GWRUK Acquisition Corp Limited

Annual report and consolidated financial statements
Registered number 06503311
For the year ended 31 December 2022

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Strategic Report

The directors present their strategic report on the Group for the year ended 31 December 2022.

Principal activities

GWRUK Acquisition Corp Limited Group ("the Group") is comprised of GWRUK Acquisition Corp Limited, Guinness World Records Limited, Ripley Entertainment Limited, Guinness World Records Japan KK, Guinness World Records Consulting (Beijing) Limited and GWR (Branch Operations) Ltd. The Group is engaged in the publication and licensing of intellectual property created through the adjudication of world records. These activities include publishing the main "Guinness World Records" book, licensing content for television and other forms of media, and providing business and brand marketing solutions through consultancy services.

Business review

The loss for the year ended 31 December 2022 was £0.7 million (2021: profit of £0.2 million). The loss also includes trademark amortisation of £4.7 million (2021: £4.7 million). Turnover for the year was £26.6 million (2021: £24.9 million) giving an operating profit of 4.8%/£1.3 million (2021: 10.9%/£2.7 million); a gross margin of 79.5%/£21.2 million (2021: 79.7%/£19.9 million); and days sales outstanding of 31 days (2021: 47 days).

The 2022 key performance indicators were a significant improvement over the past 2 years, , which were impacted by COVID 19 and the financial results were lower than historical norms due to the time business took to recover from lockdowns. The directors expect that the results to continue to improve, getting back to pre-COVID-19 sales and profit levels in the next year.

Business environment

The Group operates a brand that has a strong history dating back to 1954. The main book sells 1.8 million copies annually worldwide in 25 languages. The publishing market continues to be challenging with bricks and mortar stores being replaced by online stores, the fastest growing marketplace. Retailers are dedicating less space to books and shopping habits have changed, which is also having a negative impact. Customers leave it later to do their Christmas shopping driven by the ease and speed of online shopping. Despite these challenges our annual book continues to be in the Top 10 seller list and the Group is committed to retaining sales levels.

In addition to publishing, the Group has developed a strong consultancy business. This business has grown out of the sales of adjudications and licensing services and Guinness World Records provides consulting services, including brand and content licensing, to help clients develop marketing and public relations campaigns that leverage world record attempts and achievements. Guinness World Records is the global leader in verifying, collecting, and documenting World Records. This business was heavily impacted by Covid-19 but is recovering well but faces further challenges from the war in Ukraine (see principal risks). The Group also has an embryonic digital content business which, until recent changes in privacy laws, had been driving strong growth in advertising revenue across several online platforms. There has since been a slow-down and the Group continues to look for new ways to monetise its very valuable content.

Principal risks and uncertainties

The publishing business is highly dependent on doing business through traditional bookstores and retailers which are themselves under threat from the rise of the online marketplace and our book is also highly dependent on Amazon for its online sales. Amazon has the largest share of the online market making it a dominant partner in business negotiations. The publishing business also faces significant cost pressures as commodity prices are experiencing significant inflation due to worldwide supply chain disruptions due to the war between Russia and Ukraine. The war in Ukraine also impacts consultancy sales within Europe, although the slow down in Europe has been offset by the very strong growth in India, which was the region with the strongest sales growth last year.

The Company has been involved for many years as a defendant in a litigation case, also in India. In June 2019, the final hearing took place and, in September 2019 the court found in the Company's favour. In June 2022, the claimants registered an appeal against the September 2019 judgment. While the court has permitted the appeal, given the backlog of cases waiting to be heard, there is yet no clear indication when the plaintiffs' appeal will be heard. Although the court has found in favour of the Company, there is still a provision to help cover any costs in the event of a successful appeal. As of the date of signing, there has been no further movement in the case.

Strategy

The focus for the Group is to grow sales levels back to their pre-pandemic levels; we expect to achieve previous sales levels by 2023. The strategy is focussed on retaining publishing sales by trying to expand the customer base whilst controlling the cost of production, and in consultancy the strategy is to grow the business through customer focus and product refinement and geographical expansion. Price increases have been introduced to both publishing and consultancy products, as a reaction to the inflationary market that the Group is operating in.

Future Outlook

The Group is very positive about its future and expects to surpass pre-Covid consultancy sales levels in 2024.. The Guinness World Records brand remains strong, and the directors feel that by adopting the strategies described, the Group will grow back its market share. Diversification in both geography and business lines will provide further stability for the Group, and the Group's strong balance sheet will ensure that the Group remains resilient and has funds to support future growth.

Going concern

The financial statements have been prepared on the going concern basis which the Directors consider appropriate for the reasons outlined below.

During the year, the Group's operations resulted in a loss after tax of £0.7 million (2021; profit of £0.2 million). At the balance sheet date, it held cash of £26.0 million (2021; £26.6 million) and net liabilities of £0.2 million (2021; net assets of £5.4 million). As of the date of the signing, the Group held cash balances of £20.0 million with the majority of the publishing sales receipts due in the final quarter of the year.

