REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

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15/09/2018 COMPANIES HOUSE

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COMPANY INFORMATION

Directors

C Dixon

J Braddock M Braddock T Hughes N Murphy C Hehir J Smallwood

Company number

00374230

Registered office

Lowerhouse Mills

Bollington Macclesfield SK10 5HW

Auditor

RSM UK Audit LLP

Chartered Accountants

Bluebell House Brian Johnson Way

Preston Lancashire PR2 5PE

Business address

Lowerhouse Mills

Bollington Macclesfield SK10 5HW

STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present the strategic report for the year ended 31 December 2017.

Fair review of the business

The Directors are pleased to report an 11% increase in turnover for 2017, mostly arising in European markets. Turnover at home was mixed, with a 3% reduction as ongoing education competition and reduced packaging demand were only partially compensated by solid performances in picture framing and craft markets. However, increased raw material costs (driven mainly by exchange rate weakness) and changes in product mix reduced our gross margin. Higher marketing expenses and increased interest costs associated with the pension scheme deficit resulted in only a small pre-tax loss.

Careful control of stock levels enabled us to reduce our holding by £120,000. The final salary pension scheme deficit suffered a further small increase due to exceptionally low gilt yields. In total our reserves have been reduced by £201,000, significantly better than last year's £1,400,000 reduction but nevertheless a disappointing outcome.

Principal risks and uncertainties

The company's main commercial risk is reduced turnover due to competition. We are actively reducing our breakeven turnover level by improved product sourcing and close control of overheads; this will enable us to prosper despite the structural weakness of the paper trade.

Operation risks include environmental, health & safety and IT risks. A comprehensive disaster recovery plan has been created to ensure that the business can survive any foreseeable risk, with appropriate insurance held to cover business interruption as well as asset losses.

The funding level of the (closed) LS Dixon Group Retirement Benefits Scheme continues to be a risk to its sponsoring employer. During the year the trustees implemented a new investment strategy aimed at eliminating the deficit over a period whilst largely insuring against the risk of further yield reductions. The benefits of this approach will become apparent in the 2018 results.

Financial risk management objectives and policies

The company is exposed to a moderate level of price risk, credit risk, liquidity risk and cash flow risk.

The company manages these risks by financing its operations through retained profits, supplemented by an invoice discounting facility.

The management objectives are to retain sufficient liquid funds to enable it to meet its day to day requirements, minimise the company's exposure to fluctuating interest rates, and match the repayment schedule of any external borrowings or overdrafts with the future cash flows expected to arise from the company's trading activities.

Future plans

Our strategy remains unchanged: to exploit opportunities in niche markets utilising our unrivalled range of equipment and skills. Worldwide economic conditions improved during the second half of 2017 and this should support our export growth in 2018. Within our home markets our investments in marketing and product sourcing will improve our competitive position. The Directors are confident that profitable growth will be achieved in 2018.

STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

Key performance indicators

Our KPI's are typical of a manufacturing company of our size and are monitored against budget and prior year equivalents. The main indicators are:

	2017	2016
Turnover	£7,853k	£7,037k
Gross profit	£1,228k	£1,222k
(Loss)/profit before tax	(£9k)	£25k
Employee numbers	71	68

In addition, we monitor attendance levels throughout the company to ensure operational efficiency.

On behalf of the board

C Dixon

Director

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present their annual report and financial statements for the year ended 31 December 2017.

Principal activities

The principal activity of the company during the year was the manufacture of laminated and coated paper products.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

C Dixon

J Braddock

M Braddock

T Hughes

N Murphy

C Hehir

(Appointed 17 January 2018)

J Smallwood

(Appointed 21 February 2018)

Results and dividends

The results for the year are set out on page 7.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

Auditor

The auditor, RSM UK Audit LLP, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

Strategic report

The information required by schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) regulations 2008 has been included in the separate Strategic Report in accordance with section 414C (11) of the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013.

