

**THE ROYAL NATIONAL INSTITUTE FOR DEAF PEOPLE**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2002**

Registered Office: 19-23 Featherstone Street  
London  
EC1Y 8SL

Company No: 454169

Charity No: 207720



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## **TRUSTEES' REPORT**

The Board of Trustees of The Royal National Institute for Deaf People ("RNID") present their annual report together with the audited financial statements for the year ended 31 March 2002.

## **CHARITIES STATEMENT OF RECOMMENDED PRACTICE (SORP) 2000**

The financial statements have been prepared in accordance with relevant accounting standards. For the first time, they conform to the SORP 2000 guidelines, in accordance with the Statement of Recommended Practice (SORP), "Accounting and Reporting by Charities" published in October 2000. This is explained under the accounting policies note on page 15.

## **OBJECTS AND PRINCIPAL ACTIVITIES OF THE CHARITY**

RNID is a charitable company limited by guarantee and was set up on 14 May 1948. It is governed by a Memorandum and Articles of Association which were last amended on 1 November 2001. Its objects are to promote and encourage the prevention and mitigation of deafness and to safeguard and protect the interests and welfare of deaf and hard of hearing people. The principal activities to achieve these objects are campaigning, provision of specialist care services and projects, research and partnerships with others.

## **ORGANISATIONAL STRUCTURE AND GOVERNANCE**

The Board of Trustees is responsible for the overall governance of RNID. The total number of Trustees permitted to sit on RNID's Board of Trustees may not exceed eighteen. Trustees are either elected or co-opted. Nine Trustees are elected directly by individual members and three by organisational members. Elected Trustees may remain in office for three years but may not serve more than three consecutive full terms. Co-opted Trustees are appointed by the Board of Trustees and serve for terms determined by the Board at the time of their co-option.

RNID's Chief Executive is responsible for the day to day management of RNID's affairs and implementing policies agreed by the Board of Trustees. The Chief Executive is assisted by a group of executives and senior managers.

There are two wholly owned subsidiaries of RNID: RNID Activities Limited and Sound Advantage Limited.

RNID Activities Limited carries out non-charitable trading activities for RNID and during the financial year made a satisfactory operating profit of £16,633. RNID Activities Limited donates all of its taxable profits to RNID.

Sound Advantage Limited is a dormant company.

## **TRUSTEES**

Effective partnership between Trustees and staff continues to contribute significantly to our success. To ensure that Trustees' roles and responsibilities are carried out effectively, each has portfolio interests which require them to have an understanding and a responsibility for specific aspects of RNID's work.

Trustees are required to meet at least five times per year. These meetings include four quarterly Board meetings and one weekend meeting where Trustees review RNID's strategy and performance and set operating plans and budgets.

The Board may delegate any of its powers or refer any of its functions in connection with the management and administration of RNID to any permanent or ad-hoc Committee or Group made up of Trustees and other individuals. Groups and Committees report directly to the Board and each has its decisions ratified by the full Board.

### **Audit Committee**

The Audit Committee comprises Trustees and other advisors that are independent of management and free of any relationship that in the opinion of the Board of Trustees would interfere with the exercise of independent judgement as members of the Audit Committee. The Audit Committee is responsible for Risk Assessment, Risk Management and Internal Control and meets quarterly.

#### Investment Committee

The Investment Committee comprises Trustees and other advisors who meet quarterly to review the strategy, policy and management of the investment portfolio held by RNID. The committee instructs relevant fund managers to implement changes in investment policy and to ensure proper procedures are in place to manage cash resources prudently, and to maximise income from liquid resources whilst maintaining sufficient funds to meet daily cash requirement. The Investment Committee advises the Board of Trustees on the appropriate level of free reserves and any significant change in investment strategy.

#### Advisory Groups

RNID has established Advisory Groups in Wales, Scotland and Northern Ireland. Each Group comprises representatives elected by RNID members resident in the relevant country and a number of co-opted members. The composition of the Group will reflect national agendas and at least half of the representatives will be deaf or hard of hearing. Each Advisory Group is tasked with long term planning for their country and advises the Board of Trustees on local priorities and issues.

#### **STATEMENT OF TRUSTEES' RESPONSIBILITIES AND CORPORATE GOVERNANCE**

The Trustees are responsible for their annual report and the preparation of financial statements for each financial year, which give a true and fair view of the incoming resources and application of those resources of the charitable group during the year, and of its state of affairs at the end of the year. In preparing these financial statements, the Trustees are required to:

- ensure that suitable accounting policies are in place and applied consistently;
- make judgements and estimates which are reasonable and prudent;
- state whether applicable accounting standards and statement of recommended accounting practices have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees have overall responsibility for ensuring that the Charity has appropriate systems and controls, financial and otherwise. They are also responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities and to provide reasonable assurance that:

- The charity is operating efficiently and effectively;
- Its assets are safeguarded against unauthorised use or disposition;
- Proper records are maintained and financial information used within the charity or for publication is reliable;
- The charity complies with the relevant laws and regulations.

Internal controls over all forms of commitment and expenditure continue to be refined to improve efficiency. Processes are in place to ensure that performance is monitored and that management information is prepared and reviewed regularly by both the management and the Trustees. A programme of internal audits is in place, derived from a comprehensive risk assessment.

The systems of internal control are designed to provide reasonable but not absolute assurance against material misstatement or loss. They include:

- A strategic plan and annual budget approved by the Trustees;
- Regular consideration by the Trustees of financial results, variance from budgets, non-financial performance indicators and benchmarking reviews;
- Delegation of authority and segregation of duties; and
- Identification and management of risks.

## **RISK MANAGEMENT**

The Trustees have introduced a formal risk management process to assess business risks and implement risk management strategies. This has involved identifying the types of risks the charity faces, prioritising them in terms of potential impact and likelihood of occurrence, and identifying means of mitigating the risks. As part of this process the Trustees have reviewed the adequacy of the charity's current internal controls.

