Company No: 00399575

AUSTIN REED LIMITED

**REPORT AND FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 JANUARY 2014



31/10/2014 **COMPANIES HOUSE** 

## **STRATEGIC REPORT**

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The directors present their strategic report together with the audited financial statements for the year ended 31 January 2014.

#### **Business Activities**

The company sells high quality apparel for both ladies and men and licenses Austin Reed trademarks overseas.

The Directors expect that the level of activity in the retail division will remain robust in a challenging environment.

### **Business Review**

Austin Reed was established over 100 years ago and is a premium lifestyle brand targeting men and women between 30 and 60 years old, who demand the best of modern British style, quality and service.

## **Financial Performance**

Total turnover in the year to 31 January 2014 was £47.7m (2013: £46.9m).

## **Key Performance Indicators**

A range of performance measures are used to monitor and manage the business. Certain of these are of key importance in measuring past performance and providing information for the future development of the business; Return on Capital Employed (pre-exceptionals), Sales Density (gross sales per sq ft), Units per Customer, Return on Sales, Branch Contribution and Payback.

#### E-commerce

The Web is now the biggest store and this sizeable operation is bringing new opportunities and challenges.

### **Marketing Strategy**

Sub brands of Austin Reed are expanding the customer base whilst showcasing the brand's heritage and tailoring expertise in a multi-channel approach. This includes the AR RED Nick Hart collection, an exciting collaboration with Savile Row's Nick Hart (of 'Spencer Hart') and redefines classic tailoring. Hire wear continues to achieve significant growth driven by new brochures, national advertising in wedding publications and online marketing to drive traffic to the updated and interactive website. Bespoke has now introduced a lower introductory price point to become a more accessible luxury in today's economic climate. Corporate business continues to be driven by discount schemes with partners and through providing uniforms; large clients include The Law Society, Marriott and Omega.

# **STRATEGIC REPORT (continued)**

## **Principal Risks and Uncertainties**

The Company continues to be exposed to the risks of the economic downturn in the UK, which has led to reduced consumer demand and reduced income. The success of the Company is dependent on its ability to provide quality designs and fashions and to anticipate and respond to changing consumer taste and fashion trends.

The Company also purchases finished goods from the Far East in US dollars and is therefore exposed to movements in the US\$ to Sterling exchange rate. The Finance Director monitors the net exposure and takes out fixed forward contracts to ensure that the majority of the Company's requirements for between 12 and 18 months are covered.

Licensing revenue is received from Japan in Yen and a significant proportion is covered by minimum guarantees. The timings of receipts are known in advance and the minimum guarantee income is sold forward up to a maximum of 12 months at any point.

## **Debt and Gearing**

The Company has guaranteed loans to its ultimate parent company Gajan Holdings Ltd. These loans with Landsbanki Commercial Finance totalling £7.3m (2013: £7.3m) are repayable in varying amounts between 1 and 4 years and bear interest charged at LIBOR plus a margin.

# Health and Safety and The Environment

The Health and Safety Committee meets regularly to consider a variety of health and safety issues applicable to the group. The group continues to adopt a centralised review and feedback mechanism.

The need for sound policies for the Environment is also recognised; the Company is committed to meeting its responsibilities to ensure that both the Company and its suppliers of goods and services comply with relevant regulations and codes of practice. The Corporate Responsibility policy is embedded within the Company's Supplier Manual. The Environmental Committee meets regularly to develop and monitor initiatives to meet the increasing environmental requirements of all our stakeholders. A number of volunteer Environmental Champions are working to help to promote these initiatives within the Company.

The committees include representatives from throughout the Group, and continue to be chaired by the Company Secretary. Their overall remit is to embed and further improve the co-ordination of sound risk management policies throughout the organisation.

# **STRATEGIC REPORT (continued)**

# **Employment of Disabled Persons**

The company continues to provide full and sympathetic consideration to the employment, training, career development and promotion of disabled employees; including those becoming disabled after their employment has commenced. Each case is considered on its individual circumstances.

## **Employee Communication**

The company has maintained its arrangements for communication to employees through weekly newsletters, bulletins, periodic reports and the intranet.

