

D.A. GREEN & SONS LIMITED
REPORTS AND ACCOUNTS

30th April 2001

Registered number 00537720



D.A. GREEN & SONS LIMITED

DIRECTORS

D.W. Green

B. Seymour

P. Howlett White

COMPANY SECRETARY

B. Seymour

BANKERS

Lloyds TSB Bank plc
Hall Place
Spalding
Lincs

REGISTERED OFFICE

Hackford House
High Road
Whaplode
Spalding
Lincs

AUDITORS

HLB Kidsons
Welland House
High Street
Spalding
Lincs

D.A. GREEN & SONS LIMITED

DIRECTORS' REPORT

30th April 2001

The directors present their report and the audited accounts for the year ended 30th April 2001.

Principal activities

The principal activities are structural engineering and cladding.

Business review

Improvement has been achieved on increased turnover although margins remain poor. Further pressure will require close control of costs and review of work practices.

Future developments

The directors are continuing to invest in the modernisation plan and consider that this investment will have a beneficial effect on future profitability.

Profit, dividends and appropriations

The results for the year are shown in the profit and loss account on page 5.

The directors do not recommend the payment of a dividend for the year.

Fixed assets

Movements in fixed assets are shown in note 7 on page 11.

Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

	Ordinary shares of 1p each 30th April 2001		Ordinary shares of 1p each 30th April 2000	
	Beneficial	Non-beneficial	Beneficial	Non-beneficial
D.W. Green	457,800	-	457,800	-
D.W. Green as trustee				
Share Participation Scheme	-	100,000	-	100,000
Employee Share Trust	-	67,200	-	67,200
D.W. Green Children's Settlement	-	624,900	-	624,900
B. Seymour	-	-	-	-
K. Ellerbroek	-	-	-	-
P. Howlett White	-	-	-	-

D.A. GREEN & SONS LIMITED

DIRECTORS' REPORT

30th April 2001

(continued)

Directors (continued)

K. Ellerbroek retired as a director on 30th September 2000.


In accordance with the articles of association, D. W. Green retires by rotation and, being eligible, offers himself for re-election.

No director has been granted or exercised any right to subscribe for shares in the company.

Auditors

HLB Kidsons have agreed to offer themselves for re-appointment as auditors of the company.

On behalf of the board



Secretary

Hackford House
High Road
Whaplode
Spalding
Lincs

2 November 2001

STATEMENT OF DIRECTORS' RESPONSIBILITIES

We are required under company law to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company, and of the profit or loss of the company for that period.

In preparing these accounts we are required to:

select suitable accounting policies and apply them consistently

make reasonable and prudent judgements and estimates

prepare the accounts on a going concern basis unless in our view the company will be unable to continue in business.

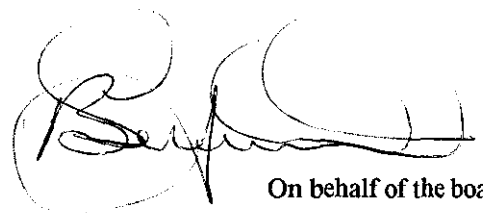
We are also responsible for:

keeping proper accounting records

safeguarding the company's assets

taking reasonable steps for the prevention and detection of fraud.

arranging for adequate funds and facilities to be provided to meet the requirements of the company Health and Safety policy.



On behalf of the board

2 November 2001

D.A. GREEN & SONS LIMITED

AUDITORS' REPORT

Auditors' report to the shareholders of

D.A. Green & Sons Limited

We have audited the accounts on pages 5 to 14 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

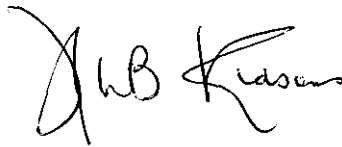
Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs at 30th April 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Spalding

