

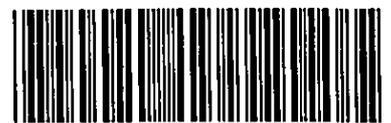
526209

# Pfizer Limited

Directors' report and  
financial statements

**Year ended 30 November 2010**

WEDNESDAY



\*L4WQ1X5E\*

LD3

31/08/2011

33

COMPANIES HOUSE

# Pfizer Limited

## Directors' report and financial statements

<i>Contents</i>	<i>Page</i>
Directors and other information	1
Directors' report	2 - 5
Statement of directors' responsibilities	6
Independent auditors' report	7 - 8
Statement of accounting policies	9 - 12
Profit and loss account	13
Balance sheet	14
Statement of total recognised gains and losses	15
Reconciliation of movement in shareholder's funds	15
Notes forming part of the financial statements	16 - 43

# Pfizer Limited

## Directors and other information

### **Directors**

CM Seller  
IE Franklin  
RA Evans  
AM Doherty  
RN Blackburn  
DG Bevan  
RM Day  
SM Poulton  
RM McKernan  
JM Hanley  
I Gill

### **Registered office**

Ramsgate Road  
Sandwich  
Kent  
CT13 9NJ

### **Independent auditor**

KPMG LLP  
Chartered Accountants  
15 Canada Square  
London  
E14 5GL

### **Registered number**

00526209

# Pfizer Limited

## Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 November 2010

### Principal activities

The principal activities of the company during the year were the discovery, development, manufacture, marketing, and sale of pharmaceutical and animal health products. During the year (as part of corporate integration within the Pfizer Inc group following Pfizer Inc's acquisition of the global pharmaceutical group Wyeth in 2009) the share capital of American Home Products Holdings (U K ) Limited was contributed to the company and the UK animal health business of Fort Dodge Animal Health Limited was transferred to the company.

### Business review and future developments

The profit and loss account and balance sheet for the year are set out on pages 13 and 14 respectively. The development and performance of the company during the year was satisfactory, as was the position of the company at the year-end. It is anticipated this will continue into 2011. The company is managed on an integrated basis with other Pfizer Inc group companies worldwide as part of Pfizer Inc's global healthcare business. Accordingly, key performance indicators have not been given for the company itself. The focus of the business is innovation in the medicines that are integral to good healthcare, with a central task being the discovery and development of more new medicines for patients. Further details are provided in the Pfizer Inc consolidated annual review and financial report which are available from Pfizer Inc, 235 East 42nd Street, New York, NY 10017, USA.

On 1 February 2011, Pfizer Inc, the company's ultimate parent undertaking, announced the planned exit from the company's site and facilities in Sandwich, United Kingdom. Further details are set out in note 30 to the financial statements.

### Risks and uncertainties

The principal risks and uncertainties for the company derive from the development, performance and position of the Pfizer Inc group (of which the company is a part). During the year the principal factors which could cause risk and uncertainty for the Pfizer Inc group included:

- The success of research and development activities including, without limitation, the ability to meet anticipated clinical trial completion dates, regulatory submission and approval dates, and launch dates for product candidates
- Decisions by regulatory authorities regarding whether and when to approve Pfizer's drug applications as well as their decisions regarding labelling, ingredients and other matters that could affect the availability or commercial potential of Pfizer's products
- The speed with which regulatory authorisations, pricing approvals, and product launches may be achieved
- The success of external business development activities
- Competitive developments, including the impact on Pfizer's competitive position of new product entrants, in-line branded products, generic products, private label products and product candidates that treat diseases and conditions similar to those treated by Pfizer's in-line products and product candidates
- The ability to meet generic and branded competition after the loss of patent protection for Pfizer's products or competitor products
- The ability to successfully market both new and existing products.

# Pfizer Limited

## Directors' report *(continued)*

### **Risks and uncertainties** *(continued)*

- Difficulties or delays in manufacturing
- Trade buying patterns
- The impact of existing and future legislation and regulatory provisions on product exclusivity
- Trends toward managed care and health care cost containment
- Legislation or regulatory action affecting, amongst other things, pharmaceutical product pricing, reimbursement or access
- Contingencies related to actual or alleged environmental contamination
- Claims and concerns that may arise regarding the safety or efficacy of in-line products and product candidates
- The significant breakdown, infiltration or interruption of Pfizer's information technology systems and infrastructure
- Legal defence costs, insurance expenses, settlement costs and the risk of an adverse decision or settlement related to product liability; patent protection, government investigations, consumer, commercial, securities, environmental and tax issues, and other legal proceedings
- Pfizer's ability to protect its patents and other intellectual property
- Interest rate and foreign currency exchange rate fluctuations
- Governmental laws and regulations affecting operations including, without limitation, tax obligations and changes
- Changes in generally accepted accounting principles
- General economic, political, business, industry, regulatory and market conditions including, without limitation, any impact on Pfizer, its lenders, its customers, its suppliers and counterparties to its foreign-exchange and interest-rate agreements from challenging global economic conditions and recent and possible future changes in global financial markets
- Any changes in business, political and economic conditions due to actual or threatened terrorist activity and related military action
- Growth in costs and expenses
- Changes in Pfizer's product, segment and geographic mix
- The impact of acquisitions, divestitures, restructurings, product withdrawals and other unusual items

### **Financial instruments**

The overall objective of Pfizer's financial risk management programme is to seek to minimise the impact of foreign exchange rate movements and interest rate movements on its earnings. These financial exposures are managed through operational means and by using various financial instruments. These practices may change as economic conditions change.

### **Research and development**

The company continues to invest in research and development. This has resulted in the development of compounds which it is hoped ultimately will be launched as new products that will contribute to the company's long term success.

# Pfizer Limited

## Directors' report *(continued)*

### Results and dividends

The audited financial statements for the year ended 30 November 2010 are set out on pages 9 to 43  
The company generated an after tax profit of £48,057,000 (2009 profit of £42,609,000) No dividends were declared in 2010 (2009 Nil) The retained profit for the year of £48,057,000 (2009 profit £42,609,000) has been transferred to reserves

### Directors and directors' interests

The directors who held office from 1 December 2009 were

CM Seller	
JG Embling	(resigned 8 March 2010)
IE Franklin	
SJ Wallcraft	(resigned 6 April 2011)
D Roblin	(resigned 9 August 2010)
RN Blackburn	
SR Wicks	(resigned 31 March 2010)
DG Bevan	
RM Day	
SM Poulton	
JM Hanley	(appointed 5 March 2010)
I Gill	(appointed 5 March 2010)
RM McKernan	(appointed 17 September 2010)
RA Evans	(appointed 13 April 2011)
AM Doherty	(appointed 15 July 2011)

### Safety, health and the environment

The company has an environmental, health and safety policy in place, together with externally certified management systems In addition, Pfizer Inc, the ultimate parent company produces an environmental, health and safety report, to which the company contributes

### Disabled employees

It is the policy of the company to give full and fair consideration to applications for employment made by persons with disability taking account of their particular abilities and aptitudes Policies to actively eliminate discrimination and to ensure that all applicants are considered solely on their merits are promoted Should any existing employee become disabled every effort is made to ensure continuity of employment after appropriate assessment of special needs, suitable adjustment to accommodate the disability, retraining, resettlement and continued support The same opportunity for training and career development is given to disabled employees as is given to employees generally

### Employee involvement

The company seeks open and direct relations with its employees through the provision of efficient formal and informal channels for communication These include the publication of magazines for employees, information and support services provided by e-mail, web and telephone as well as face to face, and consultation through a variety of committees, forums, surveys and regular departmental meetings The company also participates in the Pfizer Europe Employee Forum

# Pfizer Limited

## Directors' report *(continued)*

### **Employee involvement** *(continued)*

The company actively promotes an "open door" management policy and has a grievance escalation process. There is also an extensive performance management programme in place which facilitates open and regular dialogue between employees and their managers. Employees complete an annual integrity pledge and have direct access to a corporate compliance hotline and other facilities.

