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JOHN POLLOCK (OUTFITTERS) LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 AUGUST 1995

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COMPANY INFORMATION

DIRECTORS

I Pollock Mrs C L Pollock

SECRETARY

Mrs C L Pollock

COMPANY NUMBER

530358

REGISTERED OFFICE

157 High Road Loughton Essex IG10 4LF

AUDITORS

Haslers 8 Johnston Road Woodford Green Essex IG8 0XA

BUSINESS ADDRESS

157 High Road Loughton Essex IG10 4LF

PRINCIPAL BANKERS

Barclays Bank plc 33 The Broadway Woodford Green Essex IG8 OHJ

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REPORT OF THE DIRECTORS

The directors present their report and the financial statements for the period ended 31 August 1995.

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activity of the company in the period under review was that of retailers of leisure clothing and equipment.

On the 31 August 1994 the Edmonton branch closed due to a Compulsory Purchase Order. The progress of the company during the period accorded with expectations and the position at the end of the period is regarded as satisfactory.

RESULTS AND DIVIDENDS

The results for the period are set out on page 4.

The directors have paid three interim dividends, amounting to £67,280, and they do not recommend payment of a final dividend.

It is proposed that the retained PROFIT of £215,007 is transferred to reserves.

FIXED ASSETS

The significant changes in fixed assets during the period are explained in notes 8 and 9 to the financial statements.

DIRECTORS AND THEIR INTERESTS

The directors who served during the period and their interests in the company were as stated below.

	Class of share	Number o 1995	f shares 1994
I Pollock	Ordinary shares	14,501	14,501
	`A' Ordinary shares	72	_
Mrs C L Pollock	Ordinary shares	1	1
	`A' Ordinary shares	73	-

AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that be reappointed as auditors of the company will be put to the Annual General Meeting.

REPORT OF THE DIRECTORS (CONTINUED)

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By Order of the Board

Clave Runh

C. Pollock

Secretary

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23 November 1995

AUDITORS' REPORT TO THE SHAREHOLDERS OF JOHN POLLOCK (OUTFITTERS) LIMITED

We have audited the financial statements on pages 4 to 13 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 August 1995 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Haslers

Chartered Accountants Registered Auditor 28 November 1995

Date:.....

8 Johnston Road Woodford Green Essex

IG8 OXA

PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 AUGUST 1995

	Notes	1995 £	1994 £
TURNOVER	2	1,117,414	921,641
COST OF SALES		(638,949)	(509,154)
GROSS PROFIT		478,465	412,487
ADMINISTRATIVE EXPENSES		(475,589)	(331,422)
OPERATING PROFIT	3	2,876	81,065
Compulsory Purchase Compens	sation	313,746	-
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST		316,622	81,065
Other interest receivable and similar income Interest payable and	4	5,197	-
similar charges	5	(2,032)	(6,908)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		319,787	74,157
Tax on profit on ordinary activities	6	(37,500)	(16,322)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		282,287	57,835
Dividends	7	(67,280)	(37,670)
RETAINED PROFIT FOR THE FINANCIAL PERIOD	17	£ 215,007	£ 20,165

There are no recognised gains and losses other than those passing through the profit and loss account.

BALANCE SHEET AT AT 31 AUGUST 1995

		1:	995	1994		
	Notes	£	£	£	£	
FIXED ASSETS						
Intangible assets	8		523		592	
Tangible assets	9		75,223		57,356	
			75,746		57,948	
CURRENT ASSETS						
Stocks	10	190,492		265,982		
Debtors	11	13,932		24,736		
Cash at bank and in hand		138,005		23,259		
		342,429		313,977		
CREDITORS: amounts falling						
due within one year	12	(62,564)	•	(229,488)		
NET CURRENT ASSETS			279,865		84,489	
TOTAL ASSETS LESS CURRENT						
LIABILITIES			355,611		142,437	
CREDITORS: amounts falling due						
after more than one year	13		-		(5,833)	
PROVISION FOR LIABILITIES						
AND CHARGES	14		(4,000)		-	
			£ 351,611	£	136,604	
						
CAPITAL AND RESERVES						
Called up share capital	16		14,647		14,502	
Profit and loss account	17		336,964		122,102	
SHAREHOLDERS' FUNDS	18		£ 351,611	£	136,604	
						

The financial statements were approved by the Board on 23.November 1995

I. Pollock

Director

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

1. ACCOUNTING POLICIES

1.1 ACCOUNTING CONVENTION

The financial statements are prepared under the historical cost convention and include the results of the company's operations as indicated in the directors' report, all of which are continuing.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

1.2 TURNOVER

Turnover represents amounts receivable for goods and services provided in the UK net of VAT and trade discounts.

1.3 GOODWILL

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 13 years.

1.4 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Leasehold properties - Straight line over the life of the lease

Fixtures, fittings

and equipment - 10% Reducing balance Motor vehicles - 25% Reducing balance

1.5 LEASING AND HIRE PURCHASE COMMITMENTS

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated in accordance with the policy stated above. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The finance element of the rental payments is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

1.6 STOCK

Stock is valued at the lower of cost and net realisable value.

1.7 PENSIONS

The pension costs charged in the financial statements represent the contributions payable by the company during the period in accordance with SSAP 24.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

1.8 DEFERRED TAXATION

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to crystallise.

2. TURNOVER

The total turnover of the company for the period has been derived from its principal activity wholly undertaken in the U.K.

