#### Report of the Directors and

Financial Statements For The Year Ended 31 March 2014

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## Company Information For The Year Ended 31 March 2014

**DIRECTORS:** 

Nigel Brewster

Kelvin Fitton

Andrew David McKenna

Gavin Baldwin Stacey Gavin Austin

Phil Harris

Kevin Barrie Kerley Andrew John Sterling Robert William Johnson

Paul Vinod Goel

Michael Luke Wilkinson

**REGISTERED OFFICE:** 

**Doncaster Business Innovation Centre** 

Ten Pound Walk

Doncaster South Yorkshire DN4 5HX

**REGISTERED NUMBER:** 

00368978 (England and Wales)

**SENIOR STATUTORY AUDITOR:** 

Neil Highfield FCA

**AUDITORS:** 

Allotts Business Services Ltd, Statutory Auditor

**Chartered Accountants** 

Sidings Court Lakeside Doncaster South Yorkshire DN4 5NU

### President's Report For The Year Ended 31 March 2014

2013 has seen the Chamber's financial performance improve significantly from the prior years, having spent the better part of 2011 and 2012 restructuring the business and preparing for the future. This focus on costs and efficiency savings has delivered a much more streamlined Chamber and helped to deliver a surplus that puts the Chamber in a strong position to further invest in the future.

Coming off the back of the efforts of 2012/13 to stabilise the business, CEO Phil Harris and his team have had an unwavering focus on cost management, whilst also focusing on delivering an improved membership offer.

The year has seen the Chamber continue to deliver both member services and publicly funded business support contracts. Membership levels have remained stable at around 730 members. These members employ over 33,000 people (46% of Doncaster's private sector employment), with a combined turnover of £1.5 billion (60% Doncaster private sector GVA). Business support contracts have delivered support to over 1000 local people and helped to set up over 250 new businesses. This level of support has seen Doncaster ranked 8<sup>th</sup> out of 380 Local Authority areas for business start conversions when working with the long term unemployed. The Chamber has also seen continued growth in its export documentation services, and is expanding on the success in this area with further services including export training, translations services and market briefings. Member events have also continued to grow, with the centrepiece event being the annual Business Awards in December. As with previous years, the flagship event welcomed over 650 people to a glittering night celebrating the very best in Doncaster business performance. As ever, it also provided a strong financial return for the Chambers annual events portfolio.

The focus on costs has seen a cultural change within the Chamber making sure that every penny spent is delivering real value for money. Tighter control measures and regular review meetings have really driven the team to achieve more with less.

Looking ahead the Chamber is investing in new skills based services. The Doncaster Skills Academy has started engaging with Doncaster's secondary schools and has already started to deliver support to better prepare Doncaster's school leavers in the requirements and expectations of potential employers. Employability Competencies – as defined by Doncaster's private sector – are forming the backbone of the interaction between the Chamber, businesses and the schools. The Chamber's members have been very vocal in their desire to see greater interaction between business and schools and the Chamber is aiming to build a long term sustainable solution that provides a credible and lasting conduit for this interaction.

The Chamber has, additionally, continued to play an active and valued role within Doncaster's partnership structures working closely with key stakeholders such as; Doncaster's Elected Mayor, Doncaster MBC, Doncaster College, Doncaster CVS, Finance for Enterprise, Job Centre Plus and others for the betterment of the borough's economy and communities. Businesses and residents of Doncaster will be able to see the tangible benefits of this work as Doncaster's landscape changes through the delivery of projects such as: Doncaster's Civic and Cultural Quarter, CAST, White Rose Way and the Finningley and Rossington Regeneration Route Scheme.

Whilst 2014/15 will continue to have a challenging financial landscape the performance of 2013/14 has allowed the Chamber to focus on new member and non member services to drive improved business performance. These new services, along with the historical core services, will drive further revenue stream to the Chamber, whilst helping to deliver the economic benefits that the Chamber stands for.

The Chamber's members can be assured that the Chamber remains focused on delivering real economic benefits to both its members and the Doncaster borough.

Stacey Gavin Austin

President -

#### <u>Doncaster Chamber of Commerce and</u> <u>Enterprise</u>

### Report of the Directors For The Year Ended 31 March 2014

The directors present their report with the financial statements of the company for the year ended 31 March 2014.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 April 2013 to the date of this report.