2 November 2001

HLB Kidsons
Registered Auditors
Chartered Accountants

D.A. GREEN & SONS LIMITED**PROFIT AND LOSS ACCOUNT**

for the year ended 30th April 2001

	Note	2001 £	2000 £
Turnover		14,861,827	14,622,037
Change in work in progress		<u>121,137</u>	<u>(113,814)</u>
Raw materials and consumables		14,982,964	14,508,223
Other external charges		(6,988,227)	(6,833,051)
Staff costs	3	(3,528,820)	(3,591,875)
Depreciation	2	(3,125,545)	(2,887,197)
Other operating charges		(188,702)	(193,231)
		<u>(803,317)</u>	<u>(862,043)</u>
Operating profit	2	348,353	140,826
Investment income	4	27,048	30,869
Interest payable	5	<u>(92,239)</u>	<u>(104,477)</u>
Profit on ordinary activities before taxation		283,162	67,218
Taxation charge	6	<u>(77,706)</u>	<u>(20,546)</u>
Retained profit for the year	17	<u>205,456</u>	<u>46,672</u>

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 30th April 2001

Profit for the financial year	<u>205,456</u>	<u>46,672</u>
Total recognised gains and losses relating to the year	205,456	46,672
Prior year adjustment	<u>-</u>	<u>82,210</u>
Total gains and losses recognised since last annual report	<u>205,456</u>	<u>128,882</u>

NOTE OF HISTORICAL COST PROFITS AND LOSSES

for the year ended 30th April 2001

Reported profit on ordinary activities before taxation	283,162	67,218
Difference between a historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount	<u>32,816</u>	<u>32,485</u>
Historical cost profit on ordinary activities before taxation	<u>315,978</u>	<u>99,703</u>
Historical cost profit for the year retained after taxation	<u>238,272</u>	<u>79,157</u>

D.A. GREEN & SONS LIMITED

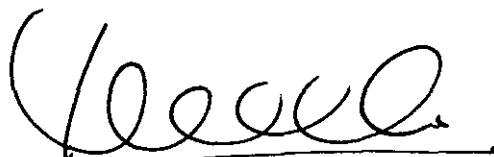
BALANCE SHEET

at 30th April 2001

	Note	2001	2000
		£	£
Fixed assets			
Tangible assets	7	2,449,578	2,556,743
Current assets			
Stocks	8	1,097,557	1,010,507
Debtors	9	3,672,828	3,395,671
Cash at bank and in hand		<u>407,698</u>	<u>367,764</u>
		5,178,083	4,773,942
Creditors: amounts falling due within one year	10	<u>(2,799,082)</u>	<u>(2,581,312)</u>
Net current assets		<u>2,379,001</u>	<u>2,192,630</u>
Total assets less current liabilities		4,828,579	4,749,373
Creditors: amounts falling due after more than one year	11	(1,731,735)	(1,857,985)
Provision for liabilities and charges	12	<u>(55,000)</u>	<u>(55,000)</u>
		<u>3,041,844</u>	<u>2,836,388</u>
Capital and reserves (equity)			
Called up share capital	14	12,500	12,500
Revaluation reserve	15	1,414,937	1,447,753
Capital redemption reserve	16	16,000	16,000
Profit and loss account	17	<u>1,598,407</u>	<u>1,360,135</u>
Total shareholders' funds	13	<u>3,041,844</u>	<u>2,836,388</u>

The accounts on pages 5 to 14 were approved by the board of directors on 2 November 2001.

Director



D.A. GREEN & SONS LIMITED

CASH FLOW STATEMENT

for the year ended 30th April 2001

	2001		2000	
	£	£	£	£
Net cash inflow from operating activities		677,590		356,151
Returns on investment and servicing of finance				
Interest received	16,310		23,426	
Interest paid	(93,032)	(76,722)	(105,029)	(81,603)
Taxation				
U.K. Corporation tax paid		(66,425)		(84,873)
Capital expenditure and financial investment				
Payments to acquire tangible fixed assets	(98,175)		(172,194)	
Receipts from sale of tangible fixed assets	16,638	(81,537)	25,676	(146,518)
Increase in cash		452,906		43,157

