### **Notice of meeting**

Notice is hereby given that the thirty sixth annual general meeting of Plysu PLC will be held at The Brewery Conference Centre, Chiswell Street, London E.C.1 at 12 noon on 21st July, 1983 for the following purposes:

To consider the company's financial statements and the reports of the directors and auditors for the year ended 31st March, 1983.

To confirm the interim dividend of 0.75p per share, paid 3rd February, 1983 and to approve the proposed final dividend of 1.75p per share payable 22nd July, 1983.

To note the retirement of H. A. G. Durbridge who is not seeking re-election as a director.

To appoint auditors and to authorise the directors to fix their remuneration.

As special business, to consider the following resolutions concerning the share capital of the company as ordinary resolutions:

(1) That the authorised share capital of the company be increased from £1,400,000 in 14,000,000 ordinary shares of 10p each to £1,540,000 in 15,400,000 ordinary shares of 10p each by the creation of 1,400,000

ordinary shares of 10p each.

(2) That the sum of £136,778 being part of the balance standing to the credit of the company's reserve funds be capitalised and appropriated as capital to and among the holders of the ordinary shares of the company as shown on the register of the members at the close of business on 24th June, 1983 and applied in paying up in full at par 1,367,784 ordinary shares of 10p in the capital of the company and that such shares be allotted as fully paid to and amongst such holders in the proportion of one ordinary share of 10p for every ten ordinary shares of 10p then held. The new shares shall rank pari passu in all respects with the existing fully paid ordinary shares of 10p each except that they will not rank for the final dividend for the year ended 31st March, 1983. Fractions of ordinary shares arising from the capitalisation issue will be sold for the benefit of the company.

To transact any other ordinary business of the company.

Every member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend, and, in a poll, vote in his stead.

A proxy need not be a member of the company. Completion of a form of proxy will not preclude a member from attending and voting in person.

> By order of the board, N. A. SLOCOCK,

> > Secretary.

28th June, 1983 120 Station Road, Woburn Sands, Milton Keynes, Buckinghamshire MK178SE.

A statement of all transactions by each director of the company and his family interests in the ordinary shares of the company during the twelve months prior to the date of this notice will be available for inspection during normal business hours at the company's registered office until the date of the annual general meeting. This statement will also be available for inspection at The Brewery Conference Centre on the day of the annual general meeting from 11.45 am until the conclusion of the meeting. There are no service contracts with the directors.

### **Directors and officers**



Chairman
CHARLES SIDNEY JAMES SUMMERLIN



Managing director
RICHARD EDWARD GORDON
C.A.



Production director

MALCOLM VALENTINE STRICKLAND MACINTYRE
C.ENG.

Secretary
NOEL ANTHONY SLOCOCK

Bankers
BARCLAYS BANK PLC

Auditors
THOMSON McLINTOCK & CO

Registered Office

120 STATION ROAD

WOBURN SANDS

MILTON KEYNES MK17 8SE

BUCKINGHAMSHIRE

Registrars and Transfer Office
TUDOR REGISTRARS LIMITED
BOURNE HOUSE, 34 BECKENHAM STREET
BECKENHAM, KENT BR3 4TU



Sales director
MAXWELL JAMES SUMMERLIN



Non-exocutive director
HENRY ADRIAN GREENHILL DURBRIDGE
M.A. (Oxon.)

### Chairman's statement

### **Board of Directors**

Mr. H. A. G. Durbridge has announced that he wishes to retire and does not intend to seek re-election to the Board at this year's annual general meeting.

Henry Durbridge has been closely associated with Plysu since the very early days initially as legal adviser and for the last eight years as non-executive director. We shall miss him very much.

Our recovery since the first impact of the recession has been sustained and profit before tax shows an increase of 30% for the year. This is a record figure as are group sales which rose by 18% during a year when selling prices remained almost unchanged. However a reduced level of capital expenditure in a year of substantially increased profit has resulted in an unusually high tax charge.

The total dividend for the year is 2.5p payable on the capital as increased by last year's capitalisation issue of one for ten, compared with an adjusted total of 2.09p for 1982.