The Directors have prepared cash flow forecasts for a period of at least 12 months from the date of approval of these financial statements which indicate that, taking account of reasonably possible downsides such as the War in Ukraine on the operations and its financial resources, the Group will have sufficient funds to meet its liabilities as they fall due for that period. In preparing these forecasts, the Directors have considered the key areas which may be adversely impacted by the current conditions, including:

- Increased book production and distribution costs due largely to the war in Ukraine but also to the UK's exit from the European Union (BREXIT).
- Reduced income for consultancy income stream in case of further possible lockdowns to bring total income through this channel in line with 2021.
- Variable costs fluctuate in line with revenue, but no reductions are assumed in fixed costs.
- The Group has a loan payable to a fellow group undertaking which is due in November 2024, which is outside the 12 month period. Management expects this to be extended without issue.

The Group's cashflow is very strong and can withstand the current market fluctuations and consequently, the directors are confident that the Group and Company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on the going concern basis.

By order of the board

DocuSigned by:

Ulison Ozanne —2AEAB319681D4E4...

Alison Ozanne

Director

Ground Floor, The Rookery, 2 Dyott Street, Bloomsbury,

London WC1A 1DE

27 September 2023

Directors' report

The directors present their directors' report and consolidated financial statements for the year ended 31 December 2022.

Dividends

On 14 April 2022 the Company paid interim dividends to its parent, Jim Pattison Entertainment Ltd., of £5.0 million (2021: £nil million).

Directors

The directors who held office during the year and at the date of this report were as follows:

A. Ozanne

A. Richards

R. Barrington-Foote

Political contributions

Neither the Company nor any of its subsidiaries made any political donations or incurred any political expenditure during the year (2021: £nil).

Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that he/she ought to have taken as a director to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

Other information

An indication of likely future developments in the business and particulars of significant events which have occurred since the end of the financial year have been included in the Strategic Report on pages 3-5.

Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and will therefore continue in office.

By order of the board

--- DocuSigned by:

llison Ozanne 2AEAB319681D4E4

Alison Ozanne

Director

Ground Floor, The Rookery, 2 Dyott Street, Bloomsbury,

London WC1A 1DE

27 September 2023

Statement of directors' responsibilities in respect of the Strategic report, the Directors report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the Group and parent Company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and parent Company financial statements for each financial year. Under that law they have elected to prepare the Group financial statements in accordance with LIK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent Company and of the Group's profit or loss for that period. In preparing each of the Group and parent Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable, relevant, reliable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

Independent Auditor's Report to the Members of GWRUK Acquisition Corp Limited

Opinion

We have audited the financial statements of GWRUK Acquisition Corp Limited ("the Company") for the year ended 31 December 2022 which comprises the Consolidated Profit and Loss Account and Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 December 2022 and of the Group's loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102
 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Group or the Company or to cease their operations, and as they have concluded that the Group and the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the group's business model and analysed how those risks might affect the Group and Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation
 of the financial statements is appropriate;
- we have not identified, and concur with the directors' assessment that there is not, a material
 uncertainty related to events or conditions that, individually or collectively, may cast significant
 doubt on the Group or the Company's ability to continue as a going concern for the going
 concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Group or the Company will continue in operation.

Fraud and breaches of laws and regulations - ability to detect

Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of directors, as well as whether they have knowledge of any actual, suspected or alleged fraud;
- Reading Board meeting minutes;
- Considering remuneration incentive schemes and performance targets for directors.
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit. This included communication from the Group audit team to full scope component audit teams of relevant fraud risks identified at the Group level and request to full scope component audit teams to report to the Group audit team any instances of fraud that could give rise to a material misstatement at the Group level.

As required by auditing standards and taking into account possible pressures to meet profit targets, we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular the risk that revenue arising from consultancy revenue has been recorded in the wrong period and the risk that Group management may be in a position to make inappropriate accounting entries.

We did not identify any additional fraud risks.

We performed procedures including:

- Identifying journal entries and other adjustments to test for all full scope components based on risk criteria and comparing the identified entries to supporting documentation. These included those posted cash and revenue where the journal also impacted an unusual or unrelated account.
- Selecting samples from consultancy revenue close to the year end and vouching them to supporting documentation to ascertain whether they have been recorded in the correct accounting period.

Identifying and responding to risks of material misstatement related to compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience, through discussion with the directors and other management (as required by auditing standards), and discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit. This included communication from the Group audit team to full-scope component audit teams of relevant laws and regulations identified at the Group level, and a request for full scope component auditors to report to the Group audit team any instances of non-compliance with laws and regulations that could give rise to a material misstatement at the Group level.

The potential effect of these laws and regulations on the financial statements varies considerably.

