Annual report

for the year ended 31 December 1996

Registered no: 457812



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BANHAMS PATENT LOCKS LIMITED

Annual report for the year ended 31 December 1996

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Directors and advisers

Directors

P.F.Banham, (Chairman & Managing Director)

C.M.Banham, Mrs L.Q.Banham, Mrs M.V.Banham, Mrs

W.F.Banham

A.M.Chillag, Mrs

B.E.Cowper C.R.Hallatt

E.M.Hallatt, Mrs M.J.Hallatt, Mrs

M.A.Herbert P.A.Rodda, Mrs

T.J.Ward

Secretary

T.J.Ward

Registered office

233-235 Kensington High Street

LONDON W8 6SF

Auditors

Coopers & Lybrand
1 Embankment Place

LONDON WC2N 6NN

Solicitors

Calvert Smith & Sutcliffe

Onslow House 9 The Green Richmond

Surrey TW9 1PU

Bankers

Barclays Bank Plc

National Westminster Bank Plc

Report of the directors for the year ended 31 December 1996

The directors present their report and the audited consolidated financial statements for the year ended 31 December 1996.

Principal activities

The consolidated profit and loss account for the year is set out on page 5.

The principal activity of the group is that of burglary prevention specialists.

Review of business and future developments

The directors consider that the group traded satisfactorily during the year in a period of difficult economic conditions. Turnover increased from £11.3m. to £12.1m

Operating profit remained static at 1.96m (1995 - 1.96m) due to the start-up costs incurred in both the opening of our new showrooms and the manufacture of roller shutters.

The directors are confident that an increased level of trading can be achieved next year whilst maintaining the net profit percentage.

Directors and their interests

The directors of the company at 31 December 1996, all of whom have been directors for the whole of the year ended on that date, and their interests in the shares of the company, according to the register required to be kept under Section 325 of the Companies Act 1985, were as follows:-

	Ordina 31 Decembe Number		of 5p eac 31 Decem Number	h ber 1995 Amount £
P.F.Banham (Chairman) C.M.Banham, Mrs L.Q.Banham, Mrs M.V.Banham, Mrs G.M & M.V.Banham trust W.F.Banham A.M.Chillag, Mrs B.E.Cowper C.R.Hallatt E.M.Hallatt, Mrs M.J.Hallatt, Mrs M.A.Herbert P.A.Rodda, Mrs P.A.Rodda trust	16,164	808	16,164	808
	33	2	33	2
	-	-	-	-
	14,664	733	14,664	733
	9,000	450	9,000	450
	4,254	213	4,254	213
	5,828	291	5,828	291
	-	-	-	-
	9,500	475	9,500	475
	1,827	91	1,827	91
	-	-	-	-
	12,077	604	12,077	604
	8,750	437	8,750	437

On 1st July T.Ward was appointed a director of the company.

Property Values

Properties have been included at cost. In the opinion of the directors market value exceeds cost considerably.

Dividends and transfers to reserves

The directors have paid an interim ordinary dividend of £258,048 in respect of the year ended 31 December 1996 (1995: £229,376).

The directors do not propose the payment of a final dividend.

The retained profit for the financial year of £1,534,093 (1995: £1,533,928) has been transferred to reserves.

Directors' responsibilities

The directors are required by UK company law to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that period.

The directors confirm that suitable accounting policies have been used and applied consistently and reasonable and prudent judgements and estimates have been made in the preparation of the financial statements for the year ended 31 December 1996. The directors also confirm that applicable accounting standards have been followed and that the financial statements have been prepared on the going concern basis.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Close company provisions

The company is a close company as defined by the provisions of the income and Corporation Taxes Act 1988, as amended. There has been no change in this respect since the end of the financial year.

Auditors

A resolution to reappoint the auditors, Coopers & Lybrand, will be proposed at the annual general meeting.