In addition the Trustees have:

- Set policies on internal controls which cover the following:
  - Consideration of the type of risks the charity faces;
  - The level of risks they regard as acceptable;
  - The likelihood of the risks concerned materialising;
  - The charity's ability to reduce the incidence and impact on the organisation of risks that do not materialise; and
  - The costs of operating particular controls relative to the benefits obtained;
- Included procedures for reporting failings immediately to appropriate levels of management and the Trustees together with details of corrective action being undertaken.

## **REVIEW OF ACTIVITIES**

RNID's vision is of a world where deafness and hearing loss are not barriers to opportunity and fulfilment. During the year, RNID continued to realise its vision through campaigns, services, research and partnerships, as follows:

- Campaigns:
  - Hearing aids and audiology;
  - Education;
  - Sub-titling;
  - Disability Rights;
- Core services:
  - Employment, learning and skills;
  - Communication;
  - Specialist care and projects;
  - Information;
- Research:
  - Bio-medical and technical;
  - Telecommunications;
- Partnerships:
  - Government departments;
  - Other charities; and
  - Many businesses and organisations.

Full details of the charity's activities, achievements during the year and aims for the coming year are set out in RNID's annual report, the "Impact Report 2001/2".

## **RESULTS FOR THE FINANCIAL YEAR ENDED 31 MARCH 2002**

The Statement of Financial Activities (SOFA), set out on page 12, is designed to reflect all income received in the year irrespective of when it is spent. Total incoming resources increased by 3.3% to £41.7m and direct charitable expenditure increased by 6.9% to £40.1m. Total resources expended of £44.2m (2001 £41.6m) resulted in a net outflow of £2.5m (2001 outflow of £1.2m). After taking into account realised and unrealised losses on investments, total fund balances reduced by £2.8m (2001 reduction of £1.3m) to £17.1m (2001 £19.9m).

During the financial year:

- RNID met or exceeded all its major objectives aimed at having a significant positive impact on deaf and hard of hearing people's lives in the UK (see separate RNID Impact Report 2001/2 for full analysis).

Financially:

- legacy income increased from £6.9m to £7.3m.
- income generated through voluntary donations and unrestricted grants fell from £5.5m to £5.1m.

- expenditure on Care Services increased from £9.1m to £10.4m;
- expenditure on Communication Services increased from £3.8m to £4.3m;
- expenditure on Employment Services increased from £1.4m to £2.0m;
- expenditure on RNID Typetalk reduced from £11.8m to £10.1m, reflecting further reduction in demand for the services as customers move over to new technology such as SMS messaging and the Internet. This decline was anticipated. RNID continues to review the ways the relay service can better meet the changing demands of its customer base, such as TextDirect.

## RESERVES

Free reserves available for use by RNID are deemed to be those funds that can be raised from assets that are readily realisable, less funds whose uses are restricted. The calculation thus excludes property and other fixed assets used in the day-to-day running of RNID.

As a policy, each year, the Trustees review the value of the reserves required to be held in investments, cash and cash equivalents, which are not restricted to any particular purpose. They consider RNID's exposure to significant loss of income and unforeseen expenditure, which cannot be offset by executive action, and the degree of risk ascribed to each such event is assessed.

With income, the major risk is declining voluntary income particularly due to an economic/stock market downturn or other factors leading to both declining legacy values and reduced donations.

The maintenance of tight budgetary control has reduced the risk of over-expenditure in any one financial year. It is not RNID policy to embark on major initiatives without committed funding.

The present target range for free reserves is £4.75m - £5.75m. At the year end, free reserves were £6.1m, slightly above the range. However, the Trustees have conducted their annual review of the level of reserves and consider that it is appropriate, given the current volatility in the stock market and general economic conditions. They are satisfied that the reserves are adequate to support the present level of activity and forecast growth shown in RNID's three year plan.

Free Reserves at the year end	2002	2001
	£'000	£'000
Total unrestricted funds	15,042	16,506
Less: tangible fixed assets and long-term Liabilities (see note 14)	(8,941)	(9,197)
	<hr/> 6,101	<hr/> 7,309
Represented by:		
- investments	4,567	5,575
- current assets	5,584	4,051
- current liabilities	(4,050)	(2,317)
	<hr/> 6,101	<hr/> 7,309

## INVESTMENT POLICY AND PERFORMANCE

The investment committee reviews and determines the strategy, policy and management of investment portfolios for RNID on behalf of the Board. The present investment policy is to maximise the long term total return of RNID's investment funds subject to the risks normally associated with a balanced approach to portfolio management. The performance of the funds

is measured against the FTSE All Share Index and other relevant indices. The total return for the year ending 31 March 2002 was 0.6% which compared favourably with growth in the benchmark indices of 0.1%.

#### **STAFF**

Staff are RNID's primary asset. There is a large range of personnel policies in place. These are published on the charity's intranet (e-connect) and are regularly updated in line with new legislation and following annual policy reviews. The Equal Opportunities Policy incorporates the policy on disabled employees. There is a clear policy of employee communications.

During the year employees receive information about RNID through regular staff meetings, briefings and via e-connect, with staff being encouraged to give their suggestions and views on RNID's performance. The training needs of employees are continually assessed as part of the annual appraisal and supervision processes, and training programmes are provided to meet these ongoing needs. RNID holds the prestigious "Investor in People" award reflecting the organisation's ongoing commitment to develop its staff. RNID is concerned to maintain an efficient ratio of administrative staff to other staff. Central administration and finance staff presently comprise less than 5% of the total.

#### **EMPLOYING DEAF, HARD OF HEARING AND DISABLED PEOPLE**

As a major disability charity, RNID is continuing to work towards equal opportunities and is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination. Management pursues both the employment of disabled people whenever a suitable vacancy arises and the continued employment and retraining of employees who become disabled whilst employed by RNID.

