Strategic Report, Report of the Director and Financial Statements for the Year Ended 31 December 2016

for

Gee Lawson Limited

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Company Information for the Year Ended 31 December 2016

DIRECTOR:

Mr I Pennington

REGISTERED OFFICE:

Westminster House 10 Westminster Road

Macclesfield Cheshire SK10 1BX

REGISTERED NUMBER:

00357208 (England and Wales)

AUDITORS:

Harts Limited

Chartered Accountants and Statutory Auditors

Westminster House 10 Westminster Road Macclesfield

Cheshire SK10 1BX

Strategic Report for the Year Ended 31 December 2016

The director presents his strategic report for the year ended 31 December 2016.

The results for the year were considered satisfactory by the director and were in line with the acquisition business plan.

REVIEW OF BUSINESS

Gee Lawson was acquired by LEHVOSS UK Limited in August 2015. During 2016 an integration plan was enacted to merge the Gee Lawson business into LEHVOSS UK. Both systems and legal aspects have been integrated with the business being fully legally merged with LEHVOSS UK effective 1st January 2017. Gee Lawson moving forward will trade as a division of LEHVOSS UK.

This acquisition and integration is a strategic move that strengthens the LEHVOSS Groups portfolio in the nutritional and life science sectors across Europe and globally.

The directors do not currently consider any financial KPIs.

The business has performed well during 2016 and has met the growth targets set out at the start of the acquisition. European growth previously under represented markets remains the key aim for the future. The LEHVOSS group will strengthen its representation in the identified key markets to ensure resources are available to support the planned growth. Investment in further senior management capacity in the strategic areas identified will be seen during 2017.

The Company's key financial and other performance indicators during the year were as follows:

	<u> 2016</u>
Turnover (£'000)	20,675
Gross Profit %	19. <i>75</i>
Net Profit %	6.33

The directors do not currently consider any non financial KPIs.

PRINCIPAL RISKS AND UNCERTAINTIES

Regulatory changes remain the major risk to this business along with Brexit uncertainty which affects the currency markets.

ON BEHALF OF THE BOARD:

Mr I Pennington - Director

8 March 2017

for the Year Ended 31 December 2016 Report of the Director

The director presents his report with the financial statements of the company for the year ended 31 December 2016.

No dividends will be distributed for the year ended 31 December 2016.

EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

DIRECTOR

Mr I Pennington held office during the whole of the period from 1 January 2016 to the date of this report.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

of that information. in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director

ON BEHALF OF THE BOARD:

Mr I Pennington - Director

8 March 2017

Report of the Independent Auditors to the Members of Gee Lawson Limited

We have audited the financial statements of Gee Lawson Limited for the year ended 31 December 2016 on pages five to eighteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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Melissa Bowers (Senior Statutory Auditor) for and on behalf of Harts Limited Chartered Accountants and Statutory Auditors Westminster House 10 Westminster Road Macclesfield Cheshire SK10 1BX

8 March 2017

Income Statement for the Year Ended 31 December 2016

		31.13	2.16	31.12	2.15
	Notes	£	£	£	£
TURNOVER	3		20,675,299		17,945,828
Cost of sales			16,592,712		14,628,147
GROSS PROFIT			4,082,587		3,317,681
Distribution costs Administrative expenses		2,01 <i>4</i> 2,751,959		7,455 2,450,933	•
•			2,753,973		2,458,388
OPERATING PROFIT	5		1,328,614		859,293
Interest receivable and similar income			6,750		192
	•		1,335,364		859,485
Interest payable and similar expenses	6		26,531		7,544
PROFIT BEFORE TAXATION			1,308,833		851,941
Tax on profit	7		248,257		167,007
PROFIT FOR THE FINANCIAL YEAR	,	-	1,060,576		684,934

Other Comprehensive Income for the Year Ended 31 December 2016

	31.12.16 Notes £	31.12.15 £
PROFIT FOR THE YEAR	1,060,576	684,934
OTHER COMPREHENSIVE INCOME		
TOTAL COMPREHENSIVE INCOME FOR T	THE1,060,576	684,934

Gee Lawson Limited (Registered number: 00357208)