Statement of disclosure to auditor

So far as the directors are aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

C Dixon

Director

DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2017

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SLATER HARRISON & CO LIMITED

Opinion

We have audited the financial statements of Slater Harrison & Co Limited for the year ended 31 December 2017 which comprise the Statement of Comprehensive Income, the Statement Of Financial Position, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SLATER HARRISON & CO LIMITED (CONTINUED)

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Anthony Steiner FCA (Senior Statutory Auditor)

For and on behalf of RSM UK Audit LLP, Statutory Auditor

Chartered Accountants

Bluebell House

Brian Johnson Way

Preston

Lancashire, PR2 5PE

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STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

		2017	2016
	Notes	£	£
Turnover	3	7,852,698	7,037,088
Cost of sales		(6,624,766)	(5,815,463)
Gross profit		1,227,932	1,221,625
Administrative expenses		(1,148,894)	(1,153,616)
Other operating income		10,800	10,800
Operating profit	6	89,838	78,809
Interest payable and similar expenses	7	(99,246)	(53,326)
(Loss)/profit before taxation		(9,408)	25,483
Taxation	8	(6,301)	(10,839)
(Loss)/profit for the financial year	20	(15,709)	14,644
Other comprehensive income net of taxati Actuarial loss on defined benefit pension	ion		
schemes		(223,000)	(1,722,000)
Tax relating to other comprehensive income	,	37,910	292,740
Total comprehensive income for the year		(200,799)	(1,414,616)
			

The income statement has been prepared on the basis that all operations are continuing operations.

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

		20	017	20	016
	Notes	£	£	£	£
Fixed assets					
Intangible assets	9		11,639		11,978
Tangible assets	10		819,111		787,930 ————
			830,750		799,908
Current assets					
Stocks	11	1,684,855	•	1,804,223	
Debtors falling due after more than one	40	0.47.400		0.45.074	
year	12	347,480	•	315,871	
Debtors falling due within one year	12	2,493,885		2,457,905	
Cash at bank and in hand		95,477		79,236 ————	
		4,621,697		4,657,235	
Creditors: amounts falling due within one year	13	(1,998,127)		(1,987,979)	
Net current assets			2,623,570		2,669,256
Total assets less current liabilities			3,454,320		3,469,164
Creditors: amounts falling due after more than one year	14		(15,830)		(10,875)
Net assets excluding pension liability			3,438,490		3,458,289
Defined benefit pension liability	18		(2,390,000)		(2,209,000)
Net assets			1,048,490		1,249,289
			=		
Capital and reserves				•	
Called up share capital	19		157,500		157,500
Capital redemption reserve	20		10,000		10,000
Profit and loss reserves	20		880,990		1,081,789
Total equity			1,048,490		1,249,289
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C Dixon

Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

,		•		
	Share capital	Capital redemption reserve	Profit and loss reserves	Total
	£	£	£	£
Balance at 1 January 2016	157,500	10,000	2,496,405	2,663,905
Year ended 31 December 2016:		•		
Profit for the year	-	-	14,644	14,644
Other comprehensive income net of taxation:				
Actuarial loss on defined benefit plans	~	-	(1,722,000)	(1,722,000)
Tax relating to other comprehensive income			292,740	292,740
Total comprehensive income for the year	-	-	(1,414,616)	(1,414,616)
Balance at 31 December 2016	157,500	10,000	1,081,789	1,249,289
Year ended 31 December 2017:				
Loss for the year	-	•	(15,709)	(15,709)
Other comprehensive income net of taxation:			` ' '	` ' '
Actuarial loss on defined benefit plans	-	-	(223,000)	(223,000)
Tax relating to other comprehensive income		-	37,910	37,910
Total comprehensive income for the year	-		(200,799)	(200,799)
Balance at 31 December 2017	157,500	10,000	880,990	1,048,490
		=	=	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

Company information

Slater Harrison & Co Limited is a private company limited by shares incorporated in England and Wales. The registered office is Lowerhouse Mills, Bollington, Macclesfield, SK10 5HW.