Firstly, the Group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation, and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Group is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation. We identified the following areas as those most likely to have such an effect: health and safety, data protection laws, anti-bribery, employment law, recognising the nature of the Group's activities. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the directors and other management and inspection of regulatory and legal correspondence, if any. Therefore if

a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- · we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

Directors' responsibilities

As explained more fully in their statement set out on page 7, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee

that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by: 06C291A65DA2460

Richard Johnson (Senior Statutory Auditor)
for and on behalf of KPMG LLP, Statutory Auditor
Chartered Accountants
15 Canada Square
London, UK
E14 5GL
27 September 2023

Consolidated Profit and Loss Account and Other Comprehensive Income for the year ended 31 December 2022

	Note	2022 £000	2021 £000
Group Turnover Cost of sales	2	26,646 (5,464)	24,949 (5,068)
Gross profit		21,182	19,881
Selling, marketing and distribution costs		(1,421)	(1,158)
Administrative expenses		(18,471)	(15,999)
Group operating profit / (loss)		1,290	2,724
Interest receivable and similar income	6	5	11
Interest payable and similar expenses	7	(948)	(1,218)
Profit / (loss) before taxation	3	347	1,517
Tax on profit	8	(1,095)	(1,322)
Profit / (loss) after taxation		(748)	195

There are no recognised gains or losses other than those stated above, therefore no separate statement of other comprehensive income has been presented.

There is no difference between profit and the retained profit for the year stated above and their historical cost equivalents.

Consolidated Balance Sheet

As at 31 December 2022					
As at 5) December 2022	Note	£000	2022 £000	£000	2021 £000
Fixed assets					
Intangible assets Tangible fixed assets	10 11		4,686 21G		9,376 251
			4,902		9,627
Current assets				4.40	
Stocks	13	254		146 4,990	
Debtors Cash at bank and in hand	14	3,481 26,007		26,621	
		29,742		31,757	
Creditors: amounts falling due within one year	16	(10,575)		(10,609)	
Net current assets			19,167		21,148
Total assets less current liabilities			24,069		30,775
Creditors: amounts falling due after more					
than one year	17,18		(20,607)		(21,607)
Provisions for liabilities	19		(3,687)		(3,775)
Net assets / (liabilities)			(225)		5,393
Capital and reserves					
Called up share capital	20		29,217		29,217
Share premium			108		108
Foreign exchange reserve Profit and loss account			207 (29,757)		77 (24,009)
Shareholders' funds / (deficit)			(225)		5,393

The notes on pages 18 to 36 form part of these financial statements.

llison Ozanne —2AEAB319681D4E4

These financial statements were approved by the board of directors on 26 September 2023 and were signed on its behalf by:

Alison Ozanne

Director

Company Balance	Sheet
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As at 31 December 2022	Note	2022 £000	2021 £000
Fixed assets Investments	12	58,214	58.214
Current assets Cash at bank and in hand		1,613	1,630
		1,613	1,630
Creditors: amounts falling due within one year	16	(1,613)	(1,581)
Net current assets		-	49
Total assets less current liabilities		58,214	58,263
Creditors: amounts falling due after more than one year	17,18	(20,607)	(21,607)
Net assets		37,607	36,656
Capital and reserves Called up share capital Share premium Profit and loss account	20	29,217 108 8,282	29,217 108 7,331
Shareholders' funds		37,607	36,656 ————

The notes on pages 18 to 36 form part of these financial statements.

These financial statements were approved by the board of directors on 26 September 2023 and were signed on its behalf by:

Docusigned by:

Alison Oyanne

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Alison Ozanne

Director

Consolidated Statement of Changes in Equity

for the year ended 31 December 2022

Note	Called up Share capital £000	Share premium £000	Foreign exchange reserve £000	Profit and loss account £000	Total Equity £000
Balance at 1 January 2021	29,217	108	6	(24,204)	5,127
Profit for the year	-	-	-	195	195
Foreign currency translation on consolidation	-	-	71	-	71
Balance at 31 December 2021	29,217	108	77	(24,009)	5,393
Loss for the year	-	-	-	(748)	(748)
Dividends paid	-	-	-	(5,000)	(5,000)
Foreign currency translation on consolidation	-	-	130	-	130
Balance at 31 December 2022	29,217	108	207	(29,757)	(225)

Company Statement of Changes in Equity for the year ended 31 December 2022

for the year ended 31 December 2022	lote Called up Share capital £000	Share premium £000	Profit and loss account £000	Total Equity £000
Balance at 1 January 2021	29,217	108	6,420	35,745
Profit for the year	-	-	911	911
Balance at 31 December 2021	29,217	108	7,331	36,656
Profit for the year	-	-	5,951	5,951
Dividends paid	-	-	(5,000)	(5,000)
Balance at 31 December 2022	29,217	108	8,282	37,607

