#### List of directorships

#### Mr. C.S.J.Summerlin:

Plysu Limited
Plysu Containers Ltd.
Plysu Housewares Ltd.
Plysu Industrial Ltd.
Plysu Europe BV.
Paklite Ltd.

#### Mr. H.A.G.Durbridge:

Plysu Limited
Plysu Pension Investments Ltd.
Plysu Staff Pensions Investments Ltd.
Plysu Executive Pensions Investments Ltd.

#### Mr. R.E.Gordon:

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Plysu Limited
Plysu Industrial Ltd.
Plysu Housewares Ltd.
Plysu Containers Ltd.
Paklite Ltd.
Plysu Europe BV.
Plysu Pension Investments Ltd.
Plysu Staff Pensions Investments Ltd.
Plysu Executive Pensions Investments Ltd.

### **Notice of Meeting**

400002/123, 2'10

Notice is hereby given that the thirty-fourth annual general meeting of Plysu Limited will be held at Winchester House, 100 Old Broad Street, London EC2 at 12 noon on Wednesday 22nd July, 1981 for the following purposes:

To consider the company's financial statements and the reports of the directors and auditors for the year ended 31st March, 1981.

To confirm the interim dividend of 0.6786p per share paid 5th February, 1981 and to approve the proposed final dividend of 1.4p per share payable 23rd July, 1981.

To elect a director.

In accordance with the articles of association Mr. H. A. G. Durbridge retires and although being over the age of 70, offers himself for re-election.

To appoint auditors and to authorise the directors to fix their remuneration.

To consider the following resolution concerning the share capital of the company:

That the sum of £113,040 being part of the balance standing to the credit of the company's reserve funds be capitalised and appropriated as capital to and among the holders of the ordinary shares of the company as shown on the register of the members at the close of business on 25th June, 1981 and applied in paying up in full at par 1,130,400 ordinary shares of 10p each in the capital of the company and that such shares be allotted as fully paid to and amongst such holders in the proportion of one ordinary share of 10p for every ten ordinary shares of 10p then held. The new shares shall rank pari passu in all respects with the existing fully paid ordinary shares of 10p each except that they will not rank for the final dividend for the year ended 31st March, 1981. Fractions of ordinary shares arising from the capitalisation issue will be sold for the benefit of the company.

To transact any other ordinary business of the company.

Every member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend, and, in a poil, vote in his stead.

A proxy need not be a member of the company.

By order of the board, N. A. SLOCOCK,

Secretary.

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1st July, 1981 120 Station Road, Woburn Sands, Milton Keynes MK17 8SE, Buckinghamshire.

A statement of all transactions by each director of the company and his family interests in the ordinary shares of the company during the twelve months prior to the date of this notice will be available for inspection during normal business hours at the company's registered office until the date of the annual general meeting. This statement will also be available for inspection at Winchester House on the day of the annual general meeting from 11.45 a.m. until the conclusion of the meeting.

17 SEP 1981

### **Directors and officers**

DIRECTORS
CHARLES SIDNEY JAMES SUMMERLIN (Chairman)
RICHARD EDWARD GORDON, C.A. (Managing Director)
HENRY ADRIAN GREENHILL DURBRIDGE, M.A. (Oxon.)

SECRETARY NOEL ANTHONY SLOCOCK

BARCLAYS BANK LIMITED

AUDITORS
THOMSON McLINTOCK & CO.

REGISTERED OFFICE

120 STATION ROAD,

WOBURN SANDS,

MILTON KEYNES MK17 8SE,

BUCKINGHAMSHIRE

REGISTRARS AND TRANSFER OFFICE TUDOR REGISTRARS LIMITED Bourne House, 34 Beckenham Street, Beckenham, Kent BR3 4TU

### **Chairman's Statement**

#### The Year

As forecast at the interim stage the recession has adversely affected our turnover and profits. However the second half of the year showed a distinct improvement in some areas and the pre-tax margin of 7.5% in the first half was increased to just under 10% in the second half enabling us to recover part of the ground lost last Summer.

#### **Containers**

The volume of containers despatched was down by approximately 16% and margins suffered as a consequence. The situation was not improved by competition brought about by the reduction in demand. However it would seem that we have been able to maintain, and in some cases increase, our share of the market.

