Year ended

31st March 1988



Annual report and financial statements for the year ended 31st March 1988

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Patron:

HRH The Duke of Edinburgh KG KT

President:

The Rt. Hon. Jack Ashley CH, MP (from 18th November 1987) (formerly: The Rt. Hon The Lord Chalfont OBE, PC, MC, FRSA)

Vice-Presidents:

Sir Robert Armstrong GCB, CVO

Sir Peter Baldwin KCB

Lord Balfour of Burleigh (from 18th May 1988)

The Rt. Hon. The Lord Campbell of Croy, PC, MC*, DL (from 18th May 1988)

The Rt. Hon. The Lord Chalfont, OBE, MC, PC, FRSA (From 24th August 1988)

The Rt. Hon. Lord Jenkins of Hillhead, PC (from 18th May 1988)

Lord Elwyn-Jones of Llanelli & Newham (from 18th May 1988)

Dr. A. Kelly, FRS (from 18th May 1988)

Sir Peter Parker, MVCO (from 18th May 1988)

Michael Reed OBE, BSc

Sir John Rodgers Bt, DL, FRSA

Dr. Esther Simpson (from 18th May 1988)

John Whitney Esq. (from 18th May 1988)

Lady Wright

Chairman:

Mrs. Winifred Tumim JP, BA(Hons)Oxon, DipSoc Studies, DipLinguistics

Vice-Chairman:

Air Vice-Marshal P.F. King CB, OBE, QHS, FRCS(E)

Honorary Treasurer:

Jack Shapiro

Chief Executive and Secretary:

Michael Whitlam

Registered office

105 Gower Street, London, WCIE GAH

Auditors

Stoy Hayward, 8 Baker Street, London, WlM 1DA.

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Report of the Council of Management for the year ended 31st March 1988

The Council presents its annual report together with the accounts of the Institute for the year ended 31st March 1988.

The RNID is registered as a charity (No. 207720) in accordance with the National Assistance Act 1948 and Charities Act 1960 and is a company limited by guarantee, (company number 454169). The Institute is concerned with deaf people of all ages and is established to 'promote and encourage the prevention and mitigation of deafness: the better treatment, education, training, employment and welfare of people with all conditions and degrees of deafness and generally to promote, safeguard and protect their interests'.

The accounts this year reflect a healthy position for the Royal National Institute for the Deaf. After allowing for capital expenditure, there is a surplus of income most of which is committed for in 1988/89.

One of the features which is not reflected in the annual accounts is the increasing amount of 'support in kind' which the Institute is now able to achieve, because of its much higher profile and more professional approach. It is always difficult to estimate the financial value of such gift: in kind, but it is anticipated that this would amount to approximately £350,000. The largest element of this support has been free or heavily discounted advertising. The new advertising agency has been particularly helpful in this regard. The Deaf World Seminars, which concluded in March 1988 with HRH The Duke of Edinburgh in the chair, were also an event which resulted in both financial grant aid and an enormous amount of support in kind.

The level of legacies has been maintained in the year, against the trend in other charities, with one legacy producing a profitable return from the sale of a property in Sevenoaks.

The accounts show a heavy investment in the Fundraising Department, as was anticipated in last year's Annual Report. The progamme of developing this department is now well under way and one particular area where we would hope to see healthy growth is with Special Events, which were a feature of our 75th Anniversary year.

The Institute continues to grow rapidly and develop more and more services for deaf and hard of hearing people, and has been increasingly supported in this work by grant aid from central government. Through influencing policy within central government the first major grants have been received from the Department of Health & Social Security, the Department of Trade & Industry, and the Department of Employment.

During this financial year the Council of Management prepared and agreed a five year strategic programme of work which will be reviewed annually. This will enable all those who have an interest in the work of the Institute to be more clear about its objectives and to monitor developments.

Staff

The numbers of people employed at the RNID have grown quite significantly with the Institute giving every consideration to applications from disabled persons and in particular people who are deaf and/or hard of hearing. The Institute has appointed an Equal Opportunities Officer to review this particular area of the Institute's work, and we would anticipate that the results of the review will ensure that the Institute continues to create even more opportunites for deaf and hard of hearing people to work within the Institute and at a much more senior level.

Report of the Council of Management for the year ended 31st March 1988 (Continued)

Staff (Continued)

During the year, the policy of providing employees with information about the Institute has been continued through regular staff meetings and newsletters, to which employees have been encouraged to present their suggestions and views on the Institute's performance.