Consolidated Cash Flow Statement

for the year ended 31 December 2022			
	Note	2022	2021
		£000	£000
Cash flows from operating activities			
Profit (loss) for the financial year		(748)	195
Adjustments for:			
Depreciation of property, plant and equipment	11	177	210
Amortization of intangible assets	10	4,690	4,690
Interest receivable and similar income	6	(5)	(11)
Interest payable and similar expenses	7	948	1,218
Taxation	8	1,095	1,322
Decrease in trade and other receivables		1,523	755
Increase in inventories	13	(108)	(30)
Increase in trade and other payables		224	2,212
Change in provision for liabilities	19	(88)	(925)
Cash from operations		7,708	9,636
Interest received		5	11
Interest paid		(948)	(1,218)
Income taxes paid		(1,367)	(745)
Net cash generated from operating activities		5,398	7,684
Cash flows from investing activities			
Purchases of property, plant and equipment, net	11	(143)	(86)
Net cash used in investing activities		(143)	(86)
Cash flows from financing activities			
Repayment of loan to fellow group undertaking	17	(1,000)	(1,000)
Dividends paid	21	(5,000)	
Cumulative translation adjustment		131	75
Net cash used in financing activities		(5,869)	(925)
Net increase/(decrease) in cash and cash equivalents		(614)	6,673
Cash and cash equivalents, beginning of year		26,621	19,948
Cook and as 1 as 1 at 1 at 1 at 1		26.007	20.004
Cash and cash equivalents, end of year	_	26,007	26,621 ————
Components of cash and cash equivalents			
Cash		26,007	26,621

Notes

1. Accounting policies

GWRUK Acquisition Corp Limited (the "Company") is a private company incorporated, domiciled and registered in England in the UK. The registered number is 6503311 and the registered address is Ground Floor, The Rookery, 2 Dyott Street, London, England, WC1A 1DE.

These Group and parent company financial statements were prepared in accordance with Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102"). The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

The parent company is included in the consolidated financial statements, and is considered to be a qualifying entity under FRS 102 paragraphs 1.8 to 1.12. The following exemptions available under FRS 102 in respect of certain disclosures for the parent company financial statements have been applied:

- The reconciliation of the number of shares outstanding from the beginning to the end of the period
 has not been included a second time;
- No separate parent company Cash Flow Statement with related notes is included; and
- Key Management Personnel compensation has not been included a second time.
- Certain disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

1.1 Going concern

The financial statements have been prepared on the going concern basis which the Directors consider appropriate for the reasons outlined below.

During the year the Group's operations resulted in a loss after tax of £748,000 (2021: profit of £195,000). At the balance sheet date, it held cash of £26,007,000 (2021: £26,621,000) and net liabilities of £225,000 (2021: net assets of £5,393,000). As of the date of the signing, the Group held cash balances of £19,990,000 with the majority of the publishing sales receipts due in the final quarter of the year.

The directors have prepared monthly cash flow forecasts up to 31 December 2024 which indicate that, taking account of all plausible downsides, the Group and Company will have sufficient funds to meet its liabilities as they fall due for that period.

The directors have considered the following assumptions:

- Increased book production and distribution costs due largely to the war in Ukraine but also to the UK's exit from the European Union (BREXIT).
- Variable costs fluctuate in line with revenue but no reductions are assumed in operational or fixed overheads.
- The Group has a loan payable to a fellow group undertaking which is due in November 2024, which is outside the 12 month period. Management expects this to be extended without issue.

Despite the challenges due to market conditions and rising inflation, the Group's cashflow continues to be very strong and can withstand the current market fluctuations and consequently, the directors are confident that the Group and Company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on the going concern basis.

1.2 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings made up to 31 December 2022. A subsidiary is an entity that is controlled by the parent. The results of subsidiary undertakings are included in the consolidated profit and loss account from the date that control commences until the date that control ceases. Control is established when the Company has the power to govern the operating and financial policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that are currently exercisable.

Under Section 408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account.

The Company has provided a statement of guarantee that its subsidiary undertakings listed below are exempt from the requirements of the Companies Act 2006 relating to the audit of individual accounts by virtue of section 479A of the Companies Act 2006.

- Guinness World Records Limited
- · GWR (Branch Operations) Limited
- Ripley Entertainment Limited

In the parent financial statements, investments in subsidiaries are carried at cost less impairment.

1.3 Significant estimates and assumptions

The preparation of the financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant areas requiring the use of estimates include the valuation of intangible assets, investments, debtors, and provisions for liabilities; and revenue recognition related to returns provision. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results may ultimately differ from those estimates.

1.4 Foreign currency

Transactions in foreign currencies are translated to the Group companies' functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined. Foreign exchange differences arising on translation are recognised in the profit and loss account.

