# KALON LIMITED ANNUAL REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2003



**COMPANY NO: 436135** 

### DIRECTORS' REPORT

The directors present their annual report and the audited financial statements of the company for the year ended 31 December 2003.

### Principal activities and business review

The principal activity of the company remains that of the manufacture and distribution of decorative products.

The company is part of the SigmaKalon group of companies. TotalFinaElf SA disposed of the SigmaKalon group to Bain Capital on 28 February 2003.

The markets in which the company operates are very competitive. There are four major suppliers of paint to the UK market, one of which is located overseas. The displaced UK manufacturing capacity has intensified price competition, as the UK-based manufacturers have sought to maintain production economies of scale. Further margin pressure arises from the continuing concentration of the Retail market, following the acquisition by the Focus group of Great Mills and Wickes.

### Results and dividends

The company's profit for the financial year was £11,146,000 (2002: £11,123,000). The directors declared and paid a dividend of £30,000,000 (2002: £nil) in respect of the year ended 31 December 2003.

### Directors and their interests

The directors of the company who served during the year were as follows:

P R Evans

M Stanworth (resigned 27 June 2003) K Robinson (appointed 27 June 2003)

None of the directors who held office at the end of the financial year had any disclosable interest in the shares or share options of the company or any group company except as disclosed below.

Mr P Evans is also a director of an intermediate parent undertaking, SigmaKalon UK Limited. His beneficial interest in the shares of group companies is shown in those accounts.

### Research and development

The board places a high priority on research and technological innovation, which serves the needs of customers. The cost of such work is disclosed in note 5 to the accounts.

### **Employment policies**

Employees or their representatives are provided with information and consulted on matters which are, in the opinion of the directors, of concern to them as employees and likely to affect their interests. It is the policy of the company to support the employment of disabled people wherever possible, both in recruitment and by retention of employees who become disabled whilst in the employment of the company, as well as generally through training and career development.

Health and safety at work has always been of prime concern. Continuous efforts are made to improve existing measures and to stimulate interest in safety in each employee.

### Payment policy

The company agrees terms and conditions which include payment details with its suppliers. Payment is made in accordance with those terms and conditions, provided the supplier has also complied with them. The company had trade creditors outstanding at the year end representing 43 days of purchases (2002: 31 days).

### **Independent auditors**

KPMG LLP resigned as auditors on 15 December 2003 and PricewaterhouseCoopers LLP were appointed as auditors in their place. A resolution to reappoint the auditors, PricewaterhouseCoopers LLP, will be proposed at the Annual General Meeting.

On behalf of the Board

Kait Rober

Director

31 January 2005

### DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2003

		2003	2002
	Notes	£000	£000
Turnover		208,678	202,160
Cost of sales	3	(118,696)	(113,834)
Gross profit	_	89,982	88,326
Net operating expenses	3	(73,598)	(71,363)
Other operating income		842	933
Operating profit	5	17,226	17,896
Other interest receivable and similar income	6	526	298
Interest payable and similar charges	7	(71)	(36)
Profit on ordinary activities before	_		
taxation		17,681	18,158
Taxation	8	(6,535)	(7,035)
Profit for the financial year		11,146	11,123
Dividends	9	(30,000)	
(Sustained loss)/retained profit for the	_		
financial year	17	(18,854)	11,123

All of the above activities are derived from continuing operations.

There is no difference between the profit on ordinary activities before taxation and the profit for the financial year and their historical cost equivalents.

The company had no recognised gains and losses other than the profits and losses above and therefore no separate statement of total recognised gains and losses has been presented.

# RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS FOR THE YEAR ENDED 31 DECEMBER 2003

	2003	2002
	£000	£000
Profit for the financial year	11,146	11,123
Dividends	(30,000)	
Net (reduction in)/addition to shareholders' funds	(18,854)	11,123
Opening shareholders' funds	47,651	36,528
Closing shareholders' funds	28,797	47,651

## BALANCE SHEET AT 31 DECEMBER 2003

Fixed assets         £000           Exercised assets         10         37,601         40,737           Tangible assets         11         13,712         14,463           51,313         55,200           Current assets         51,313         55,200           Stocks         12         20,819         23,600           Debtors         13         54,722         105,364           Cash at bank and in hand         7,136         7,831           82,677         136,795           Creditors: amounts falling due within one year         14         (98,568)         (137,229)           Net current liabilities         35,422         54,766           Provisions for liabilities and charges         15         (6,625)         (7,115)           Net assets         28,797         47,651           Capital and reserves         Called-up share capital         16         350         350           Profit and loss account         17         28,447         47,301           Equity shareholders' funds         28,797         47,651			2003	2002
Intangible assets		Notes	£000	£000
Tangible assets     11     13,712     14,463       51,313     55,200       Current assets     51,313     55,200       Stocks     12     20,819     23,600       Debtors     13     54,722     105,364       Cash at bank and in hand     7,136     7,831       82,677     136,795       Creditors: amounts falling due within one year     14     (98,568)     (137,229)       Net current liabilities     (15,891)     (434)       Total assets less current liabilities     35,422     54,766       Provisions for liabilities and charges     15     (6,625)     (7,115)       Net assets     28,797     47,651       Capital and reserves       Called-up share capital     16     350     350       Profit and loss account     17     28,447     47,301	Fixed assets			
Current assets         51,313         55,200           Stocks         12         20,819         23,600           Debtors         13         54,722         105,364           Cash at bank and in hand         7,136         7,831           82,677         136,795           Creditors: amounts falling due within one year         14         (98,568)         (137,229)           Net current liabilities         (15,891)         (434)           Total assets less current liabilities         35,422         54,766           Provisions for liabilities and charges         15         (6,625)         (7,115)           Net assets         28,797         47,651           Capital and reserves         2         350         350           Called-up share capital         16         350         350           Profit and loss account         17         28,447         47,301	Intangible assets	10	37,601	40,737
Current assets         Stocks         12         20,819         23,600           Debtors         13         54,722         105,364           Cash at bank and in hand         7,136         7,831           82,677         136,795           Creditors: amounts falling due within one year         14         (98,568)         (137,229)           Net current liabilities         (15,891)         (434)           Total assets less current liabilities         35,422         54,766           Provisions for liabilities and charges         15         (6,625)         (7,115)           Net assets         28,797         47,651           Capital and reserves           Called-up share capital         16         350         350           Profit and loss account         17         28,447         47,301	Tangible assets	11	13,712	14,463
Stocks       12       20,819       23,600         Debtors       13       54,722       105,364         Cash at bank and in hand       7,136       7,831         82,677       136,795         Creditors: amounts falling due within one year       14       (98,568)       (137,229)         Net current liabilities       (15,891)       (434)         Total assets less current liabilities       35,422       54,766         Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves         Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301			51,313	55,200
Debtors       13       54,722       105,364         Cash at bank and in hand       7,136       7,831         82,677       136,795         Creditors: amounts falling due within one year       14       (98,568)       (137,229)         Net current liabilities       (15,891)       (434)         Total assets less current liabilities       35,422       54,766         Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves       Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Current assets	_		
Cash at bank and in hand       7,136       7,831         82,677       136,795         Creditors: amounts falling due within one year       14       (98,568)       (137,229)         Net current liabilities       (15,891)       (434)         Total assets less current liabilities       35,422       54,766         Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves       Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Stocks	12	20,819	23,600
82,677       136,795         Creditors: amounts falling due within one year       14       (98,568)       (137,229)         Net current liabilities       (15,891)       (434)         Total assets less current liabilities       35,422       54,766         Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves       Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Debtors	13	54,722	105,364
Creditors: amounts falling due within one year       14       (98,568)       (137,229)         Net current liabilities       (15,891)       (434)         Total assets less current liabilities       35,422       54,766         Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves       Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Cash at bank and in hand		7,136	7,831
Net current liabilities         (15,891)         (434)           Total assets less current liabilities         35,422         54,766           Provisions for liabilities and charges         15         (6,625)         (7,115)           Net assets         28,797         47,651           Capital and reserves         Called-up share capital         16         350         350           Profit and loss account         17         28,447         47,301		_	82,677	136,795
Total assets less current liabilities         35,422         54,766           Provisions for liabilities and charges         15         (6,625)         (7,115)           Net assets         28,797         47,651           Capital and reserves         Called-up share capital         16         350         350           Profit and loss account         17         28,447         47,301	Creditors: amounts falling due within one year	14	(98,568)	(137,229)
Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves       Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Net current liabilities	_	(15,891)	(434)
Provisions for liabilities and charges       15       (6,625)       (7,115)         Net assets       28,797       47,651         Capital and reserves       Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Total assets less current liabilities		35,422	54,766
Capital and reserves Called-up share capital Profit and loss account  16 350 28,447 47,301	Provisions for liabilities and charges	15	•	(7,115)
Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Net assets	=	28,797	47,651
Called-up share capital       16       350       350         Profit and loss account       17       28,447       47,301	Capital and reserves			
Profit and loss account 17 <b>28,447</b> 47,301	-	16	350	350
Equity shareholders' funds 28.797 47.651	•	17	28,447	47,301
MOJIZI TIJOZI	Equity shareholders' funds	_	28,797	47,651