Balance Sheet 31 December 2016

		31.12	.16	31.12	2.15
	Notes	£	£	£	£
FIXED ASSETS	•		44.510		55 120
Tangible assets	. 9		44,512		55,139
CURRENT ASSETS					
Stocks	10	2,104,654		1,758,214	
Debtors	11	5,627,105		2,718,037	
Cash at bank and in hand		797,023		1,195,575	•
		8,528,782		5,671,826	
CREDITORS					
Amounts falling due within one year	12	5,261,970		3,480,787	
NET CURRENT ASSETS			3,266,812		2,191,039
TOTAL ASSETS LESS CURRENT LIABILITI	ES		3,311,324		2,246,178
PROVISIONS FOR LIABILITIES	13		5,417		847
NET ASSETS			3,305,907		2,245,331
		•			
CAPITAL AND RESERVES		•			
Called up share capital	14		14,610		14,610
Retained earnings	15		3,291,297		2,230,721
SHAREHOLDERS' FUNDS			3,305,907		2,245,331

The financial statements were approved by the director on 8 March 2017 and were signed by:

Mr I Pennington - Director

Statement of Changes in Equity for the Year Ended 31 December 2016

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 January 2015	14,610	1,625,787	1,640,397
Changes in equity Dividends Total comprehensive income Balance at 31 December 2015	14,610	(80,000) 684,934 2,230,721	(80,000) 684,934 2,245,331
Changes in equity Total comprehensive income		1,060,576	1,060,576
Balance at 31 December 2016	14,610	3,291,297	3,305,907

Cash Flow Statement for the Year Ended 31 December 2016

	•	31.12.16	31.12.15
No	otes	£	£
Cash flows from operating activities			
Cash generated from operations	1	(129,860)	1,371,181
Interest paid		(26,531)	(7,544)
Tax paid		(232,981)	(289,783)
Net cash from operating activities		(389,372)	1,073,854
Cash flows from investing activities			
Purchase of tangible fixed assets		(15,930)	(66,908)
Interest received		<u>6,750</u>	192
Net cash from investing activities		(9,180)	(66,716)
Cash flows from financing activities			
Equity dividends paid		-	(80,000)
Net cash from financing activities		- ·	(80,000)

(Decrease)/increase in cash and cash equivo Cash and cash equivalents at beginning of	alents	(398,552)	927,138
year	2	1,195,575	268,437
Cash and cash equivalents at end of year	2	<u>797,023</u>	1,195,575

Notes to the Cash Flow Statement for the Year Ended 31 December 2016

RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

•	31.12.16	31.12.15
	£	£
Profit before taxation	1,308,833	851,941
Depreciation charges	26,558	39,656
Finance costs	26,531	7,544
Finance income	(6,750)	(192)
	1,355,172	898,949
Increase in stocks	(346,440)	(133,658)
(Increase)/decrease in trade and other debtors	(2,895,498)	382,040
Increase in trade and other creditors	<u>1,756,906</u>	223,850
Cash generated from operations	(129,860)	1,371,181

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 December 2016

Cash and cash equivalents	31.12.16 £ 	1.1.16 £ 1,195,575
Year ended 31 December 2015	31.12.15	1.1.15
Cash and cash equivalents	1,195,575	£ 268,437

Notes to the Financial Statements for the Year Ended 31 December 2016

1. STATUTORY INFORMATION

Gee Lawson Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold premises

Over the period of the lease

Furniture, fittings and equipment

33% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow movina items.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Notes to the Financial Statements - continued for the Year Ended 31 December 2016

3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by class of business is given below:

Chemicals Nutritional Other income An analysis of turnover by geographical market is given below: United Kingdom Europe Rest of the World Other Income	£ 3,660,808 17,014,491 20,675,299 31.12.16 £ 9,177,628 9,029,502 2,468,169 20,675,299 31.12.16 £	£ 3,477,759 14,406,435 61,634 17,945,828 31.12.15 £ 8,583,489 7,082,103 2,218,602 61,634 17,945,828 31.12.15
Nutritional Other income An analysis of turnover by geographical market is given below: United Kingdom Europe Rest of the World Other Income	31.12.16 £ 9,177,628 9,029,502 2,468,169 ————————————————————————————————————	31.12.15 £ 8,583,489 7,082,103 2,218,602 61,634 17,945,828
Other income An analysis of turnover by geographical market is given below: United Kingdom Europe Rest of the World Other Income	31.12.16 £ 9,177,628 9,029,502 2,468,169 	31.12.15 £ 8,583,489 7,082,103 2,218,602 61,634 17,945,828
United Kingdom Europe Rest of the World Other Income	31.12.16 £ 9,177,628 9,029,502 2,468,169 	31.12.15 £ 8,583,489 7,082,103 2,218,602 61,634 17,945,828
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Europe Rest of the World Other Income	9,177,628 9,029,502 2,468,169 	8,583,489 7,082,103 2,218,602 61,634 17,945,828
Europe Rest of the World Other Income	9,029,502 2,468,169 	7,082,103 2,218,602 61,634 17,945,828
Rest of the World Other Income	2,468,169 	2,218,602 61,634 17,945,828
Other Income	20,675,299	61,634
EMPLOYEES AND DIRECTORS	31.12.16	
EMPLOYEES AND DIRECTORS		21 12 15
EMPLOYEES AND DIRECTORS		21 12 15
		\$1.12.13 £
Wages and salaries	1,395,562	1,314,879
Social security costs	172,730	162,421
Other pension costs	29,377	73,212
	1,597,669	1,550,512
The average monthly number of employees during the year was as follows:		
The creage manning number of employees coming the year was as renews.	31.12.16	31.12.15
Administration and support	19	20
Other departments	10	7
	29	27
	31.12.16	31:12.15
	£	£
Director's remuneration	•	139,574
Director's pension contributions to money purchase schemes	-	49,150
The number of directors to whom retirement benefits were accruing was as follows:	ws:	
Money purchase schemes	1	1