1.5 Basic financial instruments

Trade and other debtors / creditors

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Trade and other creditors are recognised initially at transaction price plus attributable transaction costs.

Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors. If the arrangement constitutes a financing transaction, for example if payment is deferred beyond normal business terms, then it is measured at the present value of future payments discounted at a market rate of instrument for a similar debt instrument.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits.

Interest-bearing borrowings classified as basic financial instruments

Immediately after issue, debt is stated at the fair value of the consideration received on the issue of the capital instrument after the deduction of issue costs. The finance cost of the debt is allocated to periods over the term of the debt at a constant rate on the carrying amount.

1.6 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Tangible fixed assets include investment property whose fair value cannot be measured reliably without undue cost or effort.

Where parts of an item of tangible fixed assets have different useful lives, they are accounted for as separate items of tangible fixed assets, for example land is treated separately from buildings.

Leases in which the entity assumes substantially all the risks and rewards of ownership of the leased asset are classified as finance leases. All other leases are classified as operating leases.

The company assesses at each reporting date whether tangible fixed assets are impaired.

Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated. The estimated useful lives are as follows:

Fixtures, fittings and equipment 3 – 10 years
 Computer equipment 3 years

Depreciation methods, useful lives and residual values are reviewed if there is an indication of a significant change since last annual reporting date in the pattern by which the company expects to consume an asset's future economic benefits.

1.7 Intangible assets

Intangible assets that are acquired as part of an acquisition are stated at cost less accumulated amortisation.

Amortisation

Amortisation is charged to the profit or loss on a straight-line basis over the estimated useful lives of intangible assets. Intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

Trademarks are amortised to nil by equal annual instalments over their useful economic life of 10 years in accordance with FRS 102

1.8 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is based on the first-in first-out principle and includes expenditure incurred in acquiring the stocks, production or conversion costs and other costs in bringing them to their existing location and condition.

1.9 Employee benefits

Defined contribution plans and other long term employee benefits

A defined contribution plan is a post-employment benefit plan under which the company pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an expense in the profit and loss account in the periods during which services are rendered by employees.

One of the group's subsidiaries operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

1.10 Provisions

A provision is recognised in the balance sheet when the entity has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the amount required to settle the obligation at the reporting date.

The provision for returns represents management's estimates for future returns of publications and merchandise and is based on historical return rates and current market conditions.

1.11 Turnover

Turnover is measured at fair value of consideration received or receivable and represents amounts receivable for good and services provided by the Group in the normal course of business net of discounts, returns and value added tax. Revenue from the sale of publications is recognised as goods are shipped to customers. Turnover is stated net of deductions and expected returns are based on management judgement and historical experience. Revenues from television programme sales are recognised at the time of sale, royalty revenues from licenses granting publication, trademark usage and other rights and net fees from exhibition are recognised in line with the licence period. Licence fees earned from programme content are recognised on the later of the start date or delivery of the associated programme. Revenue from adjudication services provided is recognized once the event takes place; revenues from ticket sales are recognized at the time of sale. Revenues from sales of combined attraction tickets, sales to third party ticket vendors and sales of seasonal passes are recognized once the relevant event has happened.

1.12 Expenses

Operating lease

Payments (excluding costs for services and insurance) made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payments related to the structured increases are recognised as incurred. Lease incentives received are recognised in profit and loss over the term of the lease as an integral part of the total lease expense.

Interest receivable and Interest payable

Interest payable and similar expenses include interest payable, finance expenses on shares classified as liabilities and finance leases recognised in profit or loss using the effective interest method,

unwinding of the discount on provisions, and net foreign exchange losses that are recognised in the profit and loss account (see foreign currency accounting policy).

Other interest receivable and similar income include interest receivable on funds invested and net foreign exchange gains.

Interest income and interest payable are recognised in profit or loss as they accrue, using the effective interest method. Dividend income is recognised in the profit and loss account on the date the entity's right to receive payments is established. Foreign currency gains and losses are reported on a net basis.

1.13 Taxation

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. The following timing differences are not provided for: differences between accumulated depreciation and tax allowances for the cost of a fixed asset if and when all conditions for retaining the tax allowances have been met; and differences relating to investments in subsidiaries to the extent that it is not probable that they will reverse in the foreseeable future and the reporting entity is able to control the reversal of the timing difference. Deferred tax is not recognised on permanent differences arising because certain types of income or expense are non-taxable or are disallowable for tax or because certain tax charges or allowances are greater or smaller than the corresponding income or expense.

Deferred tax is provided in respect of the additional tax that will be paid or avoided on differences between the amount at which an asset (other than goodwill) or liability is recognised in a business combination and the corresponding amount that can be deducted or assessed for tax. Goodwill is adjusted by the amount of such deferred tax.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference, using tax rates enacted or substantively enacted at the balance sheet date.

