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Report of the directors for the 53 weeks ended 5th November 1988

#### Activities

The principal activities of the Company are

- the ownership of factory and other properties which are leased to Gestetner Manufacturing Limited and others, and
- ii) the holding of shares in subsidiary companies whose principal activities are the worldwide distribution of paper imaging products and related systems.

#### Business review

During the period, further reorganisations took place within the Group under which the Company disposed of the entire share capitals of thirteen subsidiaries to a Netherlands subsidiary at a value of £25,670,000 and one subsidiary to an American subsidiary at a value of £6,428,000 satisfied in full by the issue of further shares in those companies. In addition, the subsidiary trading in Japan was sold and two subsidiaries were liquidated. The resultant surplus over original cost, £26,034,000 has been credited to extraordinary items.

The accounts also reflect the disposal of land at Tottenham vacated during the year by Gestetner Manufacturing Limited, a fellow subsidiary. The surplus on disposal, £2,271,000, has been credited to extraordinary items.

#### Share capital

During the period 5,000,000 shares were issued at £1 each fully paid to the Company's shareholders and a further £14,999,998 was capitalised out of Profit and Loss Account and distributed to shareholders by way of bonus issue.

## Results and dividends

The profit and loss account for the 53 weeks ended 5th November 1988, prepared on the historical cost basis of accounting modified to include the revaluation of certain assets, shows a profit after taxation and extraordinary items of £34,050,000 (1987 - £41,765,000).

An interim dividend of £4,000,000 was paid in October 1988 and the directors recommend that no further dividend should be paid.

## Tangible fixed assets

Additions to fixed assets represent the transfer of certain plant and equipment from Gestetner Holdings PLC in October 1988. Disposals represent land at Tottenham as indicated above.

### Fixed asset investments

The Company's shareholdings in subsidiary companies have been revalued at 5th November 1988 and the revaluation incorporated into these accounts (note 9).



Report of the directors (continued)

#### Directors

The directors of the Company who served during the period were

Mr. D. Gestetner

Mr. A. Graham (appointed 4th October 1988)
Mr. D.J. Harbut (resigned 30th September 1988)

Mr. D.J. Harbut (resigned 30th September 1988) Mr. R.L.E. Lewis

There were no contracts subsisting during or at the end of the period in which any director is or was materially interested which are or were significant in relation to the Company's business.

## Directors' shareholdings

No director had any interest in the shares of the Company. The declared interests of the directors in shares of Gestetner Holdings PLC requiring disclosure were

	Beginning o	veriod	End of period
	Ordinary shares	Share options	Ordinary Share shares options
Mr. R.L.E. Lewis	1,350	15,000	1,350 15,000

Share options to subscribe for ordinary shares at 109.8p per share were granted in May 1985 under the Gestetner Executive Share Option Scheme. The options are exercisable up to May 1995.

#### Accounting date

The Company's accounting date is being fixed at 31st October. The present accounting date is the first Saturday following 30th October.

#### Audicors

Deloitte Haskins & Sells are retiring as auditors of the Company at the Annual General Meeting and will not be seeking re-election. They have indicated that there are no circumstances connected with their retirement which they consider should be brought to the notice of the members and creditors of the Company.

In accordance with Section 384(1) of the Companies Act 1985, a resolution to appoint Price Waterhouse as auditors will be placed before the Annual General Meeting of the Company.

On behalf of the Board

210 Euston Road London, NW1 2DA 17th March 1989

J.P. Rowland Secretary

Report of the auditors to the members of Gestetner Investments Limited

We have audited the accounts on pages 4 to 13 in accordance with approved Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the Company at 5th November 1988 and of the profit and source and application of funds for the 53 weeks then ended and comply with the Companies Act 1985.

London March 1989

DELOITTE HASKINS & SELLS Chartered Accountants

Which will Sal.

