#### The Insolvency Act 1986

## Administrator's progress report

Name of Company

STC Realisations Limited (formerly Strand Cards Limited) Company number

00451219

In the

High Court of Justice, Chancery Division, Companies Court

Court case number 3819 of 2012

We

Peter Saville Zolfo Cooper 10 Fleet Place London EC4M 7RB

Simon Freakley Zolfo Cooper 10 Fleet Place London EC4M 7RB

Anne O'Keefe Zolfo Cooper The Zenith Building 26 Spring Gardens Manchester **M2 1AB** 

administrators of the above company attach a progress report for the period

From

9 May 2012

8 November 2012

Signed

Joint Administrator

Dated

30 · 11-

#### **Contact Details:**

You do not have to give any contact information in the box opposite but if you do, it will help Companies House to contact you if there is a query on the form

The contact information that you give will be visible to searchers of the public record

Meda Tranca Zolfo Cooper The Zenith Building 26 Spring Gardens Manchester **M2 1AB** 

DX Number

+44 (0) 161 838 4500 DX Exchange

01/12/2012 COMPANIES HOUSE

When you have completed and signed this form, please send it to the Registrar of Companies at -

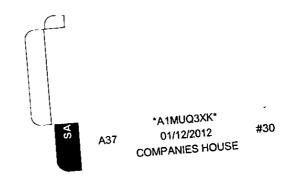
Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff



Joint Administrators' Progress Report for the period 9 May 2012 to 8 November 2012

Clintons Cards Plc and other companies All in Administration

30 November 2012





#### **Contents**

1	Statutory information
2	Progress of the Administration
3	Assets still to be realised
4	Investigations
5	Joint Administrators' remuneration
6	Estimated outcome for creditors
7	Ending the Administrations
8	Creditors' rights
9	Next report

## **Appendices**

Receipts and Payments Accounts for the period 9 May 2012 to 8 November 2012	appendix A
Time Analyses for the period 9 May 2012 to 8 November 2012	. Appendix B
Additional information in relation to the Joint Administrators' remuneration pursuant	
to Statement of Insolvency Practice 9	Appendix C

Zolfo Cooper The Zenith Building 26 Spring Gardens Manchester M2 1AB

t: +44 (0) 161 838 4500 f: +44 (0) 161 838 4501

© Zolfo Cooper 2012 All rights reserved

www.zolfocooper.com



#### 1 Statutory information

- Anne O'Keefe was appointed Joint Administrator of Clinton Cards Plc and the six other group companies detailed in section 1.4 below (the Companies) together with Peter Saville and Simon Freakley on 9 May 2012. The applications for the appointment of Joint Administrators were made by Barclays Bank PLC, 5 The North Colonnade, London, E14 4BB, acting as Security Agent. It was previously reported that the Security Agent acted on behalf of American Greetings Corporation (AG), however it has since been confirmed that the security is actually held by Lakeshore Lending Limited (Lakeshore), a connected company of AG.
- 1 2 The Administrations are being handled by Zolfo Cooper's Manchester office, situated at The Zenith Building, 26 Spring Gardens, Manchester, M2 1AB
- 1.3 With the exception of Clinton Cards Plc (Plc), the Companies were non-trading entities Plc engaged in certain trading relationships (mainly at the insistence of suppliers) and also guaranteed in excess of 200 leases held by CCE Realisations Limited (formerly Clintons Cards (Essex) Limited) (Clintons) together with a number of other Clintons group (the Group) leases.
- 1.4 The Administrations were registered in the High Court of Justice. The full names, former company names, registered numbers and court references in respect of each of the Companies are set out below