We are continuing to extend our range of blow moulded containers and are taking delivery of a number of new machines suitable for relatively short runs of bottles of individual designs to satisfy customers who are prepared to pay a little more for a non-standard product. This will create new business and should not significantly affect demand for the Compact range.

Our 25 litre capacity continues to receive special attention and we have plans for further expansion in this section of the market.

#### Housewares

The demand for our range of housewares improved considerably in the last few months of the year and sales are now running at record levels. This is due in the main to the aggressive marketing of new products and much improved output levels resulting from the replacement of older machines with the most up to date equipment. We are hoping to sustain the momentum by introducing further new products later this year and we still have some way to go with our machine replacement programme.

#### Other Activities

Plysu Industrial did not entirely escape the effects of the recession although we now appear to be on the way back to a more normal pattern of trade. Our joint venture in Holland, Plysu Europe, continues to grow and produced a modest profit nearly twice that of the previous year.

#### The Future

We look forward to the future confidently from an even stronger foundation. Our main activity, blow moulded containers, is still working well below capacity but we are poised to meet the increase in demand which will certainly follow an upturn in the economy and increased profits will result from greater machine utilisation.

At present we are enjoying a plentiful supply of high density polythene at competitive prices. We believe that there is adequate capacity available to meet the increased demand which would result from a return to more normal conditions but we anticipate that prices could harden considerably when this happens. Although this may inhibit growth in certain areas it should not affect the demand for our products as a whole.

Finally I must again take this opportunity of thanking all those who work for Plysu. It has been a difficult year for everyone but we all look forward to better times ahead.

C.S.J. SUMMERLIN

Chairman

### **Report of the Directors**

The directors are pleased to submit their thirty-fourth annual report together with the financial statements for the year ended 31st March, 1981.

#### **Activities:**

The two principal activities of the group continue to be the manufacture in plastics of blow moulded containers ("Containers") for industrial use and a range of injection and blow moulded domestic ware ("Housewares"). The group also manufactures a range of high frequency welded PVC products, including pressure ventilated clothing, and small PVC bottles for the toiletry and pharmaceutical trades.

Group sales this year amounted to £16,339,000 (1980 £17,823,000). The bulk of this figure came from the sales of Containers £12,933,000 (1980 £14,512,000) and Housewares £2,749,000 (1980 £2,565,000).

Export sales of the group from the UK were £617,000 (1980 £811,000).

#### Profit:

The net profit for the year before taxation is £1,394,000 which is £938,000 down on last year's figure of £2,332,000.

The charge for taxation this year amounts to £220,000 (1980 £699,000). The major factors which have reduced the charge below the notional 52% are the excess of tax allowances on capital expenditure over depreciation £420,000 (1980 £411,000) and stock appreciation relief £54,000 (1980 £114,000).

The rate of dividends paid or proposed totals 2.0786p this year against 1.8931p for 1980. The amount absorbed by dividends is increased from £212,000 last year to £233,000 for this year.

The profit for the year added to reserve amounts to £941,000 compared with £1,421,000 for 1980.

#### **Current Cost Accounts:**

Accounts, compiled in accordance with Statement of Standard Accounting Practice No. 16, are set out on pages 14 and 15. These show the results of expressing the affairs of the group on a current cost basis, making certain allowances for the effects of inflation which are not reflected in the financial statements produced under the historical cost convention.

Additions to fixed assets this year total £1,571,000 of which £1,527,000 is for plant and equipment and £44,000 is for land and buildings.

#### Share Capital:

The directors are recommending that a capitalisation issue of one for ten be made and the appropriate resolution concerning this is shown in the notice of meeting on page 1.

The issue would be on the following basis:

- The new shares will rank pari passu with the existing fully paid ordinary shares of 10p except that they will not rank for the proposed final dividend for the year ended 31st March, 1981 payable 23rd July, 1981.
- The shares will be issued to those members whose names were on the company's share register at the close of business on 25th June, 1981.
- Application will be made to the Council of The Stock Exchange for the new shares being issued to be admitted to the Official List.

