Company Number: 346732

BRYANT HOMES SOUTHERN LIMITED
REPORT AND FINANCIAL STATEMENTS
31 MAY 1996



#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 May 1996.

#### 1. ACTIVITIES

The principal activity of the company is the building and development of housing.

# 2. REVIEW OF ACTIVITIES

The company has performed satisfactorily given the general economic climate. Further details of the company's performance are given in the profit and loss account on page 5 and the notes on pages 8 and 9. The position of the company at the end of the year is set out in the balance sheet on page 6 and the notes on pages 9 to 11. The directors consider that the company is well placed to continue to perform satisfactorily given a favourable trading climate.

#### 3. DIVIDENDS AND TRANSFER TO RESERVES

A dividend of £1,000,000 (1995: £3,511,934) has been paid in the year. The retained profit of £911,910 (1995: £1,539,746) has been transferred to reserves.

#### 4. DIRECTORS

The following were directors of the company during the year and their interests in the shares of the ultimate parent company were :-

·	Ordinary shares of 25p each		Share options of 25p each		
	31 May 1996	1 June 1995	31 May 1996		
A.Mackenzie	*	*	*	*	
G.F.Potton	*	*	*	*	
C.C.Gabb	41,283	36,361	151,992	138,806	
J.P.E.Dennison	39,888	35,741	213,795	212,569	
D.S.George	1,051	1,005	71,631	70,591	
H.M.Jennings	256	253	89,536	85,636	
J.R.Jones	11,154	10,636	201,460	196,323	
N. Martin (resigned 1 October 1995)	-	· -	<u>-</u>	<u>-</u>	
T. W. Massingham	-	-	81,697	75,197	
A.M.N.Wainwright	158	151	20,263	16,478	
R. Perrill (appointed 1 October 1995)	-	_	84,657	71,557	
L M Whiteman (appointed 1 June 1995)	5,129	2,920	19,625	19,014	

<sup>\*</sup>Interests in the shares of the ultimate parent company are shown in the directors' report of Bryant Group plc.

At no time during the year did any director have any interest in the shares of the company or any other subsidiary of Bryant Group plc

#### 5. CREDITOR PAYMENT POLICY

The company agrees terms and conditions for its business transactions with suppliers. Payment is then made on these terms, subject to the terms and conditions being met by the supplier.

#### **DIRECTORS' REPORT**

## 6. AUDITORS

On 1 February 1996 our auditors changed the name under which they practise to Deloitte & Touche and, accordingly, have signed their report in their new name. A resolution for the reappointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

D.S.George Secretary

#### Year ended 31 May 1996

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- \* select suitable accounting policis and then apply them consistently
- \* make judgement and estimates that are reasonable and prudent
- \* state whether applicable accounting standards have been followed
- \*prepare the financial statements on the going concern basis unless it is inappropriate to pesume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS' REPORT TO THE MEMBERS

of

#### **BRYANT HOMES SOUTHERN LIMITED**

We have audited the financial statements on pages 5 to 11 which have been prepared under the accounting policies set out on page 7.

### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 May 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Debate + Duche 30 September 1996

Deloitte & Touche Chartered Accountants and Registered Auditors Colmore Gate 2 Colmore Row Birmingham B3 2BN

## PROFIT AND LOSS ACCOUNT

## Year ended 31 May 1996

	Note`	1996 £	1995 £
Turnover	1	148,087,116	119,857,517
Operating profit	1	6,875, 097	11,393,028
Interest receivable		49,586	14,825
Interest payable	3	(3,785,000)	(3,867,000)
Profit on ordinary activities before taxation	3	3,139,683	7,540,853
Tax on profit on ordinary activities	4	(1,227,773)	(2,489,173)
Profit on ordinary activities after taxation being the profit for the financial year		1,911,910	5,051,680
Dividend paid		(1,000,000)	( 3,511,934)
Retained profit for the year		911,910	1,539,746
Retained profit brought forward		3,571,650	2,031,904
Retained profit carried forward		£ 4,483,560	£ 3,571,650

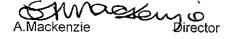
All material activities derive from continuing operations.

There are no recognised gains or losses other than the profit for the year. Accordingly, a statement of recognised gains and losses has not been included.

# BALANCE SHEET - 31 May 1996

	Note	1996 £	1995 £
FIXED ASSETS Investments	5	1,608,930	368,692
CURRENT ASSETS			
Stocks and work in progress Debtors Cash at bank	6	154,215,268 1,954,104 8,607,906	150,682,227 1,711,826 4,070,508
		164,777,278	156,464,561
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	7	( 159,272,648)	(152,645,486)
NET CURRENT ASSETS		5,504,630	3,819,075
TOTAL ASSETS LESS CURR LIABILITIES	ENT	7,113,560	4,187,767
CREDITORS: AMOUNTS FAI DUE AFTER MORE THAN ONE YEAR	LLING 8	(2,530,000)	-
PROVISIONS FOR LIABILITIES AND CHARGES	9	-	(516,117)
NET ASSETS		£ 4,583,560	£ 3,671,650
CAPITAL AND RESERVES Called up share capital Profit and loss account	10	100,000 4,483,560	100,000 3,571,650
EQUITY SHAREHOLDER'S F	UNDS	£ 4,583,560	£ 3,671,650

Approved by the Board of Directors on 18 September 1996 Signed on behalf of the Board of Directors



### **ACCOUNTING POLICIES**

The financial statements have been prepared in accordance with applicable accounting standards.

