



COMPANIES HOUSE

Please complete in typescript,  
or in bold black capitals.

# 288c

## CHANGE OF PARTICULARS for director or secretary (NOT for appointment (use Form 288a) or resignation (use Form 288b))

Company Number

00373984

Company Name in full

INDEPENDENT SCHOOLS CAREERS ORGANISATION



\*F288C01A\*

### Changes of particulars form

Complete in all cases

Date of change of particulars

Day Month Year

25 11 97

Name

\*Style / Title

MR

\*Honours etc

Forename(s)

SAMUEL JAMES WATSON

Surname

McARTHUR

Day Month Year

† Date of Birth

29 12 49

Change of name (enter new name) Forename(s)

Surname

Change of usual residential address

(enter new address)

READING BLUE COAT SCHOOL

Post town

HOLME PARK SONNING READING

County / Region

BERKSHIRE

Postcode

RG4 0SU

Country

ENGLAND

Other change

(please specify)

A serving director, secretary etc must sign the form below.

Signed

*[Signature]*

Date

28 Jan 98

(by a serving director / secretary / administrator / administrative receiver / receiver manager / receiver)

\* Voluntary details.

† Directors only.

Please give the name, address,  
telephone number and, if available,  
a DX number and Exchange of  
the person Companies House should  
contact if there is any query.

INDEPENDENT SCHOOLS  
CAREERS ORGANISATION

I. S. C. O.

12-16A, PRINCESS WAY,  
CAMBERLEY, GU15 3SP

Tel 01276 21188

DX number

DX exchange

When you have completed and signed the form please send it to the  
Registrar of Companies at:

Companies House, Crown Way, Cardiff, CF4 3UZ DX 33050 Cardiff  
for companies registered in England and Wales or

Companies House, 37 Castle Terrace, Edinburgh, EH1 2EB

for companies registered in Scotland

DX 235 Edinburgh



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COMPANIES HOUSE 29/01/98

# ANNUAL REPORT for 1996-97

## Chairman's Statement

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This is my last annual statement as I will be standing down at the Annual General Meeting in November after nine years as Chairman, having joined the Council and Finance Committee in 1987. This period has seen significant changes in the economic environment and in the education and careers world.

The recession in the early 90's hit the independent schools hard and this inevitably impinged on ISCO. At the same time competition increased from private companies and the privatised careers service companies. In spite of this, ISCO continued to grow as more schools became members and more pupils enrolled in the Careers and Higher Education Guidance Scheme.

Our publications have been greatly extended and sales increased, the printing and distribution of *Careerscope* being placed in the hands of Hobsons with improvements in the contributions to our income. We also extended our range of computer programs and negotiated an agency arrangement with Microsoft with benefits to our members and ourselves.

Over the period we have considerably increased our range of services to schools and have increased our regional staff to cope with the increased workload.

This year I am glad to report that we have again produced an operating surplus, in this instance £18,657. We have also enjoyed a surplus on the revaluation of our investments of £94,388. It must be remembered, however, that the stock market is at a very high level and could fall again.

Throughout my spell as Chairman our National Director, Graham Searle, has led the organisation with skill and dedication thus making my task so much lighter. I thank him most sincerely for this.

He has been ably supported originally by John Brown, and since March 1991, by Keith Beale as Administrative Directors. They both effected great changes in our administrative and computer systems and this during periods of considerable change in our organisation and business.

My sincere thanks to Graham Searle and Keith Beale and all the staff in the regions, at Camberley and the London office for their wonderful support and kindnesses over the years. Also very warm thanks to the members of the Council and the Finance Committee who, in spite of the changes in membership over the years, have given continuous support to our activities. This has made my role so much more interesting and rewarding.

I wish my successor, John Andrewes, great success and happiness in his period as Chairman. He is well known to ISCO since he served as Honorary Treasurer for thirteen years until 1993 and therefore brings much experience to the Chairman's role.

Sincere good wishes to ISCO in the years ahead.

