# **Egmont Books Limited**

# Directors' report and financial statements

31 December 2003

Registered number 449706

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# Directors' report and financial statements

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# Directors' report

The directors present their report and the audited financial statements for the year ended 31st December 2003.

#### Trading results and dividends

The profit before taxation for the period was £140k (2002 - £880k). The directors recommend payment of a dividend of £11.3924 per share costing £900k (2002 - £nil).

### Principal activities

The principal business of the company remains that of book publishing.

#### **Directors**

The following persons have served as directors during the year and since the year end:

S Kragh

Julie Goldsmith (resigned 7th October 2003)

M F Main

S Thain (resigned 12th March 2003)

A Kennedy

B Rasmussen

D Pocock

D I Riley

F Clarke (appointed 1<sup>st</sup> February 2003)

Robert McMenemy (appointed 7<sup>th</sup> October 2003)

#### Directors' interests

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

According to the register of directors' interests, no rights to subscribe for shares in or debentures of the company or other group company were granted to any of the directors or their immediate families, or exercised by them, during the financial year.

### Political and charitable contributions

The company made no political contributions during the year.

Donations made to charity amounted to £110 (2002: £25,593)

#### Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Registered Office 239 Kensington High Street London

W8 6SA

Date:

10 March 2004

By order of the board

M F Main - Secretary

# Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to: -

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# kpmg

KPMG LLP PO Box 695 8 Salisbury Square London EC4Y 8BB United Kingdom

# Independent auditors' report to the members of Egmont Books Limited

We have audited the financial statements on pages 5 to 14.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act

\∕/^<sup>(</sup>\
KPMG LLP

Chartered Accountants Registered Auditor

# Profit and loss account

for the year ended 31 December 2003

|  | Note | 2003                      |                       | 2002                             |          |
|--|------|---------------------------|-----------------------|----------------------------------|----------|
|  |      | £000                      | £000                  | £000                             | £000     |
| Turnover   | 2    |                           | 26,004                |                                  | 27,357   |
| Cost of sales  |      |                           | (14,095)              |                                  | (16,354) |
| Gross Profit   |      |                           | 11,909                |                                  | 11,003   |
| Distribution costs Administrative costs Other operating income     |      | (7,669)<br>(4,385)<br>369 |                       | (6,911)<br>(3,780)<br><u>627</u> |          |
|  |      |                           | (11,685)              |                                  | (10,064) |
| Operating Profit   |      |                           | 224                   |                                  | 939      |
| Interest payable and similar charges                               | 6    |                           | (84)                  |                                  | (59)     |
| Profit on ordinary activities before taxation                      | 3    |                           | 140                   |                                  | 880      |
| Tax on profit on ordinary activities                               | 7    |                           | 315                   |                                  | (80)     |
| Profit on ordinary activities after taxation<br>Dividends proposed |      |                           | 4 <b>5</b> 5<br>(900) |                                  | 800      |
| Retained (Loss) / Profit for the year                              | 13   |                           | (445)                 |                                  | 800      |

There were no acquisitions or discontinuted operations in either 2003 or 2002.

The company had no recognised gains or losses this year or during the previous year other than those reflected in the above profit and loss account.

A reconciliation of movements in equity shareholders' funds is given in note 14.

5,339

# **Balance** sheet

| at 31 December 2003                       |      |              |       |              |       |
|---|------|--------------|-------|--------------|-------|
|   | Note | 2003<br>£000 | £000  | 2002<br>£000 | £000  |
|   |      | 2000         | 2000  | 2000         | 2000  |
| Fixed assets                              |      |              |       |              |       |
| Tangible assets                           | 8    |              | 36    |              | 205   |
| Current assets                            |      |              |       |              |       |
| Stocks                                    | 9    | 3,416        |       | 4,185        |       |
| Debtors                                   | 10   | 14,795       |       | 11,692       |       |
| Cash at bank and in hand                  |      | 222          |       | 2,876        |       |
|   |      |              |       |              |       |
|   |      | 18,433       |       | 18,753       |       |
| Creditors: amounts falling due within one | 11   | (13,575)     |       | (13,619)     |       |
| year                                      |      |              |       |              |       |
| Net current assets :                      |      |              |       |              |       |
| Due within one year                       | 10   | 4,658        |       | 5,134        |       |
| Due after more than one year              | 10   | 200          |       |              |       |
|   |      |              | 4,858 |              | 5,134 |
|   |      |              |       |              |       |
| Net assets                                |      |              | 4,894 |              | 5,339 |
|   |      |              |       |              |       |
| Conital and management                    |      |              |       |              |       |
| Capital and reserves Share capital        | 12   |              | 79    |              | 79    |
| Share premium                             | 13   |              | 1,837 |              | 1,837 |
| Profit and loss account                   | 13   |              | 2,978 |              | 3,423 |

