# COUNTRY CLUB HOTELS LIMITED

### **REPORT & ACCOUNTS**

2 March 1996



Registered number 532865

Group Accounts 02-Oct-96



### COUNTRY CLUB HOTELS LIMITED

### **DIRECTORS**

A C Parker

(appointed 7 September 1995)

G R L Windle M D Hampson

C J Wilkins

### **SECRETARY**

GRL Windle

### REGISTERED OFFICE

Chiswell Street London EC1Y 4SD

### **AUDITORS**

Ernst & Young 400 Capability Green Luton LU1 3LU

### REGISTERED NUMBER

532865

### **DIRECTORS' REPORT**

#### Accounts

The directors submit to the shareholders their report and accounts for the year ended 2 March 1996.

### Principal activities and business review

The principal activities of the company are the development and operation of hotel, golf and country clubs. The company intends to continue these activities for the foreseeable future.

The directors have a reasonable expectation that the company will continue in operational existence for the foreseeable future, and have therefore used the going concern basis in preparing the financial statements.

### Results and dividends

The hotel industry has seen increased levels of demand in the last 12 months and the directors are pleased to note that the company's trading performance improved year on year, driven by significant increases in room occupancy and a moderate increase in average room rate. Several major golfing events were held during the year, including:

Ladies Scottish Open - Dalmahoy

Scottish PGA Tournament - Dalmahoy

Womens Welsh Open - St Pierre

Significant capital investment was made during the year, enhancing the estate. In particular, leisure developments were an area of focus in the second half of 1995/96. As a result of the increased trading levels experienced during the year, gross profit increased by 28% to £7.1m. The profit for the year, after taxation, attributable to shareholders amounted to £3,360,699 (1994/95 - £3,570,942). The prospects for the current year remain sound. The directors do not recommend the payment of a dividend.

#### **Donations**

During the year the company contributed £500 (1994/95 - £1,438) for charitable purposes.

#### Fixed assets

The movements of fixed assets during the year, including revaluation of property, are set out in note 4 to the accounts.

### Directors

The directors of the company who served during the year ended 2 March 1996 are listed on page 1.

### **DIRECTORS' REPORT**

### Directors' interests

According to the register maintained as required under the Companies Act 1985, the beneficial interests of the directors in shares and options over the ordinary shares in the holding company, Whitbread PLC including shares held under the Whitbread PLC Share Ownership Scheme are as follows:

Ordinary shares A C Parker	2 March 1996 8,021	<u>26 February 1995</u> 1,474 #
C J Wilkins	5,565	6,950
M D Hampson	249	194
G R L Windle # - date of appointment	12,599	12,140

Options over ordinary shares

During the year the following movements in options over the ordinary share capital of the holding company, Whitbread PLC, took place:-

r LC, took pra	ice.	Options held	Options gra	nted	Options exe	rcised	Options held
		at 26.2.95	Number	Price	Number	<u>Price</u>	at 2.3.96
A C Parker	a	100,000 #			82,200	456.8	17,800
C   Wilkins	a	63,900	4,400	594.2	-		68,300
- 3	Ь	3,856	-		-		3,856
M D Hampso	n a	52,100	2,500	594.2	-		54,600
	Ъ	•	692	498.0	-		3,744
G R L Windl	e a	35,100	1,100	594.2	-		36,200
	b	3,856	-		_		3,856

<sup># -</sup> date of appointment

### Auditors

Ernst & Young have expressed their willingness to continue in office as auditors.

By order of the Board

Secretary

**LD/tobe ✓** 1996

<sup>(</sup>a) the Executive Share Option Scheme

<sup>(</sup>b) the Savings Related Option Scheme

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO FINANCIAL STATEMENTS

The following statement, which should be read in conjunction with the auditors' statement of their responsibilities set out on page 5, is made with a view to distinguishing the respective responsibilities of the directors and of the auditors in relation to the financial statements.

The directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for the financial year.

The directors consider that in preparing the financial statements the company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that all applicable accounting standards have been followed. The financial statements have been prepared on a going concern basis.

