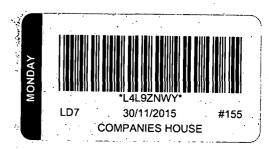
## **Boodle & Dunthorne Limited**

Report And Financial Statements

28 February 2015



Rees Pollock Chartered Accountants

#### **COMPANY INFORMATION**

**Directors** 

N A Wainwright (Chairman)

M J Wainwright (Managing Director)

F J Wainwright E A Wainwright J A Wainwright J B Amos

Company secretary

M J Wainwright

Registered office

178 New Bond Street

London W1S 4RH

Independent auditors

Rees Pollock

35 New Bridge Street

London EC4V 6BW

**Bankers** 

Barclays Bank plc

48b - 50 Lord Street

Liverpool L2 1TD

Registered number

00472968

#### **DIRECTORS' REPORT**

for the year ended 28 February 2015

The directors present their report and the audited financial statements for the year ended 28 February 2015.

#### Results and dividends

The profit for the year, after taxation, amounted to £6,130,808 (2014: £6,613,780).

Particulars of dividends paid are detailed in note 20 to the accounts.

#### **Directors**

The directors who served during the year were:

N A Wainwright (Chairman)
M J Wainwright (Managing Director)
F J Wainwright
E A Wainwright
J A Wainwright
J B Amos

#### Charitable contributions

During the year the company made charitable contributions of £408,124 (2014: £345,303)

#### Directors' responsibilities statement

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware,
   and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **DIRECTORS' REPORT**

for the year ended 28 February 2015

### **Auditors**

The auditors, Rees Pollock, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 20 November 2015 and signed on its behalf.

M J Wainwright Company secretary

#### STRATEGIC REPORT

for the year ended 28 February 2015

#### Principal activities and business review

The principal activity of the company continues to be that of designer jewellers.

The company's balance sheet as detailed on page 6 shows a strong position with shareholders' funds amounting to £43,897,795 (2014: £40,054,287).

#### Principal risks and uncertainties

Waihwright

The Directors of the Company continue to have a conservative view of risk as can be seen from the balance sheet and the absence of borrowing. The Company has invested heavily in it is new flagship which now straddles Bond Street and Albemarle Street and looks magnificent. The Company is in further talks to relocate to a far larger presence in Manchester. A risk facing the company is the termination of the lease in Sloane Street, although this has now been extended to 2017. As some stage Boodles will need to relocate in this location which will be expensive.

During the year Channel 4 created a one hour documentary about Boodles which has been very well received and resulted in significantly higher footfall in our shops.

This report was approved by the board on 26 November 2015 and signed on its behalf.



#### Rees Pollock

Chartered Accountants 35 New Bridge Street London EC4V 6BW Tel: 020 7778 7200 www.reespollock.co.uk

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BOODLE & DUNTHORNE LIMITED

We have audited the financial statements of Boodle & Dunthorne Limited for the year ended 28 February 2015, set out on pages 5 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic report and the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 28 February 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Philip Vipond (Senior statutory auditor) for and on behalf of Rees Pollock, Statutory Auditor

27 November 2015

## PROFIT AND LOSS ACCOUNT for the year ended 28 February 2015

|                                               | Note | 2015<br>£    | 2014<br>£    |
|-----------------------------------------------|------|--------------|--------------|
| TURNOVER                                      | 1,2  | 60,669,620   | 61,744,342   |
| Cost of sales                                 |      | (32,761,884) | (34,695,397) |
| GROSS PROFIT                                  |      | 27,907,736   | 27,048,945   |
| Administrative expenses                       |      | (19,772,848) | (18,591,516) |
| Other operating income                        |      | 39,147       | 93,091       |
| OPERATING PROFIT                              | 3    | 8,174,035    | 8,550,520    |
| Interest receivable and similar income        |      | 4,539        | 4,731        |
| Interest payable and similar charges          | 6    | (92,546)     | (26,668)     |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |      | 8,086,028    | 8,528,583    |
| Tax on profit on ordinary activities          | 7    | (1,955,220)  | (1,914,803)  |
| PROFIT FOR THE FINANCIAL YEAR                 | 18   | 6,130,808    | 6,613,780    |

All amounts relate to continuing operations.

There were no recognised gains and losses for 2015 or 2014 other than those included in the profit and loss account.