We are again proposing a one for ten capitalisation issue and in the absence of unforeseen circumstances the directors intend to maintain the current rate of dividend on the capital as increased

There is still no sign of improvement in demand for some of our products and we still have spare capacity in those areas. In the main our higher profitability came from increased utilisation of recently installed equipment and from a growing demand for some of our newer lines. We have also continued to improve our manufacturing efficiency.

We have enjoyed relatively stable material prices through the year although there are now signs that polyethylene may cost us more in the future. This should not affect our competitive position provided a plateau of stability is restored.

Housewares showed an improved performance and we saw signs of an upturn in retail sales during the second half of the year. However competition is growing and a special effort will be required to retain our share of the market. New equipment due for delivery in a few weeks time will enable us to make certain major products much more efficiently.

#### Other Activities

Plysu Industrial had a good year and remains a profitable although relatively small part of the group. As foreshadowed in the last annual report Plysu Europe has not done quite so well although we still believe that a satisfactory level of growth can be achieved.

#### The Future

We have successfully lauriched a 4 pint lightweight milk container aimed initially at over the counter sales mainly through supermarkets. This pack has been enthusiastically received and a large proportion of our capital expenditure this year will be devoted to the expansion of this activity.

We are beginning to see the benefits of new equipment for the production of 20 and 25 litre containers to which reference was made last year. These new machines are being associated with moulds of advanced design which enables us to make standard containers lighter in weight nearly

A good deal of work has been done in recent years towards the automatic handling and packaging of smaller bottles. We have now reached the stage where prototype installations are being prepared which, if successful, could have a big effect on our production costs.

During a year when many changes have been made in production layouts and working practices we have continued to enjoy the support of our work force at all levels. Their efforts have been a major contribution to our success.

> C. S. J. SUMMERLIN Chairman

### Report of the directors

The directors are pleased to submit their thirty sixth annual report together with the financial statements for the year ended 31st March, 1983.

#### **Activities:**

The two principal activities of the group continue to be the manufacture in plastics of blow moulded containers ("Containers") for industrial use and a range of injection and blow moulded domestic ware ("Housewares"). The group also manufactures a range of high frequency welded PVC products, including pressure ventilated clothing, and small PVC bottles for the toiletry and pharmaceutical trades.

Group sales this year amounted to £20,057,000 (1982 £16,974,000). The bulk of this figure came from the sales of Containers £15,300,000 (1982 £12,978,000) and Housewares £3,897,000 (1982 £3,308,000).

#### Profit:

The net profit for the year before vaxation is £2,652,000 which is £59 $\rm J$ ,000 more than last year's figure of £2,057,000.

The charge for taxation this year amounts to £1,225,000 (1982 £ $\dot{7}$ 14,000), and the amount absorbed by dividends is £341,000 (1982 £284,000).

The profit for the year added to reserve amounts to £1,086,000 (1982 £1,059,000).

#### Dividends:

The interim and final dividends for the year total 2.5p per share compared with similar payments last year of 2.3p. Since this year's dividends are payable on the shares issued in the capitalisation issue of 1 for 10 made in July 1982 the comparison should be between 2.5p for this year and an adjusted total of 2.09p for 1982.

#### **Current Cost Accounts:**

Accounts, compiled in accordance with Statement of Standard Accounting Practice No. 16, are set out on pages 14 and 15. These show the results of expressing the affairs of the group on a current cost basis, making certain allowances for the effects of inflation which are not reflected in the financial statements produced under the historical cost convention.

#### **Fixed Assets:**

Additions to fixed assets this year total £1,292,000.

#### **Share Capital:**

The resolution submitted to the annual general meeting in July, 1982 to increase the issued share capital by the capitalisation of £124,344 of the company's reserves was passed and 1,243,440 shares were duly issued as fully paid in the proportion of 1 for 10.

