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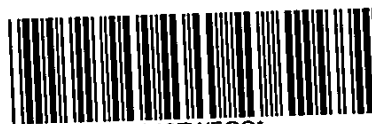
**The Forces Pension Society  
(Limited by Guarantee)**

**Report and Financial Statements**

**Year Ended**

**31 December 2011**

TUESDAY



A06 "A19FWFGO" 22/05/2012 #282  
COMPANIES HOUSE

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**The Forces Pension Society**  
(Limited by Guarantee)

**Directors**

Air Vice-Marshal A J Burton OBE  
Air Marshal Sir Christopher Coville KCB (Chairman)  
Major General A P N Currie CB  
Wing Commander D L Felwick CBE  
Colonel N J Flower  
Mrs J M Green OBE  
Warrant Officer P D Harvey  
Warrant Officer I E J W Seaborne MBE, MSM  
Mrs C Spencer  
Rear Admiral T A Spires CBE

**Secretary and registered office**

Major General J D Moore-Bick CBE, DL  
68 South Lambeth Road, London SW8 1RL

**Company number**

0418311

**Auditors**

Dunbar & Co (Corporate Services) Limited  
70, South Lambeth Road, London, SW8 1RL

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**The Forces Pension Society**  
**(Limited by Guarantee)**

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**The Forces Pension Society  
(Limited by Guarantee)**

**Report of the council for the year ended 31 December 2011**

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The directors present their report together with the audited financial statements for the year ended 31 December 2011

**Results**

The group revenue account is set out on page 5 and shows the surplus for the year

**Principal activities and business review**

The principal activities of the Society during the year were to secure equitable and justified conditions in the Armed Forces Pension Scheme for all ranks of all three Services, both serving and retired, and for their widows, widowers, eligible partners, civil partners and dependants, which recognise the unique commitment which they make and have made to their Country and which are in line with modern good practice, and to advise and assist members of the Society on pension problems and related issues. The Society promotes these aims, in co-operation with other Service and civilian organisations, and lobbies Government, Parliament, the MoD and the Armed Forces leadership responsibly and by all reasonable means to secure improvements. Members are kept informed of the Society's activities through its journal Pennant, e-newsletters, website and AGM and area meetings.

The major focus of the Society's activities has been twofold: 1. To continue the creation of a sustainable and affordable marketing and recruiting strategy based on modern systems of financial and data management, supported by a first class web site and electronic communications with members and suppliers; 2. To take forward the campaigns to abolish the restrictive and oppressive rules on withdrawal of pensions on remarriage, and to campaign for a fair deal for the Armed Forces pension community of the future with a new pension scheme.

The Society has had a satisfactory year. The balance of the accounts was better than expected. A balanced budget has been set for 2012 on the basis of continuing at present levels of activity.

There have been no events since the balance sheet date which materially affect the position of the company.

**Members of the Council**

The persons who were Council Members during the financial year were

Air Vice-Marshal A J Burton OBE  
Air Marshal Sir Christopher Coville KCB (Chairman)  
Major General A P N Currie CB  
Wing Commander D L Felwick CBE  
Colonel N J Flower  
Mrs J M Green OBE  
Warrant Officer P D Harvey  
Commodore D R S Lewis CBE (Resigned 1 June 2011)  
Vice Admiral Sir Michael Moore KBE, LVO (Chairman - Resigned 1 June 2011)  
Warrant Officer I E J W Seaborne MBE, MSM  
Mrs C Spencer (Appointed 27 September 2011)  
Rear Admiral T A Spires CBE

The Council Members constitute directors of the company

**The Forces Pension Society  
(Limited by Guarantee)**

**Report of the council for the year ended 31 December 2011 (Continued)**

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**Retirement and re-election of members**

Rear Admiral T A Spires and Wing Commander D L Felwick both retire from the Council at the annual general meeting Air Vice-Marshal A J Burton and Warrant Officer I E J W Seabourne both retire by rotation and, being eligible, will offer themselves for re-election at the annual general meeting Vice-Admiral P Wilkinson, Mrs C Spencer and T Rycroft Esq all offer themselves for election

**Council members and responsibilities**

The Council Members are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the Council Members to prepare financial statements for each financial year Under that law the Council Members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing those financial statements, the council Members are required to