Particular attention is given to the training, career development and promotion of deaf, hard of hearing and other disabled employees with a view to encouraging them to play an active role in developing the organisation. The number of deaf and hard of hearing people employed by RNID at the end of the financial year was a total of 127. This represents nearly 31% of all employees, excluding those such as RNID Typetalk and telephone operators, care staff or interpreters whose hearing ability is fundamental to their ability to help RNID's deaf clients.

#### **THE FUTURE**

The Trustees believe that RNID has a sound financial basis upon which to build for the future, and they will continue to strengthen RNID's campaigning and research activities, and develop existing services yet further to reach even more deaf and hard of hearing people.

## **REGISTRATION AND LEGAL SYSTEM**

The Royal National Institute for Deaf People is a charity registered with the charity commission in England and Wales (No. 207720) and is a company limited by guarantee (No. 454169). Its governing instruments are its Memorandum of Association and Articles of Association adopted on 28 October 1992 and last amended on 1 November 2001. Its registered office is situated at 19 – 23 Featherstone Street, London, EC1Y 8SL.

## **BOARD OF TRUSTEES**

The Trustees have been either elected, co-opted or appointed in accordance with the Memorandum and Articles of Association.

## **MEMBERS OF THE BOARD**

David Livermore, Chairman  
Jane Wilmot OBE, Vice Chairman (to 1<sup>st</sup> Nov 2001)\*  
Michael Bishop, Vice Chairman\*<sup>1</sup>  
Barry Petch, Honorary Treasurer (to 2<sup>nd</sup> Aug 2001)  
Peter Cruttenden, Honorary Treasurer (from 2<sup>nd</sup> Aug 2001)\*

David Adams (to 1<sup>st</sup> Nov 2001)\*  
Professor John Bamford  
Derek Bucknall\*  
Dr. Margaret du Feu (to 31<sup>st</sup> Dec 2001)\*  
Richard Eldridge  
Heather Fiskens\*  
Pauline Hughes  
Tom Levitt MP  
Peter Lilley  
David Mallen (from 1<sup>st</sup> Nov 2001)\*  
Malcolm McAlpine (from 21<sup>st</sup> Feb 2002)  
Michael Michelsen (from 1<sup>st</sup> Nov 2001)  
Susan Millidge (to 1<sup>st</sup> Nov 2001)  
Jack Shapiro (to 1<sup>st</sup> Nov 2001)\*  
Sylvia Sheridan OBE  
Huw Vaughan Thomas (from 1<sup>st</sup> Nov 2001)\*  
Jenny White MBE (from 21<sup>st</sup> Feb 2002)  
Lady Wilson

## **AUDIT COMMITTEE**

Derek Bucknall\*  
Jack Climpson (from 21<sup>st</sup> Feb 2002)  
Peter Cruttenden (from 2<sup>nd</sup> Aug 2001)\*  
Richard Hartley  
Harold Izzard (to 19<sup>th</sup> Dec 2002)  
Barry Petch (to 2<sup>nd</sup> Aug 2001)

## **INVESTMENT COMMITTEE**

Peter Cruttenden\*  
David Livermore

## **ADVISERS TO THE BOARD**

David Adams (from 1<sup>st</sup> Nov 2001)\*  
Penny Beschizza\*  
Vasant Shendge  
Huw Vaughan Thomas (to 1<sup>st</sup> Nov 2001)\*  
Jenny White MBE (to 21<sup>st</sup> Feb 2002)

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<sup>1</sup> Michael Bishop, previously co-opted as a Trustee then elected as an Individual Trustee, was appointed Vice Chairman to the Board upon Jane Wilmot's retirement from office at the AGM on 1<sup>st</sup> November 2001.



**Executive Officers**

(as at 30 July 2002)

**Chief Executive**

James Strachan\*

**Director of Communications**

Brian Lamb OBE

**Acting Director of Finance and Company Secretary**

Paul Addington

**Director of Fundraising**

Judi Stewart

**Director of Personnel**

Monica Watson

**Director of Services**

Sharon Collins

**Director of Technology**

Dr John Low

**PATRON**

HRH The Duke of Edinburgh KG, KT

**PRESIDENT**

The Rt Hon Lord Ashley of Stoke CH \*

**VICE PRESIDENTS**

Lord Balfour of Burleigh

The Rt Hon Lord Campbell of Croy PC, MC, DL

The Rt Hon Lord Chalfont OBE, PC, MC

The Rt Hon Lord Jenkins of Hillhead PC

Professor Anthony Kelly CBE

Air Vice-Marshal Peter King CB, OBE, FRCS (E)

Dr Kevin Murphy\*

Jack Shapiro\*

Lady Tumim OBE

John Whitney

Lady Wright MBE

\*Deaf or hard of hearing

## **PRINCIPAL PROFESSIONAL ADVISERS**

### **Solicitors**

DLA  
3 Noble Street  
London EC2V 7EE

Messrs Bates Wells and Braithwaite  
Cheapside House  
138 Cheapside  
London EC2V 6BB

### **Bankers**

National Westminster Bank plc  
104 Tottenham Court Road  
London W1A 3AW

### **External Auditors**

Horwath Clark Whitehill  
25 New Street Square  
London EC4A 3LN

### **Investment Managers**

Merrill Lynch Investment Managers Limited  
33 King William Street  
London EC4R 9AS

BY ORDER OF THE BOARD OF TRUSTEES

A handwritten signature in black ink, appearing to be 'David Livermore', with a stylized, flowing script.

David Livermore

The Royal National Institute for Deaf People  
19-23 Featherstone Street  
London EC1Y 8SL

30 July 2002

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE ROYAL NATIONAL INSTITUTE FOR DEAF PEOPLE**

We have audited the financial statements of The Royal National Institute for Deaf People for the year ended 31 March 2002 which comprise the Consolidated Statement of Financial Activities, the Charity and Consolidated Balance Sheets, the Consolidated Cash Flow Statement and the related notes. These financial statements have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out therein.