3.	Operating profit is stated after the characters		1995 £	1994 £
	Operating profit is stated after charging:			
	Depreciation of intangible assets		69	409
	Depreciation of tangible assets		21,992	10,366
	Hire of plant and machinery		4,134	_
	Auditor's remuneration		3,000	-
4.	OTHER INTEREST RECEIVABLE AND SIMILAR INCOME Bank interest receivable	£	1995 £ 5,197 5,197 £	1994 £
5.	INTEREST PAYABLE On bank loans and overdrafts Hire purchase interest	=	1995 £ 100 1,932	1994 £ 5,739 1,169
		£	2,032 £	6,908

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

6.	TAXATION		1995 £		1994 £
	U.K. Current year taxation		_		~
	U.K. Corporation tax at 25% (1994 - 25%) Transfer to deferred taxation		33,500 4,000		16,322 -
		£	37,500	£	16,322
7.	DIVIDENDS		1995 £		1994 £
	Ordinary interim paid 30 June 1995		_		37,670
	`A' Ordinary interim paid 31 March 1995		31,900		57,070
	`A' Ordinary interim paid 1 July 1995		35,380		-
		£	67,280	£	37,670
8.	INTANGIBLE FIXED ASSETS			Go	odwill £
	Cost				_
	At 1 March 1994 & at 31 August 1995				920
	Provision for diminution in value			_	
	At 1 March 1994				328
	Charge for period				69
	At 31 August 1995				397
	Net book value				
	At 31 August 1995			£	523
	At 28 February 1994			£	592

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

9. TANGIBLE ASSETS

	b L	Land and uildings easehold (short)	fi	ttings			Total
		£		£		£	£
Cost							
At 1 March 1994		5,961		76,186		43,908	126,055
Additions		· <u>-</u>		3,986		54,222	•
Disposals	_			-		(43,908)	
At 31 August 1995		5,961		80,172	•	54,222	140,355
Depreciation	-		_		-		
At 1 March 1994		1,700		44,640		22,359	68,699
On disposals		-				(25,559)	
Charge for period		538		5,330		16,124	
At 31 August 1995	•	2,238		49,970	-	12,924	65,132
Net book values	•				-		
At 31 August 1995	£	3,723	£	30,202	£	41,298 £	75,223
At 28 February 1994	£	4,261	£	31,546	£	21,549 £	57,356

Included above are assets held under finance leases or hire purchase contracts as follows:

		Net book value 1995 1994 £ £		Depreciati 1995 £	on charge 1994 £
	Motor vehicles =		20,481	-	4,062
10.	STOCKS			1995 £	1994 £
	Finished goods and goods for res	ale		190,492	265,982

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

11.	DEBTORS		1995 £	1994 £
	Trade debtors ACT recoverable Other debtors Prepayments and accrued income	£ =	2,997 10,935 13,932	210 17,531 939 6,056
12.	CREDITORS: amounts falling due within one year		1995 £	1994 £
	Bank loans and overdrafts Net obligations under finance lease and hire purchase contracts Trade creditors Corporation tax Other taxes and social security costs Directors' current accounts Accruals and deferred income	£ =	23,961 7,994 19,424 79 11,106	2,385 5,255 135,617 1,496 63,209 18 21,508
13.	CREDITORS: amounts falling due after more than one year		1995 £	1994 £
	Net obligations under finance leases and hire purchase contracts			
	Repayable within one year Repayable between one and five years		- -	5,256 5,833
	Included in current liabilities			11,089 (5,255)
		£	- f	5,834

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

14. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred tax is provided at 25% (1994 - 25%) analysed over the following timing differences:

	Fully		
	Provided		
	1995		1994
	£		£
Accelerated capital allowances	4,000		-
£	4,000	£	_
Movements on the provision for deferred taxation are:			
			£
Transferred from profit and loss account			4,000
At 31 August 1995		£	4,000

15. PENSION COSTS

The Company operates a defined contribution scheme and the pension charge represents the amounts payable by the Company to the fund in respect of the period.

16.	SHARE CAPITAL		1995 £		1994
	Authorised		£		£
	14,800 Ordinary shares of £1 each 200 `A' Ordinary shares of £1 each		14,800 200		15,000
		£	15,000	£	15,000
	Allotted, called up and fully paid				
	14,502 Ordinary shares of £1 each 145 `A' Ordinary shares of £1 each	-	14,502 145	_	14,502
		£	14,647	£	14,502

During the period the authorised share capital of the Company was subdivided into 14,800 £1 Ordinary shares and 200 `A' Ordinary shares. 145 `A' Ordinary shares were issued as a bonus issue.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

	17.	PROFIT AND LOSS ACCOUNT		1995 £		1994 £
		Retained profits at 1 March 1994 Retained PROFIT for the period Bonus issue of shares		122,102 215,007 (145)		101,937 20,165
		Retained profits at 31 August 1995	£	336,964	£	122,102
•	18.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	5	1995 £		1994 £
ı		Profit for the financial period Dividends		282,287 (67,280)		57,835 (37,670)
		Net addition to shareholders' funds Opening shareholders' funds	-	215,007 136,604		
		Closing shareholders' funds	£	351,611	£	136,604
	19.	DIRECTORS		1995 £		1994 £
		Remuneration				
		Emoluments	-	25,830	_	13,547
			£	25,830	£	13,547

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 AUGUST 1995

20. EMPLOYEES

Number of employees

The average weekly number of employees (including directors) during the period was:

		1995 Number		1994 Number
Management		2		2
Sales		6		6
				
		8		8
Employment costs				
	£		£	
Wages and salaries		174,603		110,453
Other pension costs	_	2,111		989
	£	176,714	£	111,442