The Pfizer Share Ownership Plan, through which shares in the ultimate parent company, Pfizer Inc. may be purchased, encourages employees of the participating companies to take a direct interest in the performance of the world-wide group.

### **Auditor**

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. The directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

The company's auditors are KPMG LLP, UK.

By order of the board



Director *J. E. Franklin*

Date

*30.8.2011*

# Pfizer Limited

## Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities

## **Independent auditors' report to the member of Pfizer Limited**

We have audited the financial statements of Pfizer Limited for the year ended 30 November 2010 set out on pages 9 to 43. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the APB's web-site at [www.frc.org.uk/apb/scope/UKNP](http://www.frc.org.uk/apb/scope/UKNP).

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 November 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditors' report to the member of Pfizer Limited (*continued*)

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



**Nicholas Frost (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
Chartered Accountants  
15 Canada Square  
London, E14 5GL

Date 30<sup>th</sup> August 2011

# Pfizer Limited

## Statement of accounting policies

*for the year ended 30 November 2010*

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

### **Basis of preparation**

The financial statements have been prepared in accordance with generally accepted accounting principles under the historical cost convention, and comply with the financial reporting standards of the Accounting Standards Board, in the United Kingdom

The financial statements have been prepared on a going concern basis as the Company has entered into a financial arrangement with a fellow group undertaking to provide financial support for the foreseeable future. This should enable the company to continue in operational existence for the foreseeable future by meeting its liabilities as they fall due for payment. As with any company placing its reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

### **Consolidation**

The company is exempt by virtue of S401 of the Companies Act 2006 from the requirement to prepare group accounts. These financial statements present information about the company as an individual undertaking and not about its group.

### **Cash flow**

Under Financial Reporting Standard 1 (Revised) the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the results, net assets and cash flows of the company in its own published consolidated financial statements.

### **Goodwill and intangible assets**

Purchased goodwill, representing the excess of the fair value of purchase consideration over the fair value of the separable net assets acquired, is capitalised and amortised in instalments of up to 20 years, based on the directors' estimate of its useful economic life.

Purchased concessions, patents, licences and trademarks are amortised over their useful economic lives for periods of between 10 and 20 years.

Goodwill and intangible assets are stated net of any provisions for impairment.

# Pfizer Limited

## Statement of accounting policies *(continued)* *for the year ended 30 November 2010*

### **Fixed assets and depreciation**

Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows

Freehold buildings	-	33 years
Leasehold land and buildings	-	life of lease
Plant and machinery	-	2 to 20 years

No depreciation is provided on freehold land or on assets in the course of construction

### **Financial fixed assets**

Financial fixed assets are stated at cost less any provision for impairment in value

### **Government grants**

Capital based government grants are included within the balance sheet and credited to operating profit over the estimated useful economic lives of the assets to which they relate

Revenue grants received during the year are charged to the profit and loss account to offset the matching expenditure

### **Foreign currencies**

Transactions in foreign currencies are recorded using the company's actual month end exchange rate for the month of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account

### **Leases**

Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease

### **Stocks**

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the first in, first out or an average method of valuation is used. For work in progress and finished goods cost is taken as production cost, which includes an appropriate proportion of attributable overheads

### **Turnover**

Turnover represents the amounts (excluding value added tax) derived from the provision of goods to customers and from royalty agreements. Turnover is recognised at the point at which the risks and rewards are transferred to the buyer

# Pfizer Limited

## Statement of accounting policies *(continued)* *for the year ended 30 November 2010*

### **Research and development expenditure**

Expenditure on research and development is charged to the profit and loss account in the year in which it is incurred. Expenditure on fixed assets employed in research and development activities is capitalised and charged to depreciation in accordance with the company's accounting policy.

### **Post-retirement benefits**

The company operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' expected working lives with the company.

In accordance with FRS 17, the amount charged to operating profit in respect of the company's defined benefit scheme is the cost of accruing pension benefits promised to members over the year plus any benefit improvements granted to members by the company during the year. Other finance charges/income in the profit and loss account include a charge equal to the equivalent to the company's expected increase in the pension scheme's liabilities over the year, offset by the credit equivalent to the company's expected return on the pension scheme's assets.

The difference between the market value of the scheme's assets, valued at bid price, and the present value of the scheme's liabilities is reported as an asset/liability on the balance sheet, net of deferred tax (to the extent that it is recoverable). In accordance with FRS 17, the company only recognises an asset to the extent that it is able to recover the surplus through reduced contributions in the future or through refunds from the scheme. The company recognises a liability to the extent that it reflects its legal or constructive obligation. Any difference between expected return and that actually achieved, and any changes in liabilities over the year due to changes in assumptions or experience within the schemes, are recognised in the statement of total recognised gains and losses.

The company also provides certain employees with post retirement benefits other than pensions and the cost of providing these benefits are accounted for in a similar manner to that described above.

The company also operates a number of defined contribution schemes and the contributions to such schemes are charged to the operating profit as they fall due.

### **Classification of financial instruments issued by the company**

Financial instruments issued by the company are treated as equity only to the extent that they meet the following two conditions:

- a) They include no contractual obligations upon the company to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the company, and
- b) where the instrument will or may be settled in the company's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the company's own equity instruments or is a derivative that will be settled by the company's exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

# Pfizer Limited

## Statement of accounting policies *(continued)* *for the year ended 30 November 2010*

### **Classification of financial instruments issued by the company *(continued)***

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the company's own shares, the amounts presented in these financial statements for the called up share capital and share premium account exclude amounts in relation to those shares.

### **Share-based payments**

The company engages in equity-settled share-based payment transactions in respect of services received from its employees. The fair value of the employee services received in exchange for the grant of options or shares is recognised as an expense. The total amount to be expensed rateably over the vesting period is determined by reference to the fair value of the options or shares determined at the grant date, excluding the impact of any non-market vesting conditions (for example, profitability and sales growth targets).

Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable or the number of shares that the employee will ultimately receive. This estimate is revised at each balance sheet date and the difference is charged or credited to the profit and loss account, with a corresponding adjustment to equity. In accordance with FRS 20, the company has applied this policy to all share option grants that were made after 7 November 2002. Please refer to note 23 for further details of the Pfizer share grant policy, the share-based payment schemes operated by Pfizer and the assumptions used to calculate the fair value of the shares and options on the grant date.

There is no recharge of share-based expense from the company's ultimate parent company.

### **Taxation**

The charge for taxation is based on the profit for the year.

