**Annual Report and Financial Statements** 

For the year ended 31 December 2009

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# **REPORT AND FINANCIAL STATEMENTS 2009**

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## OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

WA Wells

(resigned 27 February 2009)

M E Turner

D H Rowan

(resigned 29 October 2009)

M Hermansen

(appointed 26 March 2009)

G T Wanta

(appointed 1 November 2009)

#### **SECRETARY**

M Clark

#### REGISTERED OFFICE

Units 10 & 11 Navigation Park Road One Winsford Industrial Estate Winsford Cheshire CW7 3RL

#### **BANKERS**

ABN Amro Bank NV

JP Morgan Chase & Co

### **SOLICITORS**

Pannone LLP

Shoosmiths

#### **AUDITORS**

Deloitte LLP Chartered Accountants & Statutory Auditors Manchester United Kingdom

## **DIRECTORS' REPORT**

The directors present their annual report on the affairs of the company, together with the financial statements and auditors' report, for the year ended 31 December 2009

The directors' report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption

#### PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the company is the manufacture and sale of disposable paper products for the food industry

The directors are satisfied with the results for the year and the prospects for the coming year

#### RESULTS AND DIVIDENDS

The audited financial statements for the year ended 31 December 2009 are set out on pages 5 to 13 The profit on ordinary activities after taxation of £225,710 (2008 - £547,340) has been transferred to reserves (2008 - same)

The directors do not recommend payment of a dividend (2008 - £nil)

#### GOING CONCERN

After making enquiries and based on the assumptions outlined in note 1 to the financial statements, the directors have concluded that the company has adequate resources to continue in operational existence for the foreseeable future For this reason, they continue to adopt the going concern basis in preparing the financial statements

#### DIRECTORS AND THEIR INTERESTS

The directors of the company who served during the year and thereafter are shown on page 1

#### **AUDITORS**

In the case of each of the persons who are directors of the company at the date when this report is approved

- so far as each of the directors is aware, there is no relevant audit information of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Deloitte LLP have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on behalf of the Board

M Clark

Secretary

23,2 September 2010

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#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgments and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INTERNATIONAL PAPER FOODSERVICE (EUROPE) LIMITED

We have audited the financial statements of International Paper Foodservice (Europe) Limited for the year ended 31 December 2009 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 15 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting-records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of-directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies exemption in preparing the directors' report

Anthony Farnworth BA ACA (Senior Statutory Auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditors Manchester, United Kingdom September 2010

## PROFIT AND LOSS ACCOUNT Year ended 31 December 2009

	Note	2009 £	2008 £
TURNOVER	2	6,480,669	6,407,240
Cost of sales		(5,643,333)	(5,373,526)
GROSS PROFIT		837,336	1,033,714
Other operating expenses		(685,008)	(623,189)
OPERATING PROFIT	3	152,328	410,525
Interest receivable and similar income	4	36,473	97,629
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		188,801	508,154
Tax on profit on ordinary activities	5	36,909	39,186
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			
RETAINED FOR THE FINANCIAL YEAR	12,13	225,710	547,340

All activity has arisen from continuing operations The company has no recognised gains or losses in either year other than the profit for that year. Accordingly a separate statement of total recognised gains and losses has not been presented

## BALANCE SHEET As at 31 December 2009

	Note	2009 £	2008 £
FIXED ASSETS Tangible fixed assets	6	1,090,578	940,065
CURRENT ASSETS	_		
Stocks	7	1,196,676	1,172,153
Debtors	8	3,163,700	3,052,603
Cash at bank and in hand		17,732	57,353
		4,378,108	4,282,109
CREDITORS: amounts falling due within one year	9	(775,412)	(754,610)
NET CURRENT ASSETS		3,602,696	3,527,499
TOTAL ASSETS LESS CURRENT LIABILITIES		4,693,274	4,467,564
NET ASSETS		4,693,274	4,467,564
CAPITAL AND RESERVES		<del></del>	
Called-up share capital	11	852,550	852,550
Profit and loss account	12	3,840,724	3,615,014
SHAREHOLDER'S FUNDS	13	4,693,274	4,467,564

The financial statements been prepared in accordance with the provisions applicable to companies entitled to the small companies regime

The financial statements of International Paper Foodservice (Europe) Limited, registered number 497043, were approved by the Board of Directors and authorised for issue on **23** September 2010

Signed on behalf of the Board of Directors

M Clark

Secretary

M TURNER

DIRECTOR

## NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2009

#### 1. ACCOUNTING POLICIES

A summary of the principal accounting policies, all of which have been applied consistently throughout the current and preceding year, is set out below