The company's principal activities and nature of its operations are disclosed in the Directors' Report.

Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006, including the provisions of the large and medium sized companies and groups (Accounts and Reports Regulations) 2008.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared on the historical cost convention. The principal accounting policies adopted are set out below.

In accordance with FRS 102, the company has taken advantage of the exemptions from the following disclosure requirements in respect of its individual financial statements. These disclosures are given on a consolidated basis:

- Section 4 'Statement of Financial Position' Reconciliation of the opening and closing number of shares;
- Section 7 'Statement of Cash Flows' Presentation of a statement of cash flow and related notes and disclosures;
- Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instrument Issues' —
 Carrying amounts, interest income/expense and net gains/losses for each category of financial
 instrument; basis of determining fair values; details of collateral, loan defaults or breaches, details
 of hedges, hedging fair value changes recognised in profit or loss and in other comprehensive
 income;
- Section 33 'Related Party Disclosures' Compensation for key management personnel.

The financial statements of the Company are consolidated in the financial statements of L S Dixon Group Limited. The consolidated financial statements of L S Dixon Group Limited are available from its registered office, Lowerhouse Mills, Bollington, Macclesfield, SK10 5HW.

Going concern

The directors have concluded that it is appropriate to prepare the accounts on a going concern basis as the company has adequate cash resources and financial projections indicate that the company will continue to trade within its existing bank facilities.

Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of laminated and coated paper products to customers during the year. Turnover is recognised at the point of transfer, of the rights and benefits of ownership, of goods to the customer, typically being on delivery. Turnover is stated less returns.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies (Continued)

Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Software

25% straight line

Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives on the following bases:

Plant and machinery

10% reducing balance

Fixtures, fittings and equipment

20% reducing balance & 25% straight line

Motor vehicles

25% reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell which is net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the weighted average purchase price is used.

For work in progress and finished goods; cost comprises direct materials, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Cash and cash equivalents

Cash and cash equivalents are basic financial instruments and include cash in hand and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies (Continued)

Financial assets

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include trade and other debtors, loans to fellow group companies and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the financial asset is measured at the present value of the future receipts discounted at a market rate of interest.

Loans and receivables

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Financial liabilities

Basic financial liabilities, including trade and other creditors, bank loans and loans from fellow group companies, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies (Continued)

Equity instruments

Equity instruments issued by the company are recorded at the fair value of proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

Taxation

The tax expense represents the sum of the current tax expense and deferred tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current and deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited to other comprehensive income or equity, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income, or equity.

Current tax assets and current tax liabilities and deferred tax assets and deferred tax liabilities are offset, if and only if, there is a legally enforceable right to set off the amounts and the entity intends either to settle on the net basis or to realise the asset and settle the liability simultaneously.

Current tax is based on taxable profit for the year. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting period.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates that have been enacted or substantively enacted by the reporting date. Deferred tax is not discounted.

Deferred tax liabilities are recognised in respect of all timing differences that exist at the reporting date. Timing differences are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from their recognition in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that they will be recovered by the reversal of deferred tax liabilities or other future taxable profits.

Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Retirement benefits

For defined contribution schemes the amount charged to profit or loss is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments.

The cost of providing benefits under defined benefit plans is determined separately for each plan using the projected unit credit method, and is based on actuarial advice.

The change in the net defined benefit liability arising from employee service during the year is recognised as an employee cost. The cost of plan introductions, benefit changes, settlements and curtailments are recognised as an expense in measuring profit or loss in the period in which they arise.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies (Continued)

The net interest element is determined by multiplying the net defined benefit liability by the discount rate, taking into account any changes in the net defined benefit liability during the period as a result of contribution and benefit payments. The net interest is recognised in profit or loss as other finance revenue or cost.

Remeasurement changes comprise actuarial gains and losses, the effect of the asset ceiling and the return on the net defined benefit liability excluding amounts included in net interest. These are recognised immediately in other comprehensive income in the period in which they occur and are not reclassified to profit and loss in subsequent periods.

