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# Securicor Cash Services Limited

(formerly Securicor Limited)

# FINANCIAL STATEMENTS

for the year ended 30 September 1996



# Securicor Cash Services Limited DIRECTORS AND OFFICERS

# **DIRECTORS**

HW McKay

DG Cowden

NP Buckles

**PAC Smith** 

LJ Sinton

LK Gateson

AI Perkins

ILE Cowden

RA Hellaby

R Bartolomy

DS Duncombe

DC Johnson

CEJ Wenham

PV David

NC Norton

FC O'Toole

**RG** Hawkins

I Bridges

# **SECRETARY**

AP Munson

# REGISTERED OFFICE

Sutton Park House

15 Carshalton Road

Sutton

Surrey SM1 4LD

# **AUDITORS**

Baker Tilly

Chartered Accountants

2 Bloomsbury Street

London WC1B 3ST

# Securicor Cash Services Limited DIRECTORS' REPORT

The directors submit their report and the financial statements of Securicor Cash Services Limited for the year ended 30 September 1996.

#### PRINCIPAL ACTIVITIES

The principal activity of the company during the year was the transportation of cash and valuables.

#### CHANGE OF NAME

On 22 March 1996 the company changed its name from Securicor Limited to Securicor Cash Services Limited.

# REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The results for the year reflect the impact on our margins of the difficult trading conditions within the UK CIT market particularly during the first six months of the trading year. Margins are now returning to more acceptable levels.

During the year, the roll out of our computerised vault and customer care systems continued and allows the company to deliver a high quality service. The year also saw an organisation restructure, the benefits of which will flow through into the current financial year.

The outlook for the company is good and it is anticipated that future results will show significant improvement.

# **DIVIDENDS**

The directors do not recommend the payment of a dividend.

# **DIRECTORS**

The directors during the year were as follows:

HW McKay

**PAC Smith** 

LJ Sinton

LK Gateson

AI Perkins

ILE Cowden

RA Hellaby

R Bartolomy

DS Duncombe

DC Johnson

DG Cowden FC O'Toole

(appointed 14 February 1996)

NP Buckles

(appointed 1 May 1996) (appointed 1 May 1996) (appointed 10 September 1996)

CEJ Wenham PV David NC Norton

(appointed 10 September 1996) (appointed 10 September 1996)

RG Hawkins (I Bridges (

(appointed 10 September 1996) (appointed 1 October 1996)

# Securicor Cash Services Limited DIRECTORS' REPORT

# DIRECTORS (continued)

D Winter	(resigned 30 April 1996)
J Wild	(resigned 10 September 1996)
RSWH Wiggs	(resigned 11 September 1996)
GM Tancock	(resigned 1 October 1996)

#### **DIRECTORS' INTERESTS IN SHARES AND DEBENTURES**

No director, who is not a holding company director, had any interest in the share capital of the company or its ultimate holding company Securicor plc, other than as stated below:

Securicor plc 5p Ordinary shares 1996

DG Cowden	120
PAC Smith	840,964
LK Gateson	1,461
ILE Cowden	4,751
R Bartolomy	100
DC Johnson	448

No comparative figures are shown as the directors' interests were, at that time, in shares of Securicor Group plc and Security Services plc.

During the year ILE Cowden, DC Johnson and R Bartolomy, who are not holding company directors, exercised options held over 2,000, 1,000 and 1,000 'A' non-voting shares in Securicor Group plc respectively.

The following options were granted to directors, who are not holding company directors, over ordinary shares in Securicor plc during the year.

Number of

	shares
LJ Sinton	42,850
LK Gateson	20,400
AI Perkins	32,390
ILE Cowden	25,510
RA Hellaby	12,100
R Bartolomy	18,480
DS Duncombe	18,360
DC Johnson	10,760
DG Cowden	57,140
FC O'Toole	27,040
NP Buckles	32,900
CEJ Wenham	64,280
PV David	18,910
NC Norton	16,730
RG Hawkins	57,140

# **FIXED ASSETS**

The significant changes in tangible fixed assets during the year are detailed in note 7 to the financial statements.

# Securicor Cash Services Limited DIRECTORS' REPORT

#### PAYMENT OF SUPPLIERS

It is the company's policy to pay suppliers in accordance with the payment terms negotiated with them. Thus, prompt payment is normally made to those suppliers meeting their obligations.

#### MARKET VALUE OF LAND AND BUILDINGS

The directors are of the opinion that the market value of properties at 30 September 1996 would exceed the net book values included in the financial statements. They are unable to quantify this excess in the absence of a professional valuation, the costs of which are not considered justifiable in view of the company's intention to retain ownership of its existing properties for use in its business for the foreseeable future.