The directors have responsibility for ensuring that the company keeps accounting records which disclose with reasonable accuracy the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

### **AUDITOR'S REPORT**

### REPORT OF THE AUDITORS

to the members of Country Club Hotels Limited

We have audited the accounts on pages 6 to 13 which have been prepared under the historical cost convention as modified by the revaluation of properties and on the basis of the accounting policies set out on page 8.

### Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

### Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company at 2 March 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young

Chartered Accountants

Registered Auditor

Luton

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### PROFIT AND LOSS ACCOUNT

### Year ended 2 March 1996

	Notes	53 weeks 1995/96	52 weeks 1994/95
	-	£	£
TURNOVER		27,887,737	23,579,876
Cost of sales		(20,742,949)	(17,983,654)
GROSS PROFIT		7,144,788	5,596,222
Administrative expenses		(2,114,926)	(724,404)
PROFIT BEFORE INTEREST	1	5,029,862	4,871,818
Interest	2	(347,885)	(276,087)
PROFIT BEFORE TAXATION		4,681,977	4,595,731
Taxation	3	(1,321,278)	(1,024,789)
RETAINED PROFIT FOR THE YEAR	11	3,360,699	3,570,942

### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

PROFIT EARNED FOR SHAREHOLDERS	3,360,699	3,570,942
Unrealised surplus on revaluation of fixed assets	26,795	142,676
TOTAL GAINS RECOGNISED SINCE PREVIOUS YEAR END	3,387,494	3,713,618

### **BALANCE SHEET**

### 2 March 1996

	Notes	1996	1995
		£	£
FIXED ASSETS			
Tangible assets	4	74,682,173	70,128,688
Investments	5	11,223,238	11,223,238
		85,905,411	81,351,926
CVID DENTE ACCEPTS AND LIABILITYS			
CURRENT ASSETS AND LIABILITIES	6	269,628	227,324
Stocks	7	8,461,963	•
Debtors Cash at bank and in hand	,	18,355	20,965
Cash at bank and in hand			
		8,749,946	7,983,248
Creditors - amounts falling due within one year	8	(33,205,331)	(31,254,642)
oreators uniously turning and without your			
Net current liabilities		(24,455,385)	(23,271,394)
Total assets less current liabilities		61,450,026	58,080,532
Total assets less cultere manifest		, ,	, ,
CREDITORS - AMOUNTS FALLING DUE			
AFTER MORE THAN ONE YEAR	9	(5,197,075)	(5,215,075)
		56,252,951	52,865,457
CAPITAL AND RESERVES			
	10	32,400,000	32,400,000
Called up share capital  Revaluation reserve - non distributable	11	15,254,835	
Profit and loss account	11	8,598,116	5,237,417
1 1011 and 1055 account	• •		
SHAREHOLDERS' FUNDS	12	56,252,951	52,865,457

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### **ACCOUNTING POLICIES**

### A. Accounting convention

The accounts are prepared in accordance with applicable Accounting Standards under the historical cost convention and incorporate the revaluation of property. In accordance with the Companies Act 1985, section 228(1), as the company is a wholly owned subsidiary of an EC parent, group accounts are not prepared.

### B. Fixed Assets

Interest costs incurred in the financing of major projects, until the time that they are brought into use, are capitalised. While it is the company's policy to depreciate relevant fixed assets, the nature of the hotel industry requires that, in order to protect the trade, freehold and long leasehold licensed premises are maintained in such a state of repair that the aggregate of their residual value is at least equal to their book amounts. In the opinion of the directors, any depreciation of these properties would not be material.

The cost of other fixed assets is depreciated by equal annual instalments over the expected useful lives of the assets as follows:

Computer equipment	5 years
Furniture and equipment	б years
Motor vehicles	5 years

#### C. Stocks

Finished goods are stated at the lower of cost and net realisable value.

#### D Turnover

Turnover is the value of goods and services sold to third parties, within the UK, as part of the company's ordinary activities after deducting trade discounts and sales based taxes.

### E. Leases

Rental payments in respect of operating leases are charged against profit on a straight line basis over the period of the lease.