Notes to the Financial Statements - continued for the Year Ended 31 December 2016

5. **OPERATING PROFIT**

The operating profit is stated after chargi	ing:
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		31.12.16	31.12.15
		£	£
	Hire of plant and machinery	47,757	51,627
	Depreciation - owned assets	26,557	39,654
	Auditors' remuneration	14,000	14,000
	Auditors' remuneration for non audit work	20,566	11,330
6.	INTEREST PAYABLE AND SIMILAR EXPENSES		
0.	HALEKESI I MI MDEE MIND SIMILAK ENI EIISES	31.12.16	31.12.15
		£	£
	Bank interest	~ 639	947
	Bank loan interest	25,892	6,597
	bank loan interest	23,072	
		26,531	<u> 7,544</u>
7.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit for the year was as follows:	21.10.17	21.12.15
		31.12.16	31.12.15
	,	£	£
	Current tax:	0.47.700	1.7.70
	UK corporation tax	247,788	167,472
	(Over) under provision in prior year	<u>(4,101</u>)	
	Total current tax	243,687	167,472
	Deferred tax	4,570	(465)
	Tax on profit	248,257	167,007

Notes to the Financial Statements - continued for the Year Ended 31 December 2016

7. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

			31.12.16	31.12.15
	Profit before tax		£ 1,308,833	£ 851,941
	Profit multiplied by the standard rate of corporation tax in the (2015 - 20.250%)	e UK of 20%	261,767	172,518
	Effects of:			
	Expenses not deductible for tax purposes		424	-
	Income not taxable for tax purposes		(2,840)	•
	Capital allowances in excess of depreciation		' -	(5,046)
	Depreciation in excess of capital allowances	•	1,360	` ´ _
	Adjustments to tax charge in respect of previous periods		(4,101)	-
	Deferred tax expense		4,570	. (465)
	Group relief		(8,923)	-
	Double tax relief		(4,000)	
		•		
	Total tax charge		248,257	167,007
8.	DIVIDENDS		•	
			31.12.16	31.12.15
			£	£
	Ordinary A shares of £1 each		-	80,000
				'
9.	TANGIBLE FIXED ASSETS			
<i>,</i> ,			Furniture,	
		•	fittings	
		Leasehold	and	
		premises	equipment	Totals
		£	£	£
	COST		-	_
	At 1 January 2016	34,726	310,646	345,372
	Additions		15,930	15,930
	Disposals	_	(195,928)	(195,928)
			<u> </u>	<u> </u>
	At 31 December 2016	<u>34,726</u>	130,648	165,374
	DEPRECIATION			
	At 1 January 2016	6,133	284,100	290,233
	Charge for year	11,575	14,982	26,557
	Eliminated on disposal	•	<u>(195,928</u>)	(195,928)
	••			
	At 31 December 2016	<u> 17,708</u>	103,154	120,862
	NET BOOK VALUE			
	At 31 December 2016	<u>17,018</u>	<u>27,494</u>	44,512
	At 31 December 2015	28,593	26,546	55,139
	ALOT PECELIDEL TOTA	20,373	20,040	33,137

Notes to the Financial Statements – continued for the Year Ended 31 December 2016