# Social Responsibility

During the year £1,210 (2013: £3,306) was donated to charity by the company.

On behalf of the Board

A Charlton Director

**29** October 2014

# **DIRECTORS' REPORT**

The Directors present their report together with the audited financial statements for the year ended 31 January 2014.

### **Dividends**

The Directors do not recommend the payment of a final dividend for the year ended 31 January 2014 (2013: nil).

### **Directors**

The Directors of the company at 31 January 2014, all of whom have served throughout the year, unless otherwise stated were:

A Charlton NW Hollingworth

## Directors' responsibilities

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **DIRECTORS' REPORT (continued)**

## **Auditors and Annual General Meeting**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

In accordance with the Companies Act 2006 the company continues to dispense with the holding of Annual General Meetings, of laying financial statements and reports before the company in General Meeting, and with the obligation to reappoint the auditors annually.

On behalf of the Board

A Charlton Director

**29** October 2014

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AUSTIN REED LIMITED

We have audited the financial statements of Austin Reed Limited for the year ended 31 January 2014 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at <a href="https://www.frc.org.uk/auditscopeukprivate">www.frc.org.uk/auditscopeukprivate</a>.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 January 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

PDO LT

Paul Davies (senior statutory auditor)
For and on behalf of BDO LLP, statutory auditor
Leeds
United Kingdom
October 2014

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# ÁÚSTIN REED LIMITED PROFIT & LOSS ACCOUNT

## For the year ended 31 January 2014

		2014 Before	2014	2014	0012
	Notes	Exceptional Items £	Exceptional Items £	2014 Total £	2013 Total £
				<u>=</u> =	
Turnover Cost of sales	2	47,651,107 (19,159,878)		47,651,107 (19,159,878)	46,905,680 (19,760,440)
Gross profit	•	28,491,229		28,491,229	27,145,240
Net operating income & expenses	. 3 & 7	(25,727,046)	(1,529,239)	(27,256,285)	(26,783,656)
Operating profit/(loss) before taxation	4	2,764,183	(1,529,239)	1,234,944	361,584
Loss on disposal of fixed assets	.*	-	(60,858)	(60,858)	(55,544)
Profit/(loss) on ordinary activities before interest a taxation	and .	2,764,183	(1,590,097)	1,174,086	306,040
Interest payable		(36,870)	-	(36,870)	-
Profit/(loss) on ordinary activities before taxation	-	2,727,313	(1,590,097)	1,137,216	306,040
Taxation	8	(1,573,624)	294,810	(1,278,814)	(359,928)
Profit/(loss) for the financial year	16	1,153,689	(1,295,287)	(141,598)	(53,888)

All results derive from continuing operations

There is no difference between the profit on ordinary activities before taxation and the profit retained for the year stated above, and their historical cost equivalents.

The company has no recognised gains and losses other than those included in the results above, and therefore no separate statement of total recognised gains and losses has been presented.

		20	14 .	20	13
Company No. 399575	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9	^	13,510,508		14,183,460
CURRENT ASSETS				•	
Stocks	10	8,006,912		8,040,089	
Debtors	11	7,171,378		6,691,474	
Cash at bank and in hand		2,576,319		4,605,894	
•		17,754,609		19,337,457	i.
CREDITORS					
Amounts falling due within one year	12	(13,027,275)		(15,615,287)	
NET CURRENT ASSETS			4,727,334		3,722,170
Total assets less current liabilities			18,237,842	<u>.</u> .	17,905,630
CREDITORS .	•				
Amounts falling due after more than one year	13		(999,801)	·	(1,132,991)
PROVISION FOR LIABILITIES AND CHARGES	14		(2,800,000)		(2,193,000)
NET ASSETS			14,438,041	- :	14,579,639
CAPITAL AND RESERVES	- m				.=
Called up share capital	15		45,000		45,000
Share premium account			1,627,681		1,627,681
Capital redemption reserve	,		5,000		5,000
Profit and loss account	16		12,760,360	<u>.</u> .	12,901,958
Shareholder's funds	17	:	14,438,041	: ;	14,579,639

The financial statements on pages 7 to 18 were approved by the Board of Directors and authorised for issue on 29 October 2014 and are signed on its behalf by:

A Charlton



Director

## at 31 January 2014

#### ACCOUNTING POLICIES

The accounting policies have been applied consistently throughout the periods under review and are in accordance with applicable United Kingdom law and Accounting Statements.