### F. Deferred Taxation

Deferred taxation is recognised under the liability method on all timing differences where it is considered that a liability will crystallise or tax will be recoverable in the foreseeable future.

### G. Cash flow statement

As permitted by Financial Reporting Standard number 1, a cash flow statement has not been prepared as the company is a wholly owned subsidiary of a European Community parent

### **NOTES TO THE ACCOUNTS**

	1995/96	1994/95
1. PROFIT AND LOSS ACCOUNT DETAILS	£	£
Profit on ordinary activities is stated after charging:		•
Depreciation (note 4)	1,203,043	1,408,673
Hire of plant and machinery	56,131	91,898
Operating lease rentals - plant and machinery	58,966	97,512
Auditors' remuneration		18,000

Labour costs included in these accounts are in respect of employees of the ultimate parent undertaking. No director received any remuneration from the company during the year. The cost of auditing the accounts of the company is dealt with by the parent company.

### 2. INTEREST

### Interest payable and similar charges

Interest payable on bank loans and overdrafts	2,204	-
Other interest payable	356,123	290,985
Interest received	(10,442)	(14,898)
	347,885	276,087

### 3. TAXATION

### Current taxation on profit for the year

U.K. Corporation Tax at 33% (1994/95 - 33%)	1,182,185	1,024,789
Adjustments to earlier periods	139,093	_
,	1,321,278	1,024,789

The charge for U.K. Corporation Tax has been relieved by £703,188 (1994/95 - £534,748) in respect of accelerated capital allowances for which no deferred tax has been provided.

### Deferred taxation

The potential amount of deferred taxation at 33% not provided in these accounts is £2,693,886 (1995 - £2,058,127) in respect of accelerated capital allowances. No provision has been made for any chargeable gains which might arise in the event of properties being sold at their revalued amounts as in the ordinary course of business these assets would be retained indefinitely.

### **NOTES TO THE ACCOUNTS**

4. TANGIBLE FIXED ASSETS	Retail property	Plant & machinery	Total £
Gross amounts 25 February 1995 Additions Disposals Transfers from group companies Revaluation Gross amounts 2 March 1996	67,004,351	8,994,598	75,998,949
	3,211,809	2,579,466	5,791,275
	-	(845,931)	(845,931)
	-	14,964	14,964
	26,795	-	26,795
	70,242,955	10,743,097	80,986,052
Depreciation 25 February 1995 Depreciation for the year Disposals Transfers from group companies Depreciation 2 March 1996	- - - -	(5,870,261) (1,203,043) 773,885 (4,460) (6,303,879)	(5,870,261) (1,203,043) 773,885 (4,460) (6,303,879)
Net book amounts 2 March 1996  Net book amounts 25 February 1995	70,242,955	4,439,218	74,682,173
	67,004,351	3,124,337	70,128,688

The directors carried out a valuation of the Company's properties at 27 February 1993. Some of the properties were also revalued in 1994/95 and 1995/96 as part of a programme to keep values under continuous review. The properties were valued at open market value for the purpose of their existing use by chartered surveyors employed by the ultimate parent company.

If this and previous revaluations had not taken place the book value of fixed assets would be:

Gross amounts Depreciation Net book amounts 2 March 1996	54,988,120 - 54,988,120	10,743,097 (6,303,879) 4,439,218	65,731,217 (6,303,879) 59,427,338
Net book amounts 25 February 1995	51,776,311	3,124,337	54,900,648_
Net book amounts of properties	Freehold £	Long leasehold £	£
2 March 1996	45,133,576	25,109,379	70,242,955
25 February 1995	43,401,031	23,603,320	67,004,351

