

Registered number: 00490726

## **HORTONS' ESTATE LIMITED**

Annual Report and Consolidated Financial Statements

30 September 2018



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## Strategic report

### Objectives

Hortons' Estate Limited and subsidiaries ("the Group") long term objectives are:

- to increase recurring returns in order to support a progressive dividend policy;
- to create a property development business earning trading profits; and
- to increase net asset value, in line, or better than, similar companies.

In pursuing these objectives the Group intends to maintain sound financial management and avoid excessive risks.

### Key business strategies

In pursuit of its objectives the Group has devised a number of key business strategies, which have been successfully implemented over recent years.

We aim to secure increased rental income and capital value from our existing portfolio by active management. This involves the refurbishment and redevelopment of properties to meet the changing needs of the market, working with our existing tenants to secure rental income in the long term and a proactive approach to the letting of vacant space.

We constantly review our portfolio and seek to dispose of properties that we feel do not have prospects for long term growth or there are no strategic reasons for their retention. At the same time we seek to acquire properties and land that offer the opportunity for long term growth or trading profits through active management, refurbishment and redevelopment.

We aim to have sufficient finance for our activities with access to additional funds to enable opportunities to be secured as they arise.

Delivery of strategic objectives are constantly reviewed by the Board in the light of the Group's performance and changing market conditions to ensure it remains appropriate to achieve the Group's objectives.

### Risks and uncertainties

The key risk areas of the Group are:

#### *Investment portfolio*

- tenant default;
- change in demand for space;
- market pricing affecting value.

#### *Financial*

- reduced availability of debt finance;
- increased cost of debt finance;
- counterparty credit risk.

The Group seeks to manage as far as possible the key risks that it faces.

The Group's property portfolio is diversified by area and property type in order to spread risk. However, a significant proportion of the portfolio is located in Birmingham city centre.

A significant proportion of borrowing costs are fixed by the use of hedging instruments such as swaps and caps. The Group deals with a variety of different banks to mitigate liquidity risk and a loss of appetite for property finance. The Group operates within its available borrowing facilities and covenants and forecasts indicate it will continue to do so.

## Strategic report *(continued)*

Joint ventures are undertaken with partners who have complementary skills to both add expertise and spread financial risk.

The Group's credit risk is primarily attributable to the failure of its tenants to pay their rent. The financial assessment of tenants is part of the daily routine of the Group. The amounts presented in the balance sheet are net of allowances for doubtful receivables.

Having considered the above risks and uncertainties, the Directors have a reasonable expectation that the Group has adequate resources to continue operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### Key performance indicators

The Group uses a number of financial measures to monitor progress against strategic and corporate objectives. These are summarised below:

	2018 £000	2017 £000
Revaluation surplus	5,023	8,991
Recurring rental income including joint ventures	16,253	15,688
Interest and hedging costs payable	2,932	2,671
Development income including joint ventures	2,823	3,934
Vacancy rate	5%	4%

In addition to financial measures, the Board also monitors the Group's operations with the objective of ensuring that health and safety is at the core of all working practices. In measuring the success of this, the Board reviews the level of reported incidents and monitors the training being undertaken by all relevant employees.

During the year, the Group has performed well and as far as the Board is aware this is likely to be the case in the forthcoming year.

### Future prospects

The Board is confident that the Group's strategy will continue to deliver results that meet our shareholders' expectations in the years to come.

Approved by the Board of Directors on 4 December 2018 and signed on its behalf by:



**A C Green**  
Director

## Directors' report

The Directors present their annual report and the audited consolidated financial statements for Hortons' Estate Limited and subsidiaries for the year ended 30 September 2018.

### Principal activities and business review

The Group's main activities are commercial property investment and development in the United Kingdom. The result for the year was in line with the Directors' expectations.

The value of the investment property portfolio increased by £2,039,000 (2017: £12,958,000 increase) during the year. The net increase in value is a result of the increase in values from the year end revaluation exercise being offset, in part, by net disposals in the year. The increase in the value from the revaluation exercise was the result of the ongoing improvement in the investment market towards the industrial sector and city centre Birmingham, and the continued proactive management of the portfolio.

Borrowings net of cash are similar to prior year, this is due to the Group recycling surplus profits and proceeds from disposals into development projects and the refurbishment of investment properties. The Group has sufficient cash and non-utilised funds to ensure that future investment will allow borrowings to remain within the Directors' target range.

Recurring rental income has grown due to the letting of previously refurbished properties and a full year of income from successfully completed developments. This was offset in part by lost income from properties that were sold in both the current and prior year.

An increase in net rental income was the main reason for the improvement in gross profits.

During the year development activities continued as the Group continued to promote and bring forward existing sites for development, as well as adding to its land bank.

Overall profits for the year have been boosted by strong performances by the Group's joint ventures.

### Results and dividends

The Directors are pleased to report profits after tax of £15,409,000 (2017: £17,847,000), with profits after tax attributable to the owners of the parent company being £15,411,000 (2017: £17,847,000).

The Group results for the year are set out in the consolidated profit and loss account on page 8.

A final dividend in respect of 2017, of 152p per share, was paid on 26 January 2018. An interim dividend for 2018, of 76p per share, was paid on 26 July 2018.

### Market value of investment property

In the current year valuations were performed by the Group's Directors. The Directors are of the opinion that, as at 30 September 2018, the investment properties had increased in value during the year by £5,023,000 (2017: £8,991,000).

## Directors' report *(continued)*

### Directors

The Directors who served during the year were:

P M Horton	Chairman
A C Green	Chief Executive
D A Freeman	
S J Gulliford	
H E T Horton	
P J G Lee	
R J C Norgrove	

### Directors' remuneration

It is the Company's policy to provide a competitive remuneration package to executives to attract, retain and motivate them and ensure that the Company is managed successfully in the interests of the shareholders.

Executives participate in a performance linked annual bonus scheme. The level of bonuses are determined by the Remuneration Committee taking into account the level of profit, asset growth and other personal targets.

Full details of Directors' remuneration are available to shareholders on written application to the Company Secretary.

### Political and charitable donations

During the year, the Company made the following donations:

	2018 £	2017 £
For political purposes	-	-
For charitable purposes (UK only)	6,000	56,000
	<u>6,000</u>	<u>56,000</u>

### Directors' indemnities

The Company has made qualifying third party indemnity provisions for the benefit of its Directors which were made during the year and remain in force at the date of this report.

### Disclosure of information to auditor

The Directors who held office at the date of approval of this Directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Group's auditor is unaware; and each Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Group's auditor is aware of that information.

### Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be re-appointed and KPMG LLP will therefore continue in office.

Approved by the Board of Directors on 4 December 2018 and signed on its behalf by:



**A C Green**  
Director

## **Statement of Directors' responsibilities in respect of the annual report and the financial statements**

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the Group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent company and of their profit or loss for that period. In preparing each of the Group and parent company financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.



## **Independent auditor's report to the members of Hortons' Estate Limited**

### **Opinion**

We have audited the financial statements of Hortons' Estate Limited ("the company") for the year ended 30 September 2018 which comprise the Consolidated profit and loss account and other comprehensive income, Consolidated balance sheet, Company balance sheet, Consolidated statement of changes in equity, Company statement of changes in equity, Consolidated cash flow statement and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30 September 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **Going concern**

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

### **Strategic report and directors' report**

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### **Matters on which we are required to report by exception**

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

### **Directors' responsibilities**

As explained more fully in their statement set out on page 5, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.





## **Independent auditor's report to the members of Hortons' Estate Limited (continued)**

### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

A handwritten signature in black ink, appearing to read 'M. Froom'.

**Michael Froom** (*Senior Statutory Auditor*)  
*for and on behalf of KPMG LLP, Statutory Auditor*  
*Chartered Accountants*  
One Snowhill  
Snow Hill Queensway  
Birmingham  
B4 6GH  
United Kingdom

4 December 2018

**Consolidated profit and loss account and other comprehensive income**  
*for the year ended 30 September 2018*

	<i>Note</i>	<b>2018</b> <b>£000</b>	2017 £000
<b>Turnover</b>			
Group and share of joint ventures		19,076	19,622
Less share of joint ventures		(3,976)	(5,234)
	2	<u>15,100</u>	<u>14,388</u>
Cost of sales		(1,224)	(2,263)
<b>Gross profit</b>		<u>13,876</u>	<u>12,125</u>
Administrative expenses		(2,725)	(2,366)
Other operating income	3	5,057	9,407
<b>Group operating profit</b>		<u>16,208</u>	<u>19,166</u>
Group's share of profit in joint ventures		3,836	2,211
<b>Operating profit including share of joint ventures</b>		<u>20,044</u>	<u>21,377</u>
Other interest receivable and similar income	7	175	230
Interest payable and similar expenses	8	(2,137)	(1,993)
<b>Profit before taxation</b>		<u>18,082</u>	<u>19,614</u>
Tax on profit	9	(2,673)	(1,767)
<b>Profit after taxation</b>		<u>15,409</u>	<u>17,847</u>
<b>Profit after tax attributable to:</b>			
Non controlling interest		(2)	-
Owners of parent company		15,411	17,847
		<u>15,409</u>	<u>17,847</u>
<b>Other comprehensive income</b>			
Remeasurement of the net defined benefit liability	22	(39)	2,254
Tax on other comprehensive income	9	7	(383)
<b>Other comprehensive income for the year, net of tax</b>		<u>(32)</u>	<u>1,871</u>
<b>Total comprehensive income for the year</b>		<u>15,377</u>	<u>19,718</u>
<b>Total comprehensive income attributable to:</b>			
Non controlling interest		(2)	-
Owners of parent company		15,379	19,718
		<u>15,377</u>	<u>19,718</u>

**Consolidated balance sheet**  
*at 30 September 2018*

	<i>Note</i>	<b>2018</b> <b>£000</b>	<b>2017</b> <b>£000</b>
<b>Fixed assets</b>			
Tangible assets	10	37	49
Investment property	11	217,757	215,718
Investments in Joint Ventures	12	18,535	14,498
		<b>236,329</b>	<b>230,265</b>
<b>Current assets</b>			
Stocks	14	6,644	2,633
Debtors	15	3,161	1,971
Cash and cash equivalents	16	9,966	5,418
		<b>19,771</b>	<b>10,022</b>
<b>Creditors: amounts falling due within one year</b>	17	<b>(10,191)</b>	<b>(9,325)</b>
<b>Net current assets</b>		<b>9,580</b>	<b>697</b>
<b>Total assets less current liabilities</b>		<b>245,909</b>	<b>230,962</b>
<b>Creditors: amounts falling due after more than one year</b>	18	<b>(79,483)</b>	<b>(77,035)</b>
<b>Provisions for liabilities</b>			
Deferred tax liability	21	(3,560)	(2,524)
Pensions and similar obligations	22	-	(110)
		<b>(83,043)</b>	<b>(79,669)</b>
<b>Net assets</b>		<b>162,866</b>	<b>151,293</b>
<b>Capital and reserves</b>			
Called up share capital	23	1,668	1,668
Share premium account		942	942
Revaluation reserve		78,135	71,300
Joint venture reserve		5,415	3,393
Capital redemption reserve		232	232
Rebuilding reserve		12,953	12,953
Profit and loss account		63,523	60,805
<b>Equity attributable to owners of the parent company</b>		<b>162,868</b>	<b>151,293</b>
<b>Non controlling interests</b>		<b>(2)</b>	<b>-</b>
		<b>162,866</b>	<b>151,293</b>

These financial statements were approved by the Board of Directors on 4 December 2018 and were signed on its behalf by:



**A C Green**  
*Director*

Company registered number: 00490726

**Company balance sheet**  
*at 30 September 2018*

	<i>Note</i>	<b>2018</b> <b>£000</b>	<b>2017</b> <b>£000</b>
<b>Fixed assets</b>			
Tangible assets	10	37	49
Investment property	11	176,614	175,972
Investments	13	11,271	10,162
		<b>187,922</b>	<b>186,183</b>
<b>Current assets</b>			
Stocks	14	-	219
Debtors	15	44,564	42,859
Cash and cash equivalents	16	9,524	4,622
		<b>54,088</b>	<b>47,700</b>
<b>Creditors: amounts falling due within one year</b>	17	<b>(13,065)</b>	<b>(13,396)</b>
<b>Net current assets</b>		<b>41,023</b>	<b>34,304</b>
<b>Total assets less current liabilities</b>		<b>228,945</b>	<b>220,487</b>
<b>Creditors: amounts falling due after more than one year</b>	18	<b>(78,283)</b>	<b>(76,035)</b>
<b>Provisions for liabilities</b>			
Deferred tax liability	21	(1,394)	(724)
Pensions and similar obligations	22	-	(110)
		<b>(79,677)</b>	<b>(76,869)</b>
<b>Net assets</b>		<b>149,268</b>	<b>143,618</b>
<b>Capital and reserves</b>			
Called up share capital	23	1,668	1,668
Share premium account		942	942
Revaluation reserve		71,454	66,251
Capital redemption reserve		232	232
Rebuilding reserve		12,953	12,953
Profit and loss account		62,019	61,572
<b>Shareholders' equity</b>		<b>149,268</b>	<b>143,618</b>