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent, and
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The Council Members are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

**Political and charitable contributions**

The company made no charitable donations or political contributions during the year

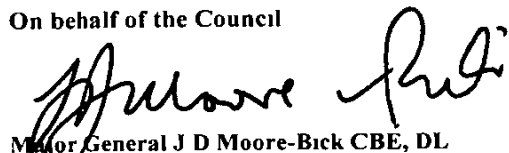
**Statement of disclosures to auditors**

So far as the Council Members are aware, there is no relevant audit information of which the company's auditors are unaware Additionally, the Council Members have taken all the necessary steps that they ought to have taken as Council Members/directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

**Auditors**

Dunbar & Co (Corporate Services) Limited have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting

**On behalf of the Council**

  
Major General J D Moore-Bick CBE, DL  
Secretary

Date: 28<sup>th</sup> March 2012

**The Forces Pension Society  
(Limited by Guarantee)**

**Independent auditors' report**

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**To the members of The Forces Pension Society**

We have audited the financial statements of The Forces Pension Society for the year ended 31 December 2011 which comprise the Consolidated Revenue Account, the Consolidated Statement of Total Recognised Gains and Losses, the Consolidated Balance Sheet, the Company Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Section 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out in the Report of Council, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

**Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2011 and of the group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been properly prepared in accordance with the Companies Act 2006.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**The Forces Pension Society**

**Independent auditors' report (*Continued*)**

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**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



**Robert Long FCA (Senior statutory auditor)**

for and on behalf of  
**Dunbar & Co (Corporate Services) Limited**  
Statutory Auditors

Date: *19th April 2012*

**70 South Lambeth Road**  
**London**  
**SW8 1RL**

# The Forces Pension Society

## Consolidated revenue account for the year ended 31 December 2011

		Continuing Operations	
	Note	2011 £	2010 £
<b>Income</b>			
Annual subscriptions		509,580	453,489
Proportion of life members' subscriptions		9,709	10,434
Grants and Donations		73,655	40,930
Income from fixed asset investments	2	12,001	9,590
Interest receivable	3	1	22
Royalty income		1,301	1,441
Commissions		85,742	60,599
Advertisement revenue		37,581	41,328
Loss on disposal of investments		-	(2,133)
FAR Capitation fees		23,691	19,519
Merchandising sales		1,879	2,118
		<u>755,140</u>	<u>637,337</u>
<b>Costs of merchandising sales</b>		<u>1,864</u>	<u>2,827</u>
<b>Administrative expenses</b>			
Staff costs including pensions	4	378,527	365,398
Office costs and maintenance		57,181	44,100
Pennant (including postage)		54,827	60,487
Council meetings		1,774	2,057
Annual General Meeting		2,938	2,161
Parliamentary lunch		-	4,718
Area meetings		4,561	3,603
Bank and other finance charges		14,635	9,904
Audit fees		4,830	4,692
Other consultancy, legal and professional fees		4,236	7,431
Depreciation		3,093	7,481
Hire of machinery including maintenance contracts		7,283	7,191
Subscriptions, publications and newspapers		2,093	2,102
Membership servicing costs		19,689	4,581
Printing costs		8,300	9,909
Marketing and PR costs		107,094	95,530
Marketing manager costs (excl salary costs)		2,482	2,227
Marketing manager motor leasing and running costs		7,938	6,523
Computer, website and database costs		15,123	14,884
Travel		5,804	3,854
Entertainment		674	931
Miscellaneous expenses		1,097	2,194
Mortgage interest		11,289	11,916
		<u>715,468</u>	<u>673,874</u>
<b>Total costs</b>		<u>717,332</u>	<u>676,701</u>
<b>Surplus/(deficit) on ordinary activities</b>		<u>37,808</u>	<u>(39,364)</u>
Other income - legacies		-	-
<b>Amounts written off investments</b>	5	-	-
<b>Surplus/(deficit) on ordinary activities before taxation</b>	6	<u>37,808</u>	<u>(39,364)</u>
Taxation on (deficit)/surplus on ordinary activities	7	-	-
<b>Surplus/(deficit) for the financial year</b>	16	<u>37,808</u>	<u>(39,364)</u>



