CARYL JENNER PRODUCTIONS LIMITED

(A COMPANY LIMITED BY GUARANTEE)

REGISTERED CHARITY NO: 225751

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 2ND APRIL 1995

Company Registration number: 480920



(a company limited by guarantee)

### REPORT AND FINANCIAL STATEMENTS

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#### DIRECTORS' REPORT

#### YEAR ENDED 2ND APRIL 1995

The directors have pleasure in presenting their report together with the audited financial statements for the year to 2nd April 1995.

#### PRINCIPAL ACTIVITIES

The principal activity of the company is the presentation of professional theatrical productions for children and young people. The company is a Registered Charity.

#### REVIEW OF THE YEAR

During the year the company produced the seven productions with its main auditorium:

THE GINGERBREAD MAN: by David Wood

- \* NOW AND THEN: by Andy Rashleigh
- \* THE LION, THE WITCH AND WARDROBE: adapted by Glyn Robbins from the book by C.S. Lewis ALADDIN: by Andy Rashleigh, Music by Gary Carpenter
- \* Mozart's THE MAGIC FLUTE: adapted by Richard Williams and Simon Nicholson, music arrangement by Joanna MacGregor
- \* TEN IN A BED: adapted by Richard Williams from the book by Allan Ahlberg
- \* PARADISE OF FOOLS: by Richard Bean and Stephen McNeff

The productions marked with an asterisk were produced in repertoire. Four of the productions were new plays NOW AND THEN, ALADDIN, THE MAGIC FLUTE, PARADISE OF FOOLS (or new adaptations) and two (THE GINGERBREAD MAN and TEN IN A BED) were revivals of past hits. All productions were well received by both the schools and the family audience. The reviews were once again excellent.

The income from Unicorn productions increased by 28% and attendance by 14% on the previous year.

The company continued its work for and with deaf children with signed performances of productions, workshops and special events. The Teenage Deaf Drama Club continued to develop thanks to the generous support of the Carnegie UK Trust. The Annual Festival of Workshops for Deaf Children was held once again in May and met with great success.

During the year 438 performance were staged and 799 workshops were conducted in house and throughout the community.

The theatre was closed during the summer months to allow the second phase of the Three Year Programme of building works to take place. These works are necessary in order to obtain a full theatre licence. This closure resulted in a loss of earned income from Box Office, Trading and Membership.

The company is negotiating the surrender of its existing lease and is in the process of agreeing a new one.

The results for the year are shown on page 4.

#### **FUTURE DEVELOPMENTS**

The company has always been aware that part of the reason for its success rests on the success of the evening productions and the income generated and that the income cannot be relied upon. The closure of the theatre during the summer of 1993, 1994 and the forthcoming closure in the summer of 1995 to undertake building works necessary to obtain a full theatre licence resulted and will result in a drop in revenue from this source.

The London Arts Board has offered, and the Company has accepted, a grant of £307,500 for the financial year 1995/96 and the Directors acknowledge that, without this support, combined with that of the City of Westminster and the London Boroughs Grants Committee, the company would be unable to continue its activities.

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#### **DIRECTORS' REPORT (continued)**

#### YEAR ENDED 2ND APRIL 1995

#### DIRECTORS

The directors who served during the year were:

David Isaacs, Chairman
Peter Wilson, Deputy Chairman
Councillor Anne Barns
Nicholas Barter
Robert Brunning
Jennifer Cowgill (Resigned 16th May 1994)
Joanna David
Carolyn Maddox (Appointed 7th December 1994)
Max Morris (Resigned 1st September 1994)
Pieter Rogers
Ronald Spinney

#### DIRECTORS' RESPONSIBILITIES STATEMENT

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors are required to;

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

A resolution will be proposed at the Annual General Meeting to re-appoint as auditors Hays Allan in accordance with Section 385(2) of the Companies Act 1985.

BY ORDER OF THE BOARD

P. MAHONEY
Company Secretary

6/7 Great Newport Street

London

WC2II 7JB

14th September 1995

AUDITORS' REPORT TO THE MEMBERS OF

CARYL JENNER PRODUCTIONS LIMITED

We have audited the financial statements on pages 4 to 9 which have been prepared under the historical cost

convention and the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our

responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to

you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit

includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements.

It also includes an assessment of the significant estimates and judgements made by the directors in the preparation

of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances,

consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered

necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements

are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion

we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 2nd April

1995 and of its deficit for the year then ended and have been properly prepared in accordance with the Companies

Act 1985.