NOTES TO CASH FLOW STATEMENT

		2001	2000		
		£	£		
(a)	Reconciliation of operating profit to net cash inflow from operating activities				
	Operating profit	348,353	140,826		
	Rent received	10,506	7,638		
	Depreciation charges	181,016	190,653		
	Loss on sale of fixed assets	7,686	2,578		
	(Increase)/decrease in stocks	(87,050)	82,068		
	(Increase)/decrease in debtors	(276,926)	290,567		
	Increase/(decrease) in creditors	494,005	(358,179)		
	Net cash inflow from operating activities	<u>677,590</u>	<u>356,151</u>		
(b)	Reconciliation of net cash flow to movement in net debt				
	Decrease in cash in the period				
	Net cash inflow from decrease in liquid resources	<u>452,906</u>	<u>43,157</u>		
	Movement in net debt in the period	452,906	43,157		
	Net debt at 30th April 2000	<u>(1,890,174)</u>	<u>(1,933,331)</u>		
	Net debt at 30th April 2001	<u>(1,437,268)</u>	<u>(1,890,174)</u>		
(c)	Analysis of changes in net debt	At 1st day of year	Cash flows	Other non-cash changes	At last day of year
		£	£	£	£
	Cash in hand, at bank	367,764	39,934	-	407,698
	Overdrafts	(291,174)	291,174	-	-
	Debt due within one year	(108,779)	(4,452)	-	(113,231)
	Debt due after one year	<u>(1,857,985)</u>	<u>126,250</u>	-	<u>(1,731,735)</u>
		<u>(1,890,174)</u>	<u>452,906</u>	-	<u>(1,437,268)</u>

NOTES ON ACCOUNTS

30th April 2001

1 Principal accounting policies

Basis of accounting

The accounts have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules except for freehold property which is stated at valuation.

Turnover

Turnover represents amounts received and receivable for goods and services supplied to customers during the year, excluding value added tax.

Depreciation

Depreciation of fixed assets is charged by reference to cost, revaluation or net book amounts at rates estimated to write off their cost or valuation over their expected useful lives, taking into account normal commercial and technical obsolescence.

The annual rates used are

Freehold land	Nil
Freehold buildings	3 1/3% on revalued amount
Plant and machinery	12½% and 25% on net book amount
Motor vehicles	25% on net book amount
Office equipment	10% on net book amount
Computer equipment and software	25% on net book amount and 25% on cost

Leases

Rentals paid under operating leases are charged to income as incurred.

Stocks

Stock including work in progress has been valued by the company on a basis consistent with that of previous years at the lower of cost and net realisable value less provision for future costs and potential losses on contracts.

Long term contracts

The turnover and profit on long term contracts is included in the accounts on the basis of surveyors certificates for the value of work done to date.

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

Defined contribution schemes

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the schemes.

D.A. GREEN & SONS LIMITED

NOTES ON ACCOUNTS

30th April 2001

(continued)

	2001	2000
	£	£
2 Operating profit		
Operating profit is stated after charging		
Operating leases		
- Hire of plant and machinery	<u>1,229,725</u>	<u>1,233,070</u>
Auditors' remuneration - audit	<u>10,500</u>	<u>10,000</u>
- non audit services	<u>2,650</u>	<u>4,800</u>
Depreciation of tangible fixed assets		
- Depreciation	181,016	190,653
- Loss on sale of fixed assets	<u>7,686</u>	<u>2,578</u>
	<u>188,702</u>	<u>193,231</u>
3 Directors and employees		
Staff costs including directors' emoluments		
Wages and salaries	2,835,123	2,622,275
Social security costs	260,223	242,330
Other pension costs	<u>30,199</u>	<u>22,592</u>
	<u>3,125,545</u>	<u>2,887,197</u>
	Number	Number
Average number employed including executive directors		
Production	79	74
Administration	<u>93</u>	<u>94</u>
	<u>172</u>	<u>168</u>
Directors and higher paid employees	£	£
Directors emoluments		
As executives - salary	120,894	114,058
- benefits	<u>22,232</u>	<u>18,797</u>
	<u>143,126</u>	<u>132,855</u>
Emoluments excluding pension scheme contributions		
Chairman	<u>11,806</u>	<u>10,398</u>
Highest paid director	<u>54,259</u>	<u>53,962</u>

D.A. GREEN & SONS LIMITED**NOTES ON ACCOUNTS****30th April 2001**

(continued)

3 Directors and employees (continued)**Pension costs****Defined contribution schemes**

The company operates defined contribution schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £30,199 (2000 £22,592). Contributions totalling £11,553 (2000 £9,146) were payable to the fund at the year end and are included in accounts as accruals and deferred income.