### **Respective responsibilities of the Trustees and auditors**

The responsibilities of the Trustees, who are also the directors for the purposes of company law, for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Trustees' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, Trustees Annual Report is not consistent with the financial statements, if the charitable company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the charitable company is not disclosed.

We read other information contained in the Trustees' Annual Report and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

### **Basis of opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Unqualified opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the charitable company and the group as at 31 March 2002 and of their incoming resources and application of resources, including the group's income and expenditure, for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

*Horwath Clark Whitehill*

**Horwath Clark Whitehill**  
Chartered Accountants and Registered Auditors  
30 July 2002

25 New Street Square  
London  
EC4A 3LN

The Royal National Institute for Deaf People

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES  
FOR THE YEAR ENDED 31 MARCH 2002**

	Note	Unrestricted Funds	Restricted Funds	Total Funds 2002	Restated Total Funds 2001
		£'000	£'000	£'000	£'000
<b>INCOME &amp; EXPENDITURE</b>					
<b>Voluntary Income</b>					
Donations, gifts and unrestricted grants		5,124	-	5,124	5,464
Legacies		7,251	-	7,251	6,856
<b>Activities in furtherance of the charity objects:</b>					
Grants		-	3,150	3,150	1,894
RNID Typetalk		-	9,230	9,230	10,737
RNID Sound Advantage		2,731	-	2,731	2,363
Fees - RNID Care Services		8,697	-	8,697	8,168
- Communication Services & Training		3,008	-	3,008	2,552
- Campaigns & Information Services		607	-	607	409
- Disability and Deaf Awareness		-	-	-	-
Training & Consultancy		641	-	641	564
Membership		501	-	501	374
<b>Activities for generating funds :</b>					
Investment & Other Income	2	512	-	512	595
RNID Activities Limited	7	52	-	52	330
Gain on disposal of freehold property		177	-	177	51
<b>Total incoming resources</b>		<b>29,301</b>	<b>12,380</b>	<b>41,681</b>	<b>40,357</b>
<b>RESOURCES EXPENDED</b>					
<b>Cost of generating funds:</b>					
Fundraising costs	4	4,066	-	4,066	3,789
RNID Activities Limited	4	35	-	35	289
Investment Management Fees	4	31	-	31	29
		<b>4,132</b>	<b>-</b>	<b>4,132</b>	<b>4,107</b>
<i>Net incoming resources available for charitable application</i>		<i>25,169</i>	<i>12,380</i>	<i>37,549</i>	<i>36,250</i>
<b>Charitable Expenditure:</b>					
Costs of activities in furtherance of the charity's objects:					
RNID Typetalk	4	-	10,127	10,127	11,802
RNID Sound Advantage	4	2,713	-	2,713	2,420
RNID Care Services	4	9,536	838	10,374	9,104
Communication Services & Training	4	3,405	923	4,328	3,810
Employment Services	4	1,018	941	1,959	1,392
Campaigns & Information Services	4	4,206	586	4,792	4,912
Disability and Deaf Awareness		-	-	-	-
Training & Consultancy	4	2,226	-	2,226	1,799
Policy & Research	4	2,107	273	2,380	1,315
Membership	4	883	-	883	736
Management & Administration	4	290	-	290	195
		<b>26,384</b>	<b>13,688</b>	<b>40,072</b>	<b>37,485</b>
<b>Total resources used</b>		<b>30,516</b>	<b>13,688</b>	<b>44,204</b>	<b>41,592</b>
<b>Net outgoing before investment gains/losses</b>		<b>(1,215)</b>	<b>(1,308)</b>	<b>(2,523)</b>	<b>(1,235)</b>
Realised gains and losses on investments		(164)	-	(164)	134
<b>Deficit for the year</b>		<b>(1,379)</b>	<b>(1,308)</b>	<b>(2,687)</b>	<b>(1,101)</b>
<b>Other recognised gains and losses</b>					
Unrealised losses on investments		(85)	-	(85)	(245)
<b>Net movement in funds</b>		<b>(1,464)</b>	<b>(1,308)</b>	<b>(2,772)</b>	<b>(1,346)</b>
Balances brought forward as previously stated		15,737	3,379	19,116	20,493
Prior year adjustment	16	769	-	769	738
Balances brought forward (as restated)		<b>16,506</b>	<b>3,379</b>	<b>19,885</b>	<b>21,231</b>
<b>Balances carried forward at end of year</b>		<b>15,042</b>	<b>2,071</b>	<b>17,113</b>	<b>19,885</b>

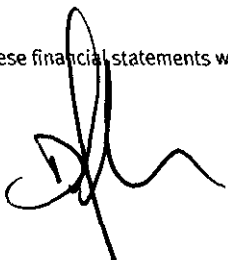
The notes on pages 15 to 24 form part of these financial statements.

The Royal National Institute for Deaf People

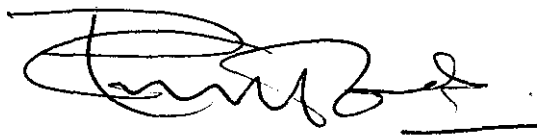
**BALANCE SHEET AS AT  
31 MARCH 2002**

	Note	Group				Charity			
		2002		Restated 2001		2002		Restated 2001	
		£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
<b>Fixed assets</b>									
Tangible assets	8		10,463		11,032		10,463		11,032
Investments	9		4,567		5,575		4,567		5,575
			<u>15,030</u>		<u>16,607</u>		<u>15,030</u>		<u>16,607</u>
<b>Current assets</b>									
Stocks	10	573		590		573		587	
Debtors	11	4,759		4,018		4,759		4,014	
Cash at bank and short term deposits		1,421		1,634		1,435		1,674	
		<u>6,753</u>		<u>6,242</u>		<u>6,767</u>		<u>6,275</u>	
<b>Creditors</b>									
Amounts falling due within one year	12	4,407		2,694		4,421		2,690	
			<u>2,346</u>		<u>3,548</u>		<u>2,346</u>		<u>3,585</u>
<b>Net current assets</b>									
			<u>17,376</u>		<u>20,155</u>		<u>17,376</u>		<u>20,192</u>
<b>Total assets less current liabilities</b>									
<b>Creditors</b>									
Amounts falling due after more than one year	13		263		270		263		270
			<u>17,113</u>		<u>19,885</u>		<u>17,113</u>		<u>19,922</u>
<b>Funds</b>									
<b>Unrestricted funds (includes Revaluation Reserves of £67,938)</b>			15,042		16,506		15,042		16,543
<b>Restricted funds</b>	15		2,071		3,379		2,071		3,379
			<u>17,113</u>		<u>19,885</u>		<u>17,113</u>		<u>19,922</u>