Membership of the Council of Management

The names of persons who are presently members of the Council of Management or we're at any time during the financial year ended 31st March 1988 are as follows:

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Mr. D. Adams, FRCS (from 24th February 1988)
The Rt. Hon J. Ashley, CH, MP (until 18th November 1987)
Mr. G.M. Chapman (from 14th October 1987)
Mrs. W. Daunt
Mrs. M.G. Davis (from 14th October 1987)
Mr. W. Davison, BA, MA (from 18th November 1987)
Dr. J. Denmark, M.Psy. Med, FRCS. Psych, DPK
Mr. D.E. Downs, JP
Mr. D.M. Fleet
Dr. A. Franks, BSc, PhD, DSC, FInstP
Mr. G. Fraser, MA, BM, BCL, FRCS
Brigadier J.F.M. Grear, OBE (from 18th November 1987)
Mr. W.B. Harding
Mr. K.R. Hartley (from 18th November 1987)
Mr. A.H. Hartshorn
Mr. J. Heywood, DWD, CQSW (until 14th October 1987)
Mr. C.E. Hobbs (from 18th November 1987 until 3rd February 1988)
Mr. J.F. Hudson, MISW, Dip DWEB
Mr. B. Huntington, MSC, FIS, Grad. IMA
Miss B.M. Kennedy
Air Vice-Marshal P.F. King, CB, OBE, QHS, FRCS(E)
Dr. N. Kitson (from 18th November 1987)
Dr. F.R. Lawson, MSc, PhD, CEng, FIAS, MCIBS, MinstE, MIBH
Mr. C. Mayo, MA (Cantab), Dip/FE(Lond) (from 18th November 1987)
Mr. T. McLaren, MBE, MISW
Councillor S. Mercer (from 14th October 1987)
Dr. G.W.G. Montgomery, BA, MEd, PhD, HDip.Ed
Mr. J. Morrish, MA (from 24th February 1988)
Dr. K.P. Murphy, PhD
Rev. B. Murray, MISW, DWD
Mr. A. Myers, FCA (from 18th November 1987)
Mr. M.P. Nicholls (from 18th November 1987)
Mrs. M. Nobbs (until 18th November 1987)
Mr. S.J. Norris, MA (from 18th November 1987)
Mr. D.A. Palmer, JP, FCA, ATII
Mrs. A.L. Porter (from 18th November 1987)
Mr. P. Redfern, MA, CQSW, CDS
Mr. M. Reed, OBE, BSc (until 14th October 1987, and from 18th November 1987)
Mr. G. Reynolds (from 18th November 1987)
Mr. P.I. Robson (until 18th November 1987)
Mr. G. Rumsey (from 18th November 1987).
Miss s. savill, BA(Hons), CertEd, CQSW, CSWD
Mr. J. Shapiro
Mrs. P. Shaw MITT, MInstM, PRGS (from 18th November 1987)
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Report of the Council of Management for the year ended 31st March 1988 (Continued)

Membership of the Council of Management (continued)

Mr. W.B. Shepherd, FRICS, FSVA

Mr. P.W. Smallridge (from 18th November 1987 until 24th February 1988)

Mrs. V.L. Sober (from 18th November 1987)

Mr. I Spencer

Mr. B. Symington (from 14th October 1987)

Mrs. A. Tasker (until 14th October 1987)

Mrs. W. Tumim, JP, BA(Hons)Oxon, Dip.Soc.Studies, Dip.Linguistics

Miss A.M. Turner, MA, DipEd, FISW

Miss C.M. Williams, FRCS

Miss J. Wilmot, BA, DipLib.

Ms. F. Wilson (from 18th November 1987)

Results for the year

The inc se and expenditure account is set out on page 4 and shows the accounting result for the year.

Transfer to reserves and other funds

A transfer amounting to £26,035 (1987 - £129,858) has been made from the general fund to the property fund and represents the purchases less the disposals at book value of property during the year.

Significant changes in tangible fixed Assets

The movement in tangible fixed assets is set out in note 8 of these accounts.

Property values

In the opinion of the Council the market value of the properties is in excess of the net book value but in view of the specialised nature of the use of the properties, a current valuation is considered inappropriate.

Auditors

Stoy Hayward have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the annual general meeting.

