## **COMPANY REGISTRATION NUMBER 00461520**

Reynolds Limited
Financial Statements
For the Year Ended
28 February 2007



## Financial Statements

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## Officers and Professional Advisers

The Board of Directors

N A Reynolds D J Reynolds J B Reynolds S J Reynolds M N Reynolds

**Company Secretary** 

Mrs J A M Reynolds

**Registered Office** 

27/31 High Street Bognor Regis West Sussex PO21 1RR

**Accountants** 

HWCA Limited

Chartered Accountants & Registered Auditors

Cawley Priory South Pallant Chichester West Sussex PO19 1SY

**Bankers** 

National Westminster Bank Plc

60 High Street Bognor Regis West Sussex PO21 1SL

#### **Directors' Report**

#### Year Ended 28 February 2007

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 28 February 2007

#### Principal Activities and Review of the Business

The principal activities of the company during the year were those of trading as furniture retailers, funeral directors and warehouse storage operatives

The company has traded satisfactorily during the year

#### Results and Dividends

The trading results for the year and the company's financial position at the end of the year are shown in the attached financial statements

The directors recommended a final dividend of £1 90 per ordinary share (2006 £1 90)

#### **Charitable Donations**

During the year the company made charitable donations of £7,689. All donations were for local charities apart from a single donation to a director for long service.

## The Directors and their interests in the Shares of the Company

The directors who served the company during the year together with their beneficial interests, including family holdings, in the shares of the company were as follows

	Ordinary Shares of £1 each	
	at	at
	28 February 2007	1 March 2006
N A Reynolds	525	525
D J Reynolds	10,534	10,534
J B Reynolds	10,534	10,534
S J Reynolds	10,534	10,534
M N Reynolds	10,534	10,534
	<del></del>	

## **Auditors**

The auditors, HWCA Limited, are deemed to be re-appointed in accordance with section 386 of the Companies Act 1985

## **Directors' Responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended. In preparing those financial statements, the directors are required to

select suitable accounting policies, as described on pages 8 to 9, and then apply them consistently,

make judgements and estimates that are reasonable and prudent, and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements

## Directors' Report (continued)

## Year Ended 28 February 2007

comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

## Small company provisions

The directors' report is prepared in accordance with special provisions of Part VII of the Companies Act 1985 relating to small companies

Signed by order of the directors

1. Remolds

Mrs J A M Reynolds Company Secretary

Approved by the directors on 16 Ocrober

2007

# Reynolds Limited Independent Auditor's Report Year Ended 28 February 2007

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF REYNOLDS LIMITED

We have audited the financial statements of Reynolds Limited for the year ended 28 February 2007 set out on pages 6 to 19. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standards for Smaller Entities.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As described in the statement of Directors' responsibilities on page 2, the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements. In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Independent Auditor's Report**

## Year Ended 28 February 2007

## Opinion

In our opinion

the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 28 February 2007 and of its profit for the year then ended,

the financial statements have been properly prepared in accordance with the Companies Act 1985, and

the information given in the Directors' Report is consistent with the financial statements

**HWCA Limited** 

Chartered Accountants and Registered Auditors

Cawley Priory

South Pallant

Chichester

West Sussex

PO19 1SY

Date 16 October 2007

## **Profit and Loss Account**

## Year Ended 28 February 2007

	Note	2007	2006
T		0.700.404	0.500.404
Turnover	1	3,732,404	3,590,191
Cost of Sales	2	(1,751,276)	(1,761,191)_
Gross Profit Net Operating		1,981,128	1,829,000
expenses		(1,578,525)	(1,591,986)
Operating Profit	4	402,603	237,014
Interest receivable	7	6,740	4,868
Interest payable	8	(44,502)	(70,089)
Profit on Ordinary Activities before			
taxation		364,841	171,793
Tax on profit on ordinary activities	9	(74,789)	(27,376)
Brofit on Ordinani			
Profit on Ordinary Activities after			
taxation		290,052	144,417

The company has no recognised gains or losses other than the results for the year as set out above

## Reconciliation of Movements in Shareholders Funds

	£	£	£	£
Profit for the financial year Dividends		290,052 (121,541)		144,417 (47,454)
Net addition to funds		168,511		96,963
Opening shareholders' equity funds Originally stated Adjustment	1,015,602	1,015,602	871,185 47,454	918,639
Closing shareholders' equity funds		1,184,113		1,015,602