# Profit and loss account for the 53 weeks ended 5th November 1988

	Note	1988 £000	1987 £000
Trading profit	2	3,724	4,262
Interest	3	( 325)	( 233)
Profit before exceptional items		3,399	4,029
Exceptional items	4	2,449	( 285 ;
Profit on ordinary activities before taxation		5,848	3,774
Taxation	5	( 103)	( 361)
Profit on ordinary activities after taxation		5,745	3,413
Extraordinary items after taxation	6	28,305	38,352
Profit for the financial period		34,050	41,765
Dividend	7	( 4,000)	(3,000)
Transfer to reserves	16	30,050	38,765

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# Balance sheet as at 5th November 1988

		1	1988	19	)67
	Note	0003	2000	£000	0002
Fixed assets Tangible assets Investment in subsidiaries	8 9	1,513 100,538		2,090 95,150	
Current assets Debtors Cash at bank and in hand	10	27,509 55 27,564	102,053	28,932 223 29,155	97,240
Creditors: due within one year Loans and overdrafts Other creditors	11 12	2,871 40,198 43,069		3,883 50,732 54,615	
Net current liabilities  Total assets less current     liabilities  Provisions for liabilities     and charges	14		(15,505) 86,548 (2,193)		(25,460) 71,780 (1,180)
Capital and reserves Called up share capital Revaluation reserve Profit and loss account	15 16 16		20,000 460 63,895 84,355		70,600 21,755 48,845
			-,		70,600

The accounts on pages 4 to 13 were approved by the Board of Directors on 17th March 1989 and are signed on its behalf by

A. Graham

R.L.E. Lewis

Directors

Statement of source and application of funds for the 53 weeks ended 5th November 1988

Source of funds	1988 £000	1987 £000
Trading profit	3,724	4,262
Depreciation Disposal of properties	5Q	103
Disposal of investments	8,428	251
	12,202	4,616
Purchase of investments Extraordinary items	(5,000) 4,926	(1,629)
	12,128	7,987
Movement in working capital	(11,580)	(1,104)
Cash flow from operations	548	1,883
Financial costs Interest Tax Group relief Dividends	(325) (116) (263) (4,000)	(233) (271) 296 (3,000)
Movement of funds are financing costs	(4,156)	(1,325)
Shares issued	5,000	-
Movement in net borrowing	844	(1,325)
Loans and overdrafts, net of cash at beginning of period at end of period	(3,660) (2,816)	(2,335) (3,660)
Movement in net borrowings	844	(1,325)

Movement in working capital comprises an increase in debtors of £5,027,000 (1987 - reduction of £5,749,000) and a reduction in creditors and provisions of £6,553,000 (1987 - £6,853,000).

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#### Notes to the accounts

## 1. Accounting policies

#### Basis of accounting

The accounts are prepared under the historical cost convention modified by the revaluation of certain assets.

#### Consolidat. n

Group accounts incorporating the results of subsidiary companies are not prepared as the Company is a wholly owned subsidiary of another body corporate incorporated in Great Britain.

#### Foreign currencies

- Assets and liabilities in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.
- ii) All exchange differences arising during the period are dealt with in arriving at operating profit.

#### Deferred taxation

Provision is made on the liability basis for all timing differences to the extent that a net liability is expected to arise.

Tangible fixed assets

Tangible fixed assets are stated at cost or subsequent revaluation.

On revaluation, the excess over the net book amount is transferred to revaluation reserve; any deficit from original cost is charged to the profit and loss account. On disposal, the surplus or deficit over original cost, less any depreciation is taken to the profit and loss account.

Following any such revaluation, the lives of buildings are reassessed and depreciation provided on the revalued amount over their estimated remaining lives or 40 years, whichever is less.

Fixed assets are depreciated in equal instalments over their estimated lives as follows:

Freehold land Freehold buildings Plant and equipment

Nil Up to 40 years Between 3 and 10 years

#### Fixed asset investments

Fixed asset investments represent, in the main, investments in subsidiary companies.

The value of shareholdings in subsidiary companies, direct and indirect, represent the net assets translated into sterling at rates of exchange ruling at the balance sheet date. Taxation is only provided to the extent that a liability is expected to arise in the foreseeable future.

#### Provisions

Provision is made for expected future costs from rationalisation and reorganisation plans.