One director is receiving retirement benefits under money purchase pension schemes.

	2001 £	2000 £
4 Investment income		
Bank interest	14,088	22,533
Other interest	2,454	698
Rent received	<u>10,506</u>	<u>7,638</u>
	<u>27,048</u>	<u>30,869</u>
5 Interest payable		
Bank interest	<u>92,239</u>	<u>104,477</u>
6 Taxation charge		
Corporation tax on profit on ordinary activities at 30% (2000 20%)	77,706	20,546
Deferred taxation	<u>—</u>	<u>—</u>
	<u>77,706</u>	<u>20,546</u>

D.A. GREEN & SONS LIMITED

NOTES ON ACCOUNTS

30th April 2001

(continued)

7 Tangible fixed assets

	Freehold land and buildings £	Plant equipment and transport £	Total £
Cost or valuation			
30th April 2000	2,108,000	2,231,806	4,339,806
Additions	-	98,175	98,175
Disposals	-	(186,406)	(186,406)
30th April 2001	<u>2,108,000</u>	<u>2,143,575</u>	<u>4,251,575</u>
Depreciation			
30th April 2000	189,333	1,593,730	1,783,063
Charge for year	47,333	133,683	181,016
Disposals	-	(162,082)	(162,082)
30th April 2001	<u>236,666</u>	<u>1,565,331</u>	<u>1,801,997</u>
Net book amount			
30th April 2001	<u>1,871,334</u>	<u>578,244</u>	<u>2,449,578</u>

Included in land and buildings is land valued at £688,000 which is not depreciated.

	2001 £	2000 £
Land and buildings at valuation		
Freehold	1,871,334	1,918,667
Leasehold	-	-
Net book amount	<u>1,871,334</u>	<u>1,918,667</u>

The transitional provisions of FRS15 are being followed. Land and buildings are included in the balance sheet value at brought forward valuation which is not being updated. The freehold land and buildings were valued by Brown & Co. Chartered Surveyors, in October 1994 at an Open Market Value on an existing use basis of £1,903,500.

	2001 £	2000 £
Historical cost information		
Historical cost of revalued land and buildings	822,624	822,624
Depreciation based on historical cost	(366,227)	(351,710)
Net historical cost	<u>456,397</u>	<u>470,914</u>

Future capital commitments

Contracted for	-	-
----------------	---	---

D.A. GREEN & SONS LIMITED

NOTES ON ACCOUNTS

30th April 2001

(continued)

		2001 £	2000 £
8	Stocks		
	Work in progress	952,794	831,657
	Raw materials and consumables	<u>144,763</u>	<u>178,850</u>
		<u>1,097,557</u>	<u>1,010,507</u>
9	Debtors		
	Amounts falling due within one year		
	Amounts receivable on contracts	3,262,707	3,002,916
	Trade debtors	56,722	53,332
	Other debtors	9,996	8,470
	Prepayments and accrued income	<u>216,693</u>	<u>204,243</u>
		3,546,118	3,268,961
	Amounts falling due after more than one year		
	Employees share trust	<u>126,710</u>	<u>126,710</u>
		<u>3,672,828</u>	<u>3,395,671</u>
10	Creditors: amounts falling due within one year		
	Bank loans and overdraft (secured)	113,231	399,953
	Trade creditors	2,291,879	1,927,238
	Corporation tax	77,313	66,032
	Other taxes and social security	271,619	134,125
	Accruals and deferred income	<u>45,040</u>	<u>53,964</u>
		<u>2,799,082</u>	<u>2,581,312</u>
11	Creditors: amounts falling due after more than one year		
	Bank loans	894,365	1,007,596
	Loan from director	<u>837,370</u>	<u>850,389</u>
		<u>1,731,735</u>	<u>1,857,985</u>
	Amounts fall due to the bank as follows		
	In one year or less	113,231	108,779
	Between one and two years	124,342	113,231
	Between two and five years	411,703	392,896
	Over five years	<u>358,320</u>	<u>501,469</u>
		<u>1,007,596</u>	<u>1,116,375</u>

