# SEPARATOR SHEET

392902





#### REPORT OF THE DIRECTORS FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995

The company has changed its accounting reference date to 28 February in order to coincide with that of its parent undertaking.

The Directors hereby submit their report and the accounts for the extended accounting period of fourteen months to 28 February 1995.

#### Results

The Group's profit before taxation for the fourteen month period amounted to £114.3 million (1993:£77.1 million). This includes an estimated £16 million relating to the extended accounting period. Out of the profit attributable to the shareholders of £73.9 million (1993:£56.1 million) the Directors recommend dividends of £57.6 million leaving a balance of £16.3 million to be transferred to reserves.

#### Principal activity and business review

The principal activity of the Group is banking and financial and related services, including leasing, instalment credit and mortgage facilities.

Details of the current period's business and future developments are given in the Chairman's statement and in the Chief Executive's report.

#### Property and equipment

Changes in property and equipment during the period are shown in Note 20 to the accounts.

#### Employees of the group

The Company, by means of its circulars, appraisal system, video and other communications keeps its staff informed of matters concerning them. Regular meetings at branch and departmental level inform staff of new developments, and seek suggestions from them.

Employees participate in the Bank of Scotland Profit Sharing Schemes. The Company has a comprehensive system of incentive and productivity bonuses.

The Company holds frequent and extensive conferences and training courses at which exchanges of views on all aspects affecting the Company take place. Directors pay visits to these and to branches and central departments explaining the Company's role within the Group and the external factors influencing its performance.

The Company continues to give full and fair consideration to applications for employment made by disabled persons having regard to their particular aptitudes and abilities. The training, career development and promotion of disabled persons employed by the Company continues to be an integral part of the personnel policy applicable to all employees of the Company.

# REPORT OF THE DIRECTORS FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995 (continued)

#### **Directors**

The Directors as at 28 February 1995 and their respective interests in the companies within Bank of Scotland Group were as follows:-

Bank of Scotland Ordinary Stock Units of 25p each

		Beneficially owned
	At 1 January 1994	At 28 February 1995
W.G. Barclay	83,794	35,793
I.M. Brown	29,604	13,396
J.S. Brown	112,950	128,705
J.R. Browning	44,549	44,086
P.A. Burt	137,238	142,410
A.R. Christie	14,593*	18,005
W.E. Coppell	24,738	28,123
C.R. Halliwell	3,715*	6,434
N. Lessels	57,100	52,000
R. Littler	20,233	24,781
R.J. Mee	29,120*	51,081
J.A. Mercer	41,930	48,141
Sir Bruce Pattullo	236,566	230,901
Professor J.C. Shaw	77,816	86,851
*At date appointed	,	60,631

Options to subscribe for ordinary stock of Bank of Scotland were granted to or exercised by Directors during the fourteen month period to 28 February 1995 as follows:-.

#### **Executive Stock Options**

							Closing	
					Weighted	Market	weighted	
	Options			Options	average	price at	average	Date
	held as at	Options	Options	held as at	exercise	date of	exercise	Options
	<u>1.1.94</u>	granted	exercised	<u>28.2.95</u>	price (p)	<u>exercise</u>	price (p)	<u>exercisable</u>
								1995 to:
W.G. Barclay	75,000	27,000	-	102,000	-	-	155.92	2004
I.M. Brown	153,407	36,000	-	189,407	-	-	128.36	2004
J.S. Brown	90,489	-	-	90,489	-	-	78.83	1999
J.R. Browning	280,546	60,000	-	340,546	-	-	134.98	2004
P.A. Burt	481,145	90,000	-	571,145	-	-	128.01	2004
A.R. Christie	54,311*	27,000	-	81,311	-	-	157.44	2004
C.R. Halliwell	60,311*	27,000	-	87,311	-	-	153.18	2004
R. Littler	263,111	60,000	113,111	210,000	81.64	184.5p	160.42	2004
R.J. Mee	87,588*	20,000	28,277	79,311	78.49	202.5p	147.60	2004
J.A. Mercer	270,652	75,000	60,326	285,326	76.08	184.5p	147.14	2004
Sir Bruce Pattullo	684,301	120,000	_	804,301	-	-	125.31	2004
* At date appointed								

The date appointed

No options lapsed during the period. Options were granted during the period at a price of 201.5p per stock unit. The exercise price for Options granted under the Executive Stock Option Scheme is the market price at the date of grant.

# REPORT OF THE DIRECTORS FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995 (continued)

#### Directors (continued)

#### Savings Related Stock Options

							Closing	
					Weighted	Market	weighted	
	Options			Options	average	price at	average	Date
	held as at	Options	Options	held as at	exercise	date of	exercise	Options
	<u>1.1.94</u>	granted	exercised	<u>28.2.95</u>	price (p)	<u>exercise</u>	price (p)	<u>exercisable</u>
								1995 to:
I.M. Brown	13,158	1,851	5,972	9,037	62.53	198p	91.20	2002
J.S. Brown	14,330	1,321	5,323	10,328	51.55	185p	94.67	2002
P.A. Burt	938	-	938	-	96.62	211p	-	_
A.R. Christie	6,521*	935	938	6,518	96.62	211p	120.71	2002
C.R. Halliwell	2,532*	2,644	-	5,176	-	-	146.00	1997 to
								2002
R. Littler	-	3,966	-	3,966	-	-	163.60	1999 to
								2002

<sup>\*</sup> At date appointed

No options lapsed during the period. Options were granted during the period at a price of 163.6p per stock unit. The exercise price for Options granted under the Savings Related Stock Option Scheme is 80% of the market price at the date of grant.

The market price of the Stock at 28 February 1995 was 203p and the range during the period was 172.5p to 247p.

Full details of the Directors' shareholdings and options are contained in the Register of Directors' Interests which is available for inspection.

Mr.C.H. Bush was a Director during the period and resigned on 31 March 1994. Messrs. A.R. Christie and C.R. Halliwell were appointed as Directors on 31 March 1994 and Mr.R.J. Mee was appointed as a Director on 30 September 1994.

The Articles of Association do not provide for the retirement of Directors by rotation.

#### **Auditors**

The auditors, Ernst & Young, Chartered Accountants, have expressed their willingness to continue in office as auditors and a resolution proposing their re-appointment will be submitted at the Annual General Meeting.

BY ORDER OF THE B

R. NIXON
Secretary

NWS House City Road CHESTER

### DIRECTORS' ACCOUNTING RESPONSIBILITIES

The Directors are required by the Companies Act 1985 to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Bank and the Group as at the end of the period and of the profit or loss for the period. The Directors consider that in preparing the financial statements on pages 6 to 31 the Bank has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that all Accounting Standards which they consider applicable have been followed.

The Directors have responsibility for ensuring that the Bank keeps accounting records which disclose with reasonable accuracy the financial position of the Bank and which enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The Directors are satisfied that it is appropriate for these accounts to have been prepared on a going concern basis.