Company name	Former company name	Registered number	Court refer <b>e</b> nce	
Clinton Cards Plc	, N/A	00985739	3810 of 2012	
SL Realisations Limited	Selectacard Limited	00543163	3827 of 2012	
GSGH Realisations Limited	GSG Holdings Limited	02979953	3814 of 2012	
PL Realisations Limited	Papertree Limited	01580506	3823 of 2012	
GSG Realisations Limited	The Greetings Store Group Limited	01363244 <sub>1</sub>	3821 of 2012	
CCS Realisations Limited	Clintons Card Services Limited	03269006	3828 of 2012	
STC Realisations Limited	Strand Cards Limited	00451219	3819 of 2012	

- 1 5 The registered office of each of the Companies has been changed to The Zenith Building, 26 Spring Gardens, Manchester, M2 1AB
- 1 6 In accordance with paragraph 100(2) of schedule B1 of the insolvency Act 1986, all functions of the Joint Administrators are to be exercised by any or all of the Joint Administrators.

### 2 Progress of the Administration

- 2.1 Attached at Appendix A are the Joint Administrators' Receipts and Payments Accounts for the period 9 May 2012 to 8 November 2012 in respect of each of the Companies
- 2.2 With the exception of PL Realisations Limited (PL), no costs have been incurred but not yet paid in the period of this report by any of the Companies to date. It should be noted that certain costs incurred by PL have not yet been paid and are not included in the analysis of receipts and payments for the period. These costs are in respect of the Joint Administrators' property agents, Brazier Freeth LLP and the Joint Administrators' legal advisors, Travers Smith LLP. The combined costs incurred to date are estimated to be approximately £3,000.



As advised in the Joint Administrators' Report and Statement of Proposals in respect of Clinton Cards Plc and other group companies dated 29 June 2012 (the Proposals), the appointment of the Joint Administrators was required over the Group in order to secure the Group's assets and investigate the inter-company debt positions whilst ownership was established.

#### Inter-company debt

Based on the information currently available, Clintons is forecast to distribute a dividend of less than one pence in the pound to its unsecured creditors via the Unsecured Creditors' Fund As a result, a number of the Companies are likely to participate in the distribution and the Joint Administrators are currently considering the most efficient way to deal with this matter

#### Sale of the business

- As set out in the Proposals, the Joint Administrators concluded a sale of certain of the Group's business and assets to Lakeshore for the sum of £23 million on 6 June 2012
- 2.6 Under the terms of the sale agreement, the allocation of consideration by asset and company was apportioned within 30 days of completion and is set out in the table below

Company name	Goodwill, intellectual property and business name (E)	Business information (£)	(£)	Business properties and fixtures (£)
Clinton Cards Plc	250,000	1	1 -	,
SL Realisations Limited	1 1	1	1	-
PL Realisations Limited	1	1	1	30,000
GSG Realisations Limited	1,	1	1	-
STC Realisations Limited	1	1	1	,

#### Lease position

2.7 The Joint Administrators are currently in the process of transferring a number of leases to Lakeshore in respect of transferred stores. The Joint Administrators are also in discussions with landlords regarding the lease surrenders relating to stores which were closed during the Administrations. The Joint Administrators currently estimate that these discussions will be concluded in the next three to six months.

#### Clinton Cards Plc

- 2 8 In the period of this report, a total of £22,402 has been recovered from the preappointment bank accounts and transferred into the Administration accounts.
- 2 9 A rates refund in the sum of £1,686 has been realised and bank interest of £3 has also been received.



#### 3 Assets still to be realised

- 3 1 As discussed in section 2 of this report, with the exception of Plc, the only remaining assets to be realised relate to the inter-company debts
- In terms of Plc, this entity recently received a dividend from BIR Realisations Limited (formerly Birthdays Limited) (BIR) in the sum of £164,755 By way of background, BIR entered into Administration on 20 May 2009. Plc was a significant creditor of BIR and the Group subsequently acquired 167 stores together with the Birthdays brand from the joint administrators.
- The payment was received on 19 November 2012 and will be allocated in the Receipts and Payments account in the next report

