# GEE LAWSON LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2008

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2008

The directors present their report and financial statements for the year ended 31 December 2008.

#### Principal activities and review of the business

The principal activity of the company continued to be that of importers of nutritional products and chemicals.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future. The principal risks and uncertainties facing the company are the current economic climate and varying exchange rates.

#### Results and dividends

The results for the year are set out on page 4.

#### **Directors**

The following directors have held office since 1 January 2008:

J Shorts

C Curran

T Dobb

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

•	Ordinary 'A	' shares of £1 each
	31 December 2008	1 January 2008
J Shorts	-	-
C Curran	-	-
T Dobb	•	-
	Ordinary 'B	' shares of £1 each
	31 December 2008	1 January 2008
J Shorts	-	-
C Curran .	-	-
T Dobb	•	-
Charitable donations	2008	2007
	£	£
During the year the company made the following payn	nents:	
Charitable donations	2,000	2,405

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that SPW (UK) LLP be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

Director

17 June 2009

# INDEPENDENT AUDITORS' REPORT TO GEE LAWSON LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 4 to 15, together with the financial statements of Gee Lawson Limited for the year ended 31 December 2008 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company in accordance with section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to them in an auditors' report on abbreviated accounts and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

SPH(UK/CLA

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with sections 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly pr∈pared in accordance with that provision and to report our opinion to you.

#### Basis of audit opinion

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision.

SPW (UK) LLP

17 June 2009

Chartered Accountants
Registered Auditor

Chartered Accountants Gable House 239 Regents Park Road London N3 3LF

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2008

	Notes	2008 €	2007 £
Gross profit		2,497,414	2,580,897
Distribution costs Administrative expenses		(51,664) (2,323,918)	(34,199) (2,262,953)
Operating profit	2	121,832	283,745
Other interest receivable and similar income Interest payable and similar charges	4	12,489 (85,750)	23,304 (102,820)
Profit on ordinary activities before taxation		48,571	204,229
Tax on profit on ordinary activities	5	(6,841)	(33,952)
Profit for the year	14	41,730	170,277

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

### ABBREVIATED BALANCE SHEET AS AT 31 DECEMBER 2008

		20	08	20	07
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		116,985		153,238
Current assets					
Stocks	7	1,118,619		1,320,548	
Debtors	8	2,520,942		2,200,970	
Deferred tax asset	8	-		-	
Cash at bank and in hand		11,371		68,556	
		3,650,932		3,590,074	
Creditors: amounts falling due within one year	9	(2,535,149)		(2,417,506)	
Net current assets			1,115,783		1,172,568
Total assets less current liabilities			1,232,768		1,325,806
Creditors: amounts falling due after					
more than one year	10		(451,450)		(579,298)
Provisions for liabilities	11				
Deferred tax liability			(8,658)		(15,578)
			772,660		730,930
Capital and reserves	, .		44.040		44.040
Called up share capital	13		14,610		14,610
Profit and loss account	14		758,050 ———		716,320
Shareholders' funds	15		772,660		730,930

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

Approved by the Board and authorised for issue on 17 June 2009

Ceurran

Director

# CASH FLOW STATEMENT

### FOR THE YEAR ENDED 31 DECEMBER 2008

	£	2008 £	£	2007 £
Net cash (outflow)/inflow from operating activities		(134,544)		570,512
		(104,044)		370,312
Returns on investments and servicing of finance				
Interest received	12,489		23,304	
Interest paid	(85,750)		(102,820)	
Net cash outflow for returns on investments			<del></del>	
and servicing of finance		(73,261)		(79,516)
Taxation		(42,675)		(57,001)
Capital expenditure				
Payments to acquire tangible assets	(7,671)		(22,427)	
Net cash outflow for capital expenditure		(7,671)		(22,427)
Net cash (outflow)/inflow before management				
of liquid resources and financing		(258,151)		411,568
Financing				
Repayment of long term bank loan	(141,991)		_	
Repayment of other long term loans	(112,850)		_	
Repayment of other short term loans	(19,428)		-	
Capital element of finance lease contracts	(15,822)		(15,852)	
Net cash outflow from financing		(157,843)		(15,852)
(Decrease)/increase in cash in the year		253,725		395,716