Deferred tax is recognised in respect of all temporary differences that have originated but not reversed at the balance sheet date. Temporary differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in taxable profits in periods different from those in which they are recognised in the financial statements. Provision is made at the rates expected to apply when the temporary differences reverse, based on tax rates and laws enacted or substantially enacted at the balance sheet date.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

# Pfizer Limited

## Profit and loss account for the year ended 30 November 2010

	<i>Note</i>	<b>2010</b> £'000	2009 £'000
<b>Turnover</b>	<i>1</i>	<b>1,594,929</b>	1,444,245
Net operating costs	<i>2</i>	<b>(1,641,192)</b>	(1,439,123)
		<hr/>	<hr/>
<b>Operating (loss)/ profit</b>		<b>(46,263)</b>	5,122
Income from shares in group undertakings		<b>55,000</b>	40,000
		<hr/>	<hr/>
<b>Operating profit before exceptional items</b>	<i>3</i>	<b>8,737</b>	45,122
<b>Exceptional items:</b>			
Pension curtailment arising on restructuring	<i>6</i>	<b>12,200</b>	(9,800)
(Provision)/ reversal of provision	<i>6</i>	<b>132</b>	(3,020)
Impairment & accelerated depreciation of tangible fixed assets	<i>6</i>	<b>(241)</b>	(26,183)
		<hr/>	<hr/>
<b>Profit on ordinary activities before interest</b>		<b>20,828</b>	6,119
Interest receivable and similar income	<i>7</i>	<b>73</b>	220
Interest payable and similar charges	<i>8</i>	<b>(4,119)</b>	(6,464)
Finance income	<i>9</i>	<b>10,300</b>	20,300
		<hr/>	<hr/>
<b>Profit on ordinary activities before taxation</b>		<b>27,082</b>	20,175
Tax credit on profit on ordinary activities	<i>10</i>	<b>20,975</b>	22,434
		<hr/>	<hr/>
<b>Profit on ordinary activities after taxation</b>		<b>48,057</b>	42,609
		<hr/> <hr/>	<hr/> <hr/>

# Pfizer Limited

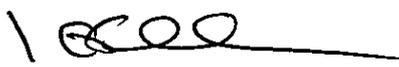
## Balance sheet

at 30 November 2010

Registered number 00526209

	Note	2010		2009	
		£'000	£'000	£'000	£'000
<b>Fixed assets</b>					
Intangible fixed assets	11		273,709		285,326
Tangible fixed assets	12		790,244		832,912
Financial fixed assets	13		430,378		81,891
			<u>1,494,331</u>		<u>1,200,129</u>
<b>Current assets</b>					
Stocks	14	193,625		137,123	
Debtors	15	3,418,722		1,981,908	
Cash at bank and in hand		-		14,467	
		<u>3,612,347</u>		<u>2,133,498</u>	
<b>Creditors: amounts falling due within one year</b>	16	<b>(4,050,076)</b>		<b>(2,636,587)</b>	
<b>Net current liabilities</b>			<b>(437,729)</b>		<b>(503,089)</b>
<b>Total assets less current liabilities</b>			<b>1,056,602</b>		<b>697,040</b>
<b>Creditors: amounts falling due after more than one year</b>	17		<b>(44,567)</b>		<b>(42,367)</b>
<b>Provisions for liabilities and charges</b>	19		<b>(113,772)</b>		<b>(148,576)</b>
<b>Net assets excluding pension (liabilities)/assets</b>			<b>898,263</b>		<b>506,097</b>
Pension (liabilities)	27		<b>(23,506)</b>		<b>(154,380)</b>
<b>Net assets including pension (liabilities)</b>			<b>874,757</b>		<b>351,717</b>
<b>Capital and reserves</b>					
Called up share capital	22		86,300		86,300
Profit and loss account	24		85,458		(53,103)
Capital contribution	24		502,999		118,520
Other reserves	24		200,000		200,000
			<u>874,757</u>		<u>351,717</u>
<b>Equity shareholder's funds</b>			<b>874,757</b>		<b>351,717</b>

These financial statements were approved by the board and were signed on its behalf on 30 8 11 by

  
 Director J.E. FRANKLIN

# Pfizer Limited

## Statement of total recognised gains and losses for the year ended 30 November 2010

	<b>2010</b> <b>£'000</b>	2009 £'000
Profit on ordinary activities after taxation	<b>48,057</b>	42,609
Actuarial gain/(loss) on employment schemes	<b>125,700</b>	(407,300)
Related deferred tax (liability)/ asset	<b>(35,196)</b>	114,044
	<hr/>	<hr/>
<b>Total recognised gains/(losses) for the year</b>	<b>138,561</b>	(250,647)
	<hr/> <hr/>	<hr/> <hr/>

## Reconciliation of movements in shareholder's funds for the year ended 30 November 2010

	<b>2010</b> <b>£'000</b>	2009 £'000
Opening shareholder's funds	<b>351,717</b>	582,846
Total recognised gains/(losses) for the year	<b>138,561</b>	(250,647)
Capital contribution arising on investment (see note 13)	<b>363,707</b>	-
Capital contribution arising on employee share scheme (see note 23)	<b>20,772</b>	19,518
	<hr/>	<hr/>
<b>Closing shareholder's funds</b>	<b>874,757</b>	351,717
	<hr/> <hr/>	<hr/> <hr/>

# Pfizer Limited

## Notes

forming part of the financial statements

### 1 Analysis of turnover by geographical market and by class of business

	Product sales		Royalties		Total	
	2010 £'000	2009 £'000	2010 £'000	2009 £'000	2010 £'000	2009 £'000
Turnover by destination						
- UK	1,353,649	1,045,836	-	-	1,353,649	1,045,836
- Rest of world	1,744	130,567	239,536	267,842	241,280	398,409
<b>Turnover</b>	<b>1,355,393</b>	<b>1,176,403</b>	<b>239,536</b>	<b>267,842</b>	<b>1,594,929</b>	<b>1,444,245</b>
Operating (loss)/ profit	(272,261)	(250,171)	225,998	255,293	(46,263)	5,122
Income from shares in group undertakings	55,000	40,000	-	-	55,000	40,000
Exceptional items	12,091	(39,003)	-	-	12,091	(39,003)
Interest receivable and similar income	73	220	-	-	73	220
Interest payable and similar charges	(4,119)	(6,464)	-	-	(4,119)	(6,464)
Finance income	10,300	20,300	-	-	10,300	20,300
<b>Segment profit/(loss) before taxation</b>	<b>(198,916)</b>	<b>(235,118)</b>	<b>225,998</b>	<b>255,293</b>	<b>27,082</b>	<b>20,175</b>
<b>Net assets by segment</b>	<b>744,425</b>	<b>273,258</b>	<b>130,332</b>	<b>78,459</b>	<b>874,757</b>	<b>351,717</b>

The origin of turnover, profit and net assets is the United Kingdom

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 2 Net operating costs

	2010 £'000	2009 £'000
Cost of sales	990,074	893,400
Research and development expenditure	380,968	305,726
Royalties	13,992	12,549
(Profit)/ Loss on disposal of fixed assets	(560)	6,414
Distribution costs	26,160	30,622
Administration expenses	230,558	190,412
	<u>1,641,192</u>	<u>1,439,123</u>

Research and development expenditure comprises the net spend after charges to other group companies for research and development activities

Included in administration expenses are restructuring costs for the year of £53,489,490 (2009 £39,682,000) They arise as a result of various divisional reorganisation projects undertaken during 2010

Included in administration expenses for 2010 is an expense £20,772,000 (2009 £19,518,000) in respect of share based payment transactions