2. Analysis of turnover

2. Analysis of turnover		
	2022	2021
	£000	£000
By geographical market:		
United Kingdom	4,135	4,314
Rest of Europe	4,374	4,533
United States	4,667	3,584
Japan	3,060	2,539
China	2,162	2,475
Middle East	2,973	1,962
Rest of World	5,275	5,542
	26,646	24,949
		·
By class of business:	42.240	44.004
Publishing and other	12,319	11,804
Consultancy sales	12,371	10,872
Television and digital content	1,956	2,273
	26,646	24,949
3. Expenses and auditors' remuneration		
·	2022	2021
	£000	£000
Included in profit and loss before taxation are the fol	lowing:	
Amortisation of trademark	4,690	4,690
Depreciation	177	210
Operating lease rentals	587	672
operating lease remain		
Auditors' remuneration:		
	£000	£000
Audit of these financial statements	166	160
Other services relating to taxation	129	111

4. Remuneration of directors

	2022 £000	2021 £000
Directors' emoluments	765	468
Company contributions to money purchase pension schemes	51	44

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director was £480,000 (2021: £300,000), and Company pension contributions of £42,000 (2021: £36,000) were made to a money purchase scheme on his behalf.

One director did not receive any remuneration in respect of his services to the Group in the current period or prior year. None of the directors have any shares or options in the Group.

5. Staff numbers and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

	Number of en	nployees
	2022	2021
Publishing	17	17
Television and digital content	15	10
Consultancy	74	62
Other - support	53	56
	159	145
The aggregate payroll costs of these persons were as follows:		
	2022	2021
	£000	£000
Wages and salaries	9,011	8,099
Social security costs	1,055	965
Pension costs	358	316
	10,424	9,380

The amounts charged for pension costs represent the contributions paid to the defined contribution scheme in respect of the accounting period.

6. Interest receivable and similar income		31 December 2022
	2022	2021
	£000	£000
Bank interest received	5	11
7 Interest payable and similar charges		
	2022	2021
	£000	£000
Interest paid to fellow undertakings	897	936
Bank fees, foreign exchange and other charges	51 	282
	948	1,218

8. Taxation						
				2022 £000		2021 £000
Current tax Current tax on income for the year Adjustment in respect of previous				943 166		1,359 (29)
l otal current tax				1,109		1,330
Deferred tax Origination and reversal of timir	ng differenc	es	_	(14)		(8)
Total deferred tax (note 15)			_	(14)		(8)
Total tax				1,095		1,322
Total tax analysed as:						
	Current tax £000	Deferred tax £000	2022 Total £000	Current tax £000	Deferred tax £000	2021 Total tax £000
Recognised in Profit and loss account	1,109	(14)	1,095	1,330	(8)	1,322
Analysis of current tax recognize	ed in profit	and loss:				
				2022 £000		2021 £000
UK corporation tax Foreign tax				943 166		1,129 201
			_	1,109	· ·	1,330

The current tax charge for the year is higher (2021: higher) than the standard rate of corporation tax in the UK effective for the year 19.00% (2021: 19.00%). The differences are explained below.

	2022 £000	2021 £000
Profit before tax	347	1,517
Profit multiplied by the rate of 19.00% (2021:19.00%)	66	288
Effects of: Capital allowances for year less than depreciation Expenses not deductible for tax purposes	(1) 891	8 891
Rate differences in other jurisdictions Allocation of losses for group relief Losses surrendered by other group companies for nil	(13) 199	172 207
payment Adjustment in respect of previous years Deferred tax credit charge	(199) 166 24	(207) (29) (8)
Change in tax rates	(38)	
Total tax expense included in profit (see above)	1,095	1,322

An increase in the UK corporation tax rate from 19% to 25% (effective 1 April 2023) was substantially enacted on 24 May 2021. This will increase the Group's future current tax charge accordingly. The deferred tax liability at 31 December 2022 has been calculated based on these rates, reflecting the expected timing of reversal of the related timing differences (2021 -19%).

9. Profit of the Company

Under section 408 of the Companies Act 2006 the Company is exempt from the requirements to present its own profit and loss account. The Company's profit for the year amounted to £5,951,000 (2021: £911,000), after receiving dividends of £7,000,000 (2021: £2,000,000) from its subsidiary Guinness World Records Limited.

10. Intangible assets

	Trademarks £000	Total £000
Cost at beginning and end of year	55,172	55,172
Amortisation		
At 1 January 2022 Charge for year	45,796 4,690	45,796 4,690
	<u> </u>	
At 31 December 2022	50,486	50,486
Net book value		
At 31 December 2022	4,686	4,686
At 31 December 2021	9,376	9,376

Trademarks represent the value attributed to the Guinness World Records brand and arose when GWRUK Acquisition Corp. acquired Guinness World Records Limited. The trademarks have 1 year remaining of useful economic life.