The Directors acknowledge their responsibility for the systems of internal financial control, the effectiveness of which they regularly review. These controls are designed to provide reasonable assurance on the accuracy and reliability of the information systems and on the maintenance of proper control over the assets and liabilities of the Group. They are based on the principles of tiered levels of authority for credit approvals and for capital and revenue expenditure. Detailed procedures include budgeting and reporting systems, the appropriate supervision of which is supplemented by periodic internal audits and inspections.

We have audited the accounts on pages 6 to 31 which have been prepared under the historical cost convention as modified by the revaluation of certain properties and investments and on the basis of the stated accounting policies.

### Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### **Opinion**

In our opinion the accounts give a true and fair view of the state of affairs of the Company and of the Group as at 28 February 1995 and of the profit of the Group for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernsv & Young

**Chartered Accountants** 

Registered Auditor

LIVERPOOL

13 April 1995

# ACCOUNTING POLICIES FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995

The Group's accounting policies are as follows:

#### Basis of preparation

The accounts have been prepared on a going concern basis under the historical cost convention modified by the revaluation of certain properties and investments, in accordance with the special provisions of Part VII of the Companies Act 1985 relating to banking groups and in compliance with the requirements of the Companies Act 1985 (Bank Accounts) Regulations 1991 and applicable Accounting Standards.

The consolidated accounts include audited management accounts made up to 28 February 1995 for those subsidiary undertakings with other accounting reference dates.

#### **Debt securities**

Debt securities (and other fixed interest securities) held for the longer term are included at cost less amounts written off and adjusted for the amortisation of premiums or discounts arising on purchase of investments redeemable at fixed dates. Such premiums or discounts are taken to revenue evenly over the period to redemption. Gains or losses on realisation are taken to revenue as they arise.

#### **Equity shares**

Equity shares are stated at cost less amounts written off. Income from equity shares is credited to revenue on the ex-dividend date.

#### Associated undertakings and joint ventures

The attributable share of the results of associated undertakings, based on audited accounts, is included using the equity method of accounting and the Group's share of the results, assets and liabilities of joint ventures is included in the accounts using the method of proportional consolidation.

Shares in associated undertakings are stated in the consolidated balance sheet at the Group's share of their net tangible assets. In the Company's balance sheet, the investments in shares in associated undertakings are stated at cost.

# ACCOUNTING POLICIES FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995 (continued)

### Finance leases, instalment credit and operating leases

Income from assets leased to customers, including the release of government grants and leasing earnings equalisation provisions, and from instalment credit agreements is determined by spreading interest charges, after making a deduction for certain initial expenses, over the period of repayment in proportion to the net cash investment.

The earnings element of leasing rentals receivable under those agreements for which related agreements exist with third party finance lessors is credited to interest income on a straight line basis; the related charges element of leasing rentals payable is accounted for on the same basis.

The balance of operating lease rentals receivable during the period not attributed to earnings is applied as depreciation of the relative assets leased to customers.

Adjustments are made to equalise the effects of changes in corporation tax rates and certain tax free lease termination payments and are included in revenue, grossed up at the prevailing corporation tax rate, over the anticipated lives of the leases affected.

The net investment in finance leases is included as amounts receivable in advances and the net obligation under leases with third party finance lessors is included as amounts payable in customer accounts.

Fixed assets which are on hire under operating lease agreements are identified separately.

#### Provisions for bad and doubtful debts

Specific provisions are made for advances and for amounts receivable under operating lease agreements which are recognised to be bad or doubtful. A general provision, to cover loans and advances which are latently bad or doubtful, but not yet identified as such, is also maintained. Provisions made during the period are charged to revenue, net of recoveries.

Interest, receipt of which is considered to be doubtful, is not credited to revenue when applied to a customer's account but is held in suspense until collection is assured.

#### Fees and commissions

Arrangement fees and commissions receivable for the continuing service of loans and advances are recognised on the basis of work done and those receivable in respect of bearing risk are recognised over the period of advance or risk exposure. Other fees are recognised when receivable.

# ACCOUNTING POLICIES FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995 (continued)

#### Tangible fixed assets and depreciation

Freehold properties are revalued on a regular basis. Other tangible fixed assets are stated at cost less amounts written off.

Land is not depreciated. Freehold properties are not depreciated as it is considered that residual values, based upon prices prevailing at the time of acquisition, or subsequent valuation, are such that any charge would not be significant. In addition, it is the policy to maintain properties in a sound state of repair, with regular maintenance expenditure being charged against operating profit.

Improvements to leasehold properties with unexpired lease terms of fifty years or less are depreciated in equal instalments over the lesser of the remaining lives of the leases or ten years. Premiums are amortised over the period of the lease.

Equipment is written off in equal instalments over the expected lives of the assets which are between four and ten years.

#### Deferred taxation

The charge for taxation takes into account the timing differences in the accounting and taxation treatment of certain items to the extent that they are expected to reverse in the future.

Deferred taxation is provided on the liability method.

#### **Pensions**

Pension fund liabilities are assessed by independent professionally qualified actuaries, normally at triennial valuations and at intervening dates if considered necessary. In accordance with the requirements of Statement of Standard Accounting Practice No. 24, pension costs are charged against profits using actuarial valuation methods intended to spread the pension cost evenly over the average service periods of the current employees in the scheme.

#### Off balance sheet instruments

Interest paid or received in respect of off balance sheet instruments held for hedging purposes is spread over the life of the underlying asset or liability which is subject to the hedge.

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995

	<u>Notes</u>	14 months to 28.2.95 £m	12 months to 31.12.93 £m
Interest receivable			
Interest receivable and similar income arising from debt securities Other interest receivable		0.9 532.3 533.2	1.3 456.0 457.3
Interest payable Net interest income	2	(314.6) 218.6	(285.3) 172.0
Fees and commissions receivable Fees and commissions payable Other operating income Net operating income		65.8 (17.2) 48.6 1.5 268.7	51.5 (10.0) 41.5 0.7 214.2
Administrative expenses Depreciation: Property and equipment Provisions for bad and doubtful debts Deficit on revaluation of freehold properties	3 20 13	113.0 8.4 45.4	80.6 5.9 52.7 8.0
OPERATING PROFIT	4	166.8 101.9	$\frac{147.2}{67.0}$
Share of profits of associated undertakings		12.4	10.1
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		114.3	77.1
Tax on profit on ordinary activities	7	40.5	20.7
PROFIT FOR THE FINANCIAL PERIOD		73.8	56.4
Applicable to minority shareholders		(0.1)	0.3
PROFIT ATTRIBUTABLE TO SHAREHOLDERS	8	73.9	56.1
Dividends	9	57.6	15.7
RETAINED PROFIT	30	16.3	40.4

# CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE FOURTEEN MONTH PERIOD TO 28 FEBRUARY 1995

	14 months to 28.2.95 £m	12 months to 31.12.93 £m
Profit attributable to shareholders	73.9	56.1
Currency translation differences	0.2	0.1
Total recognised gains and losses for the financial period	74.1	56.2