These financial statements were approved by the Board of Directors on 4 December 2018 and were signed on its behalf by:



**A C Green**  
*Director*

Company registered number: 00490726

## Consolidated statement of changes in equity

	Called up share capital £000	Share premium account £000	Revaluation reserve £000	Joint venture reserve £000	Capital redemption reserve £000	Rebuilding reserve £000	Profit and loss account £000	Owners of parent company total equity £000	Non controlling interest £000	Total equity £000
<b>Balance at 1 October 2016</b>	<b>1,668</b>	<b>942</b>	<b>64,019</b>	<b>3,165</b>	<b>232</b>	<b>13,360</b>	<b>51,742</b>	<b>135,128</b>	<b>-</b>	<b>135,128</b>
<b>Total comprehensive income for the period</b>										
Profit or loss	-	-	8,991	310	-	-	8,546	17,847	-	17,847
<i>Other comprehensive income</i>										
Remeasurement of the net defined benefit liability	-	-	-	-	-	-	2,254	2,254	-	2,254
Tax on other comprehensive income	-	-	-	-	-	-	(383)	(383)	-	(383)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>8,991</b>	<b>310</b>	<b>-</b>	<b>-</b>	<b>10,417</b>	<b>19,718</b>	<b>-</b>	<b>19,718</b>
<b>Transactions with owners, recorded directly in equity</b>										
Dividends	-	-	-	-	-	-	(3,553)	(3,553)	-	(3,553)
Transfers	-	-	(1,710)	(82)	-	(407)	2,199	-	-	-
<b>Balance at 30 September 2017 and 1 October 2017</b>	<b>1,668</b>	<b>942</b>	<b>71,300</b>	<b>3,393</b>	<b>232</b>	<b>12,953</b>	<b>60,805</b>	<b>151,293</b>	<b>-</b>	<b>151,293</b>
<b>Total comprehensive income for the period</b>										
Profit or loss	-	-	5,023	2,022	-	-	8,366	15,411	(2)	15,409
<i>Other comprehensive income</i>										
Remeasurement of the net defined benefit liability	-	-	-	-	-	-	(39)	(39)	-	(39)
Tax on other comprehensive income	-	-	-	-	-	-	7	7	-	7
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>5,023</b>	<b>2,022</b>	<b>-</b>	<b>-</b>	<b>8,334</b>	<b>15,379</b>	<b>(2)</b>	<b>15,377</b>
<b>Transactions with owners, recorded directly in equity</b>										
Dividends	-	-	-	-	-	-	(3,804)	(3,804)	-	(3,804)
Transfers	-	-	1,812	-	-	-	(1,812)	-	-	-
<b>Balance at 30 September 2018</b>	<b>1,668</b>	<b>942</b>	<b>78,135</b>	<b>5,415</b>	<b>232</b>	<b>12,953</b>	<b>63,523</b>	<b>162,868</b>	<b>(2)</b>	<b>162,866</b>

## Company statement of changes in equity

	Called up share capital £000	Share premium account £000	Revaluation reserve £000	Capital redemption reserve £000	Rebuilding reserve £000	Profit and loss account £000	Total equity £000
<b>Balance at 1 October 2016</b>	<b>1,668</b>	<b>942</b>	<b>59,261</b>	<b>232</b>	<b>13,360</b>	<b>53,810</b>	<b>129,273</b>
<b>Total comprehensive income for the period</b>							
Profit or loss	-	-	8,700	-	-	7,327	16,027
<i>Other comprehensive income</i>							
Remeasurement of the net defined benefit liability	-	-	-	-	-	2,254	2,254
Tax on other comprehensive income	-	-	-	-	-	(383)	(383)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>8,700</b>	<b>-</b>	<b>-</b>	<b>9,198</b>	<b>17,898</b>
<b>Transactions with owners, recorded directly in equity</b>							
Dividends	-	-	-	-	-	(3,553)	(3,553)
Transfers	-	-	(1,710)	-	(407)	2,117	-
<b>Balance at 30 September 2017 and 1 October 2017</b>	<b>1,668</b>	<b>942</b>	<b>66,251</b>	<b>232</b>	<b>12,953</b>	<b>61,572</b>	<b>143,618</b>
<b>Total comprehensive income for the period</b>							
Profit or loss	-	-	3,391	-	-	6,095	9,486
<i>Other comprehensive income</i>							
Remeasurement of the net defined benefit liability	-	-	-	-	-	(39)	(39)
Tax on other comprehensive income	-	-	-	-	-	7	7
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>3,391</b>	<b>-</b>	<b>-</b>	<b>6,063</b>	<b>9,454</b>
<b>Transactions with owners, recorded directly in equity</b>							
Dividends	-	-	-	-	-	(3,804)	(3,804)
Transfers	-	-	1,812	-	-	(1,812)	-
<b>Balance at 30 September 2018</b>	<b>1,668</b>	<b>942</b>	<b>71,454</b>	<b>232</b>	<b>12,953</b>	<b>62,019</b>	<b>149,268</b>

**Consolidated cash flow statement**  
*for year ended 30 September 2018*

	<i>Note</i>	<b>2018</b> <b>£000</b>	2017 £000
<b>Cash flows from operating activities</b>			
Profit for the year		15,409	17,847
Adjustments for:			
Depreciation, amortisation and impairment	10	24	28
Change in value of investment property	11	(5,023)	(8,991)
Income from Group's share of profit in joint ventures	12	(3,836)	(2,211)
Interest receivable and similar income	7	(175)	(230)
Interest payable and similar charges	8	2,137	1,993
Gain on sale of investments and investment properties		(34)	(416)
Taxation	9	2,673	1,767
Joint venture capital conversion		(1,251)	(5,145)
Other non cash movements		930	917
Defined benefit pension contributions	22	(150)	(142)
(Increase)/decrease in trade and other debtors		(922)	3,887
(Increase) in stocks		(3,062)	(1,539)
Increase in trade and other creditors		1,149	1,505
Dividends paid		(3,804)	(3,553)
Interest paid		(2,920)	(2,450)
Tax paid		(1,488)	(1,065)
<b>Net cash from operating activities</b>		<b>(343)</b>	<b>2,202</b>
<b>Cash flows from investing activities</b>			
Proceeds from sale of investment properties		3,735	9,396
Interest received		11	2
Dividends received		-	35
Acquisition of tangible fixed assets		(12)	(59)
Acquisition of and additions to investment property		(2,034)	(7,202)
Receipt of repayable grant		-	1,000
<b>Net cash from investing activities</b>		<b>1,700</b>	<b>3,172</b>
<b>Cash flows from financing activities</b>			
Proceeds from new loan		5,500	15,000
Repayment of borrowings		(2,250)	(15,062)
Loan costs		(59)	(290)
<b>Net cash from financing activities</b>		<b>3,191</b>	<b>(352)</b>
Net increase in cash and cash equivalents		4,548	5,022
Cash and cash equivalents at 1 October		5,418	396
<b>Cash and cash equivalents at 30 September</b>		<b>9,966</b>	<b>5,418</b>