- 4. Provided that the resolution, contained in the notice of meeting on page 1, concerning the capitalisation issue is passed at the annual general meeting, the company will issue renounceable certificates for the new shares on 23rd July, 1981 and dealings in these shares are expected to commence on 24th July, 1981. The last date for the splitting of these shares is at the close of business on 2nd September 1981; the last date for registration is at the close of business on 4th September 1981.
- No further issue of ordinary shares will be made which would effectively alter the control of the company without the prior approval of the company in general meeting.

#### **Directors' interests:**

The directors' interests in the ordinary shares of the company, at the date of the balance sheet and at 1st June, 1981 were as follows:

	1981		1980
Beneficial:			
C. S. J. Summerlin	1,690,800		1,712,800
H. A. G. Durbridge	40,000		40,000
R. E. Gordon (inc. 30,000 0.42p paid)	260,000		260,000
Non beneficial:			
H. A. G. Durbridge and R. E. Gordon	140,000		88,000
Other interests of 5% or more as notified to the	e company:		
Barclaytrust Channel Islands Limited	2,378,000		2,378,000
Mr. & Mrs. A. A. Slocock	675,000	-	795,000

#### Other matters:

There were no significant contracts in which a director was materially interested.

There are no service contracts with the directors.

The average number of employees during the past year was 851 (1980-882) and their aggregate remuneration £4,109,000 (1980 £3,869,000).

The company is not a close company within the terms of the Income and Corporation Taxes Act, 1970.

The auditors, Messrs. Thomson McLintock & Co., are willing to continue in office and a resolution concerning their reappointment and remuneration will be submitted to the annual general meeting.

By order of the board,

N. A. SLOCOCK,

Secretary.

1st July, 1981

# **Report of the Auditors to the members of Plysu Limited**

LONDON, 1st July, 1981. We have audited the financial statements on pages 6 to 13 in accordance with approved Auditing Standards.

In our opinion the financial statements, which have been prepared under the historical cost convention, as modified by the revaluation of land and buildings, give a true and fair view of the state of affairs of the company and the group at 31st March, 1981 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Acts 1948 to 1980.

In our opinion the supplementary current cost accounts set out on pages 14 and 15 have been properly prepared in accordance with the policies and methods described in the notes on pages 14 and 15 to give the information required by Statement of Standard Accounting Practice No. 16.

THOMSON McLINTOCK & CO.,

Chartered Accountants

### **Group accounting policies**

#### 1 Consolidation:

The group profit and loss account and balance sheet consolidate the accounts of the parent company and its subsidiaries. Internal sales and profits are eliminated on consolidation so that the sales and profit figures relate to external transactions only.

#### 2 Turnover:

Turnover is the amount invoiced for goods sold to outside customers.

#### 3 Depreciation:

The group's general policy is to write off the book value of each fixed asset evenly over its estimated remaining life making due allowance for commercial and technical obsolescence in addition to normal wear and tear.

Depreciation of the main items of plant and equipment is charged on original cost from the date of commissioning as follows:

- (a) Blow moulding equipment 20%
- (b) Injection moulding equipment 10%
- (c) Moulds are in general written off over two or three years.

Buildings are depreciated at a rate of 2% per annum.

#### 4 Stock Valuation:

In general stocks of raw materials and stores are stated at the lower of cost and net realisable value. Work in progress and finished goods are valued on the basis of direct cost plus attributable manufacturing overheads or net realisable value where lower.

#### 5 Deferred Taxation:

No provision is made for deferred taxation if the directors' estimates over a three year period indicate a reasonable probability that during that period capital allowances will exceed the depreciation charge. Stock appreciation relief is treated in accordance with the provisions of the Finance Bill, 1981.