By order/of the board

T J Ward Company Secretary

27th October 1997

Report of the auditors to the members of BANHAMS PATENT LOCKS LIMITED

We have audited the financial statements on pages 5 to 19.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and group at 31 December 1996 and of the profit and cash flows of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Cooper 4 Mpr)

Coopers & Lybrand

Chartered Accountants and Registered Auditors

London

30 October 1997

BANHAMS PATENT LOCKS LIMITED

Consolidated profit and loss account for the year ended 31 December 1996

	Notes	1996 £	1995 £
Turnover	2	12,148,885	11,269,815
Cost of sales		(5,938,542)	(5,406,211)
Gross Profit		6,210,343	5,863,604
Net operating expenses	3	(4,249,746)	(3,906,911)
Operating profit Other income	4 7	1,960,597 688,531	1,956,693 644,231
Profit on ordinary activities before	re taxation	2,649,128	2,600,924
Tax on profit on ordinary activities	es 8	(856,987)	(837,620)
Profit for the financial year	9	1,792,141	1,763,304
Dividends	10	(258,048)	(229,376)
Retained profit for the year		£1,534,093	£1,533,928
Statement of retained profits			
Retained profit at 1 January 1996 Retained profit for the year	20	10,554,948 1,534,093	9,021,020 1,533,928
Retained profit at 31 December 199	6	£12,089,041	£10,554,948

The above figures relate entirely to continuing operations.

The group has no recognised gains and losses other than those included in the profits above, and, therefore, no separate statement of total recognised gains and losses has been presented.

There is no difference between the profit on ordinary activities before taxation and the retained profit for the year stated above, and their historical cost equivalents.

Balance sheets - 31 December 1996 Group Company					
	Notes		1995	1996	1995
		£	£	£	£
Fixed assets Tangible assets Investments	11 12	1,867,778	1,423,399	1,449,486 6	1,423,399
		1,867,778	1,423,399	1,449,492	1,423,405
Current assets Stocks Debtors Investments	13 14 15	965,743 1,633,628 650	859,711 1,422,127 650	964,943 2,013,629 650	858,911 1,390,921 650
Cash at bank and in hand	24	12,336,478	10,727,055	11,693,934	10,400,605
		14,936,499	13,009,543	14,673,156	12,651,087
Creditors: amounts due within one year	fallir 16	ng (4,707,922)	(3,870,680)	(4,529,831)	(3,848,239)
Net current assets		10,228,577	9,138,863	10,143,325	8,802,848
Net assets		£12,096,355	£10,562,262	£11,592,817	£10,226,253
Capital and reserve	es				
Called up share capital	19	5,734	5,734	5,734	5,734
Capital Redemption Reserve	20	1,580	1,580	1,580	1,580
Profit and loss account	20	12,089,041	10,554,948	11,585,503	10,218,939
Equity shareholders	s' 21	£12,096,355	£10,562,262	£11,592,817	£10,226,253

The financial statements on pages 5 to 19 were approved by the board of directors on 27th October 1997 and were signed on its behalf by:

T.Ward

Director

Consolidated cash flow statement for the year ended 31 December 1996

	Notes	1996 £	1995 £
Net cash inflow from operating activities	23	2,768,814	1,790,577
Returns on investments and servicing of finance Interest received Rent received Dividends received from investments Dividends paid	;	668,257 20,156 118 (258,048)	644,120 - 111 (229,376)
Net cash inflow from returns on investments and servicing of finar	ıce	430,483	414,855
Taxation UK corporation tax paid		<u>(847,605</u>)	(832,063)
Tax paid		(847,605)	(832,063)
Investing activities Purchase of tangible fixed assets Sale of tangible fixed assets		(755,632) <u>13,363</u>	(405,621) 32,058
Net cash outflow from investing activities		(742,269)	(373,563)
Increase in cash and cash equivalents	24	£1,609,423	£999,806

Notes to the financial statements for the year ended 31 December 1996

Principal accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below.

Basis of accounting

The financial statements are prepared in accordance with historical cost convention, modified by the revaluation of investment properties.

Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertaking made up to 31 December 1996. Intra-group sales and profits are eliminated fully on consolidation.

