

Directors' report and financial statements

31 December 1991

Registered number 444786 (England)



Directors' report and financial statements

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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 1991.

Principal activities

The principal activity of the company is the operation of a roll-on, roll-off shipping service between Great Britain and Ireland and related transport.

Business review

The Company continued to make progress in a competitive market place from the base of measures taken in earlier years. Continued customer support for the overall spread of Company services enabled increased volumes and improved results.

Additional competitive services were introduced on the Irish Sea in 1991 and the increase in shipping capacity was particularly significant as a result of the new services started in the last quarter of the year on the Northern Ireland routes.

The results of the last half of the year were reduced by measures taken by Pandoro in an attempt to combat the increased level of competition.

Directors' report

Proposed dividend

The directors do not propose to recommend the payment of a dividend.

Proposed transfer to reserves

	1991 £000	1990 £000
Turnover	61,680	58,405
Profit on ordinary activities before taxation Taxation	4,234 (1,152)	697 (5,125)
Profit/(loss) on ordinary activities after taxation	3,082	(4,428)
Retained loss brought forward Movement on reserves	(4,685) 1,538	(388)
Retained (loss) carried forward	(65)	(4,685)

Significant changes in fixed assets

The movement in tangible fixed assets is set out in note 8 to the accounts.

Directors' report

Directors and directors' interests

The directors of the company who served during the year and their interests (all of which are beneficial) in the share capital of the company's ultimate parent company are set out below. None of the directors had any interests in the share capital of the company.

The Peninsular and Oriental Steam Navigation Company

	Deferred Ordinary Shares of £1 each		Subscription Warrants	
	1991	1990	1991	1990
J H Paton (Chairman)	10,980	8,248	216	234
A J B Crean (Managing Director)	9,908	8,825	367	à :7
J H Kearsley	3,692	2,773	25	nl . 1
M N Taylor	1,983	1,826	20	
P Donnelly	1,060	865	1.7	;;
M P Forrest	875	752	-	•
M Charles	8,600	9,441	359	359
A D Barrett	4,544	4,324	224	224

Employees

Contacts are maintained with Disablement Resettlement Officers with a view to ensuring full and fair consideration for any disabled applicant for employment. The company endeavours to retain any existing employee who may become disabled, providing specialised training where appropriate. If modified or additional facilities are needed for a disabled employee, all reasonable steps are taken to provide them.

The company recognises the need to keep employees informed and encourage identification with their employer. The company publishes a newsletter to maintain regular contact with employees at all locations. Induction training courses allow new employees to become familiar with the structure of the company and its procedures very shortly after taking up employment. Regular meetings are held with employees or their representatives and appropriate information on company targets and performance is made available.

Teach-ins with display material covering company history and performance are held annually.

Directors' report

Political and charitable contributions

The company made no political contributions during the year. Donations to UK charities amounted to £2,553.

Liability insurance

During the year the company maintained liability insurance for its officers.

Auditors

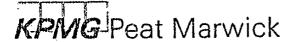
In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG Peat Marwick as auditors of the company, is to be proposed at the forthcoming Annual General Meeting.

By order of the board

CG Smith Secretary

Station House Altrincham Cheshire WA14 1ER

23 march 1992



Edward VII Quay Navigation Way Ashton-on-Ribble PRESTON PR2 2YF

Report of the auditors to the members of Pandoro Limited

We have audited the financial statements on pages 6 to 21 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1991 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Acr 1985.

KRMG leat Manich.

23 march ,1992

Chartered Accountants Registered Auditor

Profit and loss account for the year ended 31 December 1991

\$	Note	1991 £000	1990 £000
Turnover Cost of sales	2	61,680 (49,671)	58,405 (49,178)
Gross profit		12,009 (6,979)	9,227 (6,400)
Administrative expenses	•	(0,272)	
Trading profit interest payable and similar charges	6	5,030 (796)	2,827 (2,130)
Profit on ordinary activities before taxation Tax on profit on ordinary activities	7	4,234 (1,152)	697 (5,125)
Profit/(loss) on ordinary activities after taxation Retained loss brought forward Transfer from revaluation reserve		3,082 (4,685) 1,538	(4,428) (388) 131
Retained loss carried forward	•	(65)	(4,685)