11. Tangible fixed assets

	Fixtures, fittings	
	and equipment	Total
	£000	£000
Cost		
At 1 January 2022	1,165	1,165
Additions	143	143
Foreign exchange translation	9	9
At 31 December 2022	1,317	1,317
	<u></u>	
Depreciation	•	04.4
At 1 January 2022	914	914
Charge for year	177 10	177 10
Foreign exchange translation		
At 31 December 2022	1,101	1,101
		
Net book value		
At 31 December 2022	216	216
At 31 December 2021	251	251
		

12. Investments

		Shares in	
	group u	indertakings £000	Total £000
Cost At beginning and end of year	_	58,214	58,214
	Registered address	Principal activity	Class and percentage of shares held
Guinness World Records Limited	Ground Floor, The Rookery, 2 Dyott Street, Bloomsbury, London, WC1A 1DE, United Kingdom	Publication and licensing of intellectual property	Ordinary 100%
Ripley Entertainment Limited	Ground Floor, The Rookery, 2 Dyott Street, Bloomsbury, London, WC1A 1DE, United Kingdom	Dormant	Ordinary 100%
Guinness World Records Japan KK	DT Gaien bldg., 2-4-12, Jingumae, Shibuya-ku, Tokyo, Japan	Sales	Ordinary 100%
Guinness World Records Consulting (Beijing) Limited	B621, Gehua Tower No. 1, Qinglong Hutong, Dongcheng District, Beijing, 100007 China	Sales	Ordinary 100%
GWR (Branch Operations) Ltd.	Ground Floor, The Rookery, 2 Dyott Street, Bloomsbury, London, WC1A 1DE, United Kingdom	Sales	Ordinary 100%

The closing reserves of Guinness World Records Limited at 31 December 2022 are £12,937,000 (2021: £15,749,000) and the profit for the year ended 31 December 2022 is £4,188,000 (2021: £11,424,000).

The closing reserves of Guinness World Records Japan KK at 31 December 2022 are £402,000 (2021: £351,000) and the profit for the year ended 31 December 2022 is £51,000 (2021: loss of £499,000).

The closing reserves of Guinness World Records Consulting (Beijing) Limited at 31 December 2022 are £613,000 (2021: £283,000) and the profit for the year ended 31 December 2022 is £330,000 (2021: £323,000).

The closing reserves of GWR (Branch Operations) Ltd. at 31 December 2022 are £1,544,000 (2021: £1,150,000) and the profit for the year ended 31 December 2022 is £394,000 (2021: £125,000).

The closing reserves of Ripley Entertainment Limited at 31 December 2022 is £nil (2021: £nil) and the profit for the year ended 31 December 2022 is £nil (2021: £nil).

13. Stocks

The Group		
·	2022	2021
	000£	£000
Work in progress	100	86
Finished goods and goods for resale	154	60
	254	146

Included in cost of sales for the year ended 31 December 2022 are amounts relating to stocks of £3,302,000 (2021: £2,918,000).

14. Debtors

The Group

The Group	2022 £000	2021 £000
Trade debtors	2,231	3,212
Other debtors	445	879
Amount owed by fellow undertaking	-	255
Prepayments and accrued income	645	498
Deferred tax asset (note 15)	160	146
	3,481	4,990

The amount owed by fellow undertaking represents balance owed by Guinness World Records North America Inc. Amounts owed by group companies are repayable on demand and no interest is charged on these amounts.

15. Deferred tax

The Group	The	Gre	oup
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Deferred tax assets are attributable to the following:	2022	2021
	£000	£000
Accelerated capital allowances	(6)	(3)
Short-term timing differences	166 	149
	160	146
16. Creditors: amounts falling due within one year		

	Th	еG	ro	u	p
--	----	----	----	---	---

	10,575	10,609
Corporation tax	285	543
Accruals and deferred income	7,079	7,516
Amounts owed to parent	74	79
Amounts owed to fellow group undertakings	2,134	1,594
Other creditors	135	187
Trade creditors	868	690
	£000	£000
The Group	2022	2021

The amounts owed to fellow undertakings represent balances owed to Guinness World Records North America Inc., and Great Pacific Finance Switzerland GmbH. Amount owed to Guinness World Records North America Inc. is repayable on demand and no interest is charged on this amount. Amount owed to Great Pacific Finance Switzerland GmbH represents the current portion of long-term non-revolving loan (notes 17 and 18).

The	Company	
-----	---------	--

	2022 £000	2021 £000
Amounts owed to fellow undertakings Amounts owed to parent	1,504 74	1,504 77
Accruals and deferred income	35 	<u>-</u>
	1,613	1,581

The amounts owed to fellow undertakings represent balance owed to Guinness World Records Limited and the current portion of long-term non-revolving loan owed to Great Pacific Finance Switzerland GmbH (notes 17 and 18).