## **The Forces Pension Society**

### **Consolidated statement of total recognised gains and losses for the year ended 31 December 2011**

	<b>Note</b>	<b>2011 £</b>	<b>2010 £</b>
Surplus/(deficit) for the financial year after taxation		<b>37,808</b>	<b>(39,364)</b>
(Loss)/unrealised gain on valuation of investments	11, 16	<b>(5,712)</b>	<b>11,763</b>
Unrealised loss on revaluation of long leasehold property	16	-	-
<b>Total recognised gains/(losses) for the year</b>		<b>32,096</b>	<b>(27,601)</b>



# The Forces Pension Society

## Group Balance Sheet at 31 December 2011

	Note	2011 £	2011 £	2010 £	2010 £
<b>Fixed assets</b>					
Tangible Assets	9		384,565		386,816
Other investments	11		283,621		289,333
			<u>668,186</u>		<u>676,149</u>
<b>Current assets</b>					
Stock	12	4,611		5,130	
Debtors	13	60,705		34,905	
Cash at bank and in hand		14,681		83,831	
		<u>79,997</u>		<u>123,866</u>	
<b>Creditors: amounts falling due within one year</b>	14	276,342		341,473	
			<u>(196,345)</u>		<u>(217,607)</u>
<b>Net current liabilities</b>					
			471,841		458,542
<b>Total assets less current liabilities</b>					
<b>Creditors: amounts falling due after more than one year</b>	15		219,002		237,799
			<u>252,839</u>		<u>220,743</u>
<b>Net assets</b>					
<b>Reserves</b>	16		252,839		220,743

The financial statements were approved by the Council Members on

13th April 2012


 S.R.C. COVILLE  
 ) Council Members  
 D.L. FELWICK

# The Forces Pension Society

## Company Balance Sheet at 31 December 2011

	Note	2011 £	2011 £	2010 £	2010 £
<b>Fixed assets</b>					
Tangible assets	9		9,170		11,351
Shares in subsidiary undertaking at cost	10		100		100
			<u>9,270</u>		<u>11,451</u>
<b>Current assets</b>					
Debtors	13	439,276		445,382	
Cash at bank and in hand		1,317		79,553	
		<u>440,593</u>		<u>524,935</u>	
<b>Creditors: amounts falling due within one year</b>	14	<u>263,414</u>		<u>329,081</u>	
<b>Net current assets</b>			<u>177,179</u>		<u>195,854</u>
<b>Total assets less current liabilities</b>			<u>186,449</u>		<u>207,305</u>
<b>Creditors: amounts falling due after more than one year</b>	15		<u>49,828</u>		<u>58,065</u>
<b>Net assets</b>			<u>136,621</u>		<u>149,240</u>
<b>Reserves</b>	16		<u>136,621</u>		<u>149,240</u>

The financial statements were approved by the Council Members on 13th April 2012

 S.R.C. COVILLE  
 )  
 Council Members  
 ) D. L. FELWICK

Company registration number 0418311

# The Forces Pension Society

## Notes forming part of the financial statements for the year ended 31 December 2011

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### 1 Accounting policies

#### *Basis of accounting*

The financial statements are prepared under the historical cost convention modified by the revaluation of investments and long leasehold property and in accordance with applicable accounting standards

#### *Compliance with accounting standards*

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### *Format of revenue account*

In view of the nature of the company's activities, the Council Members consider the format adopted for the revenue account to be more appropriate in some respects than that prescribed by the Companies Act 1985

#### *Basis of consolidation*

The consolidated financial statements incorporate the results of The Forces Pension Society and all of its subsidiary and associated undertakings at 31 December 2010 using the acquisition or merger method of accounting as required. Where the acquisition method is used, the results of subsidiary undertakings are included from the date of acquisition

#### *Land and buildings*

The directors obtained a professional valuation of the leasehold property at 31 December 2011. The valuation was the same as that at the end of 2009. The directors consider that this lower than cost valuation is of a temporary nature in the overall life of the leasehold property and thus they have not written off the diminution in value in the past three years to the profit and loss account. The negative balance on the Revaluation Reserve is carried forward against future gains in the property value.