Nigel Brewster
Kelvin Fitton
Andrew David McKenna
Gavin Baldwin
Stacey Gavin Austin
Phil Harris
Kevin Barrie Kerley
Andrew John Sterling

Other changes in directors holding office are as follows:

Mark Appleyard - resigned 1 December 2013 Cheryl Walsh - resigned 1 May 2013 Robert William Johnson - appointed 30 May 2013 Paul Vinod Goel - appointed 18 December 2013 Michael Luke Wilkinson - appointed 18 December 2013

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

Allotts Business Services Ltd will be proposed for reappointment as auditors at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

Phil Harris - Director

#### Report of the Independent Auditors to the Members of **Doncaster Chamber of Commerce and Enterprise**

We have audited the financial statements of Doncaster Chamber of Commerce and Enterprise for the year ended 31 March 2014 on pages five to nine. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of its surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

Neil Highfield FCA (Senior Statutory Auditor)

for and on behalf of Allotts Business Services Ltd, Statutory Auditor

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**Chartered Accountants** 

Sidings Court Lakeside

Doncaster

South Yorkshire

DN4 5NU

18 December 2014

#### <u>Doncaster Chamber of Commerce and</u> <u>Enterprise</u>

#### Income and Expenditure Account For The Year Ended 31 March 2014

	Notes	2014 £	2013 £
TURNOVER		1,249,238	994,440
Cost of sales		254,441	196,561
GROSS SURPLUS		994,797	797,879
Administrative expenses		737,698	659,595
OPERATING SURPLUS	2	257,099	138,284
Interest receivable and similar income		<del>_</del>	58
		257,099	138,342
Interest payable and similar charges		<u>-</u>	3,028
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION		257,099	135,314
Tax on surplus on ordinary activities	3	1,211	12
SURPLUS FOR THE FINANCIAL YEAR		255,888	135,302
Deficit brought forward		(24,262)	(159,564)
RETAINED SURPLUS/(DEFICIT) CARRI FORWARD	ED	231,626	(24,262)

#### (Company Number: 00368978)

#### **Balance Sheet** 31 March 2014

		2014		2013	
	Notes	£	£	£	. <b>£</b>
FIXED ASSETS Tangible assets	4		16,401		18,302
CURRENT ASSETS Debtors Cash at bank	5	115,760 783,487		112,106 176,126	
CREDITORS		899,247		288,232	
Amounts falling due within one year	6	251,050		216,880	
NET CURRENT ASSETS			648,197		71,352
TOTAL ASSETS LESS CURRENT LIABILITIES	·		664,598		89,654
CREDITORS Amounts falling due after more than one year	7		432,972		113,916
NET ASSETS/(LIABILITIES)			231,626		(24,262)
RESERVES Income and expenditure account			231,626		(24,262)
			231,626		(24,262)

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved by the Board of Directors on 18 December 2014 and were signed on its behalf by:

Stacey Gavin Austin -/Director

Kelvin Fitton - Director

### Notes to the Financial Statements For The Year Ended 31 March 2014

#### 1. ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property - 10% on cost Plant and machinery - 33% on cost Fixtures and fittings - 33% on cost

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### Operating leases

Operating lease rentals are charged to the profit and loss account as incurred.

#### 2. OPERATING SURPLUS

3.

The operating surplus is stated after charging:

	2014 £	2013 £
Depreciation - owned assets	10,945	12,182
Auditors' remuneration	5,000	5,000
Pension costs	13,676	9,698
Directors' remuneration	72,500	63,450
Directors' pension contributions to money purchase schemes	<u>1,575</u>	<u>750</u>
The number of directors to whom retirement benefits were accruing was as follows:		
Money purchase schemes	1	1
TAXATION		
Analysis of the tax charge		
The tax charge on the surplus on ordinary activities for the year was as follows:	2014	2013
Current tax:	£	£
UK corporation tax	1,211	12
on our portation tax	1,211	12
Tax on surplus on ordinary activities	1,211	12
•	<del></del>	

Following agreement with HM Revenue & Customs regarding the mutual trading status of the company, only 8% of the company's trading profits are deemed to arise from commercial activities and are therefore subject to corporation tax. Bank interest received is fully taxable.