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

Hortons' Estate Limited (the "Company") is a company limited by shares and incorporated and domiciled in the UK and the registered address is Latham House, 4<sup>th</sup> Floor, 33-34 Paradise Street, Birmingham, B1 2AJ.

These Group and parent company financial statements were prepared in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102")* as issued in August 2014. The amendments to FRS 102 issued in July 2016 and effective immediately have been applied. The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

The parent company is included in the consolidated financial statements, and is considered to be a qualifying entity under FRS 102 paragraphs 1.8 to 1.12. The following exemptions available under FRS 102 in respect of certain disclosures for the parent company financial statements have been applied:

- No separate parent company Cash Flow Statement with related notes is included;
- Key Management Personnel compensation has not been included;
- The disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

On publishing the parent company financial statements here together with the Group financial statements the Company is taking advantage of the exemption in Section 408 of the Companies Act 2006 not to present the individual income statement and selected notes that form part of the approved financial statements. The profit for the Company was £9,486,000 (2017: £16,027,000).

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

Judgements made by the Directors, in the application of these accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 29.

#### 1.1 Measurement convention

The financial statements are prepared on the historical cost basis except that derivative financial instruments and investment property are stated at their fair value.



## Notes (continued)

### 1 Accounting policies (continued)

#### 1.2 Going concern

The Group's business activities, together with the factors likely to affect its future development, performance and position, including the Group's financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to credit risk and liquidity risk are set out in the Directors' report and Strategic report.

Based on the above and the Group's forecast, taking account of possible changes in trading performance and possible mitigating actions, the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future and at least 12 months from date of signing. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### 1.3 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings made up to 30 September 2018. A subsidiary is an entity that is controlled by the parent. The results of subsidiary undertakings are included in the consolidated profit and loss account from the date that control commences until the date that control ceases. Control is established when the Company has the power to govern the operating and financial policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that are currently exercisable.

A joint venture is a contractual arrangement undertaking in which the Group exercises joint control over the operating and financial policies of the entity. Where the joint venture is carried out through an entity, it is treated as a jointly controlled entity. The Group's share of the profits less losses of associates and of jointly controlled entities is included in the consolidated profit and loss account and its interest in their net assets is recorded on the balance sheet using the equity method.

Under Section 408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account.

In the parent financial statements, investments in subsidiaries and jointly controlled entities are carried at cost less impairment.

#### 1.4 Classification of financial instruments issued by the Group

In accordance with FRS 102.22, financial instruments issued by the Group are treated as equity only to the extent that they meet the following two conditions:

- (a) they include no contractual obligations upon the Group to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the Group; and
- (b) where the instrument will or may be settled in the entity's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the entity's own equity instruments or is a derivative that will be settled by the entity exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the entity's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares.

## Notes (continued)

### 1 Accounting policies (continued)

#### 1.5 Basic financial instruments

##### *Trade and other debtors / creditors*

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Trade and other creditors are recognised initially at transaction price plus attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors. If the arrangement constitutes a financing transaction, for example if payment is deferred beyond normal business terms, then it is measured at the present value of future payments discounted at a market rate of interest for a similar debt instrument.

##### *Interest-bearing borrowings classified as basic financial instruments*

Interest-bearing borrowings are recognised initially at the present value of future payments discounted at a market rate of interest. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

##### *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and call deposits.

#### 1.6 Other financial instruments

##### *Derivative financial instruments and hedging*

Derivative financial instruments are recognised at fair value. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss.

#### 1.7 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

The Company assesses at each reporting date whether tangible fixed assets are impaired.

Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. The estimated useful lives are as follows:

Equipment and motor vehicles	10%-50%
------------------------------	---------

Depreciation methods, useful lives and residual values are reviewed to see if there is an indication of a significant change since the last annual reporting date in the pattern by which the Company expects to consume an asset's future economic benefits.

#### 1.8 Investment property

Investment properties are properties which are held either to earn rental income or for capital appreciation or for both. Investment properties are recognised initially at cost.

Subsequent to initial recognition

- (a) investment properties whose fair value can be measured reliably without undue cost or effort are held at fair value. Any gains or losses arising from changes in the fair value are recognised in profit or loss in the period that they arise; and
- (b) no depreciation is provided in respect of investment properties applying the fair value model.

## Notes (continued)

### 1 Accounting policies (continued)

#### 1.9 Stocks and work in progress

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell.

#### 1.10 Impairment excluding stocks and investment properties

##### *Financial assets (including trade and other debtors)*

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. For financial instruments measured at cost less impairment, an impairment is calculated as the difference between its carrying amount and the best estimate of the amount that the Company would receive for the asset if it were to be sold at the reporting date. Interest on the impaired asset continues to be recognised through the unwinding of the discount. Impairment losses are recognised in profit or loss. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

##### *Non-financial assets*

The carrying amounts of the entity's non-financial assets, other than investment property and stocks, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash-generating unit (CGU) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss.

An impairment loss is reversed if and only if the reasons for the impairment have ceased to apply.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### 1.11 Employee benefits

##### *Defined contribution plans*

A defined contribution plan is a post-employment benefit plan under which the Company pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an expense in the profit and loss account in the periods during which services are rendered by employees.

##### *Defined benefit plans*

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The entity's net obligation in respect of defined benefit plans is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The fair value of any plan assets is deducted. The entity determines the net interest expense (income) on the net defined benefit liability/(asset) for the period by applying the discount rate as determined at the beginning of the annual period to the net defined benefit liability/(asset) taking account of changes arising as a result of contributions and benefit payments.