## **EMPLOYEE INVOLVEMENT**

The company has continued its practice of keeping employees informed on a regular basis of current activities, progress and general matters of interest by various methods including the circulation of the in-house magazine, the 'Securicor News' and the availability to all employees of a professional video production embracing the various world wide activities of the company and its fellow subsidiaries.

# EMPLOYMENT OF DISABLED PERSONS

The company's policy and practice is to encourage the recruitment and subsequent training, career development and promotion of disabled persons on the basis of their aptitudes and abilities, and the retention and retraining of employees who become disabled.

### **AUDITORS**

In accordance with section 386, Companies Act 1985, the company has elected to dispense with the obligation to appoint auditors annually. Accordingly, Baker Tilly, Chartered Accountants, are deemed to be reappointed for the succeeding financial year.

By order of the board:

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AP Munson Secretary

10 January 1997

# Securicor Cash Services Limited DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

Company law requires directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## AUDITORS' REPORT TO THE MEMBERS OF SECURICOR CASH SERVICES LIMITED

We have audited the financial statements on pages 7 to 16.

# Respective responsibilities of directors and auditors

As described on page 5 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

# Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 September 1996 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BAKER TILLY** 

Registered Auditor Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

Baler Tilly

10 January 1997

# PROFIT AND LOSS ACCOUNT

for the year ended 30 September 1996

	Notes	1996 £'000	1995 £'000
TURNOVER		157,619	154,367
Cost of sales		(139,312)	(131,332)
Gross profit		18,307	23,035
Other operating expenses (net)	1	(19,849)	(18,055)
OPERATING (LOSS)/PROFIT		(1,542)	4,980
Interest payable	2	(2,560)	(244)
Exceptional item	3	(1,395)	-
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE			
TAXATION	3	(5,497)	4,736
Taxation	6	1,958	(2,793)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION, RETAINED	15	(3,539)	1,943

The operating loss for the year arises from the company's continuing operations.

No separate statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the profit and loss account.

The results stated above represents the company's historical cost results for the year.

# **BALANCE SHEET**

30 September 1996

	Notes	1996 £'000	1995 £'000
FIXED ASSETS Tangible assets Investments	7 8	29,925 10,000	22,220 10,000
		39,925	32,220
CURRENT ASSETS			****
Stocks	9	832	1,526
Debtors	10	31,496	23,158
Cash at bank and in hand		198	64
		32,526	24,748
CREDITORS: Amounts falling due within one year	11	52,239	32,538
NET CURRENT LIABILITIES		(19,713)	(7,790)
TOTAL ASSETS LESS CURRENT LIABILITIES		20,212	24,430
CREDITORS: Amounts falling due after more than one year	12	2,856	3,500
		17,356	20,930
		<del></del> :	
CAPITAL AND RESERVES			
Called up share capital	14	16,000	16,000
Profit and loss account	15	1,356	4,930
	16	17,356	20,930

Approved by the board on 10 January 1997 and signed on its bchalf by

Directo

Director

# Securicor Cash Services Limited ACCOUNTING POLICIES

## **BASIS OF ACCOUNTING**

The financial statements have been prepared under the historical cost convention in accordance with applicable accounting standards and based upon the continued support of group companies.

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at historical cost.

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:-

Freehold buildings

Equipment and vehicles

Leasehold property - long lease

- short lease

over 50 years over 3 to 15 years over 50 years

over the term of the lease.

#### STOCKS

Stocks are valued at the lower of cost and net realisable value. Provision is made for obsolete and slow-moving items.

#### DEFERRED TAXATION

Provision is made for taxation deferred or accelerated by the effect of timing differences, to the extent that it is probable that a liability will crystallise, at the rate expected to be ruling at that date.

#### LEASED ASSETS AND OBLIGATIONS

All leases are "operating leases" and the annual rentals are charged to profit and loss on a straight line basis over the lease term.

### PENSION CONTRIBUTIONS

The company is included in the Group defined benefit pension scheme. The contributions to the scheme are charged to the profit and loss account on a basis that spreads the expected cost of providing pensions over the employees' working lives with the Group.

## **TURNOVER**

Turnover represents the invoiced value, net of Value Added Tax, of goods sold and services provided to customers.

## **INVESTMENTS**

Investments in subsidiary undertakings are shown, at cost, as fixed asset investments.

Provision is made for any permanent diminution in the value of fixed asset investments.