The bank treasury loan is repayable by quarterly instalments of £26,166 until 25 June 2002 with interest fixed at 9.34% per annum and thereafter by quarterly instalments until 25 June 2009 at base rate plus 1.75% per annum and is secured by an unlimited debenture to include a first legal charge over the company's freehold premises.

The bank branch loan is repayable by monthly instalments of £5,208 until 25 June 2009 with interest at base rate plus 1.75% per annum and is secured by an unlimited debenture to include a first legal charge over the company's freehold premises.

D. A. GREEN & SONS LIMITED

NOTES ON ACCOUNTS

30th April 2001

(continued)

12 Provision for liabilities and charges

	2001		2000	
	Potential liability £	Provision made £	Potential liability £	Provision made £
Deferred taxation				
Corporation tax deferred by:				
Capital allowances	<u>55,000</u>	<u>55,000</u>	<u>55,000</u>	<u>55,000</u>

The potential liabilities and provisions are based on a corporation tax rate of 20% (2000 23%).

It is not anticipated that any significant taxation will become payable on the revaluation surplus as taxation on gains on properties used for the purpose of the company's trade is expected to be deferred indefinitely.

13 Reconciliation of shareholders' funds

	2001 £	2000 £
Profit for the financial year	<u>205,456</u>	<u>46,672</u>
Net addition to shareholders' funds	205,456	46,672
Opening shareholders' funds	<u>2,836,388</u>	<u>2,789,716</u>
Closing shareholders' funds	<u>3,041,844</u>	<u>2,836,388</u>

	2001		2000	
	Number	£	Number	£
14 Called up share capital				
Ordinary shares of 1p each				
Authorised				
Ordinary shares of 1p each	<u>1,250,000</u>	<u>12,500</u>	<u>1,250,000</u>	<u>12,500</u>
Allotted, called up and fully paid				
Ordinary shares of 1p each	<u>1,250,000</u>	<u>12,500</u>	<u>1,250,000</u>	<u>12,500</u>

Employees' Share Trust

D. W. Green and B. Seymour are trustees of the D A Green & Sons Employees' Share Trust which was adopted on 26th March 1999. At 30th April 2001 the number of shares held by the Trust was 67,200 ordinary shares of 1p each.

Share Participation Scheme

D. W. Green and B. Seymour are trustees of the D.A. Green Share Participation Scheme which was adopted on 30th April 1999. At 30th April 2001 the number of shares held by the Scheme was 100,000 ordinary shares of 1p each.

D.A. GREEN & SONS LIMITED

NOTES ON ACCOUNTS

30th April 2001

(continued)

	2001 £	2000 £
15 Revaluation reserve		
30th April 2000	1,447,753	1,480,238
Depreciation on revaluation surplus transferred to profit and loss account	<u>(32,816)</u>	<u>(32,485)</u>
30th April 2001	<u>1,414,937</u>	<u>1,447,753</u>
16 Capital redemption reserve		
30th April 2000 and 30th April 2001	<u>16,000</u>	<u>16,000</u>
17 Profit and loss account		
30th April 2000 - as previously reported	1,360,135	1,198,768
- prior year adjustment	<u>-</u>	<u>82,210</u>
	1,360,135	1,280,978
Retained profit for the year	205,456	46,672
Transfer from revaluation reserve	<u>32,816</u>	<u>32,485</u>
30th April 2001	<u>1,598,407</u>	<u>1,360,135</u>
18 Related parties		

The company is under the sole control of D.W. Green. At 30th April 2001 the company owed D.W. Green £837,370 (2000 £850,389).