The financial statements have been prepared for the 52 weeks ended 25 January 2014. The comparative period is for the 52 weeks ended 26 January 2013.

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### <u>Turnover</u>

Turnover is the amount receivable from customers, excluding Value Added Tax. Store turnover is recognised at the point of sale. Internet related turnover is recognised at the point of dispatch.

The Company operates concessionary arrangements whereby it sells stock for a third party. The Company acts as an undisclosed agent and therefore the Company recognises the total value of sales in turnover. For the year to 31 January 2014 this amounted to £2,962,537 (2013: £2,820,263).

#### Licensing Income

The Company accounts for royalties on an accruals basis.

#### Fixed Assets and Depreciation

Long leasehold properties are valued every three years by a firm of independent chartered surveyors. These valuations are reviewed annually by the Directors. Any increase or deficit on revaluation is reflected in the carrying value of the premises at that time. Any permanent diminution to below original cost is charged to the profit and loss account. Plant and vehicles are accounted for on a depreciated cost basis.

It is general policy to write off the historical cost of fixed assets, less their estimated residual value, over their expected useful lives. Plant is written-off in even amounts over 20 years, fixtures and fittings over 3 - 10 years and computer equipment over 4 years.

### Stocks

Stocks of merchandise and materials are valued at the lower of cost and net realisable value. Provision is made for any obsolete and slow moving stock.

Cost includes all costs incurred in bringing each product to its present location and condition. Goods held for resale are stated at purchase cost on a moving average basis. Net realisable value is based on estimated selling price less any further costs expected to be incurred on disposal.

#### **Deferred Taxation**

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax is not provided on timing differences arising from revaluation of fixed assets where there is no binding obligation to sell the asset. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Foreign Currencies

Transactions in foreign currencies are initially recorded in the functional currency by applying the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the balance sheet date. All differences are taken to the Profit and Loss Account.

#### at 31 January 2014

### ACCOUNTING POLICIES (Continued)

#### Foreign Currencies (continued)

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the initial transaction. Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value was determined.

#### Pension Scheme

The Company's pensionable employees are members of the Austin Reed Group Pension Fund. Contributions are paid to the scheme in accordance with the recommendations of an independent actuary.

It is not possible to separately identify the effects that the adoption of FRS 17 has on the financial statements of Austin Reed Limited alone however full disclosure is provided in the financial statements of Austin Reed Group Limited. The pension scheme has been accounted for on a defined contribution basis in these financial statements.

### **Operating Leases**

Costs in respect of operating leases are charged to the profit and loss account on a straight line basis over the lease term. Premiums are charged to the profit and loss account over the shorter of the lease term and the period to the first market rent review.

Where the unavoidable cost of a lease exceeds the economic benefit expected to be received from it, a provision is made for the present value of the lower of the obligations under the lease and the cash loss for that store.

Inducements to enter into a lease are amortised on a straight-line basis over the period to the first rent review.

#### Dividends

Equity dividends are recognised when they become legally payable. Final equity dividends are recognised when approved by the shareholders at an Annual General Meeting.

#### Cash Flow Statement

The Company is a wholly-owned subsidiary of Austin Reed Group Limited and the cash flows of the Company are included in the consolidated group cash flow statement of Austin Reed Group Limited. Consequently the Company is exempt under the terms of Financial Reporting Standard No. 1 from publishing a cash flow statement.

#### 2. **SEGMENT ANALYSIS**

Turnover	
	2014 2013
Class of business	££
Retail	44,542,983 44,850,115
Licensing	3,516,689 2,055,565
	47,651,107 46,905,680
·	2014 2013
Sales by destination	£ £
United Kingdom	42,815,040 44,001,012
Rest of Europe	843,938 487,728
North America	196,536 128,694
Far East	2,738,944 1,256,174
Rest of world	1,056,649 1,032,072
	47,651,107 46,905,680

All sales originate from the United Kingdom.