### Source and application of funds

	1981	1980
Source of Funds:	£000's	£000's
Profit before taxation	1,394	2,332
Add: Depreciation and amounts written off moulds	897	834
Total generated from operations	2,291	3,166
Proceeds of sale of fixed assets	162	36
	2,453	3,202
Application of Funds:		
Loan repayments	187	438
Dividends paid	212	144
Tax paid	229	140
Purchase of fixed assets and moulds.	1,802	1,623
(Decrease)/Increase in working capital Stocks Debtors Creditors Associate company	(426) (786) (43) 29	481 895 (399) (40)
	(1,226)	937
	1,204	3,282
Decrease/(Increase) in bank overdraft	1,249	(80)

#### **GROUP PROFIT AND LOSS ACCOUNT**

For the year ended 31st March, 1981

	Notes	1981 £000's	1980 £000's
Turnover		16,339	17,823
Net profit for the year before taxation	1	1,394	2,332
Deduct: Taxation	2		
Corporation tax payable  Corporation tax — prior years		230 (10) ————————————————————————————————————	661 38 ———————————————————————————————————
Net profit for the year after taxation		1,174	1,633
Deduct: Dividends	3	233	212
Retained profit added to reserve	4	941	1,421
Earnings per fully paid ordinary share			
Calculated by dividing net profit for the year after taxation by the number of shares in issue.		10.5p	14.5p
Provision for deferred taxation in respect of stock appreciation relief of prior years no longer required—released to reserves, see			
note 6 page 13.		183	_

### NOTES TO THE GROUP PROFIT AND LOSS ACCOUNT

	Net profit for the year before taxation is stated after taking into account:     Directors' remuneration:     Fees Other emoluments	1981 £000's 2 64 66	1980 £000's 2 
	Details of directors' remuneration excluding pension contributions are as follows:  Emoluments of chairman  Emoluments of the other directors fell into the following brackets:	27	25
	£25,001 — £30,000	18 897 70 74 4 <u>15</u>	16 834 52 164 - 8
2,.	Taxation The tax charge for the year has been reduced as follows: Excess of tax allowances on capital expenditure over depreciation Stock appreciation relief.	420 54 474	411 114 525
3.	Dividends on the fully paid ordinary shares: Interim of 0.6786p (0.6786p) paid 5th February, 1981 Proposed final of 1.4p (1.2145p) payable 23rd July, 1981	76 157 233	76 136 212
4.	Retained profits have been added to reserve by: Plysu Limited	890 51 941	1,391 30 1,421

#### **GROUP BALANCE SHEET**

As at 31st March, 1981

.1.

٠	Notes	1981 £000's	1980 £009's
Fixed assets	1	7,381	6,772
Moulds, at net book value		7,646	6,902
Current assets Stocks Debtors Associate company Cash	2 4	1,438 2,719 79 343 4,579	1,864 3,505 35 — 5,404
Current liabilities  Bank overdraft (secured)		2,654 595 157 3,406	906 2,611 579 136 4,232
Net current assets		· 1,173 8,819	1,172 8,074
Advance corporation tax recoverable		68	59
Loan payable		<del>-</del>	(187)
		8,887	7,946
Share capital	5	1,124	1,124
Reserves	6	7,763	6,639
Deferred taxation	7	_	183
•		8,887	7,946

C. S. J. SUMMERLIN, Director R. E. GORDON, Director

1st July, 1981

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# **Plysu Limited**

### **BALANCE SHEET**

As at 31st March, 1981

	Notes	. <i>1981</i>		1980
Fixed assets	1	£000's 7	,376	£000's 6,765
Moulds, at net book value			265	129
Shares in subsidiaries	3	7	7,641 15	6,894
Current assets				
Stocks Debtors	2	1,426 44	1,850	
Associate company Amounts due by subsidiaries	4	79 2,099	110 35 2,849	
Cash		343	- -	
		3,991	4,844	
Current liabilities  Bank overdraft (secured)		<del></del>	<del></del>	
Creditors			906 2,527	
Current taxation		579	562	
		157	136	
		3,331	4,131	
Net current assets			660	713
		8,3	316	7,622
Advance corporation tax recoverable			68	59
Loan payable			<u>-</u>	(187)
		8,3	384 —	7,494
Share capital	5	3,1	124	1,124
Reserves	6	7,2	260	6,187
Deferred texation	7		~	183
		8,3	<del></del> 84	7,494
•		<del>1</del>	<del></del>	-

