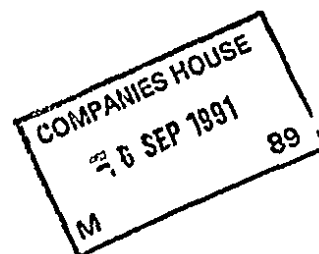


POCKLINGTON BROTHERS LIMITED

DIRECTORS REPORT AND ACCOUNTS
FOR THE YEAR ENDED
5 APRIL 1991



POCKLINGTON BROTHERS LIMITED

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POCKLINGTON BROTHERS LIMITED

DIRECTORS REPORT

The directors present their report and the audited accounts of the company for the year ended 5 April 1991.

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The company's principal activity continued to be that of farming.

The results for the year are shown in the profit and loss account on page 5. The trading profit for the year before tax was £1724 (1990 - £28716).

Turnover has increased by 21.2% to £396874.

The directors intend to continue to develop the company's business within its present field of activity.

There have been no events since the balance sheet date which materially affect the position of the company.

DIVIDENDS

A final dividend of £13000 was paid during the year (1990 - £11000). Mr R Pocklington and Mrs J Twells have waived their rights to their share of this dividend. The directors propose to withdraw £11601 from reserves.

FIXED ASSETS

The movements in fixed assets are shown in note 8 to the accounts.

DIRECTORS

The directors of the company during the year and their interests in the shares of the company were:

| | <u>Ordinary Shares of £1 each</u> | |
|-----------------|-----------------------------------|---------------------|
| | <u>6 April 1990</u> | <u>5 April 1991</u> |
| R Pocklington | 100 | 100 |
| Mrs J Twells | 100 | 100 |
| J A Pocklington | 100 | 100 |

POCKLINGTON BROTHERS LIMITED

DIRECTORS REPORT (CONTINUED)

AUDITORS

In accordance with Section 384 of the Companies Act 1985 a resolution proposing the reappointment of Duncan & Toplis as auditors to the company will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

James A. Pocklington
J. A. Pocklington
SECRETARY

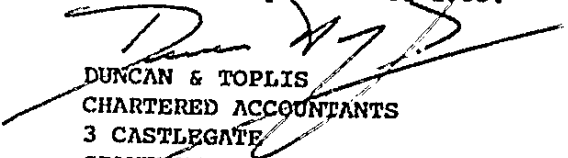
20 August 1991

POCKLINGTON BROTHERS LIMITED

AUDITORS REPORT
TO THE MEMBERS OF POCKLINGTON BROTHERS LIMITED

We have audited the accounts on pages 5 to 12 in accordance with Auditing Standards.

In our opinion, the accounts give a true and fair view of the state of the company's affairs at 5 April 1991 and of its results and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



DUNCAN & TOPLIS
CHARTERED ACCOUNTANTS
3 CASTLEGATE
GRANTHAM
LINCS

20 August 1991

POCKLINGTON BROTHERS LIMITED

PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 5 APRIL 1991

| | | <u>1991</u> | <u>1990</u> |
|--|------|----------------|----------------|
| | Note | £ | £ |
| TURNOVER | 2 | 396874 | 327364 |
| Change in valuation | | (804) | 17361 |
| | | <hr/> | <hr/> |
| | | 396070 | 344725 |
| Raw materials | | 84788 | 79067 |
| | | <hr/> | <hr/> |
| | | 311282 | 265658 |
| Other operating expenses | 3 | 325652 | 245544 |
| | | <hr/> | <hr/> |
| OPERATING (LOSS)/PROFIT | | (14370) | 20114 |
| Interest receivable | 5 | 16094 | 8602 |
| | | <hr/> | <hr/> |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | 6 | 1724 | 28716 |
| Tax on profit on ordinary activities | 7 | 325 | 6015 |
| | | <hr/> | <hr/> |
| PROFIT FOR THE YEAR | | 1399 | 22701 |
| Dividends | 15 | 13000 | 11000 |
| | | <hr/> | <hr/> |
| | | (11601) | 11701 |
| Retained profit brought forward | | 309190 | 297489 |
| | | <hr/> | <hr/> |
| RETAINED PROFIT CARRIED FORWARD | | <u>£297589</u> | <u>£309190</u> |

