# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2012 FOR A ADKINS & SONS LIMITED

WEDNESDAY



A26

31/10/2012 COMPANIES HOUSE #167

## CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2012

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	4
Profit and Loss Account	6
Balance Sheet	7
Notes to the Financial Statements	8
Trading and Profit and Loss Account	13

#### COMPANY INFORMATION FOR THE YEAR ENDED 31 JANUARY 2012

**DIRECTORS:** 

D R England S J England Mrs S Paice

SECRETARY:

Mrs S M England

**REGISTERED OFFICE:** 

High Cross Lancaster Road Hinckley Leicestershire LE10 0AW

**REGISTERED NUMBER:** 

00351848

**AUDITORS:** 

Crowfoot and Company Ltd

Lonsdale High Street Lutterworth Leicestershire LE17 4AD

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 JANUARY 2012

The directors present their report with the financial statements of the company for the year ended 31 January 2012

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of engineers

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 February 2011 to the date of this report

D R England S J England Mrs S Paice

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, Crowfoot and Company Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting.

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 JANUARY 2012

This report has been prepared in accordance with the special provisions of Part 15 of the Companies  $Act\ 2006$  relating to small companies.

ON BEHALF OF THE BOARD:

Mrs S Paice - Director

30 October 2012

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF A ADKINS & SONS LIMITED

We have audited the financial statements of A Adkins & Sons Limited for the year ended 31 January 2012 on pages six to twelve. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 January 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF A ADKINS & SONS LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Directors.

Roger A Platt (Senior Statutory Auditor)

for and on behalf of Crowfoot and Company Ltd

Lonsdale
High Street
Lutterworth
Leicestershire

Date:

LE17 4AD

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JANUARY 2012

		20	12	20	11
	Notes	£	£	£	£
TURNOVER	2		1,476,982		1,670,680
Cost of sales			1,006,151		1,096,636
GROSS PROFIT			470,831		574,044
Distribution costs Administrative expenses		130,573 274,941		136,908 305,911	
	-		405,514		442,819
OPERATING PROFIT	3		65,317		131,225
Interest receivable and similar income			1		-
			65,318		131,225
Interest payable and similar charges			13,381		10,491
PROFIT ON ORDINARY ACTIVI BEFORE TAXATION	TIES		51,937		120,734
Tax on profit on ordinary activities	s 4		5,840		27,940
PROFIT FOR THE FINANCIAL Y	EAR		46,097		92,794

#### BALANCE SHEET 31 JANUARY 2012

		20:	12	201	.1
	Notes	£	£	£	£
FIXED ASSETS	c		67,999		75,388
Tangible assets	6		07,555		73,300
CURRENT ASSETS					
Stocks		545,850		588,110	
Debtors	7	493,648		462,764	
Cash at bank and in hand		189,643		56,075 —-	
		1,229,141		1,106,949	
CREDITORS					
Amounts falling due within one		1 100 000		1 022 404	
year	8	1,109,893		1,033,404	
NET CURRENT ASSETS			119,248		73,545
TOTAL ASSETS LESS CURRENT LIABILITIES			187,247		148,933
CREDITORS					
Amounts falling due after more than one year	9		(1,116)		(7,810)
tilali olie yeal	9		(1,110)		(7,010)
PROVISIONS FOR LIABILITIES	11		(9,531)		(10,619)
NET ASSETS			176,600		130,504
				•	
CAPITAL AND RESERVES					
Called up share capital	12		1,500		1,500
Profit and loss account	13		175,100		129,004
SHAREHOLDERS' FUNDS			176,600	•	130,504
				:	

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on 30 October 2012 and were signed on the behalf by:

Mrs S Paice - Director

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2012

#### 1 ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Development - 15% on reducing balance
Plant and machinery - 15% on reducing balance
Fixtures and fittings - 15% on reducing balance
Motor vehicles - 25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Payments under operating leases are charged to the profit and loss account in the year in which they are incurred. Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised and depreciated in the same manner as other tangible fixed assets. The related obligations, net of future finance charges, are included in creditors falling due within one year or after more than one year. The interest element is charged to the profit and loss account over the duration of the lease, so as to provide a constant rate of interest on the net obligations outstanding in each period

