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ACCOUNTS FOR THE 52 WEEKS ENDED 24TH SEPTEMBER 1977

BRITVIC LIMITED

BRITVIC HOUSE BROOMFIELD ROAD CHELMSFORD ESSEX



REPORT OF THE DIRECTORS

The Directors have pleasure in submitting their annual report and audited accounts for the 52 weeks ended 24th September 1977.

Directorate

The Directors of the Company throughout the period were as follows:-

D.F. Strachan

(Chairman)

G.E. Inman

(Chief Executive)

H.F. Horton

R.W. Jarred

D.A. Longbottom

G.E.V. Martin

B.H. McGrath

W.D. Moon

S.J. Neale

G.D. Yates

Since the end of the year Mr. D.F. Strachan resigned as a director on 25th September 1977.

Directors' Interests

There were no notifiable interests of Directors in the shares and stock of Allied Brewerles Limited recorded in the Register of Directors' Shareholdings.

Principal Activities

The principal activities of the Company are the production and sale of fruit juices and soft drinks.

Profits and Dividends

The attached Profit and Loss Account shows the profit for the 52 weeks ended the 24th September 1977 together with the transfer to Revenue Reserves, 1st Interim Dividend paid and 2nd Interim Dividend proposed.

Export Sales

During the period export sales amounted to £404,809. (1976 - £97,605)

Fixed Assets

During the year the Company spent £950,133 on additions to fixed assets, the major expenditure being for plant and dispensing equipment.

Auditors

In accordance with the Companies Act 1976, a Resolution re-appointing Price Waterhouse & Co. as the Company's Auditors will be proposed at the Annual General Meeting.

By Order of the Board

11 5 DEC 1977

E.W. Seabright Secretary

AUDITORS' REPORT TO THE MEMBERS OF

BRITVIC LIMITED

We have examined the attached accounts and notes which have been prepared under the historical cost convention, as modified by the revaluation of certain properties (Note 7). In our opinion, the accounts give, under the accounting convention stated above, a true and fair view of the state of affairs of the Company at 24th September 1977 and of its profit and source and application of funds for the period then ended and complies with the Companies Acts 1948 and 1967.

Southwark Towers, 32 London Bridge Street, London, SE1 9SY PRICE WATERHOUSE & CO. Chartered Accountants

PROFIT AND LOSS ACCOUNT FOR THE 52 WEEKS ENDED 24TH SEPTEMBER 1977

| | | 19 | 77 | 19 | 976 |
|---|-------|-----------------|---|----------|----------------|
| • | Notes | £, | £ | £ | £ . |
| TURNOVER | 1 | | 10,608,046 | | 8,867,337 |
| | | | | | |
| PROFIT BEFORE TAXATION | | | 495,353 | | 499,819 |
| After charging the following: | | | | | |
| Depreciation Hire of Plant & | 1 & 7 | 489,240 | | 449,801 | |
| Machinery | | 5,883 | | 4,747 | |
| Directors' emolumen | | 50,791 | | 49,159 | |
| Auditors' remunerat | | 2,400 | • • | 2,505 | |
| Property rent payab | re | 250,176 | • | 239,676 | |
| Interest payable | | 83,428 | | 90,254 | |
| • • | | . 1523517231753 | | · · | ن . |
| and crediting profi | | | | | |
| disposal of fixed a | ssets | 15,583 | | 9,746 | • |
| Rents receivable | | 44,150 | | 48,731 | |
| , | | | • | | |
| TAXATION | 3 | | 218,333 | | 271,590 |
| | | , | *************************************** | | • |
| PROFIT AFTER TAXATION | | , | 277,020 | '. | 228,229 |
| Interim dividend paid | | 100,000 | | 88,000 | |
| Second Interim dividen | a | • | 1 4 | | |
| proposed | _ | 130,000 | 230,000 | 94,000 | 182,000 |
| , 1 | | *************** | | <u> </u> | |
| | • | ٠. | | | |
| TRANSFER TO REVENUE RESERVE | 4 | | £47,020 | | £46,229 |
| *************************************** | ٦٠ | | | | |
| | | | | | |