## **Balance Sheet**

## Year Ended 28 February 2007

			2007	20	06
		£	£	£	£
	Note				
Fixed Assets					
Tangible assets	11		2,177,037		1,739,381
Investments	12		100,000		
			2,277,037		1,739,381
Current Assets					
Stocks	13	409,840		350,519	
Debtors	14	262,280		267,296	
Cash at bank and in hand	1-4	283,961		151,667	
		956,081		769,482	
Creditors : Amounts Falling Due		000,001		100,102	
Within One Year	15	(1,083,742)		(721,561)	
Net Current Liabilities / Assets		(1,000,112)	(127,661)	(101,001)	47,921
Total Assets Less Current					
Liabilities			2,149,376		1,787,302
Liabilitios			2,140,010		1,701,002
Creditors : Amounts Falling Due					
After More Than One Year	16		(926,647)		(733,084)
			1,222,729		1,054,218
Provision For Liabilities and					
Charges					
Deferred taxation	19		(38,616)		(38,616)_
			1,184,113_		1,015,602
Capital and Reserves					
Called-up equity share capital	23		42,661		42,661
Other reserves	24		42,339		42,339
Profit and loss account	25		1,099,113		930,602
Shareholders' funds					
			1,184,113		1,015,602

For the financial year ended 28 February 2007, the company was entitled to exemption from audit under s 249A(1) Companies Act 1985, and no notice has been deposited under s 249B(2). The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with s 221 and preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the year and of its profit for the financial year in accordance with the requirements of s 226 and which otherwise comply with the requirements of the Companies Act 1985, so far as applicable to the company

These financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and the Financial Reporting Standard for Smaller Entities (effective January 2005)

These financial statements were approved by the directors and authorised for issue on the 16 October 2007 and are signed on their behalf by

N A Reynolds

M. a. Reynolds

M N Reynolds

The notes on page 8 to 19 form part of these financial statements

#### Notes to the Financial Statements

## Year Ended 28 February 2007

## 1. Accounting Policies

#### **Basis of Accounting**

The financial statements have been prepared under the historical cost convention

#### **Cash Flow**

These accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirement to prepare such a statement

#### **Turnover**

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax, in the course of ordinary activities

#### Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and amortised over its estimated useful life up to a maximum of 20 years. This length of time is presumed to be the maximum useful life of purchased goodwill because it is difficult to make projections beyond this period. Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and subsequently as and when necessary if circumstances emerge that indicate that the carrying value may not be recoverable

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Goodwill

straight line over 10 years

## **Fixed Assets**

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property Fixtures & Fittings

straight line over the period of the lease

25% straight line or 20% straight line for shop refurbishment

Motor Vehicles

- 25% straight line

Leased Assets

- The shorter of the term of the lease and the useful economic

life of the asset

Freehold Property

not depreciated

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Notes to the Financial Statements

## Year Ended 28 February 2007

#### **Hire Purchase Agreements**

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### **Finance Lease Agreements**

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included with creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a straight line basis, and the capital element which reduces the outstanding obligation for future instalments.

#### **Operating Lease Agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### **Pension Costs**

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### **Deferred Taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

## Notes to the Financial Statements

## Year Ended 28 February 2007

## 2. Analysis of Cost of Sales and Net Operating Expenses

			Total £
	Year Ended 28 February 2007		
	Cost of sales		1,751,276
	Administrative expenses Other operating income (Note 3)		1,663,241 (84,716)
	Net operating expenses		1,578,525
	Year Ended 28 February 2006 Cost of sales		1,761,191
	Administrative expenses Other operating income (Note 3)		1,670,554 (78,568)
	Net operating expenses		1,591,986
3.	Other Operating Income		
	Rent receivable	2007 £ 57,489	2006 £ 53,795
	Other operating income	27,227	24,773
		84,716	78,568
4.	Operating Profit		
	Operating profit is stated after charging		
		2007 £	2006 £
	Depreciation of owned fixed assets	81,788	£ 64,619
	Depreciation of assets held under hire purchase agreements	55,436	52,163
	Loss on disposal of fixed assets	3,364	1,502
	Operating lease costs  Land and buildings	13,500	18,877
		<del></del>	

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## **Notes to the Financial Statements**

## Year Ended 28 February 2007

## 5. Particulars of employees

The average number of persons employed by the company (excluding directors) during the year was as follows

