MOLD TARMACADAM COMPANY LIMITED

DIRECTORS' REPORT AND ACCOUNTS

for the year ended

30 June 1990

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DIRECTORS

J W Leevers

T B M Holcroft

E C McCarthy

F S C Manson

M A Ogden

SECRETARY

A L J Thomas

REGISTERED OFFICE

Pioneer House Northolt Road South Harrow Middlesex HAZ OEY

AUDITORS

BDO Binder Hamlyn 20 Old Bailey London EC4M 7BH

BANKERS

Lloyds Bank PLC

REPORT OF THE DIRECTORS for the year ended 30 June 1990

The directors present their report and accounts for the year ended 30 June 1990.

1. PRINCIPAL ACTIVITY

The principal activity of the company is the exploitation and sale of aggregates.

2. RESULTS AND DIVIDENDS

The results for the year are set out in the profit and loss account on page 5. The directors propose a dividend of £1,696,273 for the year (1989 - £Nil).

3. BUSINESS REVIEW AND FUTURE DEVELOPMENTS

The doubling of interest rates in the previous year had a severe impact on construction activity and confidence in the construction sector in the last quarter of 1989. As forecast last year there has been a decline in 1990 on housing starts and commercial building.

The down-turn in construction activity is expected to continue in the current year with further declines in the commercial and housing sections of the market. The 1% reduction in interest rates in October has had no favourable impact on confidence in the construction market. All areas of operation are being closely examined to ensure that cost reductions are achieved and where appropriate rationalisation of staffing is being effected.

On 1st July 1990 the company's business was transferred to Pioneer Aggregates (U.K.) Limited.

4. DIRECTORS

The directors of the company during the year ended 30 June 1990 were:-

- J W Leevers
- T B M Holcroft
- F S C Manson
- E C McCarthy
- M A Ogden

None of the directors had at 30 June 1990 or 1 July 1989 a notifiable interest in the shares or debentures of the company or its holding companies.

REPORT OF THE DIRECTORS for the year ended 30 June 1990

5. FIXED ASSETS

Details of changes in fixed assets are set out in notes 5 and 6 to the accounts.

6. AUDITORS

BDO Binder Hamlyn do not intend to seek re-appointmment as auditors to the company at the Annual General Meeting. A resolution will be submitted to the Annual General Meeting proposing the appointment of Arthur Andersen & Co. as auditors.

By Order) of the Board

Secretary

8 November 1990

AUDITORS' REPORT TO THE MEMBERS OF MOLD TARMACADAM COMPANY LIMITED

We have audited the financial statements on pages 5 to 13 in accordance with Auditing Standards.

In our opinion, the financial statements give a true and fair view of the state of the company's affairs at 30 June 1990 and of its profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

20 Old Bailey London EC4M 7BH

Chartered Accountants

Blo Binter Hamle

8 November 1990

PROFIT AND LOSS ACCOUNT for the year ended 30 June 1990

C	<u>Notes</u>	1990 £	<u>1989</u> £
Turnover Other operating income Change in stocks of finished goods	7	3,234,278 5,087 (29,544)	2,888,346 53,498 20,870
,		3,209,821	2,962,714
Raw materials and consumables Other external charges Staff costs Depreciation Other operating charges	3 6	(1,112,918) (9,558) (184,148) (224,000) (848,335)	(981,368) (5,409) (177,893) (186,888) (722,223)
×,,		(<u>2,378,959</u>)	(2,073,781)
Profit on ordinary activities before taxation	2	830,862	888,933
Tax on profit on ordinary activities	4	(289,443)	(315,852)
Profit on ordinary activities after taxation		541,419	573,081
Dividend proposed		1,696,273	-
(Deficit)/profit for the year transferred (from)/to reserves	12	£(1,154,854)	£573,081

BALANCE SHEET AT 30 JUNE 1990

	<u>Notes</u>	£	1990 £	£ .	£ 989
FIXED ASSETS Intangible assets	5		49,928		-
Tangible assets	6		1,424,332 1,474,260		1,035,474 1,035,474
CURRENT ASSETS			•		
Stocks	7	9,746		39,290	
Deptors	8	1,147,980		2,283,034	
Cash at bank and in hand		359,491 1,517,217		948,035 3,270,356	
CREDITORS (amounts falling due within one year)	9	(2,672,117)	ı	(2,798,301)	
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NET CURRENT (LIABILITIES)/F	ASSETS		(<u>1,154,900</u>)	•	472,058
TOTAL ASSETS LESS CURRENT LIABILITIES			319,360		1,507,532
PROVISIONS FOR LIABILITIES AND CHARGES	10		(184,113)	(217,431)
NET ASSETS			£ 135,247		£1,290,101
· CAPITAL AND RESERVES	×1 4				
Called up share capital			6,404		6,404
Revaluation reserve		•	128,843		178,792
Profit and loss account			<u> </u>		1,104,905
			£ 135,247		£1,290,101
			======		========