# CONSOLIDATED BALANCE SHEET AS AT 28 FEBRUARY 1995

CONSOCIDATED BALANCE SHI			995
	<u>Notes</u>	28 February 1995	31 December 1993
Assets		<u>£m</u> <u>£m</u>	£m £m
Cash and balances at central banks		0.1	0.4
Loans and advances to banks	10,11	·-	0.1
Loans and advances to customers	10,11	107.2	137.3
Debt securities	15	4,592.8	4,065.8
Equity shares	16	10.8	11.3
Shares in associated undertakings	17	0.3	0.3
Tangible fixed assets	17	6.4	7.7
Operating lease assets	19	140.5	1000
Property and equipment	20	54.3	138.3
respondent	20	194.8	45.1
Other assets	21		183.4
Prepayments and accrued income	21	31.1	29.3
Total assets		15.7	14.6
		4,959.2	4,449.8
Liabilities			
Deposits by banks	22	2,256.8	1,978.0
Customer accounts	23	1,691.5	1,523.7
Debt securities in issue	24	51.4	79.4
Other liabilities	25	178.8	123.1
Accruals and deferred income	26	185.7	177.9
Provisions for liabilities and charges		200.,	177.9
Deferred taxation	27	179.5	168.4
		4,543.7	4,050.5
Capital resources		•	1,000.00
Subordinated liabilities			
Dated loan capital	28	66.0	66.0
Undated loan capital	28	55.0	55.0
-	_	121.0	121.0
Called up share capital	29	56.4	56.4
Share premium account		2.6	2.6
Profit and loss account	30	235.3	218.8
Shareholders' funds	31	294.3	277.8
Equity		274.3	257.8
Non-equity		20.0	20.0
Minority interests - equity		0.2	0.5
- · ·			
		415.5 <b>4,959.2</b>	399.3
MEMORANDUM ITEMS		4,737.2	4,449.8
Commitments	32	513.2	540.6
		<del></del>	

Approved by the Board of Directors on 13 April 1995 and signed on its behalf by

JOHN C. SHAW

JOHN A. MERCER

# **BALANCE SHEET AS AT 28 FEBRUARY 1995**

Cash and balances at central banks Loans and advances to banks Loans and advances to customers Loans and advances to customers Debt securities 15 2.2 Shares in associated undertakings 17 5.4 0.1 0.2 4,347.0 3,808.	.4 .1 .2 .4 .8
Loans and advances to banks 10,11 13.3 25.  Loans and advances to customers 12 4,347.0 3,808.  Debt securities 15 2.2 2.  Shares in associated undertakings 17 5.4 5.	.4 .1 .2 .4 .8
Loans and advances to banks 10,11 13.3 25.  Loans and advances to customers 12 4,347.0 3,808.  Debt securities 15 2.2 2.  Shares in associated undertakings 17 5.4 5.	.4 .1 .2 .4 .8
Loans and advances to customers 12 4,347.0 3,808.  Debt securities 15 2.2 2.  Shares in associated undertakings 17 5.4 5.5	.1 .2 .4 .8
Debt securities 15 2.2 2. Shares in associated undertakings 17 5.4 5.5	.2 .4 .8
Shares in associated undertakings 17 5.4 5.	.4 .8 .5 .8
	.8 .5 .8
Shares in subsidiary undertakings 10	.5 .8
Tangible fixed assets 28.	8
Property and equipment 20	8
Other assets 21 71.0 37.	
Prepayments and accrued income 10.6 10.	U
Total assets $\frac{3,965.9}{4,526.4}$	
	<del>_</del>
Liabilities	
Deposits by banks 22 2,237.3 1,950.5	5
Customer accounts 23 1.692.2 1.508.6	
Other liabilities 25 97.8 44.4	
Accruals and deferred income 26 123.4 112.6	
Provisions for liabilities and charges	
Deferred taxation 27 5.2 4.1	ı
4,155.9 3,619.6	
Capital resources	-
Subordinated liabilities	
Dated loan capital 28 66.0 66.0	$\neg$
Undated loan capital 28 55.0 55.0	İ
121.0	)
Called up share capital 29 56.4 56.4	
Share premium account 2.6 2.6	ĺ
Profit and loss account 30 190.5 166.3	ł
Shareholders' funds 249.5 225.3	
Equity 229.5 205.3	
Non-equity <u>20.0</u> 20.0	ſ
<u>370.5</u> <u>346.3</u>	_
MEMORANDUM ITEMS 4,526.4 3,965.9	_
Commitments 32 116.2 95.8	

Approved by the Board of Directors on 13 April 1995 and signed on its behalf by

JOHN C. SHAW

OHN A. MERCER

### NOTES ON THE ACCOUNTS

### 1. SEGMENTAL ANALYSIS

The Directors are of the opinion that the Group operates, to a material extent, in one class of business being banking and related services in the United Kingdom and the Republic of Ireland.

#### 2. INTEREST PAYABLE

Interest payable includes £9.2 million (1993:£8.7million) in respect of interest on the subordinated loan capital.

3.	ADMINISTRATIVE EXPENSES	14 months	12 months
		to 28.2.95	to 31.12.93
		£m	£m
	Staff costs	*****	रुस्स
	Salaries	59.5	41.8
	Social Security costs	4.3	3.2
	Other pension costs (note 6)	2.8	2.3
		66.6	47.3
	Other administration expenses	46.4	33.3
	A 11	113.0	80.6
	Allocations were made to staff profit sharing schemes amounting to £4.7 million (1993: £1.8 million).	<del></del>	
	The average number of persons employed by the Group	14 months	12 months
	during the period were:	to 28.2.95	to 31.12.93
		<u> </u>	<u> </u>
	Full time	2,833	2,654
	Part time	236	213
		3,069	2,867
4.	OPERATING PROFIT	<del></del>	
7.	OI ERATING PROFIT	14 months	12 months
		to 28.2.95	to 31.12.93
	Group operating profit is all from continuing operations	$\underline{\mathbf{fm}}$	$\underline{\mathfrak{L}}$ m
	and is stated after crediting:		
	and to battor dictilling.		
	Finance lease rentals	399.1	220.2
	Operating lease rentals	66.8	330.3 63.0
	Hire purchase rentals	542.1	467.4
	Government grants	0.4	0.9
	Leasing earnings equalisation	2.4	8.0
	Income from listed investments - debt securities	0.7	1.1
	and after charging:		
	· <del>Q</del> <del>Q</del>		
	Depreciation of operating lease assets	46.0	43.9
	Operating lease charges - land and buildings	4.0	3.8
	Emoluments of directors (note 5)	1.8	1.3
	Auditors' remuneration - audit	0.3	0.3
	- other	0.1	0.1

### 5. EMOLUMENTS OF DIRECTORS

The aggregate emoluments of the Directors of the Company amounted to £1,752,835 (1993:£1,314,049) and included fees of £34,417 (1993:£29,059).

The emoluments of the Chairman were £27,650 (1993:£23,308) and the emoluments of the highest paid Director were £236,525 (1993:£268,987), including a performance related bonus of £32,500 (1993: £50,000), both exclusive of pension contributions.