### NOTES TO THE ACCOUNTS

4. TANGIBLE FIXED ASSETS (continued)				
		_	1996	1995
Gross amounts of properties			£	£
			C 077 720	
As valued 1995/96			6,977,739	- 6,592,279
As valued 1994/95			6,592,278 28,541,614	28,541,614
As valued 1993/94				27,333,011
As valued 1992/93			20,741,709	
At cost		-	7,389,615	4,537,447
		=	70,242,955	67,004,351
Capital expenditure for which no provision has been m	ade			
Commitments			_	-
Authorised, not committed				98,000
				98,000
5. INVESTMENT IN SUBSIDIARY UNDERTAKINGS				£
Shares at or under cost				
2 March 1996 and 25 February 1995				11,223,238
,				
		Country of	Country of	%
	Principal	incorporation	principal	equity
Principal subsidiary undertakings	<u>activities</u>	от registration	<u>operations</u>	<u>holding</u>
Forest of Arden Golf and Country Club Hotel	Hotels	<i>Q</i>	England	100
Priory Leisure Limited	Hotels	0	England	100
Breadsall Priory Limited	Hotels	3	England	100
Broughton Park Hotel Limited	Hotels		England	100
Goodwood Park Hotel Limited	Hotels	: England	England	70
All the above companies have the same year end as Courcompany. These companies are those which principally aff undertakings will be annexed to the next annual return of Companies.	ect the resul	ts and assets of the	: Group. A full lis	st of subsidiary

269,628 227,324

1996 <u>1995</u> £

6. STOCKS

Finished goods

NOTES TO THE	<b>ACCOUNTS</b>
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	1996	1995
7. DEBTORS	£	£
Trade debtors	1,090,775	955,604
Amounts due from group and parent undertakings	6,023,396	6,254,395
Other debtors	332,534	84,068
Prepayments and accrued income	1,015,258	440,892
,	8,461,963	7,734,959

Amounts due from group and parent undertakings have no fixed repayment date.

### 8. CREDITORS- AMOUNTS FALLING DUE WITHIN ONE YEAR

Bank overdrafts	31,561	59,057
Trade creditors	204,902	306 <b>,</b> 7 <b>7</b> 9
Amounts due to group and parent undertakings	30,641,562	29,693,692
Corporation Tax	1,187,460	457,043
Other taxes and social security	326,115	222,152
Accruals and deferred income	_	135,413
Other creditors	813,731	380,506
	33,205,331	31,254,642

Amounts due to group and parent undertakings have no fixed repayment date.

### 9. CREDITORS- AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Repayment date	Interest rates	1996	1995
Loan capital			£	£
Loan notes The loan notes are unsecured and are not repayable by in	2008 nstalments	Variable <u>.</u>	5,197,075	5,215,075

	Allotted, called up				
	Authorised and		and fully paid	l fully paid	
	1996	1995	1996	1995	
10. SHARE CAPITAL	£	£	£	£	
'A' Ordinary shares of £1 each	8,500,000	8,500,000	8,100,000	8,100,000	
'B' Ordinary shares of £1 each	25,500,000	25,500,000	24,300,000	24,300,000	
,	34,000,000	34,000,000	32,400,000	32,400,000	

	Revaluation	Profit &	
	reserve	loss account	Total
11. RESERVES	£	£	£
25 F.J. 1005	15 000 040	E 027 417	20 465 457
25 February 1995	15,228,040	5,237,417	20,465,457
Profit retained	-	3,360,699	3,360,699
Revaluation	26,795		26,795
2 March 1996	15,254,835	8,598,116	23,852,951
•		1996	1995
12. MOVEMENT IN SHAREHOLDERS' FUNDS		£	£
Chambaldout Condout 25 February 1905			40 151 920
Shareholders' funds at 25 February 1995		52,865,457	49,151,839
Profit earned for ordinary shareholders		3,360,699	3,570,942
Revaluation		26,795	142,676
Shareholders' funds at 2 March 1996		<u>56,252,951</u>	52,865,457
13. LEASE COMMITMENTS			
Plant and machinery			
Annual payments under operating leases which expire:			
Within one year		27,308	4,918
Between one and five years		3,978	58,495
After five years		1,777	- -
,		33,063	63,413

### 14. PARENT UNDERTAKING

The parent undertaking of the group of undertakings for which group accounts are drawn up and of which the company is a member is Whitbread PLC, registered in England and Wales. Copies of Whitbread PLC's accounts can be obtained from Chiswell Street, London, EC1Y 4SD.