These financial statements were approved by the Board of Directors on 9<sup>th</sup> March 2004 and signed on its behalf by:

4,894

14

M F Main

Shareholders' funds equity interests

Director

### **Notes**

(forming part of the financial statements)

## 1 Accounting policies

The following accounting polices have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Cash Flow Statement

Under Financial Reporting Standard 1 (revised), the company is exempt from the requirements to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary and the consolidated financial statements of the ultimate parent company are available to the public at the address given in Note 18.

# FRS 8 Related Party Transactions

The company has taken advantage of the exemption not to disclose details regarding transactions with other group undertakings as permitted by Financial Reporting Standard No 8, as the company is a wholly owned subsidiary. The results of the company have been consolidated in the financial statements of the ultimate holding company, which are publicly available from the address given in Note 19.

#### **Turnover**

Turnover represents the invoiced value of goods supplied excluding VAT.

#### Translation of overseas currencies into sterling

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction, or if hedged forward at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

## Tangible fixed assets

Depreciation is provided on cost at the following annual rates on a straight-line basis intended to write off the assets over their estimated useful lives.

| Office equipment       | 20% |
|------------------------|-----|
| Furniture and fittings | 20% |

#### Stocks

Stocks and work in progress are stated at the lower of cost, including attributable overheads, and estimated net realisable value.

## Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

# 1 Accounting policies (continued)

#### Pension costs

The company operates a group personal pension scheme. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

#### Leases

Rentals payable under operating lease arrangements are charged to the profit and loss account on a straight-line basis over the life of the lease.

#### 2 Turnover

|   | 2003                       | 2002   |
|---|----------------------------|--------|
|   |                            | £,000  |
| Sales were made to the following markets:               |                            |        |
| United Kingdom  | 19,669                     | 22,537 |
| North America & Rest of World                           | 1,207                      | 1,206  |
| Europe  | 2,002                      | 1,320  |
| Australasia   | 3,126                      | 2,294  |
|   | 26,004                     | 27,357 |
| 3 Profit on ordinary activities before taxation         |                            |        |
|   | 2003                       | 2002   |
|   | £'000                      | £'000  |
| Profit on ordinary activities is stated after           | <b>~ ~ ~ ~ ~ ~ ~ ~ ~ ~</b> | 2000   |
| charging:   |                            |        |
| Auditors' remuneration:                                 |                            |        |
| Audit   | 45                         | 15     |
| Other   | -                          | -      |
| Depreciation  | 158                        | 243    |
| Rentals payable under operating leases                  | 679                        | 602    |
| 4 Directors' emoluments                                 |                            |        |
|   | 2003                       | 2002   |
|   | £'000                      | £'000  |
| Directors' emoluments                                   | 449                        | 530    |
| Company contributions to group personal pension schemes | 43                         | 37     |

# 4 Directors' emoluments (cont'd)

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director was £112,041 (2002: £135,467), and company pension contributions of £9,295 (2002:£10,500) were made to a group personal scheme on their behalf.