Thirteen Directors waived their rights to fees amounting in aggregate to £75,400 (1993:Ten £57,510).

The number of Directors whose emoluments, excluding pension contributions, fell within the following ranges was:

	14 months to <u>28.2.95</u>	12 months to 31.12.93
Up to £5,000	3	3
£ 5,001 -£ 10,000	1	1
£ 20,001 - £ 25,000	-	1
£ 25,001 - £ 30,000	1	_
£ 70,001 - £ 75,000	. Î	-
£110,001 - £115,000	i	-
£120,001 - £125,000	Î	<del>-</del>
£140,001 - £145,000	-	1
£145,001 - £150,000	<u>-</u> :	2
£160,001 - £165,000	2	2
£165,001 - £170,000		1
£170,001 - £175,000	1	1
£180,001 - £185,000	_	- 2
£185,001 - £190,000	2	2
£215,001 - £220,000	1	•
£235,001 - £240,000	1	-
£265,001 - £270,000	-	1
	-	

#### 6. PENSION COSTS

The company operates a funded defined benefit pension scheme.

The pension funding cost is assessed in accordance with the advice of qualified actuaries using the Projected Unit valuation method.

The most recent actuarial valuation of the scheme was completed as at 5 April 1992 at which date the market value of the scheme assets was £45.2 million.

The principal assumptions used in the valuation were an annual rate of return on investments 2% higher that the annual increase in salaries and 4% higher than the annual increase in pensions in payment, and a growth in equity dividends of 4½% per annum.

The actuarial value of the assets was sufficient to cover 115% of members' accrued benefits. The Company is taking credit for the surplus within the pension fund by making reduced contributions over the next thirteen years which is the expected remaining average service life of current employees in the scheme.

7.

## NOTES ON THE ACCOUNTS (continued)

•	TAXATION	14 months to 28.2.95	12 months to 31.12.93
	Corporation tax Notional tax on leasing earnings equalisation Notional tax on government grants Transfer to leasing earnings equalisation Transfer to/(from) deferred taxation	£m 23.9 0.8 0.1 0.6 11.1	£m 17.6 2.6 0.3 4.2 (7.8)
	Associated undertakings	36.5 4.0 40.5	16.9 3.8 20.7

The tax charge for the period is based on a corporation tax rate of 33% (1993:33%).

### 8. PROFIT ATTRIBUTABLE TO SHAREHOLDERS

Of the profit attributable to Shareholders £81.8 m(1993:£49.4m) has been dealt with in the accounts of NWS BANK plc. The exemption in respect of the publication of the Company's profit and loss account conferred by S230, Companies Act 1985 applies to NWS BANK plc.

9.	DIVIDENDS	14 months to 28.2.95 £m	12 months to 31.12.93 £m
	Preference dividend: paid : payable	1.0 1.2	1.0 0.9
	Ordinary dividend: paid : proposed	2.2 7.4 48.0 55.4 57.6	1.9 13.8 13.8 15.7

#### 10. LIQUIDITY

Bank of Scotland Treasury Services PLC, a wholly-owned subsidiary of the Governor and Company of the Bank of Scotland, holds, with the agreement of the supervisory authority, primary liquid assets sufficient for all the United Kingdom banking entities in the Bank of Scotland Group. Bank of Scotland has provided NWS BANK plc with a committed standby facility amounting to £200 million, which remains undrawn.

12.

# NOTES ON THE ACCOUNTS (continued)

### 11. LOANS AND ADVANCES TO BANKS

	C	Froup	Co	mpany
	<u> 28.2.95</u>	<u>31.12.93</u>	28.2.95	31.12.93
D 11	<u>£m</u>	£m	£m	£m
Repayable:				<u> 2111</u>
On demand - Central banks	14.9	13.9	12.4	11.3
- Others	2.6	17.4	0.5	13.6
Within three months	28.0	10.2	-	-
Between three months and one year	3.4	30.9	0.1	0.1
Between one and five years	5.6	9.3	0.3	0.4
After five years	52.7_	55.6	-	_
	107.2	137.3	13.3	25.4
Amounts include:		<del>-</del>		
1 Invalids morage.				
Net investment in finance leases	62.3	105.9	0.4	^ -
Balances with ultimate parent	02.5	103.9	0.4	0.5
undertaking	1.9	9.7		10.0
LOANS AND ADVANCES TO CUS		<del></del>	<del></del>	12.8
10 005		oup	Com	<b></b>
	28.2.95	31.12.93	28.2.95	ipany 31,12,93
	£m	£m	<u> 20.2.95</u> <u>£m</u>	·
Repayable:	17.22	<u> 27111</u>	<u> </u>	£m
On demand	683.3	365.4	2,461.4	322.5
Within three months	284.1	391.7	193,4	322.3 444.6
Between three months and one year	835.9	695.1	522.3	661.7
Between one and five years	1,269.0	1,173.9	805.5	1,096.4
After five years	1,645.4	1,551.2	396.9	1,319.3
	4,717.7	4,177.3	4,379.5	3,844.5
Provisions (note 13)	(105.2)	(98.6)	(32.5)	(36.0)
Interest in suspense (note 14)	(19.7)	(12.9)	-	(0.4)
	4,592.8	4,065.8	4,347.0	3,808.1
Amounts include not of movie				
Amounts include, net of provisions: Net investment in				
- Finance leases	1 (04 0	1 744 -		
- Hire purchase contracts	1,624.0	1,544.3	85.7	128.3
Advances to associated undertakings	921.2	758.6	871.7	724.1
Advances to subsidiary undertakings	193.0	178.1	383.4	328.2
successful and a s	<del></del>	<del>-</del>	2,520.7	2,224.7

Of advances to subsidiary undertakings £1,853m is repayable on demand. However, as each subsidiary is an integral part of the NWS Group's activities, NWS BANK plc has indicated its intention to continue to provide sufficient finance to enable them to continue trading for at least one year from the date of approval of the relevant accounts.

Included in net investment in finance leases are amounts receivable of £53.6m (1993:£102.9m) for the Group and Company for which related leases exist with third party finance lessors.

# 12. LOANS AND ADVANCES TO CUSTOMERS (continued)

The cost of equipment acquired during the period for the purpose of finance leasing was:-

	roup	C	ompany
14 months	12 months	14 months	12 months
to 28.2.95	to 31.12.93	to 28.2.95	to 31.12.93
£m	<u>£m</u>	<u>£m</u>	£m
479.8	222.6	16.6	_13.3

At the balance sheet date future commitments for finance lease assets were as follows:-

	Group		Company	
	28.2.95 £m	31.12.93 £m	28.2.95 £m	31.12.93 £m
Contracted but not provided in the				
accounts	199.2	144.0		6.4

Included in Group loans and advances to customers are housing loans to eight (1993:four) Directors of the Company which have been made in accordance with the terms of the Company's staff mortgage scheme and which amount to £784,873 (1993:£168,848).