# Notes to the accounts (continued)

		1 <b>988</b> £000	14 <b>\$</b> 7 2000
2.	Trading profit		
	Trading profit is arrived at after crediting		
	Trading income Dividends receivable from subsidiary companies Rencs receivable Exchange differences	3,590 128 83 3,801	2,532 271 1,605 4,408
	and after charging	<del></del>	
	Trading expenses		
	Depreciation of tangible fixed assets Auditors remuneration Other expenses Trading profit	50 4 23 77 3,724	103 2 41 146 4,262
з.	Interest		
	Interest payable		
	Interest payable on amounts due to subsidiaries	946	1,093
	Interest receivable	<del></del>	**************************************
	Interest receivable on amounts due from subsidiaries Other interest receivable	545 76 	804 56 860
	Net interest expense	325	233
4.	Exceptional items		
	Provision against equity investment in associated company Revaluation of investments in subsidiaries	2,449	255 - 255
		<del></del>	

# CESTETHER INVESTMENTS LIKITED

# Notes to the acounts (continued)

5.	Taxation	1988 £000	1987 £000
	United Kingdom Corporation tax at 35% Current	1,200	1,425
	Double taxation relief	(1,200)	(1,335)
	<b>2</b>	-	90
	Overseas taxation	103	271
	Taxation on the profit of the period	103	361
	The taxation charge on the profit of the period has been (reduced) increased by		
	Income not taxable Disallowable revenue expenditure Dividends from subsidiaries to the	(1,452) 66	(562) 35
	extent that they are tax free Deferred taxation for which no provision	(558)	(513)
	is considered necessary	••	86
		(1,944)	(954)
<b>6.</b>	Extraordinary items		
	Surplus arising on disposal or liquidacion of shareholdings in subsidiary companies net of taxation £300,000 (1987 - nil) and after release of £20,759,000 (1987 - £14,051,000) from revaluation reserves	26,034	34,557
	Surplus arising on disposal of property net of taxation in 1987 of £200,000 (1988 - nil)	40,129 Tel 4414	34,337
	and after release of £536,000 (1987 - £335,000) from revaluation reserves	2,271	3,795
		28,305	38,352
7.	Dividend		
	Declared and paid 28th October 1988	4,000	3,000

# CRATETNER INVESTMENTS LIKITED

# Notes to the accounts (continued)

# 8. Tangible fixed assets

Cost or valuation	Freehold land and buildings £000	Plant and equipment 0002	Total £000
At beginning of pariod Disposals Transfer from holding company	2,304 (750)	- 270	2,304 (/50)
At end of period	1,554	270	1,824
Valuation 1983 Cost	1,405	270	1,405 419
Depreciation At beginning of period Disposals Transfer from holding company Charge for period At end of period	214 (70) 50	115	214 (70) 115 50
Net book value At beginning of period	2,090		2,090
At end of period	1,360	155	1,515

The Company's freehold land and buildings were revalued at 30th June 1983.

If freehold land and buildings had not been revalued they would have been included at the following amounts.

Cost	1988 £000	1987 £000
Aggregate depreciation	1,062 (1,004)	1,276 (1,114)
	58	152

# CESTATRER INVESTMENTS LIMITED

# Notes to the accounts (continued)

9. Investment in subsidiaries	1988 £000	1987 £000
Cost or valuation At beginning of period Additions Disposals Revaluation Provision against equity investment	95,150 38,258 (35,319) 2,449	90,861 35,027 (14,516) (15,967) (255)
At end of period	100,538	95,150
The investment in subsidiaries represents the nainto sterling at rates of exchange ruling at the	et assets tran	slated
If no revaluation had been made, they would have the following amounts:		
Cost Aggregate amounts written off	108,142	47,429
	(20,492)	(17,161)
	87,650	30,268
Details of the principal subsidiaries are set or	it in note 17.	
10. Debtors		
Amounts falling due within one year Amounts owed by holding company Amounts owed by fellow subsidiary Amounts owed by subsidiaries Amounts owed by associated companies Property in course of disposal Other debtors Prepayments and accrued income	8,671 2,662 16,138 - - 38	2,349 2,655 16,179 931 6,750 50
Amounts falling due after one year Other debtors	27,509	28,924
	27,509	28,932
11. Loans and overdrafts		
Amounts falling due within one year Unsecured bank borrowing	2,871	3,883