Chartered Accountants Registered Auditors

14th September 1995

Southampton House 317 High Holborn London

WC1V 7NL

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### INCOME AND EXPENDITURE ACCOUNT

### YEAR ENDED 2ND APRIL 1995

	Note	£	1995 £	£ 199	94 £
INCOME			411,304		346,068
EXPENDITURE			1,106,597		930,942
OPERATING DEFICIT	2		(695,293)		(584,874)
VOLUNTARY INCOME					
Grants receivable Donations Membership subscriptions Development fund	3	434,310 39,982 4,039 9,080		410,780 46,129 5,067 9,080	
•			487,411		471,056
Bank interest receivable			7,377		16,722
DEFICIT FOR THE YEAR	10		(200,505)		(97,096)
Accumulated (deficit)/surplus brought forward Transferred from other reserves	10		(1,392) 16,415		11,704 84,000
ACCUMULATED DEFICIT CARRIED FORWARD	10		£(185,482)		£(1,392)

Income and operating deficit are derived solely from continuing activities.

There are no recognised gains and losses other than those recorded in the income and expenditure account.

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### BALANCE SHEET

### AT 2ND APRIL 1995

	Note		1995		94
FIXED ASSETS		£	£	£	£
Tangible assets	6		180,380		120,573
CURRENT ASSETS					
Debtors Cash at bank and in hand	7	31,958 69,030		66,298 182,013	
		100,988		248,311	
CREDITORS: DUE WITHIN ONE YEAR	8	(273,225)		(151,156)	
NET CURRENT (LIABILITIES ASSETS	)	<u></u>	(172,237)	·····	. 97,155
TOTAL ASSETS LESS CURRENT LIABILITIES			8,143		217,728
CREDITORS: DUE AFTER MO THAN ONE YEAR	ORE 9		(4,540)		(13,620)
NET ASSETS			£3,603		£204,108
RESERVES	10				
Building works loss of income reserve			66,657		133,157
Development reserve			122,428		72,343
Accumulated deficit			(185,482)		(1,392)
			£3,603		£204,108
			<del></del>		

Approved by the Board on 14th September 1995 and signed on their behalf by:

DAVID ISAACS DIRECTOR

PETER WILSON DIRECTOR

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#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED 2ND APRIL 1995

#### 1. ACCOUNTING POLICIES

#### Accounting basis

The financial statements are prepared under the historical cost convention and in accordance with Statement of Recommended Practice No. 2 (SORP 2) and applicable accounting standards except where noted below.

#### Income

Income represents receipts from ticket sales, workshops and ancillary activities arising from the company's principal activity.

#### Expenditure

Expenditure represents the annual costs arising from the operation and administration of the theatre.

#### Grants receivable

All grants receivable in the year including grants for capital expenditure are credited to the income and expenditure. This is not in accordance with SSAP 4 which requires grants for capital expenditure be netted off against the capital cost of the asset acquired. This departure from SSAP4 is to avoid disparity of treatment between grants for capital expenditure and other forms of voluntary income.

#### Depreciation

Depreciation is provided on the following basis in order to write off each asset over its estimated useful life:

Furniture and equipment

Catering equipment

in full in year of purchase20% reducing balance

Theatre equipment

Other

- 12½% straight line

Leasehold improvements - straight line over the remaining period to 31st March 1999.

#### Building works loss of income reserve

The balance on this reserve at 2nd April 1995 represents loss of income expected in the next financial year as a result of the closure of the theatre during the summer months of 1995 to enable the completion of the building improvements required to obtain a full theatre licence. The balance on the reserve will be released to the accumulated surplus over the period the theatre is closed to reflect the estimated loss of box office receipts during this time.

#### Development reserve

Grants for capital expenditure are credited to the income and expenditure account in full in the year of receipt. The assets acquired from this voluntary income are depreciated over their estimated useful lives. A mismatching of voluntary income with the related expenditure therefore occurs in the income and expenditure account. A development reserve has therefore been established. The balance on this reserve at 2nd April 1995 represents the net book value of assets funded by voluntary income at 2nd April 1995. The balance on this reserve will be released to the accumulated (deficit)/surplus, to match against the annual depreciation charge over the remaining useful lives of the assets concerned.