POCKLINGTON BROTHERS LIMITED

BALANCE SHEET AT 5 APRIL 1991

| | | <u>1991</u> | | <u>1990</u> | |
|---|------|-------------|---------|-------------|---------|
| | Note | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 8 | | 192022 | | 244952 |
| Investments | 9 | | 9313 | | 11913 |
| | | | <hr/> | | <hr/> |
| | | | 201335 | | 256865 |
| CURRENT ASSETS | | | | | |
| Valuation | 10 | 122009 | | 122813 | |
| Debtors | 11 | 23720 | | 20304 | |
| Cash at bank and in hand | | 89102 | | 63840 | |
| | | <hr/> | | <hr/> | |
| | | 234831 | | 206957 | |
| CREDITORS: Amounts falling due within one year | 12 | 106469 | | 109711 | |
| | | <hr/> | | <hr/> | |
| NET CURRENT ASSETS | | | 128362 | | 97246 |
| | | | <hr/> | | <hr/> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 329697 | | 354111 |
| PROVISION FOR LIABILITIES AND CHARGES | 13 | 31708 | | 44521 | |
| | | <hr/> | | <hr/> | |
| NET ASSETS | | | £297989 | | £309590 |
| | | | <hr/> | | <hr/> |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 14 | 400 | | 400 | |
| Profit and loss account | | 297589 | | 309190 | |
| | | <hr/> | | <hr/> | |
| | | £297989 | | £309590 | |
| | | <hr/> | | <hr/> | |

Approved by the Board on 20 August 1991

R. Pocklington
R. Pocklington

DIRECTORS

J. A. Pocklington
J. A. Pocklington

POCKLINGTON BROTHERS LIMITED

STATEMENT OF SOURCE AND APPLICATION OF FUNDS
FOR THE YEAR ENDED 5 APRIL 1991

| | <u>1991</u> | | <u>1990</u> | |
|---|-----------------|-----------------|-----------------|-----------------|
| | £ | £ | £ | £ |
| SOURCE OF FUNDS | | | | |
| Profit on ordinary activities before taxation | | 1724 | | 28716 |
| Adjustment for items not involving the movement of funds: | | | | |
| Depreciation, including loss on disposal of tangible fixed assets | | 81414 | | 34531 |
| TOTAL GENERATED FROM OPERATIONS | | 83138 | | 63247 |
| FUNDS FROM OTHER SOURCES | | | | |
| Proceeds of disposal of tangible fixed assets | 3550 | | 18508 | |
| Proceeds of sale of investments | 2600 | | 2600 | |
| | <u> </u> | 6150 | <u> </u> | 21108 |
| | | 89288 | | 84355 |
| APPLICATION OF FUNDS | | | | |
| Dividends paid | 24000 | | - | |
| Purchase of tangible fixed assets | 32034 | | 39858 | |
| Tax paid | 8316 | 64350 | - | 39858 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| INCREASE IN WORKING CAPITAL | | £24938 | | £44497 |
| MOVEMENT IN WORKING CAPITAL | | | | |
| Valuation | | (804) | | 17361 |
| Debtors | | 3416 | | (8072) |
| Creditors | | (7253) | | 17943 |
| | | <u> </u> | | <u> </u> |
| | | (4641) | | 27232 |
| Movement in net liquid funds: | | | | |
| Cash at bank and in hand | | 29579 | | 17265 |
| | | <u> </u> | | <u> </u> |
| | | £24938 | | £44497 |
| | | <u> </u> | | <u> </u> |

WICKLINGTON BROTHERS LIMITED

NOTES TO THE ACCOUNTS

ACCOUNTING POLICIES

Basis of Accounting

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Turnover

Turnover represents amounts charged to customers for goods and services provided during the year, excluding value added tax and trade discounts.

Tangible Fixed Assets and Depreciation

Fixed assets are depreciated at rates calculated to write off the cost of each asset over its expected useful life, as follows:

| | |
|---------------------|-------|
| Glasshouse | - 25% |
| Plant and equipment | - 10% |
| Tractors | - 10% |
| Farm vehicles | - 20% |
| Harvesters | - 15% |

In each case the reducing balance method is used.