Signed on behalf of the Board

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) Directors

STATEMENT OF SOURCE AND APPLICATION OF FUNDS for the year ended 30 June 1990

		990	•	1989
Funds generated by operations:	£	£	£	£
Profit on ordinary activities before taxation:		830,862		888,933
Adjustments for items not involving the movement of funds	• 2			
Depreciation	224,000		186,888	
Profit on sale of fixed assets	**	224,000	(48,248)	138,640
Net funds generated from operat:	ions	1,054,862		1,027,573
Tangible fixed assets disposed Tangible fixed assets acquired Development expenditure Taxation paid	e P	1 (612,859) (49,928) (<u>257,546</u>) (920,332)		48,249 (385,333) - (35,001) (372,085)
(Additional)/reduced working cap	pital:			
Stocks Debtors Creditors (excluding corporation tax and	29,544 1,137,548	(1	(20,870) (951,049)	
proposed dividend)	(1,890,164)	<u>1</u>	,863,954	
		(723,072)		(<u>107,965</u>)
Total funds applied		(1,643,404)		(480,050)
Surplus fund: (required)/availab	ble	£(588,542)		£547,523
(Decrease)/increase in liquid for	unds	£(588,542)		£547,523

NOTES TO THE ACCOUNTS for the year ended 30 June 1990

ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the accounts.

(a) Accounting Convention

These accounts have been prepared under the historical cost convention, as modified by the revaluation of short leasehold land and buildings.

(b) Depreciation

Depreciation and amortisation is provided on a straight line basis so as to write the fixed assets off over their estimated useful lives, at the following rates:-

Freehold buildings - 2% per annum

Short leaseholds - over period of the lease

Plant and equipment - 10% - 20% per annum

Motor vehicles - 20% per annum

Freehold land is not depreciated.

(c) Depletion

Depletion on mineral bearing land is provided on the basis of aggregates extracted, to write the assets down to residual value over their useful lives.

(d) Stocks

Stocks are stated at the lower of cost, on a first in first out basis, and net realisable value. Cost includes all direct costs plus attributable overheads.

(e) Deferred Taxation

Provision is made for deferred taxation, at the current rate, to the extent that the directors are of the opinion that a liability is likely to crystallise in the foreseeable future.

(f) Pensions

The company is affiliated to two pension schemes based upon defined benefits. The assets of these schemes are independent of the company's finances. The schemes are funded by contributions partly from employees and partly from group companies. Company policy is to charge the total cost of providing pensions over the average estimated remaining service lives of pensionable employees.

NOTES TO THE ACCOUNTS for the year ended 30 June 1990 (continued)

1. ACCOUNTING POLICIES (continued)

(g) Development expenditure

Development costs, representing expenditure on aggregate sites not yet operational, are carried forward until planning permission is granted at which time they are re-allocated to tangible fixed assets. Costs are written off or provided against when sites are unlikely to become operational.

2.	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	1990 £	1989 £
	After charging: Hire of plant and machinery Group management charges	35,705 186,120	76,624 176,372 ======
	After crediting: Profit on sale of fixed assets		48,248
٦.	DIRECTORS' EMOLUMENTS AND PARTICULARS OF EMPLOYEES		
	None of the directors received any emoluments for t services as directors of the company.	heir	
	The average number of persons employed by the compaduring the year was:	ny	
	Production and sales staff	1990 15	1989 16
	Staff costs were:	£	£
	Wages and salaries Social security costs	165,730 18,418	161,530 16,363
		£184,148	
4.	TAXATION ON PROFIT ON ORDINARY ACTIVITIES	1990 £	1989 £
	The charge comprises:		
	UK Corporation Tax @ 35% Transfer (from)/to deferred taxation:	322,761	291,221
	Current year Prior year adjustments	(33,318)	24,707 (76)
		£289,443	£315,852

NOTES TO THE ACCOUNTS for the year ended 30 June 1990 (continued)

5.	INTANGIBLE	ASSETS

Development Expenditure

Expenditure in the year and cost at 30th June 1990

£ 49,928

6. TANGIBLE FIXED ASSETS

	Freehold land & <u>buildings</u> £	Short leasehold properties	Plant and equipment £	Motor Vehicles	Total
Cost or valuation		2		4	~
At 1 July 1989	125,521	299,136	1,508,164	5,218	1,938,039
Additions	583,175	-	29,684	_	612,859
Disposals			(49,600)	**************************************	(49,600)
At 30 June 1990	708,696	<u>299,136</u>	1,488,248	5,218	2,501,298
Depreciation/amortisat	ion				
At 1 July 1989	62	138,589	758,698	5,216	902,565
Charge for the year	16	45,218	178,764	2	224,000
Disposals		12	<u>(49,599</u>)		(49,599)
At 30 June 1990	78	<u>183,807</u>	<u>887,863</u>	<u>5,218</u>	<u>1,076,966</u>
Net book value					
At 30 June 1990	£ 708,618	£ 115,329	£ 600,385	£ -	£ 1,424,332
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At 1 July 1989	£125,459	£160,547	£749,466	٤ 2	£1,035,474
_	======		======	manmi	=======

The cost or valuation for short leasehold properties is represented by:-

 Valuation in 1983
 217,000

 At historical cost
 82,136

 £299,136

Other tangible fixed assets are stated at cost.