The net defined benefit pension asset or liability in the balance sheet comprises the total for each plan of the present value of the defined benefit obligation (using a discount rate based on high quality corporate bonds), less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information, and in the case of quoted securities is the published bid price. The value of a net pension benefit asset is limited to the amount that may be recovered either through reduced contributions or agreed refunds from the scheme.

Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the income statement so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

Foreign exchange

Transactions in currencies other than the functional currency (foreign currency) are initially recorded at the exchange rate prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary assets and liabilities denominated in foreign currencies are translated at the rate ruling at the date or the transaction, or, if the asset or liability is measured at fair value, the rate when that fair value was determined.

All translation differences are taken to profit or loss, except to the extent that they relate to gains or losses on non-monetary items recognised in other comprehensive income, when the related translation gain or loss is also recognised in other comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Critical judgements

There are no critical judgements which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities.

Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

Defined benefit pension scheme

The present value of the defined benefit pension scheme liability depends on a number of factors that are determined on an actuarial basis using a variety of assumptions. The assumptions used in determining the net cost or income for pensions include the discount rate. Any changes in these assumptions, which are disclosed in note 18, will impact the carrying amount of the pension liability. Furthermore a roll forward approach which projects results from the latest full actuarial valuation performed at 31 December 2014 has been used by the actuary in valuing the pensions liability at 31 December 2017. Any differences between the figures derived from the roll forward approach and a full actuarial valuation would impact on the carrying amount of the pension liability.

Stock provision

The directors have made estimates and judgements in respect of the recoverable value of finished goods and made provision for any possible slow moving/obsolete stock.

3 Turnover and other revenue

An analysis of the company's turnover is as follows:

	e;	2017	2016
		£	£
Turnover analysed by class of business			
Provision of goods and services		7,852,698	7,037,088

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

3	Turnover and other revenue (Continued)	•	
	Turnover analysed by geographical market		
		· 2017 £	201
		-	
	United Kingdom	5,265,198	5,428,58
	Europe	2,408,673	1,433,46
	Asia	108,641	132,58
	Other	70,186	42,45
		7,852,698 	7,037,08
4	Employees		
	The average monthly number of persons (including directors) employed was:	by the company du	ring the year
		2017	2010
		Number	Numbe
	Production staff	51	48
	Sales and administration staff	20	20
		71 ======	
•	Their aggregate remuneration comprised:		
	· · · · · · · · · · · · · · · · · · ·	2017	2016
		£	£
	Wages and salaries	1,664,784	1,624,172
	Social security costs	195,853	196,515
	Pension costs	245,321	229,655
		2,105,958	2,050,342
			
5	Directors' remuneration	2017	2016
	,	£	£
	Remuneration for qualifying services	245,049	254,082
	Company pension contributions to defined contribution schemes	30,628	29,220
		275,677	283,302
		=====	====

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 3 (2016 - 3).

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

5 Directors' remuneration (Continued))
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Remuneration disclosed above include the following amounts paid to the highest paid director:

		2017 £	2016 £
	Remuneration for qualifying services Company pension contributions to defined contribution schemes	113,413 15,581	116,974 15,300
	Company pension commoditions to defined contribution continues	======	======
6	Operating profit		
	•	2017	2016
	Operating profit for the year is stated after charging/(crediting):	£	£
	Exchange (gains)/losses	(1,652)	2,088
	Fees payable to the company's auditor for the audit of the company's		
	financial statements	10,595	10,395
	Depreciation of owned tangible fixed assets	104,418	89,777
	Depreciation of tangible fixed assets held under finance leases	2,936	3,263
	Amortisation of intangible assets	7,824	35,284
	Cost of stocks recognised as an expense	4,055,935	3,426,619
	Operating lease charges	40,224 —————	45,359 ————
7	Interest payable and similar expenses		
•	interest payable and similar expenses	2017	2016
		£	£
	Interest on bank overdrafts and loans	39,845	33,033
	Interest on finance leases and hire purchase contracts	1,401	1,293
	Net interest on the net defined benefit pension liability	58,000	19,000
		99,246	53,326