Concentrations of exposure, net of provisions:

	Gr	oup	Com	pany
	<u>28.2.95</u>	<u>31,12.93</u>	<u>28.2.95</u>	<u>31.12.93</u>
	<u>£m</u>	£m	£m	£m
Business and other services	832.0	670.1	340.7	202.2
Financial	190.2	309.1	50.2	302.3 42.6
Garages, distribution, hotels and catering		556.7	49.3	40.8
Manufacturing Industry	621.4	468.0	239.4	176.7
Transport Other communication is a second se	188.7	190.1	39.4	23.0
Other commercial and agriculture	223.9	88.7	60.3	47.5
Individuals:	2,708.6	2,282.7	779.3	632.9
Home mortgages	556.4	501.5		
Other personal lending	1,134.8	1,103.5	663.6	622.3
Aggregicated and 1 of 1	1,691.2	1,605.0	663.6	622.3
Associated undertakings	193.0	178.1	383.4	328.2
Subsidiary undertakings	-		2,520.7	2,224.7
	4,592.8	4,065.8	4,347.0	3,808.1

# 13. PROVISIONS FOR BAD AND DOUBTFUL DEBTS

		28.2.95	2210		31.12.93	
	<u>Specific</u>	General	Total	Specific		<u>Total</u>
Group	<u>£m</u>	<u>£m</u>		£m		£m
Onanina halawa						
Opening balance	76.8	22.9	99.7	81.0	23.4	104.4
Exchange adjustments	0.4	-	0.4	(1.2)	) , -	(1.2)
Subsidiary acquired	-	-	-	0.2	-	0.2
Subsidiary disposed	-	-	-	(0.3)	(0.1)	(0.4)
Amounts written off	(43.9)	-	(43.9)	(60.8)		(60.8)
New provisions less releases		5.6	51.0	57.9	(0.4)	57.5°
Closing balance	78.7	28.5	107.2	76.8	22.9	99.7
Provided against:						
Loans and advances to custon	nara		105.0			
Operating leases	11012		105.2			98.6
o Possessing Toubon			2.0			1.1
			107.2			_99.7
New provisions less releases Recoveries of amounts	45.4	5.6	51.0	57.9	(0.4)	57.5
previously written off	(5.6)	_	(5.6)	(4.8)		(4.0)
Net charge to revenue	39.8	5.6	45.4	53.1	$\frac{1}{(0.4)}$	<u>(4.8)</u> 52.7
		28.2.95			31.12.93	32.1
	Specific	General	Total	Specific	·	Tatal
Company	£m	£m	£m	£m	General £m	Total
	<del></del>	2223		रुगार	TIII	<u>£m</u>
Opening balance	25.9	10.1	36.0	34.4	10.4	44.8
Amounts written off	(22.4)	-	(22.4)	(26.8)	_	(26.8)
New provisions less releases	_ 17.1	1.8	18.9	18.3	(0.3)	18.0
Closing balance	20.6	11.9	32.5	25.9	10.1	36.0
Provided against:						
Loans and advances to custom	ers		32.5			36.0
<b>N</b>		-	<del></del>		•	
New provisions less releases Recoveries of amounts	17.1	1.8	18.9	18.3	(0.3)	18.0
previously written off	(3.0)		(2.0)	(0.0)		
Net charge to revenue	$\frac{(3.9)}{13.2}$	1.8	$\frac{(3.9)}{15.0}$	(3.3)		(3.3)
U	1.0.6	1.0	15.0	15.0	(0.3)	14.7

#### 14. INTEREST IN SUSPENSE

Interest, receipt of which is considered to be doubtful, is not credited to revenue when applied to a customer's account but is held in suspense until collection is assured. The aggregate amount of interest held in suspense and the movements therein are shown below:

	Group <u>£m</u>	Company £m
At 1 January 1994 Interest placed in suspense in the period Interest recovered Amounts written off At 28 February 1995	12.9 8.9 (0.2) (1.9) 19.7	0.4

The aggregate amount of gross advances at 28 February 1995 on which interest is being held in suspense amounts to £99.9m for the Group (1993:£90.8m) and £Nil for the Company (1993:£3.7m). The aggregate advances, net of specific provisions, amount to £36.6m for the Group (1993:£43.8m) and £Nil for the Company (1993:£1.2m).

15. DEBT SECURITIES		<u>28.</u>	<u>2.95</u>	<u>31.12.9</u> 3	
		Book	Market	Book	Market
		<u>value</u> £m	<u>value</u>	<u>value</u>	value
	Investment securities	<u> 2.111</u>	<u>£m</u>	<u>£m</u>	<u>£m</u>
	Group				
	Issued by public bodies				
	Government securities	8.6	8.6	9.1	9.1
	Group and Company				
	Issued by others				
	Associated companies (subordinated)	2.2	2.2	<u>2.2</u> 11.3	2.2
	Debt securities mature:		<del>-</del>	<del></del>	
	Within one year	3.5		9.1	
	In more than one year	7.3		2.2	
		10.8		11.3	
	Analysis by listing status:				
	Listed on a recognised UK exchange	-		_	
	Listed elsewhere	8.6		9.1	
	Unlisted	2.2		2.2	
		10.8		11.3	
				continued.	******

### 15. DEBT SECURITIES (continued)

The movement on debt securities held for investment purposes is as follows:-

	Tons	Group			Company	
	Issued by public bodies £m	Issued by <u>others</u> <u>£m</u>	Total £m	Issued by public bodies £m	Issued by others £m	<u>Total</u> £m
Cost:						
At 1 January 1994	9.1	2.2	11.3	_	2.2	2.2
Exchange adjustments	0.4	-	0.4	=	=	-
Additions	5.1	-	5.1	-	-	-
Disposals	(6.0)	-	(6.0)			<b>_</b>
At 28 February 1995	8.6	2.2	10.8		2.2	2.2
Net book values:						
At 28 February 1995	8.6	2.2	10.8		2.2	2.2
At 1 January 1994	9.1	2.2	11.3		2.2	2.2

No provisions were necessary at 1 January 1994 or at 28 February 1995.

16.	<b>EQUITY SHARES</b>	<u>28.2</u>	2.95	31.12.93	
		Book <u>value</u>	Market value	Book <u>value</u>	Market <u>value</u>
	Group	<u>£m</u>	<u>£m</u>	<u>£m</u>	<u>£m</u>
	Investment securities - unlisted	0.3	0.3	0.3_	0.3

Unlisted investments have been valued by the Directors.

### 17. SHARES IN ASSOCIATED UNDERTAKINGS

		Group		Company Cost
	Cost £m	Equity accounting adjustment <u>£m</u>	Book <u>value</u> £m	and book value £m
At 1 January 1994	7.4	0.3	7.7	5.4
Exchange adjustments	0.1	-	0.1	-
Amount written off	(0.8)	-	(0.8)	-
Retained profits		(0.6)	(0.6)	-
At 28 February 1995	6.7	(0.3)	6.4	5.4

Advances to associated undertakings are included in loans and advances to customers (note 12) and debt securities (note 15). The Group's share of the finance debtors of associated undertakings is £427.1m (1993:£400.2m).