By order of the Council of Management

Michael Whitlam

Secretary

The Royal National Institute for the Deaf,

105 Gower Street, London, WCIB 6AH.

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7th September 1988

THE ROYAL NATIONAL INSTITUTE FOR THE DEAF

Income and expenditure account for the year ender 31st March 1988

	Note	<u>1</u>	988 £	<u>1</u>	987 £
Voluntary income			-		
Legacies Donations, covenants and subscriptions Special events		2,106,850 646,816 66,299	2,819,965	1,879,916 549,542 216,944	2,646,402
Fees, grants and earmarked donation for services to deaf and hard of hearing people	ıs 2		3,318,594		2,867,232
Investment and other income Surplus on sale of listed investmen Surplus on sale of tangible fixed assets (including Sevenoaks proper			375,121 42,486 195,439		292,483 67,065
Total income	, c _y ,		6,751,605		5,873,182
Expenditure on services to deaf and hard of hearing people	i				
Residential services, education and employment Communication services Community services and British Tinnitus Association Advocacy and information services Grants	2 2 2 5 2	3,528,356 809,412 351,723 598,534 121,556	5,409,581	3,142,980 713,348 225,674 439,338 73,158	4,594,498
Fund raising costs Central administration and finance	5		248,010 477,348		52,849 394,601
Total expenditure	6		6,134,939		5,041,948
Result for the year	15		616,666		831, 234

The notes on pages 6 to 14 form part of these accounts

Balance sheet at 31st March 1988

	Note	<u>1</u>	988 £	<u>1</u>	987 £
Fixed a sets Fangible assets	8		4,747,931		4,620,018
Shares in subsidiary Investments	9 10		2 2,734,661		2 2,367,710
			7,482,594		6,987,730
Current assets Stocks Debtors	11 12	38,165 645,072		34,643 496,792 875,612	
Short term deposits Cash at bank and in hand		1,023,103 83,925 1,790,265		65,804 1,472,851	
Creditors Amounts falling due within one year	13	713,432		516,314	
Net current assets			1,076,833		956,537
Total assets less current liabili	ties		8,559,427		7,944,_67
Creditors Amounts falling due after more than one year	14		225,673		204,978
			8,333,754		7,739,289
Funds and reserves General Fund Property Fund Restricted funds Designated funds	15		4,250,929 3,989,658 20,997 72,170		3,660,298 3,963,623 21,997 93,371
			8,333,754		7,739,289

Administered Funds

Mrs. Winifred Tumim) Chairman

Jack Shapiro) Honorary Treasurer

7th September 1988

The notes on pages 6 to 14 form part of these accounts

Notes forming part of the accounts for the year ended 31st March 1988

1. Accounting policies

There have been no changes in accounting policies during the year.

The financial statements have been prepared under the historical cost convention using the following accounting policies:

a) Income and expenditure

- Voluntary income is brought into the accounts when received and expenditure and other income is on the accruals basis.
- ii) Legacies are treated as income
- iii) Fund raising costs are charged to revenue as and when incurred.
- iv) Expenditure includes non-recoverable value added tax.
- v) Special events are shown net of direct costs.

b) Fixed assets

- i) Properties are valued at cost, or valuation at the time of receipt when acquired without consideration, less sale proceeds of part disposals plus expenditure of a capital nature.
- ii) Expenditure on additions or improvements to properties vested in the Official Custodian of Charities is capitalised.
- iii) The capitalised value of properties of whatever nature is represented by an equivalent transfer from the General Fund to the Property Fund.

c) Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets, except properties, over their expected useful lives at the following rates:

Furniture, fixtures and equipment - 20% reducing balance Motor vehicles - 20% straight line Computer equipment - 20% straight line

No depreciation is provided on properties in view of the policy stated in b)iii) above and as it is the Institute's policy to maintain its properties in good condition so as to prolong their useful lives. Any depreciation involved would not be material.

Notes forming part of the accounts for the year ended 31st March 1988 (Continued)

1. Accounting policies (continued)

d) Stocks

Stocks are valued at the lower of cost and net realisable value.

e) Investments

- i) Investments are shown in the balance sheet at cost, or value at the time of receipt when acquired without consideration.
- ii) Profits or losses on sales of investments representing the General Fund are credited or charged to the income and expenditure account. Those relating to administered funds are transferred direct to the appropriate fund.

f) Subsidiary company

Group accounts have not been prepared as the Council is of the opinion that this would involve expense out of proportion to their value to Members of the Institute.

g) Leasing and hire purchase commitments

Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the income and expenditure account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to revenue on a straight line basis over the lease term.