A statement of movements on reserves is given in note 16

KPMG Peat Marwick

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Balance sheet at 31 December 199

at 31 December 1991	Note	1	991	1	990
	NOIE	£000	£000	£000	£000
Fixed assets				* * * * * * * * * * * * * * * * * * *	05 306
Tangible assets	8		23,181	•	25,386 87
Investments	9		87		91
			23,268		25,473
Current assets			20,200		•
Stocks	10	1,261	,	1,201	
Debtors	11	12,411		12,511	
Cash at bank and in hand		1,083	1	270	
	•	14,755	•	13,982	
Creditors: amounts falling				•	
due within one year	12	(12,674)	•	(12,875)	•
Net current assets			2,081	,	1,107
Total assets less current liabilities	,		25,349	,	26,580
Creditors: amounts falling		1	,		
due after more than one year	13		(7,044)		(10,350)
Provisions for liabilities and charges	14		(5,310)		(6,317)
Net assets	,		12,995		9,913
Capital and reserves			**************************************		
Called up share capital	15				₩
Revaluation reserve	16		13,060		14,598
Profit and loss account		,	(65)	•	(4,685)
1 1011 and 1055 account					
			12,995		9,913

These financial statements were approved by the board of directors on 23 march, 1992 and were signed on its behalf by:

Director

A.J.B. CREAN

KPMG Peat Marwick

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules modified to include the revaluation of land and buildings.

Exemption from preparation of group accounts

The company is exempt under section 228 of the Companies Act 1985 from the obligation to prepare group accounts and deliver them to the Registrar of Companies.

Fixed assets and depreciation

Depreciation is provided by the company to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives up to 20 years, of each asset concerned.

No depreciation is provided on freehold property, or on leasehold property with an unexpired lease of greater than 21 years. The book value of leasehold property with less than 21 years to the termination of the lease is written off over the remainder of the period on a straight line basis.

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

Leases

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

Notes (continued)

1 Accounting policies (continued)

Pension costs

The company operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company.

Stocks

Stocks are stated at the lower of cost and net realisable value.

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

Cash flow statement

In accordance with Financial Reporting Standard No 1 a cash flow statement for the company has not been prepared since Pandoro Limited is a wholly owned subsidiary undertaking of the Peninsular and Oriental Steam Navigation Company, a company incorporated in England and Wales. Consolidated financial statements, including a consolidated cash flow statement, are prepared by the Peninsular and Oriental Steam Navigation Company, and include the results of Pandoro Limited.

Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of services to customers during the year.



Notes (continued)

Analysis of turnover on ordinary activities	before taxation	
•	1991	1990
	£000	£000
By destination		•
Turnover to third parties:	41,739	40,200
United Kingdom	17,338	17,164
Continental Europe	17,550	
	59,077	57,364
Inter-segmental turnover	2,603	1,041
7	61,680	58,405
Profit on ordinary activities before taxation	<u> </u>	1990 £000
Profit on ordinary activities before taxation is stated after charging	1	
Auditors' remuneration and expenses Depreciation and other amounts written	. 16	. 14
off tangible fixed assets:	3,430	1,855
Owned	299	500
Leased	2.7.9	
Hire of plant and machinery - rentals payable under operating leases	•	639
payable under operating reason		

The total amount charged to revenue for the hire of plant and machinery amounted to £111,000 (1990: £117,000). This comprises rentals payable under operating leases as well as depreciation on plant and machinery held under finance leases together with the related finance charges.

Notes (Continued)

4	Remuneration of directors	1991 £000	12	1990 £000
	Directors' emoluments: As directors	184		196

The emoluments, excluding pension contributions, of the chairman were £Nil (1990: £Nil and those of the highest paid director were £53,084 (1990: £58,047).