Details of the principal associated undertakings, all of which are unlisted, are shown on page 31.

#### 18. SHARES IN SUBSIDIARY UNDERTAKINGS

THE THE STATE OF T			
	<b>Banks</b>	<u>Others</u>	<u>Total</u>
Cost	<u>£m</u>	<u>£m</u>	<u>£m</u>
At 1 January 1994	19.1	25.8	44.9
Additional capital subscribed	1.0	0.3	1.3
At 28 February 1995	20.1	26.1	46.2
Amounts written off			
At 1 January 1994 and at 28 February 1995	16.1	_	16.1
Net book value at 28 February 1995	4.0	26.1	30.1
Net book value at 1 January 1994	3.0	25.8	28.8

Details of the principal subsidiary undertakings, all of which are unlisted, are shown on page 30.

19.	OPERATING LEASE ASSETS	Group
	Cost	<u>£m</u>
	At 1 January 1994	203.5
	Additions	81.3
	Disposals	(81.6)
	At 28 February 1995	203.2
	Less:Depreciation	
	At 1 January 1994	64.1
	Disposals	· - 1
	Charge for period	(49.4)
	At 28 February 1995	46.0
	<b>,</b>	60.7
	Provisions (note 13)	142.5
	Net book value at 28 February 1995	(2.0)
	Net book value at 1 January 1994	140.5
	The book value at 1 January 1994	138.3

At the balance sheet date authorised expenditure for operating lease assets was £63.2m (1993:£20.1m.).

## 20. PROPERTY AND EQUIPMENT

Group	Freehold	buildings Short leasehold	Assets in the course of construction	Equipment	<u>Total</u>
Cost on male of	<u>£m</u>	<u>£m</u>	$\underline{\mathbf{fm}}$	<u>£m</u>	<u>£m</u>
Cost or valuation					
At 1 January 1994	22.2	6.3	-	43,3	71.8
Additions	1.0	2.1	0.5	17.7	21.3
Disposals	(0.2)	(0.9)	-	(6.3)	(7.4)
At 28 February 1995	23.0	7.5	0.5	54.7	85.7
Depreciation					_
At 1 January 1994		2.6		24.1	26.7
Disposals		(0.5)		(3.2)	(3.7)
Charge for period		0.7		7.7	• ,
At 28 February 1995		2.8		$\frac{7.7}{28.6}$	$\frac{8.4}{31.4}$
		<del></del>			<u> </u>
Net book values:					
At 28 February 1995	23.0	4.7	0.5	26.1	54.3
At 1 January 1994	22.2	3.7		19.2	45.1

# 20. PROPERTY AND EQUIPMENT (continued)

	Land and	d buildings	Assets in the		
Company	<u>Freehold</u>	Short <u>leasehold</u>	course of construction	<b>Equipment</b>	<u>Total</u>
	<u>£m</u>	<u>£m</u>	£m	£m	£m
Cost or valuation					
At 1 January 1994	15.7	5.6	-	41.6	62.9
Additions	1.0	2.1	0.5	17.3	20.9
Disposals	(0.2)	(0.6)	_	(6.0)	(6.8)
At 28 February 1995	16.5	$\phantom{00000000000000000000000000000000000$	0.5	52.9	77.0
•				32.9	77.0
Depreciation			•		
At 1 January 1994		2.2		23.2	25.4
Disposals		(0.3)		(2.9)	(3.2)
Charge for period		0.7		7.4	8.1
At 28 February 1995		2.6		$\frac{7.7}{27.7}$	30.3
•				21.1	30.3
Net book values:					
At 28 February 1995	16.5	4.5	0.5	25.2	46.7
At 1 January 1994	15.7	3.4	<del></del> _	18.4	
,				10.4	37.5

Cost or valuation of property comprises:

		G	roup			Con	npany	
	<u>Freehold</u>		Short <u>leasehold</u>		Short <u>Freehold</u> <u>leaseh</u> d		hold	
2	<u> 28.2.95</u>	<u>31.12.93</u>	<u>28.2.95</u>	<u>31.12.93</u>	28.2.95	31.12.93	28.2,95	31.12.93
	<u>£m</u>	<u>£m</u>	<u>£m</u>	<u>£m</u>	£m	£m	<u>£m</u>	£m
At valuation		22.2	-	-	15.5	15.7	-	-
At cost	1.0	-	7.5	_6.3	1.0	-	7.1	5.6
	23.0	22.2	7.5	6.3	16.5	15.7	7.1	5.6

On the historical cost basis, land and buildings would have been included as follows:

	Group					Company			
	Free			ehold		ehold	Shor lease	hold	
	<u>28.2.95</u>	31.12.93	<u>28.2.95</u>	31.12.93	<u>28.2.95</u>	31.12.93	28.2.95	31.12.93	
	<u>£m</u>	<u>£m</u>	<u>£m</u>	<u>£m</u>	£m	<u>£m</u>	£m	£m	
Cost	31.0	30.4	7.5	6.3	19.9	19.4	7.1	5.6	
Accumulate	ed								
depreciation	1 <u>-</u>		(2.8)	(2.4)	-	-	(2.6)	(2.2)	
Net			-			· ——-			
book value	31.0	30.4	4.7	_ 3.9	19.9	19.4	4.5	3.4	

## PROPERTY AND EQUIPMENT (continued)

The land and buildings are occupied by the Group for its own activities.

The property valuations in 1993, on an open market value basis, were carried out by independent professional valuers.

	There are capital commitments	as follows:		<b>Group and</b> 28.2.95 £m	d Company 31.12.93 £m
	Contracted but not provided in Authorised by the Board but no	the accounts t contracted		2.7 0.7 3.4	1.5 6.1 7.6
21.	OTHER ASSETS	G	roup	Con	npany
		28.2.95	31.12.93	28.2.95	31.12.93
		<u>£m</u>	£m	£m	£m
	Amounts owed by:			<del></del>	
	Associated undertakings	8.8	6.5	8.8	6.3
	Subsidiary undertakings	-	-	53.5	29.8
	Trade debtors	18.5	19.6	7.1	10.0
	Other	3.8	3.2	1.6	1.7
		31.1	29.3	71.0	47.8
22.	DEPOSITS BY BANKS	Gr	oup	Com	nontr
	· <del></del>	28.2.95	31.12.93	28.2.95	pany 31.12.93
		£m	£m	£m	<u>51.12.95</u> £m
					40111
	Repayable:	<u> </u>	<u>~111,</u>	<u>2011,</u>	<del></del>
	On demand	0.6	2.0	9.9	-
	On demand Within three months		<del></del>	_	-
	On demand	0.6	2.0	9.9	864.3
	On demand Within three months Between three months and one year	0.6	2.0	9.9	-
	On demand Within three months Between three months and one year Between one and five years	0.6 759.4	2.0 883.5	9.9	864.3
	On demand Within three months Between three months and one year	0.6 759.4 593.8 818.6 84.4	2.0 883.5 629.5 433.1 29.9	9.9 736.3 590.1	- 864.3 627.6
	On demand Within three months Between three months and one year Between one and five years After five years	0.6 759.4 593.8 818.6	2.0 883.5 629.5 433.1	9.9 736.3 590.1 816.6	- 864.3 627.6 429.3
	On demand Within three months Between three months and one year Between one and five years After five years Amounts include:	0.6 759.4 593.8 818.6 84.4	2.0 883.5 629.5 433.1 29.9	9.9 736.3 590.1 816.6 84.4	627.6 429.3 29.3
	On demand Within three months Between three months and one year Between one and five years After five years Amounts include: Due to ultimate parent	0.6 759.4 593.8 818.6 84.4	2.0 883.5 629.5 433.1 29.9	9.9 736.3 590.1 816.6 84.4 2,237.3	627.6 429.3 29.3
	On demand Within three months Between three months and one year Between one and five years After five years  Amounts include: Due to ultimate parent undertaking	0.6 759.4 593.8 818.6 84.4	2.0 883.5 629.5 433.1 29.9	9.9 736.3 590.1 816.6 84.4	627.6 429.3 29.3
	On demand Within three months Between three months and one year Between one and five years After five years Amounts include: Due to ultimate parent	0.6 759.4 593.8 818.6 84.4	2.0 883.5 629.5 433.1 29.9	9.9 736.3 590.1 816.6 84.4 2,237.3	627.6 429.3 29.3