#### *Depreciation*

Depreciation is provided to write off the cost, less estimated residual values evenly over their expected useful lives, of all fixed assets. Where residual value exceeds cost, or where the charge arising is not material then no charge is made. Depreciation is calculated at the following rates:

Fixtures, fittings and equipment	-	15% pa reducing balance basis
Computer equipment	-	over 6 or 10 years
Long leasehold buildings	-	over 50 years from 2003

#### *Investments*

Investments are shown at market price on the last day of the accounting period. Unrealised gains or losses are adjusted in the revaluation reserve. Any diminution in value which is considered to be permanent is written off in the profit and loss account.

#### *Stock*

Stock is valued at the lower of cost and net realisable value.

#### *Income*

Income represents amounts receivable for members subscriptions, donations, goods and services net of discounts.

# The Forces Pension Society

## Notes forming part of the financial statements for the year ended 31 December 2011 (Continued)

### 1 Accounting policies (continued)

#### *Deferred income*

Annual life members subscriptions are recognised as income over the periods to which they relate. Lifetime subscriptions are spread over 10, 15 or 20 years depending on the subscriber's status.

#### *Deferred taxation*

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that the recognition of deferred tax assets is limited to the extent that the company anticipates to make sufficient taxable profits in the future to absorb the reversal of the underlying timing differences.

Deferred tax balances are not discounted.

#### *Pension costs*

The costs of the contributions paid into employees' personal pension schemes are charged to the profit and loss account evenly over the period for which they fall due.

#### *Lease commitments*

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

### 2 Income from fixed asset investments

	2011 £	2010 £
Dividends - Unit trusts	<u>12,001</u>	<u>9,590</u>

### 3 Interest receivable

	2011 £	2010 £
Bank interest	<u>1</u>	<u>22</u>

### 4 Employees

	2011 £	2010 £
Staff costs consist of		
Wages and salaries	307,299	296,922
Social security costs	33,601	29,041
Other pension costs	37,627	39,435
	<u>378,527</u>	<u>365,398</u>

The average number of employees, excluding Council Members, during the year was 9 (2010 - 9).

### 5 Amounts written off investments

	2011 £	2010 £
Permanent diminution in value of investments	<u>-</u>	<u>-</u>

# The Forces Pension Society

## Notes forming part of the financial statements for the year ended 31 December 2011 (Continued)

6 (Deficit)/Surplus on ordinary activities before taxation Group	2011 £	2010 £
This has been arrived at after charging		
Auditors' remuneration	4,830	4,692
Auditors' non audit related fees	3,396	4,963
Depreciation	3,093	7,481

7 Taxation Group	2011 £	2010 £
Domestic current year tax		
UK Corporation tax - charge for the year	-	-
UK Corporation tax - adjustment re previous year	-	-

## 8 Directors

No director of the company received any emoluments during the year

## 9 Tangible assets

Group	Long leasehold land and buildings £	Fixtures, fittings and equipment £	Total £
<i>Cost and valuation</i>			
At 1 January 2011	375,000	98,747	473,747
Additions	-	842	842
Revaluation	-	-	0
At 31 December 2011	<u>375,000</u>	<u>99,589</u>	<u>474,589</u>
<i>Depreciation</i>			
At 1 January 2011	-	86,931	86,931
Charge for the year	-	3,093	3,093
Adjustment on revaluation	-	-	-
At 31 December 2011	<u>-</u>	<u>90,024</u>	<u>90,024</u>
<i>Net book value</i>			
At 31 December 2011	<u>375,000</u>	<u>9,565</u>	<u>384,565</u>
At 31 December 2010	<u>375,000</u>	<u>11,816</u>	<u>386,816</u>

The historical cost of the long leasehold property at 31 December 2011 was £570,176 (2010 - £570,176) Cumulative depreciation on the historical cost at 31 December 2011 would be £91,224 (2010 £79,820)

## The Forces Pension Society

### Notes forming part of the financial statements for the year ended 31 December 2011 (Continued)

#### 9 Tangible assets (Continued)

#### Fixtures, fittings and equipment

##### Company

£

##### Cost

At 1 January 2011

90,276

Additions

842

At 31 December 2011

91,118

##### Depreciation

At 1 January 2011

78,925

Charge for the year

3,023

At 31 December 2011

81,948

##### Net book value

At 31 December 2011

9,170

At 31 December 2010

11,351

#### 10 Shares in subsidiary undertakings

2011  
£

2010  
£

##### Company

##### At cost

100 Ordinary shares of £1 each

100

100

The Forces Pension Society Investment Company Limited is a wholly owned subsidiary of this company, the company is registered in England & Wales. The principal activity of the subsidiary is the holding of property and investments.