These financial statements were approved by the Board of Trustees on 30 July 2002



David Livermore  
Chairman



Peter Cruttenden  
Honorary Treasurer

The notes on pages 15 to 24 form part of these financial statements.

The Royal National Institute for Deaf People

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 MARCH 2002**

	Note	<u>2002</u>		<u>2001</u>	
		£'000	£'000	£'000	£'000
<b>Net cash outflow from operating activities</b>	19		<b>(1,069)</b>		<b>(1,176)</b>
<b>Returns on investments and servicing of finance</b>					
Interest paid		(10)		-	
Interest received		74		125	
Interest element of finance lease and hire purchase rental payments		(52)		(66)	
Dividends received		212		327	
<b>Net cash inflow from returns on investments and servicing of finance</b>			<b>224</b>		<b>386</b>
<b>Capital expenditure and financial investment</b>					
Purchase of property		(160)		(338)	
Purchase of other tangible fixed assets		(507)		(483)	
Sales of property and other tangible fixed assets		251		122	
Purchase of fixed asset investments		(1,436)		(1,983)	
Sale of fixed asset investments		2,703		3,553	
<b>Cash inflow/outflow for capital expenditure and financial investment</b>			<b>851</b>		<b>871</b>
<b>Net cash inflow before financing</b>			<b>6</b>		<b>81</b>
<b>Financing</b>					
Capital element of finance lease and hire purchase rental payments		(219)		(197)	
<b>Net cash outflow from financing</b>			<b>(219)</b>		<b>(197)</b>
<b>Decrease in cash</b>	20		<b>(213)</b>		<b>(116)</b>

The notes on pages 15 to 24 form part of these financial statements.

**NOTES TO THE ACCOUNTS  
FOR THE YEAR ENDED 31 MARCH 2002**

**1. ACCOUNTING POLICIES**

The financial statements have been prepared under the historical cost convention as modified by the inclusion of investments at market value and in accordance with applicable accounting standards. In preparing the financial statements the charity follows best practice as set out in the Statement of Recommended Practice "Accounting and Reporting by Charities" (SORP) issued in October 2000. Certain prior year comparatives have been restated to reflect the impact of SORP 2000.

The group accounts consolidate the accounts of the Charity and all its subsidiary trading companies. As provided by s.230 of the Companies Act 1985, no separate income & expenditure account is presented for the Charity. The Charity's deficit for the financial year of £2,687,000 (2001 restated deficit - £1,101,000) is the same as the group result as the subsidiaries' profits are remitted to the Charity under gift aid regulations.

**Income and expenditure** - All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable certainty. For legacies, entitlement is established once the charity has been notified of an impending distribution.

All resources expended are accounted for gross, when incurred. Direct charitable expenditure includes the direct costs of the activities and depreciation on related assets. Where such costs relate to more than one functional cost category, they have been apportioned as a percentage of staff employed on the relevant service.

**Tangible fixed assets** - Properties are valued at cost, or valuation at the time of receipt when acquired without consideration, less sale proceeds of part disposals plus expenditure of a capital nature.

**Depreciation** - Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets on a straight line basis over their expected useful lives at the following annual rates:

Improvements to freehold and long leasehold properties	4%
Short leasehold properties	over lease term
Fixtures, fittings & furniture	20%
Computer equipment	33%
Other equipment	20%
Motor vehicles	20%

With the exception of short leaseholds, no depreciation was provided on the original purchase cost of properties in previous years as the trustees considered that the lives of the assets and their residual values were such that depreciation was not material.

As required by FRS 15, the trustees have reassessed the useful lives and residual values of the properties and from this year the acquisition cost or subsequent valuations are written off over the useful lives to a maximum of 50 years. This change does not require a prior period adjustment under FRS15.

For the purposes of depreciation, long leasehold buildings have been treated as if they are freehold buildings. No depreciation is provided on freehold land.

**Investments** - Investments are shown in the balance sheet at market value. Surpluses or deficits on valuation and sales of investments are credited or charged to the SOFA.

**Stocks** - Stocks are valued at the lower of cost and net realisable value. Net realisable value is based on estimated selling price less further costs to completion and disposal.

**Leasing and hire purchase** - Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives. The interest element of the rental obligations is charged to the SOFA over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. Rentals paid under operating leases are charged to the SOFA on a straight line basis over the lease term.

**Pension costs** - Contributions to RNID's defined benefit pension scheme are charged to the SOFA so as to spread the cost of pensions over employees' working lives within RNID.

The cost of the employer's contributions to RNID's defined contribution scheme, which commenced 1 October 2001, have been charged to the SOFA as they become payable under the rules of the scheme. Details required as a result of the transitional arrangements of FRS 17, together with further details on pensions costs are given in Note 18.