#### FOREIGN CURRENCIES

Assets and liabilities denominated in foreign currencies are translated at the rate ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 September 1996

1	OTHER OPERATING EXPENSES (NET)	1996 £'000	1995 £'000
	Establishment costs Administration expenses (net)	2,056 17,793	1,747 16,308
		19,849	18,055
2	INTEREST PAYABLE	1996 £'000	1995 £'000
	On bank loans, overdrafts and other loans repayable within 5 years: Other	2,560	244
3	(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	1996 £'000	1995 £'000
J		2 000	2 000
	(Loss)/profit on ordinary activities before taxation is stated after charging/(crediting):  Depreciation and amounts written off tangible fixed assets:  Charge for the year:		
	tangible owned assets	2,188	1,910
	Profit/(loss) on disposals properties	109	4
	other	(73)	6
	Operating lease rentals: Plant and machinery	1,015	1,039
	Land and buildings	3,435	3,454
	Auditors' remuneration audit	77	73
	non audit services	-	11
	Exchange losses	160	•
	Exceptional item	1,395	-
	The exceptional item relates to the cost of fundamental reorganisations and restr	ructuring of th	e company.
		1996	1995
4	EMPLOYEES	No.	No.
	The average weekly number of persons (including directors) employed by the company during the year was:		
	Management	593	597
	Administration Operational	382 5,727	342 5,837
	Ореганона	3,141	J,037
		6,702	6,776

Baker Tilly

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 September 1996

4	<b>EMPLOYEE</b>	S (continued)	1996	1995
			£,000	£'000
	Staff costs for	r the above persons:		
	Wages and	d salaries	90,553	86,921
	Social sec		6,891	6,741
	Other pens		4,602	5,226
	-			
			102,046	98,888
			1996	1995
			£,000	£,000
	DIDECTOR	S' REMUNERATION	2 000	2 000
		nents (including pension contributions and benefits in kind)	899	778
	Other emoral	nents (mentung pension controlations and benefits in kind)	677	770
	The directors amounts paid	s' fees and other emoluments disclosed above (excluding pensito:	sion contribution	ons) include
			1996	1995
			£'000	£,000
	The Chairman	n	NIL	NIL
	The highest p	paid director	154	103
	The number following ran	of other directors who received emoluments (excluding pen	sion contribut	ions) in the
	· ·		1996	1995
			No.	No.
	£0 -	£5,000	9	2
	£40,001 -	£45,000	1	-
	£45,001 -	£50,000	1	2
	£50,001 -	£55,000	1	2
	£55,001 -	£60,000	2	3
	£60,001 -	£65,000	1	1
	£65,001 -	£70,000	1	-
	£75,001 -	£80,000	1	1
	£85,001 -	£90,000	1	1
	£90,001 -	£95,000	1	-
				<u></u>

# 5 PENSIONS

The company's share of the costs of the Group's defined benefit pension scheme amounted to £4,602,000 (1995: £5,226,000).

The pension costs are assessed on the advice of independent qualified actuaries using the projected unit credit method. The most recent actuarial valuation was 5 April 1994. The assets of the scheme are held in separate trustee administered funds.

Full particulars of the pension scheme are disclosed in the published accounts of Securicor plc.

# Securicor Cash Services Limited NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 1996

6	TAXATION				1996 £'000	1995 £'000
	Based on the result for the year: UK corporation tax at 33% (1995) Underprovision in prior year	- 33%)			(1,958)	2,297 496
					(1,958)	2,793
7	TANGIBLE FIXED ASSETS	Freehold land and buildings	Long term		Equipment and vehicles	Total
	Cost:	£'000	£'000	£'000	£'000	£'000
	1 October 1995 Additions	8,980 2,023	6,258 328	5,039 1,212 386	14,543 6,047	34,820 9,610
	Intercompany transfer Disposals Translation	(46)	- -	(15)	726 (1,995) (9)	1,112 (2,056) (9)
	30 September 1996	10,957	6,586	6,622	19,312	43,477
	Depreciation 1 October 1995	1,208	804	2,518	8,070	12,600
	Charged in the year	151	98	,	1,631	2,188
	Disposals	(13)	•	(15)	•	(1,910)
	Intercompany transfer	-	-	118	558	676
	Translation	-	-	-	(2)	(2)
	30 September 1996	1.346	902	2,929	8,375	13,552
	Net book value 30 September 1996	9,611	5,684	3,693	10,937	29,925
	30 September 1995	7,772	5,454	2,521	6,473	22,220

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 September 1996

		1996	1995
8	FIXED ASSET INVESTMENT	£,000	£'000
	Investment in subsidiary at cost	10,000	10,000
	The value of this investment, using the equity method of accounting as	at 30 September 199	96, was
	£15,772,000 (1995: £9,224,000).		