#### NOTES TO THE BALANCE SHEETS — £000's

1.	Fixed assets	Free Cost	hold land Valuation	Freehold Cost	d buildings Valuation	Plant and equipment Cost	Total
	Cost or 1978 valuation At 1st April, 1980	10 10 —	875  	104 34 —	2,020	6,888 1,527 (217)	9,897 1,571 (217)
	At 31st March, 1981	20	875	138	2,020	8,198	11,251
	Depreciation At 1st April, 1980 Disposals Charge for the year	- - -	<u>-</u> -	3 - 3	80  40	3,042 (56) 758	3,125 (56) 801
	At 31st March, 1981			6	120	3,744	3,870
	Net book values At 31st March, 1981	20	875	132	1,900	4,454	7,381
	At 31st March, 1980	10	875	101	1,940	3,846	6,772 
	The above table includes the fixed value of £5,000 (1980 £7,000) and or Future capital expenditure  For which orders have been place.  Which had been sanctioned but n	iginal co d	ost £32,000 ( 1		,,,,,,,,,,,,	1981 120 ——————————————————————————————————	1980 711 ——————————————————————————————————
	Which had been salicuolied but i	Of OYON	·				<del>1*</del>
2	. Stocks				The Group	PlysuL	imited 1980
	Stocks comprise:			1981	1990	1981	1,273
	Raw materials			978 173 287	1,284 194 386	970 173 283	194 383
	-			1,438	1,864	1,426	1,850

#### 3. Shares in subsidiaries

Details of the company's subsidiaries all of which are wholly owned and incorporated in England are as follows:

Name

Business

Plysu Containers Ltd.

Sale of moulded plastics containers

for industrial use.

Plysu Housewares Ltd.

Sale of moulded plastics products

for domestic use.

Plysu Industrial Ltd.

Sale of plastics protective clothing.

Paklite Ltd.

Manufacture and sale of small con-

tainers moulded in PVC.

#### 4. Associate company

The Group has a 49% interest in the capital of Plysu Europe B.V., a company in Holland which manufactures and sells moulded plastics containers for industrial use.

5.	Share capital The authorised capital is £1,300,000 in ordinary shares of 10p each		
a	The issued capital is: Fully paid — 11,238,000 ordinary shares of 10p each	••••••	1,123 1
	The partly paid shares were issued to certain executives at 47 ½p. (0.42p paid). The balance is payable at the discretion of the executive concerned except in the event of liquidation of the company.		1,124
6.	Reserves Reserves at 31st March, 1980	The Group 6,639 183	Plysu Limited 6,187 183
	Reserves at 1st April, 1980 as restated	6,822 941	6,370 890
	Reserves at 31st March, 1981	7,763	7,260
7.	Deferred taxation  The balance on the account comprised tax deferred by stock appreciation relief  The amount of deferred tax for which, in accordance with the group's accounting policies described on page 7, no provision is considered necessary is:		183
	Amounts relating to the excess of book values of fixed assets, excluding land and buildings, over tax values	2,429 480	2,009 480
		2,909	2,489

#### **CURRENT COST ACCOUNTS**

These accounts are based on Statement of Standard Accounting Practice No. 16, and are intended to indicate the effect of price changes on the profits and assets of the group.

#### **CURRENT COST PROFIT AND LOSS ACCOUNT**

For the year ended 31st March, 1981

For the year ended 31st March, 1981					
	Notes	198 £000		190 £00	
Turnover	1	2000	16,339	100	<u>17,823</u>
Profit before charging interest and taxation  Deduct: Current cost operating adjustments	1		1,464		2,496
Cost of Sales	2	(168)		346	
Monetary working capital	3	272		(27)	
Working capital Depreciation	4	104 424		319 434	
			528		753
Current cost operating profit			936		1,743
Deduct: Interest payable, less receivable	1	70		164	
Gearing adjustment	5	(63)		(129)	
			7		35
Current cost profit before texation			929		1 700
Deduct: Taxation	1		220 220		1,708 699
Current cost profit after taxation			700		
Deduct: Dividends	1		709		1,009
	•		233		212
Current cost retained profit for the year			476		797
Current cost ratios			-		
Earnings per share			6.3p		9.0p
Dividend cover			3.0		4.8

#### Notes:

- 1 These figures are taken direct from the financial statements produced on the historical cost basis.
- 2 This adjusts profits for an estimate of the current cost of stocks, calculated using the averaging method, at the time they were sold.
- 3 This adjusts profits for an estimate of the impact, also calculated using the averaging method, of price changes on the total net operating assets.
- The additional charge for depreciation results from increasing the values of the fixed assets for the purpose of these accounts. See note 1 to the balance sheet on page 15.
- 5 That proportion of the current cost operating adjustments which is financed by borrowing has been credited in arriving at the current cost profit attributable to shareholders.
- 6 For comparison purposes, the corresponding figures for 1980 are calculated on the basis of current costs applicable in that year.