23.	CUSTOMER ACCOUNTS	G	roup	Cor	npany
		<u> 28.2.95</u>	31.12.93	28.2.95	31.12.93
		$\underline{\mathfrak{t}}$ m	£m	£m	£m
	Repayable:		·	<del></del>	<u>80141</u>
	On demand	6.4	3.2	1.1	0.5
	Within three months	1,262.7	1,261.7	1,285.1	1,254.9
	Between three months and one		,		1,204.9
	year	381.6	191.5	365.5	186.8
	Between one and five years	40.8	67.2	40.5	65.7
	After five years	-	0.1	-	0.1
		1,691.5	1,523.7	1,692.2	1,508.0
			<del></del>		1,500.0
	Amounts include:				
	Due to subsidiary undertakings	_	-	53.5	_
					•
24.	DEBTS SECURITIES IN ISSUE	Gı	оцр	Con	npany
		28.2.95	31.12.93	28.2.95	31,12.93
		£m	£m	£m	<u>51,12.75</u> £m
					<u> 2011</u>
	Other debt securities				
	Repayable within three months	51.4	79.4	_	_
			<del></del>	<del></del>	<del></del>
25.	OTHER LIABILITIES	Gre	oup	Com	pany
		<u>28.2.95</u>	<u>31.12.93</u>	<u> 28.2.95</u>	31.12.93
		$\underline{\mathfrak{tm}}$	$\underline{\mathtt{fm}}$	£m	£m
	• • • • • •				
	Leasing earnings equalisation	6.7	7.7	-	-
	Government grants	-	0.3	-	-
	Corporation tax due within one year		56.5	10.0	9.7
	Dividends payable	49.2	14.7	49.2	14.7
	Trade creditors	56.2	43.9	38.6	20.0
		178.8	123.1	97.8	44.4
				<del></del>	<del></del>
26	1.CCD21.12.C 1.22				
26.	ACCRUALS AND DEFERRED	Gro	_	Com	pany
	INCOME	<u>28.2.95</u>	<u>31.12.93</u>	28.2.95	<u>31.12.93</u>
		<u>£m</u>	<u>£m</u>	$\underline{\mathfrak{tm}}$	<u>£m</u>
	• .				
	Interest payable	91.0	78.7	90.3	78.5
	Other accruals	<u>94.7</u>	99.2	33.1	34.1
		185.7	177.9	123.4	112.6
			- ··		

27.	DEFERRED TAXATION	Gre	oup	Company	
		<u>28.2.95</u>	<u>31.12.93</u>	28.2.95	31.12.93
		$\underline{\mathfrak{tm}}$	$\underline{\mathfrak{t}}$ m	£m	£m
	Provided in the accounts:				PEANE
	Short term timing differences	(7.4)	(6.5)	(0.5)	(0.3)
	Capital allowances		` ,	(0.0)	(0.5)
	On assets leased to customers	184.7	173.2	3.5	2.7
	On other assets	2.2	1.7	2.2	1.7
		179.5	168.4	5.2	4.1
	At 1 January 1994	168.4		4.1	
	Arising during the period	11.1			
	At 28 February 1995	179.5		$\frac{1.1}{5.2}$	
	Not provided in the accounts:				
	Capital allowances				
	On assets leased to customers	49.9	49.1	1.3	1.0
	On other assets	0.5	0.5	0.5	1.6
		50.4	49.6	1.8	$\frac{0.5}{2.1}$

#### 28. LOAN CAPITAL

29.

Loan capital comprises floating rate loans from Bank of Scotland which are subordinated to the claims of creditors and which are repayable as follows:

	Group and	d Company
	<u>28.2.95</u>	31.12.93
21 Daniel - 2001 1 .	<u>£m</u>	£m
31 December 2001 or later	66.0	66.0
Perpetual loans	55.0	55.0
	121.0	121.0
SHARE CAPITAL	A 11 a 44 a	.d11 1

SHARE CAPITAL	Aut 28.2.95 £m	horised 31.12.93 £m	Allotte <u>and</u> <u>28.2.95</u> <u>£m</u>	d, called up fully paid 31.12.93 £m
Ordinary shares of £1 each Irredeemable preference	50.0	50.0	36.4	36.4
shares of £1 each	<u>70.0</u>	70.0	<u>20.0</u> <u>56.4</u>	20.0 56.4

The preference shares carry a dividend of 9.375% per annum, payable half yearly in arrears on 31 March and 30 September. The dividend rights are non-cumulative.

### 29. SHARE CAPITAL (continued)

The preference shares carry no votes at meetings unless the most recent half-yearly dividend due thereon remains unpaid at the date of the meeting or the business of the meeting includes a resolution for the winding up of the company or the varying, altering or abrogating any of the rights, privileges, limitations or restrictions attaching to the preference shares, in which event each holder will be entitled to one vote on a show of hands or one vote per share on a poll.

On a winding up of the company the preference shareholders have a right to receive, in preference to payments to ordinary shareholders, £1 per share plus any accrued dividend.

30.	RESERVES		Associated		
		<u>Group</u>	<u>undertakings</u>	<b>Total</b>	<b>Company</b>
	Profit and loss account	<u>£m</u>	<u>£m</u>	<u>£m</u>	<u>£m</u>
	At 1 January 1994	218.5	0.3	218.8	166.3
	Currency translation differences	0.2	-	0.2	-
	Retained profit for the period	16.9	_(0.6)	16.3	24.2
	At 28 February 1995	235.6	(0.3)	235.3	190.5

The cumulative amount of goodwill on acquisitions written off in the Group reserves is £1.9m (1993:£1.9m).