The Royal National Institute for Deaf People

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**2. INVESTMENT AND OTHER INCOME**

	<b>2002</b>	<b>2001</b>
	<hr/>	<hr/>
	<b>£'000</b>	<b>£'000</b>
Income from listed investments - UK	<b>212</b>	<b>327</b>
- Non UK	<b>-</b>	<b>-</b>
	<hr/>	<hr/>
	<b>212</b>	<b>327</b>
Interest received	<b>74</b>	<b>125</b>
Realised profit on disposal of functional fixed assets	<b>-</b>	<b>6</b>
Sundry income	<b>226</b>	<b>137</b>
	<hr/>	<hr/>
	<b>512</b>	<b>595</b>
	<hr/>	<hr/>

**3. NET OUTGOING RESOURCES FOR YEAR**

**This is stated after charging:**

	<b>2002</b>	<b>2001</b>
	<hr/>	<hr/>
	<b>£'000</b>	<b>£'000</b>
Interest payable :		
- bank loans and overdrafts wholly repayable within five years	<b>10</b>	<b>-</b>
- finance leases and hire purchase contracts	<b>52</b>	<b>66</b>
	<hr/>	<hr/>
Depreciation	<b>1,345</b>	<b>1,415</b>
Payments under operating leases:		
- land and buildings	<b>285</b>	<b>285</b>
- other	<b>392</b>	<b>460</b>
Auditors' remuneration :		
- audit	<b>35</b>	<b>45</b>
- other services (provided by previous auditors)	<b>28</b>	<b>30</b>
	<hr/>	<hr/>



The Royal National Institute for Deaf People

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**4. ANALYSIS OF TOTAL RESOURCES EXPENDED**

	Staff costs	Other	Depreciation	Total 2002	Total 2001
	£'000	£'000	£'000	£'000	£'000
<b>Cost of generating funds:</b>					
Fundraising costs	1,608	2,450	8	4,066	3,789
RNID Activities Limited	-	35	-	35	289
Investment Management Fees	-	31	-	31	29
	<u>1,608</u>	<u>2,516</u>	<u>8</u>	<u>4,132</u>	<u>4,107</u>
<b>Charitable Expenditure:</b>					
Costs of activities in furtherance of the charity's objects:					
RNID Typetalk	6,507	3,225	395	10,127	11,802
RNID Sound Advantage	502	2,196	15	2,713	2,420
RNID Care Services	7,222	2,531	621	10,374	9,104
Communication Services & Training	2,441	1,869	18	4,328	3,810
Employment Services	1,162	741	56	1,959	1,392
Campaigns & Information Services	2,607	2,044	141	4,792	4,912
Disability and Deaf Awareness					
Training & Consultancy	1,119	1,038	69	2,226	1,799
Policy & Research	1,119	1,241	20	2,380	1,315
Membership	343	538	2	883	736
Management & Administration	6	284	-	290	195
	<u>23,028</u>	<u>15,707</u>	<u>1,337</u>	<u>40,072</u>	<u>37,485</u>
<b>Total resources used</b>	<u>24,636</u>	<u>18,223</u>	<u>1,345</u>	<u>44,204</u>	<u>41,592</u>

**5. EMPLOYEES**

	2002 £'000	2001 £'000
Staff costs consist of:		
Wages and salaries	21,923	19,980
Social security costs	1,446	1,437
Pension costs	1,267	1,028
	<u>24,636</u>	<u>22,445</u>

The average monthly number of employees on full time equivalent basis during the year was 1,023 (Revised 2001 - 1,022).

No. of employees receiving	£50,001	to	£60,000	5	6
	£60,001	to	£70,000	3	2
	£90,001	to	£100,000	-	1
	£100,001	to	£110,000	1	-

All nine employees are in the pension scheme at a cost to RNID of £75,622

**6. TRUSTEES REMUNERATION**

None of the members of the Board of Trustees received any remuneration during this year or last year.

During the year, 13 Trustees (2001 - 7) received reimbursements of non-private travel and subsistence expenditure amounting to £12,194 (2001 - £8,242).

During the year, insurance was purchased to indemnify the Trustees against default on their part, for a premium of £2,363 (2001 - £2,363).

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**7. SUBSIDIARY COMPANIES**

RNID owns 100% of the issued share capital of two subsidiary companies. The associated cost had been written off in prior years.

RNID Activities Limited  
 Sound Advantage Limited (dormant)

RNID Activities Limited is a trading subsidiary of the charity handling fundraising events, retailing Christmas cards and other similar products.

A summary of the trading results for the year ended 31 March 2002 is shown below:

	<b>2002</b>	2001
	<b>£'000</b>	£'000
Turnover	<b>52</b>	330
Cost of sales	<b>(31)</b>	(288)
Gross profit	<b>21</b>	42
Administrative expenses	<b>(4)</b>	(1)
Operating profit for the financial year	<b>17</b>	41
Gift Aid donation to RNID	<b>(17)</b>	(36)
Profit for the year	-	5
Balance brought forward at beginning of year	-	(5)
Balance carried forward at end of year	-	-
Net Assets at 31 March 2002	-	-

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**8. TANGIBLE ASSETS**

Group and Charity

	PROPERTY				OTHER FIXED ASSETS					
	Freehold	Long leasehold	Short leasehold	TOTAL Property	Fixtures, fittings & furniture	Computer equipment	Other equipment	Motor vehicles	TOTAL Other	GRAND TOTAL
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
<b>Cost or valuation</b>										
At 1 April 2001	9,337	48	2,457	11,842	1,957	3,039	1,955	778	7,729	19,571
Additions	160	-	-	160	31	423	53	183	690	850
Disposals	-	-	-	-	-	-	(161)	(95)	(256)	(256)
At 31 March 2002	9,497	48	2,457	12,002	1,988	3,462	1,847	866	8,163	20,165
<b>Depreciation</b>										
At 1 April 2001	1,026	-	1,134	2,160	1,614	2,707	1,636	422	6,379	8,539
Charge for year	268	1	267	536	118	397	139	155	809	1,345
Disposals	-	-	-	-	-	-	(99)	(83)	(182)	(182)
At 31 March 2002	1,294	1	1,401	2,696	1,732	3,104	1,676	494	7,006	9,702
<b>Net Book Value</b>										
At 31 March 2002	8,203	47	1,056	9,306	256	358	171	372	1,157	10,463
At 31 March 2001	8,311	48	1,323	9,682	343	332	319	356	1,350	11,032

The net book value of tangible fixed assets includes an amount of £321,725 (2001 - £358,606) in respect of assets held under finance leases and hire purchase contracts. Total depreciation charged on these assets during the year amounted to £108,483 (2001 - £166,641)

**Major non-cash transactions**

During the year, RNID entered into finance leases and hire purchase arrangements in respect of assets with a total capital value at inception of £182,394 (2001 - £175,831).