#### BASIS OF ACCOUNTING

The financial statements are prepared under the historical cost convention and in accordance with applicable law and United Kingdom accounting standards

#### **GOING CONCERN**

The directors believe the company is well placed and has considerable cash resource to manage its business risks successfully despite the current uncertain economic outlook. After making enquiries and after having reviewed the company's forecasts and projections, taking into account reasonably possible changes in trading performance, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at cost net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, in equal annual instalments, over the estimated useful life of the assets. Specific depreciation rates are as follows

Plant and machinery - 5-13

5-12 years straight line

Fixtures and fittings -

3-10 years straight line

Payments on account and assets in course of construction are not depreciated

#### **STOCKS**

Stocks are stated at the lower of cost and net realisable value

Cost incurred in bringing each product to its present location and condition is based on

Raw materials

Purchase cost on a FIFO basis, including transport

Work-in-progress

Cost of direct materials and labour, plus a reasonable proportion and of manufacturing overheads based on normal levels of activity

Finished goods

Net realisable value is based on estimated normal selling price, less further costs expected to be incurred to completion and disposal Provision is made for obsolete, slow-moving or defective items where appropriate

#### **TAXATION**

UK corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Where tax\_losses are utilised when surrendered from fellow group undertakings no payment is made to that company

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements.

Deferred tax assets are recognised to the extent that it is regarded, as more likely than not that they will be recovered Deferred tax assets and liabilities are not discounted

## NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2009

#### 1. ACCOUNTING POLICIES (CONTINUED)

#### FOREIGN CURRENCY

Transactions of the company in foreign currencies are translated at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities of the company at the year end denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Differences arising from movements in rates of exchange are taken to the profit and loss account.

#### **TURNOVER**

Turnover comprises the value of sales (excluding VAT and similar taxes and trade discounts) of goods and services provided in the normal course of business. Revenue is recognised when, in the opinion of the directors, the company has fulfilled its obligations under the terms of sale and title of the goods has been transferred to the buyer.

#### **OPERATING LEASES**

Rentals under operating leases are charged on a straight-line basis over the lease term

#### CASH FLOW STATEMENT

As permitted by Financial Reporting Standard No 1 (Revised 1996), the company has not produced a cash flow statement because its ultimate parent company, International Paper Company Limited has prepared consolidated financial statements which include the financial statements of the company for the year

#### PENSION COSTS

Amounts paid by the company into a defined contribution pension scheme are charged to the profit and loss account in the period in which the contributions fall due for payment

#### 2. TURNOVER

	2009	2008
	£	£
Geographical analysis of turnover by destination		
United Kingdom	3,875,934	4,399,042
Rest of Europe	2,604,735	2,008,198
	6,480,669	6,407,240

All turnover originated in the UK

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2009

## 3. OPERATING PROFIT

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Operating	profit 1	s stated	after	charging
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	2009 £	2008 £
Depreciation and other amounts written off		
- tangible fixed assets	129,053	141,022
Operating lease rentals		
- property	234,395	209,042
- equipment Foreign exchange loss	16,076 14,180	14,947 46,054
Auditors' remuneration	11,100	10,031
- audıt	9,200	7,608
STAFF COSTS		
The average monthly number of employees (including executive directors) was		
	2009	2008
	Number	Number
Production	11	11
Administration	7	8
	18	19
Their aggregate remuneration comprised		
	2009	2008
	£	£
Wages and salaries	559,643	540,720
Social security costs	40,488	33,562
Employers pension contributions and other staff costs	39,950	33,086
	640,081	607,368
	2009	2008
	£	£
Directors remuneration	117,223	101,495
INTEREST RECEIVABLE AND SIMILAR INCOME		
EVIEREST RECEIVABLE AND SIMILAR INCOME	****	****
	2009 £	2008 £
Intercompany interest	36,473	97,629
moreompany interest	=====	

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2009

## 5. TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax credit compr	The t	ax cr	edit co	omorises
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The tax electrostiplises	2009 £	2008 £
Total current tax		-
Deferred tax Origination and reversal of timing differences	36,909	39,186
Total deferred tax credit	36,909	39,186
Total tax credit on profit on ordinary activities  The difference between the total current tax shown above and the amount calculated the control of the con	36,909 d by applying t	39,186 ————————————————————————————————————
rate of UK corporation tax to the profit before tax is as follows		
rate of UK corporation tax to the profit before tax is as follows	2009 £	2008 £
Profit on ordinary activities before tax		2008
Profit on ordinary activities before tax  Tax on group profit on ordinary activities at standard UK corporation tax rate of 28% (2008 – 28.5%)	£	2008 £
Profit on ordinary activities before tax  Tax on group profit on ordinary activities at standard UK	188,801	2008 £ 508,154
Profit on ordinary activities before tax  Tax on group profit on ordinary activities at standard UK corporation tax rate of 28% (2008 – 28.5%)  Effects of	188,801 52,864	2008 £ 508,154 144,824