These financial statements were approved by the Board of Directors on 31 January 2005 and signed on its behalf by:

Director

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### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 1 Accounting policies

### a) Basis of preparation

The financial statements have been prepared in accordance with the Companies Act 1985 and with applicable accounting standards in the United Kingdom and under the historical cost accounting rules.

Under Financial Reporting Standard 1 (Revised) the company is exempt from the requirement to prepare a cash flow statement on the grounds that its ultimate parent undertaking, SigmaKalon Luxco S.C.A., has prepared consolidated accounts which include the accounts of the company for the year and which contain a consolidated cash flow statement, and which are publicly available.

As the company is a wholly owned subsidiary of SigmaKalon Luxco S.C.A., the company has taken advantage of the exemption contained in Financial Reporting Standard 8 and has therefore not disclosed transactions or balances with companies that form part of the group. The consolidated financial statements of SigmaKalon Luxco S.C.A., within which this company is included, disclose this information, and can be obtained from 5, Parc d'Activité am Syrdall, L - 5365 Munsbach, Luxembourg.

### b) Turnover

Turnover represents the invoiced value of sales net of value added tax in the normal course of business and is recognised upon despatch of goods sold.

### c) Tangible fixed assets

Tangible fixed assets are shown at cost less accumulated depreciation. The cost of fixed assets is their purchase cost, together with any incidental expenses of acquisition.

Depreciation is provided at rates calculated to write off the cost less estimated residual value of fixed assets on a straight line basis over their estimated useful lives.

The estimated useful lives of assets are as follows:

Short leasehold properties - By reference to the unexpired portion

of the lease

Plant and motor vehicles - 3 to 10 years

The carrying values of tangible fixed assets are reviewed for impairment if events or changes in circumstances indicate that the carrying value may not be recoverable. Any impairment in the value of fixed assets below depreciated historical cost is charged to the profit and loss account.

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### d) Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. In establishing cost, stocks and work in progress at the end of the year are taken to represent latest purchases or production.

On this basis, cost comprises:

Raw materials

- purchase price

Work in progress and finished goods

- raw materials, direct labour and attributable production overheads

Net realisable value is based on estimated selling price after taking into account all further costs expected to be incurred on completion and disposal.

### e) Taxation

The charge for taxation is based on the result for the period. In accordance with FRS 19, deferred taxation has been recognised as a liability or asset if transactions have occurred at the balance sheet date that give rise to an obligation to pay more taxation in future, or a right to pay less taxation in future. An asset is recognised in respect of tax losses to the extent that they are regarded as recoverable on the basis that it is regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax assets and liabilities recognised have not been discounted.

### f) Research and development

Research and development expenditure is written off in the year in which it is incurred.

### g) Pensions and retirement indemnities

The company participates in a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company.

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### h) Goodwill

Purchased goodwill representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired. The goodwill is written off over the period in which economic benefit from the acquisition is derived. Goodwill is currently being amortised over 20 years which is, in the directors' opinion, its useful economic life.