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

Taxation	2017	2016
	2017 £	2016
Deferred tax	-	•
Origination and reversal of timing differences	15,169	16,528
Changes in tax rates	-	2,332
Adjustment in respect of prior periods	(8,868)	(8,021
Total deferred tax	6,301	10,839
The total tax charge for the year included in the income statement can be r before tax multiplied by the standard rate of tax as follows:	econciled to the	(loss)/profit
	2017	2016
	£	£
(Loss)/profit before taxation	(9,408)	25,483
Expected tax (credit)/charge based on the standard rate of corporation tax in the UK of 19.25% (2016: 20.00%) Tax effect of expenses that are not deductible in determining taxable profit Effect of change in corporation tax rate Group relief Permanent capital allowances in excess of depreciation Deferred tax adjustments in respect of prior years Amounts (charged)/credited to equity in respect of pension contributions	(1,811) 1,277 2,229 - 18,484 (8,868) (5,010)	5,097 902 51,075 32,654 (19,208) (8,021) (51,660)
Taxation charge for the year	6,301	10,839
In addition to the amount observed to make on loss the following and any	relating to tax	have been
In addition to the amount charged to profit or loss, the following amounts recognised directly in other comprehensive income:		
	2017 £	2016 £
	2017 £	2016 £

The Chancellor stated his intention to reduce the main rate of corporation tax from 20% to 19% from 1 April 2017 and to 17% from 1 April 2020. This change was enacted on 6 September 2016.

9	Intangible fixed assets				
					Software £
	Cost				
	At 1 January 2017 Additions - internally developed				143,302 7,485
	Additions - internally developed				
	At 31 December 2017				150,787
	Amortisation and impairment				
	At 1 January 2017				131,324
	Amortisation charged for the year				7,824
	At 31 December 2017				139,148
	Carrying amount				
	At 31 December 2017				11,639
	At 31 December 2016				11,978
10	Tangible fixed assets				
		Plant and machinery	Fixtures, Mo fittings and equipment	otor vehicles	Total
		£	£	£	£
	Cost				
	At 1 January 2017	4,160,722	293,833	88,602	4,543,157
	Additions	46,308	68,232	23,995	138,535
	Disposals	. -	(46,266)	-	(46,266) ————
	At 31 December 2017	4,207,030	315,799	112,597	4,635,426
	Depreciation and impairment				
	At 1 January 2017	3,425,178	288,250	41,799	3,755,227
	Depreciation charged in the year	77,285•	18,321	11,748	107,354
	Eliminated in respect of disposals	-	(46,266)	-	(46,266)
	At 31 December 2017	3,502,463	260,305	53,547	3,816,315
	Carrying amount				
	At 31 December 2017	704,567	55,494	59,050	819,111
	At 31 December 2016	735,544	5,583	46,803	787,930
					

10	Tangible fixed assets (Continued)		
	The net carrying value of tangible fixed assets includes the following in finance leases:	n respect of assets	s held under
		2017	2016
		£	£
	Plant and machinery Motor vehicles	26,426 23,995	29,362
	Wictor Vericles		
		50,421 ————	29,362 ————
	Depreciation charge for the year in respect of leased assets	2,936	3,263
11	Stocks		
••		2017	2016
		£	£
	Raw materials and consumables	875,969	1,049,186
	Work in progress	229,150	182,511
	Finished goods and goods for resale	579,736	572,526
		1,684,855	1,804,223
12	Debtors		
	A	2017	2016
	Amounts falling due within one year:	£	£
	Trade debtors	1,036,488	972,453
	Amounts owed by group undertakings	1,293,886	1,299,938
	Other debtors	835	900
	Prepayments and accrued income	162,676	184,614
		2,493,885	2,457,905 =======
		2017	2016
	Amounts falling due after more than one year:	£	£
	Deferred tax asset (note 17)	347,480	315,871
	Total data as	0.044.005	
	Total debtors	2,841,365	2,773,776