31.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	14 months to 28.2.95 £m	12 months to 31.12.93 £m
	Profit attributable to shareholders Dividends Other recognised gains and losses	73.9 (57.6) 0.2	56.1 (15.7) 0.1
	Shareholders' funds brought forward Shareholders' funds carried forward	16.5 277.8 294.3	40.5 237.3 277.8

#### 32. MEMORANDUM ITEMS

#### Contingent liabilities

No contingent liabilities exist for either Group or Company at 28 February 1995 (1993:£NIL).

#### Commitments

The contract amounts noted below indicate the volume of business outstanding at the balance sheet date in respect of commitments undertaken for customers. They do not reflect the underlying credit or other risks.

# 32. MEMORANDUM ITEMS (continued)

### Commitments (continued)

	Group		Company	
	<u>Contra</u>	ct amount		act amount
	<u>28.2.95</u>	31.12.93	<u>28.2.95</u>	31.12.93
Other commitments:	<u>£m</u>	$\underline{\mathfrak{L}}\mathbf{m}$	<u>£m</u>	£m
Short term trade related transactions Undrawn formal standby facilities, credit lines and other irrevocable commitments to lend	<b>.</b>	11.5	-	11.1
one year and over less than one year	33.9 479.3 513.2	247.1 282.0 540.6	116.2 116.2	36.2 48.5 95.8

There are commitments to make payments in the following year in respect of non-cancellable operating leases for property which expire:-

	G	Group		mpany
	28.2.95 £m	31.12.93 £m	28.2.95 £m	31.12.93 £m
Within one year	0.1	-	_	_
Between one and five years	0.4	0.4	0.4	0.3
In over five years	3.5	3.5	3.3	3.2
	4.0	3.9	3.7	3.5

The majority of leases of land and buildings are subject to rent reviews.

# 33. EXCHANGE RATE AND INTEREST RATE CONTRACTS

	<del></del>					
	Group		Company			
	<u>28.2.95</u>	31.12.93	<u>28.2.95</u>	31.12.93		
<b>T</b>	<u>£m</u>	<u>£m</u>	<u>£m</u>	£m		
Exchange rate contracts for hedging purposes:						
Contract or notional main air al						
Contract or notional principal amount Credit risk weighted amount Replacement cost	43.5	-	-	-		
	-	-	-	-		
	1.1	-	-	-		
Interest rate contracts for hedging purposes:						
Contract or notional principal amount Credit risk weighted amount Replacement cost	1,140.6	1,955.3	1,116.9	1,955.3		
	3.3	4.5	3.3	4.5		
	11.5	15.2	11.5	15.2		

# 34. ASSETS AND LIABILITIES IN FOREIGN CURRENCIES

The aggregate amounts of assets and liabilities denominated in foreign currencies were as follows:-

	Gr	Group	
	<u>28.2.95</u>	31.12.93	
	<u>£m</u>	<u>£m</u>	
Assets Liabilities	123.5	83.8	
	168.2	83.7	

#### 35. PARENT UNDERTAKING

The ultimate parent undertaking is the Governor and Company of the Bank of Scotland constituted by Act of the Scottish Parliament in 1695. Bank of Scotland has included a consolidated statement of cash flows in its consolidated accounts and, as a wholly owned subsidiary undertaking, the company is exempt from including a statement of cash flows in its accounts. Copies of Bank of Scotland's accounts can be obtained from The Mound, Edinburgh.

### SUBSIDIARY AND ASSOCIATED UNDERTAKINGS AS AT 28 FEBRUARY 1995

2 200	111 20 FEDRUART 1995			
1	PRINCIPAL OPERATING SUBSIDIARY UNDERTAKINGS	Percentage of equity capital and voting rights held by NWS BANK plc	Principal activity	Accounting reference date
	Capital Incentives plc	100	Promotional incentives	28 February
,	Godfrey Davis (Contract Hire) Limited	100	Contract hire	28 February
	Equity Bank Limited	100	Banking	28 February
	Flexifly Limited	100	Leasing	28 February
	Glosstrips Limited	100	Leasing	28 February
	BOS Finance Limited	100	Leasing	31 December
	BOS Meadowhall Investments Limited	100	Property investment	30 September
	nternational Motors Finance Limited	51	Finance	28 February
N	Membership Services Finance plc	75	Finance	28 February
	IWS Agencies Limited	100	Treasury services	28 February
	IWS Property Investments Limited	100	Property investment	31 December
	WS Property Investments (3) Limited	100	Property investment	31 March
	WS Trust Limited	100	Finance	28 February
	WS 1 Limited	100	Leasing	31 January
	WS 2 Limited	100	Leasing	28 February
	WS 3 Limited	100	Leasing	31 March
	WS 4 Limited	100	Leasing	30 April
	WS 5 Limited	100	Leasing	31 May
	WS 6 Limited	100	Leasing	30 June
	WS 7 Limited	100	Leasing	31 July
	WS 8 Limited	100	Leasing	31 August
	WS 9 Limited	100	Leasing	30 September
	WS 10 Limited	100	Leasing	31 October
	WS 11 Limited	100	Leasing	30 November
	WS 12 Limited	100	Leasing	31 December
* 55	aforth Maritime (Highlander) Limited	100	Leasing	28 February
	aforth Maritime (Jarl) Limited	100	Leasing	28 February
	e Mortgage Business plc	100	Mortgage loans	28 February
	wer Hill Property Investments (1) Limit		Property investment	31 January
	wer Hill Property Investments (7) Limit		Property investment	31 July
10	wer Hill Property Investments (10) Lim	ited 90	Property investment	31 October

NWS BANK plc and each of the above subsidiary undertakings are registered in England and Wales with the exception of Equity Bank Limited which is incorporated in the Republic of Ireland and those marked \* which are registered in Scotland.

# SUBSIDIARY AND ASSOCIATED UNDERTAKINGS AS AT 28 FEBRUARY 1995 (continued)

ASSOCIATED UNDERTAKINGS	Percentage of equity capital and voting rights held by NWS BANK plc	Accounting reference date
Automobile Association Financial Services Limited First Retail Finance Limited Leeds Permanent Financial Services Limited * NFU Mutual Finance Limited * Owen Owen Finance Limited * Renault Financial Services Limited Ruby Aircraft Leasing and Trading Limited Sapphire Aircraft Leasing and Trading Limited	50 50 50 54 50 50 20	31 December 31 January 30 September 31 December 31 December 31 December 31 March 31 March

All associated companies are registered in England and Wales.

#### **JOINT VENTURE**

The company has a 50% involvement in a joint venture, AA Financial Services, which has an accounting reference date of 31 December and whose principal place of business is NWS House, City Road, Chester.

<sup>\*</sup>Although NWS BANK plc owns more than 50% of the total equity of these companies, the voting rights attached to these holdings represent only 50% of the total voting rights and accordingly, in the absence of control, these companies are accounted for as if they are associated undertakings. Fractions of a percent in the equity capital have been rounded in the above disclosure