| personal continue on their continue.   | <b>N</b> I 1             | # 3*                         |
|--|--------------------------|------------------------------|
|  | Number<br>2003           | of directors<br>2002         |
| Retirement benefits are accruing to the                                      | 2003                     | 2002                         |
| following number of directors under:   |                          |                              |
| Group personal pension schemes   | 6                        | 6                            |
| 5 Staff numbers and costs  |                          |                              |
| The average number of persons employed by the company during was as follows: | the year (including dire | ectors) analysed by category |
|  | 2003                     | 2002                         |
|  | No. of emplo             | yees                         |
| Management and administration  | 9                        | 10                           |
| Production, distribution and sales   | 96                       | 98                           |
|  | 105                      | 108                          |
|  |                          |                              |
| The aggregate payroll costs of these persons were as follows:                |                          |                              |
|  | 2003                     | 2002                         |
|  | £'000                    | £'000                        |
| Wages and salaries   | 3,456                    | 2,765                        |
| Social security costs  | 348                      | 305                          |
| Other pension costs  | 239                      | 216                          |
|  | 4,043                    | 3,286                        |
|  |                          |                              |
| 6 Interest payable and similar charges                                       |                          |                              |
|  | 2003                     | 2002                         |
|  | £'000                    | £'000                        |
| Differences on exchange  | 85                       | 46                           |
| Bank interest (receivable) / payable   | (1)                      | 13                           |
|  | 84                       | 59                           |

#### 7 Taxation

| Analysis of charge in period            |       |       |      |      |
|---|-------|-------|------|------|
| •                                       | 2003  |       | 2002 |      |
|   | £000  | £000  | £000 | £000 |
| UK corporation tax                      |       |       |      |      |
| Current tax on income for the period    | 80    |       | 80   |      |
| Adjustments in respect of prior periods | (95)  |       | -    |      |
| • • •                                   |       |       |      |      |
|   |       | (15)  |      | 80   |
| Deferred taxation                       |       | , ,   |      |      |
| Credit for the period                   | (300) |       | -    |      |
| Adjustments in respect of prior periods |       |       | -    |      |
| J                                       |       |       | -    |      |
|   |       | (300) |      |      |
|   |       |       |      |      |
| Tax on profit on ordinary activities    |       | (315) |      | 80   |
| ,                                       |       |       |      |      |

## Factors affecting the tax charge for the current period

The current tax charge for the period is lower (2002:lower) than the standard rate of corporation tax in the UK 30%, (2002:30%). The differences are explained below.

|   | 2003<br>£000 | 2002<br>£000 |
|---|--------------|--------------|
| Current tax reconciliation                                |              |              |
| Profit on ordinary activities before tax                  | 140          | 880          |
| Current tax at 30% (2002:30%)                             | 42           | 264          |
| Effects of:   |              |              |
| Expenses not deductible for tax purposes                  | 67           | 19           |
| Depreciation for the year in excess of capital allowances | (14)         | 1            |
| Utilisation of tax losses                                 | -            | (204)        |
| Adjustments in respect of prior period                    | (95)         | -            |
|   |              |              |
| Total current tax charge (see above)                      | (15)         | 80           |
|   |              |              |

## Factors that may affect future tax charges

The company expects its effective tax rate in future years to be less than the standard rate of corporation tax in the UK due principally to the availability of tax losses. A further deferred tax asset of £2,185,000 (2002: £2,847,000) has not been recognised as it is not felt that the timing differences will reverse in the near future.

# 8 Tangible assets

|                             | Furniture & Equipmen £'00 |           |
|-----------------------------|---------------------------|-----------|
| Cost                        |                           |           |
| Balance at 1 January 2003   | 1,63                      | 5         |
| Additions                   | 1                         | 0         |
| Disposals                   | (26                       | <u>5)</u> |
| Balance at 31 December 2003 | 1,61                      | 9         |
| Depreciation                |                           |           |
| Balance at 1 January 2003   | 1,43                      | 0         |
| Charge for the period       | 15                        | 8         |
| Disposals                   | (5                        | <u>)</u>  |
| Balance at 31 December 2003 | 1,58                      | 3         |
| Net book value              |                           |           |
| At 1 January 2003           | 20                        | 5         |
| At 31 December 2003         | 3                         |           |
| 9 Stocks                    |                           |           |
|                             | 2003                      | 2002      |
|                             | £'000                     | £'000     |
| Raw materials               | 20                        | 21        |
| Work in progress            | 314                       | 267       |
| Finished goods              | 3,082                     | 3,897     |
|                             | 3,416                     | 4,185     |