#### 4 Investigations

The Joint Administrators conducted investigations into the conduct of the directors and transactions entered into prior to the Companies' insolvency, as required by the Company Directors' Disqualification Act, and Statement of Insolvency Practice 2 - Investigations by Office Holders in Administrations and Insolvent Liquidations. Our investigations have not yet been concluded and an update will be provided in the next progress report

#### 5 Joint Administrators' remuneration

- 5 1 Lakeshore approved that the basis of the Joint Administrators' remuneration be fixed by reference to the time properly spent by the Joint Administrators and their staff on matters arising in the Administrations
- 5.2 The Joint Administrators' time costs for the period 9 May 2012 to 8 November 2012 and total amount of fees and disbursements drawn on account in respect of each of the Companies are set out below:

Company name	Time costs (£)	Number of hours	Average rate per hour (£)	Fees drawn (£)	Disbursements (£)
Clinton Cards Plc	22,026	75	294	10,656	624
SL Realisations Limited	4,707	16	292	3,352	30
GSGH Realisations Limited	4,692	16	293	3,335	30
PL Realisations Limited	17,593	59	300	3,212	30
'GSG Realisations Limited	4,069	14	287	2,978	32
CCS Realisations Limited	4,346	15	286	3,265	73
STC Realisations Limited	4,533	16	282	3,038	30

- 5.3 Lakeshore, has funded the payment of the Joint Administrators' fees in each Administration excluding Plc.
- 5.4 Attached at Appendix B are Time Analyses for the period which provide details of the activity costs incurred by staff grade for each of the Companies.
- 5 5 Principal areas of activity during the period are discussed in further detail below.



- Administration and planning time has been incurred formulating and implementing the initial case strategies, complying with statutory duties and performing general administrative work. Case related treasury time is also recorded here.
- Investigations time has been incurred conducting investigations into the directors' conduct together with the Companies' dealings prior to the appointment of the Joint Administrators and the submission of reports to the Department for Business, Innovation and Skills pursuant to the Company Directors' Disqualification Act 1986
- Realisation of assets floating charge time recorded within this category includes
  liaising with the Joint Administrators' agents in respect of the leasehold properties,
  establishing and reviewing the most appropriate realisation strategies and managing the
  sale processes
- **Creditors** time has been incurred notifying all creditors of the appointment, preparing statutory reports and reporting to Lakeshore.
- The Joint Administrators confirm that the only category 2 disbursements drawn to date is photocopying. This is charged at the rate of ten pence per sheet
- 5.7 Information in relation to the Joint Administrators' policy on staffing, the use of sub-contractors, payment of disbursements and details of current charge-out rates by staff grade is provided in Appendix c.

#### 6 Estimated outcome for creditors

#### Secured creditor

- 6.1 Barclays Bank PLC acts as Security Agent for Lakeshore and holds fixed and floating charges dated 6 April 2009 and 7 November 2011, in addition to share charges dated 6 April 2009 in Plc, Clintons and BRE Realisations Limited (formerly Birthdays Retail Limited)
- At the date of appointment Lakeshore was owed approximately £35 million across the Group (excluding accrued interest and charges) They have received a distribution of £249,390 from Plc

#### Preferential creditors

6.3 The Companies did not employ any staff and, as a result, there will be no preferential claims

#### **Unsecured Creditors' Fund**

Pursuant to section 176A of the Insolvency Act 1986 where there is a floating charge which post-dates 15 September 2003, the Joint Administrators are required to create a fund from a company's net property for the benefit of the unsecured creditors (Unsecured Creditors' Fund), which is commonly known as the 'prescribed part'

#### Clinton Cards Plc

As Pic granted floating charges to the Security Agent after 15 September 2003, the Joint Administrators are required to create Unsecured Creditors' Funds



- 6.6 Based on present information, the value of the Unsecured Creditors' Fund is currently estimated to be approximately £36,000
- 6.7 Based on claims received to date, the unsecured creditors' claims total £9,651,319. This will result in a dividend of less than one pence in the pound via the Unsecured Creditors' Fund, before taking into account the costs of claims agreement and distribution

#### Other companies

As the remaining companies also granted floating charges to the Security Agent after 15 September 2003, the Joint Administrators are required to create Unsecured Creditors' Funds Based on the information currently available, the Joint Administrators believe that after taking into account the costs of the Administrations, there will be insufficient funds available in any of the companies to create an Unsecured Creditors' Fund.