The notes on pages 8 to 17 form part of these financial statements.

| BALANCE SHI      | EET    |
|------------------|--------|
| as at 28 Februar | y 2015 |

|                                                         | Note | £           | 2015<br>£  | £           | 2014<br>£  |
|---------------------------------------------------------|------|-------------|------------|-------------|------------|
| FIXED ASSETS                                            | •    |             |            |             |            |
| Tangible assets                                         | 8    |             | 3,511,022  |             | 2,776,499  |
| CURRENT ASSETS                                          |      |             |            |             |            |
| Stocks                                                  | 9    | 42,738,838  |            | 38,834,128  |            |
| Debtors                                                 | 10   | 3,817,620   |            | 4,249,777   |            |
| Cash in hand                                            |      | 2,482,503   |            | 4,325,202   |            |
|                                                         |      | 49,038,961  |            | 47,409,107  |            |
| CREDITORS: amounts falling due within one year          | 11   | (8,645,521) |            | (9,824,652) |            |
| NET CURRENT ASSETS                                      |      |             | 40,393,440 |             | 37,584,455 |
| TOTAL ASSETS LESS CURRENT LIABILIT                      | IES  |             | 43,904,462 |             | 40,360,954 |
| CREDITORS: amounts falling due after more than one year | 12   |             | (6,667)    |             | (306,667)  |
| NET ASSETS                                              |      | •           | 43,897,795 |             | 40,054,287 |
| CAPITAL AND RESERVES                                    |      |             |            |             |            |
| Called up share capital                                 | 17   |             | 333,674    |             | 333,674    |
| Capital redemption reserve                              | 18   |             | 65,659     |             | 65,659     |
| Other reserves                                          | 18   |             | 1,781      |             | 1,781      |
| Profit and loss account                                 | 18   |             | 43,496,681 |             | 39,653,173 |
| SHAREHOLDERS' FUNDS                                     | 19   |             | 43,897,795 |             | 40,054,287 |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 26 November 2015.

N A Wainwright Chairman

V.......

The notes on pages 8 to 17 form part of these financial statements.

M J Wainwright Managing Director

| CASH    | FLO  | W ST  | <b>ATI</b> | EMENT    |      |
|---------|------|-------|------------|----------|------|
| for the | year | ended | 28         | February | 2015 |

| •                                               | Note | 2015<br>£   | 2014<br>£   |
|-------------------------------------------------|------|-------------|-------------|
| Net cash flow from operating activities         | 21   | 5,835,181   | 7,480,639   |
| Returns on investments and servicing of finance | 22   | (88,007)    | (21,937)    |
| Taxation                                        |      | (2,050,070) | (2,361,187) |
| Capital expenditure and financial investment    | 22   | (1,922,406) | (827,237)   |
| Equity dividends paid                           |      | (1,995,233) | (3,083,000) |
| (DECREASE)/INCREASE IN CASH IN THE YEAR         |      | (220,535)   | 1,187,278   |

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS for the year ended 28 February 2015

|                                         | 2015<br>£ | 2014<br>£ |
|-----------------------------------------|-----------|-----------|
| (Decrease)/Increase in cash in the year | (220,535) | 1,187,278 |
| MOVEMENT IN NET FUNDS IN THE YEAR       | (220,535) | 1,187,278 |
| Net funds at 1 March 2014               | 2,396,371 | 1,209,093 |
| NET FUNDS AT 28 FEBRUARY 2015           | 2,175,836 | 2,396,371 |

The notes on pages 8 to 17 form part of these financial statements.

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 Turnover

Turnover comprises revenue recognised by the company in respect of goods sold during the year, exclusive of Value Added Tax and discounts.

#### 1.3 Depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Leasehold property Fixtures & fittings Computer equipment straight line over the shorter of the lease term and 5 years

10-25% reducing balance25% reducing balance

#### 1.4 Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

Work in progress is valued on the basis of direct costs plus directly attributable overheads based on normal level of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

#### 1.5 Operating lease agreements

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

#### 1.6 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 1. ACCOUNTING POLICIES (continued)

#### 1.7 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

#### 1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange gains and losses are recognised in the Profit and loss account.

#### 1.9 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### 1.10 Derivative financial instruments

The company uses forward exchange contracts to reduce the exposure to foreign exchange risk.

For a forward foreign exchange contract to be treated as a hedge the instrument must be related to actual foreign currency assets or liabilities or to a probable commitment. It must involve the same currency or similar currencies as the hedged item and must also reduce the risk of foreign currency exchange movements on the company's operations. Gains and losses arising on these contracts are deferred and recognised in the profit and loss account only when the hedged transaction has itself been reflected in the company's financial statements.