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Page 8

continued

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JANUARY 2012

#### 2. TURNOVER

The turnover and profit/(loss) is attributable to the one principal activity of the company. An analysis of turnover is given below:-

	2012 <b>£</b>	2011 <b>£</b>
United Kingdom	903,839	896 972
Europe	537,550	672,444
Africa	-	61,191
Asia	26,486	22,879
North America	9,107	16,665
	1,476,982	1,670,151

#### **3 OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	2012	2011
	£	£
Depreciation - owned assets	13,574	87,374
Auditors' remuneration	4,678	2,428
Foreign exchange differences	114	(13,072)
Pension costs	1,954	1,954
Directors' remuneration	-	-

#### 4 TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2012 £	2011 £
Current tax UK corporation tax	6,928	26,108
Deferred tax	(1,088)	1,832
Tax on profit on ordinary activities	5,840	27,940

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JANUARY 2012

#### 5. OBLIGATION UNDER HIRE PURCHASE CONTRACTS

Amounts falling due :-	2012 £	2011 £
Within 1 year	7,717	7,717
Within 2 - 5 years	1,286	9,003
Less: interest allocated to future periods	(1,193)	(2,216)
	14,504	7,810

Obligation under hire purchase contracts are received on related tangible fixed assets

#### 6. TANGIBLE FIXED ASSETS

			Fixtures		
		Plant and	and	Motor	
	Development	machinery	fittings	vehicles	Totals
	£	£	£	£	£
COST					
At 1 February 2011	94,403	146,363	64,996	36,055	341,817
Additions	5,855		331	<u> </u>	6,186
At 31 January 2012	100,258	146,363	65,327	36,055	348,003
DEPRECIATION					
At 1 February 2011	74,096	124,980	49,230	18,124	266,430
Charge for year	3,450	3,249	2,392	4,483	13,574
At 31 January 2012	77,546	128,229	51,622	22,607	280,004
NET BOOK VALUE					
At 31 January 2012	22,712	18,134	13,705	13,448	67,999
At 31 January 2011	20,307	21,383	15,766	17,931	75,387
<b>, </b>					

Included in the net book value of £68,002 (2011 £75,388) are amounts in respect of assets held under hire purchase contracts in the sum of £12,755 (2011 £17,007). Depreciation on such amounts amounted to £4.252 (2011 £4,536)

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JANUARY 2012

### 7. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE

/.	YEAR		
	TEAR	2012	2011
		£	£
	Trade debtors	168,776	199,219
	Amounts owed by group undertakings	281,016	217,516
	Other debtors	, -	37,714
	VAT	40,049	, <u>-</u>
	Prepayments	3,807	8,315
		493,648	462,764
8	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2012 £	2011 £
	Bank loans and overdrafts	462,148	379,131
	Hire purchase contracts	6,694	6,694
	Trade creditors	22,415	32,514
	Amounts owed to group undertakings	586,194	571,194
	Tax	6,928	26,108
	Social security and other taxes	5,547	5,877
	Other creditors	9,758	-
	Accrued expenses	10,209	11,886
		1,109,893	1,033,404
	· · · · · · · · · · · · · · · · · · ·		
9	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2012	2011
		£	£
	Hire purchase contracts	1,116	7,810
	Amounts falling due in more than five years:		
	Repayable by instalments		
	Hire purchase	1,116	-

#### 10 SECURED DEBTS

The bank overdraft is secured by fixed and floating charges over all current assets of the company and by mortgage debentures dated 23 March 1999 and a cross guarantee dated 19 September 2000 in favour of all DRE Group companies.

#### 11 PROVISIONS FOR LIABILITIES

	2012 £	2011 £
Deferred tax		
Deferred tax	10,619	10,619
Movement for the year	(1,088)	•
	9,531	10,619

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JANUARY 2012

#### 11. PROVISIONS FOR LIABILITIES - continued

					Deferred tax £
	Balance at 1 Deferred tax	February 2011			10,619 (1,088)
	Balance at 3	1 January 2012			9,531
12.	CALLED UP	SHARE CAPITAL			
	Allotted, issi Number	ued and fully paid: Class:	Nom valu	2012 £	2011 £
	1,500	Ordinary	£1	1,500	1,500
13.	RESERVES				Profit and loss account £
	At 1 Februar Profit for the				129,003 46,097
	At 31 Janua	ry 2012			175,100

#### 14. PENSION COMMITMENTS

The company operates a defined contribution scheme The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund amounted to £1,954 (2011 £1,954).