#### 7 Ending the Administrations

#### Clinton Cards Plc

Creditors' voluntary liquidation (CVL)

7 1 Based on current information, the Joint Administrators believe that a dividend may be available to the unsecured creditors. In the event that a dividend becomes payable, the Joint Administrators will file a notice with the Registrar of Companies in order that the Administration will cease and the company will move automatically into a CVL. It has been approved that the Joint Administrators will also become the Joint Liquidators of the CVL

#### Dissolution

7.2 The Joint Administrators believe that Plc will have sufficient property in order to distribute a dividend to the unsecured creditors. However, in the event that there are insufficient funds, the Joint Administrators will file a notice together with the final progress report at court and with the Registrar of Companies to facilitate the dissolution of Plc. The Joint Administrators will send a copy of this document to Plc and its creditors. The appointment will end following registration of the notice by the Registrar of Companies.

#### Other companies

#### Dissolution

7 3 The Joint Administrators currently consider that the remaining companies will have insufficient property which might permit a distribution to their unsecured creditors. In this circumstance, they will file notices together with their final progress report at court and with the Registrar of Companies to facilitate their dissolution. The Joint Administrators will send copies of these documents to the Companies and their creditors. The appointments will end following registration of the notices by the Registrar of Companies. Based on the information currently available, the Joint Administrators consider that this is the most likely exit route for each of the other companies.



#### Creditors' voluntary liquidation (CVL)

7 4 Based on the information currently available, the Joint Administrators do not believe that sufficient funds will be available to enable a distribution to the unsecured creditors of the other companies. However, in the event that a dividend becomes payable in one or more entities, the Joint Administrators will file notices with the Registrar of Companies to end the Administration and facilitate the automatic move into CVL. It has been approved that the Joint Administrators will become the Joint Liquidators in the event that any of the other companies move into CVL.

#### Discharge of Liability

7.5 The Joint Administrators will be discharged from liability under paragraph 98 of schedule B1 to the Insolvency Act 1986 directly after their appointments as Joint Administrators cease to have effect

#### 8 Creditors' rights

- Within 21 days of the receipt of this report, a secured creditor, or an unsecured creditor (with the agreement of at least 5% of the value of the unsecured creditors) may request in writing that the Joint Administrators provide further information about their remuneration or expenses which have been itemised in this progress report
- Any secured creditor, or an unsecured creditor (with the agreement of at least 10% of the value of unsecured creditors) may, within eight weeks of receipt of this report, make an application to court on the grounds that the basis fixed for the Joint Administrators' remuneration is inappropriate, or that the remuneration charged or the expenses incurred by the Joint Administrators as set out in this report are excessive.

### 9 Next report

9.1 The Joint Administrators are required to provide a progress report within one month of the end of the next six months of the Administrations, or earlier if the Administrations have been finalised.