### SUMMARISED CURRENT COST BALANCE SHEET

As at 31st March, 1981						
, 10 a	Notes		1981 £000's		1980 £000's	
Assets employed:				200	,,,,	
Fixed assets and moulds  Net current assets	1		8,988		8,679	
Stocks  Monetary working capital	2	1,438 499		1,864 1,104		
Total working capital		1,937 (157) (539)		2,968 (136) (1,601)		
			1,241 10,229		1,231 9,910	
Financed by:						
Share capital Current cost reserve Other reserves and retained profits	3 3	2,829 6,276	1,124	2,799 5,617	1,124	
Loan payable			9,105		8,416	
Deferred taxation					187 183	
			10,229		9,910	
Notes			<del>=</del>			

- Plant, equipment and moulds have been revalued by applying appropriate Government indices; current values of land and buildings have been estimated by the directors. 1
- 2 Stocks are stated at their historical values as it is not considered that their current cost would be materially different.
- 3 The movements in the reserves during the year are as follows:

Current cost:		
At 31st March, 1980		2.799
nevaluation surpluses reflecting price changes:		2,100
Land and buildings	(279)	
riant, equipment and moulds	268	
dost of sales andstitient	(168)	
Monetary working capital adjustment	272	
Gearing adjustment	(63)	
		30
At 31st March, 1981		
		2,829
Other reserves and retained profit:		
At 31st March, 1980		5.617
Add: Provision for deferred taxation relating to prior years no longer required		183
At 1st April, 1980 as restated		5,800
Retained profit for the year		476 6,276
· ····································		0,2/6

### Five year record — £000's

These figures are taken from financial statements prepared on the historical cost basis.

Years ended 31st March	1971	1977	1978	1979	1980	1981
Group Turnover						
Containers	1,447	7,008	8,560	10,197	14,512	12,933
Housewares	755	1,977	2,014	2,365	2,565	2,749
Other	119	438	486	690	746	657
Total	2,321	9,423	11,060	13,252	17,823	16,339
Depreciation	<u>133</u>	398	453	672	834	<u>897</u>
Interest payable	<u>51</u>	<u>89</u>	<u>107</u>	<u>203</u>	<u>164</u>	<u>_74</u>
Group profits before tax	<u>244</u>	<u>811</u>	<u>750</u>	1,226	2,332	1,394
Total funds generated from operations	<u>377</u>	1,209	1,203	1,898	3,166	2,291
Expenditure on fixed assets and moulds	<u>409</u>	1,013	1,793	1,123	1,623	1,802
Earnings per share	<u>1.4p</u>	<u>7.0p</u>	5.9p	10.5p	<u>14.5p</u>	10.5p
Shareholders' funds (being share capital and reserves)	1,023	3,236	5,266	6,342	7,763	8,887

Company No. 400002. PLYSU LIMITED.

26,400 Grainary shares of each, at the date to which this return has been made up, have been issued by way of rights to the persons shown on the register of members at 25/6/81 in the proportion of one new Ordinary share for every Ten Cardinary shares then held and that the period of renunciation in respect of those shares does not end until 4/9/81

198,000

orin's



Company No. 400002.

PRYSU LIMITED

1,104.000 Ordinary shares of  $10_{\rm p}$  each, at the date to which this return has been made up, have been issued by way of rights to the persons shown on the register of members at 25/6/81 in the proportion of 0.00 new Ordinary share for every  $T \in \mathbb{N}$  Ordinary shares then held and that the period of renunciation in respect of those shares does not end until 4/9/81.

(Alia)