| 10 | Debtors |
|----|---------|
| 10 | Dentors |

|  | 2003        | 2002   |
|--|-------------|--------|
|  | £'000       | £,000  |
| Due within one year:                                       |             |        |
| Trade debtors  | 8,821       | 5,628  |
| Amounts due from parent and fellow subsidiary undertakings | 5,169       | 4,879  |
| Other debtors  | 63          | 938    |
| Deferred tax   | 100         | -      |
| Prepayments and accrued income                             | 442         | 247    |
|  | 14,595      | 11,692 |
| Due after more than one year:                              |             |        |
| Deferred taxation  | <u> 200</u> |        |
| Total debtors  | 14,795      | 11,692 |
|  | <del></del> |        |
| 11 Creditors: amounts faling due within one year           |             |        |
|  | 2003        | 2002   |
|  | £'000       | £,000  |
| Trade creditors  | 5,050       | 5,690  |
| Amount due to parent and fellow subsidiary undertakings    | 6,408       | 7,254  |
| Taxation   | 80          | 95     |
| Social Security costs                                      | 90          | 83     |
| Accruals and deferred income                               | 411         | 204    |
| Dividend payable   | 900         | -      |
| Provision for returns                                      | 636         | 293    |
|  | 13,575      | 13,619 |

# 12 Share Capital

|   | Authorised |            | Issued and fully paid |           |
|---|------------|------------|-----------------------|-----------|
|   | Shares     | £000's     | Shares                | £000's    |
| Ordinary shares of £1 each<br>At 31 December 2002 | 208,000    | <u>208</u> | <u>79,000</u>         | <u>79</u> |
| At 31 December 2003                               | 208,000    | <u>208</u> | 79,000                | <u>79</u> |

#### 13 Reserves

|   | Share<br>Premium<br>£'000 | Profit and loss account £'000 |
|---|---------------------------|-------------------------------|
| Balance at 1 January 2003 Profit for the financial year | 1,837                     | 3,423<br>(445)                |
| Balance at 31 December 2003                             | 1,837                     | 2,978                         |
| 14 Reconciliation of movement in shareholders' funds    |                           |                               |
|   | 2003                      | 2002                          |
|   | £'000                     | £'000                         |
| Profit for the financial year                           | (445)                     | 800                           |
| Opening shareholders' funds                             | 5,339                     | 4,539                         |
| Closing shareholders' funds                             | 4,894                     | 5,339                         |

### 15 Pension scheme

The company operates a group personal pension scheme. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to £216,024 (2002: £215,429).

There were no outstanding or prepaid contributions at either the beginning or the end of the financial year

## 16 Contingent liabilities and capital commitments

There are composite guarantees in place between Egmont Books Limited and the following group companies:-

Egmont International Holdings A/S

Egmont Holding Limited

Egmont Magazines Limited

Nordisk Film Post Production Sales (UK) Limited (formerly Egmont Imagination UK Limited)

# 17 Operating lease commitments

At 31 December 2003 the company had annual commitments under non-cancellable operating leases as set out below.

|  | 2003      |       | 2002      |       |
|--|-----------|-------|-----------|-------|
|  | Land and  | Other | Land and  | Other |
|  | buildings |       | buildings |       |
|  | £'000     | £'000 | £'000     | £'000 |
| Operating leases which expire:         |           |       |           |       |
| Within one year                        | -         | 37    | -         | 77    |
| In the second to fifth years inclusive | 3         | 18    | 3         | 46    |
| Over five years                        | 415       | -     | 460       | -     |

## 18 Ultimate parent undertaking and parent undertaking

The company is a subsidiary undertaking of Egmont Holding Limited, registered in England and Wales. The ultimate holding company is the Egmont Foundation, registered in Denmark.

A copy of the group accounts can be obtained from the Egmont Foundation, 11 Vognmagergade, DK-1148, Copenhagen K, Denmark.

## 19 Related party disclosures

The company is controlled by Egmont Holding Limited. In the opinion of the directors, the company's ultimate controlling party as at 31 December 2003 was Egmont International Holding A/S, incorporated in Denmark.

As the company is a wholly owned subsidiary of Egmont Holding Limited the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group headed by Egmont Holding Limited.