For and on behalf of The Companies

Anne O'Keefe
Joint Administrator

**Encs** 



### Appendix A

#### Clinton Cards Plc

	£
Fixed charge assets	
Receipts	
Goodwill, intellectual property and business name	250,000
Business information	1
Other property	1
	250,002
Payments	
Joint Administrators' fees	612
	(612)
Distributions	
Fixed chargeholder	249,390
	(249,390)
Floating charge assets	
Receipts	
Cash at bank	22,402
Rates refund	1,686
Bank interest	3
	24,091
Payments	
Joint Administrators' fees	10,044
Category 1 disbursements	
Specific penalty bond	30
Travel and subsistence	291
Stationery and postage	32
Telephone costs	5
Statutory advertising	77
Category 2 disbursements	
Photocopying	18 <b>9</b>
Legal fees	2,828
Bank charges	64
	(13,560)
Balance	10,531
Represented by	
Interest bearing account	9,126
VAT receivable	11,582
VAT payable	(10,177)
	10,531

Statement of Insolvency Practice 7 states the headings used in the receipts and payments account should follow those used in any prior statement of affairs (SOA) or estimated outcome statement



### Appendix A

#### **SL Realisations Limited**

	£
Fixed charge assets	
Receipts	
Goodwill, intellectual property and business name	1
Business information	1
Other property	1
	3
Distributions	
Fixed chargeholder	3
	(3)
Floating charge assets	
Receipts	
Contribution to costs	3,382
	3,382
Payments	
Joint Administrators' fees	3,352
Category 1 disbursements	
Specific penalty bond	30
	(3,382)
Balance	-

Statement of Insolvency Practice 7 states the headings used in the receipts and payments account should follow those used in any prior statement of affairs (SOA) or estimated outcome statement



### Appendix A

#### **GSGH Realisations Limited**

		£
	Receipts	
	Contribution to costs	3,365
		3,365
	Payments	
	Joint Administrators' fees	3,335
	Category 1 disbursements	
	Specific penalty bond	30
	opening parising, and	(3,365)
		(,,,
	Balance	
	Datailee	
PL Realisati	ons Limited	£
	Fixed charge assets	
	Receipts	
	Other property	1
	Goodwill, intellectual property and business name	1
	Business information	1
		3
	Distributions	
	Fixed chargeholder	3
	-	(3)
	Floating charge assets	
	Receipts	
	Business properties and fixtures	30,000
		30,000
	Payments	
	Joint Administrators' fees	3,212
	Category 1 disbursements	
	Specific penalty bond	30
		(3,242)
	Police	26,758
	Balance	
	Represented by	
	Interest bearing accounts	26,758
		26,758

Statement of Insolvency Practice 7 states the headings used in the receipts and payments account should follow those used in any prior statement of affairs (SOA) or estimated outcome statement



## Appendix A

#### **GSG Realisations Limited**

	£
Fixed charge assets	
Receipts	
Goodwill, intellectual property and business name	1
Business information	1
Other property	1
	3
Distributions	
Fixed chargeholder	3
	(3)
Floating charge assets	
Receipts	
Contribution to costs	3,009
	3,009
Payments	
Joint Administrators' fees	2,978
Category 1 disbursements	
Specific penalty bond	30
Category 2 disbursements	
Photocopying	2
	(3,009)
Balance	_

Statement of Insolvency Practice 7 states the headings used in the receipts and payments account should follow those used in any prior statement of affairs (SOA) or estimated outcome statement



### Appendix A

ons Limited	£
Receipts	
Contribution to costs 3	,338
3,	338
Payments	
Joint Administrators' fees 3	,265
Category 1 disbursements	
Specific penalty bond	30
Stationery and postage	43
(3,	,338)
Balance	•
ons Limited	
Mis Ellineed	£
Fixed charge assets	
Receipts	
Business information	1
Goodwill, intellectual property and business name	1
Other property	1
	3
Distributions	
Fixed chargeholder	3
<del></del>	(3)
Floating charge assets	
Receipts	
Contribution to costs	3,067
Business properties and fixtures	1
3	,068
Payments	
Joint Administrators' fees	3,038
Category 1 disbursements	
Specific penalty bond	30
(3	,068)
Balance	
Receipts Business information Goodwill, intellectual property and business name Other property  Distributions Fixed chargeholder  Floating charge assets Receipts Contribution to costs Business properties and fixtures  3 Payments Joint Administrators' fees Category 1 disbursements Specific penalty bond  (3	,0 3,0