## at 31 January 2014

# 2. SEGMENT ANALYSIS (Continued)

Net assets

<u> </u>		2014	2013
	the state of the s	£	£
Retail		13,910,223	13,678,103
Licensing		52 <i>7</i> ,818	901,536
<b>5</b> ,	. •	14,438,041	14,579,639

All net assets are situated in the United Kingdom.

It is not possible to analyse profit before taxation by geographic segment or by class of business therefore it has not been presented above.

# 3. NET OPERATING INCOME AND EXPENSES

Net operating expenses are analysed as follows:

		2014	2013
		£	£
Selling expenses		24,885,951	25,672,761
Administration expenses		2,537,858	1,642,181
Other operating income		(167,524)	(531,286)
	<u> </u>	27,256,285	26,783,656

### 4. **OPERATING PROFIT**

	2014	2013
	£	£
Operating profit is stated after charging/(crediting):		
Operating leases - land & buildings	10,386,030	10,253,016
- plant & machinery	37,492	183 <i>,</i> 717
Depreciation	1,818,251	1,472,177
Amortisation of leasehold property costs	283,468	257,939
Loss on disposal on fixed assets	60,858	55,544
Auditors' remuneration - audit fees	12,500	12,500
- tax services	12,000	12,000
Foreign currency gains	(114,451)	(327,936)
Exceptional items (note 7)	1,529,239	

## 5. OPERATING LEASE COMMITMENTS

	20	2014		2013	
	Land & buildings £	Plant & machinery £	Lạnd & buildings £	Plant & machinery £	
Annual commitments under operating leases					
at 31 January 2014 are as follows:					
Expiring within one year	465,827	-	747,305	2,519	
Expiring between two and five years	2,307,421	126,847	1,021,800	134,630	
Expiring in over five years	7,317,229	-	8,533,799	-	
,	10,090,477	126,847	10,302,904	137,149	

### 6. <u>EMPLÒYEES</u>

The average number of persons employed by the Company excluding Executive Directors during the year is analysed below:-

		2014	2013
		lumber	Number
Selling		287	606
		287	606
Staff costs during the year amounted to:		£	£
Wages and salaries	5,	.651,997	10,629,908
Social security costs		402,416	774,602
Other pension costs (note 20)		141,143	282,877
·	·6	,195,556	11,687,387

The Group operates a centralised payroll function and therefore where these costs are not separately identifiable certain payroll related costs of this entity are borne by the parent company or fellow subsidiaries.

#### Directors' Remuneration:

None of the directors received any emoluments or had pension contributions made on their behalf in respect of services to the Company in either year.

### 7. **EXCEPTIONAL ITEMS**

These comprise items which are exceptional by way of their nature or size and are therefore disclosed separately. In the year the Company incurred the following costs in relation to its continuing activities:

	2014	2013
	£	£
Onerous lease provisions	1,084,000	-
Asset impairment provision	256,313	-
Business restructuring costs	188,926	
	1,529,239	-

Onerous lease provisions are made in respect of those leases which are considered onerous on the basis that the stores to which they relate are expected to generate net cash outflows over the remaining term. For further details in respect of the provisions calculation refer to note 15.

An asset impairment provision has also been made in respect of the fixtures held in each of the stores subject to an onerous lease provision.

During the year the Company undertook a review of the opening hours of its store portfolio and as a result reduced the staffing hours required. At the same time there was a review of administrative office functions and some roles were combined. The exceptional costs above include the staff costs associated with this restructuring exercise.

The tax charge for the year includes a credit of £294,810 (2013: £nil) in respect of these items.