## 3 Operating profit before exceptional items

	2010 £'000	2009 £'000
<i>Profit on ordinary activities before exceptional items, interest and taxation is stated after charging</i>		
Auditor's remuneration		
Audit	371	239
Depreciation of tangible fixed assets (see note 12)	65,628	71,954
Amortisation of intangible fixed assets (see note 11)	21,159	21,188
(Profit)/ Loss on disposal of fixed assets	(560)	6,414
Hire of other assets - operating leases	7,747	6,787
Foreign exchange (gain) - net	(1,605)	(2,827)

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 4 Remuneration of directors

	2010 £'000	2009 £'000
Directors' emoluments	<u>2,450</u>	<u>1,887</u>

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director was £361,590 (2009 £292,573) This person is a member of a defined benefit scheme, operated by a member company of the Pfizer world-wide group, under which the accrued pension on 30 November 2010 was £58,449 (2009 £40,316)

	Number of directors	
	2010	2009
Retirement benefits accrued to the following number of directors who served during the year under defined benefit schemes	<u>10</u>	<u>10</u>
The number of directors who exercised share grants during the year was	<u>-</u>	<u>1</u>

10 directors received shares under long term incentive schemes during the year (2009 9)

References in this note to shares and share options are to those in the ultimate parent company, Pfizer Inc

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 5 Staff numbers and costs

The average number of people employed by the company (including directors) during the year, analysed by category, was as follows

	Number of employees	
	2010	2009
Manufacturing	124	76
Research and development	1,891	2,759
Sales and distribution	1,494	611
Administration	1,003	891
	<u>4,512</u>	<u>4,337</u>

The aggregate payroll costs of these people were as follows

	2010	2009
	£'000	£'000
Wages and salaries	264,629	264,508
Social security costs	30,874	27,472
Other pension costs	41,256	32,963
Cost of employee share schemes (see note 23)	20,772	19,518
	<u>357,531</u>	<u>344,461</u>

The above costs do not include those relating to redundancies due to the closure of the manufacturing plant

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 6 Exceptional items

	<b>2010</b>	2009
	<b>£'000</b>	£'000
<b>Pension curtailments</b>		
Pension curtailments	<b>12,200</b>	(9,800)
	<hr/>	<hr/>
<b>Reversal of provision for restructuring/ (Provision)</b>		
Restructuring costs relating to plant closure	<b>132</b>	(3,020)
	<hr/>	<hr/>
<b>Impairment &amp; accelerated depreciation of tangible fixed assets</b>		
Impairment of tangible fixed assets (see note 12)	<b>(241)</b>	(1,324)
Accelerated depreciation of tangible fixed assets	-	(24,859)
	<hr/>	<hr/>
	<b>(241)</b>	(26,183)
	<hr/>	<hr/>

During September 2007 it was announced that the company's manufacturing facility in Sandwich, Kent would close over a two year period. The opening provision in 2010 was £15,077,000. During the year, the company reduced the provision by £14,509,000 for termination costs paid in 2010. In addition, the provision was reduced by £132,000 due to a change in estimated employee termination costs.

Asset impairments in 2010 primarily relate to the write down of buildings and property, plant and equipment within the manufacturing division.

## 7 Interest receivable and similar income

	<b>2010</b>	2009
	<b>£'000</b>	£'000
Interest receivable from group undertakings	<b>73</b>	219
Other	-	1
	<hr/>	<hr/>
	<b>73</b>	220
	<hr/>	<hr/>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 8 Interest payable and similar charges

	2010 £'000	2009 £'000
Interest payable to group undertakings	4,119	6,464

## 9 Finance income

	2010 £'000	2009 £'000
Amount credited to other finance income (see note 27)	10,300	20,300

## 10 Tax credit on profit on ordinary activities

	2010 £'000	2009 £'000
UK current corporation tax	(23,860)	(21,777)
Adjustments in respect of previous periods	(2,838)	17,553
	<u>(26,698)</u>	<u>(4,224)</u>
Deferred tax – origination and timing differences	9,385	(18,210)
Deferred tax – effect of rate change	(3,662)	-
Tax credit	<u>(20,975)</u>	<u>(22,434)</u>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 10 Tax credit on profit on ordinary activities (continued)

The tax credit for the period is lower than the effective rate of corporation tax for the year in the UK of 28% (2009 28%) The differences are explained below

	2010 £'000	2009 £'000
Profit on ordinary activities before tax	27,082	20,175
Taxation charge at UK corporation tax rate of 28% (2009 28%)	7,583	5,649
<i>Effects of</i>		
Pension contributions	(15,820)	(27,944)
Income from shares in group undertakings	(15,400)	(11,200)
Permanent differences	(10,736)	(9,393)
Accelerated capital allowances	4,511	14,984
Other timing differences	6,002	6,127
Adjustments in respect of previous periods	(2,838)	17,553
<b>Current tax credit for the year</b>	<b>(26,698)</b>	<b>(4,224)</b>

On 22 June 2010 the Chancellor announced that the main rate of UK corporation tax will reduce from 28% to 27% with effect from 1 April 2011 This tax change became substantively enacted in July 2010 and therefore the effect of the rate reduction on the deferred tax balances as at 30 November 2010 has been included in the figures above

On 23 March 2011 the Chancellor announced a further reduction in the main rate of UK corporation tax to 26% with effect from 1 April 2011 This change became substantively enacted on 29 March 2011 and therefore the effect of the rate would create an additional reduction in the deferred tax liability of approximately £3,662,000 This has not been reflected in the figures above as it was not substantively enacted at the balance sheet date

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 11 Intangible fixed assets

	<b>Goodwill</b>	<b>Other</b>	<b>Total</b>
	<b>£'000</b>	<b>intangibles</b>	<b>£'000</b>
		<b>£'000</b>	
<b>Cost</b>			
At beginning of year	474,885	95,211	570,096
Additions	9,542	-	9,542
At end of year	<u>484,427</u>	<u>95,211</u>	<u>579,638</u>
<b>Amortisation</b>			
At beginning of year	190,109	94,661	284,770
Charge for the year	21,103	56	21,159
At end of year	<u>211,212</u>	<u>94,717</u>	<u>305,929</u>
<b>Net realisable value</b>			
<b>At 30 November 2010</b>	<u><u>273,215</u></u>	<u><u>494</u></u>	<u><u>273,709</u></u>
At 30 November 2009	<u>284,776</u>	<u>550</u>	<u>285,326</u>

Included in opening goodwill is the 1996 acquisition of the UK operations of the SmithKline Beecham Animal Health business (£65m), the 2003 acquisition of the Pharmacia Animal Health manufacturing business (£18m), and the 2004 acquisition of Pharmacia Limited's pharmaceutical and animal health businesses (£358m). In 2010 goodwill was recognised on the transfer of the UK animal health business of Fort Dodge Animal Health Limited to the company (£9m).

In the opinion of the directors, intangible assets are stated at the lower of their cost and net recoverable value.