Statement of Insolvency Practice 7 states the headings used in the receipts and payments account should follow those used in any prior statement of affairs (SOA) or estimated outcome statement



## Time Analyses for the period 9 May 2012 to 8 November 2012

Appendix B

#### **Clinton Cards Plc**

	Employee grade (hours)				E			
	Partner/			Associate/	Junior analyst/		Total cost	Average rate per
	director	Senior associate	analyst	support	Total hours	TOTAL COST	nour	
Administration and planning				3				
Strategy and control	0.3		22		2 5	803 50	321	
Statutory duties	1.5	10	45	0.6	76	2 502 00	329	
Case administration	3 0		16	16	6 2	2 082 00	336	
Accounting and treasury	0.8		2 5	2 6	5 9	1,488 00	252	
Internal documentation	11	0 1	15	45	7 2	1,632 00	227	
Investigations								
Director conduct reports	0 3		17 9	12,	19 4	5,719 50	295	
Realisation of assets - fixed charge				1				
Recovery of assets		02		,	0 2	74 00	370	
Realisation of assets floating charge				1				
Asset accounting and administration			22		2 2	671 00	305	
Trading				j 1				
Trading actMtles		02			0 2	74 00	370	
Accounting and administration			0.5	18 (	2 3	417 00	181	
Creditors				i.				
Reporting to creditors	3 8		47	02	8 7	3,168 50	364	
Unsecured creditors	0 1	01	1 5	13	3 0	722 00	241	
Employees			02		0 2	56 00	280	
Shareholders and other stakeholders			9 2		9 2	2,616 00	284	
Totals	10 9	16	48 5	13 8	74 8	22,025 50	294	

#### **SL Realisations Limited**

		Employee grade (hours)			_	£		
	Partner/	Partner/	Partner/	Associate/	Junior analyst/ +			Average rate per
	director	Senior associate	analyst	support 1	Total hours	Total cost	hour	
Administration and planning								
Strategy and control	0 1		06		0.7	225 50	322	
Statutory duties	09		2.8	03	40	1,284 00	321	
Case administration	0.5		0.8	05 🚶	1 8	555 50	309	
Accounting and treasury	0 1		07	0 5	1 3	333 50	257	
Internal documentation			0 2	0.5	0 7	131 00	187	
Investigations				·				
Director conduct reports	0 2		16	1 1	2 9	715 50	247	
Realisation of assets - floating charge								
Asset realisation strategy		0.2			0 2	82 00	410	
Asset accounting and administration			08		0 8	244 00	309	
Creditors								
Reporting to creditors	0 6		2.4	02	3 2	1,022 00	319	
Unsecured creditors			02	02	0.4	86 00	21!	
Employees			0 1		0 1	28 00	280	
Totals	2.4	02	10 2	3 3	16 1	4,707 00	297	



## Time Analyses for the period 9 May 2012 to 8 November 2012 (cont'd)

## Appendix B

#### **GSGH Realisations Limited**

	Employee grade (hours)				_	£	
	Partner/		Associate/	Junior analyst/			Average rate per
	director	Senior associate	analyst	support	Total hours	Total cost	hour
Administration and planning				1			
Strategy and control	01		0.6		0 7	225 50	322
Statutory duties	09		2.9	03	41	1,319 00	322
Case administration	04		0.8	05	17	510 50	300
Accounting and treasury	0 1		07	05	1 3	322 50	248
Internal documentation			0 2	0.5	0 7	131 00	187
Investigations				1			
Director conduct reports	0 2		14	11	27	659 50	244
Realisation of assets - floating charge				,			
Asset accounting and administration			06	1	0 6	183 00	305
Trading				1			
Trading actMties		0 5			0 5	205 00	410
Creditors							
Reporting to creditors	0.6		2.4	0.2	3 2	1,022 00	
Unsecured creditors			0 2	0.2	0.4	B6 00	
Employees			0 1		0 1	28 00	280
Totals	2 3	0.5	99	3 3	16 0	4,692 00	293