10.	STOCKS				31.12.16	31.12.15
	Stocks	:			£ 2,104,654	£ 1,758,214
				•		
11.	DEBTORS: AM	OUNTS FALLING DUE	WITHIN ONE YEAR		31.12.16	31.12.15
	Trade debtors				£ 3,843,581	£ 2,511,555
	Amounts owed Other debtors	by group undertakings	.		107,806 11,049	- 74,646
	VAT Prepayments	٠			<i>44,77</i> 0 1,619,899	- 131,836
					5,627,105	2,718,037
						2,7 10,007
12.	CREDITORS: A	MOUNTS FALLING DI	UE WITHIN ONE YEAR		01.10:17	. 21.12.15
					31.12:16 £	31.12.15 £
	Trade creditors				2,204,309	2,808,510
	Tax	to group undertakings			2,492,706 76,948	395,51 <i>7</i> 66,242
		and other taxes			37,941	41,107
	Other creditors					8,617
	Accrued expen	ses			450,066	160,794
					5,261,970	3,480,787
		•				
13.	PROVISIONS F	OR LIABILITIES			31.12.16	31.12.15
	Defermed Amer				£	£
	Deferred tax				5,417	<u>847</u>
						Deferred
						tax £
	Balance at 1 Ja	anuary 2016				~ 847
		me Statement during y	ear			4,570
	Balance at 31	December 2016				5,417
14.	CALLED UP SH	ARE CAPITAL	•			
	Allotted, issued	and fully paid:				
	Number:	Class:		Nominal	31.12.16	3,1.12.15
	6,050	Ordinary A		value: £1	£ 6,050	£ 6,050
	8,560	Ordinary B		£1	8,560	8,560
	•				<u></u>	
					14,610	14,610

Notes to the Financial Statements - continued for the Year Ended 31 December 2016

15. RESERVES

	Retained earnings £
At 1 January 2016 Profit for the year	2,230,721 1,060,576
At 31 December 2016	3,291,297

Notes to the Financial Statements - continued for the Year Ended 31 December 2016

16. RELATED PARTY DISCLOSURES

Dividends

An interim dividend of £Nil (2015: £80,000) was paid during the year.

Summary of Transactions with Related Parties

Lehmann & Voss & Co.

Sales of £20,003 (2015: £nil) were undertaken with Lehmann & Voss & Co during the year.

Purchases of £14,803 (2015: £nil) were undertaken with Lehmann & Voss & Co during the year.

Included within trade debtors is a balance owing of £1,275 (2015: £Nil).

Included in trade creditors is a balance of £102 (2015: Nil) owing to Lehmann & Voss & Co, the ultimate controlling party of Gee Lawson Limited.

Lehvoss UK Ltd

Sales of £87,374 (2015: £nil) were undertaken with Lehvoss UK Limited during the year.

Purchases of £76,124 (2015: £25,796) were undertaken with Lehvoss UK Limited during the year. Management charges of £150,000 (2015: £50,000) and interest of £25,892 (2015: £6,597) were made from Lehvoss UK Limited during the year.

A balance of £500,000 (2015: £500,000) was owing to Lehvoss UK Limited, the company which owns 100% of the share capital of Gee Lawson Holdings Limited.

Included in trade debtors is a balance owing of £70 (2015: £Nil)

Included in trade creditors is a balance owing of £43,570 (2015: £Nil)

The net position at the year end was a balance due to Lehvoss UK Ltd of £543,500 (2015: £601,696)

Gee Lawson Holdings

Included within debtors is a balance of £104,563 (2015: £104,483) owing from Gee Lawson Holdings Limited, the company which owns 100% of the share capital of Gee Lawson Limited.

Lehvoss Beteiligungsgesellschaft

Included within creditors is a balance of £1,889,169 (2015: £Nil) owing to Lehvoss Beteiligungsgesellschaft

Lehvoss France SARL

Sales of £141,572 (2015: £nil) were undertaken with Lehvoss France during the year.

Purchases of £110,636 (2015: £nil) were undertaken with with Lehvoss France during the year.

Included within trade debtors is a balance of £1,623 (2015: £Nil) owing from Lehvoss France SARL, a company under the common control of Lehmann & Voss & Co KG.

Lehvoss Italia SRL

Sales of £11,155 (2015: £nil) were undertaken with Lehvoss Italia during the year.

Purchases of £7,478 (2015: £nil) were undertaken with With Lehvoss Italia during the year.

Included within trade debtors is a balance of £447 (2015: £Nil) owing from Lehvoss Italia SRL, a company under the common control of Lehmann & Voss & Co KG.

Lehvoss Schneider

Included within trade creditors is a balance of £60,037 (2015: £Nil) owing to Lehvoss Schneider, a company under the common control of Lehmann & Voss & Co KG.

Notes to the Financial Statements - continued for the Year Ended 31 December 2016

17. POST BALANCE SHEET EVENTS

Gee Lawson trade assets and liabilities have been hived up into Lehvoss UK Limited on 1 January 2017. Both companies are under the common control of Lehmann & Voss & Co KG