If an instrument ceases to be accounted for as a hedge, for example because the underlying hedged position is eliminated, the instrument is marked to market and any resulting profit or loss recognised at that time.

#### 2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company.

A geographical analysis of turnover is as follows:

|                         | 2015<br>£  | 2014<br>£   |
|-------------------------|------------|-------------|
|                         |            |             |
| United Kingdom          | 46,894,359 | 40,268,737  |
| Ireland                 | 1,891,338  | 2,940,841   |
| Sales exported overseas | 11,883,923 | 18,534,764  |
|                         |            | <del></del> |
|                         | 60,669,620 | 61,744,342  |
|                         |            |             |

### 3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

|                                                                             | 2015                     | 2014               |
|-----------------------------------------------------------------------------|--------------------------|--------------------|
| •                                                                           | £                        | £                  |
| Depreciation of tangible fixed assets:                                      |                          |                    |
| - owned by the company                                                      | 1,153,923                | 629,067            |
| Auditors' remuneration                                                      | 45,000                   | 45,000             |
| Auditors' remuneration - non-audit                                          | 62,479                   | . 27,147           |
| Operating lease rentals:                                                    | 2 000 007                | 2 7 6 7 7 1        |
| - other operating leases                                                    | 3,920,937                | 3,760,781          |
| Difference on foreign exchange Loss on disposal of fixed assets             | 4,903<br>33,960          | (156,283)<br>2,022 |
|                                                                             |                          |                    |
| STAFF COSTS                                                                 |                          |                    |
| Staff costs, including directors' remuneration, were as follows:            | •                        |                    |
|                                                                             | 2015                     | 2014               |
|                                                                             | £                        | £                  |
| Wages and salaries                                                          | 6,084,515                | 5,860,776          |
| Social security costs                                                       | 707,095                  | 732,442            |
| Pension costs                                                               | 375,261                  | 318,899            |
|                                                                             | 7,166,871                | 6,912,117          |
| The average monthly number of employees, including the directors, during    | the year was as follows: |                    |
|                                                                             | 2015                     | 2014               |
|                                                                             |                          |                    |
|                                                                             | No.                      | No.                |
| Number of sales staff                                                       | No.<br>47                | <b>No.</b><br>46   |
| Number of sales staff Number of management, administration and design staff |                          |                    |

#### 5. DIRECTORS' REMUNERATION

The directors' aggregate emoluments in respect of qualifying services were as follows:

|                                                                       | 2015<br>£ | 2014<br>£ |
|-----------------------------------------------------------------------|-----------|-----------|
| Remuneration                                                          | 445,000   | 425,000   |
| Company pension contributions to defined contribution pension schemes | 138,263   | 125,979   |

During the year retirement benefits were accruing to 4 directors (2014: 4) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £110,000 (2014: £100,000).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £30,000 (2014: £18,062).

#### 6. INTEREST PAYABLE

|    | •                                                | 2015<br>£ | 2014<br>£ |
|----|--------------------------------------------------|-----------|-----------|
|    | On bank loans and overdrafts                     | 76,492    | 16,169    |
|    | On other loans                                   | 10,498    | 10,499    |
|    | Other interest payable                           | 5,556     | -         |
|    |                                                  | 92,546    | 26,668    |
|    |                                                  |           |           |
| 7. | TAXATION                                         |           |           |
|    |                                                  | 2015      | 2014      |
|    |                                                  | £         | £         |
|    | Analysis of tax charge in the year               |           |           |
|    | Current tax (see note below)                     |           |           |
|    | UK corporation tax charge on profit for the year | 1,950,000 | 2,050,000 |
|    | Adjustments in respect of prior periods          | 12,789    | (197,782) |
|    | Total current tax                                | 1,962,789 | 1,852,218 |
|    | Deferred tax (see note 13)                       |           |           |
|    | Origination and reversal of timing differences   | (7,569)   | 62,585    |
|    | Tax on profit on ordinary activities             | 1,955,220 | 1,914,803 |
|    | Tax on profit on ordinary activities             | 1,955,220 | 1,914,80  |