# CESTEPHER INVESTMENTS LIMITED

# Notes to the accounts (continued)

12. Other creditors	1988 £000	1987 £000
Amounts falling due within one year Amounts owed to holding company Amounts owed to fellow subsidiary Amounts owed to subsidiaries Corporate taxation Group relief Other taxes Other creditors	30,101 8,420 1,618 6 53	30,454 34 18,596 1,331 263 10 44
	40,198	50,732
13. Deferred taxation		<del></del>
The full potential deferred tax asset is analysed	i below:	
Short term timing differences Surplus on disposal of tangible fixed assets subject to rollover relief	(651) 17	(651) 17
	(634)	(634)
14. Provisions for liabilities and charges		<del></del>
A provision has been made for the estimated futur vacation of premises in Germany and at Tottenham Japanese business. The movement during the perio	and the diene	~~1 ~~ ~
At beginning of period Profit and loss account Operating profit (exchange differences) Extrac dinary items Applied .rring period	1,180 (24) 2,118 (1,081)	1,943 (33) 740 (1,470)
	\-//	(-1-10)

# 15. Called up share capital

	Ordinary shares of £1 each. Thousands	
Authorised, allotted, is used and fully paid	of shares	£000
At beginning of period Subscribed for in period Capitalisation of profit and loss	5,000	5,000
reserves	15,000	15,000
At end of period	20,000	20,000
	***************************************	

2,193

1,180

The company's ultimate holding company is Gestetner Holdings PLC incorporated in Great Britain.

### Notes to the accounts (continued)

#### 16. Reserves

	Revaluation reserve £000	Profit and loss account £000
At beginning of period Profit of period retained per	21,755	48,845
profit and loss account  Capitalisation of shares  Realised revaluation surpluses released	-	30,050 (15,000)
on disposal of Group companies on disposal of property	(20,759) (536)	-
At end of period	460	63,895
		<del></del>

# 17. Principal subsidiaries

Wholly-owned subsidiaries, direct and indirect, of Gestetner Investments Limited are incorporated and transact business in the following countries:

Gestetner C.A.C.I.  Gestetner Lasers Pty. Limited  Gestetner Buromaschinen-Verkaufsgesellschaft mbH  Gestetner Bangladesh Limited  Gestetner SA  Gestetner Commercio e Industria Limitada  Gestetner Inc.  Rex-Rotary International Corporation A/S  Lance International SA  SA Gestetner  GIL Buromaschinen GmbH (formerly Gestetner GmbH)  Gestetner Limited  Gestetner Limited  Gestetner International Limited  Gestetner Limited  Gestetner (Israel) Limited  Gestetner Limited  Gestetner Limited  Gestetner Limited  Gestetner Limited  Gestetner Finited  Gestetner Private Limited  Gestetner SA de C.V  Gestetner Private Limited  Gestetner SA  Gestetner AB  Gestetner AB  Gestetner SA  Gestetner Limited	Incorporated in Argentina Australia Australia Austria Bangladesh Belgium Brazil Canada Denmark (Worldwide) France France Grance Germany Great Britain Holland Hong Kong (and China) Ireland Israel (taly Kenya Malawi Malaysia Mexico Pakistan Peru Bingapore Gouth Africa Spain Sweden Phailand U.S.A. U.S.A. Venezuela Mambia Mimbabwe
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### 18. Contingent Liabilities

The Company has guaranteed banking facilities made available to certain subsidiaries up to £13,940,000 (1987 - £nil). At 5th November 1988, these facilities had been drawn upon to the extent of £11,427,000 (1987 - £nil). The Company has also guaranteed the indebtedness of a subsidiary to a supplier which, at 5th November 1988, amounted to £944,000 (1987 - £nil).