Any impairment in the value of goodwill below depreciated historical cost is charged to the profit and loss account.

### i) Intangible fixed assets

Intangible fixed assets purchased separately from a business are capitalised at their cost. Concessions, patents, licences and trademarks purchased by the company are amortised to nil by equal annual instalments over their useful economic lives. Trademark licences are currently being amortised over 10 years which is, in the directors' opinion, their useful economic life.

Any impairment in the value of intangible fixed assets below depreciated historical cost is charged to the profit and loss account.

### j) Leases

Assets held under finance leases and the related lease obligations are recorded in the balance sheet at the fair value of the leased assets at the inception of the leases. The assets are depreciated in accordance with the group's normal accounting policy. The amounts by which the lease payments exceed the recorded lease obligations are treated as finance charges which are amortised over each lease term on a straight line basis.

Rental costs under operating leases are charged to the profit and loss account in equal amounts over the period of the lease.

### k) Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the Balance Sheet date and the gains or losses on translation are included in the profit and loss account.

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# NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

Employees		
	2003	2002
\ \pi \ 1	£'000	£'000
a) Employment cost of employees:		
Wages and salaries	39,383	38,745
Social security costs	2,998	2,751
Other pension costs	3,228	1,832
•	45,609	43,328
	2003	2002
	Number	Number
b) The average monthly number of people	***	1 (41111001
employed by the company during the year		
was:		
Production	504	567
Selling and distribution	1,360	1,291
Administration	120	126
	1,984	1,984
c) Directors' Emoluments:		
	2003	2002
	£000	£000
Fees	444	350
Other emoluments (including pension		
contributions and benefits in kind)	84	57
	528	407
d) Directors' Pensions		
The number of directors who were members of pension schemes was as follows:	f	
•	2003	2002
	Number	Number
Defined benefit scheme	3	2

# e) Highest paid director

The remuneration of the highest paid director, including pension contributions of £43,000 (2002: £25,000), was £380,000 (2002: £247,000).

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 3 Cost of sales and net operating expenses

cost or smes and not operating enpenses	2003 £'000	2002 £'000
Cost of sales	118,696	113,834
Net operating expenses:		
Selling and distribution costs	60,111	53,809
Administrative expenses	13,487	17,554
Total net operating expenses	73,598	71,363

Included within administration expenses in 2003 is an exceptional charge of £785,000 (2002: £696,000) relating to the write-down of an inter-company receivable balance.

### 4 Pensions and retirement indemnities

The company has continued to account for pensions in accordance with SSAP 24 and the disclosures given in (a) are those required by that standard. FRS 17 'Retirement Benefits' was issued in November 2000, however, full disclosure is not currently mandatory for the company but transitional disclosures are required from the year ended 31 December 2001. These disclosures, to the extent not given in (a), are set out in (b).

### (a) **SSAP 24**

During the period the company participated in two defined benefit pension schemes. In the year ended 31 December 2002 and until 28 February 2003, the company participated in the TotalFinaElf UK Pension Plan. Following the sale of the SigmaKalon group by TotalFinaElf SA to Bain Capital, the SigmaKalon UK Pension Fund was established.

### TotalFinaElf UK Pension Plan

The individual pension schemes within the TotalFinaElf Holdings UK Limited group were amalgamated into one group scheme, the TotalFinaElf UK Pension Plan (the "TFE Plan") which included the Kalon Pension Fund the assets of which were kept separate from those of the company.

The pension cost of the TFE Plan was assessed in accordance with the advice of an independent qualified actuary, Bacon & Woodrow, using the projected unit method. The principal assumptions used to calculate the pension cost for 2002 and 2003 are:

Investment return	5.9% pa
Increase in earnings	4.4% pa
Pension increases	2.9% pa

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 4 Pensions and retirement indemnities (continued)

The latest actuarial valuation of the Kalon Pension Fund was at 5 April 2000. At 5 April 2000 the market value of the assets of the Kalon Pension Fund was £89,034,000, which represented 115% of the value of accrued benefits allowing for assumed future increases in earnings on the basis of the assumptions adopted for that valuation.