In order that the issued share capital may be brought more into line with the capital involved in the business the directors are again recommending the capitalisation of £136,778 being a part of the company's reserve funds which would be applied in the issue of one new ordinary share of 10p credited as fully paid for every ten ordinary shares of 10p. The appropriate resolutions concerning this issue and an increase in the authorised capital to cover this issue are shown in the notice of meeting on page 1. In the event of these resolutions being passed 354,376 ordinary shares of 10p (2.3% of the authorised capital) would remain unissued.

The issue would be made on the following basis:

- 1. The new shares will rank pari passu with the existing fully paid ordinary shares of 10p except that they will a sink for the proposed final dividend for the year ended 31st March, 1000 July, 1983.
- 2. The shares v. to those members whose names were on the company's share to close of business on 24th June, 1983.

- Application will be made to the Council of The Stock Exchange for the new shares being issued to be admitted to the Official List.
- 4. Provided that the resolution, contained in the notice of meeting on page 1, concerning the capitalisation issue is passed at the annual general meeting, the company will issue renounceable certificates for the new shares on 29th July, 1983 and dealings in these shares are expected to commence on 1st August, 1983. The last date for the splitting of these shares is at close of husiness on 14th September, 1983; the last date for registration of renunciation is at the close of business on 16th September, 1983.
- 5. Fractions of ordinary shares arising from the capitalisation issue will be sold in the market for the benefit of the company.

#### **Directors' Interests:**

The directors' interests in the ordinary shares of the company, at the date of the balance sheet and at 1st June, 1983 were as follows:

the state of the same, 1000 Well us follows.		
	1983	1982
Beneficial:		(Adjusted for capitalisation issue in July, 1982)
C. S. J. Summerlin	1,569,124	1,900,118
H. A. G. Durbridge		
	48,400	48,400
R. E. Gordon	350,000	375,100
M. V. S. Macintyre	1,100	
M. J. Summerlin	327,910	327,910
Non beneficial:	•	
C. S. J. Summerlin	100 400	
	180,400	
H. A. G. Durbridge and R. E. Gordon	138,000	198,000
Other interests of 5% or more as notified to the com	panv:	
Barclaytrust Channel Islands Limited	2,877,380	2,877,380

#### Other matters:

There were no significant contracts in which a director was materially interested.

There are no service contracts with the directors.

Charitable donations totalled £2,000 (1982 £--).

The average number of employees during the year was 799 (1982-791) and their aggregate remuneration £4,757,000 (1982 £4,311,000).

It is the company's policy that disabled people should have the same consideration as others for all job vacancies for which they apply as suitable candidates. Depending on their skills and abilities, the disabled have the same career prospects and opportunities for promotion as other employees.

In 1981 the company received a 'Fit for Work' award from the Manpower Services Commission in recognition of outstanding achievements in the practical application of positive policies in the employment of disabled people.

The company is not a close company within the terms of the Income and Corporation Taxes Act, 1970.

The auditors, Thomson McLintock & Co, are willing to continue in office and a resolution concerning their reappointment and remuneration will be submitted to the annual general meeting.

By order of the board,

N. A. SLOCOCK.

Secretary.

28th June, 1983

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# Report of the auditors to the members of Plysu PLC

LONDON, 28th June, 1983. We have audited the financial statements on pages 6 to 13 in accordance with approved auditing standards.

In our opinion the financial statements, which have been prepared under the historical cost convention as modified by the revaluation of land and buildings, give a true and fair view of the state of affairs of the company and the group at 31st March, 1983 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Acts 1948 to 1981.

In our opinion the supplementary current cost accounts set out on pages 14 and 15 have been properly prepared in accordance with the policies and methods described in the notes on pages 14 and 15 to give the information required by Statement of Standard Accounting Practice No. 16.

THOMSON McLINTOCK & CO,

Chartered Accountants

### **Group accounting policies**

#### 1 Consclidation:

The group profit and loss account and balance sheet consolidate the accounts of the parent company and its subsidiaries. Internal sales and profits are elimitated on consolidation so that the sales and profit figures relate to external transactions only. The group financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain land and buildings, and in accordance with section 152A of, and schedule 8A to, the Companies Act, 1948. The parent company's financial statements are drawn up in accordance with section 149A of, and schedule 8A to, the Companies Act 1948.