Related party transactions

Under $\overline{\text{FRS}}$ $\overline{8}$ The Company is required to disclose details of material transactions between itself and related parties. The company has taken advantage of exemptions under FRS8 not to disclose transactions other group companies which have been eliminated on consolidation.

Tangible fixed assets

Freehold buildings that are not fully occupied by a group company are apportioned between the 'occupied' element and the 'non occupied' elements held for their investment potential which are treated as investment properties.

The occupied element of freehold land and buildings and other tangible fixed assets are stated at cost, together with any incidental costs of

acquisition, less accumulated depreciation.

Depreciation is calculated so as to write off the cost of tangible fixed assets less their estimated residual values over their expected useful economic lives on a straight line basis as follows:-

2% straight line Freehold buildings 20% net book value Freehold improvements 25% net book value Leasehold improvements 10% net book value Plant and machinery 25% net book value Motor vehicles 10% net book value Fixtures and fittings 20% net book value Electronic equipment

Freehold land is not depreciated

In accordance with SSAP 19, (i) investment properties are revalued annually and the aggregate surplus or deficit is transferred to a revaluation reserve, and (ii) no depreciation or amortisation is provided in respect of freehold investment properties. The requirement of the Companies Act 1985 is to depreciate all properties, but that requirement conflicts with generally accepted accounting principle set out in SSAP 19. The directors consider that as these properties are not held for consumption but for investment, depreciate them would not give a true and fair view, and that it necessary to adopt SSAP 19 in order to give a true and fair view. If this departure from the Act had not been made the profit for the financial year would have been reduced by depreciation on the revalued properties of £5,494 (1995: Nil)

Stocks

Stocks are stated at the lower of cost and net realisable value. In general, cost is determined on a first in first out basis and includes transport and handling costs; in the case of manufactured products costs include all direct expenditure and production overheads based on the normal level of activity. Provision is made where necessary for obsolescent, slow moving and defective stocks.

Turnover

Turnover, which excludes value added tax and trade discounts, represents the invoiced value of goods and services supplied.

Deferred taxation

Tax deferred or accelerated is accounted for in respect of all material timing differences to the extent that it is probable that a liability or asset will crystalise.

Deferred taxation has been provided at the full potential amount in respect of accelerated capital allowances and other timing differences at the rate of corporation tax likely to prevail.

Pension costs

Up to 31st March 1994 the company operated a defined benefit pension scheme which was not contracted out of the state scheme. The assets of the scheme are held separately from those of the group in independently administered funds. The amount charged to the profit and loss account is equal to the contributions payable by the company to the scheme for the year.

During 1995 the company successfully negotiated a grouped personal pension scheme for its employees which is operated independently from the company. The amount charged to the profit and loss account is equal to the contributions held up to 31st March 1996 paid into the scheme by the company together with subsequent contributions to the scheme as they became payable.

2 Turnover

Turnover is attributable to one activity, that of being burglary prevention specialists and is confined to the United Kingdom.

3 Net operating expenses

Net operating expenses are made up as follows:

	1996 £	1995 £
Selling and distribution costs Administrative expenses	1,203,193 3,046,553	1,111,351 2,795,560
	£4,249,746	£3,906,911

4 Operating profit

	1996 £	1995 £
Operating profit is stated after charging/(c	rediting):	
Loss/(Profit) on disposal of tangible fixed assets	5,857	(2,266)
Depreciation of owned tangible fixed assets	292,033	282,649
Operating lease rentals - non plant & machinery Auditors' remuneration	104,000 33,500	96,693 33,400
(Company £31,500 ; 1995 £31,900)	======	======

In addition amounts paid to the company's auditors in respect of non audit services amounted to £28,100 (1995: £47,000) for the year. These amounts are in respect of taxation and general financial advice provided.