## Notes (continued)

### 1 Accounting policies (continued)

#### 1.11 Employee benefits (continued)

##### *Defined benefit plans (continued)*

The discount rate is the yield at the balance sheet date on AA credit rated bonds denominated in the currency of, and having maturity dates approximating to the terms of the entity's obligations. A valuation is performed annually by a qualified actuary using the projected unit credit method. The entity recognises net defined benefit plan assets to the extent that it is able to recover the surplus either through reduced contributions in the future or through refunds from the plan.

Changes in the net defined benefit liability arising from employee service rendered during the period, net interest on net defined benefit liability, and the cost of plan introductions, benefit changes, curtailments and settlements during the period are recognised in profit or loss.

Remeasurement of the net defined benefit liability/(asset) is recognised in other comprehensive income in the period in which it occurs.

#### 1.12 Turnover

##### *Rental income*

Gross rents from investment properties are accounted for in the period in which they accrue. When tenants are offered rent free periods, the cost of this incentive is spread:

- (a) for leases commencing prior to 1 October 2014, over the shorter of the lease term or the period to the next rent review
- (b) for leases commencing on or after 1 October 2014, over the lease term.

##### *Development income*

This represents amounts receivable for work performed, goods sold and services rendered during the year, excluding VAT and trade discounts. In respect of contracts, an appropriate proportion of the anticipated contract profit is recognised in the profit and loss account based on the stage of completion of the work and the expected end of life outcome. Provision is made for anticipated losses.

#### 1.13 Expenses

##### *Operating lease*

Payments (excluding costs for services and insurance) made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payments related to the structured increases are recognised as incurred.

##### *Interest receivable and interest payable*

Interest receivable and interest payable are recognised in profit or loss as they accrue, using the effective interest method.

##### *Dividends*

Dividend income is recognised in the profit and loss account on the date the entity's right to receive payments is established.

## Notes (continued)

### 1 Accounting policies (continued)

#### 1.14 Taxation

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. The following timing differences are not provided for:

- differences between accumulated depreciation and tax allowances for the cost of a fixed asset if and when all conditions for retaining the tax allowances have been met; and
- differences relating to investments in subsidiaries and joint ventures to the extent that it is not probable that they will reverse in the foreseeable future and the reporting entity is able to control the reversal of the timing difference.

Deferred tax is not recognised on permanent differences arising because certain types of income or expense are non-taxable or are disallowable for tax or because certain tax charges or allowances are greater or smaller than the corresponding income or expense.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference, using tax rates enacted or substantively enacted at the balance sheet date. For non-depreciable assets that are measured using the revaluation model, or investment property that is measured at fair value, deferred tax is provided at the rates and allowances applicable to the sale of the asset/property, except when the investment property has a limited useful life and the objective of the entity's business model is to consume substantially all of the value through use. In the latter case the tax rate that is expected to apply to the reversal of the related difference is used. Deferred tax balances are not discounted.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### 1.15 Government grants

Government grants are included within creditors in the balance sheet. Where there are specified future performance conditions on a grant, it is recognised in income only when the performance conditions are met. The grants are credited to profit and loss account over the expected useful lives of the assets to which they relate.

### 2 Turnover

	2018 £000	2017 £000
Rental income	14,247	13,768
Development income	853	620
	<hr/>	<hr/>
Total turnover	<b>15,100</b>	<b>14,388</b>
	<hr/>	<hr/>

The Group's share of the turnover of its joint ventures amounted to £3,976,000 (2017: £5,234,000), which has not been included in the above analysis of Group turnover.

All of the Group's turnover is generated in the United Kingdom.

## Notes (continued)

### 3 Other operating income

	2018 £000	2017 £000
Fair value adjustments for investment property	5,023	8,991
Profit on disposal – investment properties	34	416
	<u>5,057</u>	<u>9,407</u>

### 4 Expenses and auditor's remuneration

*Included in profit/loss are the following:*

	2018 £000	2017 £000
Release of provision on stock and work in progress	506	162

*Auditor's remuneration:*

	2018 £000	2017 £000
Audit of these financial statements	43	33
Amounts receivable by the Company's auditor and its associates in respect of:		
Audit of financial statements of subsidiaries of the Company	14	13
Taxation compliance services	16	15
All other services	22	34

### 5 Staff numbers and costs

The average number of persons employed by the Group (including Directors) during the year, analysed by category, was as follows:

	Number of employees 2018	2017
Property staff	19	17
Management and administration	10	10
	<u>29</u>	<u>27</u>

The aggregate payroll costs of these persons were as follows:

	£000	£000
Wages and salaries	1,679	1,555
Social security costs	218	197
Pension costs	88	83
	<u>1,985</u>	<u>1,835</u>

**Notes (continued)**

**6 Directors' remuneration**

	2018 £000	2017 £000
Directors' remuneration, including benefits	986	795
Compensation for loss of office	226	-
Company contributions to money purchase pension plans	35	28
	<u>          </u>	<u>          </u>

The aggregate remuneration of the highest paid Director was £373,000 (2017: £366,000) and Company pension contributions of £Nil (2017: £8,000) were made to a money purchase scheme on his behalf. He is a member of a defined benefit scheme, under which his accrued pension at the year end was £25,000 (2017: £24,000). Included within administrative expenses is £226,000 (2017: £Nil) in relation to a future payment to a Director for compensation for loss of office.

	Number of Directors 2018	2017
Retirement benefits are accruing to the following number of Directors under:		
Money purchase schemes	3	2
	<u>          </u>	<u>          </u>

**7 Other interest receivable and similar income**

	2018 £000	2017 £000
Bank interest	9	2
Other interest	2	-
Movement and payments on interest rate swap	164	228
	<u>          </u>	<u>          </u>
Total interest receivable and similar income	175	230
	<u>          </u>	<u>          </u>

**8 Interest payable and similar expenses**

	2018 £000	2017 £000
Bank loans and overdrafts	1,918	1,733
Amortisation of capitalised loan fees	218	203
Net interest on net defined benefit liability	1	57
	<u>          </u>	<u>          </u>
Total interest payable and similar expenses	2,137	1,993
	<u>          </u>	<u>          </u>

## Notes (continued)

### 9 Tax on profit

#### Total tax expense recognised in the profit and loss account and other comprehensive income

	2018 £000	£000	2017 £000	£000
<i>Current tax</i>				
Current tax on income for the period	1,647		1,557	
Adjustments in respect of prior periods	(17)		(8)	
	<hr/>		<hr/>	
Total current tax		1,630		1,549
<i>Deferred tax (note 21)</i>				
Origination and reversal of timing differences	1,013		213	
Adjustment in respect of prior periods	30		5	
	<hr/>		<hr/>	
Total deferred tax		1,043		218
		<hr/>		<hr/>
Total tax		2,673		1,767
		<hr/> <hr/>		<hr/> <hr/>

