# REGISTRAR OF COMPANIES

457212

# **Banhams Patent Locks Limited**

Report and Financial Statements

Year Ended

31 December 2004





**BDO Stoy Hayward** Chartered Accountants

# Annual report and financial statements for the year ended 31 December 2004

# **Contents**

-	~					
	- }	1	re	^	tΛ	rc

## Page:

1	Report of the directors
	Report of the directors

- 3 Report of the independent auditors
- 5 Consolidated profit and loss account
- 6 Statement of total recognised gains and losses

and reconciliation of movements in shareholders' funds

- 7 Group balance sheet
- 8 Company balance sheet
- 9 Consolidated cash flow statement
- Notes forming part of the financial statements

# **Directors**

P F Banham	W F Banham	M J Hallatt
C M Banham	B E Cowper	M A Herbert
L Q Banham	C R Hallatt	P A Rodda
M V Banham	E M Hallatt	T J Ward

# Secretary and registered office

T J Ward, 233-235 Kensington High Street, London, W8 6SF.

## Company number

457812

## **Auditors**

BDO Stoy Hayward LLP, 8 Baker Street, London, W1U 3LL.

# Report of the directors for the year ended 31 December 2004

The directors present their report together with the audited consolidated financial statements for the year ended 31 December 2004.

#### Results and dividends

The consolidated profit and loss account is set out on page 5 and shows the profit for the year.

The directors do not propose the payment of a final dividend (2003 - £Nil). The directors paid an interim dividend of £5.46 per share, amounting to £626,000 (2003 - £5.00 per share amounting to £573,000).

The retained profit for the financial year of £2,178,000 (2003 - £2,538,000) has been transferred to reserves.

# Principal activities, trading review and future developments

The principal activities of the group are that of burglary prevention specialists and property letting.

The directors consider that the group traded satisfactorily during the year. Turnover increased to £21.3m, an increase of 2.4 % on last year.

The directors are confident that an increased level of trading can be achieved next year whilst maintaining a healthy net profit percentage.

#### Charitable and political contributions

During the year the company made charitable contributions of £3,290 (2003 - £5,000).

#### Directors and their interests

The directors interests in the shares of the company during the year were:

	Ordinary shares of 5p each			
	2004	2004	2003	2003
	Number	£	Number	£
P F Banham (Chairman and Managing Director)	16,164	808	16,164	808
Mrs C M Banham	33	2	33	2
Mrs L Q Banham	-	-	-	-
Mrs M V Banham	14,664	733	14,664	733
G M & M V Banham Trust	9,000	450	9,000	450
W F Banham	4,254	213	4,254	213
B E Cowper	-	-	-	-
C R Hallatt	9,500	475	9,500	475
Mrs E M Hallatt	1,827	91	1,827	91
Mrs M J Hallatt	-	-	=	-
M A Herbert	-	-	-	-
Mrs P A Rodda	12,077	604	12,077	604
P A Rodda Trust	8,750	437	8,750	437
T J Ward	-	-	-	-

# Report of the directors for the year ended 31 December 2004 (Continued)

#### Property value

Freehold properties have been included at cost. In the opinion of the directors market value still remains in excess of cost. Investment properties have been revalued on an open market value basis.

### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward LLP have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the Board

T J Ward

Secretary

31 October 2005

# Report of the independent auditors

#### To the shareholders of Banhams Patent Locks Limited

We have audited the financial statements of Banhams Patent Locks Limited for the year ended 31 December 2004 on pages 5 to 23 which have been prepared under the accounting policies set out on pages 10 and 11.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Report of the independent auditors (Continued)

# Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the group and the company as at 31 December 2004 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD LLP** 

Chartered Accountants and Registered Auditors London

31 October 2005

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Banhams Patent Locks Limited