# 8. <u>TAXATION</u>

The taxation charge which is based on the profit for the year is made up as follows:-

	2014	2013
	£	£
Current tax		
Group relief payable at 23.16% (2013: 24.33%)	677,981	225,462
Adjustments in respect of prior years	70,600	191,810
	748,581	417,272
Less relief for overseas tax	<u>.</u> .	· <u>-</u>
	748,581	417,272
Overseas taxation		-
Total current tax charge	748,581	417,272
Deferred tax		
Origination and reversal of timing differences	(135,629)	122,586
Effect of rate change	369,231	
Adjustments in respect of prior years	296,631	(179,930)
Total deferred tax	530,233	(57,344)
Total tax charge for the year	1,278,814	359,928
Reconciliation of current tax charge:		
Profit on ordinary activities before taxation	1,137,216	306,040
Expected tax charge at standard rate of 23.16% (2013: 24.33%)	263,398	74,460
Expenses not deductible for corporation tax purposes	265,004	155,071
Accelerated capital allowances & other timing differences	154,963	(4,069)
Non-taxable income	(5,385)	-
Adjustments to tax charge in respect of prior years	70,601	191,810
Current tax charge for the year	748,581	417,272

## 9. TANGIBLE FIXED ASSETS

••	Leasehold	Plant	
	Property	& vehicles	Total
	£	£	£
Cost or Valuation:			
At 1 February 2013	5,000,000	17,726,150	22,726,150
Additions	-	1,462,470	1,462,470
Disposals	_	(991,929)	(991,929)
Written-out	<del>_</del> _	(4,498,992)	(4,498,992)
At 31 January 2014	5,000,000	13,697,699	18,697,699
Depreciation:			
At 1 February 2013	-	8,542,690	8,542,690
Charges in the year	90,909	1,727,342	1,818,251
Impairment	-	256,313	256,313
Disposals	-	(931,071)	(931,071)
Written-out	· -	(4,498,992)	(4,498,992)
At 31 January 2014	90,909	5,096,282	5,187,191
Net book value:			
At 31 January 2014	4,909,091	8,601,417	13,510,508
At 31 January 2013	5,000,000	9,183,460	14,183,460

The net book value of tangible fixed assets includes an amount of £1,756,000 (2013: £1,366,000) in respect of assets held under finance leases by the parent company, Austin Reed Group Limited. The depreciation charged in the year on assets held under finance leases was £263,000 (2013: £134,000). The amounts outstanding under the lease in respect of these assets at 31 January 2014 was £1,065,000 (2013: £1,058,000).

## at 31 January 2014

## 10. STOCKS

		2014	2013
	·	 £	£
Finished goods		8,006,912	8,040,089

There are no material differences between the amounts stated above and their replacement cost.

## 11. DEBTORS

Amounts falling due within one year

	2014	2013
	£	£
Trade debtors	382,275	547,021
Other debtors	238,410	192,196
Deferred tax asset (note 14)	2,597,169	3,127,402
Prepayments	3,953,524	2,824,855
·.	7,171,378	6,691,474

### 12. CREDITORS

Amounts falling due within one year

	2014 £	2013 £
Trade creditors	5,486,631	6,127,411
Obligations under finance leases	168,333	-
Amounts due to parent company	1,723,753	1,392,759
Other taxation and social security	3,381,186	5,119,556
Accruals	2,267,372	2,975,561
	13,027,275	15,615,287

## 13. CREDITORS

Amounts falling due after more than one year

	2014	2013 £
	£	
Obligations under finance leases	336,665	-
Deferred income	663,136	1,132,991
	999,801	1,132,991

Deferred income represents the value of lease inducements received from landlords. These inducements are written-off over the period of the lease to the first rent review.

2014	2013
£	£
168,333	
336,665	
504,998	
	£ 168,333 336,665

### 14. PROVISION FOR LIABILITIES AND CHARGES

	2014 £	2013 £
Provisions		
At 1 February 2013	2,193,000	2,454,000
Additions in respect of property provisions	1,084,000	· ·
Credit to profit in the year	. (477,000)	(261,000)
At 31 January 2014	2,800,000	2,193,000

Property provisions are in respect of lease contracts which are considered onerous on the basis that the stores to which they relate are expected to generate net cash outflows over their remaining lease term. An assessment of future cash outflow is made on the following bases:

- the discounted value of future cash flows to the end of the lease using a risk free discounted rate of 5.6%;
- the discounted value of annual rental payments to the end of the lease using a risk free discounted rate of 5.6%, and
- the estimated cost to be incurred in order to exit the lease prior to its expiry.

The amount of the provision is calculated as the lowest of the three bases. In circumstances where the provision would be based on the exit cost but it is considered unlikely that the lease could be terminated for a one-off payment, the provision is based on the next highest discounted cash flow outcome.