BALANCE SHEET AS AT 24TH SEPTEMBER 1977

| | | 197 | 77 | 19: | 76 |
|--|----------------------|-----------------------------|-------------|------------------------------|-------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | 7 | | 5,003,861 | | 4,414,102 |
| CURRENT ASSETS | | | | | |
| Stocks and stores Debtors and prepaym Amounts owing by | 1 ents | 2,893,406 565,611 | | 2,223,146 471,962 | • * |
| group companies Bank balance and ca Taxation Recoverabl | | 182,303 18,518 22,751 | rs , | 111,084 16.472 522,242 | |
| • | 9 | 3,682,589 | | 3,344,906 | |
| * * | | ****** | | | |
| CURRENT LIABILITIES | | | | | |
| Bank overdraft Creditors Amounts owing to | | 137,700 2,947,835 | | 95,823 2,514,759 | |
| group companies - Proposed dividend | | 604,614 130,000 | • | .618,067 94,000 | |
| | • | 3,820,149 | | 3,322,649 | • |
| NET CURRENT ASSETS/LI | ABILITIES | | (137,560) | • | 22,257 |
| GORPORATION TAX (DUE)/RECOVERABLE A 30TH SEPTEMBER 193 | | | 219,819 | | (3,572) |
| TAX EQUALISATION | , | | (2,322,203) | | (1,857,728) |
| • | * | | £2,763,917 | | £2,575,059 |
| SHARE CAPITAL | | | | * | |
| Authorised: 100 Oro Shares of £1 each | linary | £100 | | £100 | |
| Issued and fully pa 10 ordinary share | aid: s of £1 each | | 10 | х | 10 |
| CAPITAL RESERVE | | | 1,297,768 | | 1,297,768 |
| REVENUE RESERVE | 4 | 4 | 1,466,139 | | 1,277,281 |
| • . | • | | £2,763,917 | | £2,575,059 |
| Leorge E. | Inman | Director | . ' | | |
| | , | Director | | | |

Notes on the Accounts for the 52 weeks ended 24th September 1977

1. Accounting Policies

Accounting Date

The accounts are drawn up for successive periods of 52 weeks and when required, 53 weeks ending on the last Saturday in September. Each such accounting period carries a full annual quantum of all items of income and expenditure which accrue on an annual or partannual basis.

Foreign Currencies

Balances of foreign currencies at the year end are expressed in sterling at appropriate rates of exchange ruling at the year end.

Tax Equalisation

The charge for Corporation Tax in the profit and loss account is calculated by reference to the accounting profit and includes items allocated to other periods for taxation purposes. The difference between the actual liability and calculated charge is carried in tax equalisation account, the balance of which is adjusted to reflect the rate of Corporation Tax assessed at the balance sheet date. No provision is made for Corporation Tax payable on realised capital gains and deferred under the terms of Section 33, Finance Act 1965.

Stocks and Stores

The valuation of trading stocks is made on bases appropriate to the Company's business at the lower of cost and net realisable value. Cost comprises purchase price or direct production and appropriate overhead costs together with Customs and Excise duties. The adjustment has been taken to revenue reserves adjusting opening stocks to comply with the new accounting standard on stocks valuations.

Depreciation

No depreciation is provided on freehold land.

Prior to 25th September 1976, depreciation on long leasehold properties was provided at a rate sufficient to write off the cost or valuation over the period of the lease. Since that date no depreciation has been provided on the long leasehold properties until they are within 50 years of the expiry of the lease, at which time depreciation is provided at rates sufficient to reduce the cost or valuation to nil by the end of the lease. This change in method of calculation has no material effect.

Depreciation on industrial buildings is calculated to write off the cost or valuation over 50 years and on plant, machinery, vehicles and sundry equipment over the estimated useful life.

Turnover

Turnover is the sum of sales and other trading income including sales to fellow subsidiaries but excluding Value Added Tax.

Directors' Emoluments 2.