The pension cost for the year was £3,228,000 (2002: £1,832,000). The difference between the charge for the year and the contributions paid is included in the balance sheet provision of £6,625,000 (2002: £7,115,000).

### SigmaKalon UK Pension Fund

With effect from 28 February 2003, the Company began to participate in a funded defined benefit pension scheme in the UK (the SigmaKalon UK Pension Fund).

The Fund was set up following the sale of the share capital of the Company by TotalFinaElf which meant that the Company could no longer participate in the TFE Plan. The Fund commenced on 28 February 2003 and current employees who were previously members of the TFE Plan were eligible to join from that date. Prior to this employees participated in the TFE Plan. A bulk transfer payment, calculated in accordance with the provisions of the sale and purchase agreement, of £27.3 million was paid by the TFE Plan to the Fund in June 2003 in respect of the employees' accrued pension rights transferred to the Fund.

The SigmaKalon UK Pension Fund's first formal valuation was carried out as at 28 February 2003. The market value of the assets at the valuation date was £24.5m and the smoothed market value of the assets at the valuation date was £25.2 million. This smoothed asset value represented 79% of the benefits that had accrued to members, after allowing for expected future increases in earnings. This represented a deficit of £6.6 million. The company is paying additional contributions over a 7 year period to remove the deficit.

Around 96% of the liabilities of the SigmaKalon UK Pension Fund relate to members employed by Kalon Limited. These disclosures have been prepared based on the estimated assets and liabilities relating to members employed by Kalon Ltd only.

The assets of the scheme are held separately from the company. Contributions to the plan are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company. The contributions are determined by a qualified actuary on the basis of periodic valuations using the projected unit method.

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 4 Pensions and retirement indemnities (continued)

The assumptions which will have the most significant effect on the results of the valuation are those relating to the rate of return on investments and the rates of increase in salaries and pensions. For the purposes of calculating these pension costs, it has been assumed that the investment returns would be 6.4% per annum, that salary increases would average 3.9% per annum and future pensions would increase at the rate of 2.4% per annum (for increases in line with the retail prices index up to 5% per annum, with other increases being calculated in a consistent manner).

The pension charge for the year to 31 December 2003 was £3,228,000 (2002: £nil). The accounting provision at the end of the period is £6,625,000 (2002: £nil). The pension charge represented 12.8% of pensionable salary.

The Company has contributed at a rate of 14.4% of Pensionable Salary over 2003 and will continue to do so in 2004. Members contribute at rates as set out in the scheme rules.

### (b) FRS 17 additional disclosures

The additional disclosures regarding the company's defined benefit pension schemes required under the transitional provisions of FRS 17 Retirement Benefits are set out below.

It should be noted that the disclosures below for the years ended 31 December 2001 and 2002 relate solely to the Kalon Pension Fund and for the year ended 31 December 2003 relate solely to the SigmaKalon UK Pension Plan.

### TotalFinaElf UK Pension Plan

The actuarial valuation of the TFE Plan described above was updated as at 31 December 2003 by a qualified actuary using revised assumptions that were consistent with the requirements of FRS 17. Investments have been valued for this purpose at market value.

### SigmaKalon UK Pension Fund

A formal valuation of the SigmaKalon UK Pension Plan was carried out as at 28 February 2003. Additional valuations using full data were performed for the purposes of FRS 17 by a qualified independent actuary. Around 96% of the liabilities of the SigmaKalon UK Pension Fund relate to members employed by Kalon Limited. These disclosures have been prepared based on the assets and liabilities of the fund as a whole.

