**Annual Report and Financial Statements** 

For the year ended 31 December 2010

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# REPORT AND FINANCIAL STATEMENTS 2010

CONTENTS	Page
Officers and professional advisers	1
Directors' report	2
Directors' responsibilities statement	3
Independent auditor's report	4
Profit and loss account	5
Balance sheet	6
Notes to the financial statements	7

# OFFICERS AND PROFESSIONAL ADVISERS

## **DIRECTORS**

M E Turner M Hermansen

G T Wanta

## **SECRETARY**

M Clark

## REGISTERED OFFICE

Units 10 & 11 Navigation Park Road One Winsford Industrial Estate Winsford Cheshire CW7 3RL

## **BANKERS**

ABN Amro Bank NV

J P Morgan Chase & Co

## **SOLICITORS**

Pannone LLP

Shoosmiths

# **AUDITOR**

Deloitte LLP Chartered Accountants & Statutory Auditor Manchester United Kingdom

#### **DIRECTORS' REPORT**

The directors present their annual report on the affairs of the company, together with the financial statements and auditor's report, for the year ended 31 December 2010

The directors' report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption

#### PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the company is the manufacture and sale of disposable paper products for the food industry The directors are satisfied with the results for the year and the prospects for the coming year

#### RESULTS AND DIVIDENDS

The audited financial statements for the year ended 31 December 2010 are set out on pages 5 to 13 The profit on ordinary activities after taxation of £377,335 (2009 - £225,710) has been transferred to reserves (2009 - same)

The directors do not recommend payment of a dividend (2009 - £nil)

Manan Clark

#### GOING CONCERN

After making enquiries and based on the assumptions outlined in note 1 to the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future For this reason, they have continued to adopt the going concern basis in preparing the financial statements

#### DIRECTORS AND THEIR INTERESTS

The directors of the company who served during the year and thereafter are shown on page 1

#### **AUDITOR**

Each of the persons who is a director of the company at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Deloitte LLP have expressed their willingness to continue in office as auditor and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on behalf of the Board

M Clark

Secretary 27/09/2011

#### DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF INTERNATIONAL PAPER FOODSERVICE (EUROPE) LIMITED

We have audited the financial statements of International Paper Foodservice (Europe) Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 15 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
   and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the prectors were not entitled to take advantage of the small companies exemption in preparing the directors' report

Anthony Farnworth BA ACA (Senior Statutory Auditor)

for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

Manchester, United Kingdom

28 Sept

2011

# PROFIT AND LOSS ACCOUNT Year ended 31 December 2010

	Note	2010 £	2009 £
TURNOVER Cost of sales	2	7,049,415 (5,929,162)	6,480,669 (5,643,333)
GROSS PROFIT Other operating expenses		1,120,253 (804,787)	837,336 (685,008)
OPERATING PROFIT	3	315,466	152,328
Interest receivable and similar income  PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	40,952 ———— 356,418	36,473 ————————————————————————————————————
Tax on profit on ordinary activities	5	20,917	36,909
PROFIT RETAINED FOR THE FINANCIAL YEAR	12,13	377,335	225,710

All activity has arisen from continuing operations of the company has no recognised gains or losses in either year other than the profit for that year as shown above losses has not been presented.

The company has no recognised gains or losses in either year other than the profit for that year as shown above losses has not been presented.

# BALANCE SHEET As at 31 December 2010

	Note	2010 £	2009 £
FIXED ASSETS			
Tangible fixed assets	6	1,023,659	1,090,578
CURRENT ASSETS			
Stocks	7	1,242,737	1,196,676
Debtors	8	3,516,806	3,163,700
Cash at bank and in hand	_	63,422	17,732
		4,822,965	4,378,108
CREDITORS: amounts falling due within one year	9	(776,015)	(775,412)
NET CURRENT ASSETS		4,046,950	3,602,696
TOTAL ASSETS LESS CURRENT LIABILITIES			
BEING NET ASSETS		5,070,609	4,693,274
CAPITAL AND RESERVES		<del></del>	<del></del>
Called-up share capital	11	852,550	852,550
Profit and loss account	12	4,218,059	3,840,724
SHAREHOLDER'S FUNDS	13	5,070,609	4,693,274

The financial statements been prepared in accordance with the provisions applicable to companies entitled to the small companies regime

The financial statements of International Paper Foodservice (Europe) Limited, registered number 497043, were approved by the Board of Directors and authorised for issue on Q7/Q9/Q011.