	£000	2018 £000	£000	£000	2017 £000	£000
	Current tax	Deferred tax	Total tax	Current tax	Deferred tax	Total tax
Recognised in profit and loss account	1,630	1,043	2,673	1,549	218	1,767
Recognised in other comprehensive income	-	(7)	(7)	-	383	383
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Total tax	1,630	1,036	2,666	1,549	601	2,150
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

#### Reconciliation of effective tax rate

	2018 £000	2017 £000
Profit for the year	15,409	17,847
Total tax expense	2,673	1,767
	<hr/>	<hr/>
Profit excluding taxation	18,082	19,614
	<hr/>	<hr/>
Tax using the UK corporation tax rate of 19% (2017: 19.5%)	3,436	3,825
	<hr/>	<hr/>
Net income not chargeable for tax purposes (including revaluation movements)	(655)	(2,022)
Adjustments to tax charge in respect of previous periods	13	(3)
Effect of UK tax rate changes	(78)	(33)
Other movements	(43)	-
	<hr/>	<hr/>
Total tax expense included in profit or loss	2,673	1,767
	<hr/> <hr/>	<hr/> <hr/>



## Notes (continued)

### 9 Tax on profit (continued)

A reduction in the UK corporation tax rate from 20% to 19% (effective from 1 April 2017) was substantively enacted on 26 October 2015. A further reduction to 17% (effective from 1 April 2020) was substantively enacted on 6 September 2016. This will reduce the Company's future current tax charge accordingly. The deferred tax liability at 30 September 2018 has been calculated based on these rates.

### 10 Tangible fixed assets

<i>Group and Company</i>	<b>Equipment and motor vehicles £000</b>
<b>Cost</b>	
Balance at 1 October 2017	383
Additions	12
Disposals	(4)
	<hr/>
Balance at 30 September 2018	391
	<hr/>
<b>Depreciation and impairment</b>	
Balance at 1 October 2017	334
Depreciation charge for the year	24
Disposals	(4)
	<hr/>
Balance at 30 September 2018	354
	<hr/>
<b>Net book value</b>	
At 30 September 2018	37
	<hr/>
At 30 September 2017	49
	<hr/>

### 11 Investment property

<i>Group</i>	<b>£000</b>
Balance at 1 October 2017	215,718
Additions	1,244
Transfers out	(646)
Disposals	(3,701)
Net gain from fair value adjustments	5,023
Lease incentives	119
	<hr/>
Balance at 30 September 2018	217,757
	<hr/>
Historical cost at 30 September 2018	139,251
	<hr/>

## Notes (continued)

### 11 Investment property (continued)

Company	£000
Balance at 1 October 2017	175,972
Additions	804
Disposals	(3,701)
Net gain from fair value adjustments	3,391
Lease incentives	148
	<hr/>
<b>Balance at 30 September 2018</b>	<b>176,614</b>
	<hr/>
<b>Historical cost at 30 September 2018</b>	<b>105,524</b>
	<hr/>

In the current year valuations were conducted by the Group's Directors, which include a qualified chartered surveyor.

### 12 Joint ventures

The Company has participating interests in the following company and partnerships:

Company / Partnerships	Business	Holding %
Ashchurch 9 Limited	Property development	50
Trebor Developments LLP	Property development and consultancy	33
New Street LLP	Property investment and development	50
Nuthall Nottingham LLP	Property development	50

These investments are held by the Company at cost. No special rights are attached to these investments.

The statutory financial statements of New Street LLP are prepared to 31 March each period.

The statutory financial statements of Trebor Developments LLP are prepared to 30 June each period.

The statutory financial statements of Ashchurch 9 Limited and Nuthall Nottingham LLP are prepared to 30 September each period.

## Notes (continued)

### 12 Joint ventures (continued)

A summary of the Group's share of its joint ventures for the period to and as at 30 September 2018 is shown below:

	2018 £000	2017 £000
<b>Turnover</b>	<b>8,764</b>	<b>13,783</b>
Profit before tax	8,339	5,602
Taxation	1	(20)
Profit after tax	8,340	5,582
Group share of profit	3,836	2,211
Total assets	57,117	47,751
Liabilities due:		
Within one year	(23,510)	(4,585)
Within two to five years	-	(15,359)
Net assets	33,607	27,807
<b>Group share of net assets</b>	<b>18,535</b>	<b>14,498</b>

The Group's share of operating profit of its joint ventures for the year ended 30 September 2018 was £3,836,000 (2017: £2,211,000).

## Notes (continued)

### 13 Investments

Company	Shares in Group undertakings £000	JV interests £000	Total £000
<i>Cost or valuation</i>			
At 1 October 2017	162	10,000	10,162
Additions	-	1,251	1,251
Disposals	(142)	-	(142)
	<hr/>	<hr/>	<hr/>
<i>Net book value</i>			
At 30 September 2018	20	11,251	11,271
	<hr/>	<hr/>	<hr/>
At 30 September 2017	162	10,000	10,162
	<hr/>	<hr/>	<hr/>

The undertakings in which the Group's and Company's interest at the year-end is more than 20% are as follows.

	Principal activity	Percentage of shares held by Group
<i>Subsidiary undertakings</i>		
Hortellux Limited	Not trading	100%
Cornex Limited *	Not trading	100%
Hortons' Estate Developments Limited *	Property development and investment	100%
Hortons' Estate (Grand Hotel) Limited *	Property investment	100%
Kings Court Kettering Management Company Limited	Property management	100%
Lieuin Limited #	Property development	75%
<i>Joint ventures</i>		
Ashchurch 9 Limited*	Property development	50%
Trebor Developments LLP*	Property development and consultancy	33%
New Street LLP*	Property investment and development	50%
Nuthall Nottingham LLP*	Property development	50%

\* held directly by Hortons' Estate Limited

All entities with the exception of Nuthall Nottingham LLP are registered at Latham House, 4<sup>th</sup> Floor, 33-34 Paradise Street, Birmingham, B1 2AJ. Nuthall Nottingham LLP is registered at Mill House Mill Court, Great Shelford, Cambridge, Cambridgeshire, CB22 5LD. All entities are registered in England & Wales.