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 12 Tangible fixed assets

	Freehold land and buildings	Leasehold improve- ments	Plant and Equipment	Payments on account and assets in course of construction	Total
	£'000	£'000	£'000	£'000	£'000
<b>Cost or valuation</b>					
At beginning of year	788,625	4,236	744,818	6,009	1,543,688
Additions	-	-	535	54,761	55,296
Transfers between categories	27,087	-	20,605	(47,861)	(169)
Disposals	(70,951)	-	(101,748)	-	(172,699)
<b>At end of year</b>	<b>744,761</b>	<b>4,236</b>	<b>664,210</b>	<b>12,909</b>	<b>1,426,116</b>
<b>Depreciation</b>					
At beginning of year	249,715	728	460,333	-	710,776
Charge for year	21,679	121	43,828	-	65,628
Disposals	(43,859)	-	(96,914)	-	(140,773)
Impairment	-	-	241	-	241
<b>At end of year</b>	<b>227,535</b>	<b>849</b>	<b>407,488</b>	<b>-</b>	<b>635,872</b>
<b>Net book value</b>					
<b>At 30 November 2010</b>	<b>517,226</b>	<b>3,387</b>	<b>256,722</b>	<b>12,909</b>	<b>790,244</b>
At 30 November 2009	538,910	3,508	284,485	6,009	832,912

Included in the total net book value of freehold land and buildings is £20,883,120 (2009 £20,889,782) in respect of land which is not depreciated

The impairment charge relates to fixed assets in the manufacturing facility in Sandwich, Kent which closed in 2009

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 13 Financial fixed assets

	2010 £'000
At beginning of year	81,891
Additions	364,107
Impairments	(226)
Write down of investment	(15,394)
At end of year	<u>430,378</u>

The investment comprises

### Shares in subsidiary undertakings

- 100% of the ordinary share capital of Pfizer Technologies Limited, a company incorporated in England and Wales whose principal activities are the development and exploitation of intellectual property
- 100% of the ordinary share capital of Meridica Limited, a non-trading company incorporated in England and Wales
- 100% of the ordinary share capital of American Home Products UK Limited, a holding company incorporated in England and Wales
- 62% of the ordinary share capital of PHIVCO Jersey (Holdco) Limited, a holding company incorporated in the Isle of Jersey

Consideration for the acquisition of Meridica Limited was £81,549,000 of which £15,393,821 was deferred. The directors consider this deferred consideration will now not be payable and therefore the investment has been written down.

During the year (as part of corporate integration within the Pfizer Inc group following Pfizer Inc's acquisition of the global pharmaceutical group Wyeth in 2009) the share capital of American Home Products Holdings (U K ) Limited, a company incorporated in the United Kingdom, was contributed to the company at market value of £363,707,000, and the UK animal health business of Fort Dodge Animal Health Limited was transferred to the company.

In the opinion of the directors, the investment in the company's financial fixed assets is not less than the amount stated in the balance sheet.

During the year the company received £55 million (2009 £40 million) in dividends from Pfizer Technologies Limited, a group undertaking.

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 13 Financial fixed assets (continued)

### Share in joint venture

- 50% of the ordinary share capital of Cyclofluidic Limited, a company incorporated in England and Wales whose principal activities are the development and exploitation of intellectual property. Consideration for the investment was £400,000 which purchased 400,000 ordinary shares @ £1 each. The total of the company's capital and reserves at the end of the financial year was £658,535. The company's profit for the year was £141,465.

## 14 Stocks

	2010 £'000	2009 £'000
Raw materials and consumables	612	4,838
Work in progress	479	-
Finished goods and goods for resale	192,534	132,285
	<u>193,625</u>	<u>137,123</u>

The replacement costs of stocks are not less than their balance sheet amounts

## 15 Debtors

	2010 £'000	2009 £'000
Trade debtors	334,414	260,562
Amounts owed by group undertakings	3,024,521	1,672,323
UK corporation tax	21,851	19,055
Foreign VAT recoverable	10,906	14,414
Other debtors	2,595	2,192
Prepayments and accrued income	24,435	13,362
	<u>3,418,722</u>	<u>1,981,908</u>

All debtors fall due within one year

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 16 Creditors amounts falling due within one year

	2010 £'000	2009 £'000
Short term loan	1,162	-
Trade creditors	93,547	96,515
Amounts owed to group undertakings	3,706,818	2,332,713
VAT payable	25,778	6,813
Other taxation and social security	14,780	13,454
Government grants (see note 21)	191	191
Accruals and deferred income	207,800	186,901
	<u>4,050,076</u>	<u>2,636,587</u>

## 17 Creditors: amounts falling due after more than one year

	2010 £'000	2009 £'000
Deferred royalties	40,212	37,820
Government grants (see note 21)	4,355	4,547
	<u>44,567</u>	<u>42,367</u>

## 18 Pension scheme liabilities/(assets)

	2010 £'000	2009 £'000
At beginning of year	214,400	(93,100)
Profit and loss charge	30,500	12,600
Contributions	(87,000)	(112,400)
(Credit)/Charge to the statement of total recognised gains and losses	(125,700)	407,300
<b>At end of year</b> (see note 27)	<u>32,200</u>	<u>214,400</u>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 19 Provisions for liabilities and charges

	Deferred tax provision £'000	Restructu- -ring provision £'000	Environ- -mental provision £'000	Other provisions £'000	Total £'000
At beginning of year	117,968	15,077	1,053	14,478	148,576
Profit and loss charge / (credit)	(6,423)	5,254	-	-	(1,169)
Profit and loss credit (Effect of rate change)	(3,985)	-	-	-	(3,985)
Utilised during the year	-	(14,509)	(531)	-	(15,040)
Released (see note 13)	-	(132)	-	(15,394)	(15,526)
Currency translation effects	-	-	-	916	916
	<u>117,968</u>	<u>15,077</u>	<u>1,053</u>	<u>14,478</u>	<u>148,576</u>
<b>At end of year</b> (see notes 10 & 20)	<b>107,560</b>	<b>5,690</b>	<b>522</b>	<b>-</b>	<b>113,772</b>
	<u><u>107,560</u></u>	<u><u>5,690</u></u>	<u><u>522</u></u>	<u><u>-</u></u>	<u><u>113,772</u></u>

During September 2007 it was announced that the company's manufacturing facility in Sandwich, Kent would close over a two year period. The opening provision in 2010 was £15,077,000. During the year, the company reduced the provision by £14,509,000 for termination costs paid in 2010. In addition, the provision was reduced by £132,000 due to a change in estimated employee termination costs.

## 20 Deferred taxation

	2010 £'000	2009 £'000
Deferred tax provisions		
Fixed assets	159,714	167,667
Employee share scheme	(9,239)	(8,214)
Other timing differences	(5,140)	(4,801)
Effect of rate change	(3,985)	-
Tax losses carried forward	(33,790)	(36,684)
	<u>159,714</u>	<u>167,667</u>
	<u><u>107,560</u></u>	<u><u>117,968</u></u>

Factors that may affect the future tax charges

On 22 June 2010 the Chancellor announced that the main rate of UK corporation tax will reduce from 28% to 27% with effect from 1 April 2011. This tax change became substantively enacted in July 2010 and therefore the effect of the rate reduction on the deferred tax balances as at 30 November 2010 has been included in the figures above.

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 20 Deferred taxation (continued)

On 23 March 2011 the Chancellor announced a further reduction in the main rate of UK corporation tax to 26% with effect from 1 April 2011. This change became substantively enacted on 29 March 2011 and therefore the effect of the rate would create an additional reduction in the deferred tax liability of approximately £3,662,000. This has not been reflected in the figures above as it was not substantively enacted at the balance sheet date.