### Notes to the Financial Statements - continued For The Year Ended 31 March 2014

4.	TANGIBLE FIXED ASSETS				
		Improvements to property £	Plant and machinery £	Fixtures and fittings £	Totals £
	COST At 1 April 2013 Additions	2,250 	71,062 9,044	13,582	86,894 <u>9,044</u>
	At 31 March 2014	2,250	80,106	13,582	95,938
	DEPRECIATION	•			•
	At 1 April 2013	769	54,491	13,332	68,592
	Charge for year	225	10,470	250	10,945
	At 31 March 2014	994	64,961	13,582	79,537
	NET BOOK VALUE				
	At 31 March 2014	<u>1,256</u>	<u>15,145</u>	<u> </u>	<u>16,401</u>
	At 31 March 2013	<u>1,481</u>	16,571	250	18,302
5.	DEBTORS: AMOUNTS FALLING DUE WITHI	N ONE YEAR		2014	2012
				2014 £	2013 £
	Trade debtors				. 1 95,535
	Other debtors Prepayments and accrued income			1,904 36,557	1,904 14,667
	Frepayments and accided income				
				115,760	112,106
6.	CREDITORS: AMOUNTS FALLING DUE WITI	HIN ONE YEAR			
				2014 £	2013 £
	Other loans			£. -	12,664
	Trade creditors			71,851	40,233
	Taxation Social security and other taxes			1,222 26,501	12 36,019
	Other creditors			7,483	4,686
	Accruals and deferred income			143,993	123,266
•				251,050	216,880
_					
7.	CREDITORS: AMOUNTS FALLING DUE AFT	ER MORE THAN	ONE YEAR	2014	2013
	0.1			£	£
	Other creditors			432,972	113,916
8.	OPERATING LEASE COMMITMENTS				
	The following operating lease payments are cor	nmitted to be paid	within one year:		
				2014	2013
				£	£
	Expiring:			2 5 4 2	2 272
	Within one year Between one and five years			.3,543 12,980	3,373 7,280
	•				
				<u>16,523</u>	10,653

### Notes to the Financial Statements - continued For The Year Ended 31 March 2014

#### 9. SECURED DEBTS

The following secured debts are included within creditors:

		2014	2013
	•	£	£
Other loans			12,664

#### 10. PENSION COMMITMENTS

The company operates a defined contribution scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charged in the accounts represents contributions payable by the company to the fund and amounted to £13,676 (2013: £9,698) of which £2,123 (2013: £1,686) was outstanding at the year end.

#### 11. RELATED PARTY DISCLOSURES

Doncaster Chamber of Commerce and Enterprise had the following related party transactions during the year:

#### Smith Craven

Kelvin Fitton is a principal of Smith Craven that provided accountancy and other services to the Chamber. The amount invoiced for these services was £6,050 (2013: £5,785) of which £720 (2013: £420) was outstanding at the year end.

#### Doncaster Metropolitan Borough Council (DMBC)

Robert William Johnson is an elected Councillor of DMBC. During the year the Chamber received £607,957 (2013: £442,559) from DMBC for the delivery of business support contracts. The net amount owed to the Chamber at the year-end was £35,064 (2013: £44,804).

In addition, DMBC has agreed to act as guarantor for the Chamber's bank overdraft facility with Yorkshire Bank.

#### **Brewster Pratap**

Nigel Brewster is a principal of Brewster Pratap that provided sponsorship of £6,667 towards an event run by the Chamber during the year (2013:£8,000).

#### 12. ULTIMATE CONTROLLING PARTY

The company is ultimately controlled by its directors. No individual director has overall control.

#### 13. SHARE CAPITAL

The company is limited by guarantee and does not have a share capital. Each member is limited to a maximum liability of £1.

#### <u>Detailed Income and Expenditure Account</u> <u>For The Year Ended 31 March 2014</u>

•	;	2014	•	2013	
_	£		£	£	£
Turnover Membership services	407,948	3		398,508	
Project management	841,290			595,333	
Recharge of premises costs	•	=	1,249,238	599	994,440
			1,240,200		001,110
Cost of sales			254 444		196,561
Managed project & other direct costs		-	254,441		130,301
GROSS SURPLUS			994,797		797,879
Other income					
Deposit account interest					58
			004 707		797,937
			994,797		131,331
Expenditure		_	•	00.450	
Director's remuneration Directors' social security	72,500 10,800			63,450 7,722	
Directors' pension contributions	1,575			750	
Wages and salaries	506,878	3		428,859	
Pensions	12,10° 7,130			8,948 5,316	
Insurance Telephone	14,969			14,095	
Postages, stationery etc	6,685	5		8,596	
Travelling	3,804			3,318	
ICT Support Hire of equipment	14,365 7,280			16,342 7,280	
Repairs and renewals	149			253	
Household and cleaning	806			731	
Staff training and recruitment Redundancy costs	3,735 1,182			2,755 11,304	
Miscellaneous expenses	11,665			8,858	
Membership & subscriptions	1,722	2		175	
Legal and professional fees	3,51 <i>°</i> 22,526			10,168 21,527	
Premises costs Bank charges	4,120			5,602	
Auditors' remuneration	5,000	)		5,000	
Irrecoverable VAT	14,250	2	700 750	16,364	647 442
			726,753		647,413
			268,044		150,524
Finance costs					
Loan interest			_		3,028
		•			
			268,044		147,496
Depreciation					
Improvements to property	225			225	
Plant and machinery Fixtures and fittings	10,470 250			11,038 919	
i ixtares and numgs	200	<b>-</b>	10,945		12,182
NET CUODI LIC		•	257.000		135 314
NET SURPLUS			257,099		135,314