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2008

1	Reconciliation of operating profit to ne operating activities	t cash (outflow)/inflo	w from	2008	2007
				£	£
	Operating profit			121,832	283,745
	Depreciation of tangible assets			43,924	51,175
	Decrease/(increase) in stocks			201,929	(148,407)
	(Increase)/decrease in debtors			(319,972)	583,115
	Decrease in creditors within one year			(182,257)	(199,116)
	Net cash (outflow)/inflow from operating	g activities		(134,544)	570,512
2	Analysis of net debt	1 January 2008	Cash flow	Other non- cash changes	31 December 2008
		£	£	£	£
	Net cash: Cash at bank and in hand	60 556	/E7 40E)		44.074
	Bank overdrafts	68,556	(57,185)	-	11,371
	bank overtrants	(634,382)	(358,780)	-	(993,162) 
		(565,826)	(415,965)	-	(981,791)
	Debt:				
	Finance leases	(21,136)	15,822	-	(5,314)
	Debts falling due within one year	(141,991)	19,428	-	(122,563)
	Debts falling due after one year	(574,014)	122,564	-	(451,450)
		(737,141)	157,814	-	(579,327)
	Net debt	(1,302,967)	(258,151)	· <u>-</u>	(1,561,118)
3	Reconciliation of net cash flow to move	ement in net debt		2008	2007
				£	£
	(Decrease)/increase in cash in the year			(415,965)	253,725
	Cash outflow from decrease in debt and le	ease financing		157,814	157,843
	Movement in net debt in the year			(258,151)	411,568
	Opening net debt			(1,302,967)	(1,714,535)
	Closing net debt			(1,561,118)	(1,302,967)

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2008

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

Over the life of the lease

Plant and machinery

25% on a Reducing Balance basis

Fixtures, fittings & equipment

25% on a Reducing Balance basis

#### 1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.6 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.7 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 1.8 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

2	Operating profit	2008	2007
		£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	43,924	51,175
	Loss on foreign exchange transactions	-	29,402
	Operating lease rentals	78,398	78,354
	Auditors' remuneration	14,000	14,005
	and after crediting:		
	Profit on foreign exchange transactions	(9,748)	-

3	Investment income	2008 £	2007 £
	Bank interest	517	2,002
	Other interest	11,972	21,302
		12,489	23,304
ı	Interest payable	2008 £	2007 £
	On bank loans and overdrafts On overdue tax	51,087	56,788 195
	Other interest	34,663	45,837
		85,750	102,820
5	Taxation	2008	2007
		£	£
	U.K. corporation tax	13,761	42,675
	Current tax charge	13,761	42,675
	Deferred tax		
	Deferred tax charge/credit current year	(6,920)	(8,723)
		6,841	33,952
	Factors affecting the tax charge for the year Profit on ordinary activities before taxation	48,571	204,229
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 20.75% (2007 - 20.89%)	10,078	42,663
	Effects of:		
	Non deductible expenses	478	656
	Depreciation add back	9,114	10,690
	Capital allowances	(4,917)	(7,616)
	Other tax adjustments	(992)	(3,718)
		3,683	12

6	Tangible fixed assets	Land and buildings	Plant and machinery	Fixtures, fittings &	Total
		Leasehold £	£	equipment £	£
	Cost	-	Z.	τ.	
	At 1 January 2008	29,458	325,696	77,761	432,915
	Additions		7,421	250	7,671
	At 31 December 2008	29,458	333,117	78,011	440,586
	Depreciation				
	At 1 January 2008	18,468	189,218	71,991	279,677
	Charge for the year	6,156	36,284	1,484	43,924
	At 31 December 2008	24,624	225,502	73,475	323,601
	Net book value				
	At 31 December 2008	4,834	107,615	4,536	116,985
	At 31 December 2007	10,990	136,478	5,770	153,238
	Included above are assets held under finance	e leases or hire purch	nase contracts	s as follows:	Diant and
	Included above are assets held under finance	e leases or hire purch	ase contracte	s as follows:	Plant and machinery
	Included above are assets held under finance  Net book values	e leases or hire purch	ase contracts	as follows:	machinery
		e leases or hire purch	ase contracts	as follows:	machinery
	Net book values	e leases or hire purch	nase contracts	as follows:	13,607 ————————————————————————————————————
	Net book values At 31 December 2008 At 31 December 2007	e leases or hire purch	nase contracts	s as follows:	13,607
	Net book values At 31 December 2008	e leases or hire purch	nase contracts	as follows:	13,607 ————————————————————————————————————
	Net book values At 31 December 2008 At 31 December 2007  Depreciation charge for the year	e leases or hire purch	nase contracts	s as follows:	13,607 ————————————————————————————————————
	Net book values At 31 December 2008  At 31 December 2007  Depreciation charge for the year At 31 December 2008	e leases or hire purch	nase contracts	as follows:	13,607 18,146 4,537
7	Net book values At 31 December 2008  At 31 December 2007  Depreciation charge for the year At 31 December 2008	e leases or hire purch	nase contracts	2008	13,607 18,146 4,537 6,049
7	Net book values At 31 December 2008  At 31 December 2007  Depreciation charge for the year At 31 December 2008  At 31 December 2007	e leases or hire purch	nase contracts		13,607 18,146 4,537 6,049