2007 No	2006 No.	
36	35	
2007 £ 622,680 84,961 22,502 730,143	58,16 18,59	5 <u>6</u>
g services were		
2007		2006 £
219,465		231,822
ny pension schen	nes was as fol	lows
2007 £ 4		2006 £ 4
2007 £ 6,740		2006 £ 4,868
2007 £ 30,010 11,694 2,798		2006 £ 58,252 11,837 - 70,089
	2007 £ 622,680 84,961 22,502 730,143  g services were 2007 £ 219,465  my pension schere 2007 £ 4  2007 £ 6,740  2007 £ 30,010 11,694 2,798	No.     No.       36     35       2007     2006       £     £       622,680     646,366       84,961     58,163       22,502     18,596       730,143     723,12       g services were       2007     £       4       2007     £       6,740       2007     £       30,010     11,694       2,798

## Notes to the Financial Statements

## Year Ended 28 February 2007

## 9 Taxation on Ordinary Activities

## Analysis of charge in the year

Analysis of charge in the year		
	2007 £	2006 £
Current tax		
In respect of the year UK Corporation tax based on the results for the year at 30% (2006 – 19%) Tax payable under s 419 ICTA 1988 Overprovision in previous years Total current tax	84,485 - (9,696) 74,789	15,825 515 16,340
Deferred tax		
Origination and reversal of timing differences  Tax on profit on ordinary activities	74,789	11,036 27,376
Dividends		
	2007 £	2006 £
Final Proposed - £1 90 per ordinary share (2006 - £1 90)	81,013	81,013

The above amounts are the dividends proposed but not approved at the balance sheet date

## 11. Tangible Fixed Assets

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	Freehold Property £	Leasehold Property £	Fixtures & Fittings £	Motor Vehicles £	Total £
Cost At 1 March 2006 Additions Disposals	1,197,991 505,534	81,023 - -	841,447 10,324	475,875 69,195 (59,689)	2,596,336 585,053 (59,689)
At 28 February 2007	1,703,525	81,023	851,771	485,381	3,121,700
Depreciation At 1 March 2006 Charge for the year on disposals		69,081 6,823	577,856 67,808	210,018 62,593 (49,516)	856,955 137,224 (49,516)
At 28 February 2007		75,904	645,664	223,095	944,663
Net Book Value At 28 February 2007	1,703,525	5,119	206,107	262,287	2,177,037
At 28 February 2006	1,197,991	11,942	263,591	265,857	1,739,381

The directors have carried out an impairment review of the company's freehold buildings at the end of the financial year. The net realisable value of the buildings significantly exceed their carrying values and their estimated useful lives exceed 50 years. No depreciation has therefore been charged on these buildings.

## **Notes to the Financial Statements**

## Year Ended 28 February 2007

The directors consider that the market value of the freehold land and buildings is in excess of the amount shown in the accounts but as these assets are used in the company's business and no disposals are envisaged, the excess is not quantified

#### Hire purchase agreements

Included within the net book value of £2,177 037 is £235,532 (2006 - £244,478) relating to assets held under hire purchase agreements, and £ nil (2006 - £5,373) relating to assets held under finance lease agreements. The depreciation charged in the year in respect of assets held under hire purchase agreements amounted to £55,436 (2006 - £58,997) and £784 (2006 - £1,791) in respect of assets held under finance lease agreements

## 12. Investments Held as Fixed Assets

	L.
At 1 March 2006	•
Additions	100,000
Disposals	-
At 28 February 2007	100,000

The investment represents 100,000 pounds of 5 % Cranmore House Secured Debenture Stock of Associated Independent Stores Limited

13	Stocks		
		2007	2006
	Finished goods	£ 409,840	£ 350,519
14.	Debtors		
		2007	2006
	Trade debtors	£ 162,317	£ 147,880
	Other debtors	27,379	11,861
	Directors current accounts	7,067	37,995
	Prepayments and accrued income	65,517	69,560
		262,280	267,296
15	Creditors. Amounts Falling Due Within One	Year	
		2007 £	2006 £
	Bank loans and overdrafts	118,938	113,461
	Other loans	71,247	-
	Trade creditors	641,609	424,961
	Corporation tax	84,485	18,915
	Other taxation and social security	37,375	34,506
	Hire purchase agreements	50,095	43,316
	Other creditors	7,134	20,206
	Accruals and deferred income	72,859	66,196
		1,083,742	721,561

The following liabilities disclosed under creditors falling due within one year are secured by the company

## Notes to the Financial Statements

## Year Ended 28 February 2007

	2007 €	2006 £
Bank loans and overdrafts	118,938	113,461
Other loans	71,247	
	190,185	113,461