### 7. TAXATION (continued)

### Factors affecting tax charge for the year

The tax assessed for the year differs from the standard rate of corporation tax in the UK of 21% (2014: 23%). The differences are explained below:

|                                                                                                           | 2015<br>£ | 2014<br>£ |
|-----------------------------------------------------------------------------------------------------------|-----------|-----------|
| Profit on ordinary activities before tax                                                                  | 8,086,028 | 8,528,583 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21% (2014: 23%) | 1,698,066 | 1,961,574 |
| Effects of:                                                                                               |           |           |
| Expenses not deductible for tax purposes                                                                  | 227,139   | 157,476   |
| Timing differences on fixed assets                                                                        | (28,582)  | (73,780)  |
| Other timing differences                                                                                  | •         | (2,822)   |
| Adjustments to tax charge in respect of prior periods                                                     | 12,789    | (197,782) |
| Short term timing difference leading to an increase (decrease) in taxation                                | 37,800    | · -       |
| Effect of change in tax rates                                                                             | 15,577    | 7,552     |
| Current tax charge for the year (see note above)                                                          | 1,962,789 | 1,852,218 |

### 8. TANGIBLE FIXED ASSETS

| Leasehold<br>property<br>£ | Fixtures & fittings                                                                             | Computer equipment £                                                                                                                                                                                                                                                                                                                                                                              | Total<br>£                                                            |
|----------------------------|-------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
|                            |                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                       |
| 7,741,660                  | 2,381,724                                                                                       | 1,207,941                                                                                                                                                                                                                                                                                                                                                                                         | 11,331,325                                                            |
| 1,473,598                  | 109,283                                                                                         | 339,525                                                                                                                                                                                                                                                                                                                                                                                           | 1,922,406                                                             |
| (1,106,108)                | (270,098)                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                 | (1,376,206)                                                           |
| 8,109,150                  | 2,220,909                                                                                       | 1,547,466                                                                                                                                                                                                                                                                                                                                                                                         | 11,877,525                                                            |
| <del></del>                |                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                       |
| 5.920.140                  | 1.768.183                                                                                       | 866.503                                                                                                                                                                                                                                                                                                                                                                                           | 8,554,826                                                             |
|                            |                                                                                                 | •                                                                                                                                                                                                                                                                                                                                                                                                 | 1,153,923                                                             |
| (1,106,108)                | (236,138)                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                 | (1,342,246)                                                           |
| 5,690,919                  | 1,743,961                                                                                       | 931,623                                                                                                                                                                                                                                                                                                                                                                                           | 8,366,503                                                             |
|                            |                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                       |
| 2,418,231                  | 476,948                                                                                         | 615,843                                                                                                                                                                                                                                                                                                                                                                                           | 3,511,022                                                             |
| 1,821,520                  | 613,541                                                                                         | 341,438                                                                                                                                                                                                                                                                                                                                                                                           | 2,776,499                                                             |
|                            | 7,741,660 1,473,598 (1,106,108)  8,109,150  5,920,140 876,887 (1,106,108)  5,690,919  2,418,231 | property         fittings           £         £           7,741,660         2,381,724           1,473,598         109,283           (1,106,108)         (270,098)           8,109,150         2,220,909           5,920,140         1,768,183           876,887         211,916           (1,106,108)         (236,138)           5,690,919         1,743,961           2,418,231         476,948 | property £         fittings £         equipment £           7,741,660 |

| NOTES TO THE FINANCIAL STATEMENTS   |
|-------------------------------------|
| for the year ended 28 February 2015 |

| for t | he year ended 28 February 2015                                |                    |            |
|-------|---------------------------------------------------------------|--------------------|------------|
| 9.    | STOCKS                                                        |                    |            |
|       |                                                               | 2015<br>£          | 2014<br>£  |
|       | Raw materials                                                 | 423,518            | 357,006    |
|       | Work in progress                                              | 3,627,313          | 5,165,641  |
|       | Finished goods and goods for resale                           | 38,688,007         | 33,311,481 |
|       |                                                               | 42,738,838         | 38,834,128 |
|       | •                                                             |                    |            |
| 10.   | DEBTORS                                                       |                    |            |
|       |                                                               | 2015<br>£          | 2014<br>£  |
|       | Trade debtors                                                 | 2,784,249          | 2,808,465  |
|       | Other debtors                                                 | 231,909            | 579,685    |
|       | Prepayments and accrued income                                | 774,943            | 842,677    |
|       | Deferred tax asset (see note 13)                              | 26,519             | 18,950     |
|       |                                                               | 3,817,620          | 4,249,777  |
| 11.   | CREDITORS: Amounts falling due within one year                |                    |            |
|       |                                                               | 2015<br>£          | 2014<br>£  |
|       |                                                               | *                  |            |
|       | Bank loans and overdrafts                                     | 200.000            | 1,622,164  |
|       | Loan from pension fund (Note 14) Payments received on account | 300,000<br>963,578 | 652,658    |
|       | Trade creditors                                               | 2,422,041          | 2,842,640  |
|       | Corporation tax                                               | 1,065,000          | 1,152,281  |
| •     | Other taxation and social security                            | 561,567            | 1,507,857  |
|       | Dividends payable                                             | 2,121              | 2,121      |
|       | Other creditors                                               | 261,876            | 328,601    |
|       | Accruals and deferred income                                  | 3,069,338          | 1,716,330  |
|       |                                                               | 8,645,521          | 9,824,652  |
| 12.   | CREDITORS:                                                    | - <del>-</del>     |            |
|       | Amounts falling due after more than one year                  | 2015<br>£          | 2014<br>£  |
|       | Loan from pension fund (Note 14)                              | <u>-</u>           | 300,000    |
|       | Share capital treated as debt (Note 17)                       | 6,667              | 6,667      |
| •     |                                                               | 6,667              | 306,667    |