Short leasehold properties were revalued on the basis of an open market valuation for existing use at 30 June 1983. If the short leasehold land and buildings had not been revalued they would have been included at the following amounts:

9					E
Cost				1	88,157
Depreciation	based on	cost	1		74,820
Net book val	ue				£13,337
		•	3		

NOTES TO THE ACCOUNTS for the year ended 30 June 1990 (continued)

7.	STOCKS	1990	1989
•	Finished goods and goods for resale	£ 9,746	£39,290 =====
8.	DEBTORS	1990 £	<u>1989</u> £
	Trade debtors Amounts owed by holding company	331,632	141,043
	and fellow subsidiaries Other debtors Prepayments and accrued income	794,779 15,489 6,080 £1,147,980	2,115,356 22,514 4,121 £2,283,034
9.	CREDITORS (amounts falling due withing one year)	<u>1990</u> £	<u>1989</u> £
15,	Trade creditors Amounts owed to fellow subsidiaries Other taxes and social security Dividend payable Corporation Tax Other creditors Accruals and deferred income	223,617 220 2,500 1,696,373 473,453 829 275,225	166,795 2,018,789 1,625 408,240 830 202,022
•		£2,672,117	£2,798,301
10.	PROVISION FOR LIABILITIES AND CHARGES	Deferred	l taxation
	At 1 July 1989 Transfer to profit and loss account:		7,431 3,318)
	At 30 June 1990	£184	1,113

NOTES TO THE ACCOUNTS for the year ended 30 June 1990 (continued)

10. PROVISION FOR LIABILITIES AND CHARGES (continued)

Details of the potential and amount provided for deferred taxation are set out below:

	Prov.	Provided		tial
•	1990	1989	1990	1989
W	£	£	£	£
Excess of tax allowances over depreciation charged	215 250	244 620	215 250	244 620
Other timing differences	215,358 (31,245)	244,638	215,358	244,638
Tax potentially payable on disposed of properties at	(31,245)	(27,207)	(31,245)	(27,207)
their revalued amounts		<u> </u>	44,118	48,370
	£184,113	£217,431	£228,231	£265,801

Deferred tax is provided in full except on rolled over capital gains and revaluation surpluses as these assets are not held for disposal. The potential liability is shown above.

11.	CALLED UP SHARE CAPITAL	1990 and 1989
	Authorised: Ordinary shares of £1 each	£7,000
٨	Allotted and fully paid: Ordinary shares of £1 each	£6,404

12.	At 1 July 1989 Deficit for the year Transfer of depletion charge attributable to unrealised surplus on fixed asset	Revaluation reserve E 178,792	Profit and Loss account £ 1,104,905 (1,154,854)
	revaluation	(49,949)	49,949
	At 30 June 1990	£128,843	======== \$ -

13. CONTINGENT LIABILITIES

The company is party to a cross guarantee in respect of a bank account in the name of Pioneer Concrete Group. At 30 June 1990 this account was overdrawn in the holding Company's books to the extent of £3,167,465 (1989 - 3,076,093).

NOTES TO THE ACCOUNTS
for the year ended 30 June 1990
(continued)

14. PENSIONS

The pension cost has been assessed in accordance with the information provided by professionally qualified independent actuaries on 1 November 1989 and 1 July 1988 for the Pioneer Concrete Holdings PLC Retirement Benefits Scheme and the Mixconcrete Holdings Plc Pension and Assurance Scheme respectively. Across all group companies, whose employees are members of the schemes, the normal cost in the year of providing pensions is £211,000 which is reduced to a net cost of £80,000 by the spreading forward of pension surpluses. There is, however, no provision in the balance sheet at 30 June 1990 because of the materiality of the amount involved. The company has decided to adopt a four year contribution holiday as part of the overall funding policy to reduce the funding surpluses.

15. ULTIMATE HOLDING COMPANY

Pioneer International Limited (incorporated in Australia) is regarded by the directors as the company's ultimate holding company.

16. POST BALANCE SHEET EVENT

On 1st July 1990 the company's business was transferred to Pioneer Aggregates (U.K.) Limited.

17. APPROVAL OF ACCOUNTS

These accounts were approved at a directors' meeting held on 8 November 1990.