The aggregate amount of capital and reserves and the results of subsidiary for the financial year to 31 December 2011 were as follows

	2011 £	2010 £
Capital and Reserves	<u>116,315</u>	<u>71,600</u>
Profit for the year	<u>50,427</u>	<u>20,329</u>

## The Forces Pension Society

Notes forming part of the financial statements for the year ended 31 December 2011 (Continued)

### 11 Other investments

Group	£
Unit trusts	
Valuation at 1 January 2011	289,333
Additions	-
Disposals	-
Unrealised gain/(loss) on revaluation of investments	
Gain on revaluation at year end	(5,712)
Valuation at 31 December 2011	<u>283,621</u>
Valuation at 31 December 2010	<u>289,333</u>

The unit trusts are valued at market value

The cost of these investments as at 31 December 2011 was £280,317 (2010 - £280,317)

12 Stocks	2011	2010
Group	£	£
Stocks of merchandising goods for resale	<u>4,611</u>	<u>5,130</u>

13 Debtors	Group 2011 £	Group 2010 £	Company 2011 £	Company 2010 £
Trade debtors	9,928	7,887	9,928	7,887
Amounts owed by subsidiary	-	-	399,402	412,067
Other debtors	26,265	20,635	26,265	20,635
Prepayments and accrued income	24,512	6,383	3,681	4,793
	<u>60,705</u>	<u>34,905</u>	<u>439,276</u>	<u>445,382</u>

### 14 Creditors: amounts falling due within one year

	Group 2011 £	Group 2010 £	Company 2011 £	Company 2010 £
Taxation and social security costs	8,868	9,786	8,868	9,786
Corporation tax	-	-	-	-
Deferred income - unexpired subscriptions	245,384	233,556	245,384	233,556
Creditors and accruals	12,090	88,631	9,162	85,739
Bank loans (secured - see note 13)	10,000	9,500	-	-
	<u>276,342</u>	<u>341,473</u>	<u>263,414</u>	<u>329,081</u>



## The Forces Pension Society

Notes forming part of the financial statements for the year ended 31 December 2011 (Continued)

### 15 Creditors: amounts falling due after more than one year

	Group 2011 £	Group 2010 £	Company 2011 £	Company 2010 £
Deferred income - unexpired subscriptions	49,828	58,065	49,828	58,065
Bank loans secured	169,174	179,734	-	-
	<u>219,002</u>	<u>237,799</u>	<u>49,828</u>	<u>58,065</u>

The bank loan amounted to £245,000 and commenced in October 2003. It is repayable in monthly instalments of £653 (£1,779 gross repayment including interest). It is secured by a first legal charge over the leasehold property at Suite 6, 68 South Lambeth Road, London. The loan bears interest at 5.7% for 10 years from October 2003. Following this, the loan is subject to renegotiations. The remaining loan expires in 20 years from October 2003.

	Bank loan 2011 £	Bank loan 2010 £
In more than one year but not more than two years	10,000	9,500
In more than two years but no more than five years	40,000	38,000
In five years or more	129,174	141,734
Included in current liabilities	(10,000)	(9,500)
	<u>169,174</u>	<u>179,734</u>

### 16 Reserves

	Group 2011 £	Group 2010 £	Company 2011 £	Company 2010 £
<b>Revenue</b>				
At 1 January 2011	370,874	441,099	149,240	208,933
(Deficit)/Retained surplus for the year	37,808	(39,364)	(12,619)	(59,693)
Transfer realised losses on disposals of investments	-	(30,861)	-	-
At 31 December 2011	<u>408,682</u>	<u>370,874</u>	<u>136,621</u>	<u>149,240</u>

## The Forces Pension Society

Notes forming part of the financial statements for the year ended 31 December 2011 (Continued)

### 16 Reserves - Continued

	Group 2011 £	Group 2010 £
<b>Revaluation</b>		
At 1 January 2011	(150,131)	(192,755)
Transfer realised losses on disposals of investments	-	30,861
Unrealised gain/(loss) on revaluation of investments	(5,712)	11,763
Unrealised loss on revaluation of long leasehold property	-	-
At 31 December 2011	<u>(155,843)</u>	<u>(150,131)</u>
<b>Total reserves</b>	<u>252,839</u>	<u>220,743</u>

### 17 Parent company revenue account

No revenue account is presented for the parent company as permitted by S408 of the Companies Act 2006. The deficit for the year dealt with in the financial statements of the company was £(12,619) (2010 deficit - £(59,693)).