#### 15 **CONTINGENT LIABILITIES**

The company has issued cross-guarantees to group companies with respect to bank borrowings totalling £7,469,266 (2011 £7,717,204).

#### 16. ULTIMATE CONTROLLING PARTY

The company's ultimate holding company is D R E Group Limited which is registered in England. Advantage has been taken of the exemption from disclosure of group transactions on the grounds that details of the company as a subsidiary of D R E Group Limited are included in the consolidated accounts of that company. The company paid rent at market rates of £6,000 (2011 £6,000) during the year to the group pension scheme. The company's bank borrowings are secured on freehold property of other group companies. During the year ended 31 January 2011 the company made a loan of £10,000 to Cotswold Estates Limited, a company controlled by Mr D R England During the year ended 31 January 2012 rent of £19,7587 was paid to Cotswold Estates Limited A balance of £9,758 was payable to Cotswold Estates Limited at 31 January 2012

## TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JANUARY 2012

	20	12	20:	11
	£	£	£	£
Turnover				
Sales	1,476,942		1,670,151	
Insurance claim & other income	40		529	
		1,476,982		1,670,680
6				
Cost of sales	E00 110		495.030	
Opening stock	588,110		485,939	
Purchases	811,542 152,349		1,048,059 150,748	
Wages	132,349		130,746	
	1,552,001		1,684,746	
Closing stock	(545,850)		(588,110)	
J		1,006,151		1,096,636
		<del></del>		
GROSS PROFIT		470,831		574,044
Other income				
Deposit account interest		1		-
		470,832		574,044
		470,632		374,044
Expenditure				
Wages	43,713		33,363	
Carriage outwards	47,114		44,405	
Carriage inwards	39,746		59,140	
Rent and rates	25,904		19,273	
Insurance	173		1,322	
Light and heat	5,583		5,668	
Repairs to property	1,666		1,797	
Stamps, stationery & telephone	12,874		10,846	
Wages	91,511		99,022	
Pensions	1,954		1,954	
Hire of plant and machinery	1,017		831	
Service charge	2,357		2,869	
Advertising	8,005		19,620	
Motor expenses	21,219		32,314	
Management charge	48,000		48,000	
Research & development Miscellaneous	1,823		216	
Cleaning materials and waste	1,025		7,428	
China expenses	10,785		1,398	
Sundry expenses	3		_	
Legal and professional fees	16,937		28,966	
Auditors' remuneration	4,678		2,428	
Foreign exchange profit/losses	114		(13,072)	
Commission paid	1,322		3,243	
Bad debts	(4,469)		2,836	
Credit card commission	1,180		1,414	
		384,234		415,281
Carried forward		86,598		158,763
		•		•

This page does not form part of the statutory financial statements

## TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JANUARY 2012

	20	2012		2011	
Brought forward	£	£ 86,598	£	£ 158,763	
Finance costs  Bank charges  Bank interest  Interest on late tax  Hire purchase	7,707 11,733 625 1,023	21,088	10,989 9,560 79 852	21,480	
Depreciation Development Plant and machinery Fixtures and fittings Motor vehicles	3,450 3,249 2,391 4,483	13,573	3,271 3,773 4,661 4,844	16,549	
NET PROFIT		51,937		120,734	

## NOTES WHOLLY REPLACED AND/OR ACCOUNTING POLICIES TOTALLY IGNORED AND/OR ACCOUNTING POLICIES WITH TEXT REPLACED BY USER'S CHOICE ON CLIENT SCREEN ENTRIES FOR THE YEAR ENDED 31 JANUARY 2012

The following note has been REPLACED completely by user entries

**TURNOVER** 

None of the standard accounting policies have been ignored.

The following standard accounting policy has been REPLACED completely by user entries.

HIRE PURCHASE AND LEASING COMMITMENTS

PLEASE CHECK THAT THESE CHOICES ARE CORRECT - all changes that would automatically be made to notes generated by IRIS as a result of posting amendments etc WILL NOT BE AMENDED where REPLACEMENT notes have been selected.