The emoluments of the Directors during the period were as follows:-

| THE EMPTAMENTO DE DIO. | 1977 £ | 1976 £ |
|---|-----------|-----------|
| Remuneration as executive directors | 41,881 | 40,582 |
| Premiums in respect of pension schemes | 8,910 | 8,577 |
| | 50,791 | 49,159 |
| Emoluments of the Chairman | Nil | Nil |
| Emoluments of the highest paid director | 15,969 | 15,837 |
| Emotuments of the magnetic | | |

The number of other directors whose emoluments excluding contributions paid under pension schemes were within the scales set out below was:-

| d dwar ben | • | 1977 | 1976 |
|--|---|----------|------|
| £ | | 5 | 6 |
| 0 - 2,500 | | → | - |
| 2,501 - 5,000 5,001 - 7,500 7,501 - 10,000 | | , 3 | 3 |

Taxation

Taxation based on the profit for the period is as follows:-

| Taxation based on the process | ••• | 1977 £ | 1976 £ |
|--|--------|---|---|
| Corporation Tax at 52% (1976 Prior year Tax equalisation | - 52%) | (219,819) (26,323) 464,475 218,333 | 3,572 (74,046) 342,064 271,590 |

Stock appreciation relief totalling £920,540 for the five year period ended 24th September 1977 is available to the Company and this amount ended 20th September 2713, 179) has been transferred from the current liability for (1976 - £713, 179) has been transferred from the current liability for taxation to tax equalisation in the balance sheet.

4. Movements in Reserve

| Revenue | £ |
|---|-----------|
| Balance as at 25th September 1976 | 1,277,281 |
| Opening stock adjustment to comply with new accounting standard | 141,838 |
| Transfer from profit and loss account | 47,020 |
| Balance as at 24th September 1977 | 1,466,139 |

The basis of valuation on stock was changed during the year to include all appropriate overheads in accordance with the statement of accounting practice Number 9.

To conform with this change the opening stock at 26th September 1976 has been increased by £141,838 and a corresponding figure credited direct to reserve.

Restatement of the comparative figures in the profit and loss account is not considered practicable.

5. Capital Commitments

| | 1977 £ | 1976 £ |
|---|-----------|-----------|
| Expenditure contracted for but not provided in the accounts estimated at | 544,883 | 441,020 |
| Expenditure authorised by the directors but not contracted for estimated at | 1,528,980 | 1,007,136 |

6. Holding Company

At 24th September 1977 the Company's ultimate holding company was Allied Breweries Limited, a company incorporated in Great Britain.

7. Fixed Assets

The company's freehold and leasehold properties were professionally revalued in 1973. No provision has been made for any tax liabilities which might arise if the Company's properties were disposed of at the amount at which they were valued on 29th September 1973 as no disposal of these assets is anticipated. Consequent upon the change in the method of calculating depreciation on long leasehold properties outlined in Note 1. above, the depreciation charge for the year of fined in Note 1 stated after a credit of £45,354, being the accumulated £489,240 is stated after a credit of £45,354, being the accumulated depreciation provided prior to the 25th September 1976 in respect of such leasehold properties.

Part of this credit has been transferred to a fellow subsidiary company and the net credit in Britvic Limited's Profit and Loss Account is £13,888.

8. Guaranteed Borrowing Facility

Under the terms of a letter dated 6th September 1976 the company has jointly and severally with other subsidiaries of Allied Breweries Ltd. unconditionally and irrevocably guaranteed all monies which may become due by Allied Breweries Limited to a syndicate of bankers under the terms of a borrowing facility of £35 million granted to that company.

At 24th September 1977, £28 million had been drawn under this facility.