5 Directors' en	noluments
-----------------	-----------

	1996 £	1995 £
Remuneration as executives Pension contributions	1,394,219 63,298	1,190,200 50,142
	£1,457,517	£1,240,342 =======

Directors' emoluments, excluding pension contributions include:

	1996 £	1995 £
Emoluments of the chairman and highest paid director	£487,302	£403,381 ======

The number of directors including the chairman who received emoluments in the following ranges was:

1996
1995

6 Employee information

The average weekly number of persons employed by the group including executive directors during the year is analysed below:

	1996	1995
	Number	Number
Factory	26	24
Motor mechanics	3	3
Despatch Riders	6	6
Fitters/Operatives	88	87
Surveyors	3	3
Administration	51	50
Directors	<u> 12</u>	_12
	189	185
	===	===

Employment costs - all employees including directors:

	1996 £	1995 £
Wages and salaries Social security costs Other pension costs	4,767,283 471,722 111,298	4,384,294 451,548 79,825
Total direct costs of employment	£5,350,303	£4,915,667
7 Other income	1996 £	1995 £
Bank interest receivable Rent Receivable Income from listed investments	668,257 20,156 118	644,120 - 111
	£688,531	£644,231

8 Taxation

	1996 £	1995 £
Tax on profit on ordinary activities U.K. Corporation tax at 33% (1995: 33%)	856,987	853,406
Over provision in respect of prior years		<u>(15,786</u>)
	856,987 ======	837,620 ======

9 Profit for the financial year

As permitted by Section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial year is made up as follows:

	1996 £	1995 £
Dealt with in the financial statements of the holding company Retained by subsidiary companies	1,624,612 167,529	1,650,447 112,857
	£1,792,141 =======	£1,763,304
10 Dividends		
	1996 £	1995 £
<pre>Interim dividends paid: at £2.25 per share (1995: £2.00)</pre>	£258,048	£229,376
		=======

BANHAMS PATENT LOCKS LIMITED

11 Tangible fixed assets - Group

Total	2,970,240 755,632 (99,639)	3,626,233	1,546,841	(80,419)	292,033	1,758,455	877 738 1	T, 501,1100,11	1,423,399	1
Electronic Equipment	455,687 2 55,755	511,442 3	321,067		38,075	359,142		nnc / 7CT	134,620	•
Motor Vehicles	908,317 168,011 (99,639)	976,689	504,242	(80,419)	138,188	562,011		414,0/8	404,075	
Fixtures & Fittings	208,530	216,439	136,098		8,035	144,133	•	72,306	72,432	
Plant & Machinery	2 85,392 38,790	324,182	158,102	1	16,608	174,710		149,472	127,290	
ments Leasehold	53,002 3,934	56,936	25,016	i	7,980	32,996		23,940	27,986	
Improvements Freehold Leas	566,356 60,010	626,366	274,579	1	70,356	344,935		281,431	291,777	
Investment Properties	274,710	274,710	1	ŀ		i		274,710	H H H H H H	
Freehold Land & Buildings	on 492,956 146,513	639,469	127,737	I	12,791	140,528		498,941	365,219	
	Cost or Valuation At 1 Jan 1996 Additions Disposals	At 31 Dec 1996	Depreciation	Eliminated on disposal	Prov for year	At 31 Dec 1996	Net book value	At 31 Dec 1996	At 31 Dec 1995	

believe is not materially different to its cost. If the properties had not been classified as properties then depreciation would have been provided of 5,494 and they would have been included investment property represents the elements of the groups freehold buildings not occupied by the group It was valued on 31st December 1996 by the directors on open market value, which due to the proximity of the acquisition date to the year end, held for their investment potential. at a net book value based on cost of 269,216. investment of directors are

At 31st December 1996 commitments authorised but not contracted for amounted to 277,500 (1996: Nil).