2. Services to deaf and hard of hearing people

	*Income £	1988 Expenditure		987 Expenditure £
Residential services, education and employment	~	-		
Residential centres (note 3)	3,075,552	3,280,774	2,602,558	2,982,669
Education and employment	3,510	121,045	_	85,628
Non-residential training scheme	52,857	126,537	45,158	74,683
	3,131,919	3,528,356	2,647,716	3,142,980
Communication services	2.5 050	202 030	26 262	299,456
Headquarters	16,852	282,819 142,538	35,757 41,110	138,072
Glasgow Medical and Tinnitus Research	25,799	142,556	41,110	1507072
and Whittingham Hospital	32,807	94,609	63,415	101,458
Language and communication	_	101,638	-	43,543
Hearing Advisory	_	59,262	-	42,762
Telephone exchange	69,102	128,546	35,905	88,057
	144,560	809,412	176,187	713,348
Community services and British				
Tinnitus Association	16,121	282,259	9,111	187,334
Regional services British Tinnitus Association	- LOL 101	47,948	<i>5,111</i>	38,340
Deaf/blind services		21,516	••••	
	16, 121	351,723	9,111	225,674
Advocacy and information services Campaigns, library and informati	on 5,878	457,461	7,374	315,578
Publications (including Sound Barrier)	20,116	141,073	26,844	123,760
	25,994	598,534	34,218	439,338
	3,318,594	1	2,867,232	

The internal organisation of the Institute underwent a major structural change in 1988 with the establishment of a new departmental system.

Comparatives for 1987 have been adjusted where relevant to be consistent with the new departments. However, a direct comparison cannot be made for all categories of expenditure.

^{*} Income relates to fees, grants, earmarked donations and sundry sales.

Notes forming part of the accounts for the year ended 31st March 1988 (Continued)

3.	Residential Centres	1.0	200	າດ	187
			<u>888</u> Expenditur		Expenditure
		THCOME	£	e income £	£
	Centres for deaf and deaf/blind people		,-	,,	
	in longer term support:	•			
	Roper House, Canterbury	324,190	402,601	273,186	343,608
	St. Anthony, Crowborough	383,223			459,376
	Hostels for deaf people of working ag	-			
	St. Nicholas, Wembley	138,171	156,683	116,639	119,188
	Old Oak Road, Acton	3,249		2,228	3,837
	Rehabilitation centres to provide				
	social, occupational and vocation				
	programmes for deaf and deaf/blind				
	people with special needs:				
	Court Grange, Newton Abbott	512,978			
	Richardson House, Blackburn	435,435	468,543	415,342	443,316
	Long term support and rehabilitation				
	centre:				
	Poolemead, Bath, including				
	supported housing, Pennard Court	1,278,306	1,210,808	1,043,026	1,102,766
					0 000 660
		3,075,552	3,280,774	2,602,558	4,984,669
				1988	1987
4.	Investment and other income			<u> 1300</u>	£
				~	-
	Income from listed investments			237,035	184,851
	Interest received			107,059	86,364
	Rents and sundry income			19,726	
	Covenanted donations from RNID Cards	Ltd.			
	(see note 9)			11,301	9,964
	(800			•	
				375,121	292,483
5.	Fund raising costs				
	•	_			Ju bla man
	Fund raising includes the costs of the	ne new dep	artment es	raplished	in the year.
				1000	1997
6.	Total expenditure is after charging:			1988 £	1 <u>987</u>
				~	-
	_ , , , , , , , , , , , , , , , , , , ,			11,431	_
	Interest on finance leases			216,888	
	Depreciation			220,000	,
	Payments under operating leases			56,933	26,039
	- Land and buildings			1,560	
	- Other	-		19,492	
	Auditors' remuneration - current year	•		3,46	
	- prior year			2, 10	_,