#### 2 Turnover:

Turnover is the amount invoiced for goods sold to outside customers, exclusive of value added tax.

#### 3 Depreciation:

The group's general policy is to write off the book value of each fixed asset evenly over its estimated remaining life making due allowance for commercial and technical obsolescence in addition to normal wear and tear.

Depreciation of the main items of plant and equipment is charged on original cost from the date of commissioning as follows:

- (a) Blow moulding equipment 20%
- (b) Injection moulding equipment 10%
- (c) Moulds are in general written off over two or three years.

Buildings are depreciated at a rate of 2% per annum.

#### 4 Stock Valuation:

In general stocks of raw materials and stores are stated at the lower of cost and net realisable value. Work in progress and finished goods are valued on the basis of direct cost plus attributable manufacturing overheads or net realisable value where lower.

#### 5 Deferred Taxation:

No provision is made for deferred taxation if the directors' estimates over a three year period indicate a reasonable probability that during that period capital allowances will exceed the depreciation charge.

### **Source and application of funds**

	1983 £000's	1982 £000's
Source of Funds:		
Profit before taxation	2,652	2,057
written off moulds	1,330	1,129
Profit retained in associated company	(48) 	(52)
Total generated from operations	3,934	3,134
Funds from other sources:		
Proceeds of sale of fixed assets	30	45
Share capital subscribed	14	
	3,978	3,179
Application of Funds:		
Dividends paid	294	250
Tax paid	756	568
Purchase of fixed assets and moulds	1,491	1,732
Increase/(Decrease) in working capital Stocks	(11) 367 (214)	246 503 146
	142	895
	2,683	3,445
Increase/(Decrease) in cash	1,295	(266)

#### **GROUP PROFIT AND LOSS ACCOUNT**

For the year ended 31st March, 1983

	Notes	1983 £000's	1982 £000's
Turnover		20,09	16,974
Net profit for the year before taxation	1	2,68	2,057
Deduct: Taxation Corporation tax Overseas tax	2	1,204 21 1,22	691 23 25 714
Net profit for the year after taxation		1,43	27 1,343
Deduct: Dividends	3	» <b>3</b> .	41 284
Retained profit added to reserves	4	1,0	1,059
Earnings per fully paid ordinary share Calculated by dividing net profit for the year after taxation by the number of shares in issue. The calculation for 1982 has been adjusted to reflect the capitalisation issue of 1 for 10 made	ı		
in July, 1982		10:	5p 9.8p

### NOTES TO THE GROUP PROFIT AND LOSS ACCOUNT

		1983 £000's	1982 £000's
1.	Net profit for the year before taxation is stated after taking into account:  Directors' remuneration:  Fees	5 124 129	3 71 74
	Details of directors' remuneration excluding pension contributions are as follows:  Emoluments of chairman  Emoluments of the other directors fell into the following brackets:  Numbers £30,001 — £35,000	32	
	£25,001 — £30,000	18 1,327 1 147 48	20 1,109 58 118 67
2.	Taxation The tax charge for the year has been reduced as follows: Excess of tax allowance on capital expenditure over depreciation	82 45 127	296 55 351
3.	Dividends on the fully paid ordinary shares: Interim of 0.75p (0.75p) paid 3rd February, 1983 Proposed final of 1.75p (1.55p) payable 22nd July, 1983	102 239 341	93 191 284
4.	Retained profits have been added to reserves by: Plysu PLC	1,010 76 1,086	971 88 1,059

### **GROUP BALANCE SHEET**

As at 31st March, 1983

	Notes	1983 £000's	1982 £000's
Fixed assets	1	8,034	7,930
Moulds, at net book value		302 8,336	275 8,205
Associated company	2	205	98
Current assets Stocks Debtors Cash	3	1,673 3,520 1,372 6,565	1,684 3,232 77 4,993
Current liabilities Creditors Current taxation Proposed dividend	1	2,768 1,155 239 4,162	2,530 711 191 3,432
Net current assets		2,403 10,944	1,561 9,864
Advance corporation tax recoverable		102	9,946
Share capital	. 5	1,364	1,237
Reserves	. 6	9,682	8,709 9,946