BANHAMS PATENT LOCKS LIMITED

Tangible fixed assets - Company

11

Electronic Equipment Total	455,687 2,970,240 55,755 334,409 (99,639) 511,442 3,205,010	321,067 1,546,841 (80,419) 38,075 289,102 359,142 1,755,524	152,300 1,449,486
Motor Vehicles	908,317 168,011 (99,639) 976,689	504,242 (80,419) 138,188 562,011	414,678
Fixtures & Fittings	208,530 7,909 216,439	136,098 8,035 144,133	72,306
Plant & Machinery	285,392 38,790 	158,102 	149,472
ments Leasehold	53,002 3,934 - 56,936	25,016 7,980 32,996	23,940 27,986
Improvements Freehold Leas	566,356 60,010 626,366	274,579 - 70,356 344,935	281,431 291,777
Freehold Land & Buildings	492,956	127,737 9,860 137,597	355,359 365,219
	Cost At 1 Jan 1996 Additions Disposals At 31st Dec 1996	Depreciation At 1 Jan 1996 Eliminated on disposal Prov for year At 31 Dec 1996 Net book value	At 31 Dec 1996 At 31 Dec 1995

130,124

£1,390,921

	Com	pany
12 Fixed asset investments	1996 £	1995 £
Cost	•	Ĺ
As at 1st January 1996 Additions	6 -	2
As at 31st December 1996	6	6

Fixed asset investments relate to subsidiaries in which Banhams Patent Locks Limited owns 100% of the issued £1 ordinary shares and which are all incorporated in England and Wales:-

Company	Activity
Banham Security Limited	Property
Banham Alarms Limited	Dormant
Central Monitoring Services Limited	Keyholding & Central Station Facility

The financial statements of the above subsidiary companies have been consolidated. Banham Alarms Ltd did not trade in the year to December 1996.

Operations are based in the country of incorporation.

13 Stocks

Prepayments

Amounts due from Group Undertaking

The amounts attributabl	e to differen	t categories	are as follo	ows:
		Group		Company
	1996	1995	1996	1995
Raw materials and	£	£	£	£
consumables Finished goods and	232,384	224,347	231,584	223,547
goods for resale	_733,359	635,364	<u>733,359</u>	635,364
_			<u></u>	<u> </u>
	£965,743	£859,711	£964,943	£858,911
14 Debtors	=======	=======	======	=======
	G	roup		Company
	1996	1995	1996	1995
	£	£	£	£
Amounts falling due within one year			-	~
Trade debtors	1,218,542	923,063	1 101 102	001 055
Accrued income	267,454	346,496	1,181,103	891,857
Other debtors	36,360	22,444	267,454	346,496
Prenayments	111 270	22,444	36,360	22,444

130,124

£1,422,127

111,270

417,442

£2,013,629

======== The amounts due from the group undertaking represent an advance for the purchase of Freehold Land and Buildings and is due in greater than one year.

111,272

£1,633,628

15 Investments

	Group and 1996 £	Company 1995 £
Listed investments - cost	£650	£650
	=====	=====
- market value	£1,960 =====	£1,838 =====

16 Creditors: amounts falling due within one year

	1996 £	Group 1995 £	Co 1996 £	ompany 1995 £
Trade creditors Other creditors including: Taxation and social	256,598	257,957	256,598	257,957
security costs Pensions and similar	1,375,590	1,308,731	1,296,101	1,252,695
obligations Accruals and deferred	250,000	250,000	250,000	250,000
income Amount owed to group	2,825,734	2,053,992	2,641,879	1,923,248
undertaking			85,253	164,339
	£4,707,922	£3,870,680	£4,529,831	£3,848,239

Taxation and social security costs are made up as follows:

	Group		Co	ompany
	1996	1995	1996	1995
	£	£	£	£
U.K. corporation tax payable Advance corporation tax PAYE and social security VAT	797,233	795,019	734,751	751,857
	64,512	57,344	64,512	57,344
	186,225	157,194	186,225	157,194
	327,620	299,174	310,613	286,300
£1 ==	,375,590 ======	£1,308,731	£1,296,101	£1,252,695

17 Provisions for liabilities and charges

Deferred taxation - Group and company

Analysis of provision and potential liability calculated at 33%(1995:33%)