17. Creditors: amounts falling due after more than one year

The Group & Company		
	2022	2021
	£000	£000
Amounts owed to fellow undertaking	21,607	22,607
Less: amounts falling due within one year (note 16)	(1,000)	(1,000)
	-	
	20,607	21,607
		

The amounts owed to fellow undertaking represent a non-revolving term loan owed to Great Pacific Finance Switzerland GmbH, fellow subsidiary undertaking of Jim Pattison Ltd. The term loan is repayable in quarterly instalments of £250,000, secured by a promissory note, bearing interest at 4%, and maturing on 1 November 2024.

18. Interest bearing loans and borrowings

The Group & Company	2022 £000	2021 £000
Creditors falling due after more than one year	20,607	21,607
The Group & Company	2022 £000	2021 £000
Creditors falling due within one year	1,000	1,000

Terms and debt repayment schedule

Group	Currency	Nominal interest rate	Year of maturity	Repayment schedule	2022 £000	2021 £000
Intercompany loan	GBP	4%	2024	Quarterly instalments of £250,000	21,607	22,607

19. Provision for liabilities

Sroup

ine Group	Returns	Other	Total
	provisions £000	provisions £000	£000
At 1 January 2022	2,278	1,497	3,775
Utilised during period	(860)	-	(860)
Released	(1,118)	(043)	(2,261)
Additional amounts provided	3,023	10	3,033
At 31 December 2022	3,023	664	3,687

The provision for returns represents management's estimates for future returns of sold publications and merchandise and is based on historical sales and return rates, as well as current market conditions. The majority of the other provisions relate to a litigation case in India referred to in the Strategic Report.

20. Called up share capital

The Group & Company	2022 £000	2021 £000
Allotted, called up and fully paid 29,217 Ordinary shares of £1000 each	29,217	29,217

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company.

21. Dividends

The aggregate amount of dividends comprises:

The aggregate amount of dividends comprises.	2022 £000	2021 £000
Interim dividends paid in respect of the current year	5,000	•

On 14 April 2022 a cash dividend of £5.0 million was approved and paid to Jim Pattison Entertainment Ltd.

The aggregate amount of dividends proposed and not recognised as liabilities as at the year-end is £nil (2021: £nil).

22. Operating Lease Commitments

At 31 December 2022, the Group had total commitments under non-cancellable operating leases as follows:

	2022 Land and Buildings £000	2021 Land and Buildings £000
Within one year Between one and five years More than five years	339 399 -	314 195
	738	509

During the year, £425,000 (2021: £532,000) was recognized as an expense in the profit and loss account in respect of operating leases.

23. Related Party Transactions

The Group

The Group is a wholly owned subsidiary of Jim Pattison Entertainment Ltd.

Transactions with key management personnel

During the year, the Group paid £488,000 (2021: £413,000) in key management compensation included in administrative expenses.

Other related party transactions

	Income from		Expenses incurred from	
	2022	2021	2022	2021
	£000	£000	£000	£000
Guinness World Records North America, Inc.	716	167	36	19
Ripley Entertainment Inc.	130	96	21	66
Great Pacific Finance Switzerland GmbH	-	-	889	929
Great Pacific Capital Corp.	-	-	130	124
	846	263	1,076	1,138

Receivables outstanding				
2022	2021	2022	2021	
£000	£000	£000	£000	
-	255	1,134	594	
-	-	74	79	
-	-	21,607	22,607	
•	255	22,815	23,280	
	outstand 2022 £000 - - -	outstanding 2022 2021 £000 £000 - 255	outstanding outstar 2022 2021 2022 £000 £000 £000 - 255 1,134 - - 74 - - 21,607	

The Company

The Company is a wholly owned subsidiary of Jim Pattison Entertainment Ltd.

Income from		Expenses incurred from	
2022	2021	2022	2021
£000	£000	£000	£000
-	_	889	929
-	-	130	124
-		1,019	1,053
-	2022 £000	2022 2021 £000 £000	2022 2021 2022 £000 £000 £000 889 130

The Company has taken advantage of the exemption available under FRS 102 from disclosing transactions with other group undertakings that form part of the wholly owned Group.

24. Ultimate parent company and parent company of larger group

The Company is a subsidiary undertaking of Jim Pattison Entertainment Ltd. which is the immediate parent company. The ultimate parent company is Jim Pattison Ltd. whose registered office is situated at 18th Floor, 1067 West Cordova Street, Vancouver, British Columbia, Canada V6C 1C7.

The largest group in which the results of the Company and its group are consolidated is that headed by Jim Pattison Entertainment Ltd, whose registered office is situated at 18th Floor, 1067 West Cordova Street, Vancouver, British Columbia, Canada V6C 1C7. No other group financial statements include the results of the Company. The consolidated financial statements of these groups are not available to the public.

25. Subsequent event

On 3 April 2023 the Company paid a dividend to its parent Jim Pattison Entertainment Ltd. of £5,000,000.