THE ROYAL NATIONAL INSTITUTE FOR THE DEAF

7.	Employees					<u>1988</u> £	1987 £
	Staff costs consist Wages and salarie Social security o Pension costs	:S				3,080,556 247,476 229,714	201,390
						3,557,746	3,085,907
	The average weekly the year was as fol		mployees	during		Number	Number
	Residential centr Other services in		ıtral adm	inistratio	n	305 <u>132</u>	283 <u>116</u>
						437	399
8.	Tangible assets	Freehold :		l Veste ⁴ property	Motor	Furniture, fixtures ar computer equipment	nđ
		£	£	£	£	£	£
	Cost At beginning of year Additions Disposals At end of year	1,553,398 94,834 (89,232) 1,559,000		2,361,850 20,433 - 2,382,283	82,117 (22,894		436,529 (112,12 <u>6</u>)
	Depreciation At beginning of year	~	_	-	77,954	615,734	693,688
	Provided for the year Disposals			•••	35,739 (20,398		216,888 (20,398)
	At end of year				93,295		890,178
	Net book value: At 31st March 1988	1,559,000	48,375	2,382,283	90,443	667,830	<u>4,747,931</u>
	At 31st March 1987	1,553,398	48,375	2,361,850	46,561	609,834	4,620,018
	Capital commitments					<u>1988</u> £	<u>1987</u> £
	Contracted but not Authorised but not	provided	3			102,650 121,050	
						223,700	145,200
						,	

The net book value of tangible fixed assets includes an amount of £140,194 (1987 - £86,340) in respect of assets held under finance leases. Total depreciation on these assets amounted to £34,417 in 1988 (1987 - £21,585).

9. Investment in subsidiary company

The Institute holds 100% of the equity share capital in RNID Cards Limited, a company registered in England, which publishes and sells Christmas cards and related items. The surplus for the year is covenanted to the Institute (see note 4).

10. Investments

10.	Investments					a motor
			Listed		Unlisted	<u>Total</u>
	•		Restricted			
			and	Sinking		
		General	designated	Fund		
		Fund	funds	(note 14)		_
		£	£	£	£	£
	Cost or as valued at					
	date of receipt					
	At beginning of year	2,357,163	5,000	2,991	2,556	2,367,710
	Additions	605,225	-	427	_	605,652
	Disposals	(238,701)	_			(238 <u>,701</u>)
	prahoagra	<u> </u>				
	At end of year	2,723,687	5,000	3,418	2,556	2,734,661
	At end of year	2,723,007	5,000	-,	·	

	Market value of listed					
	investments:	0.061.101	E 250	4,332		2,970,782
	31st March 1988	2,961,191	5,259	4,332		475107102
		0 505 333	E 201	2 062		2,734,274
	31st March 1987	2,725,111	5,201	3,962		
	•				1988	1987
11.	Stocks				£	<u>1987</u>
					~	~
					14,796	15,292
	Consumable stores				-	19,351
	Special aids, publicat	ions etc.			23,369	_19,001
					38,165	34,643
					30,100	24,042
12.	Debtors					
						35 500
	Prepayments				6,408	15,502
	Amounts due from admir	istered fun-	ರೆಽ			16,676
	Amount due from subsid	liary compan	У		3,500	3,500
	Other debtors	•			635,164	461,114
					645,072	496,792

Included in other debtors are two loans totalling to £110,000 made to local societies to assist in the purchase of freehold property for their use. These loans are secured by a first legal mortgage and are repayable within a maximum period of twenty-five years. Interest on these loans will only arise if and when the properties are sold.

The amount due from the subsidiary company falls due for payment in more than one year.

Notes forming part of the accounts for the year ended 31st March 1988 (Continued)

13. C	reditors falling due within one year	<u>1988</u> £	<u>1987</u>
	Creditors for taxation and social security Accruals Amounts due to administered funds Other creditors Obligations under finance leases	92,429 200,163 6,146 378,891 35,803 713,432	79,238 111,959 5,365 302,957 16,795 516,314
14. C	reditors falling due after more than one year		
	Long term loan Obligations under finance leases	114,929 110,744	114,929 90,049 204,978
		225,673	404,510

In 1981 with the consent of the Charity Commissioners the Funds amounting to £114,929 from the Tower House and the Bath Home for the Deaf were used to finance the Poolemead Project. This amount which is non interest bearing is repayable after 60 years. To finance this repayment a sinking fund has been set up in which an amount of £427.35 is invested annually in accumulative shares of the Charities Official Investment Fund (see note 10).