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2009

## 6. TANGIBLE FIXED ASSETS

		Payments on account and assets in course of construction	Plant and machinery £	Fixtures and fittings	Total £
	Cost				
	At 1 January 2009	_	1,469,603	24,874	1,494,477
	Additions	278,173	- (a.c. 10.5)	-	278,173
	Disposals	-	(26,427)	2.546	(26,427)
	Transfers		(2,546)	2,546	
	At 31 December 2009	278,173	1,440,630	27,420	1,746,223
	Depreciation				
	At 1 January 2009	-	551,203	3,209	554,412
	Disposals	-	(27,820)	-	(27,820)
	Charge for the year		129,053		129,053
	At 31 December 2009		652,436	3,209	655,645
	Net book value				
	At 31 December 2009	278,173	788,194	24,211	1,090,578
	At 31 December 2008	-	918,400	21,665	940,065
- <del>7.</del>	STOCKS				
				2009 £	2008 £
	Raw materials and consumables			753,199	693,549
	Work-in-progress and finished goods			443,477	478,604
				1,196,676	1,172,153
	The replacement cost of stock is not materially	different to its balance	e sheet value	<del></del>	
8.	DEBTORS				
				2009 £	2008 £
	Trade debtors Amounts owed by group undertakings Other debtors (see note 10) Prepayments and accrued income			742,334 2,327,756 51,840 41,770	827,163 2,177,018 14,931 33,491
				3,163,700	3 052,603

Amounts owed by group undertakings includes £527,756 of cash held on behalf of the company which is repayable on demand, reflecting that it is part of a group cash pooling arrangement (2008 £577,018)

All amounts are due within one year

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2009

9	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2009 £	2008 £
	Trade creditors Amounts owed to group undertakings Other taxes and social security Accruals and deferred income	72,417 386,043 52,653 264,299	37,794 424,839 55,635 236,342
		775,412	754,610
10.	DEFERRED TAXATION ASSET		Deferred taxation £
	At 1 January 2009 Credit to profit and loss account		14,931 36,909
	At 31 December 2009		51,840
	Deferred taxation provided is as follows		
		Provided 2009 £	Provided 2008 £
	Depreciation in excess of capital allowances	51,840	14,931
	There is no unprovided deferred taxation in either year	<del></del>	
11	CALLED-UP SHARE CAPITAL		
		2009 £	2008 £
	Allotted, called-up and fully-paid 852,550 (2008 – 852,550) ordinary shares at £1 each	852,550	852,550
12	PROFIT AND LOSS ACCOUNT		
			£
	At 1 January 2009 Retained profit for the year		3,615,014 225,710
	At 31 December 2009		3,840,724

## NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2009

#### 13. RECONCILIATION OF MOVEMENTS IN SHAREHOLDER'S FUNDS

	2009 £	2008 £
Profit for the financial year Opening shareholder's funds	225,710 4,467,564	547,340 3,920,224
Closing shareholder's funds	4,693,274	4,467,564

#### 14. GUARANTEES AND OTHER FINANCIAL COMMITMENTS

#### a) Capital commitments

At the end of the year, capital commitments were £nil (2008 - £nil)

#### b) Lease commitments

The company has the following annual commitments in respect of operating leases

	Plant and machinery		Land and buildings	
	2009	2008	2009	2008
	£	£	£	£
Within one year	-	-	-	-
Between two and five years	12,146	-	-	_
After five years	<u> </u>		235,585	235,585
	12,146		235,585	235,585

#### 15. ULTIMATE CONTROLLING PARTY

The directors regard International Paper Company, a company-incorporated in the state of New York, USA as the ultimate parent company and ultimate controlling party. The immediate parent company is International Paper Group (UK) Limited whose registered office is at Units 10&11 Navigation Park, Winsford Industrial Estate, Winsford, Cheshire, CW7 3RL.

The largest group of which International Paper Foodservice Europe Limited is a member and for which group financial statements are drawn up is that headed by International Paper Company, whose principal place of business is at 6400 Poplar Avenue, Memphis, Tennessee 38197, USA The smallest such group is headed by International Paper Group (UK) Limited

As a wholly owned subsidiary of International Paper Company the company has taken the exemption given in Financial Reporting Standard No 8 "Related party disclosures" not to disclose related party transactions with other group companies