Signed on behalf of the Board of Directors

M E Turner

Director

# NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2010

#### 1. ACCOUNTING POLICIES

A summary of the principal accounting policies, all of which have been applied consistently throughout the current and preceding year, is set out below

#### BASIS OF ACCOUNTING

The financial statements are prepared under the historical cost convention and in accordance with applicable law and United Kingdom accounting standards

#### GOING CONCERN

The directors believe the company is well placed and has considerable cash resource to manage its business risks successfully despite the current uncertain economic outlook. The company participates in the group's centralised treasury arrangements and so shares banking arrangements with its parent and fellow subsidiaries. The directors have therefore assessed the ability of the group companies to continue with the group banking arrangements. After making enquiries and after having reviewed the company's forecasts and projections, taking into account reasonably possible changes in trading performance, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at cost net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, in equal annual instalments, over the estimated useful life of the assets. Specific depreciation rates are as follows

Plant and machinery - 5-12 years straight line

Fixtures and fittings - 3-10 years straight line

Payments on account and assets in course of construction are not depreciated

#### **STOCKS**

Stocks are stated at the lower of cost and net realisable value

Cost incurred in bringing each product to its present location and condition is based on

Raw materials - Purchase cost on a FIFO basis, including transport

Work-in-progress - Cost of direct materials and labour, plus a reasonable proportion of manufacturing

overheads based on normal levels of activity

Finished goods - Net realisable value is based on estimated normal selling price, less further costs expected to be incurred to completion and disposal Provision is made for obsolete, slow-moving or defective items where appropriate

## **TAXATION**

UK corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Where tax losses are utilised when surrendered from fellow group undertakings no payment is made to that company

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements.

Deferred tax assets are recognised to the extent that it is regarded, as more likely than not that they will be recovered Deferred tax assets and liabilities are not discounted

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2010

## 1. ACCOUNTING POLICIES (CONTINUED)

#### FOREIGN CURRENCY

Transactions of the company in foreign currencies are translated at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities of the company at the year end denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Differences arising from movements in rates of exchange are taken to the profit and loss account.

#### TURNOVER

Turnover comprises the value of sales (excluding VAT and similar taxes and trade discounts) of goods and services provided in the normal course of business. Revenue is recognised when, in the opinion of the directors, the company has fulfilled its obligations under the terms of sale and title of the goods has been transferred to the buyer.

## **OPERATING LEASES**

Rentals under operating leases are charged on a straight-line basis over the lease term

## **CASH FLOW STATEMENT**

As permitted by Financial Reporting Standard No 1 (Revised 1996), the company has not produced a cash flow statement because its ultimate parent company, International Paper Company Limited has prepared consolidated financial statements which include the financial statements of the company for the year

#### PENSION COSTS

Amounts paid by the company into a defined contribution pension scheme are charged to the profit and loss account in the period in which the contributions fall due for payment

#### 2 TURNOVER

	2010 £	2009 €
Geographical analysis of turnover by destination	•	~
United Kingdom	3,745,010	3,875,934
Rest of Europe	3,304,405	2,604,735
	7,049,415	6,480,669
	7,049,415	

All turnover originated in the UK

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2010

# 3. OPERATING PROFIT

Operating profit is stated after charging		
	2010	2009
	£	£
Depreciation and other amounts written off		
- tangible fixed assets	134,728	129,053
Operating lease rentals	,	,
- property	235,585	234,395
- equipment	21,373	16,076
Foreign exchange loss	20,043	14,180
Auditor's remuneration	0.000	0.000
- audit of the company's annual financial statements	9,200	9,200
There were no non-audit fees payable to the auditor (2009 same)		
STAFF COSTS		
The average monthly number of employees (including executive directors) was		
	2010	2009
	Number	Number
	· · · · · · · · · · · · · · · · · · ·	
Production	14	11
Administration	8	7
	22	18
Their aggregate remuneration comprised		
Their aggregate remuneration comprised		
	2010	2009
	£	£
Wages and salaries	661,902	559,643
Social security costs	42,439	40,488
Employers pension contributions and other staff costs	37,525	39,950
	741,866	640,081
	2010	2009
	£	£
Directors' remuneration	115,423	117,223
	<del></del>	
INTEREST RECEIVABLE AND SIMILAR INCOME		
	2010	2009
	2010 £	2009 £
Intercompany interest	40,952	36,473

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2010

# 5 TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax credit comprises

The tax credit comprises	2010 £	2009 £
Total current tax	-	-
Deferred tax		
Origination and reversal of timing differences	20,917	36,909
Total deferred tax credit	20,917	36,909
Total tax credit on profit on ordinary activities	20,917	36,909
The difference between the total current tax shown above and the amount calculate rate of UK corporation tax to the profit before tax is as follows	d by applying th	ne standard
	2010 £	2009 £
Profit on ordinary activities before tax	356,418	188,801
Tax on group profit on ordinary activities at standard UK corporation tax rate of 28% (2009 - 28%)	99,797	52,864
Effects of	1,418	1,000
Permanent differences Depreciation in excess of capital allowances	20,917	36,909
Group relief received for nil consideration	(122,132)	(90,773)
Current tax charge for the year	-	-