Obligations under finance leases are due as follows:

	1988 £	<u>1987</u>
Within 1 - 2 years Within 2 - 5 years	30,583 72,16	
	110,74	90,049

Notes forming part of the accounts for the year ended 31st March 1988 (Continued)

15.	Funds and reserves	General Fund £	Property Fund £	Restricted Funds £	Designated Funds £
	At beginning of year	3,660,298	3,963,623	21,997	93,371
	Result for year as per income and expenditure account Transfer from General Fund to Property Fund, equal to the net	616,666	-		-
	expenditure on properties in year	r (26,035)	26,035		-
	Funds received in year		-	-	41,751
	Expenditure in year			(1,000)	(62,952)
	At end of year	4,250,929	3,989,658	20,997	72,170

The property fund represents the book value of the properties in which the Institute has an interest. Most of these properties require the consent of the Charity Commissioners if they were to be sold.

16. Commitments under operating leases

As at 31st March 1988, the company had annual commitments under non-cancellable operating leases set out below:

	<u>1988</u> Land and buildings Other		Land and buildings f	1987 Other
Operating leases which expire:	£	£	2	~
In two to five years After five years	63,517	1,560	28,017	1,560
	63,517	1,560	28,017	1,560
	-			

17. Administered funds - Income and	l expenditure acco	unts	Former	
	Opportunities	malowisian		National
	for	for the	of Deaf	Rubella
	volunteering	Deaf	Welfare	Campaign
	f t	£	£	£
Income	*	~		
Grant from DHSS	53,000	_	-	17,500
Contributions from			_	4,621
other bodies	-	23,741	_	1,835
Donations		23,141	_	1,000
Investment and other	E10	10,507	4,245	248
income	518 53,518	34,248	4,245	24,204
	227240	34,240	-,	
Less: Expenditure	(73,844)	<u>(52,793</u>)		(15,192)
Surplus/(deficiency)	4	(-0 -4-)	4 245	0.012
for the year	(20,326)	(18,545)	4,245	9,012
Balance as per last	22 240	151,476	29,070	2,672
accounts	23,348	191/4/0	25/070	(11,684)
Drawings from fund				(22/00-/
Balance of funds as				
at 31st March 1988	3,022	132,931	33,315	•
at sist match 1900	5,022			
				
Net assets statements as at	31st March 1988			
MOD GDGGG GGGGGGGGGGGGGGGGGGGGGGGGGGGGGG			Former	
	Opportunities	Television		National
	for	for the	of Deaf	Rubella
	Volunteering	Deaf	Welfare	Campaign
	£	£	£	£
	_		29,160	
Investments	-	1,991	4,155	
Due from RNID	3,022	135,810		_
Cash and bank balances	3,022	137,801	33,315	-
	3,022	10,,001	00,220	
Creditors	-	4,870	••	•=•
Creditors	**************************************			
Net assets	3,022	132,931	33,315	_
HAC MADOOD			<u> </u>	

Vational Rubella Campaign achieved separate charitable status as National Rubella Council in August 1987 and from this date is no longer an Administered Fund.

At 31st March 1988 the Television for the Deaf fund had contracted for the purchase of Television sets totalling £54,000.

Former College of Deaf Welfare: Fund established to provide training for social workers for the deaf.

THE ROYAL NATIONAL INSTITUTE FOR THE DEAF
Statement of source and application of funds for the year ended 31st March 1988