The Chancellor also proposed changes to further reduce the main rate of corporation tax by 1% per annum to 23% by 1 April 2014, but these changes have not yet been substantively enacted and therefore are not included in the figures above. The overall effect of the further reductions from 27% to 23%, if these applied to the deferred tax balance at 30 November 2010, would be to further reduce the deferred tax liability by approximately £14,648,000.

Deferred Tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which the temporary differences will reverse, based on tax rates and laws enacted or substantially enacted at the balance sheet date.

## 21 Government capital grants deferred

	2010 £'000	2009 £'000
At beginning of year	4,738	4,930
Additions during year	-	-
Amortised	(192)	(192)
<b>At end of year</b>	<b>4,546</b>	<b>4,738</b>
Included in		
Creditors falling due within one year (see note 16)	191	191
Creditors falling due after more than one year (see note 17)	4,355	4,547
	<b>4,546</b>	<b>4,738</b>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 22 Called up share capital

	2010 £'000	2009 £'000
<i>Allotted, called up and fully paid</i>		
Equity 86,300,000 ordinary shares of £1 each	<u>86,300</u>	<u>86,300</u>

Each equity share entitles the holder to one vote per share and the right to any dividend

## 23 Share based compensation

FRS 20 "Share-based Payment" requires the company to recognise an expense, measured at fair value, in respect of share based payments made

### Pfizer share grant policy

The Share-based Payment plan of Pfizer Limited is part of the Pfizer Inc 2004 Stock Plan (the 2004 Plan) Pfizer Inc 's shareholders approved the 2004 Plan at the Annual Meeting of Shareholders held on 22 April 2004 and, effective upon that approval, new stock options and other share-based awards may be granted only under the 2004 Plan

Pfizer Inc is responsible for administering the share based compensation plan Pfizer Inc does not recharge any cost relating to the granting of shares or share options to Pfizer Limited Pfizer share grants are equity settled

Pfizer's primary share-based awards, and their general terms and conditions are as follows

- Stock options, which entitle the holder to purchase, after the end of a vesting term, a specified number of shares of Pfizer Inc common stock at a price equal to the market price of Pfizer Inc common stock on the date of grant
- Restricted stock units (RSUs), which entitle the holder to receive, at the end of a vesting term, a specified number of shares of Pfizer Inc common stock As part of the plan, dividend equivalents may be, on a discretionary basis, awarded to holders of RSUs as additional RSUs
- Performance share awards (PSAs) and performance-contingent share awards (PSCAs), which entitle the holder to receive, at the end of a vesting term, a number of shares of Pfizer Inc common stock, within a range of shares from zero to a specified maximum, calculated using a non-discretionary formula that measures Pfizer's performance relative to an industry peer group Dividend equivalents can be paid on a discretionary basis on PSAs

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 23 Share based compensation (continued)

- Stock appreciation rights (SARs), which entitle the holder to receive, two years after the end of a vesting term, a number of shares of Pfizer common stock with a value equal to the difference between the defined settlement price and the closing market price of Pfizer common stock on the grant date, plus accumulated dividend equivalents through the payment date. SARs were launched on 28 February 2008.

### Stock options

Stock options, which entitle the holder to purchase, after the end of a vesting term, a specified number of shares of Pfizer Inc common stock at a price equal to the market price of Pfizer Inc common stock on the date of grant are accounted for, at fair value at the date of grant.

All employees may receive stock option grants. In virtually all instances, stock options vest after three years of continuous service from the grant date and have a contractual term of ten years. In all cases, even for stock options that are subject to accelerated vesting upon voluntary retirement, stock options must be held for at least one year from grant date before any vesting may occur. In the event of a divestiture or restructuring, options held by employees are immediately vested and are exercisable from three months to their remaining term, depending on various conditions.

The fair value of each stock option grant is estimated on the grant date using the Black Scholes Merton option-pricing model, which incorporates a number of valuation assumptions noted in the table below, shown at their weighted average values.

	2010	2009
Expected dividend yield (a)	3.99%	4.92%
Risk-free interest rate (b)	2.88%	2.7%
Expected stock price volatility (c)	26.73%	41.44%
Expected term (d)	6.25	6

- (a) Determined using a constant dividend yield during the expected term of the option  
(b) Determined using the extrapolated yield on U.S. Treasury zero-coupon issues  
(c) Determined using implied volatility, after consideration of historical volatility  
(d) Determined using historical exercise and post-vesting termination patterns

The following tables summarise the number of options issued, the weighted average cost per option calculated per the Black Scholes Merton Model, the total expense which will be recognised over the vesting life of the option, the total cost which will be recognised over the vesting period of the option, and the weighted average price of the share for all stock options issued during the financial year. These figures are broken down by financial year, and are split between those attributable to directors and those attributable to employees.

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 23 Share based compensation (continued)

### Options granted to directors and employees in FY 2010

	Number of shares	Weighed average BSM+ value	Weighted average share price at date of grant
Directors	191,896	£2 13	£11 57
Employees	5,153,444	£2 13	£11 57
	<hr/>		
Total	5,345,340	£2 13	£11 57

BSM+ Black Scholes Merton

### Options granted to directors and employees in FY 2009

	Number of shares	Weighed average BSM+ value	Weighted average share price at date of grant
Directors	105,626	£2 28	£8 80
Employees	5,066,322	£2 28	£8 80
	<hr/>		
Total	5,171,948	£2 28	£8 80

The table below summarises the total option cost recognised by financial year

	Director £'000	Employee £'000
Financial year 2010	399	9,052
Financial year 2009	162	8,643
Financial year 2008	194	8,468
	<hr/>	<hr/>
	755	26,163
	<hr/>	<hr/>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 23 Share based compensation (continued)

The following table summarises all stock option activity during 2009 and 2010

	Shares	Weighted average exercise price per share	Range of exercise price	Weighted average remaining contractual term (years)
Outstanding as at 30 November 2008	36,246,086	20.29	8.76 – 31.43	4.78
Granted	5,171,948	8.80		
Exercised	(132,878)	8.80		
Forfeited	(269,283)	11.39		
Cancelled/ early vested	(5,805,326)	22.99		
Transfers	(167,370)	21.40		
<b>Balance as at 30 November 2009</b>	<b>35,043,177</b>	<b>18.26</b>	<b>8.76 – 31.43</b>	<b>4.90</b>
Granted	5,345,340	11.57		
Exercised	(210,665)	8.83		
Forfeited	(526,907)	10.50		
Cancelled/ early vested	(4,248,594)	18.60		
Transfers	(184,963)	41.14		
<b>Balance as at 30 November 2010</b>	<b>35,217,388</b>	<b>17.25</b>	<b>8.76 – 31.43</b>	<b>4.98</b>
Exercisable	21,525,186			

### Restricted Share Units (RSUs)

The RSU share grant scheme began in the financial year 2005. There are three types of RSU scheme:

- During the period 1 February 2005 to 1 March 2006 all restricted share unit grants were grade vested over five years (for example 500 shares granted on 1 February 2005 - 100 shares vested 1 February 2006, 100 shares vested 1 February 2007 etc)
- After 1 April 2006, the RSU scheme is cliff vested over three years (for example an RSU was granted on 1 February 2007 for 500 shares – 500 shares vested on 1 February 2010)
- “Focused Retention Awards” were launched in 2007. These were launched with the intention of retaining top levels of Pfizer management. This RSU vests 50% after 18 months and 50% after 3 years (for example 1,000 shares granted on 1 February 2007 - 50% vested on 1 August 2008, 50% vested on 1 February 2010)

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 23 Share based compensation (continued)

RSUs, which entitle the holder to receive, at the end of a vesting term, a specified number of shares of Pfizer common stock, including shares resulting from dividend equivalents paid on such RSUs, are accounted for at fair value at the date of grant. For RSUs granted in 2007, 2008, 2009 and 2010, in virtually all instances, the units vest after three years of continuous service from the grant date and the fair values are amortized on an even basis over the vesting term into general and administrative expenses. For RSUs granted in 2006 and 2005, the units vest in substantially equal portions each year over five years of continuous service.