9. Holiday Pay Accrual

Prior to the current period it was the company's policy to accrue in each year's accounts for the holiday pay entitlement of a section of its employees which was outstanding at the period end date. During the current accounting period it has been decided that it is more appropriate for each year's Profit and Loss Account to bear the holiday pay costs actually paid in the period. As a consequence no provision was made at 24th September 1977 in respect of employees' holiday pay entitlement outstanding at this date. The provision at the 25th September 1976 was £20.729.

| • | | | | | | | 1 |
|---------------------------------------|-----------|--------------------------|------------------------|------------------------|-----------------------------------|--|---------------|
| | Freehold | Long Lease Properties | Short Lease Properties | Plant and Machinery | Vehicles & Sundry Equipment | Total 1977 | Total 1976 |
| | | • | | | ľ | J. | બ |
| | | Carl | æ | બ | બ | 3 | • |
| • | | , | | | • | 1,952,250 | 1,952,250 |
| Valuations at 29th September 1973 | 910,000 | 920,000 | 126,221 | 2,608,810 | 1,921,029 | 5,391,916 | 4,349,157 |
| Sontember 1977 | 184,083 | 551,274 | 77,6071 | 2 500 010 | 1 921.1029 | 7,344,166 | 6,301,407 |
| רספנ שר דארון ביל ביייי | 1.094.083 | 1,471,274 | 248,970 | 2,600,010 | i | | |
| Sub-total | | | (990,19) | (1,534,259) | (691,568) | (2,340,305) (1,887,305) | (1,887,305) |
| Beneficier of 24th September 1977 | 714,66) | 1 | | | 1 000 7.61 | 5 003 861 | 4,414,102 |
| Depreciation of the Sentember 1977 | 1,040,671 | 1,471,274 | 187,904 | 1,074,551 | 1,229,461 | 3,000,000 | |
| Net balance as at 24th Jeptember | | | | | | | |
| | | | 100 070 | 1.099.295 | 869,417 | 4,414,102 | 4,135,935 |
| Not halance as at 25th September 1976 | 885,440 | L . | 770,000 | 722,587 | 631,624 | 950,133 | 744,311 |
| | 24,075 | 64,049 | | 2,000 | (19 (87) | 142,673 | 3,131 |
| Additions | 142,841 | 1 | 1 | 2,319 | ,,ot. (7) | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | (18 362) |
| Internal transfers | | l | ı | (6,952) | ı | 1766 63 | /=^^ (CT) |
| Government Grants | | | | | | | |
| ni enosals | | • • | 1 | (1,060) | (18,378) | (19,438) | (13,858) |
| | | | , | 0,00 | | 15,583 | 9,746 |
| Proceeds | 1 | | .1 | 7,000 t | 1 | 1070 | ((08 077) |
| Profit | (11, 685) | 5) 45,354 | (17,973) | (239,653) | (265,238) | (489,240) | 7700 6644) |
| Depreciation | | | | , 027, CE1 | 1 229 461 | 5,003,861 | 4,414,102 |
| 1977 | 1,040,671 | 1 1,471,274 | 187,904 | 1,0/4,331 | - 10 6 7 7 7 6 x | | |
| Net balance at 24th September 17: | | | | | | | |

STATEMENT OF SOURCES AND APPLICATION OF FUNDS 52 WEEKS ENDED 24TH SEPTEMBER 1977

| • | 1977 | ı | 197 | 6 , |
|---|-------------------------------------|--------------------------------|---------------------------------|-----------------------------|
| | Ē | £ | £ | £ |
| Sources of Funds | | | | * |
| Funds from trading operations Profit Before Tax | ٠. | 495,353 | • | 499,819 |
| Adjustment for items not involving the movements of fund Profit on sale of assets Depreciation Opening Stock Adjustment | | (15,583) 489,240 141,838 | | (9,746) 449,801 |
| Total generated from operations | • | 1,110,848 | | 939,874 |
| Funds from other sources Proceeds from disposal of asse Government Grants | ts . | 19,438 9,952 1,140,238 | | 13,858 15,362 969,094 |
| Application of Funds Dividends paid Purchases of fixed assets Taxes paid/received | (194,000) (1,092,806) 522,242 | (764,564) 375,674 | (161,000) (747,442) (439) | (908,881) 60,213 |
| Working Capital Requirements Increase in stocks Increase in debtors (Increase) in creditors | 670,260 164,868 (419,623) | 415,505 | 318,330 29,158 (349,436) | (1,948) |
| Increase (decrease) in liquid funds Bank balance and cash Bank overdraft | 2,046 | (39,831) | 4,998 57,163 | 62,161 |