In determining the appropriate amount of these provisions the directors have estimated the future cash flows expected from each relevant leased property. A provision is only recognised when all possible avenues to make a profit have been considered, including alternative uses. The directors have also made assumptions about the ability of the Company to sublet or surrender leases, and the potential payments to be made to exit the lease. The provisions are highly sensitive to these assumptions.

The provisions are mostly expected to be utilised over the next four years. The discounting of the provision remaining at the end of 2014 is not considered to have a material impact to the level of the provision.

Deferred taxation provided for in the accounts at 20% (2013 - 23%) is as follows :-

	2014	2013
	£	£
Deferred taxation		
Amount at beginning of year	(3,127,402)	(3,070,058)
Charged to profit and loss account	530,233	(57,344)
	(2,597,169)	(3,127,402)
·	<del></del>	
Deferred taxation consists of:		
Depreciation in excess of capital allowances	(2,597,169)	(2,931,958)
Short term timing differences	-	(195,444)
Deferred tax asset (note 11)	(2,597,169)	(3,127,402)
•		

## at 31 January 2014

## 15. SHARE CAPITAL

	 Issued, Called-up & Fully Paid 2014 & 2013
•	£
15,000 ordinary shares of £1 each	10,000
35,000 second preference shares of £1 each	35,000
	45,000

Preference shares are non-redeemable, non-voting, carry no fixed dividend rights and have a preferential right to return of capital on a winding up.

## 16. PROFIT AND LOSS ACCOUNT

		· 2014 £	2013 £
	•		
At start of year		12,901,958	12,955,846
Loss for the financial year		(141,598)	(53,888)
At end of year		12,760,360	12,901,958

### 17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDER'S FUNDS

		2014 £	2013 £	
At start of year			14,579,639	14,633,527
Retained loss for the year			(141,598)	(53,888)
Closing shareholder's funds			14,438,041	14,579,639

### 18. FINANCIAL ASSETS

		2014	2013
	•	£	£
Cash at bank and in hand			
Cash in hand		12,552	18,1 <i>7</i> 5
Cash at bank		2,031,767	3,915, <i>7</i> 19
Restricted cash	•	532,000	672,000
· · · · · · · · · · · · · · · · · · ·		2,576,319	4,605,894

Restricted cash relates to lease deposits held in a tenancy deposit scheme. The deposits are interest earning and likely to be recovered within 12 months of the year end. They have therefore been classified as restricted cash on the balance sheet.

#### at 31 January 2014

### 19. CONTINGENT LIABILITY

The company and fellow subsidiaries are part of a cross guarantee in relation to a loan to their parent company, Darius Capital Limited. At 31 January 2014 the balance on the loan was £7,348,030 (2013: £7,348,030).

#### 20. PENSION SCHEME

Eligible employees are members of the Austin Reed Group Pension Fund (the Fund).

The majority of the defined benefit section of the Fund is contracted out of the Additional State Pension. The latest triennial actuarial valuation was conducted by an independent actuary as at 1 April 2013 using the projected unit method. The valuation assumed that the majority of pensions, once in payment, would increase in line with general price inflation (up to a limit of 5%). The valuation showed the Fund was under-funded at 1 April 2013 with assets representing 75% of the value of liabilities. At the valuation date, the market value of assets was £77.0 million.

Under the requirements of FRS17, additional disclosure is required. However, as the assets of the Fund cannot be identified between those attributable to Austin Reed and those attributable to other Fund members, this disclosure has not been provided. Additional disclosure for the whole Fund is provided in the financial statements of Austin Reed Group Limited.

### 21. <u>ULTIMATE CONTROLLING PARTY</u>

The company is a wholly owned subsidiary of Austin Reed Group Limited, a company registered in England. Under the terms of Financial Reporting Standard No. 8 Austin Reed Limited is exempt from disclosing related party transactions and balances with entities within the Austin Reed Group Limited group of companies.

The ultimate controlling party is Gajan Holdings Limited. Copies of the consolidated accounts of Gajan Holdings Limited may be obtained from The Secretary, Station Road, Thirsk, North Yorkshire YO7 1QH.