The fair value of each RSU grant is estimated on the grant date. For RSUs granted in 2007, 2008, 2009 and 2010, the fair value is set using the closing price of Pfizer Inc. common stock on the date of grant.

For certain members of senior and key management, vesting may occur after three years of continuous service.

### RSUs granted to directors and employees in FY 2010

	Number of shares	Weighed average share price at date of grant
Directors	86,648	£11.38
Employees	1,093,446	£11.54
	<hr/>	<hr/>
Total	1,180,094	£11.53
	<hr/> <hr/>	<hr/> <hr/>

### RSUs granted to directors and employees in FY 2009

	Number of shares	Weighed average share price at date of grant
Directors	24,516	£8.80
Employees	1,049,672	£8.80
	<hr/>	<hr/>
Total	1,074,188	£8.80
	<hr/> <hr/>	<hr/> <hr/>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 23 Share based compensation (continued)

The below table summarises the total RSU cost recognised by financial year

	Director £'000	Employee £'000
Financial year 2010	642	10,006
Financial year 2009	378	10,212
Financial year 2008	310	9,359
	<hr/>	<hr/>
	1,330	29,577
	<hr/> <hr/>	<hr/> <hr/>

The following table summarizes all RSU activity during 2009 and 2010

	RSU	Weighted average share price at date of grant	Weighted average remaining contractual term (years)
Outstanding as at 30 November 2008	2,493,370		6.05
Granted	1,074,188	8.80	
Exercised	(409,493)		
Forfeited	(220,418)		
Reinvested dividends	148,118		
Transfer	(29,065)		
Balance as at 30 November 2009	<hr/> 3,056,700		8.06
Granted	1,180,094	11.53	
Exercised	(1,034,360)		
Forfeited	(225,775)		
Reinvested dividends	137,061		
Transfer	43,621		
Balance as at 30 November 2010	<hr/> <hr/> 3,157,341		8.27

Other share scheme costs in 2010 amounted to £673,080 (2009 £123,000)

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 24 Reserves

	Profit and loss account £'000	Capital contributions £'000	Convertible loan reserve £'000	Total £'000
Opening reserves	(53,103)	118,520	200,000	265,417
Total recognised gains and losses for the year	138,561	-	-	138,561
Employee share scheme (see note 23)	-	20,772	-	20,772
Capital Contribution (see note 13)	-	363,707	-	363,707
<b>At end of year</b>	<b>85,458</b>	<b>502,999</b>	<b>200,000</b>	<b>788,457</b>

## 25 Contingent liabilities

There are various cases of litigation pending against the company in the normal course of business  
The financial impact of all material litigation has been provided for in the financial statements

The company has guaranteed an overdraft to the Pfizer Social Club up to a maximum value of £450,000

The company has entered into financial arrangements with fellow group undertakings whereby Pfizer Limited has agreed to provide financial support to these companies in meeting their liabilities as they fall due for payment for the foreseeable future

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 26 Commitments

Capital commitments at the end of the financial year, for which no provision has been made, are as follows

	2010 £'000	2009 £'000
Committed	798	1,182

Annual commitments under non-cancellable operating leases are as follows

	2010 Land and Buildings £'000	2009 Land and Buildings £'000
Operating leases which expire In the second to fifth years inclusive	5,595	4,791
After five years	1,301	837
	<u>6,896</u>	<u>5,628</u>

## 27 Pension scheme

The company operates a funded defined benefit pension scheme (The Pfizer Group Pension Scheme) providing benefits based on final pensionable pay. Contributions are charged to the profit and loss account so as to spread the cost of pensions over employees' expected working lives with the company. The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method.

### Retirement Benefits (FRS 17)

The valuation used for FRS 17 disclosures has been based on the most recent actuarial valuation at 1 April 2008 and updated by Hewitt Associates to take account of the requirements of FRS 17 in order to assess the liabilities of the scheme at 30 November 2010. Scheme assets are stated at their bid market value at 30 November 2010.

Following the UK Government's announcement in summer 2010, the inflation index to be used to derive statutory pension increases has been changed from the Retail Prices Index (RPI) to the Consumer Prices Index (CPI) for certain pensioners. Due to the number of differences between the indices, including both constituents and construction, CPI is expected to be less than RPI over the long-term which means that the Pfizer group pension scheme liabilities have reduced. The reduction has been recognised as an assumption change – that is, a change to the estimate of future inflation which will be used to increase certain benefits. The change has been recognised at 30 November 2010.

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 27 Pension scheme (continued)

### Expected return on assets

Pfizer Limited employs a building block approach in determining the long-term rate of return on pension plan assets. Historical markets are studied and assets with higher volatility are assumed to generate higher returns consistent with widely accepted capital market principles. The assumed long-term rate of return on each asset class is set out within this note.

The overall expected rate of return on assets is then derived by aggregating the expected return for each asset class over the benchmark asset allocation for the Scheme.

The amounts recognised in the balance sheet are as follows

	<b>Value at 30 November 2010 £'000</b>	Value at 30 November 2009 £'000
Fair value of scheme assets	1,762,700	1,629,700
Benefit obligations	<b>(1,794,900)</b>	(1,844,100)
(Liability) recognised on balance sheet	<b>(32,200)</b>	(214,400)
Related deferred tax asset	8,694	60,020
Net pension (liability)/ asset	<b>(23,506)</b>	(154,380)

### Movements in present value of defined benefit obligation

	<b>2010 £'000</b>	2009 £'000
Opening defined benefit obligation	1,844,100	1,257,000
Current service cost	53,000	23,100
Interest cost	99,900	80,000
Actuarial (gains)/ losses on scheme liabilities	(126,100)	524,900
Contributions by scheme participants	2,500	2,800
Net benefits paid out	(66,300)	(53,500)
Curtailments/settlements	(12,200)	9,800
Closing defined benefit obligation	<b>1,794,900</b>	1,844,100

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 27 Pension scheme (continued)

Movements in the fair value of scheme assets

	2010 £'000	2009 £'000
Opening fair value of scheme assets	1,629,700	1,350,100
Expected return on scheme assets	110,200	100,300
Actuarial gains/ (losses) on scheme assets	(400)	117,600
Contributions by the employer	87,000	112,400
Contributions by scheme participants	2,500	2,800
Net benefits paid out	(66,300)	(53,500)
Closing fair value of assets	<u>1,762,700</u>	<u>1,629,700</u>

Analysis of the amount charged to operating profit

	2010 £'000	2009 £'000
Current service cost	53,000	23,100
Curtailments	(12,200)	9,800
<b>Total operating charge</b>	<u>40,800</u>	<u>32,900</u>

Analysis of the amounts credited to other finance income

	2010 £'000	2009 £'000
Expected return on pension scheme assets	110,200	100,300
Interest on pension scheme liabilities	(99,900)	(80,000)
<b>Net return</b>	<u>10,300</u>	<u>20,300</u>