Holding in subsidiary undertaking:

Name of company		registration
Securicor Omega Express Limited	Parcels distribution	England

The company has a 100% interest in the above subsidiary.

The company has relied on the exemption conferred by section 228 of the Companies Act 1985, from the requirement to prepare group accounts as it is itself a subsidiary undertaking of Securicor plc, a company registered in England and Wales.

		1996	1995
		£,000	£,000
9	STOCKS		
	Finished goods and goods for resale	832	1,526
		1996	1995
		£,000	£,000
10	DEBTORS		
	Due within one year:		
	Trade debtors	24,022	14,533
	Amounts due from group undertakings	2,967	3,909
	Amounts due from associated undertakings	44	66
	Other debtors	1,189	1,368
	Prepayments and accrued income	3,274	3,282
		31,496	23,158

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 September 1996

		1996	1995
		£,000	£,000
11	CREDITORS: Amounts falling due within one year		
	Bank loans and overdrafts	-	2,005
	Trade creditors	3,842	2,151
	Amounts owed to fellow subsidiary undertakings	31,130	16,249
	Amounts owed to associated undertakings	12	50
	Corporation tax	-	4,739
	Other taxation and social security costs	5,167	4,483
	Other creditors	688	590
	Accruals and deferred income	11,400	2,271
		52,239	32,538
	The bank loans and overdrafts are secured by a debenture giving fixe	d or floating charges of	on all assets
	of the company.		
		1996	1995

12 CREDITORS: Amounts falling due in more than one year

Amounts owed to fellow subsidiary undertakings

2,856 3,500

£'000

£'000

Amounts owed to fellow subsidiary undertakings are repayable after one year, are unsecured, and interest free.

# 13 PROVISION FOR LIABILITIES AND CHARGES

Deferred taxation provided in the financial statements and the unprovided potential liability are as follows:

Amount provided		Unprovided liability	
1996	1995	1996	1995
£,000	£'000	£,000	£'000
-	-	11	11
		1996	1995
		£'000	£,000
		16,000	16,000
	1996	1996 1995	1996 1995 1996 £'000 £'000 11 ——————————————————————————————

The ultimate holding company of Securicor Cash Services Limited is Securicor ple which is registered in England and Wales. Copies of the group accounts of Securicor ple can be obtained from Sutton Park House, 15 Carshalton Road, Sutton, Surrey SM1 4LD.

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 September 1996

15	PROFIT AND LOSS ACCOUNT	1996 £'000	1995 £'000
	1 October 1995 (Loss)/profit for the financial year Purchased goodwill written off	4,930 (3,539) (35)	3,054 1,943 (67)
	30 September 1996	1,356	4,930
	The goodwill write off in the year represents consideration paid in connectic trading contracts from Enquiry Data Limited.	on with the acc	quisition of
16	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS	1996 £'000	1995 £'000
	(Loss)/profit after taxation Goodwill written off	(3,539) (35)	1,943 (67)
	Net (decrease)/increase in shareholders' funds Opening shareholders' funds	(3,574) 20,930	1,876 19,054
	Closing shareholders' funds	17,356	20,930
17	CAPITAL COMMITMENTS	1996 £'000	1995 £'000
	Capital expenditure contracted for but not provided in the financial statements	NIL	5,712
18	COMMITMENTS UNDER OPERATING LEASES		
	At 30 September 1996 the company had annual commitments under non-cance follows:	llable operatii	ng leases as
		1996 £'000	1995 £'000
	Plant and machinery	14	
	expiring within 1 year expiring between 1 and 2 years	14 13	15
	expiring between 2 and 5 years	8	15
	Land and buildings		
	expiring within 1 year	33 65	24
	expiring between 1 and 2 years expiring between 2 and 5 years	643	258 297
	expiring after 5 years	2,596	2,471
		3,372	3,080

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 September 1996

# 19 CONTINGENT LIABILITIES

- a) The company is included in a group registration for VAT purposes and is therefore jointly and severally liable for all other group companies' unpaid debts in this connection.
- b) The company is included within a divisional composite banking arrangement with certain fellow subsidiary undertakings and has provided an unlimited guarantee.
- c) The company, together with certain other group companies, is jointly and severally liable under the terms of a guarantee provided in respect of a revolving credit loan facility granted to Security Services plc.