	Creditors: amounts falling due within one year		2017	201
		Notes	£	201
	Bank loans and overdrafts	15	673,523	505,45
	Obligations under finance leases	16	18,790	10,87
	Trade creditors	10	952,827	908,51
	Amounts due to group undertakings		93,528	251,60
	Other taxation and social security		88,026	117,08
	Accruals and deferred income		171,433	194,45
			1 009 127	1,987,97
			1,998,127	1,967,97
14	the assets to which they relate. Creditors: amounts falling due after more than or	ne year	2017	201
		Notes	£	:
				
	Obligations under finance leases	16	15,830	10,87
5	Hire purchase agreements are secured against the a			10,87
5	-			
5	Hire purchase agreements are secured against the a			201
15	Hire purchase agreements are secured against the a		2017 £	201
15	Hire purchase agreements are secured against the a		2017	201
5	Hire purchase agreements are secured against the a		2017 £	201 505,45
5	Hire purchase agreements are secured against the a		2017 £ 673,523	201 505,45
15	Hire purchase agreements are secured against the a		2017 £ 673,523 673,523	2016 505,452 505,452
	Hire purchase agreements are secured against the a Borrowings Bank loans Payable within one year Finance lease obligations	assets to which they relate	2017 £ 673,523 ————————————————————————————————————	505,455 505,455
	Hire purchase agreements are secured against the a Borrowings Bank loans Payable within one year	assets to which they relate	2017 £ 673,523 673,523	505,455 505,455
	Hire purchase agreements are secured against the at Borrowings Bank loans Payable within one year Finance lease obligations Future minimum lease payments due under finance less than one year	assets to which they relate	2017 £ 673,523 ————————————————————————————————————	2016 505,452 505,452 2016 10,875
	Hire purchase agreements are secured against the a Borrowings Bank loans Payable within one year Finance lease obligations Future minimum lease payments due under finance lease of the secured against the accordance to the secured against the accordance against the accord	assets to which they relate	2017 £ 673,523 ————————————————————————————————————	201 / ₅ 505,452

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

16 Finance lease obligations (Continued)

Finance lease payments represent rentals payable by the company for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments. The average term of finance leases entered into is 24 months.

17 Deferred taxation

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Assets 2017	Assets 2016
Balances:	£	£
Accelerated capital allowances	(93,727)	(63,644)
Deferred tax in respect of the defined benefit scheme	411,228	379,515
Tax losses carried forward	29,979	-
	347,480	315,871
,		2017
Movements in the year:		£
Liability/(Asset) at 1 January 2017		(315,871)
Charge to profit or loss		6,301
Credit to other comprehensive income	,	(37,910)
Liability/(Asset) at 31 December 2017		(347,480)
		=====

The deferred tax asset set out above is expected to reverse after 12 months and relates mainly to the pension movement. The deferred tax liability set out above is expected to reverse within 12 months and relates to accelerated capital allowances that are expected to mature within the same period.

18 Retirement benefit schemes

Defined contribution schemes	2017 £	2016 £
Charge to profit or loss in respect of defined contribution schemes	245,321	229,655

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

Defined benefit schemes

The company operates a pension scheme providing benefits based on final pensionable salary. The defined benefit scheme was closed to future accrual, effective 30 September 2014. The latest full actuarial valuation was carried out on 31 December 2014 and was updated for the purposes of these financial statements to 31 December 2017 by a qualified, independent actuary.