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2010

## 6 TANGIBLE FIXED ASSETS

	Cont	Payments on account and assets in course of construction	Plant and machinery £	Fixtures and fittings	Total £
	Cost At 1 January 2010	278,173	1,440,630	27,420	1,746,223
	Additions	270,173	63,910	3,899	67,809
	Transfers	(278,173)	278,173	-	-
	At 31 December 2010	<u> </u>	1,782,713	31,319	1,814,032
	Depreciation				
	At I January 2010	-	652,436	3,209	655,645
	Charge for the year	<u>-</u>	134,371	357	134,728
	At 31 December 2010	-	786,807	3,566	790,373
	Net book value				
	At 31 December 2010	-	995,906	27,753	1,023,659
	At 31 December 2009	278,173	788,194	24,211	1,090,578
7.	STOCKS				
				2010	2009
				£	£
	Raw materials and consumables			850,093	753,199
	Work-in-progress and finished goods			392,644	443,477
				1,242,737	1,196,676
	The replacement cost of stock is not materially	different to its balance	e sheet value		
8.	DEBTORS				
				2010 £	2009 £
	Trade debtors			787,768	742,334
	Amounts owed by group undertakings			2,616,488	2,327,756
	Other debtors (see note 10)			72,757	51,840
	Prepayments and accrued income			39,793	41 770
				3,516,806	3,163,700

Amounts owed by group undertakings includes £516,488 of cash held on behalf of the company which is repayable on demand, reflecting that it is part of a group cash pooling arrangement (2009 - £527,756)

All amounts are due within one year

# NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2010

9.	CREDITORS. AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010 £	2009 £
	Trade creditors	117.248	72.417
	Amounts owed to group undertakings	269,818	386,043
	Other taxes and social security	44,290	52,653
	Accruals and deferred income	344,659	264,299

		~	-
	Trade creditors	117,248	72,417
		269,818	386,043
	Amounts owed to group undertakings		
	Other taxes and social security	44,290	52,653
	Accruals and deferred income	344,659	264,299
		776,015	775,412
10	DEFERRED TAXATION ASSET		
			Deferred
			taxation
			£
	At 1 January 2010		51,840
	Credit to profit and loss account		20,917
	,		
	At 31 December 2010		72,757
	Deferred taxation provided is as follows		
		Provided	Provided
		2010	2009
		£	£
	Depreciation in excess of capital allowances	72,757	51,840
	Depresentation in crosses of capital anotherior		<del></del>
	There is no unprovided deferred taxation in either year		
11	CALLED-UP SHARE CAPITAL		
		2010	2009
		£	£
	Allotted, called-up and fully-paid		
	852,550 ordinary shares at £1 each	852,550	852,550
12.	PROFIT AND LOSS ACCOUNT		
			£
	At 1 January 2010		3,840,724
	Retained profit for the year		377,335
	At 31 December 2010		4,218,059

## NOTES TO THE FINANCIAL STATEMENTS (continued) Year ended 31 December 2010

#### 13 RECONCILIATION OF MOVEMENTS IN SHAREHOLDER'S FUNDS

	2010 £	2009 £
Profit for the financial year Opening shareholder's funds	377,335 4,693,274	225,710 4,467,564
Closing shareholder's funds	5,070,609	4,693,274

#### 14. GUARANTEES AND OTHER FINANCIAL COMMITMENTS

#### a) Capital commitments

At the end of the year, capital commitments were £nil (2009 - £nil)

#### b) Lease commitments

The company has the following annual commitments in respect of operating leases

	Plant and machinery		Land and buildings	
	2010	2009	2010	2009
	£	£	£	£
Within one year	-	-	-	-
Between two and five years	12,146	12,146	-	-
After five years		-	235,585	235,585
	12,146	12,146	235,585	235,585

#### 15 ULTIMATE CONTROLLING PARTY

The directors regard International Paper Company, a company incorporated in the state of New York, USA as the ultimate parent company and ultimate controlling party. The immediate parent company is International Paper Group (UK) Limited whose registered office is at Units 10&11 Navigation Park, Winsford Industrial Estate, Winsford, Cheshire, CW7 3RL

The largest group of which International Paper Foodservice Europe Limited is a member and for which group financial statements are drawn up is that headed by International Paper Company, whose principal place of business is at 6400 Poplar Avenue, Memphis, Tennessee 38197, USA The smallest such group is headed by International Paper Group (UK) Limited

As a wholly owned subsidiary of International Paper Company the company has taken the exemption given in Financial Reporting Standard No 8 "Related party disclosures" for wholly owned subsidiaries not to disclose related party transactions with other group companies