The bank loans are secured by legal mortgages over the freehold property at 58/60 Longford Road, Bognor Regis, 31 High Street, Bognor Regis, 27/29 High Street, Bognor Regis and a fixed and floating charge over all current and future assets of the company

Other loans are secured by legal mortgages over the freehold properties at 54-56 Longford Road, Bognor Regis, and 43, Spitalfield Lane, Chichester

#### Notes to the Financial Statements

#### Year Ended 28 February 2007

## 16. Creditors: Amounts Falling due after More than One Year

	2007	2006
	£	£
Bank loans and overdrafts	447,794	568,238
Other loans	322,893	-
Hire purchase agreements	155,960	164,846
	926,647	733,084

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	2007	2006
	£	£
Bank loans and overdrafts	447,794	568,238
Other loans	322,893	•
	770,687	568,238

The bank loans are secured by legal mortgages over the freehold property at 58/60 Longford Road, Bognor Regis, 31 High Street, Bognor Regis, 27/29 High Street, Bognor Regis and a fixed and floating charge over all current and future assets of the company

#### Other Loans

Other loans are secured by legal mortgages over the freehold properties at 54-56 Longford Road, Bognor Regis, and 43, Spitalfield Lane, Chichester

The following aggregate liabilities disclosed under creditors falling due after more than one year are due for repayment after more than five years from the balance sheet date

	2007	2006
	£	£
Bank loans and overdrafts		103,058

The bank loan is repayable by instalments and is repayable by October 2010 Interest is charged at 1 6% above the bank's base rate

## 17 Commitments under Hire Purchase Agreements

Future commitments under hire purchase agreements are as follows

	2006	2005
	£	£
Amounts payable within 1 year	50,095	43,316
Amounts payable between 1 and 5 years	155,960	152,215
Amounts payable greater than 5 years	-	12,631
	206,055	208,162

## 18 Pensions

The company operates a defined contribution pension scheme for the benefit of directors and certain employees. The assets of the scheme are administered by trustees in a fund independent from those of the company. The pension cost charge includes contributions payable to this scheme and amounted to £nil (2006 - (£ nil))

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## Notes to the Financial Statements

Year Ended 28 February 2007

The company also operates a defined contribution pension scheme for the benefit of the employees. The assets of the scheme are also administered by trustees in a fund independent from those of the company. The pension cost charge represents contributions payable by the company to the fund and amounted to £22,502 (2005 - £18,596).

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## Notes to the Financial Statements

## Year Ended 28 February 2007

## 19. Deferred Taxation

The movement in the deferred taxation account during the year was

	2007	2006
	£	£
Balance brought forward	38,616	27,580
Profit and loss account movement arising during the year	-	11,036
Balance carried forward	38,616	38,616

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of

	2007	2006
	£	£
Excess of taxation allowances over depreciation on fixe	ed	
assets	25,647	25,647
Provision for deferred tax, capital gains rolled over	12,969	12,969
	38,616	38,616

## 20. Commitments under Operating Leases

At 28 February 2007 the company had annual commitments under non-cancellable operating leases as set out below

	Land & Buildings		
Operating leases which expire Within 1 year Within 2-5 years	2007 £ 13,500	_	2006 £ - 13,500
Transactions with the Directors			
Included in debtors are loans to the directors as follows			
N A Reynolds D J Reynolds J B Reynolds S J Reynolds M N Reynolds	2007 £ 6,194 - 873		2006 £ 3,056 411 30,024 1,921 2,583
	7,067		37,995

#### Notes to the Financial Statements

## Year Ended 28 February 2007

## 22. Related Party Transactions

The company was under the control of the Reynolds family who own all of the share capital in issue

Details of related party transactions during the year, all of which took place at commercial rates, are as follows

Rent payments of £13,500 were made during the year (2006 - £13,500) to the Directors Pension Scheme, there were no amounts outstanding at the year end

On the 31 October 2006 the Company entered into a loan agreement with the Directors Pension Scheme to borrow £150,000. The loan is repayable by 31 October 2011 and interest is calculated at 1 00% per annum above the bank's base rate. At the year end the loan outstanding was £144,140.

On the 1 February 2007 the Company entered into a loan agreement with the Directors Pension Scheme to borrow £250 000. The loan is repayable by 1 February 2012 and interest is calculated at 1 00% per annum above the bank's base rate. At the year end the loan outstanding was £250,000.