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 4 Pensions and retirement indemnities (continued)

The principal assumptions used by the actuaries were:

	2003	2002	2001
	%	%	%
Rate of increase in salaries	4.3	4.0	4.0
Rate of increase in pensions in payment	2.6	2.5	2.5
Discount rate	5.5	5.5	6.0
Inflation assumption	2.8	2.5	2.5

The market value of the assets in the scheme, the present value of the liabilities in the scheme and the expected rate of return at the Balance Sheet date were:

	Long-term		Long-term		Long-term	
	rate of		rate of	Value	rate of	Value
	return	Value	return	at	return	at
	expected	at	expected		expected	
	31 Decen	nber 2003	31 Dece	ember 2002	31 Decem	ber 2001
	%	£m	%	£m	%	£m
Equities	8.3	22.1	8.0	42.5	8.0	71.1
Bonds	5.0	9.6	5.5	2.3	5.0	1.1
Corporate Government Bonds	0.0	0.0	4.5	11.0	5.0	0.0
Property	0.0	0.0	7.0	1.9	7.0	0.4
Cash	3.8	0.8	3.2	1.7	3.5	1.4
Total market value of assets		32.5		59.4		74.0
Present value of scheme						
liabilities		(48.1)		(103.3)		(80.4)
Deficit in the scheme		(15.6)		(43.9)		(6.4)
Deferred tax		4.7_		13.2		1.9
Net pension liability		(10.9)		(30.7)		(4.5)

## Movement in deficit during the year:

	2003	2002
	£m	£m
Deficit in scheme at beginning of year	(43.9)	(6.4)
Reduction in net pension liability **	28.6	-
Current service cost	(3.0)	(3.2)
Contributions paid	3.2	3.7
Other finance income	(0.3)	1.0
Actuarial loss	(0.2)	(39.0)
Deficit in the scheme at end of year	(15.6)	(43.9)

<sup>\*\*</sup> This reflects the reduction in the net pension liability of the company under FRS 17 following the cessation of its participation in the TFE Plan and the commencement of its participation in the SigmaKalon UK Pension Plan.

# NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

# 4 Pensions and retirement indemnities (continued)

If FRS 17 had been fully adopted in these financial statements the pension costs for defined benefit schemes would have been:

Analysis of other pension costs charged in arriving at operating profit:

	2003	2002
	£m	£m
Current service cost	3.0	3.2
Past service cost	-	-
	3.0	3.2
Analysis of amounts included in other finance income	me:	-

	2003	2002
	£m	£m
Expected return on pension scheme assets	1.6	5.9
Interest on pension scheme liabilities	(1.9)	(4.9)_
Other finance income/(cost)	(0.3)	1.0

# Analysis of amount recognised in statement of total recognised gains and losses:

	2003	2002
	£m	£m
Actual return less expected return on scheme		
assets	2.6	(23.4)
Experience gains and losses arising on scheme		
liabilities	1.6	(3.4)
Changes in assumptions underlying the present		
value of scheme liabilities	(4.4)	(12.2)
Actuarial gains/(loss) recognised in statement of		
total recognised gains and losses	(0.2)	(39.0)

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 4 Pensions and retirement indemnities (continued)

History of experience gains and losses:	2003	2002
Difference between the actual and expected return		
on scheme assets:		
Amount (£m)	2.6	(23.4)
Percentage of scheme assets	8.0%	(39.3)%
Experience gains and losses on scheme liabilities:		
Amount (£m)	1.6	(3.4)
Percentage of the present value of scheme		,
liabilities	3.4%	(3.3)%
Total amount recognised in statement of total recognised gains and losses:		
Amount (£m)	(0.2)	(12.2)
Percentage of the present value of scheme	` /	` '
liabilities	(0.4)%	(11.8)%

### Analysis of reserves and net assets

If FRS 17 had been fully adopted in these financial statements, the profit and loss reserve and net assets would be reduced as follows:

	2003	2002
	${ m \pm m}$	£m
Profit and loss reserve excluding pension liability	27.7	47.3
SSAP 24 provision	6.5	7.1
Pension liability	(10.9)	(30.7)
Profit and loss reserve including pension liability	23.3	23.7
	2003	2002
	£m	£m
Net assets excluding pension liability	28.1	47.7
SSAP 24 provision	6.5	7.1
Pension liability	(10.9)	(30.7)
Net assets including pension liability	23.7	<u>24.1</u>

The company also pays contributions to a Group Personal Pension ('GPP') in respect of certain employees. The company's contributions to the GPP in the period up to 31 December 2003 were £20,082 (2002 nil).

# NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

5	Operating profit		
		2003	2002
		£000	£000
	Operating profit is arrived at after charging/		
	(crediting):		
	Provision against amounts receivable from group	=0=	
	undertakings	785	696
	Depreciation of tangible fixed assets	4,006	3,829
	Loss/(profit) on disposal of fixed assets	9	(50)
	Amount written off intangible fixed assets	3,136	3,135
	Auditors' remuneration - audit services	88	70
	Hire of plant and machinery - operating leases	1,281	626
	Hire of other assets – operating leases	3,182	2,984
	Research and development costs	825	775
6	Other interest receivable and similar income		
Ü	other merest receivable and similar meonic	2003	2002
		£000	£000
	Receivable from group undertakings	526	298
	receivable from group undertakings	320	
7	Interest payable and similar charges		
		2003	2002
		£000	£000
	On bank loans, overdrafts and other borrowings	71	36
8	Tax on profit on ordinary activities		
	·	2003	2002
		£000	£000
	<u>UK Corporation tax:</u>		
	Current tax on income for the year	6,369	5,117
	Adjustments in respect of prior years		270
	Total current tax	6,369	5,387
	-		
	Deferred tax (see note 15):		
	Origination/ reversal of timing differences	166	1,648
	Adjustments in respect of prior years		_
	Total deferred tax	166	1,648
		200	2,010
	Tax on profit on ordinary activities	6,535	7,035
	_	· · · · · · · · · · · · · · · · · · ·	

# NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

# 8 Tax on profit on ordinary activities (continued)

Factors affecting the tax charge for the current year:

			2002 £000	2002 £000
	Current tax reconciliation:		4000	2000
	Profit on ordinary activities b	efore tax	17,681	18,158
	Current tax at 30% (2002: 30	%)	5,305	5,447
	Effects of:	6 (ii	i	
	Expenses not deductible goodwill amortisation and	\ <u>*</u>	•	
	amounts receivable from grou		1,545	1,318
	Expenses deductible for ta		•	1,510
	payment made		(315)	(1,648)
	Adjustment to tax charge in	respect of previou	, ,	,
	periods			270
	Total current tax charge (see a	above)	6,535	5,387
9	Dividends			•••
			2003	2002
	Final dividand paid of £95	71 non aboro (200)	£'000	£'000
	Final dividend paid of £85. £nil per share)	71 per share (2002	30,000	_
	am per anare)			
10	Intangible fixed assets			
	0	Trademark	Purchased	
		licences	goodwill	Total
		£000	£000	£000
	Cost			
	At 1 January 2003 and at 31	20	(0. (0.)	(2.472
	December 2003	38	62,634	62,672
	Amortisation			
	At 1 January 2003	11	21,924	21,935
	Charge for the year	4	3,132	3,136
	At 31 December 2003	15	25,056	25,071
	Net book value			
	At 31 December 2003	23	37,578	37,601
	At 1 January 2003	27	40,710	40,737

Tangible fixed assets

At 31 December 2003

At 31 December 2003

Net book value

At 1 January 2003

11

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

	Short leasehold	Plant and	
	property	motor vehicles	Total
	£000	£000	£000
Cost			
At 1 January 2003	1,080	46,660	47,740
Additions	302	3,080	3,382
Disposals	(40)	(2,470)	(2,510)
At 31 December 2003	1,342	47,270	48,612
Depreciation			
At 1 January 2003	344	32,933	33,277
Charge for the year	32	3,974	4,006
Disposals	(13)	(2,370)	(2,383)

The net book value of tangible fixed assets includes £nil (2002: £nil) in respect of finance leases and hire purchase agreements. Depreciation charged in the year on these assets amounted to £nil (2002: £47,000).

363

979

736

34,537

12,733

13,727

34,900

13,712

14,463

2003	2002
£000	$\mathfrak{L}000$
5,146	5,542
701	786
14,972	17,272
20,819	23,600
2003	2002
£000	£000
23,086	25,088
26,482	68,468
1,541	1,707
575	7,633
3,038	2,468
54,722	105,364
	£000 5,146 701 14,972 20,819 2003 £000 23,086 26,482 1,541 575 3,038

Included within "Amounts owed by group undertakings" in 2002 was an amount of £68,320,000 which represented money on overnight deposit with a former fellow group company, TFE Finance Limited.