C. S. J. SUMMERLIN, Director R. E. GORDON, Director

28th June, 1983

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# Plysu PLC

### BALANCE SHEET As at 31st March, 1983

	Notes	1983 £000's	1982 £000's
Fixed assets	1	8,032	7,927
Moulds, at net book value		302	275
		8,334	8,202
Associated company	2	145	66
Shares in subsidiaries	4	15	15
Current assets Stocks Debtors Amounts due by subsidiaries Cash  Current liabilities Creditors Current taxation	3	1,657 62 2,788 1,372 5,879 2,725 1,132	1,672 27 2,588 77 4,3€1
Proposed dividend		239 4,096	191 3,374
Net current assets		1,783	990 9,273
Advance corporation tax recoverable		102	9,355
Share capital	5	1,364	1,237
Reserves	6	9,015	8,118
		10,379	9,355



### NOTES TO THE BALANCE SHEETS - £000's

1.	Fixe	d as	eots

	Free	hold land	Freeh	old buildings	Plant and equipm	ent
	Cost	Valuation	Cost	Valuation	Cost	Total
Cost or 1978 valuation At 1st April, 1982	20	875	138	2,020	9,465	12,518
Additions		_			1,292 (131)	1,292 (131)
Disposais						
At 31st March, 1983	20	875	138	2,020	10,626	13,679
Depreciation				404	4 440	A E00
At 1st April, 1982	_	_	8	161	4,419 (98)	4,588 (98)
Disposals	_	<del></del> -	2	41	1,112	1,155
At 31st March, 1983			10	202	5,433	5,645
Net book values						•
At 31st March, 1983	20	875	128	1,818	5,193	8,034
At 31st March, 1982	20	875	130	1,859	5,046	7,930
The above table includes the fixed a of £2,000 (1982 £3,000) and origina	assets o l cost £2	f the subsidia 21,000 (1982 £	ries at a ne 21,000).	et book value		
Future capital expenditure:					1983	1982
For which orders have been place	ed				260	600
Which had been sanctioned but	not ord	ered			775	55

Associated company
The group has a 49% interest in the capital of Plysu Europe B.V., a company in Holland which manufactures and sells moulded plastics containers for industrial use.

3. Stocks
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Stocks	The	e Group	Plysu PLC		
Stocks comprise:	1983	1982	1983	1982	
Raw materials	1,119	1,113	1,108	1,103	
Work in progress	127	115	1.27	115	
Finished goods	427	456	422	454	
•	· <del></del>	<del></del>	***************************************	<del></del>	
	1,673	1,684	1,657	1,672	

Δ	Sharen	in	subsidiaries
4.	วมสุเษย	111	Subsidiaries

Details of the company's subsidiaries all of which are wholly owned and incorporated in Great Britain are as follows:

Name

Business

Plysu Containers Ltd. Plysu Housewares Ltd.

Sale of moulded plastics containers for industrial use. Sale of moulded plastics products for domestic use.
Sale of plastics protective clothing.
Manufacture and sale of small containers moulded in PVC.

Plysu Industrial Ltd.

Paklite Ltd.

#### 5. Share capital

6.

7.

al was increased during the year by \$100,000 in ordinary charge of 10m

The authorised capital was increased during the year by £100,000 in ordinary share each and is £1,400,000 in ordinary shares of 10p each.	es of 10p	
The issued capital is: Fully paid — At 31st March 1982, 12,368,400 ordinary shares of 10p each	each reviously	1,236 124 3
Partly paid — 36,000 ordinary shares of 10p each		1,363 1
The partly paid shares were issued to certain executives at 47½p. (0.42p paid). The balance is payable at the discretion of the executive concerned or on the liquidation of the company.	^ .	1,364
Reserves At 31st March, 1982 Add: Premium on shares paid up during year Retained profit for the year	The Group 8,709 11 1,086	Plysu PLC 8,118 11 1,010
Deduct: Amount appropriated by capitalisation issue	9,806 124	9,139 124
Reserves at 31st March, 1983	9,682	9,015
Of which distributable		8,457
Deferred taxation The amount of deferred tax for which, in accordance with the group's	1983	1982
accounting policies described on page 7, no provision is considered necessary, including corporation tax on property revaluation surplus, is	3,651	3,571

#### **CURRENT COST ACCOUNTS**

These accounts are based on Statement of Standard Accounting Practice No. 16, and are intended to indicate the effect of price changes on the profits and assets of the group.

