Vhite Lodge Studio £
	Balance at 1 September 1996 Debited to income in year		1,507,674 96,731
	Balance at 31 August 1997		1,410,943
8	STOCKS	1997 £	1996 £
	Goods for resale	17,147	22,146

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1997

		1997	1996
9	DEBTORS	£	£
	Due within one year:		
	School fees		
	- parents	29,277	37,761
	- local authorities	101 760	6,116 94,847
	- DFEE	121,768 36,408	67,282
	Other debtors	65,160	56,000
	Prepayments and accrued income Connected charity	05,100	72,741
	Connected Charity		, 2,
		252,613	334,747
10	BANK OVERDRAFT		
	The bank overdraft is secured by a fixed charge over the freehold	property at Talgarth Ro.	ad.
		1997	1996
11	SCHOOL FEES IN ADVANCE	£	£
	DFEE	-	850,000
	Parents	141,771	148,766
	Scholarships from Outside Trusts	100,911	44,021
	Local Authorities	-	4,711
		242,682	1,047,498
		1997	1996
12	CREDITORS:	£	£
	Amounts falling due within one year:		
	Trade creditors	62,300	23,241
	Connected charity	23,096	-
	Taxation and social security	49,318	9.090
	Other creditors	10,889	8,080 202,000
	Accruals and deferred income	186,294	
		331,897	233,321
			
		1997	1996
13	CREDITORS:	£	£
	Amounts falling due in more than one year:		
	Other creditors	248,285	248,285

Other creditors comprise a loan from the Royal Ballet School Endowment Fund. This loan is unsecured, interest free and is only repayable when there are surplus funds available.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1997

14	PROVISION FOR LIABILITIES AND CHARGES	1997 £	1996 £
	Pension commitments	11,695	13,855
15	LIABILITY OF MEMBERS		
	The company does not have a share capital and is limited by guarantee. In the being wound up, the maximum amount which each member is liable to contrainteen Members at the Balance Sheet date.	he event of the	ne company There were

16	CADITAI	COMMITMENTS
10	CALIAL	COMMINITIMENTS

1997 1996 £ £

Capital expenditure contracted for but not provided in the financial statements

1997 1996

17 COMMITMENTS UNDER OPERATING LEASES

7 1996 E £

At 31 August 1997 the company had commitments under non-cancellable operating leases as follows:

Plant and machinery

Expiring within 1 year	-	1,621
Expiring between 2 and 5 years	18,407	19,347

18,407 20,968

18 CONNECTED CHARITY

Royal Ballet School Endowment Fund (registered charity number 285766) has as its purpose the provision of scholarships and facilities for the students at the Royal Ballet School.

During the year the School received grants of £57,226 from the Endowment Fund to cover school and other fees. This was supplemented by additional grants of £9,000 for senior associates costs, £15,221 for school performance costs, £5,000 for the museum refurbishment, £1,910 for a Paris trip, £21,564 for marketing and £5,414 for the library, totalling £115,335 (1996: £131,597). The position at the end of the year is shown in the balance sheet.

19 PENSION COMMITMENTS

The Company operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Company, being invested with Clerical Medical and General Life Assurance Society in their Pension Contract.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1997

19 PENSION COMMITMENT (continued)

Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the Company. The contributions are determined by a qualified actuary, employed by Clerical Medical, on the basis of triennial valuations using the attained age funding method.

The most recent valuation was at 1 April 1995, and the assumptions used which have the most significant effect on the results of the valuation were the investment return, assumed to be 8 1/2% per annum, and the rate of salary increases, assumed to be 8% per annum.

The pension cost for the year ending 31 August 1997 is £34,392 (1996: £25,937). This comprises a regular cost of £43,943 and a variation in cost of £9,551. The variation in cost is calculated assuming the past service surplus is spread over the expected remaining service lives of the employees.

The valuation showed that the market value of the scheme's assets was £1,529,199 and that the actuarial value of these represented 135% of the benefits that had accrued to members, after allowing for expected future increases in earnings.

The contributions paid in the period were 5% for the members and 6% for the Company.

The company also contributes to a scheme run by the Department for Education and Employment. The amount contributed was £33,055 (£31,815).

20 TAXATION

The company is a registered charity and, as such, for taxation purposes is entitled to exemption from United Kingdom taxation under the Income and Corporation Taxes Act 1988.