Retir	ement benefit schemes (Continued)		
	,	2017	2016
Key a	ssumptions	%	%
Disco	unt rate	2.5	2.7
Expe	cted rate of future inflation - RPI	3.3	3.3
Morta	lity assumptions	2017	2016
	ned life expectations on retirement at age 65:	Years	Years
	ng today	87	0*
- Male - Fem		89	87 89
, 0,,,			=====
	ng in 20 years		
- Male		90	89
- Fem	ales	92 ———	92
		2017	2016
Amou	nts recognised in the income statement	£	£
Net in	terest on defined benefit liability/(asset)	58,000	19,000
		2017	2016
Amou	nts taken to other comprehensive income	£	£
Actua	I return on scheme assets	(477,000)	(737,000
Less:	calculated interest element	262,000	351,000
Retur	n on scheme assets excluding interest income	(215,000)	(386,000
Actua	rial changes related to obligations	438,000	2,108,000
Total	costs	223,000	1,722,000
	mounts included in the statement of financial position arising from the any's obligations in respect of defined benefit plans are as follows:		
· · · · · · · · · · · · · · · · · · ·		2017 £	2016 £
Prese	nt value of defined benefit obligations	12,433,000	12,042,000
	alue of plan assets	(10,043,000)	(9,833,000)

18	Retirement benefit schemes (Continued)		
			2017
	Movements in the present value of defined benefit obligations		£
	Liabilities at 1 January 2017		12,042,000
	Benefits paid		(367,000)
	Actuarial gains and losses		438,000
	Interest cost		320,000
	At 31 December 2017		12,433,000
			
		•	2017
	The defined benefit obligations arise from plans funded as follows:		£
	Wholly unfunded obligations		-
	Wholly or partly funded obligations		12,433,000
			12,433,000
			======
	•		2017
	Movements in the fair value of plan assets		£
	Fair value of assets at 1 January 2017	•	9,833,000
	Interest income		262,000
	Return on plan assets (excluding amounts included in net interest)		215,000
	Benefits paid		(367,000)
	Contributions by the employer		100,000
	At 31 December 2017		10,043,000
		2017	2016
	The analysis of the scheme assets at the reporting date were as follows:	£	£
	Equity instruments	4,462,000	4,108,000
	Gilts .	596,000	4,821,000
	Bonds	2,527,000	291,000
	Cash	412,000	613,000
	LDI	2,046,000	
		10,043,000	9,833,000
			====

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

19	Share capital		
		2017	2016
		£	£
	Ordinary share capital		
	Issued and fully paid		
	157,500 Ordinary shares of £1 each	157,500	157,500
			

20 Reserves

Capital redemption reserve

The capital redemption reserve represents the par value of shares redeemed by the company.

Profit and loss reserves

The profit and loss reserve represents earnings net of distributions to owners.

21 Operating lease commitments

Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2017	2016
	£	£
Within one year	36,947	39,044
Between one and five years	49,353	59,504
	86,300	98,548
	===	

22 Financial commitments, guarantees and contingent liabilities

The company has executed a guarantee in the sum of £40,000 (2016: £40,000) in respect of deferred duty payments.

The company has entered into an unlimited cross-guarantee structure in favour of National Westminster Bank PLC in respect of overdraft and loan facilities granted to other fellow subsidiary undertakings and LS Dixon Group Limited. The cross-guarantee structure is supported by mortgage debentures in favour of National Westminster Bank PLC over the assets and undertaking of the company and group. Total group borrowings at 31 December 2017 amounted to £891,589 (2016: £573,387).

23 Capital commitments

The company had a capital commitment of £Nil (2016 £56,147) outstanding at the year end.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

24 Related party transactions

The company has taken advantage of the exemption under FRS102, not to disclose transactions during the year with other group undertakings on the grounds that it is a wholly owned subsidiary were the ultimate parent company prepares group accounts.

At the 31 December 2017, the company was owed £1,293,886 (2016: £1,299,938) from group undertakings and owed £93,528 (2016: £251,605) to group undertakings.

25 Controlling party

The directors consider the immediate and ultimate holding company to be LS Dixon Group Limited, a company incorporated in England and Wales. LS Dixon Group Limited is the only undertaking preparing group accounts to include the financial statements of the company. The consolidated financial statements of LS Dixon Group Limited can be obtained from the registered office.

The company is a subsidiary of LS Dixon Group Limited and was controlled by it. LS Dixon Group Limited is ultimately controlled by its directors.