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# NOTES TO FINANCIAL STATEMENTS (continued)

2.	OPERATING DEFICIT	1995	1994
	The operating deficit is stated after charging:	£	£
	The obeliand action to plant arise arise area.		4 700
	Auditors' remuneration	4,500 48,914	4,500 29,901
	Depreciation Operating lease charges:	40,714	25,501
	Land and buildings	65,000	65,000
	Other	12,840	6,420
		<del></del>	
3.	GRANTS RECEIVABLE		
	Revenue grants		
	Arts Council of Great Britain		207 500
	- revenue grant	-	307,500
	London Arts Board - revenue grant	307,500	-
	London Borough Grants Committee	307,500	
	(for the purpose of contributing towards		
	salaries and running costs)	21,320	21,320
	City of Westminster		
	(for the purpose of contributing towards annual operations)	33,000	33,000
	Project grants		
	Landan Darayah of Lambeth		
	London Borough of Lambeth (for the purpose of contributing towards		
	salaries and running costs)	1,840	1,840
	London Arts Board		
	(towards Training in disability equality)	300	-
	(towards Training in Sign Language)	120	470
	(towards seminar in above and deaf children)	5,000	-
	Westminster Self Help Fund Westminster Educational Arts	1,500	
	British Council	230	650
	Visiting Arts	2,000	-
	Capital grants		
	Foundation for Sports and the Arts		
	(for the purpose of upgrading equipment and		17 500
	computerising operations)	- (1 500	17,500
	(for Building Works)	61,500	28,500
		£434,310	£410,780
			<del></del>

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### NOTES TO FINANCIAL STATEMENTS (continued)

# YEAR ENDED 2ND APRIL 1995

4.	STAFF COSTS	1995	1994
4.	STAFF COSTS	£	£
	Wages and salaries	413,561	360,988
	Social security costs	41,091	35,772
	Other pension costs	6,268	3,672
		£460,920	£400,432
	The average weekly number of employees during the year was:	Number	Number
	Administration	14	14
	Technical	6	6
	Actors, stage management	15	14
		<del></del>	===

### 5. DIRECTORS' REMUNERATION

No director of the company was in receipt of remuneration from the company during the year.

6.	FIXED ASSETS	Furniture and Equipment	Theatre Equipment Im		Total
	COST	£	£	<b>£</b> .	£
	At 28th March 1994 Additions Disposals	65,453 4,204	69,898 10,156 (6,724)	184,474 96,883	319,825 111,243 (6,724)
	At 2nd April 1995	69,657	73,330	281,357	424,344
	DEPRECIATION				<del></del>
	At 28th March 1994 Charge for year Eliminated on disposal	32,788 7,374	47,949 4,432 (4,202)	118,515 37,108	199,252 48,914 (4,202)
	At 2nd April 1995	40,162	48,179	155,623	243,964
	NET BOOK VALUES		<u></u>		<u> </u>
	2nd April 1995	£29,495	£25,151	£125,734	£180,380
	28th March 1994	£32,665	£21,949	£65,959	£120,573
7.	DEBTORS			1995 £	1994 £
	Trade debtors Other debtors Prepayments	·		10,226 11,352 10,380 £31,958	6,121 51,120 9,057 £66,298

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### NOTES TO FINANCIAL STATEMENTS (continued)

### YEAR ENDED 2ND APRIL 1995

8.	CREDITORS: DUE WITHIN ON	NE YEAR		1995	1994
				£	£
	Trade creditors			24,537	13,527
	Other taxes and social security			40,474	26,617
	Other creditors			17,737	30,760
	Accruals and deferred income			90,320	62,541
	Income received in advance			100,157	17,711
				£273,225	£151,156
9.	CREDITORS: DUE AFTER MO	RE THAN ONE YEAR			
	Other creditors			£4,540	£13,620
10.	RESERVES	<b>Building</b> works			
		loss of income reserve £	Development reserve £	Accumulated deficit £	Total reserves £
	At 28th March 1994	133,157	72,343	(1,392)	204,108
	Deficit for the year	-	-	(200,505)	(200,505)
	Transfers to/(from) reserves	(66,500)	50,085	16,415	-
	At 2nd April 1995	£66,657	£122,428	£(185,482)	£3,603
			<del></del>		

### 11. OPERATING LEASE COMMITMENTS

The future operating lease payments which the company is committed to make during the next year are as follows:

		Land and buildings £	Other £
Operating leases which expire: After one year and within five years After five years	e e e e e e e e e e e e e e e e e e e	65,000	12,840