Source of funds Result for the year Adjustments for items not involving the movement of funds: Depreciation 216,888 176,559		<u>1</u>	.988 £	<u>1</u>	987 £
the movement of funds: Depreciation Surplus on sale of fixed investments Surplus on sale of tangible fixed assets Net movement of restricted and designated funds (note 15) Funds generated from operations Funds from other sources Sale proceeds from disposal of - tangible assets - investments Application of funds Purchase of tangible assets Purchase of investments Stocks Debtors Creditors Amounts due from administered funds Amounts due from administered funds Cash and bank balances Short term deposits 1,121 165,612 162,005 167,005 187,006 187,167 2,607 2,703 2	Result for the year		616,666		831,234
investments Surplus on sale of tangible fixed assets Net movement of restricted and designated funds (note 15) Funds generated from operations Funds from other sources Sale proceeds from disposal of - tangible assets - investments Application of funds Purchase of tangible assets Purchase of investments Funds shown below Stocks Debtors Creditors Amounts due from administered funds Amounts due to administered funds Cash and bank balances Surplus of tangible (195,439) (22,201) (43,238) 199,756 (43,238) 199,756 (43,238) 267,003 264,396 267,003 264,396 267,003 267,003 264,396 267,003 270,795 270,7	the movement of funds: Depreciation	216,888		176,559	
### Fixed assets Net movement of restricted and designated funds (note 15) 195,439 19,756 129,250	investments	(42,486)		(67,065)	
Funds generated from operations 573,428 960,484 Funds from other sources Sale proceeds from disposal of - tangible assets 281,187 Purchase of investments 605,652 Purchase of investments 605,652 Increase/(decrease) in working capital as shown below 99,601 (90,32) Stocks 9,520 Stocks 164,956 Sebbtors 164,956 Creditors (217,032) (227,02) Amounts due from administered funds Amounts due to administered funds (16,676) (781) Movement in liquid funds Cash and bank balances Short term deposits 147,491 Movement in liquid funds Cash and bank balances Short term deposits 147,491 1,27,467 2,607 264,396 267,003 267	fixed assets Net movement of restricted and				
Funds from other sources Sale proceeds from disposal of - tangible assets 281,187 264,396 - investments 281,187 568,354 264,396 Application of funds Purchase of tangible assets 436,529 Purchase of investments 605,652 Increase/(decrease) in working capital as shown below 99,601 (90,32) Stocks Debtors 164,956 82,81 Creditors (3,522 9,52) Amounts due from administered funds (16,676) Amounts due to administered funds (16,676) Amounts due to administered funds (17,457) (25,36) Movement in liquid funds (28) Cash and bank balances 18,121 91,009 Short term deposits 18,121 91,009 Sequence (20,004) Seque	designated funds (note 15)	(22,201)	(43,238)	19,756	129,250
Sale proceeds from disposal of - tangible assets - investments 281,187 281,187 264,396 267,003 1,141,782 1,227,487 Application of funds Purchase of tangible assets Purchase of investments 805,652 1,042,181 1,042,181 1,317,803 1,317,803 1,042,181 1,042,181 1,317,803 1,317,803 1,042,181 1,042,181 1,317,803 1,317,803 1,317,803 1,042,181 1,042,181 1,317,803 1,317,803 1,317,803 1,317,803 1,317,803 1,317,803 1,317,803 1,317,803 1,042,181 1,042,181 1,042,181 1,042,181 1,042,181 1,317,803 1,31	Funds generated from operations		573,428		960,484
Application of funds Purchase of tangible assets Purchase of investments P	Sale proceeds from disposal of - tangible assets			•	267,003
Debtors Creditors 164,956 (217,032) (297,02 (48,554) Amounts due from administered funds Amounts due to administered funds (16,676) (781) (17,457) (204,68) (17,457) (204,68) (17,457) (204,68) (17,457) (20,626) (17,457) (217,457) (204,68) (17,457) (204,68) (17,457) (204,68) (17,457) (179,32) (179,	Purchase of tangible assets Purchase of investments Increase/(decrease) in working capital		1,042,181		1,227,487 1,317,809 (90,322)
Amounts due from administered funds Amounts due to administered funds (16,676) (781) (17,457) (20,626) (17,457) (179,32) Movement in liquid funds Cash and bank balances Short term deposits (18,121 (2,004) 91,009 (179,32) (2,004) 91,009 (179,32) (2,004)	Debtors		164,956 (217,032)		9,522 82,814 (297,024)
Movement in liquid funds Cash and bank balances Short term deposits 18,121 147,491 165,612 (2,004) 91,009 18,000			•	•	(204,688) 25,361
165,612 89,00	Cash and bank balances		(66,011)		(179,327)
99,601 (90,32	Snort term deposits	TA1,421	165,612		89,005
			99,601		(90,322)

The notes on pages 6 to 14 form part of these accounts

Report of the auditors

To the members of The Royal National Institute for the Deaf

Story Hayword.

We have audited the financial statements on pages 4 to 15 in accordance with approved Auditing Standards.

In our opinion the financial statements, which have been prepared under the historical cost convention, give a true and fair view of the state of the Institute's affairs at 31st March 1968 and of the result and source and application of funds for the year ended on that date and comply with the Companies Act 1985.

Stoy Hayward, 8 Baker Street, London, W1M 1DA.

7th September 1988