Disclosure of the terms and conditions attached to the non-equity shares is made in note 17.

#### 13. DEFERRED TAX ASSET

|                                                                  | 2015<br>£       | 2014<br>£          |
|------------------------------------------------------------------|-----------------|--------------------|
| At beginning of year<br>Released during/(charged for) year (P&L) | 18,950<br>7,569 | 81,535<br>(62,585) |
| At end of year                                                   | 26,519          | 18,950             |
| The deferred tax asset is made up as follows:                    |                 |                    |
|                                                                  | 2015<br>£       | 2014<br>£          |
| Timing differences on fixed assets                               | 26,519          | 18,950             |

#### 14. RELATED PARTY TRANSACTIONS

Included within creditors falling due within one year is an amount of £300,000 (2014: £300,000 included within creditors falling due after more than one year) due to the Boodle and Dunthorne Limited Directors' Self-Administered Pension Plan, of which NA Wainwright, MJ Wainwright and EA Wainwright are trustees. The loan is secured by a floating charge over the company's stock.

Interest of £10,498 (2014: £10,499) at a rate of 3% over base rate has been charged on the loan during the year.

The company paid rent of £117,500 (2014: £117,500) to the pension plan.

The company made donations of £200,000 (2014: £200,000) to the Boodle & Dunthorne Charitable Trust, of which NA Wainwright, MJ Wainwright and EA Wainwright are trustees. At the balance sheet date £180,000 (2014: £nil) was due to the Boodle & Dunthorne Charitable Trust and is included in accruals and deferred income.

The company declared dividends of £800,000 (2014: £1,300,000) to NA Wainwright, £800,000 (2014: £1,300,000) to MJ Wainwright, £437,300 (2014: £173,000) to JA Wainwright and £250,000 (2014: £310,000) to JB Amos during the year. £1,995,233 (2014: £1,210,000) was paid out in relation to these during the year.

Included within other debtors/(other creditors) at the year end are the following directors' loan account balances:

|                    | 28 February 2014<br>Dr/(Cr)<br>£ | 28 February 2015<br>Dr/(Cr)<br>£ | Highest debit<br>balance during the<br>year ended 28<br>February 2015<br>£ |
|--------------------|----------------------------------|----------------------------------|----------------------------------------------------------------------------|
| N A Wainwright     | (332,868)                        | (259,008)                        | -                                                                          |
| F J Wainwright     | 3,507                            | 21,021                           | 21,021                                                                     |
| M J Wainwright     | 235,015                          | 32,539                           | 355,339                                                                    |
| Mrs E A Wainwright | (9,733)                          | (2,868)                          | •                                                                          |
| Mr J A Wainwright  | 210,798                          | 116,189                          | 210,798                                                                    |
| Mr J B Amos        | 679                              | -                                | 679                                                                        |

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 28 February 2015

#### 15. CAPITAL COMMITMENTS

| At 28 February 2015 the company had capital commitments as follows: |      |      |
|---------------------------------------------------------------------|------|------|
|                                                                     | 2015 | 2014 |
|                                                                     | £    | £    |

Contracted for but not provided in these financial statements

3,375,952

#### 16. OPERATING LEASE COMMITMENTS

At 28 February 2015 the company had annual commitments under non-cancellable operating leases as follows:

| 2014      |
|-----------|
| £         |
|           |
| 116,667   |
| 905,925   |
| 1,166,667 |
|           |
| 2014      |
| £         |
|           |
|           |
| 333,674   |
|           |
|           |
|           |
| 6,667     |
| =         |