# On 19 March 2018, the Group acquired 75% of Lieuin Limited for a consideration of £3 satisfied by the issue of 3 ordinary £1 shares. At the point of acquisition Lieuin Limited had net liabilities of £550.

**Notes (continued)**

**14 Stocks**

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Property development and work in progress	6,644	2,633	-	219
	<u>6,644</u>	<u>2,633</u>	<u>-</u>	<u>219</u>

**15 Debtors**

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Debtors: amounts falling due within one year</b>				
Trade debtors	1,585	997	704	900
Amounts due from joint ventures	2	325	2	325
Amounts due from subsidiary undertakings	-	-	41,838	40,985
Prepayments and accrued income	986	649	726	649
Other debtors	320	-	320	-
	<u>2,893</u>	<u>1,971</u>	<u>43,590</u>	<u>42,859</u>
<b>Debtors: amounts falling due after more than one year</b>				
Interest rate swaps	268	-	268	-
Amounts due from subsidiary undertakings	-	-	706	-
	<u>268</u>	<u>-</u>	<u>974</u>	<u>-</u>

**16 Cash and cash equivalents / bank overdrafts**

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Cash at bank and in hand	2,756	5,418	2,314	4,622
Cash on deposit	7,210	-	7,210	-
	<u>9,966</u>	<u>5,418</u>	<u>9,524</u>	<u>4,622</u>

There were no restrictions on cash and cash equivalents.

## Notes (continued)

### 17 Creditors: amounts falling due within one year

	Group		Company	
	2018 £000	2017 £000	2018 £000	2017 £000
Bank loans and overdrafts (note 19)	250	-	250	-
Trade creditors	1,219	1,055	832	667
Amounts due to subsidiary undertakings	-	-	5,064	5,442
Amounts due to joint ventures	363	-	363	-
Corporation tax payable	1,060	918	801	772
Other taxation and social security	971	1,029	847	1,030
Other creditors	738	581	282	240
Accruals and deferred income	5,590	5,742	4,626	5,245
	<u>10,191</u>	<u>9,325</u>	<u>13,065</u>	<u>13,396</u>

### 18 Creditors: amounts falling due after more than one year

	Group		Company	
	2018 £000	2017 £000	2018 £000	2017 £000
Unsecured loan notes	200	-	-	-
Bank loans and overdrafts (note 19)	77,495	74,337	77,495	74,337
Interest rate swap (note 20)	788	1,698	788	1,698
Government grants	1,000	1,000	-	-
	<u>79,483</u>	<u>77,035</u>	<u>78,283</u>	<u>76,035</u>

Government grants represent funds received against expenditure incurred on an individual property. The grant is only repayable if certain performance criteria attached to the agreement are triggered. The grant recognised is the amount received.

### 19 Interest-bearing loans and borrowings

This note provides information about the contractual terms of the Group's and parent Company's interest-bearing loans and borrowings.

	Group		Company	
	2018 £000	2017 £000	2018 £000	2017 £000
<b>Creditors falling due within less than one year</b>				
Secured bank loans	<u>250</u>	<u>-</u>	<u>250</u>	<u>-</u>
<b>Creditors falling due after more than one year</b>				
Secured bank loans	<u>77,495</u>	<u>74,337</u>	<u>77,495</u>	<u>74,337</u>

All bank borrowings are secured by fixed charges over certain Group properties. All loans bear interest between 1.95% and 2.15% over LIBOR.

## Notes (continued)

### 20 Other financial liabilities

	Group		Company	
	2018 £000	2017 £000	2018 £000	2017 £000
Financial liability from interest rate swap	788	1,698	788	1,698

### 21 Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

Group	Assets		Liabilities		Net	
	2018 £000	2017 £000	2018 £000	2017 £000	2018 £000	2017 £000
Fixed assets	-	-	4,197	3,004	4,197	3,004
Employee benefits	-	(19)	-	-	-	(19)
Unused tax losses	(458)	(62)	-	-	(458)	(62)
Other	(179)	(399)	-	-	(179)	(399)
Tax (assets) / liabilities	(637)	(480)	4,197	3,004	3,560	2,524
Net of tax liabilities / (assets)	637	480	(637)	(480)	-	-
Net tax (assets) / liabilities	-	-	3,560	2,524	3,560	2,524

The net reversal of deferred tax assets and liabilities expected to occur in the next reporting period are not material.

Company	Assets		Liabilities		Net	
	2018 £000	2017 £000	2018 £000	2017 £000	2018 £000	2017 £000
Fixed assets	-	-	2,031	1,195	2,031	1,195
Employee benefits	-	(19)	-	-	-	(19)
Unused tax losses	(458)	(62)	-	-	(458)	(62)
Other	(179)	(390)	-	-	(179)	(390)
Tax (assets) / liabilities	(637)	(471)	2,031	1,195	1,394	724
Net of tax liabilities / (assets)	637	471	(637)	(471)	-	-
Net tax (assets) / liabilities	-	-	1,394	724	1,394	724

The net reversal of deferred tax assets and liabilities expected to occur in the next reporting period are not material.

## Notes (continued)

### 22 Employee benefits

The Group operates a defined benefit pension plan for the benefit of employees. The plan was funded in advance by contributions from members at the rate set in the plan rules and from the employing companies to meet the balance of the costs at rates assessed by the actuary of the plan in regular funding reviews. The plan's assets are held in funds separated from the Company.

The Company has made contributions to the pension scheme in line with the funding rate recommended by the actuary.

The Board took the decision to close the Final Salary Pension Scheme to future accrual from 31 December 2010.

The schemes valuation has been updated by the actuary as at 30 September 2018.

The information disclosed below is in respect of the whole of the plan of the Group, for which the parent company is legally responsible.