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

14	Creditors: amounts falling due within one year		
	·	2003	2002
		£000	£000
	Trade creditors	16,217	13,622
	Amounts owed to group undertakings	66,514	112,931
	Corporation tax payable	6,399	1,378
	Other taxes and social security	1,581	1,152
	Other creditors	3,361	3,323
	Accruals and deferred income	4,496	4,823
	<del></del>	98,568	137,229
	<del>-</del>		
15	Provisions for liabilities and charges		
	Pensions:		
			£000
	At 1 January 2003		7,115
	Profit and loss account charge		3,228
	Contributions		(3,718)
	At 31 December 2003		6,625
	Deferred taxation:		
		2003	2002
		£000	£000
	Deferred tax asset at 1 January	1,707	3,355
	Credit for the period	(166)	(1,648)
	Deferred tax asset at 31 December	1,541	1,707
	The deferred tax asset is included within debtors (s	see note 13).	
	The deferred tax asset recognised can be analysed	as follows:	
		2003	2002
		£000	£000
	Difference between accumulated depreciation	746	845
	and amortisation and capital allowances		
	Other timing differences	(2,287)	(2,552)
		(1,541)	(1,707)

A deferred tax asset has been recognised as the directors consider that based on the anticipation of future taxable earnings it is more likely than not that the asset will be recovered.

Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax laws substantively enacted at the balance sheet date.

There are no further unrecognised deferred tax assets or unprovided deferred tax liabilities other than those stated above at either year end.

# NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

16	Call	ed up share capital	2003 £000	2002 £000	
		norised: 00,000 ordinary shares of £1 each	65,000	65,000	
		tted, issued and fully paid: 000 ordinary shares of £1 each	350	350	
17	Prof	Profit and loss account			
	Sust	January 2003 ained loss for the year 1 December 2003		<b>£000</b> 47,301 (18,854) <b>28,447</b>	
18	Con	nmitments			
	- >	Fortune assistal arrange dituma	2003 £000	2002 £000	
	a)	Future capital expenditure Contracted for, but not provided in the accounts	149	1,441	
	b)	Leasing commitments			
		The annual commitment under operating le period in which each lease expires, as follows:		ecording to the	
			2003	2002	
			£000	£000	
		Land and building leases expiring: within 1 year	459	152	
		between 1 and 2 years	162	444	
		between 2 and 5 years	167	776	
		beyond 5 years	2,421	1,489	
			3,209	2,861	
		Plant and motor vehicles leases expiring:			
		within 1 year	264	45	
		between 1 and 2 years	267	269	
		between 2 and 5 years	837	223	
			1,368	537	

### NOTES TO THE FINANCIAL STATEMENTS FOR YEAR ENDED 31 DECEMBER 2003

### 19 Ultimate parent undertaking

The directors regard SigmaKalon Luxco S.C.A., a company incorporated and registered in Luxembourg, as the ultimate parent company by virtue of its 100% interest in the equity share capital of the company and which prepares consolidated financial statements. Copies of the ultimate parent's consolidated financial statements may be obtained from 5, Parc d'Activité am Syrdall, L – 5365 Munsbach, Luxembourg.

The directors regard Bain Capital, a company registered in the United States of America, as the ultimate controlling party of the company.

### 20 Contingent liabilities

The ultimate shareholders of the SigmaKalon Group, TotalFinaElf SA, disposed of the SigmaKalon Group to Bain Capital on 28 February 2003.

Following the acquisition and group restructuring the company is now party to cross-guarantees given by the new group in respect of the Senior debt facility agreement of Euro 669m and the Mezzanine facility agreement of Euro 100m entered into to fund the acquisition. As a result of this a proportion of the total debt is secured under a fixed and floating charge against the assets of the company. In the opinion of the directors, no loss will arise in connection with these matters.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF KALON LIMITED

We have audited the financial statements, which comprise the profit and loss account, the balance sheet, and the related notes.

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or in to whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the annual report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

### Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

Pricewate Come Copert LIP

Leeds

31 January 2005