### 18 Cash flow statement

The group has used the exemption under Financial Reporting Standard 1 "Cash Flow Statements", not to prepare a cash flow statement as the directors believe the group is "small" under the Companies Act.

### 19 Reconciliation of movement in members' fund

The members are not entitled to any of the reserves of the company.

In the event of a surplus of funds on the company winding up the surplus shall be distributed to a similar organisation or to a charitable organisation.

### 20 Capital commitments

There were no capital commitments at 31 December 2011 (2010 - £Nil).

### 21 Pension Schemes

The company makes contributions into money purchase personal pension plan arrangements for the benefit of certain individual employees. The assets of the individual plans are held separately in independently administered funds with Scottish Mutual and Scottish Equitable. The charge for pension costs represents the contributions payable by the company to the funds and amounted to £37,627 (2010 - £39,435).

**The Forces Pension Society**

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**The pages which follow do not  
form part of the statutory  
financial statements of the company or the group**

## The Forces Pension Society

Company revenue account for the year ended 31 December 2011

	Continuing Operations	
	2011 £	2010 £
<b>Income</b>		
Annual subscriptions	509,580	453,489
Proportion of life members' subscriptions	9,709	10,434
Grants and Donations	73,655	40,930
Advertising revenue	37,581	41,328
Royalties - Christmas card sales	1,301	1,441
FAR Capitation fees	23,691	19,519
	<u>655,517</u>	<u>567,141</u>
 <b>Administrative Expenses</b>		
Staff costs including pensions	353,718	340,522
Office costs and maintenance	44,919	32,912
Premises finance costs (mortgage interest)	7,902	8,341
Pennant (including postage)	54,827	60,487
Council meetings	1,774	2,057
Annual General Meeting	2,938	2,161
Parliamentary lunch	-	4,718
Area meetings	4,561	3,603
Bank and other finance charges	10,759	5,622
Audit fees	3,300	3,180
Other consultancy, legal and professional fees	2,838	5,992
Depreciation	3,023	7,403
Hire of machinery including maintenance contracts	7,283	7,191
Subscriptions, publications and newspapers	2,093	2,102
Membership servicing costs	19,689	4,581
Marketing and PR costs	107,094	95,530
Marketing manager costs (incl travel, excl salary costs)	2,482	2,227
Marketing manager motor leasing and running costs	7,938	6,523
Computer, website and database costs	15,123	14,884
Printing costs	8,300	9,909
Travel	5,804	3,854
Entertainment	674	931
Miscellaneous expenses	1,097	2,104
	<u>668,136</u>	<u>626,834</u>

## The Forces Pension Society

### Company revenue account for the year ended 31 December 2011 (Continued)

	Continuing Operations	
	2011 £	2010 £
(Deficit)/Surplus on ordinary activities	(12,619)	(59,693)
Other income - legacies	-	-
(Deficit)/Surplus on ordinary activities before taxation	(12,619)	(59,693)
Taxation on surplus on ordinary activities	-	-
Taxation adjustment to prior years charge	-	-
(Deficit)/Surplus for the financial year	(12,619)	(59,693)
Retained surplus brought forward	149,240	208,933
Retained surplus carried forward	136,621	149,240

## The Forces Pension Society

### Detailed consolidated miscellaneous costs for the year ended 31 December 2011

	2011 £	2011 £	2010 £	2010 £
<b>Forces Pension Society</b>				
Fire extinguisher inspection	145		155	
Staff eye tests / health screeni	20		1,160	
Seminars/training courses	-		129	
Staff Christmas lunch	596		580	
Gift to patron	-		50	
Chairman's farewell	308		-	
Companies House	28		30	
		1,097		2,104
<b>Forces Pension Society Investment Company Limited</b>				
Companies House	-		-	
		-		-
<b>Total per group</b>		<b>1,097</b>		<b>2,104</b>