#### PL Realisations Limited

	Employee grade (hours)				_	<u>f</u>	
	Partner/		Associate/	Junior analyst/			Average rate per
	director	Senior associate	analyst	support	Total hours	Total cost	hour
Administration and planning				;			
Strategy and control	1 3		06		1 9	765 50	403
Statutory duties	10		3 0	0 4	44	1,414 00	321
Case administration	0.5		13	17,	3 5	73 <b>8 0</b> 0	211
Accounting and treasury	03		07	0.4	14	401 50	287
Internal documentation	0 1		02	0 5	0 8	176 00	220
Investigations							
Director conduct reports	03		1 1	11	2 5	620 50	248
Trading							
Trading activities		18 1	50	11 0	34 1	10,436 D0	306
Accounting and administration			61		61	1,860 50	305
Creditors							
Reporting to creditors	0.6		2.4	02 '	3 2	1,022 00	319
Secured creditors			02		0 2	56 00	280
Unsecured creditors				0.5	05	75 00	150
Employees			01		0 1	28 00	280
Totals	41	181	20 7	15 8	58 7	17,593 00	300



## Time Analyses for the period 9 May 2012 to 8 November 2012 (cont'd)

## Appendix B

#### **GSG** Realisations Limited

	Employee grade (hours)			_	C		
	Partner/		Associate/	Junior analyst/			Average rate per
	director	Senior associate	analyst	support	Total hours	Total cost	hour
Administration and planning							
Strategy and control	01		0.6		0 7	225 50	322
Statutory duties	0.8		2.5	03	3 6	1,145 00	318
Case administration	03		0.8	07	1.6	495 50	275
Accounting and treasury	0.1		0.7	04	1 2	311 50	260
Internal documentation			02	0.4	0 6	116 00	193
Investigations							
Director conduct reports	0 2		11	1 1	2.4	575 50	240
Realisation of assets floating charge				,			
Asset accounting and administration			0.3		0 3	91 50	305
Creditors							
Reporting to creditors	0.6		2.4	0 2	3 2	1,022 00	319
Unsecured creditors				02,	0 2	30 00	150
Employees			0 2		0 2	56 00	280
Totals	2 1	•	8.8	3 3	14 2	4,068 50	287

#### **CCS Realisations Limited**

	Employee grade (hours)			_	£		
	Partner/		Associate/	Junior analyst/ ,			Average rate per
	director	Senior associate	analyst	support ,	Total hours	Total cost	hour
Administration and planning				•	,		
Strategy and control	01		0.6	1	0.7	225 50	322
Statutory duties	0 9		2 0	02,	3 1	1,129 00	364
Case administration	0.4		8 0	07	19	540 50	284
Accounting and treasury	0 2		10	06	1 8	377 00	209
Internal documentation			02	05	0 7	131 00	187
Investigations							
Director conduct reports	02		1 2	10	2.4	588 50	245
Realisation of assets floating charge							
Asset accounting and administration			03		0 3	91 50	30
Trading							
Accounting and administration	0 2			06	0 8	183 00	229
Creditors							
Reporting to creditors	0.6		24	02	3 2	1,022 00	
Unsecured creditors				02	0 2	30 00	150
Employees			0 1		0 1	28 00	280
Totals	2 6		8 6	40	15 2	4 346 00	280