The particular accounting policies adopted are described below.

#### 1. CONSOLIDATED ACCOUNTS

As the company is a wholly owned subsidiary no consolidated financial statements for the company and its subsidiaries have been prepared.

### 2. BASIS OF ACCOUNTING

The financial statements are prepared on the historical cost basis of accounting.

## 3. TURNOVER AND PROFIT TAKING

Turnover represents sales of newly constructed homes and land. Profit is taken on legal completion.

#### 4. STOCKS

Stocks and work in progress are valued at the lower of cost and net realisable value. Cost represents direct costs plus site and selling overheads.

Ground rents are valued at the lower of cost and net realisable value.

## 5. INVESTMENTS

Investments held as fixed assets are stated at cost less provision for any permanent diminution in value.

## **NOTES TO THE ACCOUNTS**

### Year ended 31 May 1996

# 1. TURNOVER AND OPERATING PROFIT

	1996 £	1995 £
Turnover Cost of sales	148,087,116 135,608,643	119,857,517 102,876,159
Gross profit	12,478,473	16,981,358
Administrative expenses	5,603,376	5,588,330
Operating Profit	£ 6,875,097	£ 11,393,028

Turnover includes sales to Bryant Group associated companies of £3,127,882 (1995 - £6,091,850).

# 2. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

The company has no employees and is managed by Bryant Group Services Limited.

Details of the emoluments of directors are shown in the financial statements of Bryant Group Services Limited, except for those directors who are also directors of the ultimate parent company, whose emoluments are shown in the financial statements of Bryant Group plc.

## 3. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

After charging: Management charges, including auditors' remuneration for audit services £25,500	1996 £	1995 £
(1995 - £19,500)	£5,603,378	£5,512,350
Interest payable on group loan	£3,785,000	£3,867,000
After crediting:		<del> </del>
Net rents received	£ 31,144	£ 39,135

#### NOTES TO THE ACCOUNTS

### Year ended 31 May 1996

4. TAX ON PROFIT	ON ORDINARY ACTIVITIES
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	1996 £	1995 £
Corporation tax at a rate of 33% (1995 33%) Adjustment in respect of prior years	1,037,773 190,000	2,492,111 (2,938)
	£ 1,227,773	£ 2,489,173
5. INVESTMENTS HELD AS FIXED ASSETS	£	
Balance at 1 June 1995 at cost Transfer at cost Acquisition at cost	368,692 3,000 1,237,238	
Balance at 31 May 1996 at cost	£ 1,608,930	

The company's subsidiaries, wholly owned operating and incorporated in England and Wales are:

Bryant Homes Hertford Limited Bryant Homes Weald Limited Bryant Homes Thames Valley Limited **Bryant Homes Wessex Limited** Bryant Homes South West Limited Bryant Retirement Homes Limited Bryad Developments Limited Vigobridge Limited

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The principal activity of the subsidiaries is the building and development of housing.

# During the year:

- (1) Bryant Homes South West Limited was transferred in from a fellow subsidiary
- Bryad Developments Limited was transferred in from the parent company with this (2) company acquiring the remaining 50% from an external shareholder.

The directors are of the opinion that the value of the company's interest in its investments is not less than the amount stated.

## NOTES TO THE ACCOUNTS

## Year ended 31 May 1996

6. DEBTORS	1996 £	1995 £
Amounts owed by other group companies Other debtors	1,322,562 631,542	116,717 1,595,109
	£1,954,104	£1,711,826
7. CREDITORS: AMOUNTS FALLING DUE WIT	HIN ONE YEAR	
	1996 £	1995 £
Trade creditors Amounts owed to other group companies Amounts owed to group associated companies Corporation Tax Other creditors and accruals	18,439,021 138,606,730 - 1,225,713 1,001,184	22,548,572 126,262,041 214,531 2,642,473 977,869
	£159,272,648	£152,645,486

Trade Creditors includes £12,354,726 (1995 - £16,959,365) which is secured against land acquired for development.

# 8. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	1996		1995
Trade creditors	£ 2,530,000	£	-
	<del></del>		

Trade creditors are secured against land acquired for development

# 9. PROVISIONS FOR LIABILITIES AND CHARGES

	1996	1995
Provisions principally in respect of additional costs on completed works	£ -	£ 516,117
The second secon		

This balance has been reclassified to trade creditors in the year.

# NOTES TO THE ACCOUNTS

### Year ended 31 May 1996

1996 £	1995 £
£250,000	£250,000
£100,000	£100,000
1996 £	1995 £
1,911,910 (1,000,000)	5,051,680 (3,511,934)
911,910	1,539,746
3,671,650	2,131,904
£4,583,560	£ 3,671,650
	£ £250,000  £100,000  1996 £ 1,911,910 (1,000,000)  911,910 3,671,650

### 12. CONTINGENT LIABILITIES

The company has given unlimited guarantees on the bank borrowings of certain other group companies.

Performance bonds and other building guarantees have been entered into in the normal course of business.

# 13. ULTIMATE PARENT COMPANY

Bryant Group plc which is registered in England and Wales, is the company's ultimate parent company. Copies of the group financial statements can be obtained from The Secretary, Bryant Group plc, Cranmore House, Cranmore Boulevard, Solihull, West Midlands, B90 4SD.