#### **CURRENT COST PROFIT AND LOSS ACCOUNT**

For the year ended 31st March, 1983

	Notes	1983 £000's	1982 £000's
Turnover	1	20,057	16,974
Historical cost profit for the year before interest and taxation	1	2,505	1,939
Deduct: Current cost operating adjustments  Cost of sales	2 3	44 (21)	150 (14)
Working capital Depreciation	4	23 498	136 498 
Operating profit	1	147 — — — — —	118 36 154
Profit before taxation  Deduct: Taxation	1	2,131 1,225 ———	1,459 714
Profit after taxation  Deduct: Dividends	1	906 341 ———	745 284
Retained profit for the year		565	461
Current cost ratios Earnings per share  Dividend cover		6.6p	5.5p 2.6

#### Notes:

- These figures are taken direct from the financial statements produced on the historical cost basis.
- This adjusts profits for an estimate of the current cost of stocks, calculated using the averaging method, at the time they were sold.
- 3 This adjusts profits for an estimate of the impact, also calculated using the averaging method, of price changes on the total net operating assets.
- The additional charge for depreciation results from increasing the values of the fixed assets for the purpose of these accounts. See note 1 to the balance sheet on page 15.
- For comparison purposes the corresponding figures for 1982 are calculated on the basis of current costs applicable in that year.

### SUMMARISED CURRENT COST BALANCE SHEET

As at 31st March, 1983

Assoto amployed.	Notes	1983 £000's	1982 £000°	
Assets employed: Fixed assets and moulds ,	1	9,500	ı	9,509
Stocks  Monetary working capital	2	1,673 860	1,684 1,021	
Proposed dividends		2,533 (239) 416	2,705 (191) (773)	
	,	2,710 12,210		1,741 11,250
Financed by: Share capital	3 3	1,364 3,770 7,076	3,389 6,624	1,237
		10,846 12,210	•	10,013

#### Notes

3

- 1 Plant, equipment and moulds have been revalued by applying appropriate Government indices; current values of land and buildings have been estimated by the directors.
- Stocks are stated at their historical values as it is not considered that their current cost would be materially different.

The movements in the reserves during the year are as follows:  Current cost:  At 31st March, 1982	(88) 446 44 (21)	<i>000's</i> 3,389
		381
At 31st March, 1983		3,770
Other reserves and retained profit:  At 31st March, 1982	124 11	6,624 113 6,511
Add: Retained profit for the year		<u>565</u>
At 31st March, 1983		7,076
		15

### Five year record — £000's

These figures are taken from financial statements prepared on the historical cost basis.

Years ended 31st March	1979	1980	1981	1982	1983
Group Turnover					
Containers	10,197	14,512	12,933	12,978	15,300
Housewares	2,365	2,565	2,749	3,308	3,897
Other	690	746	657	688	860
Total	13,252	17,823	16,339	16,974	20,057
Depreciation	672	834	897	1,109	1,327
Interest payable	203	164	74		
Interest receivable			4	118	147
Group profits before tax	1,226	2,332	1,394	2,057	2,652
Total funds generated from operations	1,898	3,166	2,291	3,134	3,934
Expenditure on fixed assets and moulds	1,123	1,623	1,802	1,732	1,491
Earnings per share, adjusted for capitalisation issues	8.6p	12.0p	8.6p	9.8p	10.5p
Dividends per share, adjusted for capitalisation issues	0.78p	1.56p	1.72p	2.09p	2.5p
Shareholders' funds (being share capital and reserves)	6,342	7,763	8,887	9,946	11,046