#### *Net pension liability*

	2018 £000	2017 £000
Present value of scheme liabilities	(8,111)	(8,078)
Fair value of plan assets	8,473	7,968
	<hr/>	<hr/>
Net pension surplus / (liability)	362	(110)
	<hr/>	<hr/>
Unrecognised surplus	(362)	-
	<hr/>	<hr/>
Net pension surplus / (liability) recognised	-	(110)
	<hr/>	<hr/>

#### *Movements in present value of defined benefit obligation*

	2018 £000	2017 £000
At 1 October	8,078	9,965
Interest expense	217	236
Remeasurement: actuarial losses	(91)	(1,868)
Contributions by members	-	-
Benefits paid and expenses	(93)	(255)
	<hr/>	<hr/>
At 30 September	8,111	8,078
	<hr/>	<hr/>

#### *Movements in fair value of plan assets*

	2018 £000	2017 £000
At 1 October	7,968	7,516
Interest income	216	180
Remeasurement: return on plan assets less interest income	232	385
Contributions by employer	150	142
Benefits paid and expenses	(93)	(255)
	<hr/>	<hr/>
At 30 September	8,473	7,968
	<hr/>	<hr/>



## Notes (continued)

### 22 Employee benefits (continued)

#### *Expense recognised in the profit and loss account*

	2018 £000	2017 £000
Net interest on net defined benefit liability	(1)	(57)
Total expense recognised in profit or loss	(1)	(57)

#### *Expense recognised in other comprehensive income*

	2018 £000	2017 £000
Return on plan assets	232	385
Experience gains	(38)	735
Effects of changes in demographic and financial assumptions	129	1,134
Effects of changes in non recoverable surplus	(362)	-
Total amount recognised in OCI (loss) / gain	(39)	2,254

The fair value of the plan assets and the return on those assets were as follows:

	2018 Fair value £000	2017 Fair value £000
Equities	5,113	4,772
Bonds (Government and Corporate)	2,691	2,647
Property	618	530
Other	51	19
	8,473	7,968
Actual return on plan assets	448	564

Principal actuarial assumptions (expressed as weighted averages) at the year-end were as follows:

	2018 %	2017 %
Discount rate	2.80	2.70
Future salary increases	3.30	3.20
Inflation	3.30	3.20

The last full actuarial valuation was performed on 2 January 2016.

## Notes (continued)

### 22 Employee benefits (continued)

In valuing the liabilities of the pension fund at 30 September 2018, mortality assumptions have been made as indicated below.

The assumptions relating to longevity underlying the pension liabilities at the balance sheet date are based on standard actuarial mortality tables and include an allowance for future improvements in longevity. The assumptions are equivalent to expecting a 65-year old to live for a number of years as follows:

- Current pensioner aged 65: 23.0 years (male), 24.9 years (female).
- Future retiree upon reaching 65: 24.1 years (male), 26.1 years (female).

#### Defined contribution plans

##### Group

The Group also makes contributions for qualifying individuals into independent pension arrangements. Contributions paid are charged to the profit and loss account in the period to which they relate. The amount recognised as an expense was £88,000 (2017: £83,000).

### 23 Capital and reserves

#### Share capital

	Ordinary shares	
	2018 £000	2017 £000
<i>Allotted, called up and fully paid</i>		
1,668,076 ordinary shares of £1 each	1,668	1,668
	<hr/>	<hr/>
Shares classified in shareholders' equity	1,668	1,668
	<hr/>	<hr/>

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company.

*Joint venture reserve* – Joint venture reserve represents unrealised gains and losses from joint ventures

*Rebuilding reserve* – The rebuilding reserve represents profits of the business set aside for major rebuilding projects and forms part of retained earnings. In the year £Nil (2017: £407,000) has been transferred from the rebuilding reserve to the profit and loss reserve.

### 24 Financial instruments

#### (a) Carrying amount of financial instruments

The carrying amounts of the financial assets and liabilities include:

	2018 £000	2017 £000
Assets measured at fair value through profit or loss	(268)	-
Liabilities measured at fair value through profit or loss	788	1,698
Loan commitments measured at cost less impairment	77,745	74,337
	<hr/>	<hr/>

#### (b) Financial instruments measured at fair value

##### Investments in debt and equity securities

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

## Notes (continued)

### 25 Operating leases

Non-cancellable operating lease rentals are payable as follows:

	Group		Company	
	2018 £000	2017 £000	2018 £000	2017 £000
Less than one year	72	72	72	72
Between one and five years	110	162	110	162
	<u>182</u>	<u>234</u>	<u>182</u>	<u>234</u>

During the year £82,000 (2017: £89,000) was recognised as an expense in the profit and loss account in respect of operating leases.

### 26 Commitments

#### Capital commitments

The Group's contractual commitments to purchase fixed assets at the year end were £1,210,000 (2017: £247,000).

During the year, Hortons' Estate Developments Limited provided its parent company, Hortons' Estate Limited, with a guarantee. The guarantee is for up to the value of the bank secured property provided by Hortons' Estate Developments Limited.

### 27 Related parties

#### Group

During the year unsecured loan notes of £600,000 (2017: £Nil) and a loan of £103,000 (2017: £Nil) were advanced to Lieuin Limited, a subsidiary of Hortons' Estate Limited. During the year £3,000 (2017: £Nil) of interest was charged on the loan from Hortons' Estate Limited to Lieuin Limited. The balance owing from Lieuin Limited as at 30 September 2018 was £706,000 (2017: £Nil).

During the year the Group had transactions and balances with joint ventures as follows:

The balance owing, including undrawn profit, from Trebor Developments LLP, as at 30 September 2018, was £186,000 (2017: £358,000). The balance owing to Trebor Developments LLP as at 30 September 2018 was £11,000 (2017: £10,000).

Hortons' Estate Limited provided management services to Trebor Developments LLP for a charge of £13,000 during the year (2017: £12,000). Trebor Developments LLP provided property services to the Group of £140,000 during the year (2017: £168,000).

The balance owing, including undrawn profit, from New Street LLP, as at 30 September 2018 was £2,279,000 (2017: £1,980,000). During the year £1,250,000 (2017: £5,145,000) of loans and undrawn profits owed by New Street LLP to Hortons' Estate Limited was converted to members' capital.

Hortons' Estate Limited provided management and property services to New Street LLP for a charge of £309,000 during the year (2017: £251,000).

The balance owing from Nuthall Nottingham LLP, as at 30 September 2018 was £240,000 (2017: £240,000).

During the year, Ashchurch 9 Limited paid no dividend to Hortons' Estate Limited (2017: £35,000).

### 28 Ultimate parent company and parent company of larger group

There is no ultimate controlling party due to the constitution of the shareholdings.

The registered address of the Group is Latham House, 4th Floor, 33-34 Paradise Street, Birmingham, B1 2AJ.

**Notes** *(continued)*

**29 Accounting estimates and judgements**

*Key sources of estimation uncertainty*

The Directors consider the only areas of estimation uncertainty in the financial statements is the valuation of investment property. The valuation is prepared by the Director's and is based upon assumptions, including future income and an appropriate yield, with reference to the latest market information and having consulted suitably qualified professionals.

*Critical accounting judgements in applying the Company's accounting policies.*

The Directors consider that there are no critical accounting judgements (except for those involving estimates included above).