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

8	Debtors	2008 £	2007 £
	Trade debtors	2,205,764	1,918,966
	Amounts owed by parent and fellow subsidiary undertakings	107,267	107,267
	Other debtors	72,991	64,540
	Prepayments and accrued income	134,920	110,197
		2,520,942	2,200,970
9	Creditors: amounts falling due within one year	2008 £	2007 £
	Bank loans and overdrafts	1,002,875	663,523
	Net obligations under finance leases	5,314	15,852
	Trade creditors	1,294,986	1,305,882
	Corporation tax	13,761	42,675
	Other taxes and social security costs	31,724	39,205
	·	31,724 121,834	39,205 127,070
	Other taxes and social security costs	•	

The Bank loans are secured on the assets of the company.

Creditors: amounts falling due after more than o		3 2007 £ £
Bank loans	-	9,714
Other loans	451,450	564,300
Net obligations under finance leases		5,284
	451,450	579,298
Analysis of loans		
Wholly repayable within five years	574,013	716,005
	574,013	716,005
Included in current liabilities	(122,563	(141,991)
	451,450	574,014
Loan maturity analysis	•	
In more than one year but not more than two years	112,850	112,850
In more than two years but not more than five years	ŕ	<u>=</u>
In more than five years	<u> </u>	112,900
Net obligations under finance leases		
Repayable within one year	5,314	
Repayable between one and five years		- 5,284 - ———
	5,314	21,136
Included in liabilities falling due within one year	(5,314	(15,852)
		- 5,284
		= =

11	Provisions for liabilities and charges		
		D	eferred tax liability
			£
	Balance at 1 January 2008 Profit and loss account		15,578 (6,920)
	Balance at 31 December 2008		8,658
	The deferred tax liability is made up as follows:		
		2008 £	2007 £
	Accelerated capital allowances	8,658	15,578
12	Pension costs		
	Defined contribution		
		2008 £	2007 £
	Contributions payable by the company for the year	20,169	44,229
13	Share capital	2008 £	2007 £
	Authorised	_	
	25,000 Ordinary 'A' shares of £1 each	25,000	25,000
	25,000 Ordinary 'B' shares of £1 each	25,000	25,000
		£3,000 	50,000
	Allotted, called up and fully paid		
	6,050 Ordinary 'A' shares of £1 each	6,050	6,050
	8,560 Ordinary 'B' shares of £1 each	8,560	8,560
		14,610	14,610

			Profit and loss
			account £
	Balance at 1 January 2008		716,320
	Profit for the year	:	41,730
	Balance at 31 December 2008		758,050
15	Reconciliation of movements in shareholders' funds	2008 £	2007 £
	Profit for the financial year	41,730	170,277
	Opening shareholders' funds	730,930	560,653
	Closing shareholders' funds	772,660	730,930
16	Financial commitments		
	At 31 December 2008 the company was committed to making the followic cancellable operating leases in the year to 31 December 2009:	ng payments	s under non-
		Land and buildings 2008 2007	

		Land and buildings	
		2008	2007
		£	£
	Operating leases which expire:		
	Between two and five years	86,236 	78,510 ————
17	Directors' emoluments	2008	2007
17	Directors emoluments	£	£
	Emoluments for qualifying services	330,497	382,132
	Company pension contributions to money purchase schemes	3,604	30,278
		334,101	412,410
			<del></del>
	Emoluments disclosed above include the following amounts paid to the highest paid director:		
	Emoluments for qualifying services	173,880	175,894
	Company pension contributions to money purchase schemes		24,000

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

#### 18 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was:

	2008	2007
	Number	Number
Warehouse	3	3
Office	20	23
Management	9	9
	<del></del>	-
	32	35
Employment costs	2008	2007
• •	£	£
Wages and salaries	1,158,732	1,304,730
Social security costs	125,730	128,812
Other pension costs	20,169	44,229
	1,304,631	1,477,771

#### 19 Ultimate parent company

The ultimate parent company is Gee Lawson Limited, a company registered in England and Wales.