## Time Analyses for the period 9 May 2012 to 8 November 2012 (cont'd)

## Appendix B

#### **STC Realisations Limited**

	Employee grade (hours)				_	£	
	Partner/		Associate/	Junior analyst/			Average rate per
	director	Senior associate	analyst	support	Total hours	Total cost	hour
Administration and planning							
Strategy and control	0 1		06		07	225 50	322
Statutory duties	09		2 5	0.4	3 B	1,207 00	318
Case administration	0.4		0.8	8 0	20	555 50	278
Accounting and treasury	0 1		07	0 4	1 2	311 50	260
internal documentation			0 2	04	0 6	116 00	193
Investigations							
Director conduct reports	0 2		08	10 '	2 0	476 50	238
Realisation of assets - floating charge							
Asset accounting and administration			03		0 3	91 50	305
Trading							
Trading activities		0 6			0 6	246 00	410
Creditors				•			
Creditor claims				1 3	13	195 00	150
Reporting to creditors	06		2.4	02	3 2	1,022 00	319
Unsecured creditors				02 1	0 2	30 00	150
Employees			02		0 2	56 00	280
Totals	2 3	06	8 5	47	16 1	4,532 50	282



# Additional information in relation to the Joint Administrators' remuneration pursuant to Statement of Insolvency Practice 9

Appendix C

#### 1 Policy

Detailed below is Zolfo Cooper's policy in relation to

- staff allocation and the use of sub-contractors;
- · professional advisors; and
- disbursements

#### 1.1 Staff allocation and the use of sub-contractors

The Joint Administrators' general approach to resourcing their assignments is to allocate staff with the skills and experience to meet the specific requirements of the case

The case team will usually consist of a partner, a senior associate, an associate and an analyst. The exact case team will depend on the anticipated size and complexity of the assignment and the experience requirements of the assignment. On larger, more complex cases, several staff at all grades may be allocated to meet the demands of the case. The Joint Administrators' charge-out rate schedule below provides details of all grades of staff and their experience level.

With regard to support staff, time spent by treasury in relation to specific tasks on an assignment is charged but secretarial time is only recovered if a large block of time is incurred, eg report compilation and distribution.

The Joint Administrators have not utilised the services of any sub-contractors in these cases

#### 1.2 Professional advisors

On these assignments the Joint Administrators have used the professional advisors listed below. The Joint Administrators have also indicated the basis of their fee arrangement with them, which is subject to review on a regular basis.

Name of professional advisor	Basis of fee arrangement				
' Freshfields Bruckhaus Deringer LLP (legal advice)	Hourly rate and disbursements				
Willis Limited (insurance)	Risk based premium				
Edward Symmons LLP (valuation and disposal advice)	Hourly rate and disbursements				

The Joint Administrators' choice was based on their perception of the professional advisors' experience and ability to perform this type of work, the complexity and nature of the assignment and the basis of their fee arrangement with them.

#### 1.3 Disbursements

Category 1 disbursements do not require approval by creditors. Category 1 disbursements may include external supplies of incidental services specifically identifiable to the case eg postage, case advertising, invoiced travel and external printing, room hire and document



storage Any properly reimbursed expenses incurred by the Joint Administrators and their staff will also be chargeable.

Category 2 disbursements do require prior approval by creditors before they are paid. If they are incurred, they will be drawn in accordance with the resolution approved by creditors. Category 2 disbursements that may be incurred are as follows

- Photocopying charged at the rate of ten pence per sheet for notifications and reports to creditors and other copying.
- Printing charged at the rate of ten pence per sheet for black and white printing and
   15 pence per sheet for colour
- Business mileage for staff travel charged at the rate of 45 pence per mile

#### 2 Charge-out rates

A schedule of Zolfo Cooper charge-out rates for this assignment effective from 1 January 2011 is detailed below. Time is charged by case staff in units of six minutes

£
575
520
450
410
370
305
280
150
220
150
95
80

\*Key

Partner 1 - partners with three or more years' experience at partner level

Partner 2 - partners with fewer than three years' experience at partner level

Semor associate 1 - staff with two or more years' experience at senior associate level

Senior Associate 2 - staff with fewer than two years' experience at senior associate level

Analyst - staff with more than one year's experience at analyst level

Junior analyst - first year analysts