Consolidated profit and loss account for the year ended 31 December 2004

	Note	2004 £'000	2003 £'000
Turnover	2	21,299	20,791
Cost of sales		(10,883)	(10,567)
Gross profit		10,416	10,224
Operating expenses	3	(7,233)	(6,472)
Operating profit	6	3,183	3,752
Interest receivable	7	824	690
Profit on ordinary activities before taxation		4,007	4,442
Taxation on profit on ordinary activities	8	(1,203)	(1,331)
Profit for the financial year	9	2,804	3,111
Dividends	10	(626)	(573)
Retained profit for the year		2,178	2,538
Statement of retained profits			
Retained profit at 1 January 2004 Retained profit for the year	19	25,873 2,178	23,335 2,538
Retained profit at 31 December 2004		28,051	25,873

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account.

There is no difference between the profit on ordinary activities before taxation and the retained profit for the year stated above, and their historical cost equivalents.

**Banhams Patent Locks Limited** 

Statement of total recognised gains and losses and reconciliation of movements in shareholders' funds for the year ended 31 December 2004

	Note	2004 £'000	2003 £'000
Statement of total recognised gains and losses Profit for the year		2,804	3,111
Total recognised gains and losses for the year		2,804	3,111
Reconciliation of movements in shareholders' funds Profit for the year Dividends	10	2,804 (626)	3,111 (573)
Opening shareholders' funds		2,178 26,727	2,538 24,189
Closing shareholders' funds		28,905	26,727

# Group balance sheet at 31 December 2004

	Note	2004 £'000	2004 £'000	2003 £'000	2003 £'000
Fixed assets					
Tangible assets	11		7,687		4,373
Goodwill	13		2,860		3,036
			10,547		7,409
Current assets					
Stocks	14	1,292		1,264	
Debtors	15	3,808		3,962	
Investments	16	1		1	
Cash at bank and in hand		21,304		21,939	
		26,405		27,166	
Creditors: amounts falling due within one year	17	8,047		7,848	
Net current assets			18,358		19,318
Total assets less current liabilities			28,905		26,727
Capital and reserves					
Called up share capital	18		6		6
Capital redemption reserve	19		1		1
Revaluation reserve	19		847		847
Profit and loss account	19		28,051		25,873
Shareholders' funds - equity			28,905		26,727

The financial statements were approved by the Board on 31 October 2005

T J Ward Director

# Company balance sheet at 31 December 2004

	Note	2004 £'000	2004 £'000	2003 £'000	2003 £'000
Fixed assets					
Tangible assets	11		1,827		2,033
Investments	12		3,360		3,360
			5,187		5,393
Current assets					
Stocks	14	1,236		1,205	
Debtors - due within one year	15	6,092		4,400	
- due after one year	15	4,779		1,726	
Investments	16	12.055		15.606	
Cash at bank and in hand		13,055		15,696	
		25,163		23,028	
Creditors: amounts falling due within one year	17	5,754		5,675	
Net current assets			19,409		17,353
Total assets less current liabilities			24,596		22,746
Capital and reserves					
Called up share capital	18		6		6
Capital redemption reserve	19		1		1
Profit and loss account	19		24,589		22,739
Shareholders' funds - equity			24,596		22,746

The financial statements were approved by the Board on 31 October 2005

T J Ward Director

Banhams Patent Locks Limited

Consolidated cash flow statement for the year ended 31 December 2004

	Note	2004 £'000	2004 £'000	2003 £'000	2003 £'000
Net cash inflow from operating activities	22		3,954		4,165
Returns on investments and servicing of finance Interest received		815		690	
Net cash inflow from returns on investments and servicing of finance			815		690
Taxation			(1,357)		(978)
Capital expenditure and financial investment  Purchase of tangible fixed assets Sale of tangible fixed assets		(3,557) 136		(492) 32	
Net cash outflow from capital expenditure and financial investment			(3,421)	<del></del>	(460)
Equity dividend paid			(626)		(573)
(Decrease)/increase in cash	23		(635)		2,844

The notes on pages 10 to 23 form part of these financial statements.

# Notes forming part of the financial statements for the year ended 31 December 2004

#### 1 Accounting policies

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and buildings and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

# Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2004. Intra-group sales and profits are eliminated fully on consolidation.

# Related party transactions

Under FRS 8 the company is required to disclose details of material transactions between itself and related parties. The company has taken advantage of exemptions under FRS 8 not to disclose transactions with other group companies which have been eliminated on consolidation.

#### Goodwill

Goodwill arising on an acquisition of a subsidiary undertaking is the difference between the fair value of the consideration paid and the fair value of the assets and liabilities acquired. Goodwill is capitalised and amortised through the profit and loss account over the directors estimate of its useful economic life which ranges from 15 to 20 years. Impairment tests on the carrying value of goodwill are undertaken:

- At the end of the first full financial year following acquisition;
- In other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

#### **Turnover**

Turnover, which excludes value added tax and trade discounts, represents the invoiced and accrued value of goods and services supplied.

#### Tangible fixed assets

Freehold buildings that are not fully occupied by a group company are apportioned between the 'occupied' element and the 'non occupied' elements held for their investment potential which are treated as investment properties.

The occupied element of freehold land and buildings and other tangible fixed assets are stated at cost, together with any incidental costs of acquisition, less accumulated depreciation.

Depreciation is calculated so as to write off the cost of tangible fixed assets less their estimated residual values over their expected useful economic lives as follows:

Freehold buildings

2% straight line

Improvement to buildings Plant and equipment

20%-25% net book value

10%-25% net book value

Freehold land is not depreciated.

# Notes forming part of the financial statements for the year ended 31 December 2004

# 1 Accounting policies (Continued)

Tangible fixed assets (Continued)

In accordance with SSAP 19, (i) investment properties are revalued annually to open market value and the aggregate surplus or deficit is transferred to a revaluation reserve, and (ii) no depreciation or amortisation is provided in respect of freehold investment properties. The requirement of the Companies Act 1985 is to depreciate all properties, but that requirement conflicts with generally accepted accounting principles set out in SSAP 19. The directors consider that as these properties are not held for consumption but for investment, to depreciate them would not give a true and fair view, and that it is necessary to adopt SSAP 19 in order to give a true and fair value. The effects of this departure from the Companies Act 1985 has not been quantified because it is impracticable and, in the opinion of the directors, would be misleading.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis and includes transport and handling costs; in the case of manufactured products costs include all direct expenditure and production overheads based on the normal level of activity. Provision is made where necessary for obsolescent, slow moving and defective stocks. Net realisable value is based on estimated selling price less additional costs of disposal.

#### Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date.

Deferred tax balances are not discounted.

#### Leases

Where assets are financed by operating leases, their annual rentals are charged to the profit and loss account on a straight line basis over the term of the lease. The company does not hold any assets under finance leases.

#### Pensions

The company operates a group personal pension scheme for its employees which is operated independently from the company. The amount charged to the profit and loss account represents the contributions made by the group during the year.

Banhams Patent Locks Limited

Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

2	Segment analysis of cla	ss of busine	ss				
		Turn	over	Profit be	fore tax	Net a	ecete
		2004	2003	2004	2003	2004	2003
		£'000	£'000	£'000	£'000	£'000	£'000
	Burglary prevention	21,106	20,698	2,949	3,704	1,857	3,195
	Property letting	193	93	45	48	6,404	2,847
		21,299	20,791	2,994	3,752	8,261	6,042
	Net non operating income/assets	-	-	824	690	20,455	20,685
		21,299	20,791	3,818	4,442	28,716	26,727
3	Operating expenses  Net operating expens  Selling and distribution	on costs	up as follows:			2004 £'000 1,435 5,798	2003 £'000 1,550 4,922
	Administrative expen	iscs				7,233	6,472
4	Employees					2004 £'000	2003 £'000
	Staff costs, including	directors, co	nsist of:			2 000	2 000
	Wages and salaries					7,127	7,857
	Social security costs Other pension costs					784 294	792 201
						8,205	8,850

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

# 4 Employees (Continued)

5

The average number of employees employed by the group, including executive directors, during the year was:

was:	2004 Number	2003 Number
Factory	18	18
Motor mechanics	3	3
Despatch riders	18	16
Fitters/operatives	135	130
Surveyors	6	8
Administration	76	77
Directors	12	13
	268	265
rirectors' emoluments	2004 £'000	2003 £'000
Remuneration as executives	2,337	2,151
Pension contributions	104	71
	2,441	2,222

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

6	Operating profit		
•	operating prom	2004	2003
		£'000	£'000
	This has been arrived at after charging:		
	Loss on disposal of tangible fixed assets	26	6
	Depreciation of owned tangible fixed assets	424	451
	Amortisation of goodwill	176	176
	Operating lease rentals – non plant and machinery	83	73
	Auditors' remuneration	32	25

Included in the group audit fee is an amount of £22,000 (2003 - £20,100) in respect of the company.

In addition amounts paid to the company's auditors in respect of non audit services amounted to £2,000 (2003 - £16,000) for the year. These amounts are in respect of taxation and general financial advice provided.

# 7 Interest receivable

nterest receivable	2004 £'000	2003 £'000
Bank interest receivable	824	690

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

8 Taxation on profit from ordinary activities	2004	2003
Current tax	£'000	£'000
UK corporation tax at 30% (2003 – 30%)	1,203	1,331
Taxation on profit on ordinary activities	1,203	1,331
The tax assessed for the year is higher than the standard rate of corpora differences are explained below:		
	2004 £	2003 £
Profit on ordinary activities before tax	3,818	4,442
Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2003 – 30%)	1,145	1,333
Effects of:		
Expenses not deductible for tax purposes	21	5
Depreciation for year in excess of capital allowances	10	(1)
Non qualifying loss on disposal of fixed assets	8	1
Adjustment to tax charge in respect of previous year	6	(7)
Marginal relief	13	
Current tax charge for year	1,203	1,331

# 9 Profit for the financial year

As permitted by Section 230 of the Companies Act 1985, the parent company's profit and loss account has not been included in these financial statements. The profit for the financial year after tax and before dividends is made up as follows:

	2004 £'000	2003 £'000
Dealt with in the financial statements of the parent company Retained by subsidiary companies	2,476 328	2,455 656
	2,804	3,111

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

10	Dividends					
					2004 £'000	2003 £'000
	Interim dividends paid at	£5.46 per share	e (2003 - £5.00)		626	573
11	Tangible assets					
		Freehold			Plant, equipment,	
			mprovements	Investment	and motor	
	Group	buildings £'000	to buildings £'000	properties £'000	vehicles £'000	Total £'000
	Cost or valuation					
	At 1 January 2004	1,252	910	1,657	4,059	7,878
	Additions	114	111	3,421	244	3,890
	Disposals				(469)	(469)
	At 31 December 2004	1,366	1,021	5,078	3,834	11,299
	Depreciation					
	At 1 January 2004	208	750	-	2,547	3,505
	Eliminated on disposal	-	-	-	(317)	(317)
	Charge for the year	49	54	-	321	424
	At 31 December 2004	257	804		2,551	3,612
	Net book value At 31 December 2004	1,109	218	5,078	1,283	7,687
	At 31 December 2003	1,044	160	1,657	1,512	4,373
		<del></del>		<del></del>	<del></del>	

The investment properties were valued on an open market basis on 31 December 2004 by the directors, having taken informed professional advice, on the basis of open market value. The directors consider that there has not been a significant change in market value during the year. If the properties had not been classified as investment properties then depreciation would have been provided in the year of £84,000 and they would have been included at a net book value based on cost of £4,231,000.

Banhams Patent Locks Limited

Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

buildings	mprovements to buildings	Plant and	Motor	
£'000	£'000	equipment £'000	vehicles £'000	Total £'000
		0.140	1.572	E 255
642				5,255 263
	111	34 -	(421)	(421)
			1.0.00	
642	1,021	2,174	1,260	5,097
120	750	1 307	935	3,221
139	730	1,377		(288)
13	54	113	157	337
152	804	1,510	804	3,270
490	217	664	456	1,827
503	160	743	627	2,033
	490	111 642 1,021 139 750 13 54 152 804 490 217	111 34	-     111     34     118       -     -     -     (421)       642     1,021     2,174     1,260       139     750     1,397     935       -     -     -     (288)       13     54     113     157       152     804     1,510     804       490     217     664     456

At 1 January 2004 and 31 December 2004

3,360

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

# 12 Fixed asset investments (Continued)

Fixed asset investments relate to subsidiaries in which Banhams Patent Locks Limited owns 100% of the issued ordinary shares and which are all incorporated in England and Wales:

Company	Activity
Capstan Security Limited	Security
Banham Security Limited	Property
Banham Alarms Limited	Dormant
Banham Home Insurance Services Limited	Insurance services
Central Monitoring Services Limited	Keyholding and central station facility
Aegis Alarm Systems Limited	Security
Banham Home Insurance Services Limited Central Monitoring Services Limited	Insurance services Keyholding and central station facility

The financial statements of the above subsidiary companies have been consolidated. Banham Alarms Limited did not trade in the year to 31 December 2004.

Operations are based in the country of incorporation

#### 13 Goodwill

	2004 £'000
Cost At 1 January 2004 and at 31 December 2004	3,534
Amortisation At 1 January 2004 Provision for year	498 176
At 31 December 2004	674
Net book value At 31 December 2004	2,860
At 31 December 2003	3,036

# Banhams Patent Locks Limited Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

14	Stocks	Group	Group	Company	Company
		2004	2003	2004	Company 2003
		£'000	£'000	£'000	£'000
		£ 000	£ 000	r 000	£.000
	Raw materials and consumables	284	276	272	262
	Finished goods and goods for resale	1008	988	964	943
		1,292	1,264	1,236	1,205
					= <del></del>
15	Debtors				
		Group	Group	Company	Company
		Group 2004	Group 2003	Company 2004	Company 2003
		_	_		
	Amounts falling due within one year:	2004	2003	2004	2003
	Amounts falling due within one year:  Trade debtors	2004	2003 £'000	2004 £'000	2003 £'000
		2004 £'000	2003	2004	2003
	Trade debtors	2004 £'000	2003 £'000	2004 £'000	2003 £'000
	Trade debtors Accrued income	2004 £'000	2003 £'000 2,529 717	2004 £'000	2003 £'000
	Trade debtors Accrued income Other debtors	2004 £'000 2,385 874	2003 £'000 2,529 717 355	2004 £'000 1,539 874	2003 £'000 1,811 717 20
	Trade debtors Accrued income Other debtors Prepayments	2004 £'000 2,385 874	2003 £'000 2,529 717 355 361	2004 £'000 1,539 874 - 378	2003 £'000 1,811 717 20 210

Included within amounts due from group undertakings is £4,779,000 (2003 - £1,726,000)) which is due after one year. All other amounts are repayable on demand.

# 16 Investments

	Group and company	
	2004	2003
	£'000	£'000
Listed investments - cost	1	1
- market value	3	3

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

	Creditors: amounts falling due within one	•			
		Group 2004 £'000	Group 2003 £'000	Company 2004 £'000	Company 2003 £'000
	Trade creditors	490	1,763	350	817
	Corporation tax	757	911	448	584
	Taxation and social security	882	919	702	737
	Accruals and deferred income	5,918	4,051	4,254	3,516
	Other creditors  Amounts due from group undertakings	-	204	- -	21
		9.047	7 040	= TEA	5 (75
		8,047	7,848	5,754	5,675
	Taxation and social security costs are as fo	ollows:			
	PAYE and social security	352	451	334	413
	VAT	530	468	368	324
		882	919	702	737
18	Share capital		و مالامدة		
		2004	Authori 2003	sea 2004	2003
		Number	Number	£'000	£'000
	Ordinary shares of 5p each	150,000	150,000	8	8
	Ordinary shares of £1 each	5,000	5,000	5	5
		155,000	155,000	13	13
			otted, called up	and fully poid	
		2004	2003	2004	2003
		Number	Number	£'000	£'000
	Ordinary shares of 5p each Ordinary shares of £1 each	114,688 -	114,688 -	6 -	6
		114,688	114,688	6	6

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

19	Reserves			
	Group	Revaluation reserve £'000	Capital redemption reserve £'000	Profit and loss account £'000
	At 1 January 2004 Retained profit for the year	847	1	25,873 2,178
	At 31 December 2004	847	1	28,051
	Company		Capital redemption reserve £'000	Profit and loss account £'000
	At 1 January 2004 Retained profit for the year		1 -	22,739 1,850
	At 31 December 2004		1	24,589

# 20 Pensions and similar obligations

Up to 31 March 1994 the group operated a defined benefit pension scheme in the United Kingdom. The assets of that scheme were held in a separate trustee administered fund. Funds from the scheme were held on behalf of the trustees by London and Manchester (Pensions) Limited.

On 31 March 1994 the company discontinued this defined benefit pension in favour of a group personal pension plan. The company's contributions range from 2% to 6% depending on the age of the employee.

The total pension cost for the group in respect of these schemes was £294,000 (2003 - £201,000). In addition £104,000 (2003 - £71,000) was paid into private schemes of the directors.

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

# 21 Commitments under operating leases

As at 31 December 2004, the group had annual commitments under non-cancellable operating leases as

	set out below:	December 2004, the group had annual commitments under non-cancellable operating lease clow:		
		2004	2003	
		Land and	Land and	
		buildings	buildings	
		£'000	£'000	
	Operating leases which expire:			
	Within one year	-	-	
	Over five years	83	83	
		83	83	
22	Reconciliation of operating profit to net cash inflow from operating	ng activities		
		2004	2003	
		£'000	£'000	
	Operating profit	3,183	3,752	
	Depreciation on tangible fixed assets	424	451	
	Amortisation of goodwill	176	176	
	Loss on sale of tangible fixed assets	26	6	
	(Increase) in stocks	(28)	(109)	
	Decrease/(increase) in trade debtors	144	(604)	
	(Increase) in accrued income	(157)	(227)	
	Decrease/(increase) in other debtors	21	(185)	
	Decrease/(increase) in prepayments	(188)	(119)	
	(Decrease)/increase in trade creditors	(1,273)	1,202	
	(Decrease)/increase in other taxation and social security	(37)	315	
	Increase/(decrease) in accruals and deferred income	1,867	(697)	
	(Decrease)/increase in other creditors	(204)	204	
	Net cash inflow from operating activities	3,954	4,165	

# Notes forming part of the financial statements for the year ended 31 December 2004 (Continued)

23	Reconciliation of net cash inflow to movement in net debt			
		2004	2003	
		£'000	£'000	
	(Decrease)/increase in cash in the year	(635)	2,844	
	Net funds at 1 January 2003	21,939	19,095	
	Net funds at 31 December 2004	21,304	21,939	
24	Analysis of net debt			
	At		At	
	1 January		Cash 31 December	
	2004	flow	2004	
	£'000	£'000	£'000	
	Cash in hand and at bank 21,939	(635)	21,304	
	Total 21,939	(635)	21,304	
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