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 27 Pension scheme (continued)

Actual return on scheme assets

	2010 £'000	2009 £'000
Expected return on scheme assets	110,200	100,300
Actuarial (loss)/ gain on scheme assets	(400)	117,600
Actual return on scheme assets	<u>109,800</u>	<u>217,900</u>

Analysis of amount recognised in statement of total recognised gains and losses

	2010 £'000	2009 £'000
Actuarial gain/ (loss) on scheme liabilities	126,100	(524,900)
Actuarial (loss)/ gain on scheme assets	(400)	117,600
<b>Actuarial gain/ (loss) recognised in STRGL</b>	<u>125,700</u>	<u>(407,300)</u>

The principal actuarial assumptions at the balance sheet date

	2010	2009
Rate of increase in salaries	4.5%	4.5%
Discount rate applied to scheme liabilities	5.5%	5.5%
RPI Inflation	3.5%	3.5%
CPI Inflation	2.6%	-
Pension increases on pensions accrued		
RPI pension increases pre 6 April 1997*	0%	0%
CPI pension increases April 1997 – April 2006*	2.6%	-
RPI pension increases April 1997 – April 2006*	3.3%	3.3%
CPI pension increases post April 2006	1.9%	3.3%
RPI pension increases post April 2006	2.2%	2.2%

\*Certain sections/groups that have transferred in from other schemes are entitled to different pension increases. They are valued consistently with this basis.

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 27 Pension scheme (continued)

The mortality assumptions are based on standard mortality tables which allow for future mortality improvements. The assumptions are that a member currently aged 65 will live on average for a further 22 years if they are male and for a further 25 years if they are female. For a member who retires in 2028 at age 65 the assumptions are that they will live on average for a further 24 years after retirement if they are male and for a further 27 years after retirement if they are female.

When calculating the discount rate and inflation assumptions, a yield curve approach was adopted in order to reflect the weighted average duration of the liabilities. The yield curve approach involves

- Calculating a single discount rate which produces the same pension liability figure as discounting the projected future cashflows for the UK schemes by the hypothetical zero-coupon spot rate applicable to each future year
- A single discount rate is used for the UK schemes which reflect their relative size
- The results are rounded to the nearest 0.25% p.a.

Inflation is derived in a manner consistent with the discount rate using a curve of inflation expectations based on market indicators, and rounded to the nearest 0.1% p.a. It also incorporates a deduction of 0.25% p.a. to reflect the inflation risk premium.

Expected return on assets

	Long term rate of return expected at 30 November 2010	Value at 30 November 2010 £'000	Long term rate of return expected at 30 November 2009	Value at 30 November 2009 £'000	Long term rate of return expected at 30 November 2008	Value at 30 November 2008 £'000
Equities	8.2%	972,200	8.8%	877,300	8.9%	779,100
Bonds	4.1%	496,300	4.2%	546,700	4.1%	366,300
Other	8.8%	244,600	3.8%	149,900	4.5%	190,300
Property	6.7%	49,600	7.2%	55,800	8.9%	14,400
Total market value of assets	6.75%	1,762,700	6.75%	1,629,700	7.42%	1,350,100

# Pfizer Limited

Notes (continued)  
forming part of the financial statements

## 27 Pension scheme (continued)

History of experience gains and losses

	2010	2009	2008	2007	2006
	£'000	£'000	£'000	£'000	£'000
Present value of defined benefit obligation	<b>1,794,900</b>	1,844,100	1,257,000	1,337,218	1,365,833
Fair value of assets	<b><u>1,762,700</u></b>	<u>1,629,700</u>	<u>1,350,100</u>	<u>1,437,100</u>	<u>1,290,200</u>
(Liability)/asset recognised on balance sheet	<b>(32,200)</b>	(214,400)	93,100	99,882	(75,633)
Experience gains/ (losses) on scheme assets	<b>(400)</b>	117,600	(412,300)	(35,600)	32,900
Experience gains/ (losses) on scheme liabilities	<b>126,100</b>	18,000	(20,300)	3,300	16,590

The company expects to contribute £83,200,000 to the pension plan in the year ended 30 November 2011

## 28 Related party disclosure

The company is controlled by Pfizer Group Limited. The ultimate controlling company is Pfizer Inc, a company incorporated in the State of Delaware, United States of America.

As the company is a wholly owned subsidiary of Pfizer Group Limited it has availed of the exemption provided in FRS 8 Related Party Disclosures, from the requirement to disclose details of transactions with wholly owned group undertakings.

Other than transactions with related group undertakings there are no related party transactions requiring disclosure. Details of the availability of the group consolidated financial statements are given in note 29.

## 29 Ultimate parent company and parent undertaking of larger group of which the company is a member

Pfizer Limited is part of the world-wide group of companies whose ultimate parent is Pfizer Inc ("Pfizer Group"), a company incorporated in the State of Delaware, United States of America. Copies of the ultimate parent company's financial statements may be obtained from Pfizer Inc, 235 East 42<sup>nd</sup> Street, New York, NY10017 USA.

The immediate holding company is Pfizer Group Limited, which is incorporated in Great Britain and registered in England and Wales.

The smallest group in which the results of the company are consolidated is that headed by C P Pharmaceuticals International C V, Coolsingel 93, 3012 AE Rotterdam, Holland whose accounts are publicly available from the Chamber of Commerce, PO Box 450, 3001 AL Rotterdam, Holland.

# Pfizer Limited

Notes *(continued)*  
*forming part of the financial statements*

## 30 Subsequent Events

On 1 February 2011, Pfizer Inc, the ultimate parent undertaking, announced as part of its continuing strategy to evaluate its global research and development function, it would accelerate its current strategies to improve innovation and overall productivity by prioritising areas with the greatest scientific and commercial promise, utilising appropriate risk/return profiles and focusing on areas with the highest potential to deliver value in the near term and over time. To that end, Pfizer Group's research will primarily focus on five high-priority areas that have a mix of small and large molecules—immunology and inflammation, oncology, cardiovascular and metabolic diseases, neuroscience and pain and vaccines. In addition to reducing the number of disease areas the Pfizer Group will focus on, key steps in this process include a realigned research and development footprint. As part of this realignment Pfizer Inc announced the planned exit from the Group's site and facilities in Sandwich, United Kingdom, held by Pfizer Limited.

Subsequently, on 23 June 2011, Pfizer Inc revised exit plans and now expects to retain a presence within the Pharmaceutical Sciences area at the Sandwich site. These decisions are subject to works council and union consultations. As at the date of these accounts consultations with the works council and unions are ongoing and are not expected to be completed until November 2011 at the earliest.

The company estimates that as a result of this decision it will incur employee-termination charges in the range of approximately £100 million to £150 million and other exit and implementation charges in the range of approximately £75 million to £125 million, all of which will result in future cash expenditures. The company expects these charges to be incurred by the end of 2012. The company has also estimated that it will incur total accelerated depreciation and asset restructuring charges in the range of approximately £550 million to £650 million.

On the 28 August 2011 the Pharmaceutical business (selling prescription medicines) of John Wyeth and Brother Limited was acquired by Pfizer Limited for £131.4 million subject to finalisation adjustments to be completed by 30 November 2011. The purchase includes all intellectual property rights and stocks of the Pharmaceutical business.