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### DETAILS OF INCOME

		1995		994
Note	£	£	£	£
PPERATING INCOME				
Box office receipts	•			
(net of Value Added Tax)		307,229		281,410
Fees from Touring		18,000		-
oint Productions		13,225		
Vorkshops		49,070		40,394
Catering receipts	34,845		29,867	
less expenses	(17,264)		(14,453)	
•		17 501	-	15,414
No	8,985	17,581	5,881	13,414
Programme and book sales	(8,118)		(2,099)	
Less purchases	(0,110)		(2,077)	
		867		3,782
Theatre lettings		5,332		5,068
		£411,304		£346,068
		<del> </del>		
VOLUNTARY INCOME				140 <del></del> 00
Grants receivable 3		434,310		410,780
S 4				
Onations general:	5,000			•
Carlton TV (Community Play) Gatsby Charitable Foundation (Bulgarian Exchan			-	
John Lyons Charity	(gc) 5,000		5,000	
Carnegie UK Trust (Teenage Deaf Drama Club)			2,500	
Amerada Hess Limited	-		1,500	
Prince's Trust	_		500	
Platinum Trust (Commission Deaf Playwright)	2,500		-	
Paul Hamlyn Foundation (Bulgarian Exchange)	1,000		-	
Enterprise Oil	500			
Sundry donations	6,290		4,557	
·			<del></del>	
	20,790		14,057	
0 0 1 111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Donations: building works/development:	5,000		_	
Equity Trust	5,000		_	
John Lyons Trust Joseph Estate	5,000 5,000		- -	
Baring Foundation	-		10,000	
Edward Harvist Trust	-		5,000	
BBC Children in Need	-		3,750	
Penguin Books (Kaye Webb)	3,027		3,707	
Anonymous Trust	-		2,500	
Adapt	-		2,000	
Chase Charity	-		1,300	
Theatre's Trust	-		1,000	
Individual Donation	-		1,000	
Sundry Donations	- 1 1 <i>65</i>		1,315 500	
Collection	1,165		500	
	19,192		32,072	
Total denotions	<del></del>	39,982		46,129
Total donations  Membership subscriptions		4,039		5,067
Membership subscriptions Development fund		9,080		9,080
201010pmont tuna		>,000		
		<del></del>		
		£487,411		£471,056

# CARYL JENNER PRODUCTIONS LIMITED (a company limited by guarantee)

### DETAILS OF EXPENDITURE

		1995		1994
ALARIES	£	£	£	£
ctors	88,954		77,835	
age management	54,131		44,228	
echnical staff	77,164		66,409	
dministration	100,544		94,389	
ront of house staff	92,768		78,126	
nployers N.I.	41,091		35,773	
BES	<del> </del>	454,652	<del></del>	396,760
rtists/directors isiting companies	97,127		80,548 12,250	
orkshop leaders	57,502		42,155	
	<del></del>	154,629		134,953
HEATRE WRITING		154,025		154,555
ommissions	8,232		5,943	
oyalties: New plays	8,939		13,846	
Other plays	11,918		3,410	
ther fees: Resident writer	´-		163	
Teachers notes	2,850		2,850	-
Other	250		-	
	<del></del>	32,189		26,212
RODUCTION EXPENSES		,		•
cenery	51,073		34,625	
ostumes/props	16,755		13,566	
lectrics/sound/music	8,296		4,665	
dvertising/publicity	55,177		48,624	
chools marketing	5,946		5,576	
liscellaneous costs	4,534		2,007	
ransport and storage	12,525		6,573	
ibsistence	5,014		4,640	
outh and community	-		3,740	
	<del></del>	159,320		124,016
OURING EXPENSES		18,000		-
DMINISTRATION				
elephones	11,722		11,643	
surances	14,534		9,707	
tationery/post/tickets	39,420		39,570	
icences/subscriptions	2,346		1,633	
lanagement and recruitment	2,040		3,244	
udit/accountancy	10,500		8,000	
ank charges/interest	3,711		2,078	
ension contributions	6,268		3,672	
orkshop administration	2,117		6,000 5.048	
raining (iscellaneous expenses	3,745 8,579		5,048 3,852	
•			<u> </u>	
		104 092		04 447
		104,982		94,447 776,388

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### DETAILS OF EXPENDITURE (continued)

	1995		1994	
	£	£	£	£
Brought forward		923,772		776,388
OVERHEADS				
Rent Rates/water rates Heating/lighting Fire and Security Cleaning Repairs/renewals Depreciation VAT difference written off	65,000 5,079 15,155 8,219 17,611 22,847 48,914		65,000 (7,688) 22,465 6,715 16,117 28,501 29,901 (6,457)	
		182,825		154,554
TOTAL EXPENDITURE CARRIED TO INCOME AND EXPENDITURE ACCOUNT		£1,106,597		£930,942
				<del></del>