The rights of preference shareholders include entitlement to receive a cumulative dividend at the rate of 6.5% per annum on paid up capital in priority to ordinary shares. This right has been waived in respect of the years ended 28 February 2015 and 28 February 2014.

| 18. | RESERVES |
|-----|----------|
| 10. |          |

| 18. | RESERVES                                          |                            |                |                         |
|-----|---------------------------------------------------|----------------------------|----------------|-------------------------|
|     |                                                   | Capital redemption reserve | Other reserves | Profit and loss account |
|     |                                                   | £                          | £              | £                       |
|     | At 1 March 2014                                   | 65,659                     | 1,781          | 39,653,173              |
|     | Profit for the year                               | -                          | -              | 6,130,808               |
|     | Dividends                                         | -                          | <u>-</u>       | (2,287,300)             |
|     | At 28 February 2015                               | 65,659                     | 1,781          | 43,496,681              |
| 19. | RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS |                            |                |                         |
|     |                                                   |                            | 2015<br>£      | 2014<br>£               |
|     | Opening shareholders' funds                       | 40.                        | 054,287        | 36,523,507              |
|     | Profit for the financial year                     |                            | 130,808        | 6,613,780               |
|     | Dividends (Note 20)                               | (2,:                       | 287,300)       | (3,083,000)             |
|     | Closing shareholders' funds                       | 43,                        | 897,795        | 40,054,287              |
| 20. | DIVIDENDS                                         |                            |                |                         |
|     |                                                   |                            | 2015<br>£      | 2014<br>£               |
|     | Dividends paid                                    | 2,3                        | 287,300<br>=   | 3,083,000               |
| 21. | NET CASH FLOW FROM OPERATING ACTIVITIES           |                            |                |                         |
|     |                                                   |                            | 2015<br>£      | 2014<br>£               |
|     | Operating profit                                  |                            | 174,035        | 8,550,520               |
|     | Depreciation of tangible fixed assets             | 1,1                        | 153,923        | 629,067                 |
|     | Loss on disposal of tangible fixed assets         | /= /                       | 33,960         | 2,022                   |
|     | Increase in stocks                                |                            | 904,710)       | (2,220,361)             |
|     | Decrease/(increase) in debtors                    |                            | 439,726        | (280,474)               |
|     | (Decrease)/increase in creditors                  |                            | (61,753)       | 799,865                 |
|     | Net cash inflow from operating activities         | 5,8                        | 835,181        | 7,480,639               |
|     |                                                   |                            |                |                         |

### 22. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

|                                                                       | 2015<br>£    | 2014<br>£ |
|-----------------------------------------------------------------------|--------------|-----------|
| Returns on investments and servicing of finance                       |              |           |
| Interest received                                                     | 4,539        | 4,731     |
| Interest paid                                                         | (92,546)     | (26,668)  |
| Not each outflow from returns on investments and consising of         | <del> </del> |           |
| Net cash outflow from returns on investments and servicing of finance | (88,007)     | (21,937)  |
|                                                                       | <u> </u>     |           |
|                                                                       | 2015         | 2014      |
|                                                                       | £            | £         |
| Capital expenditure and financial investment                          |              |           |
| Purchase of tangible fixed assets                                     | (1,922,406)  | (966,238) |
| Sale of tangible fixed assets                                         | -            | 139,001   |
| Net cash outflow from capital expenditure                             | (1,922,406)  | (827,237) |
| casa capital expenditure                                              |              |           |

#### 23. ANALYSIS OF CHANGES IN NET FUNDS

|                                                                 | 1 March<br>2014<br>£ | Cash flow   | Other<br>non-cash<br>changes | 28 February<br>2015<br>£ |
|-----------------------------------------------------------------|----------------------|-------------|------------------------------|--------------------------|
| Cash at bank and in hand                                        | 4,325,202            | (1,842,699) | -                            | 2,482,503                |
| Bank överdraft                                                  | (1,622,164)          | 1,622,164   | -                            | -                        |
|                                                                 | 2,703,038            | (220,535)   | -                            | 2,482,503                |
| Debt:                                                           |                      |             |                              |                          |
| Debts due within one year Debts falling due after more than one | -                    | -           | (300,000)                    | (300,000)                |
| year                                                            | (306,667)            | <u>-</u>    | 300,000                      | (6,667)                  |
| Net funds                                                       | 2,396,371            | (220,535)   | -                            | 2,175,836                |

### 24. CONTROLLING PARTY

In the opinion of the directors there is no ultimate controlling party.