	Amo: prov:		Full potential liability		
	1996	1995	1996	1995	
	£	£	£	£	
Accelerated capital allowances	45,259	82,500	45,259	91,359	
Other timing differences	(45,259)	(82,500)	(45,259)	(82,500)	
	-	£ –	-	£ 8,859	
		======	======	======	
			1996	1995	
			£	£	

Movements on the provision for deferred taxation are as follows:

At 1 January				-	-
Transferred to	profit and	loss	account	_	_
	•				
74 21 Dansuban				*** 3	*** 7
At 31 December				Nil	Nil
					====

18 Pensions and similar obligations

Up to 31st March 1994 the group operated a defined benefit pension scheme in the United Kingdom. The assets of that scheme are held in a separate trustee administered fund. Funds from the scheme are held on behalf of the trustees by London and Manchester (Pensions) Limited.

On 31st March 1994 the company discontinued this defined benefit pension in favour of a grouped personal pension plan with Legal and General. The company's contributions ranges from 2% to 6% depending on the age of the employee.

The total pension cost for the group in respect of these schemes was £48,000 (1995: £31,283). In addition £63,298 (1995: £50,142) was paid into private schemes of the directors.

The company has decided since 31st December 1996 to transfer the sum of £250,000 to the grouped personal pension plan in respect of members of the London and Manchester scheme who are current employees. This amount represents an additional voluntary contribution by the company which was provided for in the 1993 financial statements. The scheme will then be wound up.

19 Called up share capital

Authorised Ordinary shares of 5p each - 150,000 Ordinary shares of £1 each - 5,000	1996 £ 7,500 <u>5,000</u>	1995 £ 7,500 5,000
	£12,500	£12,500
Allotted, called up and fully paid Ordinary shares of 5p each - 114,688	£ 5,734	£5,734

20 Reserves

	Capital redemption reserve	Profit and loss account £
Group		
At 1 January 1996 Retained profit for the year	1,580	10,554,948 1,534,093
At 31 December 1996	1,580 =====	12,089,041
Company		
At 1 January 1996 Retained profit for the year	1,580	10,218,939 1,366,564
At 31 December 1996	1,580 ====	11,585,503
21 Reconciliation of movements	in shareholders'	funds
	1996 £	1995 £
Profit for the financial year Dividends	1,792,141 _(258,048)	1,763,304 (229,376)
Net addition to shareholders funds	1,534,093	1,533,928
Opening shareholders' funds	10,562,262	9,028,334
	£12,096,355	£10,562,262

22 Financial commitments

At 31 December 1996 the group had annual commitments under non-cancellable operating leases as follows:

	1996 £	1995 £
	Land and Buildings	Land and Buildings
Expiring within one year Expiring in over five years		75,000 <u>23,500</u>
	£88,500 ======	£98,500

Reconciliation of operating profit to net cash inflow from operating activities

		1996 £	1995 £
Operating profit Depreciation on tangible fixed assets Loss/(Gain) on sale of tangible fixed asset (Increase) in stocks (Increase) in trade debtors Decrease/(Increase) in accrued income (Increase) in other debtors Decrease/(Increase) in prepayments (Decrease) in trade creditors Increase/(Decrease) in other taxation		1,960,597 292,033 5,857 (106,032) (295,479) 79,042 (13,916) 18,852 (1,359)	1,956,693 282,649 (2,266) (52,564) (84,297) (132,582) (5,455) (933) (23,560)
and social security Increase/(Decrease) in accruals and deferred income		57,477 <u>771,742</u>	(18,524) (128,584)
Net cash inflow from operating a	ctivities	2,768,814 =======	£1,790,577
24 Cash and cash equivalent	s		
		1996 £	1995 £
Changes during the year At 1 January Net cash inflow		10,727,055 1,609,423	9,727,249 999,806
At 31 December		12,336,478	10,727,055
	1996	1995	Change in year
	£	£	£
Analysis of balances Cash at bank and in hand	12,336,478	10,727,055	1,609,423
At 31 December	12,336,478	10,727,055	1,609,423

25 Related party transactions

There were no related party transactions in the year