The emoluments, excluding pension contributions, of the directors (including the chairman and highest paid directors) were within the following ranges:

					Number o	f directors
	,v				1991	1990
					. 4	5
£O	-	£ 5,000	•		*	J
£35,001		£40,000			2	-
£40,001	_	£45,000			-	2
£45,031		£50,000			1	-
£50,001	· •	£55,000	e	.)	. 1	1
£55,001	-	£60,000	,		•	i

Notes (continued)

5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	Number of 1991	employees . 1990
	297	285
Administrative	483	336
Other		
	780	62.1
Colonia vivas as follows:		
The aggregate payroll costs of these persons were as follows:		<i>1.7</i>
	1991	1990
	£000	£000
	13,828	9,626
Wages and salaries	1,073	740
Social security costs Other pension costs (see note 19)	416	158
	15,317	10,524
Interest payable and similar charges		1990
•	1991 £000	0003
On bank loans, overdrafts and other loans wholly repayable within five years	794	2,102
Finance charges payable in respect of finance leases and hire purchase contracts	2	28
	79û	2,130

Of the above amount £388,000 (1990: £1,492,000) was payable to group undertakings.

Notes (continued)

7	Taxation
,	E SECRETOR

LAULUII		
	1991	1990
	£000	000£
JK corporation tax at 33.25% (1990: 35%)		
on the profit for the year on ordinary	2.150	435
activities	2,159	
Deferred taxation (see note 14)	(1,007)	4,687
Adjustment relating to an earlier year	-	3
	1,152	5,125

Notes (continued)

8 Tangible fixed assets

	Freehold properties £000	Leasehold properties	Ships	Fixtures, fittings, tools & equipment £000	Owned plant & machinery £000	Leased plant & machinery £000	Total
Cost At 1 January 199 Additions Reclassifications Disposals Intra group transfers		1,151	27,933		11,740 1,314 1,251 (1,029)	7,270 (1,248) (1,181)	51,285 1,736 (2,414) (13)
At 31 December 1991	1,817	7 1,151	28,080	1,442	13,263	4,841	50,594
Depreciation and amortisation At 1 January 19 Reclassification Charge in year Disposals Intra group tran At 31 December	91 sfer	- 376 - 34 - 34	1,60	(3) 5 203 - (201) 1,202 1,584) (914 . (5		25,899 3,725 (2,206) (5) 27,413
Net book value At 31 December 1991	s er 1,8	74	1 13,2	70 ,77	8 5,55	7 1,018	23,181
At 1 January 1991	1,8	317 7	75 14,7	728 70	5,90	1,456	25,385

Included in leasehold properties are long leasehold properties at a cost of £54,000 (1991: £54,000).

Notes (continued)

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9 Fixed assets inves	tments
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		1991 £000	1990 2000
			riginal (1997) Pigan
Shares in subsidiary undertaking at cost	· · · · · · · · · · · · · · · · · · ·	8	\$7
undertaking at von		,,,	

	Country of registration or incorporation	Principal activity	Class an percentag of shares he
Subsidiary undertaking			<i>§</i>
Transcontinental (Rosslare) Limited	England and Wales	Transport Services	100 Ordina
In the opinion of the directors the subsidiary undertaking is worth at lea	investments in and st the amount at whic	amounts due fr h it is stated in t	om the compa
In the opinion of the directors the subsidiary undertaking is worth at least Stocks	investments in and st the amount at whic	amounts due fr h it is stated in t	om the compathe balance she
subsidiary undertaking is worth at lea	investments in and st the amount at whic		om the compa

Notes (continued)

11	Debtors				
				1991	1990
				£000	£000
	Trade debters			9,352	10,455
*	Amounts owed by group undertakings			1,358	1,238
,	Prepayments and accrued income			1,701	818
			-		
				12,411	12,511
					
	The amounts owed by group undertakings comprise				
	Parent and fellow subsidiary				
	undertakings			1,276	-
	Subsidiary undertakings			82	1,238
			, 	1,358	1,238
				1,000	1,230
12	Creditors: amounts falling due within o	ne year			
			1991		1990
		£000	£000	£000	£000
(7)	Bank loans and overdrafts				
	(see note 13)		469		2,448
	Obligations under finance leases and				
	hire purchase contracts				101
	(see note 13)				121
	Trade creditors		4,767		3,556
	Amounts owed to group undertakings:				
	Parent and fellow subsidiary		164		1,104
	undertakings		. 104		1,104
	Other creditors including taxation				
	and social security:	2 150		435	
	Corporation tax	2,159	•	433	
	Other taxes and social security	1,229	1	754	
	security		•	, D-1	
	Taxation and social security		3,388		1,189
	Accruals and deferred income		3,886		4,457
			12,674		12,875