Leasing Commitments

Assets acquired under finance leases are capitalised in the balance sheet and are depreciated over their estimated useful lives. The interest element of the rental obligation is charged to the profit and loss account over the period of the lease. The capital element of future lease payments is included in creditors.

Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

Valuation

Stocks are certified by a qualified valuer at the lower of cost and net realisable value.

Deferred Taxation

Deferred taxation is provided using the liability method in respect of all timing differences that are expected to reverse in the foreseeable future.

Pensions

The company operates a defined contribution pension scheme where contributions are made to an external pension scheme to provide for retirement benefits and are charged to the profit and loss account as incurred.

POCKLINGTON BROTHERS LIMITED

NOTES TO THE ACCOUNTS (CONTINUED)

2. TURNOVER

The turnover and profit before taxation are attributable to one activity carried on wholly within the United Kingdom.

| | <u>1991</u> | <u>1990</u> |
|-----------------------------|-------------|-------------|
| | £ | £ |
| 3. OTHER OPERATING EXPENSES | | |
| Staff costs | 103901 | 83624 |
| Depreciation | 81414 | 34531 |
| Other operating expenses | 140337 | 127389 |
| | <hr/> | <hr/> |
| | £325652 | £245544 |
| | <hr/> | <hr/> |

4. STAFF COSTS

The average weekly number of employees, including directors, was:

| | |
|-------|-------|
| 9 | 10 |
| <hr/> | <hr/> |

The cost of employing staff, including directors was:

| | £ | £ |
|-----------------------|---------|--------|
| Wages and salaries | 84765 | 76729 |
| Social security costs | 12136 | 6895 |
| Pension costs | 7000 | - |
| | <hr/> | <hr/> |
| | £103901 | £83624 |
| | <hr/> | <hr/> |

Directors' remuneration included in the above

| | | |
|-----------------------|--------|--------|
| Fees | 19500 | 20500 |
| Pension contributions | 7000 | - |
| | <hr/> | <hr/> |
| | £26500 | £20500 |
| | <hr/> | <hr/> |

5. INTEREST RECEIVABLE

| | | |
|---------------------|--------|-------|
| Interest receivable | £16094 | £8602 |
| | <hr/> | <hr/> |

POCKLINGTON BROTHERS LIMITED

NOTES TO THE ACCOUNTS (CONTINUED)

| 6. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | <u>1991</u> | <u>1990</u> |
|--|-------------|-------------|
| Profit on ordinary activities is after charging: | £ | £ |
| Depreciation - owned assets | 25196 | 31499 |
| - assets held under finance leases | 3151 | 3708 |
| Loss/(profit) on disposal of fixed assets | 53067 | (676) |
| Auditors remuneration | 2510 | 2290 |

7. TAX ON PROFIT ON ORDINARY ACTIVITIES

| | | |
|---|-------------|--------------|
| Corporation tax at 25% (1990 - 25%) on the profit adjusted for tax purposes | 16805 | 4649 |
| Transfer (from)/to deferred taxation | (16480) | 1366 |
| | <u>£325</u> | <u>£6015</u> |

8. TANGIBLE FIXED ASSETS

| | <u>Glasshouse</u> | <u>Plant and machn'ry</u> | <u>Tractors harvesters and other farm vehicles</u> | <u>Assets held on finance leases</u> | <u>Total</u> |
|---------------------|-------------------|-------------------------------|--|--|----------------|
| Cost: | £ | £ | £ | £ | £ |
| At 6 April 1990 | 2239 | 84590 | 497408 | 40248 | 624485 |
| Additions | - | 12350 | 19684 | - | 32034 |
| Disposals | - | (3000) | (283767) | - | (286767) |
| At 5 April 1991 | <u>2239</u> | <u>93940</u> | <u>233325</u> | <u>40248</u> | <u>369752</u> |
| Depreciation: | | | | | |
| At 6 April 1990 | 1940 | 35338 | 323016 | 19239 | 379533 |
| Charge for the year | 75 | 6113 | 19008 | 3151 | 28347 |
| Disposals | - | (2500) | (227650) | - | (230150) |
| At 5 April 1991 | <u>2015</u> | <u>38951</u> | <u>114374</u> | <u>22390</u> | <u>177730</u> |
| Net Book Value: | | | | | |
| At 5 April 1990 | <u>£299</u> | <u>£49252</u> | <u>£174392</u> | <u>£21009</u> | <u>£244952</u> |
| At 5 April 1991 | <u>£224</u> | <u>£54989</u> | <u>£118951</u> | <u>£17858</u> | <u>£192022</u> |