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**9. FIXED ASSET INVESTMENTS**

Group and Charity

	2002	2001
	£'000	£'000
Value of investment portfolio b/f	5,575	7,193
Purchases	1,436	1,983
Legacy Shares	508	63
Disposal Proceeds	(2,703)	(3,553)
Net Investments loss	<u>(249)</u>	<u>(111)</u>
Market value at 31 March 2002	<u>4,567</u>	<u>5,575</u>
Represented by:		
Listed securities:		
UK investments	<u>4,567</u>	<u>5,575</u>

Included in the market value are the following individual investments which represent more than 5% by value of the total fund. These investments are held directly except for the holding in Charinco Common Investment Fund.

	£'000	£'000
33 KWS Growth and Recovery Inc	303	388
British Petroleum Amoco Ord	248	305
Charinco Common Investment Fund	<u>1,487</u>	<u>1,952</u>

**10. STOCKS**

	Group		Charity	
	2002	2001	2002	2001
	£'000	£'000	£'000	£'000
Equipment and publications	<u>573</u>	<u>590</u>	<u>573</u>	<u>587</u>

The replacement cost of stock is not materially different from that stated above.

**11. DEBTORS**

	Group		Charity	
	2002	2001	2002	2001
	£'000	£'000	£'000	£'000
Debtors	4,496	3,828	4,496	3,824
Prepayments	263	190	263	190
	<u>4,759</u>	<u>4,018</u>	<u>4,759</u>	<u>4,014</u>
Included above are amounts receivable after more than one year:				
Loans to local deaf societies	<u>49</u>	<u>54</u>	<u>49</u>	<u>54</u>

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**12. CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Charity</b>	
	<b>2002</b>	<b>2001</b>	<b>2002</b>	<b>2001</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Creditors for taxation and social security	672	459	672	459
Obligations under finance leases and hire purchase contracts	167	196	167	196
Other creditors	2,188	1,231	2,188	1,223
Amounts due from group undertaking	-	-	32	4
Accruals	1,380	808	1,362	808
	<u>4,407</u>	<u>2,694</u>	<u>4,421</u>	<u>2,690</u>

**13. CREDITORS : AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

Group and Charity

	<b>2002</b>	<b>2001</b>
	<b>£'000</b>	<b>£'000</b>
Obligations under finance leases and hire purchase contracts	148	155
Long-term loan	115	115
	<u>263</u>	<u>270</u>

Obligations under finance leases and hire purchase contracts are due as follows:

	<b>2002</b>	<b>2001</b>
	<b>£'000</b>	<b>£'000</b>
Within 2-5 years	148	155

Details of the long-term loan are as follows:

In 1981, with the consent of the Charity Commissioners, funds amounting to £114,929 from the Tower House and the Bath Homes for the Deaf were used to finance a project at RNID Poolemead. This amount, which is non-interest bearing, is repayable after 60 years. To finance this repayment a sinking fund has been set up in which an amount of £427 is invested annually in accumulative shares of the Charities Official Investment Fund

**14. ANALYSIS OF GROUP NET ASSETS BETWEEN FUNDS**

	<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Total Funds 2002</b>	<b>Total Funds 2001</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Fund balances at 31 March 2002 are represented by:</b>				
Tangible fixed assets	9,204	1,259	10,463	11,032
Investments	4,567	-	4,567	5,575
Current assets	5,584	1,169	6,753	6,242
Current liabilities	(4,050)	(357)	(4,407)	(2,694)
Long-term liabilities	(263)	-	(263)	(270)
<b>Total net assets</b>	<u>15,042</u>	<u>2,071</u>	<u>17,113</u>	<u>19,885</u>

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**15. RESTRICTED FUNDS**

Group and Charity

	Balance 1 April 2001	Incoming Resources	Expenditure, Gains, Losses & Transfers	Balance 31 March 2002
	£'000	£'000	£'000	£'000
RNID Typetalk	1,889	9,230	(10,127)	992
Redbridge Sensory Services Centre	72	-	(13)	59
P G Harlowe Trust	55	-	-	55
Other	1,363	3,150	(3,548)	965
<b>Totals</b>	<b>3,379</b>	<b>12,380</b>	<b>(13,688)</b>	<b>2,071</b>

Included within "Other" are 60 restricted funds with no individual fund having a closing balance greater than £50,000.

RNID Typetalk activities are fully funded by British Telecommunications Plc., helping to provide access to the telephone network for deaf and hard of hearing people.

Redbridge Sensory Services Centre is funded by the London Borough of Redbridge. This is a resource centre for people with sensory impairment.

The P G Harlowe Trust funds the education and training of a deaf accountancy student.

**16. PRIOR YEAR ADJUSTMENT**

In accordance with the requirements of SORP 2000 legacy income, which was previously recognised based on amounts received during the year, is now accounted for when the charity is notified of an impending distribution. As a result additional legacies totalling £769,000 have been recognised in prior years including an additional £31,000 in the year to 31 March 2001.