Notes (continued)

13 Creditors: amounts falling due after more than one year

Th. 1.1. 1 1 1 1 1 1 1	£006 1,733	£000 2,166
Bank loans and overdrafts Amounts owed to group undertakings:	1,755	2,100
Parent and fellow subsidiary undertakings	5,311	8,184
	7,044	10,350

Creditors payable by instalments

	payable	alments e within ve years	payal	alments ble after ve years	<u>, </u>	Total
	1991 £000	1990 £000	1991 £000	1990 £000	1991 £000	£000
Bank loans	1,733	1,733	•	433	1,733	2,166
,						

Included within bank loans and overdrafts is a loan in respect of one of the company's ships, secured on the ship to which it relates. The amount outstanding at 31 December 1991 was £2,165,840 of which £433,168 falls due within one year and £1,732,672 falls due between two and five years. Interest accrues at the rate of 7.5%.

Notes (continued)

13 Creditors: amounts falling due after more than one year (continued)

The maturity of obligations under finance leases and hire purchase contracts is as follows:

	1991 £000	1990 £000
Within one year	**	121

14 Provisions for liabilities and charges

	Taxation including deferred taxation £000
At beginning of year	6,317
Utilised during year	-
Credit for the year	
in the profit and loss account	(1,007)
	, <u>, , , , , , , , , , , , , , , , , , </u>
At end of year	5,310

The amounts provided for deferred taxation and the amounts not provided are set out below:

•	1991		19	990
	Provided £000	Unprovided £000	Provided £000	Unprovided £000
Difference between accumulated depreciation		· · · · · · · · · · · · · · · · · · ·		,
and amortisation and capital allowances	4,986	-	5,850	
Other timing differences	324	•	467	-
	,			
	5,310	Nil	6,317	Nil
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-

Notes (continued)

15 Called up share capital

	1991	1990
	£	£
Authorised	100	100
Ordinary shares of £1 each		
Allotted, called up and fully paid		
Ordinary share; of £1 each	100	100
	-	-

16 Reserves

	Revaluation reserve
	£000£
At beginning of year Transfer to profit and loss account	14,598 (1,538)
At end of year	13,060

17 Contingent liabilities

The company has guaranteed the overdrafts of its group undertakings; the amount outstanding at the year end was £396,000 (1990:£275,000).

Notes (continued)

18 Commitments

(i) Capital commitments at the end of the financial year for which no provision has been made.

	1991 £000	1990 £000
Contracted	2,332	231

(ii) Annual commitments under non-cancellable operating leases are as follows:

	1991		1990	
Y.	Land and buildings	Other	Land and buildings	Other
	£000	£000	£000	£000
Operating leases which expire:				
Within one year	-	•	•	•
In the second to fifth year, inclusive	44	394	22	250
Over five years	149	•, ,	134	-
				
	193	394	156	250

19 Pension scheme

As explained in the accounting policies set out on page 9, the company participates in the main P&O pension scheme which provides benefits based on final pensionable pay, contributions being charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company. The contributions are determined triennially by R Watson & Sons consultant actuaries. Particulars of the latest actuarial valuation are contained within the accounts of the Peninsular and Oriental Steam Navigation Company.

Notes (continued)

20 Ultimate holding company and parent undertaking of larger group of which the company is a member

The company is a subsidiary undertaking of the Peninsular and Oriental European Transport Limited incorporated in England and Wales,

The largest group in which the results of the company are consolidated is that headed by The Peninsular and Oriental Steam Navigation Company incorporated in England and Wales. The consolidated accounts of these groups are available to the public and may be obtained from:

The Registrar of Companies Companies Hous. Crown Way Maindy Cardiff CF4 3HZ