POCKLINGTON BROTHERS LIMITED

NOTES TO THE ACCOUNTS (CONTINUED)

9. INVESTMENTS - UNLISTED (at cost)

| | | <u>1991</u> | <u>1990</u> |
|---------------------------|-------------------------------|-------------|-------------|
| | | £ | £ |
| Lingrain Limited | - 1 ordinary £1 share | 1 | 1 |
| Lingrain Storage Limited | - 1 ordinary £1 share | 1 | 1 |
| | - qualifying loan | 9250 | 11850 |
| Lingrain Services Limited | - 1 ordinary £1 share | 1 | 1 |
| | - 600 ordinary 'B' 10p shares | 60 | 60 |
| | | <hr/> | <hr/> |
| | | £9313 | £11913 |
| | | <hr/> | <hr/> |

10. VALUATION

| | | |
|--------------------|---------|---------|
| Produce and stores | 114933 | 113765 |
| Tenantright | 7076 | 9048 |
| | <hr/> | <hr/> |
| | £122009 | £122813 |
| | <hr/> | <hr/> |

11. DEBTORS

Amounts falling due within one year:

| | | |
|--------------------------------|--------|--------|
| Other debtors | 18630 | 14693 |
| Prepayments and accrued income | 5090 | 5611 |
| | <hr/> | <hr/> |
| | £23720 | £20304 |
| | <hr/> | <hr/> |

12. CREDITORS: Amounts falling due within one year

| | | |
|---------------------------------------|---------|---------|
| Bank overdraft | 32825 | 37142 |
| Other loans | 27343 | 22343 |
| Trade creditors | 3599 | - |
| Corporation tax | 13138 | 8316 |
| Other taxes and social security costs | - | 11275 |
| Other creditors | 16074 | - |
| Accruals and deferred income | 13490 | 19635 |
| Proposed dividend | - | 11000 |
| | <hr/> | <hr/> |
| | £106469 | £109711 |
| | <hr/> | <hr/> |

POCKLINGTON BROTHERS LIMITED

NOTES TO THE ACCOUNTS (CONTINUED)

13. PROVISION FOR LIABILITIES AND CHARGES

| | <u>1991</u> | <u>1990</u> |
|--|-------------|-------------|
| Deferred taxation, which has been provided for in full, comprises: | £ | £ |
| Accelerated capital allowances | 27337 | 42936 |
| Leased assets | 4371 | 5252 |
| | <hr/> | <hr/> |
| | 31708 | 48188 |
| Less advance corporation tax | - | 3667 |
| | <hr/> | <hr/> |
| | £31708 | £44521 |
| | <hr/> | <hr/> |

14. CALLED UP SHARE CAPITAL

Authorised:

| | | |
|----------------------------------|--------|--------|
| 15000 Ordinary shares of £1 each | £15000 | £15000 |
| | <hr/> | <hr/> |

Allotted, called up and fully paid:

| | | |
|--------------------------------|-------|-------|
| 400 Ordinary shares of £1 each | £400 | £400 |
| | <hr/> | <hr/> |

15. DIVIDENDS

| | | |
|--------------------------------------|--------|--------|
| Ordinary shares paid (1990 proposed) | £13000 | £11000 |
| | <hr/> | <hr/> |

Mr R Pocklington and Mrs J Twells have waived their rights to their shares of both dividends.

16. COMMITMENTS

At 5 April 1991 the company had no outstanding commitments for capital expenditure (1990 - nil).