# The Royal National Institute for Deaf People

## **NOTES TO THE ACCOUNTS (CONTINUED)** **FOR THE YEAR ENDED 31 MARCH 2002**

### **17. COMMITMENTS UNDER OPERATING LEASES**

Group and Charity

As at 31 March 2002, RNID had annual commitments under non-cancellable operating leases as set out out below:

	<b>2002</b>		<b>2001</b>	
	<b>Land and buildings £'000</b>	<b>Other £'000</b>	<b>Land and buildings £'000</b>	<b>Other £'000</b>
Operating leases which expire:				
Within 1 year	<b>74</b>	<b>68</b>	26	66
In 2-5 years	<b>72</b>	<b>100</b>	76	64
After five years	<b>133</b>	<b>1</b>	144	66
	<b>279</b>	<b>169</b>	246	196

### **18. PENSIONS**

RNID operates a defined benefit pension scheme established under an irrevocable Deed of Trust for its employees. The assets of the scheme are held in a separate self-administered fund. The scheme is managed by trustees accountable to pension scheme members.

The scheme is valued every three years by independent consulting actuaries using the attained age method. The last valuation of the scheme, as at 1 October 2000, was updated to 31 March 2002 by a qualified independent actuary. The main assumptions used by the actuary at 31 March 2002 were (per annum):

Rate of increase in salaries	5.0%
Rate of increase of LPI pensions in payment	3.0%
Discount rate	6.1%
Inflation assumption	3.0%

Equities	8.3%
Fixed interest	5.8%
Other	4.0%

The assets and liabilities of the schemes were:

	<b>£'000</b>
Total market value of assets	20,877
Present value of liabilities	23,856
Deficit in the scheme	(2,979)

Contributions by employees (5%) and RNID (15.8%) have been maintained in accordance with the recommendation of the actuaries following the valuation at 1 October 2000. At the time it was confirmed that payment of contributions in accordance with the recommended rates was in excess of what was required to comply with the statutory requirement to restore the scheme's MFR funding level to 100% over the period the contribution rate is certified. The total charge to RNID for the year was £1,265,000 (2001: £1,028,000). At 31 March 2002, there was an amount of £167,892 owed to the scheme which was paid in April 2002. The defined benefit scheme was closed to new members on 1 October 2001.

A defined contribution scheme was established from 1 October 2001 for members of staff wishing to contribute. The cost for the period was £2,136 (2001:none). There were no outstanding or prepaid contributions at 31 March 2002.

At 31 March 2002 the trustees of the pension schemes were:

Mr P Cruttenden	Ms Ml Watson
Mr R Eldridge	Ms K Wilson
Mrs C Pamphlett	Mr G Hipperson

**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**19. RECONCILIATION OF NET OUTGOING RESOURCES TO NET CASH  
OUTFLOW FROM OPERATING ACTIVITIES**

	2002	2001
	£'000	£'000
Net outgoing resources for the year	(2,523)	(1,235)
Interest paid	10	-
Interest received	(74)	(125)
Interest element of finance lease rental payments	52	66
Dividends received	(212)	(327)
	(2,747)	(1,621)
Depreciation charge for year	1,345	1,415
Surplus on sale of fixed assets	(177)	(6)
Surplus on sale of freehold property	-	(51)
	(508)	(63)
Decrease/(Increase) in stocks	17	(151)
Increase in debtors	(741)	(563)
Increase/(Decrease) in creditors	1,742	(874)
<b>Net cash outflow from operating activities</b>	<b>(1,069)</b>	<b>(1,914)</b>

**20. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS**

	£'000	£'000
<b>Decrease in cash in the year</b>	<b>(213)</b>	
Cash outflow from decrease in lease financing	219	
Change in net funds resulting from cash flows		6
New finance leases		(183)
Movement in net funds in the year		(177)
Net funds at 1 April 2001		1,168
<b>Net funds at 31 March 2002</b>		<b>991</b>

**21. ANALYSIS OF CHANGES IN NET FUNDS**

	At 1 April 2001 £'000	Cash flows £'000	Other changes £'000	At 31 March 2002 £'000
Cash at bank and in hand	1,634	(213)	-	1,421
Debt due after more than one year	(115)	-	-	(115)
Finance leases	(351)	219	(183)	(315)
	(466)	219	(183)	(430)
<b>Total</b>	<b>1,168</b>	<b>6</b>	<b>(183)</b>	<b>991</b>



**NOTES TO THE ACCOUNTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 MARCH 2002**

**ACKNOWLEDGEMENTS**

We are grateful to the following funders who have generously given the following grants and donations during the financial year.

	2002
	£
<b>COMMUNITY FUND</b>	
South East - Sound advice, Isle of Wight (Volunteers)	43,001
Scotland - Outreach Information Officer	49,168
West Midlands - Outreach Information Officer, (Birmingham)	48,901
Wales - Outreach Information Officer	43,749
North Ireland - Outreach Information Officer	39,987
England - Outreach Information Officer, London & South East	43,958
England - Legal Casework Unit	109,408
England - Videotelephony Interpreting Service	29,853
 <b>STATUTORY</b>	
Dept of Social Services, New Deal (for Disabled People)	78,477
Dept of Health, S 64 Hearing Aid & Rehabilitation	38,100
Dept of Health, At the Edge of Change	24,000
Welsh Assembly Govt, RNID Cymru Development (S64 core funding)	44,000
The Basic Skills Agency, Action for inclusion	21,469
Scottish Executive, Counselling Support for Deaf Children and their families	87,739
Torfaen County Borough, Newport (Wales) Counselling Project	4,000
HEFCE, HE Innovations Fund (Head Start)	172,886
Scottish Enterprise, Grampians Careers Consortium (Aberdeen)	8,351
Home Office, National Volunteering Programme	39,491
Scottish Office, S9 Communication Services Training Programme	11,289
Northern Ireland DHSSPS core grant	23,575
NIVT, Community Group Project, Northern Ireland	25,134
Welsh Assembly Govt, Communities First	64,200
London Devt. Agency, GLA Campaign Video	60,065
IFI, Spanish Connection	2,965
Northern Health Social Services Board, Ballymena Office	5,000

Many other organisations, trusts, estates and individuals have given generously during the year and many deaf and hard of hearing people have benefited as a result. For this we are also very grateful.

RNID receives support from:

