# **GUINNESS ENTERPRISES LIMITED**

FINANCIAL STATEMENTS
YEAR ENDED 30 JUNE 1999

Company Registration No. 456205



### **DIRECTORS' REPORT**

The directors have pleasure in submitting their annual report, together with the audited financial statements, for the year ended 30 June 1999.

### **Activities**

The company did not trade during the year. The directors foresee no changes in the company's activities.

### Year 2000

The Year 2000 problem refers to the inability of some information systems and computerised equipment to handle four-digit years, causing them to generate inaccurate information and potentially to fail. The Diageo group established a compliance programme in each of its main business units (UDV, Pillsbury, Guinness, Burger King) and subsidiaries to investigate and manage potential impacts. The programmes were co-ordinated at group level with regular status reports to the Diageo board.

All critical systems and processes were declared Year 2000 ready in September 1999, and to date no major issues have been identified. Procedures are in place to monitor developments and will continue for as long as the Year 2000 risk remains.

The full cost of managing the Year 2000 problem for Guinness Enterprises Limited has not been identified separately, but is included within the overall programme cost shown in the annual report of the ultimate parent company, Diageo plc.

## Euro

The directors do not anticipate that there will be any implications on the activities of the company on the introduction of the euro.

There are no costs associated with the introduction of the euro for Guinness Enterprises Limited. A statement explaining the impact of the introduction of the euro, and the programme put in place to deal with this along with associated costs, for the Diageo group, is shown in the annual report of the ultimate parent undertaking, Diageo plc.

# **DIRECTORS' REPORT (continued)**

### **Directors**

The directors who served during the year were as follows:-

P J Lederer

R H Myddelton

M D Peters

### **Emoluments**

None of the directors received any remuneration during the year in respect of their services as directors of the company (1998: £nil).

### **Directors' interests**

No directors had any interest, beneficial or non-beneficial, in the share capital of the company or had a material interest during the year in any significant contract with the company.

The directors who held office at the end of the year had the following beneficial interests in ordinary shares of 28 101/108 of the ultimate parent company, Diageo plc:-

## Shares and awards over ordinary shares

	Ordinary shares of 28 101/108p (1)	Ordinary shares of 28 101/108p (1)	Diageo LTIP (2)	Diageo LTIP	RSP Awards (3)
	1.7.98 or date of appointment	30.6.99		cle commencing 1.1.99	30.6.99
P J Lederer	9,219	9,922	-	4,750	-
R H Myddelton	20,049	19,519	18,524	16,844	18,081
M D Peters	3,693	4,744	2,250	2,400	<u>-</u>

# Options over ordinary shares

	1.7.98 or date of appointment	Granted during period	Exercised during period	30.6.99
P J Lederer	72,688	1,510	2,103	72,095
R H Myddelton	207,522	-	3,168	204,354
M D Peters	13,348	433	1,051	12,730

# **DIRECTORS' REPORT (continued)**

The directors held the above options under Grand Metropolitan PLC and Diageo plc share option schemes at prices between 314p and 533.5p per share exercisable by 2007.

The mid-market share price of Diageo plc shares fluctuated between 480.5p and 778.5p per share during the year. The mid-market share price on 30 June 1999 was 662.5p.

At 30 June 1999 the directors had an interest in 21,897,568 shares and 3,123,181 shares subject to call options held by trusts to satisfy grants made under ex-GrandMet incentive plans, ex-Guinness incentive plans and Diageo incentive plans and savings-related share option schemes.

# **NOTES**

# (1) Ordinary shares

Interests in ordinary shares at 1 July 1998, or date of appointment where applicable, include B shares converted at a rate of 70.993915 ordinary shares to every 100 B shares, although the conversion actually occurred on 1 August 1998.

# (2) The Diageo LTIP (LTIP)

Under the Diageo LTIP, approved in August 1998, eligible senior executives are granted a conditional right to receive shares or, exceptionally, a cash sum. The rights vest after the end of a three year period following the date of grant (the "performance cycle") provided a performance test is achieved and subject to the discretion of the trustees who operate the LTIP. The performance test is a comparison of the annualised percentage growth in Diageo's share price (assuming all dividends and capital distributions are re-invested) known as total shareholder return (TSR) with the TSRs of a defined peer group of 20 companies over a three year period. The remuneration committee will not recommend the release of awards if there has not been an underlying improvement in the financial performance of Diageo. The first LTIP performance cycle runs from 1 January 1998 to 31 December 2000 and the second from 1 January 1999 to 31 December 2001. Awards of shares will be released, subject to the performance test and the discretion of the trustees, in March 2001 and March 2002 respectively. The number of awards shown will only be released if Diageo reaches position five within the peer group (upper quartile). At position four 125% of the original awards will vest and, at position three or above, 150%. At position ten (median position), 50% of the awards Between median and upper quartile, vesting will be calculated on a straight line basis. Awards will lapse if Diageo does not reach position ten.

# **DIRECTORS' REPORT (continued)**

(3) The Grand Metropolitan Restricted Share Plan (RSP)
Awards over shares were granted to senior executives, with eventual transfer dependent on the performance the TSR against a comparator group of companies at the end of three years after the date of grant. The awards granted by Grand Metropolitan PLC (another group company) are now dependent upon the performance of Diageo's TSR against comparator groups of companies.

By order of the board

S M Bunn Secretary

8 Henrietta Place London W1M 9AG

Date: 20 April 2000

# DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE PREPARATION OF FINANCIAL STATEMENTS

The following statement, which should be read in conjunction with the report of the auditors, is made with a view to distinguishing for shareholders the respective responsibilities of the directors and of the auditors in relation to the financial statements.

The directors are required by the Companies Act 1985 to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company at the end of the financial period and of the result of the company for the financial period.

The directors, in preparing the financial statements on pages 7 to 10, consider that the company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, that all accounting standards they consider to be applicable have been followed, and that it is appropriate to prepare the financial statements on the going concern basis.

The directors have responsibility for ensuring that the company keeps accounting records which disclose with reasonable accuracy the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The directors have general responsibility for taking such steps that are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# REPORT OF THE AUDITORS TO THE MEMBERS OF GUINNESS ENTERPRISES LIMITED

We have audited the financial statements on pages 7 to 10.

Respective responsibilities of directors and auditors

As described on page 5 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

# Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 1999 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**KPMG Audit Plc** 

**Chartered Accountants** 

KRIG LIXPle

**Registered Auditor** 

London

Date: 201. Apil, 2500

### **ACCOUNTING POLICIES**

# Basis of preparation

The financial statements are prepared under the historical cost convention and comply with applicable UK accounting standards.

The company is a wholly owned subsidiary of Diageo plc and is included in the consolidated financial statements of Diageo plc which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of Financial Reporting Standard No 1 (Revised 1996). The company is also exempt under the terms of Financial Reporting Standard No 8 from disclosing related party transactions (but not balances) with entities that are part of the Diageo plc group or investees of the Diageo plc group.

## PROFIT AND LOSS ACCOUNT

	Note	Year ended <u>30 June 1999</u> £'000	18 Months ended <u>30 June 1998</u> £'000
Dividends on ordinary shares	2	<del>_</del>	(81)
Transferred (from) reserves		<del>_</del>	<u>(81)</u>

The notes on page 10 form part of these financial statements.

There are no recognised gains or losses other than the profit for the year and consequently a statement of total recognised gains and losses has not been presented as part of the financial statements.

There is no difference between the profit for the year and the historical profit for the year and consequently no note of historical cost profits has been presented as part of the financial statements.

# **BALANCE SHEET**

	Notes	30 June 1999 £'000	<u>30 June 1998</u> £'000
Current assets			
Debtors - due within one year	3	10	10
Net current assets		10	10
Capital Called up share capital	4	10	10

The notes on page 10 form part of these financial statements.

The financial statements on pages 7 to 10 were approved by the board of directors on 20 April 2000 and signed on its behalf by:

R H Myddelton

**Director** 

### NOTES TO THE FINANCIAL STATEMENTS

### 1. **Directors and employees**

None of the directors received any emoluments in respect of their services to the company (1998: £nil). There are no employees of the company.

Auditors' remuneration was paid on behalf of the company by a group undertaking.

#### 2. **Dividends**

	Year ended <u>30 June 1999</u> £'000	18 Months ended <u>30 June 1998</u> £'000
Equity shares: Final dividend proposed	-	81

#### 3. **Debtors**

	30 June 1999 £'000	30 June 1998 £'000
Amounts owed by group undertakings	10	10
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### 4. Called up share capital

	30 June 1999 £'000	30 June 1998 £'000
Authorised, allotted, called up and fully paid Equity - 10,000 ordinary shares of £1 each	10	10
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### 5. Ultimate parent undertaking

The company is a wholly owned subsidiary of Diageo plc, a company incorporated and registered in England.

The consolidated accounts of Diageo plc for the year ended 30 June 1999, can be obtained from the Registered Office at 8 Henrietta Place, London W1M 9AG.