## 23. Share Capital

## Authorised share capital:

2007 £	2006 £
85,000	85,000
2007	2006
No         £         No           42,661         42,661         42,661	£ 42,661
2007	2006
£ 42,339	£ 42,339
2007	2006
£	£
020 602	706 105
530,602	786,185 47,454
930 602	833,639
	144,417
·	(47,454)
1,099,113	930,602
	2007 No £ No 42,661 42,661 42,661  2007 £ 42,339  2007 £ 930,602 930,602 290,052 (121,541)

## 26. Pre-Arranged Funerals

Reynolds Limited markets pre-arranged funeral plans to members of the public All members' payments are held by Reynolds & Co (Furnishers) Limited Funeral Trust and are not included in the

## **Notes to the Financial Statements**

Year Ended 28 February 2007

company's accounts or balance sheet At 28 February 2007 the cumulative value of current plans was £674,379 (2006 - £581,679) The company is required to make good any deficiency arising on an Actuarial review of the Funeral Trust fund During the year under review, the company contributed £22,530 towards the current deficiency

Reynolds Limited

Management Information

Year Ended 28 February 2007

1 23 2

The following pages do not form part of the statutory financial statements.

## 2 C 3 B

**Reynolds Limited** 

## **Detailed Profit and Loss Account**

	2007		2006	
Turnover	No	£ 3,732,404	No	£ 3,590,191
Cost of Sales Opening stock – finished goods Shop purchases Funeral expenses Masonry expenses Storage expenses Funeral non recoverable serenity costs	(350,519) (1,659,731) (95,392) (32,944) - (22,530)	<b>3,</b> 33, 13 1	(265,176) (1,688,638) (94,254) (40,085) (3,283) (20,274)	-,
Closing stock – finished goods  Gross Profit	2,161,116 409,840	<u>(1,751,276)</u> 1,981,128	(2,111,710) 350,519	<u>(1,761,191)</u> 1,829,000
Overheads Administrative expenses		<u>(1,663,241)</u> 317,887		(1,670,554) 158,446
Other Operating Income		84,716		78,568
Operating Profit		402,603		237,014
Bank interest receivable		6,740		4,868
		409,343		241,882
Interest payable		(44,502)		(70,089)
Profit on Ordinary Activities		364,841		171,793

× (1)

## **Reynolds Limited**

## Notes to the Detailed Profit and Loss Account

	20	007	200	06
	£	£	£	£
Administrative Expenses				
Personnel Costs				
Directors salaries	216,140		205,316	
Directors national insurance contributions	24,424		23,330	
Wages and salaries	579,563		606,130	
Staff bonus	40,765		30,000	
Employers national insurance contributions	84,961		58,165	
Staff pension contributions	22,502		18,596	
Temporary staff costs	2,371		10,230	
Training	1,000		4,993	
		971,726		956,760
Establishment Expenses				
Rent	13,500		18,877	
Rates and water	86,909		86,421	
Light and heat	35,058		19,923	
Insurance	39,251		47,196	
Repairs and maintenance	61,589		66,077	
		236,307		238,494
General Expenses				
Motor expenses	26,240		28,411	
Travel and subsistence	8,986		10,990	
Telephone	10,974		10,356	
Computer costs	41,662		27,788	
Printing, postage and stationery	18,964		16,009	
Staff welfare	14,242		11,555	
Sundry expenses	53,659		53,971	
Discounts received	(56,038)		(62,606)	
Advertising	136,440		207,530	
Entertaining	10,063		4,919	
Legal and professional fees	5,830		11,810	
Accountancy fees	6,573		8,350	
Depreciation of leasehold property	6,823		6,824	
Depreciation of fixtures and fittings	67,808 62.503		49,482	
Depreciation of motor vehicles	62,593		60,476 1,502	
(Profit)/Loss on disposal of fixed assets	3,364	440 402	1,502	447 267
Financial Costs		418,183		447,367
	10,131		1,418	
Bad debts written off	15,009			
Credit card charges	•		16,341 4,678	
Finance charges	7,249			
Bank charges	4,636	27 005	5,496	27.022
		37,025		27,933
		1,663,241		_1,670,554
Other Operating Income				
Rent receivable		57,489		53,795
Other operating income		27,227		24,773
		84,716		78,568

## Notes to the Detailed Profit and Loss Account

	200	7	200	)6
	£	£	£	£
Interest Receivable Bank interest receivable		6,740		4,868_
Interest Payable				
Bank interest payable	30,010		58,252	
Hire purchase and finance lease charges	11,694		11,837	
Interest on other loans	2,798		-	
		44,502		70,089